



## **Element Nutritional Sciences Announces Rejuvenate™ now Available at All Sam's Club across the United States**

BURLINGTON, ONTARIO, January 21, 2022 - Element Nutritional Sciences Inc. (CSE:ELMT; OTC:ELNSF; FRANKFURT:93X)(the "Company" or "Element"), is pleased to announce that Rejuvenate™ ready to drink organic plant protein beverage is now available at all 589 Sam's Club locations. Rejuvenate™ has also been available the Sam's Club e-commerce platform in the United States since July 2021.

Founded in 1983, Sam's Club is a wholly-owned subsidiary of Wal-Mart in the United States and Puerto Rico, in addition to locations in Brazil, China and Mexico. For the fiscal year ending January 31, 2021, Sam's Club's total revenue was \$64 billion<sup>1</sup>.

"In the last two years, Element's growth was driven by sales to the two largest pharmacies in the United States, CVS and Walgreens. We are now making inroads with grocers and other large retailers like Sam's Club, where we plan to gain traction both online and at traditional retail locations. We feel that we are still very early in our growth trajectory given the total remaining addressable market, our ability to drive velocity quickly with our retail partners and the clear benefits of Rejuvenate™ helping to improve muscle health for its consumers," said Stuart Lowther, Chief Executive Officer.

### **Services Agreements**

The Company has also entered into advertising agreements with Future Money Trends LLC ("Future Money Trends") and Sideways Frequency LLC ("Frequency"), arm's length parties to the Company, to provide advertising, digital marketing, investor relations and brand visibility in connection with the Company's ongoing effort to increase awareness. The Company has agreed to compensate Future Money Trends four hundred thousand US dollars for services provided over a six month term, commencing in January 2022, and Frequency one hundred and fifty thousand US dollars for services provided over a three month term, commencing in November 2021. The Company and Future Money Trends act at arm's length, and neither Frequency nor Future Money Trends has any present equity interest, directly or indirectly, in the Company or its securities.

### **About Element**

Element is an innovative and research driven Canadian nutraceutical company specializing in the development of science-based products for the global consumer packaged goods market, with a portfolio focused specifically on men and women over the age of 50. Element's lead product, Rejuvenate™, is a proprietary formulation that is clinically proven to assist in the rebuilding, restoration and rejuvenation of natural loss of muscle mass due to aging or other medical conditions. Element also offers JAKTRX™, an elite brand of performance supplements. Element was founded in 2015 and is located in Burlington, Ontario.

To learn more about Element, visit [elmtinc.com](http://elmtinc.com).

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<sup>1</sup> [Our Company \(samsclub.com\)](http://Our Company (samsclub.com))



More information about *Rejuvenate*<sup>™</sup> can be found at: [www.rejuvenatemuscle.com](http://www.rejuvenatemuscle.com)

### **Forward Looking Statements**

This news release contains "forward-looking information" and "forward-looking statements" (collectively, "forward looking statements") within the meaning of the applicable Canadian securities legislation. All statements, other than statements of historical fact, are forward-looking statements and are based on expectations, estimates and projections as at the date of this news release. Any statement that involves discussions with respect to predictions, expectations, beliefs, plans, projections, objectives, assumptions, future events or performance (often but not always using phrases such as "expects", or "does not expect", "is expected", "anticipates" or "does not anticipate", "plans", "budget", "scheduled", "forecasts", "estimates", "believes" or "intends" or variations of such words and phrases or stating that certain actions, events or results "may" or "could", "would", "might" or "will" be taken to occur or be achieved) are not statements of historical fact and may be forward-looking statements. In this news release, forward looking statements relate, among other things, to: the belief that Element is early in its growth trajectory and the size of the Company's total addressable market.

These forward-looking statements are based on reasonable assumptions and estimates of management of the Company at the time such statements were made. Actual future results may differ materially as forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to materially differ from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors, among other things, include: fluctuations in general macroeconomic conditions; expectations regarding the size of the United States and Canadian health, nutraceutical and wellness markets and changing consumer habits; the viability of the Company's products; availability of distribution channels for the Company's product offerings; the ability of the Company to successfully achieve its business objectives; plans for expansion; successful development of the Company's proposed products; the presence of laws and regulations that may impose restrictions or recalls on the sale of the Company's products in the United States and Canada; customer and distributor relations; fluctuations in securities markets; and the inability of the Company to obtain adequate insurance to cover risks and hazards. Although the forward-looking statements contained in this news release are based upon what management of the Company believes, or believed at the time, to be reasonable assumptions, the Company cannot assure shareholders that actual results will be consistent with such forward-looking statements, as there may be other factors that cause results not to be as anticipated, estimated or intended. Readers should not place undue reliance on the forward-looking statements and information contained in this news release. The Company assumes no obligation to update the forward-looking statements of beliefs, opinions, projections, or other factors, should they change, except as required by law.



No stock exchange, securities commission or other regulatory authority has approved or disapproved the information contained herein.

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