

# Draganfly Inc.

Condensed Consolidated Interim Financial Statements - Unaudited

For the Three and Six Months Ended June 30, 2021

(Expressed in Canadian Dollars)

# Draganfly Inc. Condensed Consolidated Interim Statements of Financial Position Expressed in Canadian Dollars

| •   |        |          | June 30,     |    | December 31, |
|---|--------|----------|--------------|----|--------------|
| As at   | Notes  |          | 2021         |    | 2020         |
|   |        |          | (unaudited)  |    |              |
| ASSETS  |        |          |              |    |              |
| Current Assets                                    |        |          |              |    |              |
| Cash and cash equivalents                         | 5      | \$       | 17,285,576   | \$ | 1,982,416    |
| Amounts receivable                                | 6      |          | 719,788      |    | 810,791      |
| Inventory   | 7      |          | 1,564,606    |    | 1,233,619    |
| Notes receivable                                  | 8      |          | 454,355      |    | -            |
| Prepaids  | 9      |          | 1,355,484    |    | 335,022      |
|   |        |          | 21,379,809   |    | 4,361,848    |
| Non-current Assets                                |        |          |              |    |              |
| Goodwill  | 3,4,12 |          | 17,697,079   |    | 2,166,563    |
| Equipment   | 11     |          | 282,150      |    | 153,870      |
| Intellectual property                             | 12     |          | 2,425,325    |    | 273,867      |
| Investment  | 10     |          | 362,857      |    | -            |
| Right of use asset                                | 13     |          | 277,501      |    | 144,419      |
| TOTAL ASSETS                                      |        | \$       | 42,424,721   | \$ | 7,100,567    |
| LIABILITIES AND SHAREHOLDERS' EQUITY              |        |          |              |    |              |
| Current Liabilities                               |        |          |              |    |              |
| Trade payables and accrued liabilities            | 15     | \$       | 1,428,774    | \$ | 1,857,177    |
| Customer deposits                                 | 16     | *        | 126,363      | Ψ  | 385,449      |
| Deferred income                                   | 17     |          | 320,000      |    | -            |
| Loans   | 18     |          | 6,745        |    | 62,978       |
| Derivative liability                              | 19     |          | 46,588,983   |    | 748,634      |
| Lease liability                                   | 14     |          | 109,497      |    | 93,239       |
| Lease nationary                                   | 17     |          | 48,580,362   |    | 3,147,477    |
| Non-current Liabilities                           |        |          |              |    |              |
| Deferred income                                   | 17     |          | 7,720        |    | 5,062        |
| Loans   | 18     |          | 87,458       |    | 34,938       |
| Lease liability                                   | 14     |          | 182,405      |    | 64,885       |
| TOTAL LIABILITIES                                 | 17     |          | 48,857,945   |    | 3,252,362    |
| SHAREHOLDERS' EQUITY                              |        |          |              |    |              |
| Share capital                                     | 19     |          | 76,012,250   |    | 36,943,304   |
| Equity reserve                                    | 19     |          | 6,683,635    |    | 3,024,007    |
| Accumulated deficit                               | 19     |          | (89,011,041) |    | (36,119,210  |
| Unrealized gain on investments available for sale | 10     |          | (137,143)    |    | (30,113,210  |
| Accumulated other comprehensive loss              | 10     |          | 19,075       |    | -<br>104     |
| TOTAL SHAREHOLDERS' EQUITY                        |        |          |              |    | 3,848,205    |
| ·   |        | <u>,</u> | (6,433,224)  | ۲  |              |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY        |        | \$       | 42,424,721   | \$ | 7,100,567    |

Nature and Continuance of Operations (Note 1) Subsequent Events (Notes 1, 26)

Approved and authorized for issuance by the Board of Directors on August 9, 2021.

| "Scott Larson" | "Cameron Chell" |
|----------------|-----------------|
| Director       | Director        |

Draganfly Inc.
Condensed Consolidated Interim Statements of Comprehensive Loss - Unaudited Expressed in Canadian Dollars

|                              |       |    | For the three       | months ended | For the      | six months ended                        |
|------------------------------|-------|----|---------------------|--------------|--------------|---|
|                              |       |    | June 30,            | June 30,     | June 30,     | June 30,                                |
|                              | Note  |    | 2021                | 2020         | 2021         | 2020                                    |
| Revenue from sales of goods  | 20    | \$ | <b>1,487,983</b> \$ | 734,440 \$   | 2,617,290    | \$ 756,796                              |
| Revenue from provision of    | 20    | ,  | 493,889             | 192,100      | 904,318      | 666,801                                 |
| services                     |       |    | ,                   | ,            | ,            | ,                                       |
| TOTAL REVENUE                |       |    | 1,981,872           | 926,540      | 3,521,608    | 1,423,597                               |
| COST OF SALES                |       |    | (1,253,279)         | (495,193)    | (2,278,008)  | (554,979)                               |
| GROSS PROFIT                 |       |    | 728,593             | 431,347      | 1,243,600    | 868,618                                 |
| OPERATING EXPENSES           |       |    |                     |              |              |   |
| Amortization                 | 12    | \$ | <b>125,326</b> \$   | 503 \$       | 139,020      | \$ 1,385                                |
| Depreciation                 | 11,13 | -  | 39,913              | 27,072       | 75,215       | 39,155                                  |
| Director fees                | 23    |    | 84,528              | ,<br>-       | 171,219      | -                                       |
| Office and miscellaneous     | 21    |    | 662,102             | 591,271      | 3,001,503    | 1,243,638                               |
| Professional fees            |       |    | 842,693             | 644,104      | 1,711,172    | 736,529                                 |
| Research and development     |       |    | 71,653              | 26,969       | 86,701       | 30,938                                  |
| Share-based payments         | 19    |    | 831,897             | 799,677      | 1,881,763    | 1,319,061                               |
| Travel                       |       |    | 31,274              | 9,434        | 60,032       | 17,054                                  |
| Wages and salaries           |       |    | 651,566             | 288,708      | 1,053,927    | 655,211                                 |
|                              |       |    | (3,340,952)         | (2,387,738)  | (8,180,552)  | (4,042,971                              |
| OTHER INCOME (EXPENSE)       |       |    |                     |              |              |   |
| Change in fair value of      |       |    |                     |              |              |   |
| derivative liability         | 19    |    | (4,821,177)         | -            | (45,840,349) | -                                       |
| Finance and other costs      | 24    |    | (4,302)             | (6,851)      | (10,707)     | (10,857                                 |
| Foreign exchange gain (loss) |       |    | (219,996)           | 3,750        | (74,901)     | 54,595                                  |
| Gain on settlement of debt   | 25    |    | -                   | -            | -            | 67,493                                  |
| Government income            |       |    | 955                 | -            | 21,661       | -                                       |
| Other income (loss)          |       |    | 48,945              | 990,973      | 32,237       | 990,495                                 |
| Unrealized investment loss   | 10    |    | (414,286)           | -            | (137,143)    | -                                       |
| NET LOSS                     |       | \$ | (8,022,220) \$      | (968,519) \$ | (52,946,154) | \$ (2,072,627)                          |
| Taxes                        |       |    | (82,820)            | -            | (82,820)     | -                                       |
| OTHER COMPREHENSIVE LOSS     |       |    |                     |              |              |   |
| Foreign exchange translation |       |    | 9,684               | (13,713)     | 18,971       | 101                                     |
| COMPREHENSIVE LOSS           |       |    | (8,095,356)         | (982,232)    | (53,010,003) | (2,072,526)                             |
| Loss per share               |       |    |                     |              |              |   |
| Basic/Diluted                |       | \$ | (0.06) \$           | (0.01) \$    | (0.44)       | \$ (0.03                                |
| Weighted average number of   |       | •  | (, +                | ( / +        | ζ/           | , |
| common shares outstanding    |       |    | 134,905,369         | 76,192,416   | 120,209,443  | 73,185,449                              |

Draganfly Inc.
Condensed Consolidated Interim Statements of Changes in Shareholders' Equity (Deficiency) - Unaudited Expressed in Canadian Dollars

|   | Number of<br>Shares | Share<br>Capital | Equity<br>Reserve | Accumulated<br>Deficit | Unrealized<br>Gain on<br>Investments<br>Available for<br>Sale | ccumulated<br>Other<br>nprehensive<br>Income | S  | Total<br>hareholders'<br>Equity<br>(Deficiency) |
|---|---------------------|------------------|-------------------|------------------------|---|--|----|---|
|   | 5.10.05             | capitai          | Neser ve          | 20                     |   |  |    | (Demoiency)                                     |
| Balance at December 31, 2019                      | 69,670,613          | \$<br>27,786,517 | \$<br>2,508,233   | \$<br>(28,103,397)     | -   | \$<br>-                                      | \$ | 2,191,353                                       |
| Shares issued for exercise of warrants            | 4,638,000           | 2,364,193        | (1,645,193)       | -                      | -   | -  |    | 719,000   |
| Shares issued for acquisition                     | 3,225,438           | 1,612,719        | -                 | -                      | -   | -  |    | 1,612,719                                       |
| Shares issued as finder's fees                    | 200,000             | 100,000          | -                 | -                      | -   | -  |    | 100,000   |
| Share-based payments                              | -                   | -                | 1,319,061         | -                      | -   | -  |    | 1,319,061                                       |
| Net loss  | -                   | -                | -                 | (2,072,627)            | -   | -  |    | (2,072,627)                                     |
| Translation of foreign operations                 | -                   |                  | -                 | -                      | -   | 101  |    | 101   |
| Balance at June 30, 2020                          | 77,734,051          | \$<br>31,863,429 | \$<br>2,182,101   | \$<br>(30,176,024)     | -   | \$<br>101                                    | \$ | 3,869,607                                       |
| Shares issued for exercise of warrants            | 3,285,875           | 1,642,937        | -                 | -                      | -   | -  |    | 1,642,937                                       |
| Shares issued for acquisition                     | -                   | 566,242          | -                 | -                      | -   | -  |    | 566,242   |
| Shares issued for debt settlement                 | 555,409             | 344,354          | -                 | -                      | -   | -  |    | 344,354   |
| Shares issued for financing                       | 3,518,034           | 2,018,845        | _                 | -                      | -   | -  |    | 2,018,845                                       |
| Shares issued for exercise of RSUs                | 999,992             | 507,497          | (507,497)         | -                      | -   | -  |    | -   |
| Share-based payments                              | -                   | -                | 1,349,403         | -                      | -   | -  |    | 1,349,403                                       |
| Net loss  | -                   | -                | -                 | (5,943,186)            | -   | -  |    | (5,943,186)                                     |
| Translation of foreign operations                 | -                   | -                | -                 | -                      | -   | 3  |    | 3   |
| Balance at December 31, 2020                      | 86,093,361          | \$<br>36,943,304 | \$<br>3,024,007   | \$<br>(36,119,210)     | -   | \$<br>104                                    | \$ | 3,848,205                                       |
| Shares issued for exercise of warrants            | 7,902,624           | 3,951,312        | -                 | -                      | -   | -  |    | 3,951,312                                       |
| Shares issued for acquisition                     | 6,000,000           | 14,220,000       | 3,072,857         | -                      | -   | -  |    | 17,292,857                                      |
| Shares issued for exercise of RSUs                | 749,997             | 396,249          | (396,249)         | -                      | -   | -  |    | -   |
| Shares issued for exercise of stock options       | 1,902,495           | 1,859,116        | (898,743)         | -                      | -   | -  |    | 960,373   |
| Shares issued for financing                       | 32,443,457          | 18,717,438       | -                 | -                      | -   | -  |    | 18,717,438                                      |
| Share issue costs                                 | -                   | (273,169)        | -                 | -                      | -   | -  |    | (273,169)                                       |
| Shares issued in lieu of cash                     | 75,000              | 198,000          | -                 | -                      | -   | -  |    | 198,000   |
| Share-based payments                              | -                   | -                | 1,881,763         | -                      | -   | -  |    | 1,881,763                                       |
| Net loss  | -                   | -                | -                 | (52,891,831)           | -   | -  |    | (52,891,831)                                    |
| Unrealized loss on investments available for sale | -                   | -                | -                 | -                      | (137,143)   | -  |    | (137,143)                                       |
| Translation of foreign operations                 | -                   | -                | -                 | -                      | -   | 18,971                                       |    | 18,971  |
| Balance at June 30, 2021                          | 135,166,934         | \$<br>76,012,250 | \$<br>6,683,635   | \$<br>(89,011,041)     | (137,143)   | \$<br>19,075                                 | \$ | (6,433,224)                                     |

|   | For the six month            | ns ended      |
|---|------------------------------|---------------|
|   | June 30, 2021                | June 30, 2020 |
| ODEDATING ACTIVITIES  |                              |               |
| OPERATING ACTIVITIES  | (F2 020 074) ¢               | /2.072.627    |
| Comprehensive loss  | \$<br><b>(53,028,074)</b> \$ | (2,072,627    |
| Adjustments for:  | 420.020                      | 4 205         |
| Amortization  | 139,020                      | 1,385         |
| Depreciation  | 75,215                       | 39,155        |
| Change in fair value of derivative liability                        | 45,840,349                   | -             |
| Finance and other costs   | 10,707                       | 10,857        |
| Gain on settlement of debt  | -                            | (67,493       |
| Income from government assistance                                   | (21,661)                     | -             |
| Share-based payments  | 1,881,763                    | 1,319,061     |
| Unrealized loss on investments available for sale                   | 137,143                      | -             |
| Not changes in non-cash working conital itams.                      | (4,966,438)                  | (769,662      |
| Net changes in non-cash working capital items:                      | 04 002                       | 150.001       |
| Accounts receivable   | 91,003                       | 158,981       |
| Inventory   | (330,987)                    | (357,082      |
| Prepaid expenses  | (1,020,462)                  | 161,215       |
| Right of use asset  | (181,037)                    | -             |
| Trade payables and accrued liabilities                              | (669,920)                    | (131,063      |
| Customer deposits   | (259,086)                    | (194,435      |
| Deferred income   | 322,658                      | -             |
| Loans   | (2,658)                      | -             |
| Lease liability   | 181,069                      | -             |
| Funds used in operations activities                                 | (6,835,858)                  | (1,132,046    |
| INVESTING ACTIVITIES  |                              |               |
| Cash paid for acquisition   | (250,000)                    | (457,407      |
| Purchase of equipment   | (159,159)                    | (437,407      |
| Revaluation of equipment  | 3,619                        | -             |
|   |                              | -             |
| Development of intellectual property Investments                    | (39,478)                     |               |
|   | (500,000)                    | -             |
| Issuance of notes receivable  | (451,048)                    | /457.407      |
| Funds provided by (used in) investing activities                    | (1,396,066)                  | (457,407      |
| FINANCING ACTIVITIES  |                              |               |
| Proceeds from issuance of common shares for financing               | 18,717,438                   | 819,000       |
| Share issue costs   | (273,169)                    | -             |
| Proceeds from issuance of common shares in lieu of cash             | 198,000                      | -             |
| Proceeds from issuance of common shares for warrants exercised      | 3,951,312                    | -             |
| Proceeds from issuance of common shares for stock options exercised | 960,373                      | _             |
| Proceeds from issuance of loans                                     | 60,000                       | 60,000        |
| Repayment of loans  | (41,055)                     | (192,084      |
| Repayment of lease liability  | (56,786)                     | (31,610       |
| Funds provided by financing activities                              | 23,516,113                   | 655,306       |
|   | -                            |               |
| Effects of exchange rate changes on cash                            | 18,971                       | 101           |
| Change in cash  | 15,284,189                   | (934,147      |
| Cash, beginning of period   | 1,982,416                    | 2,429,375     |
| Cash, end of period   | \$<br><b>17,285,576</b> \$   | 1,495,329     |

# Draganfly Inc. Condensed Consolidated Interim Statements of Cash Flows - Unaudited Expressed in Canadian Dollars

| Cash and cash equivalents consist of the following: |                            |           |
|---|----------------------------|-----------|
| Cash held in banks                                  | \$<br><b>17,002,784</b> \$ | 1,353,142 |
| Guaranteed investment certificate                   | 282,792                    | 142,187   |
|   | \$<br><b>17,285,576</b> \$ | 1,495,329 |

Draganfly Inc.

Notes to the Condensed Consolidated Interim Financial Statements - Unaudited For The Three and Six Months Ended June 30, 2021

Expressed in Canadian Dollars

## 1. NATURE AND CONTINUANCE OF OPERATIONS

Draganfly Inc. (the "Company") was incorporated on June 1, 2018 under the Business Corporations Act (British Columbia). The Company's shares began trading on the Canadian Securities Exchange (the "CSE") under the symbol "DFLY". On July 30, 2021, the Company's shares began trading on the Nasdaq Capital Market (the "Nasdaq") under the symbol "DPRO". The Company's shares continue to trade on the CSE, however, they now trade under the symbol "DPRO". The Company's head office is located at 2108 St. George Avenue, Saskatoon, SK, S7M 0K7 and its registered office is located at 2800 – 666 Burrard Street, Vancouver, BC, V6C 2Z7.

On August 15, 2019, the Company and 1187607 B.C. Ltd. ("Merger Co."), a wholly-owned subsidiary of the Company, completed a Business Combination Agreement (the "BCA") with Draganfly Innovations Inc. ("Draganfly Innovations") (the "Amalgamation"). Under the Amalgamation, shareholders of Draganfly Innovations received 1.794 fully paid and non-assessable common shares in the authorized share structure of the Company for each Draganfly Innovations share. Consequently, the Company owns 100% of Draganfly Innovations and the Draganfly Innovations shareholders became shareholders of the Company. Draganfly is an operational business of developing and manufacturing multi-rotor helicopters, industrial aerial video systems and civilian small unmanned aerial systems or vehicles. Pursuant to the Amalgamation the Company changed its name to "Draganfly Inc.".

The recent outbreak of the coronavirus, also known as "COVID-19", has spread across the globe and is impacting worldwide economic activity. Conditions surrounding the coronavirus continue to rapidly evolve and government authorities have implemented emergency measures to mitigate the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods, and social distancing, have caused material disruption to business globally resulting in an economic slowdown. Global equity markets have experienced significant volatility and weakness. Governments and central banks have reacted with significant monetary and fiscal interventions designed to stabilize economic conditions.

There are significant uncertainties with respect to future developments and impact to the Company related to the COVID-19 pandemic, including the duration, severity, and scope of the outbreak and the measures taken by governments and businesses to contain the pandemic. While the impact of COVID-19 is expected to be temporary, the current circumstances are dynamic and the impacts of COVID-19 on our business operations cannot be reasonably estimated at this time. At the date of these financial statements, the outbreak and the related mitigation measures have had the following impacts on the Company's operations, among others: temporary closure of business locations, supply chain issues, and decrease in sales. The extent to which these events may impact the Company's business activities will depend on future developments, such as the ultimate geographic spread of the disease, the duration of the outbreak, travel restrictions, business disruptions, and the effectiveness of actions taken in Canada and other countries to contain and treat the disease. With COVID-19 being an ongoing issue, the Company has prepared its employees at its Saskatchewan and British Columbia facilities to be able to work from home. The Company also applied to the various federal government relief initiatives. Although the Company's major custom engineering customer temporarily closed that part of its business, the Company believes it will start up again. Further, the Company has entered into a distribution agreement to be the exclusive provider of one of their products which has helped offset custom engineering work from that customer. Aside from the acquisition of Dronelogics and being opportunistic on other partnerships or acquisitions, the Company expanded its products/services offered to include health/telehealth applications relating to COVID-19, as a way to deal with the impacts of COVID-19. However, these ongoing events are highly uncertain and as such, the Company cannot determine the ultimate financial impacts at this time. Any deterioration in the current situation could have an adverse impact on our business, results of operations, financial position, and cash flows in 2021.

## 2. BASIS OF PREPARATION

#### Statement of Compliance

These condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and interpretations issued by the International Reporting Interpretation Committee ("IFRIC"). The principal accounting policies applied in the preparation of these interim financial statements, including International Accounting Standards ("IAS") 34 Interim Financial Reporting, are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

The notes presented in these condensed consolidated interim financial statements include only significant events and transactions occurring since the Company's last fiscal year end and they do not include all of the information required in the Company's most recent annual financial statements. Except as noted below, these condensed consolidated interim financial statements follow the same accounting policies and methods of application as the Company's annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2020, which were prepared in accordance with IFRS as issued by IASB. There have been no significant changes in judgement or estimates from those disclosed in the financial statements for the year ended December 31, 2020.

These condensed consolidated interim financial statements were authorized for issue by the Board of Directors on August 9, 2021.

The financial statements of the Company have been prepared on a historical cost basis, modified where applicable. In addition, the financial statements have been prepared using the accrual basis of accounting except for cash flow information.

#### **Basis of consolidation**

Each subsidiary is fully consolidated from the date of acquisition, being the date on which the Company obtains control, and continue to be consolidated until the date when such control ceases.

The consolidated financial statements include the accounts and results of operations of the Company and its wholly owned subsidiaries listed in the following table:

| Name of Subsidiary              | Place of Incorporation | Ownership Interest |  |  |
|---------------------------------|------------------------|--------------------|--|--|
| Draganfly Innovations Inc.      | Canada                 | 100%               |  |  |
| Draganfly Innovations USA, Inc. | US                     | 100%               |  |  |
| Dronelogics Systems Inc.        | Canada                 | 100%               |  |  |

All intercompany balances and transactions were eliminated on consolidation.

## 3. DRONELOGICS ACQUISITIONS

On April 30, 2020, the Company acquired all of the issued and outstanding shares of Dronelogics Systems Inc. ("Dronelogics"), excluding the cinematography division, for consideration of \$500,000 cash and 3,225,438 common shares (the "Transaction").

In connection with the Transaction, the Company paid fees of \$160,000 to certain advisors consisting of \$100,000 by way of 200,000 in shares at a price of \$0.50 per share and as to \$60,000 in cash or shares at a deemed price of \$0.50 per share. At closing, the Company (i) granted 445,000 incentive stock options to certain employees of Dronelogics pursuant to the Company's share compensation plan, exercisable at a price equal to closing price of the shares on the CSE on January 31, 2020. The options have a term of 10 years and 375,000 vest in three equal tranches, on the grant date and first and second anniversaries of the date of grant while 70,000 vest on the first anniversary of the grant date, and (ii) awarded 375,000 RSUs to certain directors and officers of Dronelogics. RSUs were awarded to certain directors and officers of Dronelogics pursuant to the Company's share compensation plan. The RSUs vest in three equal tranches, on the first, second and third anniversaries of the date of award.

The purchase price allocation ("PPA") is as follows:

| Number of shares of Draganfly Inc.                          | 3,225,438       |
|---|-----------------|
| Fair value of common shares                                 | \$<br>0.83      |
| Fair value of shares of Draganfly Inc.                      | \$<br>2,677,114 |
| Present value of the fair value of shares of Draganfly Inc. | 2,178,960       |
| Cash portion of purchase price                              | 500,000         |
| Total   | \$<br>2,678,960 |

# 3. DRONELOGICS ACQUISITION (CONT'D)

| Tangible assets acquired                 |                 |
|--|-----------------|
| Cash                                     | \$<br>42,593    |
| Accounts receivable                      | 98,852          |
| Inventory                                | 629,684         |
| Prepaids and deposits                    | 93,997          |
| Other current assets                     | 3,014           |
| Capital assets                           | 54,946          |
| Right-of-use assets                      | 83,428          |
| Accounts payable and accrued liabilities | (222,766        |
| Customer deposits                        | (245,959        |
| Loans                                    | (245,752        |
| Other current liabilities                | (8,437          |
| Lease liabilities                        | (87,203         |
|  | 196,397         |
| Identifiable intangible assets           |                 |
| Customer relationships                   | 197,000         |
| Website                                  | 119,000         |
|  | 316,000         |
| Goodwill                                 | 2,166,563       |
| Total consideration                      | \$<br>2,678,960 |

The Company estimated the fair value as follows:

- Customer relationships based on an income approach, specifically multi-period excess earnings method, by identifying key customers, applying attribution rate of 15% per annum and discount rate of 18% per annum; and
- Website based on an income approach, specifically relief from royalty methodology, using a reasonable royalty rate of 0.5% and discount rate of 17% per annum.

Furthermore, the excess of the consideration paid over the fair value of the identifiable assets (liabilities) acquired were recognized as goodwill, which primarily consisted of the assembled workforce.

From the date of the acquisition to December 31, 2020, the acquired business contributed \$4,086,350 of revenue and a net income of \$434,528.

## 4. VITAL INTELLIGENCE ACQUISITION

On March 25, 2021, the Company acquired the assets of Vital Intelligence Inc. ("Vital") for consideration of: (a) a cash payment of \$500,000 with \$50,000 paid upon execution of the asset purchase agreement, \$200,000 to be paid at closing and \$250,000 to be paid on the six-month anniversary date of closing; and (b) 6,000,000 units of the Company with each unit being comprised of one common share of the Company and one common share purchase warrant (the "Acquisition"). Each warrant will entitle the holder to acquire one common share for a period of 24 months following closing at an exercise price of \$2.67 per common share and the Company will be able to accelerate the expiry date of the warrants after one year in the event the underlying common shares have a value of at least 30% greater than the exercise price of the warrants. The units will be held in escrow following closing with 1,500,000 units being released at closing and the remainder to be released upon the Company reaching certain revenue milestones received from the purchased assets. The units were issued on March 22, 2021.

The units of the Company are to be releasable from escrow in accordance with the terms and conditions of the Escrow Agreement, as follows:

- a) 1,500,000 units shall be released on the closing date;
- b) 1,500,000 units shall be released from escrow upon the Vital assets earning revenue in the aggregate amount of \$2,000,000;
- c) 1,500,000 units shall be released from escrow upon the Vital assets earning revenue in the aggregate amount of \$4,000,000; and
- d) 1,500,000 units shall be released from escrow upon the Vital assets earning revenue in the aggregate amount of \$6,000,000.

The 4,500,000 units will be forfeited and cancelled within two years of the closing if the Company does not meet the revenue milestones.

The Vital Intelligence product platform is a combination of proprietary Intellectual Property along with external technology. The base technology is computer vision signal processing that incorporates learning algorithms that can detect heart rate, breathing/respiratory rate, coughs, mask usage, social distancing, temperature, oxygen saturation of blood, and blood pressure. Combined, all these data points provide and deliver an analysis of health and better accuracy in determining infection with various respiratory related issues.

Vital Intelligence has developed a suite of products that is designed to maximize the use of its technology by serving a variety of different market segments and sectors:

- Drone Vital Sign Detection: Video from a drone is analyzed and can provide an individuals' heart rate, respiratory rate, and also detect coughing. The data is processed via either a local or cloud storage service in real or near-real time.
- Drone Social Distancing Detection: Video cameras attached to drones collect data which is then used to determine social distancing. The data is processed via either a local or cloud storage service in real or near-real time.
- Thermography Kiosk: This product, also branded as Safe Set Solution, is a moveable kiosk (consisting of a thermal detection camera, laptop and stand) to provide thermal detection and reporting systems. Kiosk is able to be placed in entryways or throughways to capture temperature readouts of passers-by.
- Thermography Detection Camera System: This group of products is a stationary camera system, or systems of networked cameras aimed at critical entryways or locations designed to capture core-body temperature of individuals entering a space. Algorithms read video feeds and allow for company or facility use decisions to be made. An example would be capturing temperature readouts from individuals and then integrating that data into a company's employee badge systems for compliance and monitoring as well as door locking systems to grant access to a space.
- Social Distancing Camera System: This product is a stationary camera system, or system of networked cameras aimed
  at high traffic areas in order to capture data on social distancing. Information is provided via overlay on capture
  footage. The technology can be used on archived or real-time video footage to assist community health workers in
  predicting outbreaks of infections.

# 4. VITAL INTELLIGENCE ACQUISITION

The PPA is as follows:

| Number of units of Draganfly Inc.            | 6,000,000        |
|--|------------------|
| Fair value of units                          | \$<br>2.88       |
| Fair value of units of Draganfly Inc.        | \$<br>17,292,857 |
| Fair value of cash portion of purchase price | 488,659          |
| Total  | \$<br>17,781,516 |
| Identifiable intangible assets               |                  |
| Brand  | \$<br>540,000    |
| Software                                     | 1,711,000        |
|  | <br>2,251,000    |
| Goodwill                                     | 15,530,516       |
| Total consideration                          | \$<br>17,781,516 |
|  |                  |

The Company estimated the fair value as follows:

- Brand based on an income approach, specifically relief from royalty methodology, using a reasonable royalty rate of 1.0% and discount rate of 40% per annum.
- Software based on an income approach, specifically relief from royalty methodology, using a reasonable royalty rate of 5.0% and discount rate of 40% per annum.

## 5. CASH AND CASH EQUIVALENTS

|                                   | June 30, 2020    | De | ecember 31, 2020 |
|-----------------------------------|------------------|----|------------------|
| Cash held in banks                | \$<br>17,002,784 | \$ | 1,839,871        |
| Guaranteed investment certificate | 282,792          |    | 142,545          |
|                                   | \$<br>17,285,576 | \$ | 1,982,416        |

On March 27, 2021, the Company has \$142,748 in a guaranteed investment certificate ("GIC") to secure its credit cards. The terms of the GIC are for 1 year at a rate of 0.10% per annum.

On May 28, 2021, the Company has \$140,044 in a GIC to secure its credit cards. The terms of the GIC are for 1 year at a rate of \$0.35% per annum

# 6. AMOUNTS RECEIVABLE

|                           | June 30, 2021 | D  | ecember 31, 2020 |
|---------------------------|---------------|----|------------------|
| Trade accounts receivable | \$<br>719,788 | \$ | 780,254          |
| SR&ED receivable          | -             |    | 30,537           |
|                           | \$<br>719,788 | \$ | 810,791          |

## 7. INVENTORY

|                | June 30, 2021   | December 31, 2020 |
|----------------|-----------------|-------------------|
| Finished goods | \$<br>1,524,366 | \$ 1,155,871      |
| Parts          | 40,240          | 77,748            |
|                | \$<br>1,564,606 | \$ 1,233,619      |

During the six months ended June 30, 2021, \$1,854,383 (2020: \$445,958) of inventory was sold and recognized in cost of sales.

#### 8. NOTES RECEIVABLE

|                       | Start Date | <b>Maturity Date</b> | Rate | Principal     | Interest    | Total         |
|-----------------------|------------|----------------------|------|---------------|-------------|---------------|
| Note 1 <sup>(1)</sup> | 2021-04-21 | 2022-10-21           | 0%   | \$<br>185,910 | \$<br>-     | \$<br>185,910 |
| Note 2                | 2021-04-26 |                      | 8%   | 200,000       | 2,893       | 202,893       |
| Note 3 <sup>(1)</sup> | 2021-06-01 | 2023-06-01           | 8%   | 65,138        | 414         | 65,552        |
| Total                 | _          | _                    | •    | \$<br>451,048 | \$<br>3,307 | \$<br>454,355 |

<sup>(1)</sup> These notes are denominated in US dollars and are converted to Canadian dollars at the reporting date.

Note 1 was issued to a company working on a project that is of interest to the Company. The loan is non-interest bearing, is due 18 months from the effective date, and is secured by allowing the Company to hold a first priority security interest over all of the company's present and after-acquired intellectual property in the project.

Note 2 was issued to a company to finance the short-term operations while discussions are ongoing regarding potential further opportunities with the company. The loan is interest bearing at 8% and is due three months from the date of funding or upon closing of a definitive agreement. Past due amounts of this note bear interest at 12%.

Note 3 was issued to a company working on a project that is of interest to the Company. The loan is interest bearing at 8%, is due 24 months from the effective date, and is secured by a general security agreement.

#### 9. PREPAID EXPENSES AND DEPOSITS

|                            | J  | une 30, 2021 | Dece | ember 31, 2020 |
|----------------------------|----|--------------|------|----------------|
| Insurance                  | \$ | 19,627       | \$   | 992            |
| Prepaid director fees      |    | 82,456       |      | -              |
| Prepaid interest           |    | 3,508        |      | -              |
| Prepaid marketing services |    | 836,761      |      | 187,826        |
| Prepaid rent               |    | 3,583        |      | 3,583          |
| Prepaid subscriptions      |    | 2,381        |      | 5,953          |
| Deposits                   |    | 407,168      |      | 136,668        |
|                            | \$ | 1,355,484    | \$   | 335,022        |

# 10. INVESTMENTS

On March 10, 2021, the Company purchased 1,428,571 units of a company for \$500,000. Each unit is comprised of one common share and one share purchase warrant. These warrants have an exercise price of \$0.50 per warrant, each convert to one common share, and have a life of two years, expiring on March 17, 2023. These assets have been classified as Available for Sale and any unrealized gains or losses will be recognized through the income statement.

| Balance at March 10, 2021 | \$<br>500,000 |
|---------------------------|---------------|
| Loss                      | (137,143)     |
| Balance at June 30, 2021  | \$<br>362,857 |

## 11. EQUIPMENT

|                              |    |          | Furniture     |    |            |    |          |              |               |
|------------------------------|----|----------|---------------|----|------------|----|----------|--------------|---------------|
|                              | C  | omputer  | and           |    | Leasehold  | l  |          |              |               |
|                              | Ec | quipment | Equipment     | lm | provements | ;  | Software | Vehicles     | Total         |
| Cost                         |    |          |               |    |            |    |          |              |               |
| Balance at January 1, 2020   | \$ | 7,000    | \$<br>142,173 | \$ | -          | \$ | 29,967   | \$<br>-      | \$<br>179,140 |
| Additions                    |    | 2,028    | 21,860        |    | -          |    | -        | -            | 23,888        |
| Net assets acquired in the   |    |          |               |    |            |    |          |              |               |
| Acquisition                  |    | 15,369   | 7,573         |    | 4,352      |    | -        | 27,652       | 54,946        |
| Balance at December 31, 2020 | \$ | 24,397   | \$<br>171,606 | \$ | 4,352      | \$ | 29,967   | \$<br>27,652 | \$<br>257,974 |
| Additions                    |    | 9,731    | 137,428       |    | -          |    | -        | 12,000       | 159,159       |
| Revaluation                  |    | -        | -             |    | -          |    | -        | (3,619)      | (3,619)       |
| Balance at June 30, 2021     | \$ | 34,128   | \$<br>309,034 | \$ | 4,352      | \$ | 29,967   | \$<br>36,033 | \$<br>413,514 |
|                              |    |          |               |    |            |    |          |              |               |
| Accumulated depreciation     |    |          |               |    |            |    |          |              |               |
| Balance at January 1, 2020   | \$ | 6,761    | \$<br>37,944  | \$ | -          | \$ | 19,294   | \$<br>-      | \$<br>63,999  |
| Charge for the year          |    | 5,631    | 22,019        |    | 3,220      |    | 3,202    | 6,033        | 40,105        |
| Balance at December 31, 2020 | \$ | 12,392   | \$<br>59,963  | \$ | 3,220      | \$ | 22,496   | \$<br>6,033  | \$<br>104,104 |
| Charge for the year          |    | 4,619    | 17,689        |    | 1,132      |    | 1,120    | 2,700        | 27,260        |
| Balance at June 30, 2021     | \$ | 17,011   | \$<br>77,652  | \$ | 4,352      | \$ | 23,616   | \$<br>8,733  | \$<br>131,364 |
|                              |    |          |               |    |            |    |          |              |               |
| Net book value:              |    |          |               |    |            |    |          |              |               |
| December 31, 2020            | \$ | 12,005   | \$<br>111,643 | \$ | 1,132      | \$ | 7,471    | \$<br>21,619 | \$<br>153,870 |
| June 30, 2021                | \$ | 17,117   | \$<br>231,382 | \$ | -          | \$ | 6,351    | \$<br>27,300 | \$<br>282,150 |

## 12. INTELLECTUAL PROPERTY

|                                   |              |    | Customer     | Brand and       |                  |                  |
|-----------------------------------|--------------|----|--------------|-----------------|------------------|------------------|
|                                   | Patents      | Re | elationships | Software        | Goodwill         | Total            |
| Cost                              |              |    | •            |                 |                  |                  |
| Balance at January 1, 2020        | \$<br>41,931 | \$ | -            | \$<br>-         | \$<br>-          | \$<br>41,931     |
| Intangible assets acquired in the |              |    |              |                 |                  |                  |
| Transaction                       | -            |    | 197,000      | 119,000         | 2,166,563        | 2,482,563        |
| Balance at December 31, 2020      | \$<br>41,931 | \$ | 197,000      | \$<br>119,000   | \$<br>2,166,563  | \$<br>2,524,494  |
| Intangible assets acquired in the |              |    |              |                 |                  |                  |
| Acquisition                       | -            |    | -            | 2,251,000       | 15,530,516       | 17,781,516       |
| Additions                         | -            |    | -            | 39,478          | -                | 39,478           |
| Balance at June 30, 2021          | \$<br>41,931 | \$ | 197,000      | \$<br>2,409,478 | \$<br>17,697,079 | \$<br>20,345,488 |
| Accumulated amortization          |              |    |              |                 |                  |                  |
| Balance at January 1, 2020        | \$<br>40,546 | \$ | -            | \$<br>-         | \$<br>-          | \$<br>40,546     |
| Charge for the year               | 1,385        |    | 26,267       | 15,866          | -                | 43,518           |
| Balance at December 31, 2020      | \$<br>41,931 | \$ | 26,267       | \$<br>15,866    | \$<br>-          | \$<br>84,064     |
| Charge for the year               | -            |    | 17,074       | 121,946         | -                | 139,020          |
| Balance at June 30, 2021          | \$<br>41,931 | \$ | 43,341       | \$<br>137,812   | \$<br>-          | \$<br>223,084    |
| Net book value:                   |              |    |              |                 |                  |                  |
| December 31, 2020                 | \$<br>-      | \$ | 170,733      | \$<br>103,134   | \$<br>2,166,563  | \$<br>2,440,430  |
| June 30, 2021                     | \$<br>-      | \$ | 153,659      | \$<br>2,271,666 | \$<br>17,697,079 | \$<br>20,122,404 |

#### **Customer relationships**

On April 30, 2020, the Company acquired a 100% interest in Dronelogics and assigned \$197,000 to the fair value of customer relationships.

#### **Brand**

On April 30, 2020, the Company acquired a 100% interest in Dronelogics and assigned \$119,000 to the fair value of the website/domain name.

On March 25, 2021, the Company acquired the assets of Vital and assigned \$540,000 to the fair value of the brand.

# Software

On March 25, 2021, the Company acquired the assets of Vital and assigned \$1,711,000 to the fair value of the software.

The Company has begun development of a mobile application and has capitalized the costs incurred to date. Upon completion of the application, it will be amortized over the estimated useful life.

#### Goodwill

On April 30, 2020, the Company acquired a 100% interest in Dronelogics, which included goodwill. Goodwill was valued at \$2,166,563.

On March 25, 2021, the Company acquired the assets of Vital, which included goodwill. Goodwill was valued at \$15,530,516.

The key assumptions used in the calculations of the recoverable amounts include sales growth per year, changes in cost of sales and capital expenditures based on internal forecasts.

# 13. RIGHT OF USE ASSETS

|                                   | <br>Total     |
|-----------------------------------|---------------|
| Cost                              |               |
| Balance at January 1, 2020        | \$<br>159,539 |
| Lease acquired in the Acquisition | 83,428        |
| Balance at December 31, 2020      | \$<br>242,967 |
| Additions                         | 195,281       |
| Lease removal                     | (7,092)       |
| Balance at June 30, 2021          | \$<br>431,156 |
| Accumulated depreciation          |               |
| Balance at January 1, 2020        | \$<br>29,545  |
| Charge for the period             | 69,003        |
| Balance at December 31, 2020      | \$<br>98,548  |
| Historical correction             | 7,152         |
| Charge for the period             | 47,955        |
| Balance at June 30, 2021          | \$<br>153,655 |
| Net book value:                   |               |
| December 31, 2020                 | \$<br>144,419 |
| June 30, 2021                     | \$<br>277,501 |

# 14. LEASE LIABILITY

|                                    | Total         |
|------------------------------------|---------------|
| Balance at January 1, 2020         | \$<br>136,073 |
| Leases acquired in the Acquisition | 87,203        |
| Interest expense                   | 18,290        |
| Lease Payments                     | (83,442)      |
| Balance at December 31, 2020       | \$<br>158,124 |
| Addition                           | 166,671       |
| Historical correction              | 22,043        |
| Interest expense                   | 9,495         |
| Lease payments                     | (56,786)      |
| Lease removal                      | (7,645)       |
| Balance at June 30, 2021           | 291,902       |
| Which consists of:                 |               |
| Current lease liability            | \$<br>109,497 |
| Non-current lease liability        | 182,405       |
| Balance at June 30, 2021           | \$<br>291,902 |

## 15. TRADE PAYABLES AND ACCRUED LIABILITIES

|                                    | June 30, 2021   | December 31, 2020 |
|------------------------------------|-----------------|-------------------|
| Trade accounts payable             | \$<br>812,463   | \$ 813,881        |
| Accrued liabilities                | 480,636         | 512,205           |
| Due to related parties (Note 23)   | 95,183          | 475,628           |
| Government grant payable (Note 22) | 33,709          | 33,709            |
| GST/PST Payable                    | 6,783           | 21,754            |
|                                    | \$<br>1,428,774 | \$ 1,857,177      |

## 16. CUSTOMER DEPOSITS

The Company takes a customer deposit on certain orders.

|                   | June 30, 2021 | December 31, 2020 |
|-------------------|---------------|-------------------|
| Customer deposits | \$<br>126,363 | \$ 385,449        |

#### 17. DEFERRED INCOME

At times, the Company's subsidiaries may take payment in advance for services to be rendered. These amounts are held and recognized as services are rendered.

|                                 | June 30, 2021 | December 31, 2020 |
|---------------------------------|---------------|-------------------|
| Deferred income from customers  | \$<br>320,000 | \$ -              |
| Deferred income from government | 7,720         | 5,062             |
|                                 | 327,720       | 5,062             |

The deferred income from the government is the calculated fair value of the interest on the Canadian Emergency Business Account (CEBA) loans which is accreted over the remaining expected life of the loans.

## 18. LOANS

|              | Start Date | <b>Maturity Date</b> | Rate  | Principal    | Interest    | Total        |
|--------------|------------|----------------------|-------|--------------|-------------|--------------|
| CEBA         | 2020-05-19 | 2022-12-31           | 0%    | \$<br>35,534 | \$<br>606   | \$<br>36,140 |
| CEBA         | 2021-04-23 | 2022-12-31           | 0%    | 35,681       | 459         | 36,140       |
| Vehicle loan | 2019-08-30 | 2024-09-11           | 6.99% | 18,415       | 3,508       | 21,923       |
| Total        |            |                      |       | \$<br>89,630 | \$<br>4,573 | \$<br>94,203 |

On May 19, 2020, Dronelogics received a \$40,000 CEBA loan. This loan is currently interest-free and 25% of the loan, up to \$10,000, is forgivable if the loan is repaid on or before December 31, 2022. If the loan is not repaid by that date, the loan can be converted to a three-year term loan at an interest rate of 5%.

On December 4, 2020, the Government of Canada allowed for an expansion of the CEBA loan by \$20,000, of which, an additional \$10,000 is forgivable if the loan is repaid on or before December 31, 2022.

On April 23, 2021, Draganfly Innovations Inc. received a \$60,000 CEBA loan. This loan is currently interest free and up to \$20,000 is forgivable if the loan is repaid on or before December 31, 2022. If the loan is not repaid by that date, the loan can be converted to a three-year term loan at an interest rate of 5%.

The CEBA loans are unsecured and the vehicle loan is secured by the vehicle.

## 19. SHARE CAPITAL

#### Authorized share capital

Unlimited number of common shares without par value.

## Issued share capital

During the six months ended June 30, 2021,

- The Company issued 7,902,624 common shares for the exercise of warrants for \$3,951,312.
- The Company issued 749,997 common shares for the vesting of Restricted Share Units.
- The Company issued 1,902,495 common shares for the exercise of stock options for \$960,373.
- The Company issued 75,000 common shares in lieu of cash.
- The Company issued 32,443,457 units for the Regulation A+ financing in the United States. Each unit is comprised of one common share and one share purchase warrant. These warrants have an exercise price of \$0.71 USD per warrant, each convert to one common share, and have a life of two years.
- The Company issued 6,000,000 units for the acquisition of Vital Intelligence. Each unit is comprised of one common share and one warrant. These warrants have an exercise price of \$2.67 per warrant, each convert to one common share, and have a life of two years.

## Stock Options

The Company has adopted an incentive share compensation plan, which provides that the Board of Directors of the Company may from time to time, in its discretion, and in accordance with the CSE requirements, grant to directors, officers, employees, and technical consultants to the Company, non-transferable stock options to purchase common shares. The total number of common shares reserved and available for grant and issuance pursuant to this plan shall not exceed 20% (in the aggregate) of the issued and outstanding common shares from time to time. The number of options awarded and underlying vesting conditions are determined by the Board of Directors in its discretion.

As at June 30, 2021, the Company had the following options outstanding and exercisable:

|                   |                   |                | Remaining<br>Contractual | Number of Options | Number of<br>Options |
|-------------------|-------------------|----------------|--------------------------|-------------------|----------------------|
| <b>Grant Date</b> | Expiry Date       | Exercise Price | Life (years)             | Outstanding       | Exercisable          |
| October 30, 2019  | October 30, 2029  | \$<br>0.50     | 8.34                     | 1,483,337         | 599,998              |
| November 19, 2019 | November 19, 2029 | \$<br>0.50     | 8.39                     | 250,000           | 166,666              |
| April 30, 2020    | April 30, 2030    | \$<br>0.50     | 8.84                     | 435,000           | 309,999              |
| April 30, 2020    | April 30, 2030    | \$<br>0.77     | 8.84                     | 550,000           | 350,000              |
| July 3, 2020      | July 3, 2025      | \$<br>0.64     | 4.01                     | 1,000,000         | 666,666              |
| November 24, 2020 | November 24, 2030 | \$<br>0.50     | 9.41                     | 160,000           | 50,000               |
| December 11, 2020 | December 11, 2030 | \$<br>0.43     | 9.45                     | 187,500           | -                    |
| February 2, 2021  | February 2, 2031  | \$<br>2.64     | 9.60                     | 150,000           | 50,000               |
| March 8, 2021     | March 8, 2026     | \$<br>2.78     | 4.69                     | 50,000            | 12,500               |
| April 27, 2021    | April 27, 2031    | \$<br>2.03     | 9.83                     | 910,000           | -                    |
|                   |                   |                |                          | 5,175,837         | 2,205,829            |

## 19. SHARE CAPITAL (CONT'D)

|                                | W                 | /eighted Average      |
|--------------------------------|-------------------|-----------------------|
|                                | Number of Options | <b>Exercise Price</b> |
| Outstanding, December 31, 2019 | 3,725,000 \$      | 0.50                  |
| Forfeited                      | (216,668)         | 0.50                  |
| Granted                        | 2,460,000         | 0.63                  |
| Outstanding, December 31, 2020 | 5,968,332 \$      | 0.55                  |
| Exercised                      | (1,902,495)       | 0.50                  |
| Granted                        | 1,110,000         | 2.15                  |
| Outstanding, June 30, 2021     | 5,175,837 \$      | 0.91                  |

During the six months ended June 30, 2021,

- The Company granted 150,000 options to an employee. Each option is exercisable at \$2.64 per share for 10 years.
- The Company granted 50,000 options to a consultant. Each option is exercisable at \$2.78 per share for 5 years.
- The Company granted 910,000 optioins to employees. Each option is exercisable at \$2.03 per share for 10 years.

During the year ended December 31, 2020,

- The Company granted 445,000 options to employees. Each option is exercisable at \$0.50 per share for a period of 10 years from the grant date.
- The Company issued 600,000 options to consultants. Each option is exercisable at \$0.77 per share for a period of 10 years from the grant date.
- The Company granted 1,000,000 options to employees. Each option is exercisable at \$0.64 per share for a period of 5 years from the grant date.
- The Company granted 165,000 options to employees. Each option is exercisable at \$0.50 per share for a period of 10 years from the grant date.
- The Company granted 250,000 options to a consultant. Each option is exercisable at \$0.43 per share for a period of 10 years from the grant date.

During the six months ended June 30, 2021, the Company recorded share-based payment expense of \$769,776 (2020: \$810,164).

#### **Restricted Share Units**

The Company has adopted an incentive share compensation plan, which provides that the Board of Directors of the Company may from time to time, in its discretion, and in accordance with the Exchange requirements, grant to directors, officers, employees, and technical consultants to the Company, restricted stock units (RSUs). The number of RSUs awarded and underlying vesting conditions are determined by the Board of Directors in its discretion. RSUs will have a 3-year vesting period following the award date. The total number of common shares reserved and available for grant and issuance pursuant to this plan, and the total number of Restricted Share Units that may be awarded pursuant to this plan, shall not exceed 20% (in the aggregate) of the issued and outstanding common shares from time to time.

# 19. SHARE CAPITAL (CONT'D)

As at June 30, 2021, the Company had the following RSUs outstanding:

|                                | Number of RSUs |
|--------------------------------|----------------|
| Outstanding, December 31, 2019 | 3,175,000      |
| Exercised                      | (999,992)      |
| Forfeited                      | (341,667)      |
| Granted                        | 1,240,000      |
| Outstanding, December 31, 2020 | 3,073,341      |
| Exercised                      | (749,997)      |
| Granted                        | 790,000        |
| Outstanding, June 30, 2021     | 3,113,344      |

During the six months ended June 30, 2021, the Company accelerated the vesting of 624,998 RSUs, 124,999 RSUs vested naturally, and issued 790,000 RSUs to employees of the Company with each RSU exercisable into one common share of the Company or the cash equivalent thereof upon the vesting conditions being met for a period of three years from the grant date.

During the year ended December 31, 2020, the Company committed to grant 1,240,000 RSUs to employees and consultants of the Company with each RSU exercisable into one common share of the Company or the cash equivalent thereof upon the vesting conditions being met for a period of three years from the grant date.

During the six months ended June 30, 2021, the Company recorded share-based payment expense of \$1,111,986 in stock-based compensation for RSUs, based on the fair values of RSUs granted which were calculated using the closing price of the Company's stock on the day prior to grant.

## Warrants

During the year ended December 31, 2020 and the six months ended June 30, 2021, the Company issued warrants ("USD Warrants") with a USD exercise price. Being in a foreign currency that is not the Company's functional currency, these USD Warrants are required to be recorded as a financial liability and not as equity. As a financial liability, these USD Warrants are revalued on a quarterly basis to fair market value with the change in fair value being recorded through the Consolidated Statement of Comprehensive Loss. The initial fair value of these USD Warrants was parsed out from equity and recorded as a financial liability.

To reach a fair value of the USD Warrants, a Black Scholes calculation is used, calculated in USD as the Company also trades on the OTCQB. The Black Scholes value per USD Warrant is then multiplied by the number of outstanding warrants and then multiplied by the foreign exchange rate at the end of the period from the Bank of Canada.

#### Warrant Derivative Liability

| Balance at January 1, 2020                   | \$<br>-          |
|--|------------------|
| Change in fair value of warrants outstanding | 748,634          |
| Balance at December 31, 2020                 | \$<br>748,634    |
| Change in fair value of warrants outstanding | 45,840,349       |
| Balance at June 30, 2021                     | \$<br>46,588,983 |

## 19. SHARE CAPITAL (CONT'D)

The derivative financial liability consists of the fair value of the non-compensatory share purchase warrants that have exercise prices that differ from the functional currency of the Company and are within the scope of IAS 32 "Financial Instruments: Presentation". Details of these warrants and their fair values are as follows:

| Jasua Data                   | Evencies         | Duine | Number of<br>Warrants<br>Outstanding at |    | Fair Value at                     | Number of<br>Warrants<br>Outstanding at<br>December 31, |    | Fair Value at<br>December 31, |
|------------------------------|------------------|-------|---|----|-----------------------------------|---|----|-------------------------------|
| Issue Date November 30, 2020 | Exercise<br>US\$ | 0.71  | June 30, 2021<br>2,556,496              | \$ | June <b>30, 2021</b><br>3,402,992 | <b>2020</b> 2,556,496                                   | \$ | <b>2020</b> 748,634           |
| February 5, 2021             | US\$             | 0.71  | 6,671,992                               | ,  | 8,881,192                         | -   | ,  | -                             |
| March 5, 2021                | US\$             | 0.71  | 25,771,465                              |    | 34,304,799                        | -   |    | -                             |
|                              |                  |       | 34,999,953                              | \$ | 46,588,983                        | 2,556,496   | \$ | 748,634                       |

During the year ended December 31, 2020, the Company extended the life of the November 5, 2019 warrants from expiring on November 5, 2020 to expiring on November 5, 2021. To do this, it was required that 25% of the remaining November 5, 2019 warrants needed to be exercised by October 21, 2020 and was completed.

|                                | W                  | eighted Average       |
|--------------------------------|--------------------|-----------------------|
|                                | Number of Warrants | <b>Exercise Price</b> |
| Outstanding, December 31, 2019 | 18,051,499 \$      | 0.41                  |
| Exercised                      | (7,923,874)        | 0.30                  |
| Forfeited                      | (600,000)          | 0.50                  |
| Granted                        | 2,556,496          | 0.71                  |
| Outstanding, December 31, 2020 | 12,084,121 \$      | 0.59                  |
| Exercised                      | (7,902,624)        | 0.50                  |
| Granted                        | 38,443,457         | 1.02                  |
| Outstanding, June 30, 2021     | 42,624,954         | 0.98                  |

As at June 30, 2021, the Company had the following warrants outstanding:

| Date issued       | Expiry date       | Exercise | price | Number of warrants outstanding |
|-------------------|-------------------|----------|-------|--------------------------------|
| November 5, 2019  | November 5, 2021  | CDN\$    | 0.50  | 1,625,001                      |
| November 30, 2020 | November 30, 2022 | US\$     | 0.71  | 2,556,496                      |
| February 5, 2021  | February 5, 2023  | US\$     | 0.71  | 6,671,992                      |
| March 5, 2021     | March 5, 2023     | US\$     | 0.71  | 25,771,465                     |
| March 22, 2021    | March 22, 2023    | CDN\$    | 2.67  | 6,000,000                      |
|                   |                   |          |       | 42,624,954                     |

The weighted average remaining contractual life of warrants outstanding as of June 30, 2021, was 1.61 (December 31, 2020 - 0.90 years).

Of the 6,000,000 warrants issued on March 22, 2021 to acquire Vital, 4,500,000 of the warrants are currently held in escrow, to be released upon completion of the milestones (note 4).

## 20. REVENUE

The Company sub-classifies revenue within the following components: product revenue and services revenue. Product revenue comprises of sales of internally assembled multi-rotor helicopters, industrial aerial video systems, civilian small unmanned aerial systems or vehicles, and wireless video systems. Services revenue consists of fees charged for custom engineering, drone as a service work, and training and simulation consulting.

|                             | For | For the three months ended June 30, |    |         |    | For the six months ended June 30, |    |           |  |
|-----------------------------|-----|-------------------------------------|----|---------|----|-----------------------------------|----|-----------|--|
|                             |     | 2021                                |    | 2020    |    | 2021                              |    | 2020      |  |
| Product sales               | \$  | 1,487,983                           | \$ | 734,440 | \$ | 2,617,290                         | \$ | 756,796   |  |
| Drone service               |     | 251,721                             |    | 189,609 |    | 661,684                           |    | 189,609   |  |
| Custom engineering services |     | 242,168                             |    | 2,491   |    | 242,634                           |    | 477,192   |  |
|                             | \$  | 1,981,872                           | \$ | 926,540 | \$ | 3,521,608                         | \$ | 1,423,597 |  |

The Company does not derive significant revenue from any (2020 - one) customers, which exceed 10% of total revenues for the six months ended June 30, 2021 (2020 - \$474,701) of custom engineering services revenue).

#### Consulting revenue:

On May 22, 2017, the Company executed a standard consulting agreement, whereby the Company would provide consulting, custom engineering and investigating and solving on a project-by-project basis. The Company shall be responsible for the development, design, procurement, fabrication, assembly, integration, checkout, integration and test of hardware, software, and firmware necessary to produce a complete system per each project. The consideration for the services performed are based on the labor cost incurred on an hourly basis and minimal preapproved expenditures.

Geographic revenue segmentation is as follows:

|               | For | For the three months ended June 30, |    |         |    |           | For the six months ended June 30, |           |  |  |
|---------------|-----|-------------------------------------|----|---------|----|-----------|-----------------------------------|-----------|--|--|
|               |     | 2021                                |    | 2020    |    | 2021      |                                   | 2020      |  |  |
| Canada        | \$  | 1,508,277                           | \$ | 776,567 | \$ | 2,277,657 | \$                                | 784,498   |  |  |
| United States |     | 430,693                             |    | 149,973 |    | 1,200,112 |                                   | 639,099   |  |  |
| International |     | 42,902                              |    | -       |    | 43,839    |                                   | -         |  |  |
|               | \$  | 1,981,872                           | \$ | 926,540 | \$ | 3,521,608 | \$                                | 1,423,597 |  |  |

# 20. REVENUE (CONT'D)

The Company operates in an international market with four reportable operating segments. The below is for the six months ended June 30, 2021.

|                             |                       | Draganfly   | Draganfly       | Dronelogics        |              |
|-----------------------------|-----------------------|-------------|-----------------|--------------------|--------------|
|                             | Draganfly             | Innovations | Innovations     | Systems            |              |
|                             | Inc.                  | Inc.        | USA, Inc.       | Inc.               | Total        |
| Product sales               | \$<br>- \$            | 165,475     | \$<br>29,814    | \$<br>2,422,000 \$ | 2,617,289    |
| Drone services              | -                     | -           | 278,112         | 383,573            | 661,685      |
| Custom engineering services | -                     | 122,634     | -               | 120,000            | 242,634      |
|                             | -                     | 288,109     | 307,926         | 2,925,573          | 3,521,608    |
| Cost of sales               | -                     | (183,427)   | (212,011)       | (1,882,570)        | (2,278,008)  |
| Gross profit                | -                     | 104,682     | 95,915          | 1,043,003          | 1,243,600    |
| Expenses                    | 5,680,322             | 1,112,183   | 442,987         | 945,060            | 8,180,552    |
| Other income (expenses)     | (46,185,783)          | 206,283     | 417             | (30,119)           | (46,009,202) |
| Net income (loss)           | (51,866,105)          | (801,218)   | (346,655)       | 67,824             | (52,946,154) |
| Taxes                       | -                     | -           | -               | (82,820)           | (82,820)     |
| Cumulative translation      |                       |             |                 |                    |              |
| differences                 | -                     | -           | 18,971          | -                  | 18,971       |
| Comprehensive income (loss) | \$<br>(51,866,105) \$ | (801,218)   | \$<br>(327,684) | \$<br>(14,996) \$  | (53,010,003) |

The Company separated the operating segments based on the existing subsidiaries and have revenues as follows:

- Draganfly Inc.: No revenues.
- Draganfly Innovations Inc.: Product sales revenues and revenues derived from custom integration and engineering services.
- Draganfly Innovations USA, Inc.: Product sales revenues and revenues derived from drone and health/telehealth services.
- Dronelogics Systems Inc.: Product sales revenues and revenues derived from rental, repair, drone as a service, and training services.

For 2020 and 2021, all revenues are derived from external customers.

## 21. OFFICE AND MISCELLANEOUS

|                                      | For the three months ended June 30, |         |    |           | For the six months ended June 30, |           |      |           |
|--------------------------------------|-------------------------------------|---------|----|-----------|-----------------------------------|-----------|------|-----------|
|                                      | <b>2021</b> 2020                    |         |    |           | 2021                              |           | 2020 |           |
| Advertising, Marketing, and Investor |                                     |         |    |           |                                   |           |      |           |
| Relations                            | \$                                  | 443,208 | \$ | 561,629   | \$                                | 2,538,300 | \$   | 1,048,268 |
| Contract Work                        |                                     | 24,680  |    | (111,845) |                                   | 58,757    |      | 6,818     |
| Other                                |                                     | 194,214 |    | 141,487   |                                   | 404,446   |      | 186,482   |
|                                      | \$                                  | 662,102 | \$ | 591,271   | \$                                | 3,001,503 | \$   | 1,241,568 |

Draganfly Inc.

Notes to the Condensed Consolidated Interim Financial Statements - Unaudited For The Three and Six Months Ended June 30, 2021

Expressed in Canadian Dollars

## 22. GOVERNMENT ASSISTANCE

In February 2016, the Company and an Alberta-based government funded not-for-profit organization (the "Organization") entered into a funding agreement, whereby the Organization would fund 50% of the total costs, up to \$375,000 to the Company for the development of a new product. During the year ended December 31, 2016, the Company received \$75,000 in funding. On February 28, 2017, the Company and the Organization entered into a repayment agreement, where the Company would refund and repay a portion of the Organization's initial funding. The repayment agreement set out the terms and conditions upon which the Company was to pay \$41,292 over a 12-month repayment plan. In addition, the Company will pay the Organization \$33,709 if the Company ever sells a product that the Organization's funding contributed to. During the year ended December 31, 2019, the final repayment of \$13,764 was made and the contingent balance of \$33,709 remains in government grants payable (Note 15).

#### 23. RELATED PARTY TRANSACTIONS

Key management personnel include those persons having authority and responsibility for planning, directing and controlling the activities of the Company as a whole. The Company has determined that key management personnel consist of members of the Company's Board of Directors and corporate officers.

## Trade payables and accrued liabilities:

On Aug 1, 2019, the Company entered in a business services agreement (the "Agreement") with Business Instincts Group ("BIG"), a company that Cameron Chell, CEO and director has a material interest in that he previously controlled, to provide: corporate development and governance, strategic facilitation and management, general business services, office space, corporate business development video content, website redesign and management, and online visibility management. The services are provided by a team of up to six consultants and the costs of all charges are based on the fees set in the Agreement and are settled on a monthly basis. The Company records these charges under Office and Miscellaneous. For the six months ended June 30, 2021, the company incurred fees of \$87,000 compared to \$113,000 in 2020. As at June 30, 2021, the Company was indebted to this company in the amount of \$nil (December 31, 2020 - \$nil).

On October 1, 2019, the Company entered into an independent consultant agreement ("Consultant Agreement") with 1502372 Alberta Ltd, a company controlled by Cameron Chell, CEO and director, to provide executive consulting services to the Company. The costs of all charges are based on the fees set in the Consultant Agreement and are settled on a monthly basis. The Company records these charges under Office and Miscellaneous. For the six months ended June 30, 2021, the Company incurred fees of \$105,782 compared to \$54,150 in 2020. As at June 30, 2021, the Company was indebted to this company in the amount of \$73,500 (December 31, 2020 - \$321,741).

On July 3, 2020, the Company entered into an executive consultant agreement ("Executive Agreement") with Scott Larson, a director of the Company, to provide executive consulting services, as President, to the Company. The costs of all charges are based on the fees set in the Executive Agreement and are settled on a monthly basis. The Company records these charges under Office and Miscellaneous. For the six months ended June 30, 2021, the Company incurred fees of \$86,968. As at June 30, 2021, the Company was indebted to this company in the amount of \$nil (December 31, 2020 - \$153,887).

As at June 30, 2021, the Company had \$95,183 (December 31, 2020 - \$475,628) payable to related parties outstanding that were included in accounts payable. The balances outstanding are unsecured, non-interest bearing and due on demand.

## 23. RELATED PARTY TRANSACTIONS (CONT'D)

#### Key management compensation

Key management includes the Company's directors and members of the executive management team. Compensation awarded to key management for the three and six months ended June 30, 2021 and 2020 included:

|  | For | the three mor | nths | ended June 30, | For the six months ended June 30, |           |    |           |
|--|-----|---------------|------|----------------|-----------------------------------|-----------|----|-----------|
|  |     | 2021          |      | 2020           |                                   | 2021      |    | 2020      |
| Director fees                            | \$  | 84,528        | \$   | -              | \$                                | 171,219   | \$ | -         |
| Management fees paid to a company        |     |               |      |                |                                   |           |    |           |
| controlled by CEO and director           |     | 52,017        |      | 42,650         |                                   | 105,782   |    | 113,000   |
| Management fees paid to a company        |     |               |      |                |                                   |           |    |           |
| controlled by the President and          |     |               |      |                |                                   |           |    |           |
| director                                 |     | 42,844        |      | -              |                                   | 86,968    |    | -         |
| Management fees paid to a company        |     |               |      |                |                                   |           |    |           |
| controlled by a former director          |     | 45,000        |      | 45,000         |                                   | 90,000    |    | 75,000    |
| Salaries                                 |     | 46,962        |      | 78,984         |                                   | 169,937   |    | 160,066   |
| Salaries paid to the former owner of the |     |               |      |                |                                   |           |    |           |
| Company                                  |     | -             |      | 29,631         |                                   | -         |    | 63,046    |
| Share-based payments                     |     | 625,149       |      | 367,798        |                                   | 1,305,246 |    | 639,439   |
|  | \$  | 896,500       | \$   | 579,063        | \$                                | 1,929,152 | \$ | 1,050,551 |

#### 24. FINANCE AND OTHER COSTS

|  | For the three months ended June 30, |         |    |       | For the six months ended June 30, |    |        |
|--|-------------------------------------|---------|----|-------|-----------------------------------|----|--------|
|  |                                     | 2021    |    | 2020  | 2021                              |    | 2020   |
| Accretion expense                      | \$                                  | 955     | \$ | -     | \$ 1,661                          | \$ | -      |
| Interest expense on lease liabilities  |                                     | -       |    | 1,007 | -                                 |    | 1,007  |
| Interest expense on notes payable      |                                     | 5,198   |    | -     | 9,495                             |    | -      |
| Interest income on GIC                 |                                     | (80)    |    | (10)  | (82)                              |    | (10)   |
| Interest income on notes receivable    |                                     | (3,307) |    | -     | (3,307)                           |    | -      |
| Interest on outstanding trade payables |                                     |         |    |       |                                   |    |        |
| and bank charges                       |                                     | 1,536   |    | 5,854 | 2,940                             |    | 9,860  |
|  | \$                                  | 4,302   | \$ | 6,851 | \$ 10,707                         | \$ | 10,857 |

#### 25. GAIN ON SETTLEMENT OF DEBT

During the six months ended June 30, 2020, as a result of the transactions relating to the private placement and ensuing debt repayments, a gain of \$67,493 was recognized on the settlement of outstanding debt.

## 26. SUBSEQUENT EVENTS

On July 29, 2021, the Company announced that it would begin trading on the Nasdaq Capital Market ("Nasdaq") on July 30, 2021, under the ticker "DPRO". The common shares of the Company are listed on the CSE under symbol "DPRO". To complete this listing, the Company underwent a 5:1 share consolidation and went from having 135,229,434 common shares outstanding to 27,045,909 common shares outstanding with minor rounding adjustments for holdings that were not cleanly divisible by 5. All share numbers presented in these financial statements are on a pre-consolidated basis.

Draganfly Inc.

Notes to the Condensed Consolidated Interim Financial Statements - Unaudited For The Three and Six Months Ended June 30, 2021

Expressed in Canadian Dollars

# 26. SUBSEQUENT EVENTS (CONT'D)

Alongside the listing, the Company announced a public offering (the "Offering") of 5,000,000 common shares at a public offering price of \$4.00 USD per share, for gross proceeds of \$20,000,000 USD before deducting underwriting discounts and offering expenses. Closing of the Offering occurred on August 3, 2021, subject to the satisfaction of customary closing conditions. In addition, the underwriters have been granted a 45-day over-allotment option following the closing date to purchase up to an additional 750,000 common shares of the Company.