# Form 51-102F3 Material Change Report

# Item 1 Name and Address of Company

SQID Technologies Limited 63 Westgate Street Wacol QLD 4076 Australia

# Item 2 Date of Material Change

24 February 2020

#### Item 3 News Release

A news release was issued on 24 February 2020 and disseminated via news@stockwatch & newswire pursuant to section 7.1 of National Instrument 51–102.

# Item 4 Summary of Material Change

SQID Technologies announces change of directors.

# Item 5 Full Description of Material Change

News release dated 24 February 2020 – see Schedule "A".

#### Item 6 Reliance on subsection 7.1(2) or (3) of National Instrument 51-102

Not applicable.

#### Item 7 Omitted Information

No information has been omitted.

#### Item 8 Executive Officer

John O'Connor – SQID Director / Athan Lekkas – SQID Chairman

Telephone: 1 604 594 5868 Email: investors@sqidpay.com

#### Item 9 Date of Report

24 February 2020

# SCHEDULE "A" to the Material Change Report dated 24 February 2020



#### SQID TECHNOLOGIES LIMITED

#### **NEWS RELEASE**

### PART 1 SQID TECHNOLOGIES LIMITED

February 24, 2020 – Wacol, Queensland, Australia. – SQID Technologies Limited (CSE: SQID) ("SQID or the "Company").

The Company announces that Athan Lekkas has been appointed to The Board as a Director and has been appointed Chairman. Mr Lekkas is an investment expert, particularly in the technology sector. Mr Lekkas has many years of investment banking experience and has advised on numerous cross border transactions including capital raisings, funding and structuring of acquisitions, joint ventures overseas and participated in a broad range of business and corporate advisory transactions.

Mr Peter Hall has retired as Director and Chairman and the Board thanks Peter for his many years of dedicated service in this capacity. Furthermore, Peter Hall is working with the Company to finalize a consulting agreement post his retirement to assist the Company with key account management and operational support to the SQID business.

#### About SQID Technologies, in detail

SQID's software platform enables merchants to receive debit or credit card payments online by providing a connection to an acquiring bank ("Acquirer") which is a registered member of a card network such as Visa or MasterCard ("Card Network"). The "Card Network" connects "Acquirers" to a customer's bank ("Issuing Bank") so that a customer transaction can be verified. When a customer uses a debit or credit card for a purchase, the "Acquirer" will approve or decline the transaction based on the information the Card Network and Issuing Bank have on record about that cardholder's account. The merchant submits the purchase transaction information to the payment processor ("SQID") used by its "Acquirer" via a payment gateway SQID's software) that facilitates the communication of transaction information.

SQID's technology provides merchant services and transaction processing to business merchants and ecommerce customers across both 'Business to Business' (B2B) and 'Business to Consumer' (B2C) segments to bridge both retail and wholesale transactions through its platform. Its technology is powerfully structured to allow layered access to payment and merchant transaction data, and integrates these retail and wholesale layers (creating many separate customer nodes

within the network), providing split settlements between each layer. This provides a broad platform for commission structures and transaction-based rewards that are settled at the same time as the underlying transaction is settled. The business model is applicable to significant business channels including affiliate marketing, rewards programs, franchises, marketplace apps, agencies, etc.

As a "Payment Processor", SQID has contracts with merchants to handle transactions from various channels such as credit and debit cards. SQID receives a merchant fee, which is a percentage of the transaction value and also in some cases, a fee per transaction

On behalf of the board of directors of

#### SOID TECHNOLOGIES LIMITED.

For more information contact: John O'Connor – SQID Director / Athan Lekkas – SQID Chairman

Telephone: 1 604 594 5868 Email: investors@sqidpay.com

THE CANADIAN SECURITIES EXCHANGE HAS NOT REVIEWED AND DOES NOT ACCEPT RESPONSIBILITY FOR THE ACCURACY OR ADEQUACY OF THIS RELEASE.

#### FORWARD LOOKING INFORMATION

This news release contains forward-looking statements and forward-looking information within the meaning of applicable securities laws. These statements relate to future events or future performance. The Company is providing cautionary statements identifying important factors that could cause the Company's actual results to differ materially from those projected in these forward-looking statements. Any statements that express, or involve discussions as to, expectations, beliefs, plans, objectives, assumptions or future events or performance (often, but not always, through the use of words or phrases such as "may", "anticipates", "is expected to", "estimates", "intends", "plans", "projection", "could", "vision", "goals", "objective" and "outlook") are not historical facts and may be forward-looking and may involve estimates, assumptions and uncertainties which could cause actual results or outcomes to differ materially from those expressed in the forward-looking statements. In making these forward-looking statements, the Company has assumed that the current market will continue and grow and that the risks listed below will not adversely impact the Company. These forward-looking statements include, among other things, statements relating to the ability of the Company to generate revenue; use of funds, intentions to further develop, market and promote its operations by expansion of its merchant base and industries served Australia; strategy for customer retention, growth, service development, market position and financial results, the success of marketing and sales efforts of the Company, the Company's efforts to continuously update its software to meet business requirements, future sales plans and strategies, the economy and other future conditions, the timeline to further develop and market future enhancements; unanticipated cash needs and the possible need for additional financing and the adoption of governance policies, committees and practices.

By their nature, forward-looking statements involve numerous assumptions, inherent risks and uncertainties, both general and specific, which contribute to the possibility that the predicted outcomes may not occur or may be delayed. The risks, uncertainties and other factors, many of which are beyond our control, that could influence actual results include, but are not limited to: a downturn in general economic conditions; the ability of the Company to continue to generate revenue adequate to fund its business plans and operations; the ability of the Company to expand its operations in Australia; competitive conditions in the industry which could prevent the Company from continuing to be profitable; competition from other payment process providers who are well established with the financial capacity to overwhelm the ability of the Company to operate in Australia, security

risks, increasing costs of being a publicly traded company, the possibility that our services may become further regulated; the effectiveness and efficiency of advertising and promotional expenditures to generate market interest in the Company's products and services; volatility of the Company's share price; liquidity the inability to secure additional financing; the Company's intention not to pay dividends in the near future; claims, lawsuits and other legal proceedings and challenges; conflict of interest with directors and management; and other factors beyond the Company's control.

Further, any forward-looking statement speaks only as of the date on which such statement is made, and, except as required by applicable law, the Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events. New factors emerge from time to time, and it is not possible for management to predict all such factors and to assess in advance the impact of each such factor on the Company's business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statement.