

## Veji Holdings Ltd.

## MANAGEMENT DISCUSSION & ANALYSIS

FOR THE FIFTEEN MONTHS ENDED MARCH 31, 2024



# VEJI HOLDINGS LTD. MANAGEMENT DISCUSSION & ANALYSIS FOR THE FIFTEEN MONTHS ENDED MARCH 31, 2024

MANAGEMENT DISCUSSION AND ANALYSIS ("MD&A") AS OF JULY 26, 2024 TO ACCOMPANY THE FINANCIAL STATEMENTS OF VEJI HOLDINGS LTD. (THE "COMPANY" OR "VEJI") FOR THE FIFTEEN MONTHS ENDED MARCH 31, 2024.

This MD&A is dated July 26, 2024.

The following MD&A should be read in conjunction with the audited financial statements for the fifteen months ended March 31, 2024 and the year ended December 31, 2022 which were prepared in accordance with International Financial Reporting Standards ("IFRS") and the notes thereto. All financial amounts are stated in Canadian currency unless stated otherwise. On March 28, 2022, the Company completed a one-for-four share consolidation of all outstanding common shares. On February 1, 2024, the Company completed a one-for-twenty-five share consolidation of all outstanding common shares. Shares reserved under the Company's equity and incentive plans were adjusted to reflect the share consolidations. All share and per share data presented have been retroactively adjusted to reflect the share consolidations unless otherwise noted. On December 27, 2023, the Company changed its financial year end from December 31 to March 31 to better align the timing of the Company's financial reporting obligations with the availability of the Company's service providers.

Additional information relating to the Company and its operations is available under the Company's SEDAR profile at www.SEDARplus.ca.

The information provided in this report is the responsibility of management. In the preparation of these statements, estimates are sometimes necessary to make a determination of future values for certain assets or liabilities. Management believes such estimates have been based on careful judgments and have been properly reflected in the consolidated financial statements.

This MD&A contains certain forward-looking statements based on the opinions, estimates, beliefs, and assumptions of the management of the Company. These statements are subject to many known and unknown risks and uncertainties. Given these risks and uncertainties, the reader should not place undue reliance on these forward-looking statements. (See "Risks and Uncertainties" in this MD&A for more information).

#### FORWARD-LOOKING STATEMENTS

Certain statements contained in this MD&A constitute forward-looking statements. All statements other than statements of historical fact may be forward-looking statements. Forward-looking statements are often, but not always, identified by the use of words such as



"may", "might", "will", "expect", "anticipate", "estimate", "intend", "plan", "indicate", "seek", "believe", "predict" or "likely", or the negative of these terms, or other similar expressions (or variations of such words). These statements are subject to a variety of risks and uncertainties which could cause actual events or results to differ from those reflected in the forward-looking statements. Based on current available information, the Company believes that the expectations reflected in those forward-looking statements are reasonable, but no assurance can be given that those expectations will prove to be correct. The forward-looking statements in this MD&A are expressly qualified by this statement, and readers are advised not to place undue reliance on the forward-looking statements.

#### **GOING CONCERN**

The financial statements have been prepared on a going concern basis, which assumes the Company will be able to realize its assets and settle its liabilities in the normal course of business. The nature of the Company's commencement of operations resulted in significant expenditures for setting up the operations to scale for a large volume of transactions. The eventual generation of profit was dependent upon several factors including expanding into various markets, the ability of the Company to obtain financing to support growth and scale of operations, and to continue to meet working capital and operating cash flows. The Company was not able to obtain sufficient financing to continue operations and during the quarter ended December 31, 2022, the Company completed the wind down of operations and exited the plant-based sales and distribution business. The Company currently has not active operations and is evaluating strategic alternatives that may include the acquisition of assets or businesses.

To date, the Company has not generated positive cash flows from operations. As at March 31, 2024 the Company had an accumulated deficit of \$15,510,715 and a working capital deficit of \$223,821. In addition, the Company's ability to continue as a going concern is dependent upon its ability to obtain additional funding from loans or equity financings provided by the Company's existing shareholders and/or new shareholders or through other arrangements. These events and conditions indicate a material uncertainty that may cast significant doubt on the Company's ability to continue as a going concern.

These financial statements do not reflect the adjustments to the carrying values of assets and liabilities and the reported expenses and consolidated statement of financial position classifications that would be necessary were the going concern assumption deemed to be inappropriate. These adjustments could be material.

## STRATEGIC REVIEW PROCESS

On July 29, 2022, the Company's board of directors, in light of current market conditions and the cash needs of the Company, approved management to initiate a process to identify,



examine and pursue strategic alternatives to the Company's current business (the "Strategic Review Process"). Through the Strategic Review Process, management focused on evaluating options which it believed were in the best interest of the Company and in charting the most accretive path forward to maximize shareholder value.

As part of the Strategic Review Process, management pursued opportunities, including, but not limited to, equity/debt investment from a strategic partner, the potential sale of all or a material portion of the Company's assets, operating businesses and wholly-owned subsidiaries, as well as pursuing M&A opportunities, with the goal of identifying the best opportunity and entering into a definitive agreement to complete a transaction.

As a result of the Strategic Review Process, the Company consolidated its direct-to-consumer ("D2C") business to operate under a single domain at VeganEssentials.com and ceased operations of ShopVejii.com. On September 18, 2022, the Company signed an Asset Purchase Agreement ("Agreement"), to sell its domain, VeganEssentials.com and certain associated intellectual property and assets to PlantX Life Inc. ("PlantX") and its wholly owned subsidiary, PlantX Lifestyle USA Inc. On October 17, 2022, the Company completed the sale and received an aggregate purchase price of \$893,000. The purchase price consisted of a cash payment of \$143,000 and 1,071,428 common shares of PlantX issued at a deemed price of \$0.70 per common share. The common shares of PlantX issued as part of the purchase price were subject to a statutory hold period expiring February 15, 2023.

On November 9, 2022, the Company announced plans to wind-down the remainder of its US operations including Veg Essentials LLC, and VEDGEco USA Inc., the Company's business-to-business ("B2B") division. Given current market conditions and lack of access to external capital, the Company could not continue to fund its commercial operations. As a result of the sale of its domain, VeganEssentials.com and certain associated intellectual property and assets combined with the decision to wind down the remainder of its US operations, the Company ceased to have any active commercial operations in the plant-based sales and distribution space.

On January 30, 2023, Veji announced that the Company received approval from the Supreme Court of British Columbia (Vernon Registry) for its Division I proposal pursuant to the Bankruptcy and Insolvency Act (Canada).

On March 16, 2023, Veji entered into a non-binding letter of intent to purchase certain bakery-related assets (the "Bakery Assets") from Keto Caveman Café Ltd. The Bakery Assets would leverage Veji's existing expertise in direct-to-consumer and direct-to-business sales and allow the brand to expand across Canada and into the United States. The Company is continuing to work to close this transaction as management believes that this transaction will be in the best interest of the Company.



On April 26, 2023, after receiving approval from the Supreme Court of British Columbia (Vernon Registry) for its Division I proposal pursuant to the Bankruptcy and Insolvency Act (Canada), the Company issued 1,029,057 common shares to its creditors to settle outstanding debt in the approximate amount of \$4,000,000.

October 25, 2023, Veji entered into an amalgamation agreement with Keto Caveman Foods Inc. ("Keto") and 1420516 B.C. Ltd., a wholly-owned subsidiary of the Company pursuant to which the Company will acquire all of the issued and outstanding securities of Keto by way of "three-cornered" amalgamation.

On December 5, 2023, Veji terminated the amalgamation agreement among Keto, the Company, and 1420516 B.C. Ltd. The decision to terminate the Agreement was mutual and the result of regulatory requirements that would have potentially significantly delayed or prevented closing of the acquisition.

The Company currently has no active operations and is continuing to evaluate strategic alternatives that may include the acquisition of assets or businesses.

#### DESCRIPTION OF THE BUSINESS AND OVERVIEW

Veji, headquartered in Kelowna, BC, is publicly listed and trades on the Canadian Securities Exchange ("CSE") under trading symbol, "VEJI" and on the OTCQB Market (the "OTCQB") under trading symbol, "VEJIF".

The Company was formed on July 30, 2019 and changed its name from 1217691 BC Ltd. to Vejii Holdings Ltd. on September 14, 2020. On August 19, 2022, the Company, as a part of a rebranding initiative, changed its corporate entity name to "Veji Holdings Ltd."

The Company currently has no significant assets other than cash and accounts receivable. The Company is currently evaluating strategic alternatives.

#### **COMPANY HIGHLIGHTS**

On January 30, 2023, Veji announced that the Company received approval from the Supreme Court of British Columbia (Vernon Registry) for its Division I proposal pursuant to the Bankruptcy and Insolvency Act (Canada).



On March 16, 2023, Veji entered into a non-binding letter of intent to purchase certain bakery-related assets (the "Bakery Assets") from Keto Caveman Café Ltd. The Bakery Assets would leverage Veji's existing expertise in direct-to-consumer and direct-to-business sales and allow the brand to expand across Canada and into the United States. The Company is still continuing to work towards closing this transaction.

On April 21, 2023, Veji announced that, having received approval from the Supreme Court of British Columbia (Vernon Registry) for its Division I proposal pursuant to the Bankruptcy and Insolvency Act (Canada), the Company intends to issue 1,029,057 common shares to its creditors to settle outstanding debt in the approximate amount of \$4,000,000.

October 25, 2023, Veji entered into an amalgamation agreement with Keto Caveman Foods Inc. ("Keto") and BC1420516 Ltd., a wholly-owned subsidiary of the Company pursuant to which the Company will acquire all of the issued and outstanding securities of Keto by way of "three-cornered" amalgamation.

On December 5, 2023, Veji terminated the amalgamation agreement among Keto, the Company, and 1420516 B.C. Ltd., a subsidiary of the Company. The decision to terminate the Agreement was mutual and the result of regulatory requirements that would have potentially significantly delayed or prevented closing of the Acquisition.

On February 23, 2024, the Company closed a non-brokered private placement (the "Private Placement") of 1,700,000 common shares at a purchase price of \$0.05 per Common Share, for gross proceeds of \$85,000. Finder's fees consisting of 170,000 common shares and 170,000 finder's warrants were issued in connection with the Private Placement. Each finder's warrant is exercisable at \$0.05 for a period of 18 months from the date of issuance. All securities issued in connection with the Private Placement are subject to a statutory hold period expiring four months and one day from issuance.

On April 4, 2024, the Company announced the resignation of Kory Zelickson, from his positions as a director and CEO of the Company, and Dharamvir Gill, from his positions as a director, COO, President and Secretary of the Company. The Company appointed Stephen Wall as the CEO of the Company and Ryan Hounjet as Chair of the Audit Committee.

On April 5, 2024, the Company settled an aggregate of \$112,500 in debt through the issuance of 1,874,998 common shares of the Company at a price of \$0.06 per share. All securities issued in connection with the Debt Settlement are subject to a statutory hold period of four months and one day from the date of issuance. \$65,000 of the debt was held by companies wholly-owned by Amar Purewal and Ryan Hounjet, who are both directors of the Company.



On May 2, 2024, the Company settled a debt of \$73,272 owing to a creditor through the issuance of 1,332,220 common shares at a price of \$0.055 per common share.

#### SELECTED ANNUAL INFORMATION

The table below presents selected financial information for the periods months ended March 31, 2024, December 31, 2022 and December 31, 2021:

	Fifteen months ended March 31, 2024	Year ended December 31, 2022	Year ended December 31, 2021
Revenue	\$ -	\$ 3,334,917	\$ 1,721,640
Cost of goods sold	-	2,281,376	1,199,786
Gross profit	-	1,053,541	521,854
Gross margin %	-	31.6%	30.3%
Selling and distribution	2,400	1,803,201	3,740,081
General and administrative	312,719	4,408,507	5,849,720
Other operating expenses	(7,318,229)	4,497,499	3,154,162
Total operating expenses	(7,003,110)	10,709,208	12,743,963
Operating income (loss)	7,003,110	(9,655,667)	(12,222,109)
Net income (loss)	6,998,080	(9,824,549)	(12,251,671)
Basic and diluted net income			
(loss) per share	3.39	(8.59)	(15.30)
Total assets	76,399	267,992	8,565,104
Total non-current financial			
liabilities	-	-	1,989,154
Dividends	-	-	-

## **RESULTS OF OPERATIONS FOR FIFTEEN MONTHS ENDED MARCH 31, 2024**

During the third quarter of 2022, the Company's board of directors, in light of current market conditions and the cash needs of the Company, approved management to initiate a Strategic Review Process. Through the Strategic Review Process, management focused on evaluating options which it believed were in the best interest of the Company and in charting the most



accretive path forward to maximize shareholder value. As a result of the Strategic Review Process, the Company ceased all commercial operations in the plant-based sales and distribution space in the prior year.

In an effort to restructure the Company's liabilities, Veji filed a Division I proposal (the "Proposal") pursuant to the Bankruptcy and Insolvency Act (Canada) (the "BIA") with G. Moroso & Associates Inc. assigned as proposal trustee (the "Proposal Trustee") on December 21, 2022. The Company and its Board of Directors chose to take this action under the BIA as the most expeditious and economical manner of addressing the interests of its creditors. On January 30, 2023, the Company received approval from the Supreme Court of British Columbia (Vernon Registry) for its Proposal pursuant to the Bankruptcy and Insolvency Act (Canada). On April 26, 2023, the Company issued 1,029,057 common shares to its creditors to settle outstanding debt in the approximate amount of \$4,000,000.

The following financial results are the result of the Company ceasing commercial operations in the plant-based sales and distribution space. The Company is currently evaluating strategic alternatives.

The Company reported revenue of \$nil, selling and distribution expenses of \$2,400, general and administrative expenses of \$312,719, loss on sale of short-term investments of \$172,704, gain on derecognition of financial liabilities of \$7,521,691, realized and unrealized foreign exchange loss of \$30,757, and net income of \$6,998,080 for the fifteen months ended March 31, 2024 as compared to revenue of \$3,334,917, cost of goods sold of \$2,281,376, selling and distribution expenses of \$1,803,201, general and administrative expenses of \$4,408,507, loss on sale of short-term investments of \$nil, gain on derecognition of financial liabilities of \$nil, realized and unrealized foreign exchange loss of \$31,017, loss on disposal of asset \$21,411, loss on write down of intangibles of \$1,485,675, loss on write down of goodwill of \$4,774,205, gain on remeasurement of contingent consideration of \$1,844,281, and net loss of \$9,824,549 for the twelve months ended December 31, 2022. The reduction in revenues, cost of goods sold, selling and distribution expenses, general and administrative expenses and net loss is attributable to the Company ceasing commercial operations in the plant-based sales and distribution space. Also, during the fifteen months ended March 31, 2024, the Company incurred expenses related to the maintenance of the Company and expenses related to the Proposal and the Company pursuing strategic alternatives. In addition, the Company sold all of its holdings of the common shares of PlantX and incurred a loss of \$172,704 on the sale. Furthermore, as a result of the approval of the Proposal and subsequent settlement of outstanding debt through the issuance of common shares, the Company recorded a gain on derecognition of financial liabilities of \$7,521,691 related to the settlement and write down of other debt and liabilities. For the year ended December 31, 2022, the Company wrote down intangibles, goodwill, lease, and contingent consideration as a result of the Company ceasing commercial operations.



## **SUMMARY OF QUARTERLY RESULTS**

The table below presents selected quarter financial information for the last eight fiscal quarters:

	Quar	ter ended	Qua	rter ended	Qua	rter ended	Qu	arter ended
	Mar.	31, 2024	Dec	. 31, 2023	Sep.	30, 2023	Jun	. 30, 2023
Revenue	\$	-	\$	-	\$	-	\$	-
Cost of goods sold	\$	-	\$	-	\$	-	\$	-
Gross profit/(loss)	\$	-	\$	-	\$	-	\$	-
Gross margin %		-		-		-		-
Selling and distribution	\$	2,400	\$	-	\$	-	\$	-
General and administrative	\$	24,914	\$	115,959	\$	64,906	\$	77,345
Other operating expenses	\$	-	\$	66,070	\$	(4,158)	\$	(7,552,846)
Total operating expenses	\$	27,314	\$	60,749	\$	60,749	\$	(7,475,501)
Operating income/(loss)	\$	(27,314)	\$	(182,029)	\$	(60,749)	\$	7,475,501
Net income/(loss)	\$	(27,377)	\$	(182,036)	\$	(61,658)	\$	7,474,744
Basic and diluted net								
income/(loss) per share	\$	(0.01)	\$	(0.08)	\$	(0.03)	\$	3.96
Total assets	\$	76,399	\$	10,342	\$	30,867	\$	23,388
Total non-current financial								
liabilities	\$	=	\$	-	\$	=	\$	-
Dividends	\$	-	\$	-	\$	-	\$	-

	Qua	Quarter ended		Quarter ended		Quarter ended		Quarter ended	
	Mar	. 31, 2023	Dec. 31, 2022		Sep. 30, 2022		Jun. 30, 2022		
Revenue	\$	-	\$	27,739	\$	535,843	\$	1,223,540	
Cost of goods sold	\$	-	\$	57,725	\$	593,288	\$	670,605	
Gross profit	\$	-	\$	( 29,987)	\$	(57,445)	\$	552,935	
Gross margin %		-		(108.1%)		(10.7%)		45.2%	
Selling and distribution	\$	-	\$	(9,185)	\$	196,663	\$	599,939	
General and administrative	\$	29,596	\$	90,763	\$	623,932	\$	1,706,099	
Other operating expenses	\$	172,704	\$	64,183	\$	4,407,610	\$	25,204	
Total operating expenses	\$	202,300	\$	145,761	\$	5,228,205	\$	2,331,242	
Operating loss	\$	(202,300)	\$	(175,748)	\$	(5,285,649)	\$	(1,778,307)	
Net loss	\$	(205,684)	\$	(164,097)	\$	(5,310,714)	\$	(1,861,462)	



Basic and diluted net loss per				
share	\$ (0.18)	\$ (0.14)	\$ (4.64)	\$ (1.63)
Total assets	\$ 59,367	\$ 267,992	\$ 494,335	\$ 7,770,237
Total non-current financial				
liabilities	\$ -	\$ -	\$ 1,646,000	\$ 2,034,880
Dividends	\$ -	\$ -	\$ -	\$ -

Revenues for the quarter ended September 30, 2022 decreased from the prior quarter as a result of the company reducing operations due to a lack of working capital. During the quarter ended December 31, 2022, the Company completed its exit from the plant-based sales and distribution business. Hence, revenues starting from the quarter ended March 31, 2023 to March 31, 2024 were \$nil.

The Company continued to incur quarterly operating losses during 2022 and was not able to secure sufficient funding to support the growth of the business. Hence, the company recorded an impairment of intangibles and goodwill during the quarter ended September 30, 2022 as the Company scaled down operations during the quarter. During the quarter ended December 31, 2022, the Company completed the wind down of operations and exited the plant-based sales and distribution business. In addition, the Company filed with the Supreme Court of British Columbia (Vernon Registry) a Division I proposal pursuant to the Bankruptcy and Insolvency Act (Canada). The Company received approval of the Division I proposal from the Supreme Court of British Columbia (Vernon Registry) during the quarter ended June 30, 2023. As a result, the Company recorded a gain on derecognition of financial liabilities. Excluding this gain, the Company would have incurred a net loss for the quarter. The Company currently has no commercial operations and is continuing to evaluate strategic alternatives.

#### LIQUIDITY AND CAPITAL RESOURCES

The Company's objective in managing its capital structure is to ensure sufficient liquidity to finance its operations and growth opportunities. To date, the Company has relied upon the issuance of equity securities and long-term debt to fund its activities. The Company will continue to need access to equity and debt capital to pursue its strategic alternatives. However, there is no guarantee that equity and debt may be available, and if available, they may not be on terms that management finds are in the interest of the Company.



The following table summarizes the Company's cash flow, cash on hand and working capital:

	Fift	teen months		Year ended
	ende	ended March 31,		December 31,
		2024		2022
Net cash used in operating activities	\$	(186,903)	\$	(2,369,595)
Net cash provided by investing activities	\$	52,295	\$	206,153
Net cash provided by financing activities	\$	184,525	\$	2,176,143
Net change in cash	\$	49,917	\$	12,701
Effect of exchange rate changes on cash	\$	(168)	\$	(144,153)
Cash, beginning of period	\$	11,569	\$	143,021
Cash, end of period	\$	61,318	\$	11,569
Working capital deficit	\$	(223,821)	\$	(7,577,180)

For the fifteen months ended March 31, 2024, the net cash used in operating activities was \$186,903 compared to the prior period net cash used in operating activities of \$2,369,595. The decrease in cash usage was due to the Company ceasing commercial operations in the plant-based sales and distribution space.

For the fifteen months ended March 31, 2024, the net cash provided by investing activities was \$52,295 compared to the prior period net cash provided by investing activities of \$206,153. During the current period, the Company sold the common shares of PlantX received from the sale of intellectual property and assets in prior period. In the prior period, the Company received net cash proceeds from the sale of intellectual property and assets to PlantX offset by intangible development costs.

For the fifteen months ended March 31, 2024, the net cash provided by financing activities was \$184,525 compared to the prior period net cash provided by financing activities of \$2,176,143. During the current period, the company issued common shares under a private placement and received a third party loan to support its evaluation of strategic alternatives. In the prior period, the Company received loans from a related party to support its operations. See "Loans and Borrowings" section of this MD&A.

As at March 31, 2024, the Company had no commitments for capital expenditures.

As at March 31, 2024, the Company had working capital deficit of \$223,821, inclusive of cash and cash equivalents of \$61,318 as compared to a working capital deficit of \$7,577,180, inclusive of cash of \$11,569, as at December 31, 2022.



#### **Loans and Borrowings**

The Company had the following loans and borrowings outstanding:

	Mar	March 31, 2024		ber 31, 2022	
Short-term debt:					
Working capital loans	\$	-	\$	183,115	
Unsecured loan	\$	-	\$	736,104	
Revolving grid note	\$	-	\$	679,426	
Due to related party	\$	26,252	\$	185,674	
Third party loan	\$	73,273	\$	-	
Current portion of long-term debt	\$	-	\$	2,146,000	
Total short-term debt	\$	99,525	\$	3,930,319	
Long-term debt	\$		\$	2,146,000	
Less: Current portion	\$	-	\$	(2,146,000)	
Total long-term debt	\$	-	\$	-	
Total loans and borrowings	\$	99,525	\$	3,930,319	

#### **Short-term Debt**

Working capital loans related to short term funding advances from financial institutions, whereby in exchange for funding advances, the Company was required to remit to the financial institutions, periodic payments determined on the basis of a percentage of the Company's collections from customers during the same period (the Remittance Rate between 5% to 20%), such that the total amounts remitted by the Company in excess of the advanced amounts, represent an effective financing fee of between 6% to 13% over the remittance period. The working capital loans were secured against the Company's accounts receivable balances underlying the Remittance Rate requirement, together with any cash balance held by the Company in a designed bank account used by the Company with its platform for customers.

Unsecured loan represents various amounts advanced by a former directors of VEDGEco. The unsecured loan was interest free and repayable on demand.

The Revolving Grid Note facility was closed with a former related party of VEDGEco, with the total facility amounting to US\$500,000, available to VEDGEco in five equal monthly advances starting September 15, 2021, priced at an interest rate of 10% per annum and maturity on September 14, 2022.



The Company was advanced amounts totaling \$26,252 (2022 – \$185,674) by a former director and greater than 10% shareholder of the Company. The advances are non-interest bearing and repayable on demand.

On July 17, 2023, the Company entered into a non-interest bearing loan agreement with a third party totaling \$73,373 for a term of the earlier of one year or the completion of a successful equity financing of \$250,000 or more.

The short-term debt outstanding prior to the Company filing the Proposal were derecognized and either written off or settled through the issuance of common shares as a result of the approval of the Proposal by the Supreme Court of British Columbia (Vernon Registry).

#### **Long-term Debt**

On September 8, 2021, the Company entered into a promissory note with a former director for a loan amounting to \$500,000 with interest at 10% per annum, payable quarterly and maturity on December 8, 2022. On July 27, 2022, the Company entered into an agreement with the former director to convert advances of \$1,646,000 into a senior secured loan with a maturity date of May 24, 2024 and an interest rate of 10% per annum, payable quarterly.

The long-term debt outstanding prior to the Company filing the Proposal were derecognized and either written off or settled through the issuance of common shares as a result of the approval of the Proposal by the Supreme Court of British Columbia (Vernon Registry).

#### **Capital Stock**

The authorized capital of the Company consists of an unlimited number of common shares without par value of which 4,042,442 are outstanding as of March 31, 2024. Holders of the Company's common shares are entitled to vote at all meetings of shareholders declared by the directors, and subject to the rights of holders of any shares ranking in priority to or on a parity with the common shares, to participate ratably in any distribution of property or assets upon the liquidation, winding up or dissolution of the Company. On March 28, 2022, the Company effected a share consolidation of 1 new share for 4 old shares. On February 1, 2023, the Company, effected a share consolidation of 1 new share for 25 old shares. All share and per share data presented have been retroactively adjusted to reflect the share consolidations unless otherwise noted. On February 23, 2024, the Company closed a non-brokered private placement (the "Private Placement") of 1,700,000 common shares at a purchase price of \$0.05 per Common Share, for gross proceeds of \$85,000. Finder's fees consisting of 170,000 common shares and 170,000 finder's warrants were issued in connection with the Private Placement.



Each finder's warrant is exercisable at \$0.05 for a period of 18 months from the date of issuance.

On April 5, 2024, the Company settled an aggregate of \$112,500 in payables through the issuance of 1,874,998 common shares of the Company at a price of \$0.06 per share. All securities issued in connection with the settlement of payables are subject to a statutory hold period of four months and one day from the date of issuance. \$65,000 of the payables was held by companies wholly-owned by Amar Purewal and Ryan Hounjet, who are both directors of the Company.

On May 2, 2024, the Company settled a third party loan of \$73,273 through the issuance of 1,332,220 common shares at a price of \$0.055 per common share.

#### **Long-term Incentive Plan**

An employee stock option plan (the "Stock Option Plan") was established by the Company to attract and retain employees, consultants, directors and officers. The plan provides for the granting of stock options to purchase common shares where at any given time the number of stock options reserved for issuance shall not exceed 15% of the Company's issued and outstanding common shares, less any shares reserved for issuance under the restricted share unit plan. Under the plan, stock options generally vest over a period of two years and expire five years from the grant date.

A restricted share unit plan (the "RSU Plan") was established by the Company to attract and retain employees, officers and directors. The RSU Plan provides for a maximum number of common shares available and reserved for issuance shall not exceed 15% of the Company's issued and outstanding common shares, less any shares reserved for issuance under the Stock Option Plan. No RSUs have been granted to date.

## **Outstanding Share Data**

As at	July 26, 2024	March 31, 2024	December 31, 2022
Common shares outstanding	7,249,660	4,042,442	1,143,385
Warrants outstanding	470,000	470,000	361,054
Stock options outstanding	98,750	98,750	98,750
Stock options exercisable	98,750	98,750	87,025
Advisory options	-		1,415
Compensation warrants	-		4,805



#### Note:

Reflecting the Share Consolidation of one (1) new common share without par value for every four (4) existing common shares without par value effective March 28, 2022. Reflecting the Share Consolidation of one (1) new common share without par value for every twenty-five (25) existing common shares without par value effective February 1, 2024.

#### **DIVIDEND POLICY**

Since its incorporation, the Company has not paid any dividend on its common shares. The Company's current policy is to retain future earnings to finance its growth. Any future determination to pay dividends is at the discretion of the Company's Board of Directors and will depend on the Company's financial condition, results of operations, capital requirements and other such factors as the Board of Directors of the Company may deem relevant.

#### **OFF-BALANCE SHEET ARRANGEMENTS**

The Company does not have any off-balance sheet arrangement such as obligations under guarantee contracts, a retained or contingent interest in assets transferred to an unconsolidated entity, any obligation under derivative instruments or any obligation under a material variable interest in an unconsolidated entity that provides financing, liquidity, market risk or credit risk support to the Company or engages in leasing or hedging services with the Company.

#### **RELATED PARTY TRANSACTIONS**

Related parties and related party transactions are summarized below and include transactions with the following individuals or entities:

## **Key Management Personnel**

Key management personnel, including companies controlled by them, are those persons having authority and responsibility for planning, directing and controlling the activities of the Company directly or indirectly, including any directors (executive and non-executive) of the Company.



Remuneration attributed to key management personnel is summarized as follows:

	Fifteen Months	ended	Twelve Months ended			
	March 31, 2024	4	December	31, 2022		
Management wages	\$	-	\$	354,765		
Consulting fees	\$	65,000	\$	-		
Share based compensation	\$	10,152	\$	63,043		

As at March 31, 2024, the Company owed Kory Zelickson, a greater than 10% shareholder and former Chief Executive Officer and former director a total of \$26,252 (2022 – \$2,464,522) for funds and loans advanced by Mr. Zelickson.

#### **ACQUISITIONS**

On March 16, 2023, Veji entered into a non-binding letter of intent to purchase Bakery Assets from Keto Caveman Café Ltd. The Bakery Assets would leverage Veji's existing expertise in direct-to-consumer and direct-to-business sales and allow the brand to expand across Canada and into the United States.

October 25, 2023, Veji entered into an amalgamation agreement with Keto Caveman Foods Inc. ("Keto") and BC1420516 Ltd., a wholly-owned subsidiary of the Company pursuant to which the Company will acquire all of the issued and outstanding securities of Keto by way of "three-cornered" amalgamation. The amalgamation agreement was mutually terminated on December 5, 2023, due to regulatory requirements that would have potentially significantly delayed or prevented closing of the amalgamation.

#### SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of the consolidated financial statements in conformity with IFRS requires the use of judgment and estimates that affect the amounts reported and disclosed in the consolidated financial statements and related notes. These judgements and estimates are based on management's knowledge of the relevant facts and circumstances, having regard to previous experience, but actual results may differ materially from the amounts included in the consolidated financial statements. Information about such judgements and estimation is contained in the accounting policies and notes to the consolidated financial statements. See "Critical accounting estimates and judgments" in the Company's audited financial statements as at and for the fifteen months ended March 31, 2024 for a full discussion of the applicable critical accounting policies and estimates of the Company.



#### **CHANGES IN ACCOUNTING POLICIES**

The Company's significant accounting policies are described in Note 3 of the audited financial statements for the fifteen months ended March 31, 2024.

#### **Future accounting pronouncements**

There are no other IFRS or International Financial Reporting Interpretations Committee interpretations that are not yet effective that are expected to have a material impact on the Company's financial statements.

#### FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT

The Company is exposed in varying degrees to a variety of financial instrument related risks. The Board of Directors approves and monitors the risk management processes, inclusive of documented investment policies, counterparty limits, and controlling and reporting structures.

#### **Credit risk**

Credit risk is the risk of economic loss arising from a counterparty's failure to repay or service debt according to the contractual terms. Financial instruments that potentially subject the Company to credit risk consist of cash and accounts receivables. The carrying amount of the Company's financial assets recorded in the consolidated financial statements represents the Company's maximum exposure to credit risk. At March 31, 2024, the Company had cash of \$61,318 and accounts receivable of \$15,081 comprised of government remittances receivable. The Company manages credit risk by placing cash with major Canadian financial institutions. The Company manages credit risk of its accounts receivable by only extending credit to creditworthy customers. Management believes the credit risk is low.

#### **Liquidity risk**

Liquidity risk is the risk that the Company will encounter difficulty in satisfying financial obligations as they become due. The Company manages liquidity by maintaining adequate cash balances to meet liabilities as they become due. Furthermore, the Company manages its liquidity risk by forecasting cash flows from operations and anticipating any investing and financing activities. Management and the directors are actively involved in the review, planning, and approval of significant expenditures and commitments. At March 31, 2024, the Company had net working capital deficit of \$223,821. The Company expects to improve its working capital through the issuance of equity or debt. Though there are no assurances that the Company will be able to improve its working capital.



#### Interest rate risk

Interest rate risk is the risk that cash flows will fluctuate due to changes in market interest rates. While the Company's financial assets are generally not exposed to significant interest rate risk because of their short term nature, changes in interest rates will have a corresponding impact on interest income realized on such assets.

#### Foreign exchange risk

Foreign exchange risk is the risk that the fair values of future cash flows of a financial instrument will fluctuate because they are denominated in currencies that differ from the respective functional currency. The Company has limited exposure to foreign exchange risk arising from transactions denominated in foreign currencies. Other than Canadian dollar balances, the Company previously held balances in cash denominated in US\$. Accordingly, the Company was subject to foreign exchange risk relating to such balances in connection with fluctuations against the Canadian dollar. The Company has no program in place for hedging foreign currency risk. As at March 31, 2024, the Company had no exposure to foreign exchange risk.

#### Fair value

The carrying amounts of cash, accounts receivable, short term investment, accounts payable and accrued liabilities do not materially differ from their fair values given their short-term period to maturity.

## **RISKS AND UNCERTAINTIES**

An investment in the Company involves a high degree of risk and should be considered speculative. An investment in the Company should only be undertaken by those persons who can afford the total loss of their investment. The risks and uncertainties below are not the only ones the Company faces. Additional risks and uncertainties not presently known to the Company or that the Company believes to be immaterial may also adversely affect the Company's business. The occurrence of any such risks could harm the Company's business, results of operations, financial condition and/or growth prospects or cause the Company's actual results to differ materially from those contained in forward-looking statements it has made in this report.

## Forward-looking statements may prove to be inaccurate

The forward-looking information and statements included in this MD&A relating to, among other things, the Company's future results, performance, achievements, prospects, targets, plans, objectives, goals, milestones, intentions or opportunities or the markets in which we operate is based on opinions, assumptions and estimates made by the Company's management in light of its experience and perception of historical trends, current conditions and expected future developments, as well as other factors that the Company believes are appropriate and



reasonable in the circumstances. However, there can be no assurance that such estimates and assumptions will prove to be correct. The Company's actual results in the future may vary significantly from the historical and estimated results and those variations may be material. We make no representation that its actual results in the future will be the same, in whole or in part, as those included in this MD&A.

The following is a description of the principal risk and uncertainties that will affect the Company:

## **Going Concern Risk**

The Company's financial statements have been prepared on a going concern basis under which an entity is considered to be able to realize its assets and satisfy its liabilities in the ordinary course of business. The Company's future operations are dependent upon the identification and successful completion of equity or debt or other financing and the achievement of profitable operations. There can be no assurances that the Company will be successful in achieving profitability.

The financial statements do not give effect to any adjustments relating to the carrying values and classification of assets and liabilities that would be necessary should the Company be unable to continue as a going concern.

#### **Access to Capital**

Since its incorporation, the Company has financed its expenditures through offerings of equity and debt securities. The Company will have further capital requirements and other expenditures as it proceeds to expand its business or take advantage of opportunities for acquisitions or other business opportunities that may be presented to it. The Company may incur major unanticipated liabilities or expenses. The Company can provide no assurance that it will be able to obtain financing on reasonable terms or at all to meet the growth needs of its operations.

## **Market for Securities and Volatility of Share Price**

There can be no assurance that an active trading market in the Company's securities will be established or sustained. The market price for the Company's securities could be subject to wide fluctuations. Factors such as announcements of quarterly variations in operating results and acquisition or disposition of properties, as well as market conditions in the industry, may have a significant adverse impact on the market price of the securities of the Company. The stock market has from time to time experienced extreme price and volume fluctuations, which have often been unrelated to the operating performance of particular companies.



#### **Additional Financing**

The Company will require equity and/or debt financing to support ongoing operations, to undertake capital expenditures or to undertake acquisitions or other business combination transactions. There can be no assurance that additional financing will be available to the Company when needed or on terms which are acceptable. The Company's inability to raise financing to fund ongoing operations, capital expenditures or acquisitions could limit its growth and may have a material adverse effect upon the Company's business, results of operations, financial condition or prospects.

If additional funds are raised through further issuances of equity or convertible debt securities, existing shareholders could suffer significant dilution, and any new equity securities issued could have rights, preferences, and privileges superior to those of holders of Common Shares. Any debt financing secured in the future could involve restrictive covenants relating to capital raising activities and other financial and operational matters, which may make it more difficult for the Company to obtain additional capital and to pursue business opportunities, including potential acquisitions.

#### **Ongoing Costs and Obligations**

The Company expects to incur ongoing costs and obligations which could have a material adverse impact on the Company's results of operations, financial condition, and cash flows. In addition, future changes in regulations, more vigorous enforcement thereof or other unanticipated events could require extensive changes to the Company's operations, increased compliance costs or give rise to material liabilities, which could have a material adverse effect on the business, results of operations and financial condition of the Company.

#### **Acquisition Risks**

The Company is evaluating strategic alternatives which includes potential acquisitions. The ability to realize the benefits of such acquisitions depend in part on successfully consolidating functions and integrating operations, procedures, and personnel in a timely and efficient manner, as well as on the Company's ability to realize the anticipated growth opportunities and synergies, efficiencies and cost savings from integrating these businesses. These integrations require the dedication of substantial management effort, time and resources which may divert management's focus and resources from other strategic opportunities and from operational matters during the process. The integration process may result in the loss of key employees and the disruption of ongoing business and employee relationships that may adversely affect the Company. In addition, achievement of synergies and the realization of growth opportunities depend on many factors, many of which are beyond the Company's control.

### **Legal and Regulatory Proceedings**

From time to time, the Company may be a party to legal and regulatory proceedings, including matters involving governmental agencies, entities with whom it does business and other



proceedings arising in the ordinary course of business. The Company will evaluate its exposure to these legal and regulatory proceedings and establish reserves for the estimated liabilities in accordance with generally accepted accounting principles. Assessing and predicting the outcome of these matters involves substantial uncertainties. Unexpected outcomes in these legal proceedings, or changes in management's evaluations or predictions and accompanying changes in established reserves, could have an adverse impact on the Company's financial results.

Litigation, complaints, and enforcement actions involving the Company could consume considerable amounts of financial and other corporate resources, which could have an adverse effect on the Company's future cash flows, earnings, results of operations and financial condition.

## **Estimates or Judgments Relating to Critical Accounting Policies**

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. The Company bases its estimates on historical experience and on various other assumptions that it believes to be reasonable under the circumstances, as provided in the notes to the Company's annual financial statements, the results of which form the basis for making judgments about the carrying values of assets, liabilities, equity, revenue and expenses that are not readily apparent from other sources. The Company's operating results may be adversely affected if the assumptions change or if actual circumstances differ from those in the assumptions, which could cause the Company's operating results to fall below the expectations of securities analysts and investors, resulting in a decline in the share price of the Company. Significant assumptions and estimates used in preparing the financial statements include those related to the credit quality of accounts receivable, income tax credits receivable, share based payments, impairment of non financial assets, fair value of biological assets, as well as revenue and cost recognition.

#### Transactions Engaged in by our Largest Shareholders, our Directors or Officers

Our officers, directors and principal shareholders (greater than 10% shareholders) collectively control approximately 25% of the Company. Subsequent sales of our Common Shares by these shareholders could have the effect of lowering the market price of our Common Shares. The perceived risk associated with the possible sale of a large number of Common Shares by these shareholders, or the adoption of significant short positions by hedge funds or other significant investors, could cause some of our shareholders to sell their Common Shares, thus causing the market price of our Common Shares to decline. In addition, actual or anticipated downward pressure on our stock price due to actual or anticipated sales of Common Shares by our directors or officers could cause other institutions or individuals to engage in short sales of the Common Shares, which may further cause the market price of our Common Shares to decline.



From time to time our directors and executive officers may sell Common Shares on the open market. These sales will be publicly disclosed in filings made with securities regulators. In the future, our directors and executive officers may sell a significant number of Common Shares for a variety of reasons unrelated to the performance of our business. Our shareholders may perceive these sales as a reflection on management's view of the business and result in some shareholders selling their Common Shares. These sales could cause the market price of our Common Shares to drop.

## **Cybersecurity Incidents and Technological Disruptions**

A cybersecurity incident or other technology disruptions could negatively impact the business and relationships with customers. The Company uses computers in substantially all aspects of business operations. It also uses mobile devices, social networking and other online activities to connect with employees, suppliers, co-manufacturers, distributors, customers and consumers. Such uses give rise to cybersecurity risks, including security breaches, espionage, system disruption, theft and inadvertent release of information.