

ALPHA METAVERSE TECHNOLOGIES INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS

FOR THE NINE MONTHS ENDED March 31, 2023 and 2022

This Management's Discussion and Analysis ("MD&A") has been prepared by management in accordance with the requirements of National Instrument 51-102 and should be read in conjunction with the condensed interim consolidated financial statements and notes thereto for the nine months ended March 31, 2023 and 2022 of Alpha Metaverse Technologies Inc. (formerly Alpha Esports Tech Inc.) (the "Company"). Such condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS").

In this MD&A, reference is made to adjusted EBITDA which does not have any standardized meaning under IFRS and is not a measure of financial performance under IFRS, and therefore, may not be comparable to similar measures presented by other companies. Management believes this measure provides useful information to investors as it is a commonly used measure in the capital markets and as management believes that it is a close proxy for repeatable cash generated by operations. While management believes EBITDA is a useful measure, it has limitations as an analytical tool, and it should not be considered in isolation or as a substitute for analysis of other IFRS financial measures. Some of the limitations of EBITDA are that it does not reflect the dilution that results from share-based compensation, does not reflect the cost to replace amortized property and equipment and right-of-use assets and does not reflect income tax payments.

The Company calculates adjusted EBITDA as follows: Net income (loss), plus (minus) the add-backs or reversals of the following: unrealized foreign exchange (gains) losses, interest (income) expense, tax (recovery) expense, depreciation expense, share-based payments, gain on debt settlements/ extinguishments, and certain one-time non-operating expenses, as determined by management.

All dollar amounts are expressed in Canadian Dollars, the reporting and functional currency of the Company, unless otherwise indicated.

The board of directors of the Company has approved this MD&A on May 30, 2023.

### **CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS**

Certain statements in this report are forward-looking statements and information relating to the Company that are based on the beliefs of its management as well as assumptions made by and information currently available to the Company. When used in this document, the words "anticipate", "believe", "estimate", "expect" and similar expressions, as they relate to the Company or its management, are intended to identify forward-looking statements. This MD&A contains forward-looking statements relating to, among other things, regulatory compliance, the sufficiency of current working capital, the estimated cost and availability of funding for the Company's operations. Such statements reflect the current views of management with respect to future events and are subject to certain risks, uncertainties and assumptions. Many factors could cause the actual results, performance or our achievements to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements. This MD&A should be read in conjunction with the risk factors described in the Risk Factors section of this MD&A. Although the Company has attempted to identify important factors that could cause actions, events or results to differ materially from those described in the forward-looking statements, there may be other factors that cause actions, events, or results to differ from those anticipated, estimated or intended. Forward-looking statements contained herein are made as at the date of the MD&A. There can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on the forwardlooking statements.

### **DESCRIPTION OF BUSINESS**

Alpha Metaverse Technologies Inc. was incorporated under the laws of British Columbia on March 1, 2019. The Company's registered office is 2200-885 West Georgia Street, Vancouver, British Columbia V6C 3E8. On May 14, 2021, the Company's shares began trading on the Canadian Securities Exchange ("CSE") under the symbol, "ALPA".

The Company is a technology-driven organization specializing in the creation of immersive content for the metaverse and augmented reality landscapes. Our expertise extends to various domains, including gaming and gaming-as-a-service (GaaS) applications, as well as the implementation of generative artificial intelligence (AI). We are dedicated to metaverse development and offer services aimed at enhancing the profitability and engagement within esports and gaming ecosystems.

#### **EXTERNAL MARKET FACTORS**

The Company's business may be affected by changes in political and market conditions, such as interest rates, availability of credit, inflation rates, changes in laws, and national and international circumstances. Recent geopolitical events, including, the outbreaks of the coronavirus (COVID-19) pandemic, relations between NATO and Russian Federation regarding the situation in Ukraine, and potential economic global challenges such as the risk of the higher inflation and energy crises, may create further uncertainty and risk with respect to the prospects of the Company's business.

#### **HIGHLIGHTS**

On August 17, 2022, the Company entered into a partnership with SPACE Metaverse ("SPACE") to assist in development of ecommerce experiences in the metaverse. SPACE is a leader in metaverse ecommerce world and aims to provide a powerful platform that allow users to design and create their own custom virtual rooms in addition to buying and selling their products and services. SPACE's goal is to create a metaverse that provides consumers with a seamless and straightforward virtual experience for shopping, events, gamification, and other fun social activities without physical borders. The Company's subsidiary, Shape Immersive, will be a preferred vendor of SPACE and will create retail stores and ecommerce experiences on the SPACE platform for leading brands who are entering the metaverse. Since being founded in 2018, Shape has been extremely successful in building award-winning brand and retail experiences in the metaverse and accumulated an impressive portfolio of leading brands, including RedBull, Coca Cola and RTFKT (acquired by Nike).

During September 2022, Alpha's wholly owned web3 and metaverse studio, Shape Immersive, including James Basenett (CEO of Shape) and Dan Burgar (Co-Founder of Shape) featured speakers at the GLOBAL METAVERSE FORUM and ELEVATE FESTIVAL taking place in September of 2022

During December 2022, the Company amended the acquisition agreement with Shape Immersive, deferring the final payment of \$500,000, with \$100,000 paid on the date of amendment (paid) and the remaining \$400,000 to be paid through either, the financial performance of Shape, or a financing within the Company with the balance due no later than September 28, 2023. As a result of the deferred acquisition payment, the common shares issued to the former shareholders of Shape were released from escrow.

On January 25, 2023, the Company launched its Center of Excellence for artificial intelligence ("Al") in 3D and Content Production. The Al center focuses on developing cutting-edge Al technologies to improve the efficiency and quality of 3D modeling, optimization and automated content production. The Company use of Al in 3D asset production has reduced costs and time required for asset creation and has increased profitability of such projects. By automating repetitive tasks and enabling real-time adjustments to assets, the implementation of Al into the process has streamlined the production process, improved real time creativity and innovation into the final product.

The Company plans to staff the center with a team of experts in AI and 3D asset production, who are expected to work closely with other departments within The Company with the aim of integrating AI technologies into the Company's existing production pipelines for its customers in order to drive higher levels of closed sales and profitability in solutions and services.

On February 23, 2023, the Company announced the launch of its AI tool that enables companies to generate concept art to create 3D assets for metaverse experiences at a significantly reduced cost and time.

As companies increasingly experiment with metaverse content production, the cost of creating 3D assets has become a major challenge. To address this challenge, the Company developed an AI pipeline and automation tool enable companies to create concept art for 3D assets quickly and cost-effectively.

The new AI tool is built on advanced machine learning models like OpenAI's products, and the tool's automation capabilities enable the creation of high-quality concept art to develop 3D assets with minimal human intervention. This automation reduces the potential for human error and saves considerable time and cost for businesses.

The Company is in the process of launching a user friendly Beta version of our AI tool through in the Company's website where users can generate 3D art through a written descriptions or an uploaded image.

On March 14, 2023 the Company announces it entered a contract to build a metaverse experience for a multinational category leading brand (the "Brand"). This project will be revealed upon launch and will allow the Brand to showcase its

products and services in an immersive and interactive virtual environment, taking customer engagement to a whole new level. The contract is a major milestone for Alpha and reflects the growing demand for metaverse solutions and artificial intelligence in today's digital landscape. The Company's expertise in developing virtual worlds and immersive experiences is being recognized by category leading brands and organizations around the world.

On May 24, 2023, the Company announces the launch of its GaaS platform ("Mana") in conjunction with ClashTV's NBA2K esports tournament. The Company's Mana platform aims to provide players with a seamless, low-latency gaming experience, providing the opportunity for ClashTV viewers' to interactively experience engagement with their favorite players, teams, and content creators. ClashTV will license Alpha's Mana platform to power interactive NBA2K fan-facing esports tournaments, launching in tandem with ClashTV's 2023 live streaming season of iconic New York City Summer Streetball. This collaboration is expected to enhance fan engagement for ClashTV's users by enabling them to connect and interact with the popular basketball video game as well as several of New York's top streetball leagues that already participate in the NBA2K ecosystem, including Gersh and Rucker Park. ClashTV will utilize features of Alpha's Mana platform, such as in platform currency, and Alpha's cloud-based infrastructure to provide scalability and a seamless immersive gaming experience for their users. Additionally, tournament play will livestream on the ClashTV platform, across iOS, Android and Web application.

#### **CORPORATE TRANSACTIONS**

There were no corporate transactions in the nine months ended March 31, 2023.

#### **OVERALL PERFORMANCE**

The Company recognized record revenues from its wholly owned subsidiaries and continues pursuing esports and technology related operating activities

At March 31, 2023, the Company was in a net asset position of \$2,388,084. The assets consisted of the following:

As at	March 31, 2023	June 30, 2022	
Cash	550,043	1,207,860	
Accounts receivable	42,877	72,751	
GST receivable	196,899	178,028	
Goodwill	2,425,425	2,425,425	
TOTAL ASSETS	3.215.244	3.884.064	

The liabilities consisted of the following:

As at	March 31, 2023	June 30, 2021		
Accounts payable and accrued liabilities	512,861	723,524		
Acquisition payable	250,000	500,000		
Government loan	64,299	60,000		
TOTAL LIABILITIES	827,160	1,283,524		

#### **RESULTS OF OPERATIONS**

The following highlights the key operating expenditures for the nine months ended March 31, 2023 compared to 2022:

For the Nine Months Ended March			
31,	2023	2022	Change
	\$	\$	\$
Revenues	1,114,636	107,592	1,007,044
Cost of Sales	(445,896)	(53,117)	(392,779)
GROSS MARGIN	668,740	54,475	614,265
EXPENSES			
Advertising and marketing	-	2,076,789	(2,076,789)
Consulting	641,139	701,271	(60,132)
Depreciation	-	532,379	(532,379)
Management fees	252,863	227,298	25,565
Office and miscellaneous	79,363	140,742	(61,379)
Professional fees	98,467	182,369	(83,902)
Service fees	-	96,467	(96,467)
Share-based payments	-	2,178,887	(2,178,887)
Tournament prizes	-	70,033	(70,033)
Transfer agent and filing fees	18,877	49,705	(30,828)
OPERATING EXPENSES	(824,457)	(6,255,939)	5,165,231
TOTAL OPERATING LOSS	(155,718)	(6,201,464)	6,045,746

- Revenues and cost of sales increased from the prior year from comparable periods as a result of the revenues arising from the business of Shape Immersive Entertainment ("Shape") and milestone metaverse contract with a multinational Brand. The Company's primary focus has been on operational success and revenue growth.
- Advertising and marketing decreased from the prior year comparable periods as the Company completed advertising and marketing campaigns in the prior year and shifted its focus primarily to further building operations.
- Consulting and salary costs decreased from the prior year comparable periods, as the prior year included consulting
  costs related to the acquisition of Shape and financings.
- Depreciation decreased to \$nil during the current period as the Company no longer holds any depreciable assets.
- Office and miscellaneous decreased from the prior year comparable periods, as a result of the prior year including costs related to the financing and acquisition of Shape.
- Service fees were \$nil during the current period as there was no related costs incurred.
- Share-based payments were \$nil during the current period as there was no vesting of options, warrants or RSRs.
- Tournament prizes decreased from the prior year comparable periods, due to the Company's switch from GamerzArena plus subscription model.

The following highlights the key operating expenditures for the three months ended March 31, 2023 compared to 2022:

For the Three Months Ended			
March 31,	2023	2022	Change
	\$	\$	\$
Revenues	839,104	51,513	787,591
Cost of Sales	(359,583)	(27,200)	(332,383)
GROSS MARGIN	479,521	24,313	455,208
EXPENSES			
Advertising and marketing	-	846,048	(846,048)
Consulting	160,808	120,549	<b>40,259</b>
Depreciation	-	186,876	(186,876)
Management fees	85,347	59,914	25,433
Office and miscellaneous	28,528	24,309	4,219
Professional fees	7,914	124,399	(116,485)
Service fees	-	49,968	(49,968)
Share-based payments	-	264,241	(264,241)
Tournament prizes	6,440	12,357	(5,917)
Transfer agent and filing fees	8,826	14,389	(5,563)
OPERATING EXPENSES	(297,864)	(1,703,049)	(1,405,185)
TOTAL OPERATING INCOME			
(LOSS)	181,657	(1,678,736)	(1,860,393)

- Revenues and cost of sales increased from the prior year from comparable periods as a result of the revenues arising from the business of Shape Immersive Entertainment ("Shape") and milestone metaverse contract with a multinational Brand. The Company continues to focus on operational and revenue growth.
- Advertising and marketing decreased from the prior year comparable periods as the Company completed advertising
  and marketing campaigns in the prior year and shifted its focus primarily to further building operations.
- Consulting and salary costs increased from the prior year comparable periods, due to the increased operating activities.
- Depreciation decreased to \$nil during the current period as the Company no longer holds any depreciable assets.
- Professional fees decreased over the prior year primarily due to the prior year work completed to acquire Shape.
- Share-based payments was \$nil during the current period as there was no vesting of options, warrants or RSRs.

Tournament prizes decreased from the prior year comparable periods, due to the Company's switch from GamerzArena plus subscription model.

#### OTHER ITEMS IMPACTING NET INCOME

The company realized gain on debt extinguished through settlements, write offs and discounts applied from consultants and professionals of \$307,023 (March 31, 2022 - \$72,487). These are one-time write downs and not expected to continue.

# **REVENUES AND SEGMENTED DISCLOSURES**

During the nine months ended March 31, 2023 and 2022, the Company recognized revenue from the following segmented revenue streams:

For the Nine Months Ended March 31,	2023	2022
	\$	\$
Online gaming	-	56,079
Product development – United States based	1,105,987	-
Monthly online subscriptions	8,649	-
Total	1,114,636	56,079

The Company's Major customers for its product development revenues are as follows:

For the Nine Months Ended March 31,	2023	2022
	\$	\$
Customer 1	830,000	-
Customer 2	190,000	-
Customer 3	55,000	-

The Company's cost of sales consists of cost of direct labour related to the creation of product development. All of the Company's assets and labour is located in Canada.

### **SUMMARY OF QUARTERLY RESULTS**

The following is a summary of the Company's financial results for the eight most recently completed interim quarters:

In Canadian dollars	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
Revenue	839,104	166,958	108,574	102,242
Net income (loss)	499,768	(308,279)	(336,118)	(2,084,891)
Income (loss) per share, basic and diluted	0.01	(0.04)	(0.00)	(0.03)

In Canadian dollars	March 31, 2022	December 31, 2021	September 30, 2021	June 30, 2021
Revenue	51,413	52,434	3,645	2,103
Net loss	(1,614,804)	(2,317,168)	(2,216,431)	(2,646,213)
Loss per share, basic and diluted	(0.02)	(0.04)	(0.04)	(0.05)

On a quarter-by-quarter basis, losses are expected to fluctuate significantly due to a number of factors including timing of operating activities from the date of incorporation due to the nature of a company in its development phase.

An analysis of the quarterly result from inception shows that the Company has incurred mostly expenses as follows:

- During fiscal 2021, the net and comprehensive loss included costs similar to 2020, alongside increased expenditures related to advertising and marketing to improve brand awareness following the launch of GamerzArena:
- During fiscal 2022, the net and comprehensive loss included costs similar to 2021, but decreased significantly due to no equity award issuances and no impairment of intangible assets. The Company has shifted focus to build and focus on Shape operations;
- During the first two quarters of 2023, the net and comprehensive loss improved over 2022 due in part to the increased revenues, but also as a result of a decrease in advertising, office, share-based payments and depreciation.
- During the 3<sup>rd</sup> quarter of 2023, the Company was awarded a significant retail metaverse contract with a multinational leading Brand. Revenues and margins increased as a result. The Company also greatly reduced expenses through settlement of historical debt through settlement discounts and write-offs totalling \$307,023.

The Company's primary focus is to continue increasing revenues through its Shape operations.

# Adjusted EBITDA

Adjusted EBITDA is a non-IFRS financial measure that does not have any standardized meaning prescribed by IFRS and may not be comparable to similar measures presented by other companies. Management believes this measure provides useful information to investors as it is a commonly used measure in the capital markets and as management believes that it is a close proxy for repeatable cash generated by operations. While management believes EBITDA is a useful measure, it has limitations as an analytical tool, and it should not be considered in isolation or as a substitute for analysis of other IFRS financial measures. Some of the limitations of EBITDA are that it does not reflect the dilution that results from share-based compensation, does not reflect the cost to replace amortized property and equipment and right-of-use assets and does not reflect income tax payments.

The Company calculates adjusted EBITDA as net income (loss), plus (minus) the add-backs or reversals of the following: unrealized foreign exchange (gains) losses, interest (income) expense, tax (recovery) expense, depreciation expense, share-based payments, gain (loss) on settlement/ extinguishment of debt and one-time non-operating expenses as determined by management as follows:

	For the Three Months Ended March 31,			For the Nine Mo March				
	2023		2022	2023 202			2022	
Net Income	\$ 499,768	\$	(1,608,920)	\$	(212,456)	\$	(6,142,519)	
Depreciation	-		186,876		-		532,379	
Share-based payments	-		264,241		-		2,178,887	
Foreign exchange	(11,948)		2,671		10,262		13,542	
Gain on debt extinguishments	(307,023)		(72,487)		(307,023)		(72,487)	
Interest expense	860		· · · · · · · · · · · · · · · · · · ·		4,299		-	
Bad debt .	-		-		62,702		-	
EBITDA (Non-IFRS)	\$ 181,657	\$	(1,233,503)	\$	(442,216)	\$	(3,486,405)	

#### **LIQUIDITY**

As at March 31, 2023, the Company had cash of \$550,043 (June 30, 2022 - \$1,207,860) and working capital of \$26,958 (June 30, 2022 - \$235,115).

There were no share transactions during the nine months ended March 31, 2023.

If additional funds are required, the Company plans to raise capital primarily through the private placement of its equity securities. Under such circumstances, there is no assurance that the Company will be able to obtain further funds required for the Company's continued working capital requirements.

### **Operating Activities**

The Company used net cash of \$407,817 (March 31, 2022 – \$2,957,174) in operating activities during the nine months ended March 31, 2023.

# **Investing Activities**

During the nine months ended March 31, 2023, the Company paid cash of \$250,000 towards the final acquisition payment of Shape. Of the final \$500,000 acquisition payment, a total of \$125,000 remains as of the date of this MD&A.

During the nine months ended March 31, 2022 the Company paid \$524,392 towards acquisition activities.

Acquisition of Shape Immersive Entertainment Inc. ("Shape")

The Company completed the acquisition of Shape on May 5, 2022, pursuant to the following consideration (with acquisition shares subject to certain escrow restrictions):

- a) Payment of an aggregate of \$500,000 in cash to the Shape shareholders on the closing date of the acquisition (paid):
- b) Issuance of an aggregate of 14,000,000 common shares in the capital of the Company to the Shape shareholders on the closing date (Issued);
- c) Payment of an aggregate of \$500,000 in cash to the Shape shareholders by November 1, 2022; and
- d) Issuance of an aggregate of 840,000 common shares to certain individuals for services rendered in connection with the successful completion of the transaction (Issued).

On December 28, 2022, the Company amended the acquisition agreement ("Amended Agreement"), deferring payment of the second \$500,000 ("Second Payment") until the earlier of September 28, 2022, and either:

- Settlement of the Second Payment using positive net income (adjusted for certain non-cash items) of Shape;
   or
- ii) The Company raises sufficient debt or equity financing to satisfy any remaining amount due;

Pursuant to the Amended Agreement, the Company paid \$100,000 towards the Second Payment with \$400,000 subject to the deferral terms noted above. Further, all common shares issued for the Shape Acquisition were released from their escrow provisions. As of the date of this MD&A, the Company has paid \$375,000 towards the final acquisition payment with a further \$125,000 planned to be paid through positive EBITDA in the Coming months.

### **RELATED PARTY TRANSACTIONS AND BALANCES**

Key management are those personnel having the authority and responsibility for planning, directing, and controlling the Company and include both executive and non-executive directors, and entities controlled by such persons. The Company considers all directors and officers of the Company to be key management personnel.

The aggregate value of transactions relating to key management personal during the nine months ended March 31, 2023 and 2022 were as follows:

For the Nine Months Ended March 31,	2023	2022
	\$	\$
Management fees <sup>(1)(2)(3)</sup>	252,863	208,548
Share-based payments	-	391,526
Total	252,863	600,274

#### Notes

- 1) For the nine months ended March 31, 2023, the Company incurred \$150,646 of management fees in provision of CEO services charged by Brian Wilneff, the Company's CEO.
- 2) For the nine months ended March 31, 2023, the Company incurred \$54,000 of management fees in provision of CFO services charged by a company controlled by Eli Dusenbury, the CFO of the Company.
- 3) For the nine months ended March 31, 2023, the Company incurred \$48,216 of management fees in provision of director services from Jonathan Anastas, a Director of the Company.

As at March 31, 2023, a balance of \$48,216 balance was owing to key management personnel for fees and expenses incurred on behalf of the Company with these amounts all included in accounts payable and accrued liabilities. The amounts payable are non-interest bearing, are unsecured, and have no specific terms of repayment.

#### **OFF-BALANCE SHEET ARRANGEMENTS**

The Company has not entered into any off-balance sheet arrangements.

### SUBSEQUENT EVENTS & PROPOSED TRANSACTIONS

There are no subsequent events or proposed transactions.

#### **CHANGES IN ACCOUNTING POLICIES**

The management discussion and analysis has been prepared on the basis of accounting policies and methods of computation consistent with those applied in the Company's audited annual financial statement for the fiscal year ended June 30, 2022.

### FINANCIAL INSTRUMENTS AND OTHER INSTRUMENTS

The Company's financial instruments are exposed to certain financial risks which are discussed in detail in Note 4.7 of the Company's consolidated financial statements for the year ended June 30, 2022.

### ADDITIONAL DISCLOSURE FOR VENTURE ISSUERS WITHOUT SIGNIFICANT REVENUE

An analysis of material components of the Company's expenses is disclosed in the "Overall Performance" section above.

#### **DISCLOSURE OF OUTSTANDING SHARE DATA**

### a) Authorized and Issued Share Capital

The authorized capital of the Company consists of an unlimited number of voting Class A common shares (without par value) and an unlimited number of non-voting Class B common shares (without par value).

During the nine months ended March 31, 2023 and 2022, the Company issued no common shares.

As at March 31, 2023 and the date of this MDA, the Company has 90,823,380 common shares outstanding.

### b) Share Purchase Warrants

As at March 31, 2023 and the date of this MDA, the Company had 11,910,140 warrants outstanding with a weighted average exercise price of \$0.39, and remaining life of 0.94 years.

Expiry Date	Exercise Price (\$)	Number of Warrants
March 7, 2024	0.40	11,020,500
March 7, 2024	0.25	889,640
	0.39	11,910,140

On December 22, 2022, 8,797,090 warrants at an exercise price of \$0.50 per warrant expired unexercised.

# c) Performance Warrants

As at March 31, 2023 and the date of this MDA, the Company had 7,000,000 performance warrants with 3,500,000 of them vested. Each performance warrant is exercisable at a price of \$0.05 for one common share until September 1, 2023, and would vest and become exercisable when the Company completes an acquisition of an accretive business or asset having a value of \$2,500,000 or greater either in a single or in a series of separate transactions.

### d) Options

As at March 31, 2023 and the date of this MDA, the Company had 5,785,000 stock options with a weighted-average outstanding life of 0.90 years as follows:

Expiry date	Options outstanding	Options exercisable	Exercise Price
November 22, 2023	750,000	750,000	\$ 0.35
December 1, 2023	2,300,000	2,300,000	0.35
May 11, 2024	2,135,000	2,135,000	0.50
May 14, 2024	300,000	300,000	0.92
October 7, 2024	300,000	283,333	0.34
	5,785,000	5,785,000	\$ 0.43

# e) Restricted Share Rights

As at March 31, 2023 and the date of this MDA, the Company had 1,975,000 RSRs outstanding.

#### **RISK FACTORS**

Much of the information included in this report includes or is based upon estimates, projections or other forward-looking statements. Such forward-looking statements include any projections or estimates made by the Company and its management in connection with the Company's business operations. While these forward-looking statements, and any assumptions upon which they are based, are made in good faith and reflect the Company's current judgment regarding the direction of its business, actual results will almost always vary, sometimes materially, from any estimates, predictions, projections, assumptions, or other future performance suggested herein. Except as required by law, the Company undertakes no obligation to update forward-looking statements to reflect events or circumstances occurring after the date of such statements.

Such estimates, projections or other forward-looking statements involve various risks and uncertainties as outlined below. The Company cautions readers of this report that important factors in some cases have affected and, in the future, could materially affect actual results and cause actual results to differ materially from the results expressed in any such estimates, projections or other forward-looking statements. In evaluating the Company, its business and any investment in its business, readers should carefully consider the following factors:

### Risks Related to the Company's Business

The Company's future is dependent upon its ability to obtain financing and if the Company does not obtain such financing, the Company may have to cease its activities and investors could lose their entire investment.

There is no assurance that the Company will operate profitably or will generate positive cash flow in the future. The Company will require additional financing to sustain its business operations if it is not successful in earning revenues. The Company currently does not have any arrangements for further financing and it may not be able to obtain financing when required. The Company's future is dependent upon its ability to obtain financing. If the Company does not obtain such financing, its business could fail and investors could lose their entire investment.

The Company's directors and officers are engaged in other business activities and accordingly may not devote sufficient time to the Company's business affairs, which may affect its ability to conduct operations and generate revenues.

The Company's directors and officers are involved in other business activities. As a result of their other business endeavours, the directors and officers may not be able to devote sufficient time to the Company's business affairs, which may negatively affect its ability to conduct its ongoing operations and its ability to generate revenues. In addition, the management of the Company may be periodically interrupted or delayed as a result of its officers' other business interests.

### The Company has minimal operating history

The Company has minimal operating history and may not succeed. The Company is subject to all risks inherent in a developing business enterprise. The Company's likelihood of continued success must be considered in light of the problems, expenses, difficulties, undercapitalization, cash shortages, limitations with respect to personnel, financial and other resources, lack of revenues, complications, and delays frequently encountered in connection with the competitive and regulatory environment in which it operates. There is no assurance that the Company will be successful in achieving a return on shareholders' investment and the likelihood of success must be considered in light of the early stage of operations.

#### History of losses

The Company has incurred losses during the nine months ended March 31, 2023. The Company may not be able to achieve or maintain profitability and may continue to incur significant losses in the future. In addition, the Company expects to continue to increase operating expenses as it implements initiatives to continue to grow its business. If the Company's revenues do not increase to offset these expected increases in costs and operating expenses, it will not be profitable.

#### Reliance on management

The Company is currently in good standing with all high-level employees and believes that with well managed practices will remain in good standing. The success of the Company will be dependent upon the ability, expertise, judgment, discretion and good faith of its senior management and key personnel. While employment agreements are customarily used as a primary method of retaining the services of key employees, these agreements cannot assure the continued services of such employees. Any loss of the services of such individuals could have a material adverse effect on the Company's business, operating results or financial condition.

#### Insurance and uninsured risks

The Company's business is subject to a number of risks and hazards including accidents, labour disputes and changes in the regulatory environment. Such occurrences could result in damage to assets, personal injury or death, delays in operations, monetary losses and possible legal liability.

Although the Company intends to continue to maintain insurance to protect against certain risks in such amounts as it considers to be reasonable, its insurance will not cover all the potential risks associated with its operations. The Company may also be unable to maintain insurance to cover these risks at economically feasible premiums. Insurance coverage may not continue to be available or may not be adequate to cover any resulting liability.

### The Company will be an entrant engaging in a new industry

The esports technology industry is fairly new. There can be no assurance that an active and liquid market for shares of the Company will develop, and shareholders may find it difficult to resell their shares. Accordingly, no assurance can be given that the Company will be successful in the long term.

### Dependence on suppliers and skilled labour

The ability of the Company to compete and grow will be dependent on it having access, at a reasonable cost and in a timely manner, to skilled labour, equipment, parts and components. No assurances can be given that the Company will be successful in maintaining its required supply of skilled labour, equipment, parts and components. This could have an adverse effect on the financial results of the Company.

### Difficulty to forecast

The Company must rely largely on its own market research to forecast sales as detailed forecasts are not generally obtainable from other sources at this early stage of the e-gaming industry. A failure in the demand for its products to materialize as a result of competition, technological change or other factors could have a material adverse effect on the business, results of operations and financial condition of the Company.

### Management of growth

The Company may be subject to growth-related risks including capacity constraints and pressure on its internal systems and controls. The ability of the Company to manage growth effectively will require it to continue to implement and improve its operational and financial systems and to expand, train and manage its employee base. The inability of the Company to deal with this growth may have a material adverse effect on the Company's business, financial condition, results of operations and prospects.

#### Internal controls

Effective internal controls are necessary for the Company to provide reliable financial reports and to help prevent fraud. Although the Company will undertake a number of procedures and will implement a number of safeguards, in each case, in order to help ensure the reliability of its financial reports, including those imposed on the Company under Canadian securities law, the Company cannot be certain that such measures will ensure that the Company will maintain adequate control over financial processes and reporting. Failure to implement required new or improved controls, or difficulties encountered in their implementation, could harm the Company's results of operations or cause it to fail to meet its reporting obligations. If the Company or its auditors discover a material weakness, the disclosure of that fact, even if quickly remedied, could reduce the market's confidence in the Company's consolidated financial statements and materially adversely affect the trading price of the Company's shares.

# Liquidity

The Company cannot predict at what prices the Company will trade and there can be no assurance that an active trading market will develop or be sustained. There is a significant liquidity risk associated with an investment in the Company.

# Litigation

The Company may become party to litigation from time to time in the ordinary course of business which could adversely affect its business. Should any litigation in which the Company becomes involved be determined against the Company such a decision could adversely affect the Company's ability to continue operating and the market price for Reporting Issuer's shares and could use significant resources. Even if the Company is involved in litigation and wins, litigation can redirect significant Reporting Issuer resources.