

# **GeneTether Therapeutics Inc.**

# Management's Discussion and Analysis

For the Year Ended December 31, 2022

Date of Report: April 27, 2023

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

The following management's discussion and analysis ("**MD&A**") of results of operations and financial conditions has been prepared as of April 27, 2023, and should be read in conjunction with the audited consolidated financial statements of GeneTether Therapeutics Inc. ("**GeneTether**" or together with its wholly-owned subsidiary GeneTether Inc., the "**Company**", "**we**", "**our**", "**us**" and similar expressions) for the years ended December 31, 2022 and 2021.

All financial information in this MD&A and audited consolidated financial statements of GeneTether were prepared in accordance with International Financial Reporting Standards ("IFRS") and all dollar amounts are expressed in United States dollars unless otherwise noted.

# CAUTIONARY NOTE REGARDING FORWARD LOOKING STATEMENTS

This MD&A contains "forward-looking information" within the meaning of applicable securities laws in Canada. Forward-looking information may relate to our future outlook and anticipated events or results and may include information regarding our financial position, business strategy, growth strategies, budgets, operations, financial results, taxes, dividend policy, plans and objectives. Particularly, information regarding our expectations of future results, performance, achievements, prospects or opportunities or the markets in which we operate is forward-looking information. In some cases, forward-looking information can be identified by the use of forward-looking terminology such as "plans", "targets", "expects", "outlook", "prospects", "strategy", "intends", "believes", or variations (including negative and grammatical variations) of such words and phrases or state that certain actions, events or results "may", "could", "would", "might", "will", "occur" or "be achieved". In addition, any statements that refer to expectations, intentions, projections or other characterizations of future events or circumstances contain forward-looking information. Statements containing forward-looking information are not historical facts but instead represent management's expectations, estimates and projections regarding future events or circumstances.

Forward-looking information contained in this MD&A and other forward-looking information are based on our opinions, estimates and assumptions in light of our experience and perception of historical trends, current conditions and expected future developments, as well as other factors that we currently believe are appropriate and reasonable in the circumstances. Despite a careful process to prepare and review the forward-looking information, there can be no assurance that the underlying opinions, estimates and assumptions will prove to be correct.

The forward-looking information in this MD&A represents our expectations as of the date of this report. The Company does not, and will not, have any policies to update or revise any forward-looking information whether as a result of new information, future events or otherwise, except as required under applicable securities laws in Canada.

Forward-looking information in this MD&A includes, but is not limited to, information relating to:

- the potential application of our GeneTether<sup>™</sup> platform to the treatment of rare, monogenic diseases;
- the GeneTether<sup>™</sup> platform's use in high fidelity engineering of cells and its potential ability to treat genetic diseases;
- the potential of the GeneTether<sup>™</sup> platform to improve upon current gene editing methods and the expectation that the GeneTether<sup>™</sup> platform has the potential to reach previously untreatable or under-treated patients and address new indications;
- our identified research priorities.
- the expansion of our patent portfolio;
- the roles and responsibilities of the Company's research and development ("R&D") team;
- expectations concerning increases in R&D expenses as a result of seeking to advance product candidates into and through preclinical studies and clinical trials, the pursuit of regulatory approval

of product candidates and the expansion of the Company's pipeline of product candidates;

- our ability to obtain funding for our operations, including funding necessary to complete further development of our GeneTether<sup>™</sup> platform and product candidates;
- our plans to research, develop, and commercialize our product candidates;
- the success of competing therapies that are or may become available;
- the accuracy of our estimates regarding expenses, future revenue, capital requirements, and needs for additional financing;
- management forecasts, including with respect to working capital requirements over the ensuing 12 months; and
- the impact of laws and regulations and potential changes to laws and regulations;

We have based the forward-looking information largely on the Company's current expectations, estimates, assumptions, and projections about future events and financial and other trends that the Company believes, as of the date of such statements, may affect its business, financial condition and results of operations.

Such expectations, estimates, assumptions, and projections, many of which are beyond our control, include, but are not limited to: (i) the Company's ability to obtain positive results of preclinical and clinical studies; (ii) the Company's ability to obtain regulatory approvals; (iii) general business and economic conditions; (iv) the Company's ability to successfully out-license or sell its current product candidates and in-license and develop new product candidates; (v) the availability of financing on reasonable terms; (vi) the Company's ability to attract and retain skilled staff; (vii) market competition; (viii) the products and technology offered by the Company's competitors; and (ix) the Company's ability to protect patents and proprietary rights, including with respect to the GeneTether<sup>™</sup> platform.

In evaluating forward-looking information, investors should specifically consider various factors, including risks related to:

- We have incurred operating losses since our inception and anticipate that we will incur significant continued losses for the foreseeable future. We will need to raise additional funding to advance our research and develop any product candidates through preclinical and clinical studies, and such funding may not be available on acceptable terms, or at all. Failure to obtain this necessary capital when needed may force us to delay, limit or terminate our product development efforts or other operations.
- We do not expect to generate positive cash flow from operations for the foreseeable future due to
  additional R&D expenses, including expenses related to drug discovery, preclinical testing, clinical
  trials, chemistry, manufacturing and controls and operating expenses associated with supporting
  these activities. It is expected that negative cash flow from operations will continue until such time,
  if ever, that we receive regulatory approval to commercialize any of our products under
  development and/or royalty or milestone revenue from any such products should they exceed our
  expenses.
- Whether, and when, the Company can attain profitability and positive cash flows from operations
  is subject to material uncertainty. There is a material uncertainty that casts significant doubt about
  the Company's ability to continue as a going concern. The application of the going concern
  assumption is dependent upon the Company's ability to generate future profitable operations and
  obtain necessary financing to do so.
- We cannot give any assurance that we will create a pipeline of product candidates or that our product candidates will receive regulatory approval.
- If developed, our product candidates may cause serious adverse events or other undesirable side effects that could delay their regulatory approval, limit the commercial profile of an approved label, or result in significant negative consequences following market approval, if any.

- Failures or delays in the commencement or completion of, or ambiguous or negative results from, our ongoing or planned preclinical or clinical studies of our product candidates could result in increased costs to us and could delay, prevent, or limit our ability to continue our business.
- Many other entities are developing products to treat the same diseases for which we may develop GeneTether product candidates, which may result in extensive competition.
- We may depend on collaborations with third parties for the research, development, and commercialization of certain of our product candidates. If any such collaborations are not successful, we may not be able to realize the market potential of those product candidates.
- We expect to rely on third parties to conduct any preclinical or clinical studies for our product candidates, on third-party suppliers to manufacture our clinical supplies for our product candidates, and on single-source suppliers for some of the components and materials used in our product candidates. If these third parties do not successfully carry out their contractual or legal duties or meet expected deadlines, we may not receive regulatory approval and our business could be substantially harmed.
- Obtaining and maintaining patent protection depends on compliance with various procedural, document submission, fee payment, and other requirements imposed by governmental patent agencies, and our patent protection for licensed patents, licensed pending patent applications and potential future patent applications and patents could be reduced or eliminated for non-compliance with these requirements.
- Any claims or lawsuits relating to infringement of intellectual property rights brought by or against
  us will be costly and time consuming and may adversely affect our business, financial condition,
  and results of operations.
- Our executive officers, directors, principal shareholders, and their affiliates represent beneficial ownership, in the aggregate, of approximately 82% of our outstanding Common Shares and will, acting together, be able to exercise significant control over the Company, which will limit the ability of our other shareholders to influence corporate matters, could delay or prevent a change in corporate control, and may adversely affect the market price of our Common Shares.

This list of factors should not be construed as exhaustive. All subsequent forward-looking information attributable to our Company herein is expressly qualified in its entirety by the cautionary statements contained in or referred to herein.

#### **COMPANY OVERVIEW**

GeneTether is an innovative genetic medicines company focused on creating best-in-class gene editing therapies based on our proprietary GeneTether<sup>™</sup> platform. GeneTether has a wholly-owned subsidiary, GeneTether Inc. ("**GT Inc.**"), which was incorporated in Delaware on February 12, 2018, with the initial capitalization occurring on March 30, 2018.

GeneTether was incorporated on October 13, 2021 and formed to acquire and hold all of the shares of common stock of GT Inc., resulting in GT Inc. becoming a wholly-owned subsidiary of GeneTether (the "**Reorganization**"). In connection with the Reorganization on November 30, 2021, the shareholders of GT Inc. exchanged all of their issued and outstanding shares of GT Inc,'s common stock for common shares of the Company on a 37.32:1 basis with the same rights and privileges. Since the Reorganization was between entities under common control, and GeneTether had no assets, liabilities, equity or operations prior to the Reorganization, the Reorganization has been accounted for as a continuation of the activities of GT Inc. and as if the Reorganization had occurred on the earliest date presented.

The Company's registered and records office is located in Kelowna, British Columbia, Canada.

On March 29, 2022, the Company announced that it closed its initial public offering ("**IPO**") of units of the Company ("the "**Units**") and a concurrent private placement of Units (the "**Concurrent Private Placement**" and together with the IPO, the "**Offering**") resulting in the issuance of an aggregate of 7,500,000 Units at a price of C\$0.60 per Unit for aggregate gross proceeds of C\$4,500,000. The Company's common shares (the "**Common Shares**") commenced trading on the Canadian Securities Exchange ("**CSE**") under the symbol "GTTX" on March 30, 2022.

The Company believes that its GeneTether<sup>™</sup> platform may have broad applicability to the treatment of rare, monogenic diseases. The Company's GeneTether<sup>™</sup> platform may also allow for high fidelity engineering of cells to permanently deliver the therapeutic proteins necessary to treat certain genetic diseases. On February 8, 2023, the Company announced that, following a comprehensive review of its business in the context of ongoing weakness in the global capital markets, including the status of its programs and available resources, the Company intends to significantly reduce the development of its GeneTether platform technology and conduct a review of strategic alternatives focused on maximizing shareholder value. A special committee of the Board of Directors will be formed to lead this initiative.

The Company's GeneTether<sup>™</sup> platform has the potential to significantly improve upon current gene editing methods by actively positioning reparative DNA fragments, which are referred to as donor DNA templates, near the location of double strand breaks in a cell's DNA. These double strand breaks can be created by certain types of DNA-cutting tools, including CRISPR/Cas9. Donor DNA templates contain normal copies or fragments of the mutated, disease-causing genes of interest. By positioning a donor DNA template directly at the site of a double strand break, our GeneTether<sup>™</sup> platform drives the DNA repair process towards homology-directed repair ("**HDR**"), a cellular repair mechanism that incorporates the genetic information of a DNA template, rather than the error-prone process of non-homologous end joining ("**NHEJ**"). We refer to this as "gene correction." HDR can only take place when a DNA template, either natural or externally delivered, is near the site of a strand break at the time the cell's repair process is initiated. When gene correction occurs in enough cells, the disease caused by the underlying genetic mutation can potentially be cured.

Utilizing HDR, donor DNA templates can also be used to integrate a functional piece of genetic information into genomic safe harbours when the direct correction of a mutated gene is not required for a curative effect. Genomic safe harbours are sites in the genome able to accommodate the integration of new genetic material in a manner that ensures that the newly inserted genetic elements function predictably and do not cause alterations of the host genome posing a risk to the host cell or organism. When functional genetic elements are integrated at safe harbours, we refer to this as "gene complementation." Gene complementation can be utilized in several ways, including the addition of genetic instructions for the production of proteins that alleviate or eliminate certain genetic and non-genetic "loss-of-function" diseases. As with gene correction, gene complementation may potentially result in a cure for these diseases.

Most current gene correction and complementation methods simply diffuse donor DNA templates into the cell along with the gene editing machinery required to locate and cut a particular site in a cell's genome. This method relies on the random chance that a donor DNA template will be in close enough proximity to the double strand break that the repair process takes place via HDR. The result is that the number of donor DNA templates incorporated into target cells' DNA via HDR is very low and the incidence of NHEJ is very high. By significantly increasing HDR and decreasing NHEJ, the Company believes that the GeneTether<sup>™</sup> platform will not only allow development of safer and more efficacious gene correction and complementation therapies, but will also reduce the time and expense of their production and implementation. The result is a next-generation gene editing platform that has the potential to make therapeutic applications of gene correction and complementation viable across a large number of diseases and on a large scale.

While the Company is currently an early stage preclinical company and has not yet finalized a lead product candidate, based on the results of our proof-of-concept study in human cells described below, the Company believes that products incorporating our GeneTether platform have the potential to reach previously untreatable or under-treated patients and address new indications, thereby unlocking the full potential of gene editing therapies.

## ACHIEVEMENTS & HIGHLIGHTS

The following are the achievements and highlights for the year ending December 31, 2022 and through to the date hereof:

- In March 2023, the Company announced the results of a series of experiments conducted by a highly specialized contract research organization ("CRO") that confirmed the efficacy of our GeneTether technology in binding Lacl-Cas9 fusion proteins to template DNA. This validation specifically highlights the high level of template binding efficiency of our GeneTether™ platform, which is a crucial component of our strategy to enhance gene editing efficiency. Further, cell-based experiments, conducted internally as well as by third parties, confirmed that a GeneTether Lacl-Cas9 fusion protein retains the ability to recognize and cut DNA when compared to unmodified Cas9. These studies were performed using several cell types and gene targets.
- In October 2022, the Company announced pivoting R&D efforts towards advancing its in-house programs versus outsourcing most activities, which would allow the Company to preserve cash and exert greater control over experimental designs and development protocols. Subsequently in February 2023, the Company announced the decision to scale back development of the GeneTether™ platform technology and explore strategic alternatives that will optimize shareholder value. This decision has been mainly driven by the current state of the global capital markets, which are experiencing persistent weakness.
- In August 2022, the Company secured laboratory space in the Bay Area Disruptor and Startup Support Labs. This additional lab space enables the Company to accelerate its in-house R&D activities, which are designed to further build on the GeneTetherTM platform capabilities and applications, as well as to expand the Company's intellectual property portfolio.
- On May 24, 2022, the United States Patent and Trademark Office ("USPTO") granted patent #11,339,385 entitled "Modified Nucleic Acid Editing Systems for Tethering Donor DNA" related to its GeneTether platform technology. The claims cover a composition of matter for tethering a donor DNA template to a fusion protein of a nuclease and the lac repressor DNA binding domain, in particular the donor DNA includes the lac operator sequence. The patent term is scheduled to expire on July 14, 2040.
- On May 11, 2022, a research paper co-authored by the Company's co-founder, Geoffrey Sargent, Ph.D. and titled "Seamless Gene Correction in the Human Cystic Fibrosis Transmembrane Conductance Regulator Locus by Vector Replacement and Vector Insertion Events," was published in the peer-reviewed journal "Frontiers in Genome Editing." This publication describes novel HDR products and the subsequent derivation of seamless gene correction of the W1282X CFTR mutation in human induced pluripotent stem cells.

On March 29, 2022, the Company announced that it closed its Offering of Units at a price of C\$0.60 per Unit for aggregate gross proceeds of C\$4,500,000. Each Unit consists of one Common Share, and one Common Share purchase warrant ("Warrant"). Each Warrant entitles the holder to acquire an additional Common Share at an exercise price of C\$0.72 until March 29, 2025. Including the compensation to the agent in connection with the Offering, the total cash share issuance cost in connection with the Offering is approximately \$600,000 (C\$751,000).

#### SELECTED FINANCIAL INFORMATION

	2022	2021	2020
	\$	\$	\$
Research and development expenses	532,839	404,868	59,388
General and administrative expenses	1,184,395	1,232,065	12,574
Net Loss	(1,715,252)	(1,637,610)	(72,966)
Basic and diluted loss per share	(0.04)	(0.05)	(0.00)
Total Assets	1,944,123	370,448	45,389
Total Liabilities	87,419	213,223	123,164

From the date of GeneTether's inception on February 12, 2018 to the date of this MD&A, the Company has not earned any revenue and does not expect to generate revenues in the near future.

The increase in net loss for the year ended December 31, 2022 compared to the same period in the prior year is primarily due to the following:

- Increase in research and development related to advancing its in-house programs and expansion
  of the patent portfolio, including results from a series of experiments that validated the high level of
  template binding efficiency of the Company's GeneTether<sup>™</sup> platform
- Grant of composition of matter patent by the USPTO
- Significant general and administrative expenses consisting of non-recurring legal and professional fees in connection with the Offering that was completed in March 2022

#### **RESULTS OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2022**

#### Research and Development ("R&D") Expenses

	2022	2021
	\$	\$
Consulting fees	225,938	171,566
Patent and IP	25,347	17,217
Research contracts and laboratory expenses	79,777	92,594
Laboratory rent and insurance	27,272	-
Share-based compensation	152,383	122,627
Other R&D	22,122	864
	532,839	404,868

R&D expenses are comprised primarily of consulting fees, external contract costs, and patent fees.

Internal costs primarily consist of consulting fees paid to independent consulting scientists in conducting activities for the Company's R&D programs. External costs include costs incurred under agreements with third-party CROs, contract manufacturing organizations ("CMOs") and other third parties that conduct preclinical activities on our behalf and manufacture our product candidates, costs associated with acquiring technology and intellectual property licenses and other costs associated with our research and development programs, including laboratory materials and supplies.

Research and development expenses increased by \$127,971 for the year ended December 31, 2022, compared to the year ended December 31, 2021. Excluding non-cash stock-based compensation expense, R&D expense increased by 35% for the year ended December 31, 2022. Beginning in Q2 2022 following the completion of the IPO, the Company has been focused on expanding overall R&D activities and, as a result of that expansion, the Company has experienced the following:

- An increase of \$54,372 in consulting fees due to the R&D team joining the Company in H2 2021. The company also incurred an increase of \$29,756 in non-cash R&D share-based compensation due to the expansion of the Company's R&D team to support the further development of the GeneTether<sup>™</sup> platform and initiating discovery for preclinical programs that incorporate our GeneTether<sup>™</sup> platform;
- A net increase of \$14,455 in research contracts, laboratory expenses, laboratory rent and insurance related to rent for Company's new laboratory facility in the Bay Area. In addition, the Company continued to incur costs related to its ongoing R&D activities including supplies and IP related costs as the Company continued to advance its GeneTether<sup>™</sup> platform and IP portfolio with the patent issued by the USPTO, as well as pursue patents in other jurisdictions.

## General and Administrative ("G&A") Expenses

	2022	2021
	\$	\$
Consulting fees	309,584	201,856
Investor relations and filing fees	129,207	58,865
Legal and professional fees	55,260	194,333
Share-based compensation	465,915	752,863
Insurance and other G&A	224,429	24,148
	1,184,395	1,232,065

G&A expenses are comprised primarily of consulting, accounting, corporate legal and professional fees. G&A expenses decreased by \$47,670 for the year ended December 31, 2022, compared the year ended December 31, 2021.

The overall decrease in G&A cash expenses is primarily due to:

- an increase of \$70,342 in investor relations and filing fees and an increase of \$200,281 in director's and officer's liability insurance related to the Company's IPO completed in March 2022;
- a decrease of \$139,073 in legal and professional fees due to the one time legal and accounting fees incurred in 2021 related to preparing for the Company's IPO completed in March 2022; and
- an increase of \$107,728 in consulting fees with the expansion of the Company's executive team in H2 2021, as well as Board fees incurred beginning April 2022. This is offset by a decrease in noncash G&A share-based compensation mainly in connection with the issuance, in 2021, of stock options to the Board of Directors, the CEO, the CFO, and shares to the interim consulting CEO, as well as vesting of the repurchase right provision on restricted shares issued to two members of the Board.

#### SUMMARY OF QUARTERLY FINANCIAL RESULTS

	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
	2022 \$	2022 \$	2022 \$	2022 \$	2021 \$	2021 \$	2021 \$	2021 \$
Expenses								
Research and development General and administrative	155,297 227.523	134,287 266.068	128,806 327.869	114,449 362.935	199,984 360.627	113,922 319.126	78,325 306.618	12,637 245,694
Total operating expenses	382,820	400,355	456,675	477,384	560,611	433,048	384,943	258,331
Net loss	(377,472)	(401,492)	(456,626)	(479,662)	(560,975)	(433,058)	(384,950)	(258,627)
Net loss per share, basic and diluted	(0.01)	(0.01)	(0.01)	(0.01)	(0.01)	(0.01)	(0.01)	(0.01)

R&D expenses significantly increased beginning in Q2 2021 as the Company initiated research contracts with University of California, Davis ("UCD") and ZeClinics, expanded of the Company's R&D team with the addition of a Vice President of R&D in Q2 2021 to support the further development of the GeneTether<sup>™</sup> platform and initiating discovery for preclinical programs that incorporate its GeneTether<sup>™</sup> platform. In addition, beginning in Q4 2021, the Company incurred non-cash R&D share-based compensation in connection with the issuance of stock options to the Chief Scientific Officer ("CSO"), Vice President of R&D, as well as the Chairperson of the Company's Scientific Advisory Board.

G&A expenses significantly increased beginning in Q4 2021 primarily due to legal and professional fees and an increase in investor relations and filing fees in connection with the Company's Offering that was completed in Q1 2022, as well as the expansion of the Company's executive team with the addition of an interim CEO in Q1 2021, and the current CEO and CFO in Q4 2021. The Company also began incurring director and officers' liability insurance in Q2 2022. In addition, beginning in Q4 2021, the Company incurred non-cash G&A share-based compensation in connection with the issuance of stock options to the Board of Directors, the CEO, the CFO, as well as shares to the interim consulting CEO and for executive search services. A significant portion of G&A expenses is comprised of non-cash shared-based compensation expense under IFRS, as well as the Company's disciplined cash preservation approach given the state of the global capital markets.

#### **RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED DECEMBER 31, 2022**

#### Research and Development ("R&D") Expenses

	2022	2021
	\$	\$
Consulting fees	58,506	69,001
Patent and IP	2,507	7,891
Research contracts and laboratory expenses	38,351	43,995
Laboratory rent and insurance	15,936	-
Share-based compensation	24,716	75,604
Other R&D	15,281	3,494
	155,297	199,984

R&D expenses decreased by \$44,687 for the three months ended December 31, 2022, compared to the three months ended December 31, 2021. Excluding non-cash share-based compensation expense, R&D expenses increased by \$6,201 or 5%.

The minor increase in R&D cash expense is primarily due to the increase in laboratory rent and insurance, offset by decrease in consulting fees and laboratory supplies as the Company decided to pivot R&D efforts towards advancing its in-house programs versus outsourcing most activities, resulting in cash preservation.

#### General and Administrative ("G&A") Expenses

	2022	2021
	\$	\$
Consulting fees	53,107	122,298
Investor relations and filing fees	31,142	21,365
Legal and professional fees	25,837	98,910
Share-based compensation	49,654	114,157
nsurance and other G&A	67,783	3,897
	227,523	360,627

G&A expenses decreased by \$133,104 for the three months ended December 31, 2022, compared the three months ended December 31, 2021 primary due to decreases of

- \$69,191 in consulting fees due to an agreed-upon reduction of the Company's current CEO fees, as well as non-recurrent consulting fees paid in Q4 2021 to the Company's former CEO, who stepped down in the same period;
- \$64,503 in non-cash G&A share-based compensation due to the graded-vesting nature for sharebased compensation expense under IFRS; and
- \$73,073 in legal and professional fees due to non-recurrent legal and professional fees incurred in 2021 as part of the Company's IPO that was completed in March 2022.

These decreases were offset by an increase of \$9,777 in investor relations and filing fees and \$63,886 primarily in premiums paid for the Company's director and officer liability insurance policy, which was implemented in connection with the Company's IPO.

#### LIQUIDITY, CAPITAL RESOURCES AND FINANCING

The general objectives of our capital management strategy are to preserve our capacity to continue operating, provide benefits to our stakeholders and provide an adequate return on investment to our shareholders by continuing to make investments in our future that are commensurate with the level of operating risk we intend to assume. We determine the total amount of capital required consistent with risk levels. This capital structure is adjusted on a timely basis depending on changes in the economic environment and risks of the underlying assets. We are not subject to any externally imposed capital requirements.

The consolidated financial statements and this MD&A have been prepared on the basis of accounting principles applicable to a going concern, which assumes that the Company will continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of operations. The consolidated financial statements and this MD&A do not include any adjustments to the amounts and classification of assets and liabilities that would be necessary should the Company be unable to continue as a going concern. Such adjustments could be material.

We currently do not earn any revenues and are therefore considered to be in the research and development stage. As required, the Company will continue to finance its operations through the sale of equity and will pursue non-dilutive funding sources that may be available to the Company in the future. The continuation of our research and development activities is dependent on our ability to successfully finance and complete our research and development programs through an equity financing.

As at December 31, 2022, the Company had cash of \$1,795,630 representing an increase of \$1,615,796 from December 31, 2021. This increase is primarily due to approximately \$2,997,000 net cash provided by the Offering completed in March 2022, offset by cash used in operations of approximately \$1,178,000.

Management has forecasted the Company will have sufficient working capital to operate for the ensuing 12 months. While the Company has been successful in the past in obtaining financing, there can be no assurance that the Company will be able to obtain adequate financing in the future, or that such financing,

if obtained, will be on terms acceptable to the Company, to meet future operational needs which may result in the delay, reduction, or discontinuation of ongoing programs.

The following table presents a summary of the Company's cash flows for the years ended December 31, 2022 and 2021:

	2022 \$	2021 \$
Net cash provided by (used in):	•	·
Operating activities	(1,117,779)	(740,260)
Investing activities	-	-
Financing activities	2,997,351	874,705
Effect of foreign exchange on cash	(203,776)	-
Net increase in cash	1,795,630	179,834

#### Cash Flows Used in Operating Activities

Cash flows used in operating activities for the year ended December 31, 2022, were \$1,117,779 compared to cash flows used in operating activities of \$740,260 for the year ended December 31, 2021. The Company's uses of cash for operating activities primarily consisted of consulting fees, fees and supplies for our new research contracts, as well as legal and professional fees in connection with our IPO that was completed in March 2022.

During the year ended December 31, 2022, approximately \$208,000 cash used were related to the payment of pre-IPO payables, and approximately \$260,000 of cash used was related to director and officer's liability insurance.

#### Cash Flows from Financing Activities

On March 29, 2022, the Company completed the Offering and issued an aggregate of 7,500,000 Units at a price of C\$0.60 per Unit for aggregate gross proceeds of approximately \$3,597,000 (C\$4,500,000). In addition, the Company paid a total cash share issuance cost of approximately \$600,000 (C\$751,000), resulting in net cash proceeds from the Offering of approximately \$2,997,000 (C\$3,749,000). See note 3 of the audited consolidated financial statements for further details.

During the year ended December 31, 2021, GT Inc. completed a non-brokered private placement for the issuance of 6,003,925 shares of common stock at a price of \$0.1461 per share for net proceeds of \$874,705. During the year ended December 31, 2020, the Company issued three convertible notes for a total of \$104,333 in net proceeds. The convertible notes and all accrued and unpaid interest were converted in their entirety to 695,444 common shares in February 2021, as a result of the 2021 private placement deemed as a qualified financing.

#### CONTRACTUAL OBLIGATIONS

We have no material contractual arrangements as at the date of this report.

#### **OFF-BALANCE SHEET ARRANGEMENTS**

The Company has no off-balance sheet arrangements.

# **RELATED PARTY TRANSACTIONS**

On February 3, 2021, the Company issued 314,933 common shares to Dr. Garner related to the conversion of a convertible bridge note and a demand note held by him.

On February 3, 2021, the Company issued 178,853 common shares to Mr. Fraga related to the conversion of a convertible bridge note held by him.

On October 19, 2021, 6,270,305 stock options were granted to directors and officers of the Company, including the new CEO, new CFO, and CSO.

On March 29, 2022, two independent members of the Board and the CEO participated in the Offering, and acquired 5,883,824 Units at C\$0.60 per Unit for a total of C\$3,530,294, in aggregate. Each Unit consists of one Common Share, and one Warrant which is exercisable into one additional Common Share at an exercise price of C\$0.72 until March 29, 2025.

Following the completion of the Offering on March 29, 2022, in accordance with the terms of the Restricted Stock Purchase Agreement of one member of the Board of Directors, 1,382,976 restricted common shares, representing the total unvested restricted common shares as at that date for the one member of the Board of Directors, became fully vested, resulting in a non-cash share-based compensation expense of \$98,744 for the accelerated vesting.

Key management personnel compensation during the years ended December 31, 2022, and 2021 consisted of the following:

	2022	2021
	\$	\$
Salaries and benefits	-	-
Share-based compensation	480,280	717,980
Other (consulting fees, fees paid to related parties)	380,096	260,856
Total	860,376	978,836

#### FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Company's financial instruments are exposed to certain risks as summarized below.

#### Credit risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from deposits with banks and outstanding receivables. The Company does not hold any collateral as security but mitigates this risk by dealing only with what management believes to be financially sound counterparties and, accordingly, does not anticipate significant loss for non-performance.

#### Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. The Company's exposure to liquidity risk is dependent on the Company's ability to raise additional financing to meet its commitments and sustain operations. The Company mitigates liquidity risk by management of working capital, cash flows and the issuance of share capital.

As at December 31, 2022, the Company does not have any material contractual maturities and the Company's liabilities consist of current accounts payable.

#### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk.

#### Currency risk

Currency risk is the risk to the Company's earnings that arises from fluctuations of foreign exchange rates. The Company is exposed to currency risk from the consulting fees as well as the purchase of goods and services primarily in the United States and cash and cash equivalent balances held in foreign currencies. Fluctuations in the US dollar exchange rate could have a significant impact on the Company's results. Assuming all other variables remain constant, a 10% depreciation or appreciation of the Canadian dollar against the US dollar would result in an immaterial increase or decrease in loss and comprehensive loss for the year ended December 31, 2022. Prior to January 1, 2022, the Company had minimal exposure to currency risk, as the Company operated primarily in the United States through its U.S. operating subsidiary, GT Inc., and held all cash in the US dollar, which was also the functional currency of GT Inc.

Balances in US dollars are as follows:

	December 31, 2022
	\$
Cash	27,695
Accounts payable and accrued liabilities	(19,712)
Total	7,983

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company has no outstanding debt and was not exposed to exposed to interest rate risk as at December 31, 2022.

#### Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Company was not exposed to other price risks as at December 31, December 31, 2022.

#### Managing Capital

The Company's objectives, when managing capital, are to safeguard cash as well as maintain financial liquidity and flexibility in order to preserve our ability to meet financial obligations and deploy capital to grow our business.

The Company's financial strategy is designed to maintain a flexible capital structure consistent with the objectives stated above and to respond to business growth opportunities and changes in economic conditions. In order to maintain or adjust the Company's capital structure, the Company may issue shares or issue debt (secured, unsecured, convertible and/or other types of available debt instruments).

There were no changes to the Company's capital management policy during the year. The Company is not subject to any externally imposed capital requirements.

### Fair values

The carrying values of cash, trade and other payables and notes payable approximate the fair values due to the short-term nature of these items. The risk of material change in fair value is not considered to be significant due to a relatively short-term nature. The Company does not use derivative financial instruments to manage this risk.

Financial instruments recorded at fair value on the statements of financial position are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The Company categorizes its fair value measurements according to a three-level hierarchy. The hierarchy prioritizes the inputs used by the Company's valuation techniques. A level is assigned to each fair value measurement based on the lowest-level input significant to the fair value measurement in its entirety. The three levels of the fair value hierarchy are defined as follows:

- Level 1 Unadjusted quoted prices as at the measurement date for identical assets or liabilities in active markets.
- Level 2 Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3 Significant unobservable inputs that are supported by little or no market activity. The fair value hierarchy also requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

The fair value hierarchy requires the use of observable market inputs whenever such inputs exist. A financial instrument is classified to the lowest level of the hierarchy for which a significant input has been considered in measuring fair value.

# CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The significant accounting policies of the Company are described in notes 2 and 3 of the annual consolidated financial statements, available on SEDAR (<u>www.sedar.com</u>)

Estimates and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The determination of estimates requires the exercise of judgment based on various assumptions and other factors such as historical experience and current and expected economic conditions. Actual results could differ from those estimates. Critical judgments in applying the Company's accounting policies are detailed in the annual consolidated financial statements, filed on SEDAR (www.sedar.com).

# **OUTSTANDING SHARE DATA**

As at the date of this report, the Company has the following securities outstanding:

Common shares	48,376,563
Restricted common shares	790,096
Stock options	8,263,737
Warrants	8,144,720

For a detailed summary of the outstanding securities convertible into, exercisable, or exchangeable for voting or equity securities of GeneTether as at December 31, 2022, refer to notes in the audited 2022 annual consolidated financial statements of the Company.

Additional information relating to the Company, including the Company's final prospectus dated March 21, 2022 ("**Final Prospectus**"), is available under the Company's profile on SEDAR at <u>www.sedar.com</u>.

#### **RISKS AND UNCERTAINTIES**

An investment in the Common Shares of GeneTether involves a high degree of risk and should be considered speculative. An investment in the Common Shares should only be undertaken by those persons who can afford the total loss of their investment. Investors should carefully consider the risks and uncertainties set forth under the heading "Risk Factors" found in the Final Prospectus, a copy of which is available under the Company's profile on the SEDAR website at www.sedar.com, as well as other information described elsewhere in this MD&A. Additional risks and uncertainties not presently known to us or that we believe to be immaterial may also adversely affect our business. If any such risks occur, our business, financial condition and results of operations could be seriously harmed and you could lose all or part of your investment. Further, if we fail to meet the expectations of the public market in any given period, the market price of our Common Shares could decline. We operate in a highly competitive environment that involves significant risks and uncertainties, some of which are outside of our control.