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**APARTMENTLOVE INC.**

**CONDENSED INTERIM FINANCIAL STATEMENTS**

**THREE MONTHS ENDED**  
**MARCH 31, 2023 AND 2022**

**(EXPRESSED IN CANADIAN DOLLARS)**  
**(UNAUDITED)**

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**NOTICE TO READER**

The accompanying unaudited condensed interim financial statements of ApartmentLove Inc. (the "Company") have been prepared by and are the responsibility of management. The unaudited condensed interim financial statements have not been reviewed by the Company's auditors.



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**ApartmentLove Inc.****Condensed Interim Statements of Loss and Comprehensive Loss****(Expressed in Canadian Dollars)****(Unaudited)**

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	<b>Three Months Ended March 31,</b>	
	<b>2023</b>	<b>2022</b>
<b>Revenue</b> (note 11)	\$ 251,324	\$ 1,033
<b>Cost of sales</b> (note 7)	35,270	546
<b>Gross profit</b>	<b>216,054</b>	<b>487</b>
<b>Expenses</b>		
Selling, general and administrative expenses (notes 12 & 17)	671,563	237,288
Stock-based compensation (notes 14 & 17)	-	40,400
Amortization and depreciation (notes 6 & 7)	62,646	33,396
Finance cost	184,151	35,555
<b>Total expenses</b>	<b>(918,360)</b>	<b>(346,639)</b>
<b>Net loss before other income</b>	<b>(702,306)</b>	<b>(346,152)</b>
<b>Other income</b>		
Other income	13,125	111,195
<b>Net loss and comprehensive loss for the period</b>	<b>\$ (689,181)</b>	<b>\$ (234,957)</b>
<b>Net loss per share - basic and diluted</b>	<b>\$ (0.01)</b>	<b>\$ (0.01)</b>
<b>Weighted average number of common shares outstanding - basic and diluted</b> (note 16)	<b>49,430,234</b>	<b>38,647,350</b>

The accompanying notes are an integral part of these unaudited condensed interim financial statements.

**ApartmentLove Inc.****Condensed Interim Statements of Changes in Shareholders' Equity (Deficiency)****(Expressed in Canadian Dollars)****(Unaudited)**

	Share Capital	Shares to be issued	Equity Portion of Convertible Debentures	Warrants	Contributed Surplus	Deficit	Shareholders' Equity (Deficiency)
<b>Balance, December 31, 2021</b>	<b>\$ 2,939,464</b>	<b>\$ -</b>	<b>\$ 55,678</b>	<b>\$ 44,444</b>	<b>\$ 443,466</b>	<b>\$ (3,471,277)</b>	<b>\$ 11,775</b>
Equity component of convertible debentures	-	-	35,397	-	-	-	35,397
Stock-based compensation	-	-	-	-	40,400	-	40,400
Stock options exercised	27,540	-	-	-	(9,540)	-	18,000
Net loss for the period	-	-	-	-	-	(234,957)	(234,957)
<b>Balance, March 31, 2022</b>	<b>\$ 2,967,004</b>	<b>\$ -</b>	<b>\$ 91,075</b>	<b>\$ 44,444</b>	<b>\$ 474,326</b>	<b>\$ (3,706,234)</b>	<b>\$ (129,385)</b>
<b>Balance, December 31, 2022</b>	<b>\$ 4,093,096</b>	<b>\$ -</b>	<b>\$ 315,141</b>	<b>\$ 524,290</b>	<b>\$ 440,516</b>	<b>\$ (5,494,839)</b>	<b>\$ (121,796)</b>
Equity component of convertible debentures	-	-	43,325	-	-	-	43,325
Warrants issued on convertible debentures	-	-	-	43,520	-	-	43,520
Common shares issued for settlement of payables	93,950	-	-	-	-	-	93,950
Stock options exercised	112,000	165,240	-	-	(99,240)	-	178,000
Net loss for the period	-	-	-	-	-	(689,181)	(689,181)
<b>Balance, March 31, 2023</b>	<b>\$ 4,299,046</b>	<b>\$ 165,240</b>	<b>\$ 358,466</b>	<b>\$ 567,810</b>	<b>\$ 341,276</b>	<b>\$ (6,184,020)</b>	<b>\$ (452,182)</b>

The accompanying notes are an integral part of these unaudited condensed interim financial statements.

**ApartmentLove Inc.**  
**Condensed Interim Statements of Cash Flows**  
**(Expressed in Canadian Dollars)**  
**(Unaudited)**

	<b>Three Months Ended</b>	
	<b>March 31,</b>	
	<b>2023</b>	<b>2022</b>
<b>Operating activities</b>		
Net loss for the year	\$ (689,181)	\$ (234,957)
Items not affecting cash:		
Amortization and depreciation	83,022	33,396
Stock-based compensation	-	40,400
Accrued interest and accretion	184,151	35,480
Changes in non-cash working capital items:		
Accounts receivable	(103,098)	12,643
Deferred revenue	37,621	-
Prepaid expenses and deposits	(53,811)	(66,738)
Accounts payable and accrued liabilities	(296,630)	(242,131)
<b>Net cash used in operating activities</b>	<b>(837,926)</b>	<b>(421,907)</b>
<b>Investing activities</b>		
Purchase of equipment	(3,235)	-
Purchase of intangible assets	(104,699)	(31,137)
<b>Net cash used in investing activities</b>	<b>(107,934)</b>	<b>(31,137)</b>
<b>Financing activities</b>		
Interest paid on convertible debentures	(75,947)	-
Proceeds from stock options exercised	178,000	18,000
Proceeds from convertible debentures, net of transaction costs	354,363	311,880
<b>Net cash provided by financing activities</b>	<b>456,416</b>	<b>329,880</b>
<b>Net change in cash</b>	<b>(489,444)</b>	<b>(123,164)</b>
<b>Cash and cash equivalents, beginning of year</b>	<b>844,000</b>	<b>552,733</b>
<b>Cash and cash equivalents, end of year</b>	<b>\$ 354,556</b>	<b>\$ 429,569</b>
<b>Non-cash items not included in cash flows:</b>		
Common shares issued for settlement of payables	\$ 93,950	\$ -

The accompanying notes are an integral part of these unaudited condensed interim financial statements.

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**ApartmentLove Inc.**  
**Notes to Condensed Interim Financial Statements**  
**Three Months Ended March 31, 2023 and 2022**  
**(Expressed in Canadian Dollars)**  
**(Unaudited)**

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**1. NATURE OF OPERATIONS AND GOING CONCERN**

ApartmentLove Inc. (the "Company") was federally incorporated under the laws of Canada on January 19, 2015, with operations commencing July 15, 2015. The Company provides an interactive real estate website ([www.apartmentlove.com](http://www.apartmentlove.com)) which promotes housing, apartments and other rental properties online by offering prospective tenants photographs, property descriptions, text, price, location, maps and other information that could be considered beneficial to a prospective tenant when making a rental decision.

During the year ended December 31, 2022, the Company acquired the assets of Owner Direct Rentals Inc. and GottaRent.com, which were accounted for as business combinations (note 8).

The Company listed on the Canadian Securities Exchange (the "CSE") and began trading on August 30, 2021 under the ticker symbol "APLV". The Company listed on the OTCQB Venture Market and began trading on November 16, 2022 under the ticker symbol "APMLF".

The Company's head office is located at 1600, 421 – 7th Avenue SW, Calgary, Alberta, Canada, T2P 4K9.

These unaudited condensed interim financial statements have been prepared on the basis that the Company will continue as a going concern, which assumes that the Company will be able to realize its assets and satisfy its liabilities in the normal course of business for the foreseeable future. Management is aware, in making its going concern assessment, of material uncertainties related to events and conditions that may cast significant doubt upon the Company's ability to continue as a going concern. As at March 31, 2023, the Company had a positive working capital of \$344,635 (December 31, 2022 - \$392,420). The Company had an accumulated deficit of \$6,184,020 (December 31, 2022 - \$5,494,839) as at March 31, 2023 and incurred a net loss during the three months ended March 31, 2023 of \$689,181 (three months ended March 31, 2022 - \$234,957). The Company has not yet been able to generate the transaction volumes required to create positive cash flows from operations. Whether and when the Company can generate sufficient operating cash flows to pay for its expenditures and settle its obligations as they fall due subsequent to March 31, 2023 is uncertain, however the Company's revenue continue to grow as forecast. Until that time, management may have to raise funds by way of debt or equity issuances. The Company will closely monitor its cash and will take the necessary measures to preserve cash, such as reducing spending as required until the Company succeeds in gathering sufficient sales volumes to consistently achieve profitable operations and generate positive cash flows from operations.

These unaudited condensed interim financial statements do not reflect the adjustments to the carrying values of assets and liabilities and the reported expenses and statement of financial position classifications that would be necessary were the going concern assumption be inappropriate. These adjustments could be material.

**2. BASIS OF PREPARATION AND GOING CONCERN**

**Statement of compliance**

The Company applies International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). These unaudited condensed interim financial statements have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting. Accordingly, they do not include all of the information required for full annual financial statements required by IFRS as issued by the IASB.

The policies applied in these unaudited condensed interim financial statements are based on IFRS issued and outstanding as of May 25, 2023, the date the Board of Directors approved the statements. The same accounting policies and methods of computation are followed in these unaudited condensed interim financial statements as compared with the most recent annual financial statements as at and for the year ended December 31, 2022. These unaudited condensed interim financial statements should be read in conjunction with the Company's financial statements for the year ended December 31, 2022.

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**ApartmentLove Inc.**  
**Notes to Condensed Interim Financial Statements**  
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**(Expressed in Canadian Dollars)**  
**(Unaudited)**

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**2. BASIS OF PREPARATION AND GOING CONCERN (continued)**

Any subsequent changes to IFRS that are given effect in the Company's annual financial statements for the year ending December 31, 2023 could result in restatement of these unaudited condensed interim financial statements.

**3. USE OF ESTIMATES AND JUDGMENTS**

The timely preparation of the financial statements requires that management make estimates and use judgment regarding the reported amounts of assets, liabilities, revenues and expenses and disclosures of contingent assets and liabilities as at the date of the financial statements. Such estimates primarily relate to unsettled transactions and events as at the date of the financial statements. Accordingly, actual results may differ from estimated amounts as future events occur.

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Accounting estimates will, by definition, seldom equal actual results. Revisions to accounting estimates are recognized in the period in which estimates are revised and in any future years affected.

**(a) Significant judgments in applying accounting policies**

The following significant judgments have been made by management in the process of applying the Company's accounting policies and that have the most significant effect on the amounts recognized in these financial statements:

*i. Intangible assets - Impairment*

Judgments are required to assess when impairment indicators, or reversal indicators exist, and impairment testing is required. These indicators include, but are not limited to, significant changes in markets for the Company's products or services, declining projected economic performance, or management's intended use of the asset.

*ii. Intangible assets - Recognition*

Judgments are required to assess whether the expenditures on intangible assets meets the criteria for capitalization. These judgments include assessing control over the asset and the future economic benefit.

*iii. Income taxes*

Judgment is required in the calculation of current and deferred taxes in applying tax laws and regulations, estimating the timing of the reversals of temporary differences and estimating the realizability of deferred tax assets.

*iv. Substantial and non-substantial debt modification*

Judgments are required in applying IFRS 9 Financial Instruments to determine whether the amended terms of the convertible debentures are a substantial modification of an existing financial liability or whether it should be accounted for as an extinguishment of the original financial liability.

*v. Business combinations*

Judgments are required in applying IFRS 3 Business Combinations to determine the classification of an acquisition as a business combination or an asset acquisition, which depends on whether the acquiree constitute a business. Whether an acquisition is classified as a business combination or asset acquisition can have a significant impact on the entries made on and after acquisition.

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**ApartmentLove Inc.**  
**Notes to Condensed Interim Financial Statements**  
**Three Months Ended March 31, 2023 and 2022**  
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**3. USE OF ESTIMATES AND JUDGMENTS (continued)**

**(b) Key sources of estimation uncertainty**

The following key estimates and related assumptions concerning the sources of estimation uncertainty that have a significant risk of causing adjustments to the carrying amounts of assets and liabilities have been made by management:

*i. Intangible assets*

Management uses its best estimates to choose depreciation and amortization methods and makes related assumptions of residual values and useful lives when preparing the related calculations, including forecasted revenue and gross margins, long-term growth rate, royalty rate, attrition rate and discount rate. The Company considers historical trends, conditions under which assets are to be used and other industry related factors in determining estimated useful lives of the assets.

*ii. Income taxes*

Tax interpretations, regulations and legislation in the various jurisdictions in which the Company operates are subject to change. As such, income taxes are subject to measurement uncertainty. Tax provisions are recognized when it is considered probable that there will be a future outflow of funds to a taxing authority. In such cases, a provision is made for the amount that is expected to be settled, where this can be reasonably estimated. This requires management to make some assumptions as to the ultimate outcome, which can change over time depending on facts and circumstances. A change in estimate of the likelihood of a future outflow and/or in the expected amount to be settled would be recognized in the statement of income in the period in which the change occurs.

*iii. Stock-based compensation*

In estimating the fair value of stock options and warrants using the Black-Scholes option pricing model, the Company uses assumptions related to the risk-free interest rate, expected lives of options and warrants, estimated forfeitures, estimated market price of the Company's shares and estimated future volatility of the Company's share price.

*iv. Compound financial instruments*

Certain financial instruments are comprised of a liability and an equity component. The determination of the amount allocated to the liability and equity components requires management to estimate various components and characteristics of present value calculations, including market interest rate, used in determining the fair value of the financial liability component, and assumptions used in Black-Scholes option pricing model as described under note 4(b)(iii) in the Company's financial statements for the year ended December 31, 2022 to estimate the fair value of the equity components.

## ApartmentLove Inc.

### Notes to Condensed Interim Financial Statements

Three Months Ended March 31, 2023 and 2022

(Expressed in Canadian Dollars)

(Unaudited)

#### 4. CASH AND CASH EQUIVALENTS

	As at March 31, 2023	As at December 31, 2022
Cash	\$ 354,546	\$ 813,414
Cash held in trust	10	30,586
	<b>\$ 354,556</b>	<b>\$ 844,000</b>

#### 5. ACCOUNTS RECEIVABLE

	As at March 31, 2023	As at December 31, 2022
Trade receivables	\$ 219,764	\$ 98,212
Goods and services tax recoverable	22,220	40,674
	<b>\$ 241,984</b>	<b>\$ 138,886</b>

#### 6. EQUIPMENT

Cost	Computers	Furniture and Fixtures	Total
Balance, December 31, 2021 and December 31, 2022	\$ 3,567	\$ 5,349	\$ 8,916
Additions	3,235	-	3,235
<b>Balance, March 31, 2023</b>	<b>\$ 6,802</b>	<b>\$ 5,349</b>	<b>\$ 12,151</b>
<b>Accumulated depreciation</b>			
Balance, December 31, 2021	\$ 1,955	\$ 5,349	\$ 7,304
Charge for the year	716	-	716
Balance, December 31, 2022	\$ 2,671	\$ 5,349	\$ 8,020
Charge for the year	306	-	306
<b>Balance, March 31, 2023</b>	<b>\$ 2,977</b>	<b>\$ 5,349</b>	<b>\$ 8,326</b>
<b>Net book value</b>			
Balance, December 31, 2022	\$ 896	\$ -	\$ 896
<b>Balance, March 31, 2023</b>	<b>\$ 3,825</b>	<b>\$ -</b>	<b>\$ 3,825</b>

**ApartmentLove Inc.**  
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**7. INTANGIBLE ASSETS**

<b>Cost</b>	<b>Website Development Costs</b>	<b>Technology Asset</b>	<b>Brand</b>	<b>Listing Relationships</b>	<b>Domains</b>	<b>Total</b>
<b>Balance, December 31, 2021</b>	<b>\$ 488,582</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 114,771</b>	<b>\$ 603,353</b>
Additions	136,822	-	-	-	-	136,822
Acquired in business combination (note 8)	-	326,008	209,369	779,623	-	1,315,000
<b>Balance, December 31, 2022</b>	<b>\$ 625,404</b>	<b>\$ 326,008</b>	<b>\$ 209,369</b>	<b>\$ 779,623</b>	<b>\$ 114,771</b>	<b>\$ 2,055,175</b>
Additions	104,699	-	-	-	-	104,699
<b>Balance, March 31, 2023</b>	<b>\$ 730,103</b>	<b>\$ 326,008</b>	<b>\$ 209,369</b>	<b>\$ 779,623</b>	<b>\$ 114,771</b>	<b>\$ 2,159,874</b>
<b>Accumulated amortization</b>						
<b>Balance, December 31, 2021</b>	<b>\$ 222,244</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 113,973</b>	<b>\$ 336,217</b>
Charge for the year	138,237	21,506	-	10,719	798	171,260
<b>Balance, December 31, 2022</b>	<b>\$ 360,481</b>	<b>\$ 21,506</b>	<b>\$ -</b>	<b>\$ 10,719</b>	<b>\$ 114,771</b>	<b>\$ 507,477</b>
Charge for the year	42,849	20,376	-	19,491	-	82,716
<b>Balance, March 31, 2023</b>	<b>\$ 403,330</b>	<b>\$ 41,882</b>	<b>\$ -</b>	<b>\$ 30,210</b>	<b>\$ 114,771</b>	<b>\$ 590,193</b>
<b>Net book value</b>						
<b>Balance, December 31, 2022</b>	<b>\$ 264,923</b>	<b>\$ 304,502</b>	<b>\$ 209,369</b>	<b>\$ 768,904</b>	<b>\$ -</b>	<b>\$ 1,547,698</b>
<b>Balance, March 31, 2023</b>	<b>\$ 326,773</b>	<b>\$ 284,126</b>	<b>\$ 209,369</b>	<b>\$ 749,413</b>	<b>\$ -</b>	<b>\$ 1,569,681</b>

During the three months ended March 31, 2023, the Company had amortization expense of \$20,376 included in cost of sales (three months ended March 31, 2022 - \$nil).

**8. ACQUISITIONS**

Owner Direct Rentals Inc.

On July 14, 2022, the Company completed a transaction to acquire identifiable intangible assets of Owner Direct Rentals Inc. ("Owner Direct"), including brand, listing relationships, and Technology Asset. The Company paid \$337,500 in cash with a holdback of \$37,500 released in March 2023 as consideration for the acquired assets, and \$10,662 for working capital adjustments. The Company completed the acquisition in order to gain access to the short term listings market.

The Company recognized revenues of \$225,722 related to Owner Direct from the acquisition date through December 31, 2022. It is impracticable for the Company to disclose the profit or loss related to Owner Direct since the acquisition date, as Owner Direct was immediately integrated into the Company's operation upon acquisition. It is impracticable for the Company to disclose the impact on its revenues and profit or loss had Owner Direct's financial results been included from January 1, 2022 due to the lack of detailed historical information.

The acquisition has been accounted for as a business combination with the Company as the acquirer. The net assets acquired and allocation of the purchase consideration was as follows:

**ApartmentLove Inc.**  
**Notes to Condensed Interim Financial Statements**  
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**8. ACQUISITIONS (continued)**

Owner Direct Rentals Inc. (continued)

Trade receivable (i)	\$ 12,652
Intangible assets - Technology Asset	165,830
Intangible assets - Brand	32,653
Intangible assets - Listing relationships	176,517
Accounts payable	(1,990)
<b>Net assets acquired</b>	<b>\$ 385,662</b>

**Acquisition-date fair value of the total consideration transferred** **\$ 385,662**

Representing:	
Cash - purchase price	337,500
Cash - working capital adjustment	10,662
Accounts payable - purchase price	\$ 37,500

**Cash used to acquire the business**

Acquisition-date fair value of the total consideration transferred	\$ 385,662
Less: accounts payable	37,500
<b>Net cash used in the business combination</b>	<b>\$ 348,162</b>

- (i) The fair value of trade receivables and gross contractual amount receivable is \$12,652. There is no provision for uncollectable trade receivables as of the acquisition date.

GottaRent.com

On December 15, 2022, the Company completed a transaction to acquire tangible assets in the form of working capital, as well as intangible assets, including brand, listing relationships, and Technology Asset from Metroland Media Group Ltd. in an all-cash takeover. The Company paid \$940,000 in cash as consideration for the acquired assets, and \$54,414 for working capital adjustments. The Company completed the acquisition to expand its listings in the Greater Toronto Area.

The Company recognized revenues of \$13,587 related to GottaRent.com from the acquisition date through December 31, 2022. It is impracticable for the Company to disclose the profit or loss related to GottaRent.com since the acquisition date, as GottaRent.com was immediately integrated into the Company's operation upon acquisition. It is impracticable for the Company to disclose the impact on its revenues and profit or loss had GottaRent.com's financial results been included from January 1, 2022 due to the lack of detailed historical information.

The acquisition has been accounted for as a business combination with the Company as the acquirer. The net assets acquired and allocation of the purchase consideration was as follows:

Accounts receivable (ii)	\$ 65,943
Intangible assets - Technology Asset	160,178
Intangible assets - Brand	176,716
Intangible assets - Listing relationships	603,106
Accounts payable	(330)
Deferred revenue	(11,199)
<b>Net assets acquired</b>	<b>\$ 994,414</b>

**ApartmentLove Inc.**  
**Notes to Condensed Interim Financial Statements**  
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**8. ACQUISITIONS (continued)**

GottaRent.com (continued)

**Acquisition-date fair value of the total consideration transferred** **\$ 994,414**

Representing:

Cash - purchase price **940,000**

Cash - working capital adjustment **\$ 54,414**

**Cash used to acquire the business**

**Net cash used in the business combination** **\$ 994,414**

(ii) The fair value of trade receivables and gross contractual amount receivable is \$65,943. There is no provision for uncollectable trade receivables as of the acquisition date.

**9. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES**

	<b>As at March 31, 2023</b>	<b>As at December 31, 2022</b>
Trade payables	<b>\$ 198,799</b>	\$ 596,595
Accrued liabilities	<b>153,218</b>	166,607
Payroll liabilities	<b>24,514</b>	3,909
	<b>\$ 376,531</b>	<b>\$ 767,111</b>

All of the accounts payable and accrued liabilities at March 31, 2023 are due on standard credit terms and are expected to be settled within one year. Trade payables include amounts due to related parties amounting to \$74,681 (December 31, 2022 - \$201,255). These payables are unsecured, non-interest bearing and due on demand.

**10. TERM LOANS**

	<b>As at March 31, 2023</b>	<b>As at December 31, 2022</b>
CEBA Loan (i)	<b>\$ 40,000</b>	\$ 33,319
Convertible debentures (ii)	<b>2,438,532</b>	418,461
	<b>\$ 2,478,532</b>	<b>\$ 451,780</b>

(i) The Company applied for and received a \$60,000 CEBA loan in the 2020 fiscal year. The loan was provided by the Government of Canada to provide capital to companies to see them through the current challenges related to the COVID-19 pandemic and better position them to return to providing services and creating employment. The loan is unsecured. The loan is interest free to December 31, 2023. If the loan is paid back by December 31, 2023, \$20,000 of the loan will be forgiven. If the loan is not paid back by December 31, 2023 the full \$60,000 loan will be converted to loan repayable over two years with a 5% interest rate. To estimate the fair value, the debt component was estimated first at \$26,094, considering the forgiveness and interest free aspects. An effective rate of 20% was used which corresponds to a rate that the Company would have obtained for a similar loan. The \$20,000 residual value was attributed to a government subsidy that was presented in the statement of loss in other income during the 2020 fiscal year. The balance as at March 31, 2023 includes \$13,906 (December 31, 2022 - \$13,906) of accretion which was calculated using effective interest rates of 20%.

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**ApartmentLove Inc.**  
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**10. TERM LOANS (continued)**

- (ii) On October 13, 2020, the Board approved the issuance of convertible debentures with a two year term and an interest rate to accrue at the rate of 10% compound annually, convertible into common shares at \$0.10 to \$0.25 per common share.

On January 11, 2022, the Company closed a non-brokered private placement of convertible debentures ("Debenture Financing") totaling \$200,000, with a further \$100,000 closing on January 24, 2022, \$20,000 closing on January 25, 2022, and \$8,000 closing on February 8, 2022. In connection with the Debenture Financing, the Company paid transaction costs of \$13,600, of which \$12,065 was recorded as a reduction to the liability component of convertible debentures and \$1,535 was recorded as a reduction to the equity component of convertible debentures. The fair value of the loans was determined to be \$290,970 using an effective interest rate of 16.79% and \$37,030 being allocated to equity component of convertible debentures.

On December 13, 2022, the Company closed a Debenture Financing and concurrent non-brokered private placement (the "Offering") of 10% unsecured debenture units (the "Debenture Unit") for total gross proceeds of \$2,896,000 with interest to be paid quarterly. Each Debenture Unit comprises of one \$1,000 principal amount unsecured convertible debenture (a "Convertible Debenture") and 5,000 common share purchase warrants (each, a "Warrant"). The Company calculated the fair values of the conversion feature and warrants, and re-allocated the convertible debentures into three components, with the debentures carried at amortized cost, and the residual amount allocated to the conversion feature and warrants based on their relative fair values. The fair value of the loans was determined to be \$2,260,012 using an effective interest rate of 26.45%, with \$362,024 being allocated to the conversion features and \$273,964 being allocated to the warrant component of convertible debenture.

\$825,000 of Convertible Debentures, which were exchanged for the previously issued convertible debentures of \$753,000, net of equity component of \$181,178 are accreted using an effective interest rate of 26.45% over their term, such that the carrying amount will equal the total face value at maturity. \$2,071,000 of Convertible Debentures, net of equity component of \$454,811 are accreted using an effective interest rate of 47.03% over their term, such that the carrying amount will equal the total face value at maturity.

The Convertible Debentures are convertible at the option of the holder into common shares of the Company ("the Common Shares") at a price of \$0.20 per Common Share. Upon a change on control of the Company, the holders of the Convertible Debentures have the right to require the Company to repurchase their Convertible Debentures, in whole or in part, on the date that is 30 days following notice of the change of control at a price equal to 105% of the principal amount of the Convertible Debentures then outstanding plus accrued and unpaid interest thereon. Management determined the impact of such right was not material. Each Warrant is exercisable to acquire one Common Share at an exercise price of \$0.30 per Common Share until December 13, 2024 (the "Expiry Date"), provided that if, at any time following the date that is four months and one day from the last closing date of the Offering, the daily volume weighted average trading price of the Common Shares on the Canadian Securities Exchange is greater than \$0.75 per Common Share for the preceding five consecutive trading days, the Company shall have the right, within three trading days, to accelerate the Expiry Date to a date that is at least 30 days following the date of such written notice. Management determined that the impact of such right was not material. All securities issued pursuant to the Offering are subject to a statutory four month hold period from their date of issuance.

In connection with the Offering, the Company paid the agent a cash commission of \$124,260, advisory fee of \$12,000, issued 62 Debenture Units as payment of corporate finance fee, issued non-transferable broker warrants (the "Broker Warrants") to purchase 561,300 units of the Company, and issued non-transferable advisory warrants (the "Advisory Warrants") to purchase 60,000 units of the Company.

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**10. TERM LOANS (continued)**

(ii) (continued)

Each Broker Warrant and Advisory Warrant (together the "Compensation Warrants") will be exercisable to acquire one unit (a "Compensation Unit") consisting of one Common Share and one Warrant (each, a "Compensation Unit Warrant"), at an exercise price of \$0.20 per Common Share until December 13, 2024. Each Compensation Unit Warrant shall be exercisable to purchase one Common Share on the same terms and conditions applicable to the Warrants. The fair value of the loans on the 62 Debenture Units was determined to be \$48,384 using an effective interest rate of 26.45%, with \$7,751 being allocated to the equity component and \$5,865 being allocated to the warrant component of convertible debenture. The fair value of the 621,300 Compensation Warrants was determined to be \$40,384, of which \$31,516 was recorded as a reduction to the liability component of convertible debentures, \$5,048 was recorded as a reduction to the equity component of convertible debentures, and \$3,820 was recorded as a reduction to the warrant component of convertible debentures. In connection with the Offering, the Company paid legal fees and other transaction costs including the cash commission, finder's fees in Debenture Units and warrants of \$470,676, of which \$346,830 was recorded as a reduction to the liability component of convertible debentures, \$55,557 was recorded as a reduction to the equity component of convertible debentures, \$42,043 was recorded as a reduction to the warrant component of convertible debentures, and \$26,246 was expensed in profit or loss as the transaction costs were related to the extinguishment as described in the next paragraph.

As part of the Offering, the Company's board of directors passed a resolution allowing each of the Company's current \$753,000 principal amount plus accrued interest \$0.25 convertible debenture holders to swap their current debentures in exchange for the new \$0.20 convertible debentures. As a result, the Company extinguished these convertible debentures and treated them as new convertible debentures with a maturity date of December 13, 2024. The Company recorded a loss on the extinguishment of \$3,664 which was included in gain on modifications of convertible debentures, net on the statement of loss and comprehensive loss. Additionally, the term of the outstanding \$60,000 debenture has been extended for a period of one year, which was determined as non-substantial modification. The Company recorded a gain on modification of convertible debentures of \$4,139 during the year ended December 31, 2022.

On January 31, 2023, the Company closed a Debenture Financing (the "2023 Offering") of 10% Debenture Units for total gross proceeds of \$415,000 with interest to be paid quarterly. Each Debenture Unit comprises one \$1,000 principal amount unsecured Convertible Debenture and 5,000 common share purchase Warrants. The Company calculated the fair values of the conversion feature and warrants, and re-allocated the convertible debentures into three components, with the debentures carried at amortized cost, and the residual amount allocated to the conversion feature and warrants based on their relative fair values. The fair value of the loans was determined to be \$322,706 using an effective interest rate of 26.7%, with \$52,263 being allocated to the conversion features and \$40,031 being allocated to the warrant component of convertible debenture. \$415,000 of Convertible Debentures, net of equity component of \$92,294 are accreted using an effective interest rate of 43.44% over their term, such that the carrying amount will equal the total face value at maturity.

Each Warrant is exercisable to acquire one Common Share at an exercise price of \$0.30 per Common Share until January 31, 2025 (the "Expiry Date"), provided that if, at any time following the date that is four months and one day from the last closing date of the 2023 Offering, the daily volume weighted average trading price of the Common Shares on the Canadian Securities Exchange is greater than \$0.75 per Common Share for the preceding five consecutive trading days, the Company shall have the right, within three trading days, to accelerate the Expiry Date to a date that is at least 30 days following the date of such written notice. Management determined that the impact of such right was not material.

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**10. TERM LOANS (continued)**

(ii) (continued)

In connection with the 2023 Offering, the Company paid the agent a cash commission of \$24,900, issued 12 Debenture Units as payment of corporate finance fee, and issued Broker Warrants to purchase 124,500 units of the Company. Each Broker Warrant will be exercisable to acquire one Compensation Unit consisting of one Common Share and one Warrant (each, a "Compensation Unit Warrant"), at an exercise price of \$0.20 per Common Share until January 31, 2025. Each Compensation Unit Warrant shall be exercisable to purchase one Common Share on the same terms and conditions applicable to the Warrants. The fair value of the loans on the 12 Debenture Units was determined to be \$9,331 using an effective interest rate of 26.7%, with \$1,511 being allocated to the equity component and \$1,158 being allocated to the warrant component of convertible debenture. The fair value of the 124,500 Compensation Warrants was determined to be \$10,334 (note 15(i)), of which \$8,036 was recorded as a reduction to the liability component of convertible debentures, \$1,301 was recorded as a reduction to the equity component of convertible debentures, and \$997 was recorded as a reduction to the warrant component of convertible debentures. In connection with the 2023 Offering, the Company paid legal fees and other transaction costs including the cash commission, finder's fees in Debenture Units and warrants of \$82,971, of which \$64,519 was recorded as a reduction to the liability component of convertible debentures, \$10,449 was recorded as a reduction to the equity component of convertible debentures, and \$8,003 was recorded as a reduction to the warrant component of convertible debentures.

The balance for the debentures as at March 31, 2023 includes \$100,517 (December 31, 2022 - \$92,959) of interest payable. During the three months ended March 31, 2023, the Company paid \$75,947 (three months ended March 31, 2022 - \$nil) of interest on the debentures.

<b>Convertible debentures</b>	<b>Liability Component</b>	<b>Equity Component</b>	<b>Warrant Component</b>	<b>Total</b>
<b>Balance, December 31, 2021</b>	<b>\$ 418,461</b>	<b>\$ 55,678</b>	<b>\$ -</b>	<b>\$ 474,139</b>
Convertible debentures issued for cash	1,907,159	295,923	195,918	2,399,000
Convertible debentures issued for broker fee	48,384	7,751	5,865	62,000
Replacing convertible debentures	643,822	103,132	78,046	825,000
Gain on debt modification	(4,139)	-	-	(4,139)
Warrants issued for finder's fee	-	-	40,384	40,384
Convertible debentures replaced	(757,331)	(90,250)	-	(847,581)
Transaction costs	(358,894)	(57,093)	(42,043)	(458,030)
Accretion and interest expense	165,348	-	-	165,348
<b>Balance, December 31, 2022</b>	<b>\$ 2,062,810</b>	<b>\$ 315,141</b>	<b>\$ 278,170</b>	<b>\$ 2,656,121</b>
Convertible debentures issued for cash	322,706	52,263	40,031	415,000
Convertible debentures issued for broker fee	9,331	1,511	1,158	12,000
Warrants issued for finder's fee	-	-	10,334	10,334
Convertible debentures replaced	-	-	-	(358,894)
Transaction costs	(64,519)	(10,449)	(8,003)	(82,971)
Accretion and interest expense	184,151	-	-	184,151
Interest paid	(75,947)	-	-	(75,947)
<b>Balance, March 31, 2023</b>	<b>\$ 2,438,532</b>	<b>\$ 358,466</b>	<b>\$ 321,690</b>	<b>\$ 2,759,794</b>
<b>Allocated as:</b>				
Current				\$ 68,209
Non-current				2,370,323
<b>Balance, March 31, 2023</b>				<b>\$ 2,438,532</b>

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**10. TERM LOANS (continued)**

The maturity analysis of the undiscounted contractual balances of the term loans is as follows:

**As at March 31, 2023**

Less than one year	\$ 100,000
One to two years	3,385,000
Total undiscounted term loans	3,485,000
Amount representing implicit interest	(1,006,468)
<b>Term loans</b>	<b>\$ 2,478,532</b>

**11. REVENUES**

(a) Disaggregation of revenue

The Company disaggregates revenue by five major categories: (1) Revenues earned on individual listings, (2) annual billings, (3) matching fees, (4) contract programming, and (5) insurance. Revenues on individual listings relate to customers directly posting their listing to the Company's Website. During the three months ended March 31, 2022, as a result of the COVID-19 pandemic, the Company provided free listings to its contract customers for a portion of the year.

	<b>Three Months Ended</b>	
	<b>2023</b>	<b>2022</b>
<b>Revenue by major category</b>		
Annual billing revenue	\$ 508	\$ -
Matching fees	135,527	-
Insurance revenue	3,025	-
Listing fees	112,264	1,033
	<b>\$ 251,324</b>	<b>\$ 1,033</b>

(b) Trade receivable and contract balances

Timing differences between invoicing, cash collection, and revenue recognition results in accounts receivable and also results in customer deposits and deferred revenue on the balance sheet. Amounts are billed in accordance with the terms of each customer contract, generally subsequent to completion of the performance obligations and related revenue recognition, resulting in accounts receivable.

## ApartmentLove Inc.

### Notes to Condensed Interim Financial Statements Three Months Ended March 31, 2023 and 2022 (Expressed in Canadian Dollars) (Unaudited)

#### 12. SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative expenses are comprised of the following:

	Three Months Ended March 31,	
	2023	2022
Bank charges	\$ 6,191	\$ 938
Hosting and security	22,832	917
Insurance	6,015	475
Marketing	79,757	14,850
Meals and entertainment	2,093	1,648
Office	37,729	14,588
Professional fees	248,582	143,842
Salaries and commissions	246,816	46,812
Travel	21,548	13,218
	<b>\$ 671,563</b>	<b>\$ 237,288</b>

#### 13. SHARE CAPITAL

(a) Authorized share capital

The authorized share capital consisted of an unlimited number of voting common shares.

(b) Common shares issued

As at March 31, 2023, the total number of shares outstanding was 50,133,342 (December 31, 2022 - 48,707,008). The change in issued share capital for the periods presented were as follows:

	Number of Shares	Share Capital
<b>Balance, December 31, 2021</b>	<b>38,575,350</b>	<b>\$ 2,939,464</b>
Common shares issued for option exercise (ii)	180,000	27,540
<b>Balance, March 31, 2022</b>	<b>38,755,350</b>	<b>\$ 2,967,004</b>
<b>Balance, December 31, 2022</b>	<b>48,707,008</b>	<b>\$ 4,093,096</b>
Common shares issued for payables (i)	626,333	93,950
Common shares issued for option exercise (ii)	800,001	112,000
<b>Balance, March 31, 2023</b>	<b>50,133,342</b>	<b>\$ 4,299,046</b>

- (i) On February 10, 2023, the Company issued 626,333 common shares at \$0.15 per share to settle amounts payable of \$93,950 with two of the Company's vendors.
- (ii) During the three months ended March 31, 2023, 800,001 (three months ended March 31, 2022 - 180,000) stock options were exercised at a price of \$0.08 - \$0.10 (three months ended March 31, 2022 - \$0.10) per share for total proceeds of \$70,000 (three months ended March 31, 2022 - \$18,000). The options exercised had an original fair value of \$42,000 (March 31, 2022 - \$9,540) previously recognized in contributed surplus which was transferred to share capital upon exercise of the options. The fair value of the Company's shares were \$0.18 (March 31, 2022 - \$0.185) per share on the exercise dates.

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**14. STOCK OPTIONS**

At the discretion of the Board of Directors, the Company may grant options and warrants to directors, officers, employees and key consultants.

The following table reflects the continuity of stock options for the three months ended March 31, 2023 and 2022:

	Number of Stock Options	Weighted Average Exercise Price
<b>Balance, December 31, 2021</b>	<b>3,655,000</b>	<b>\$ 0.138</b>
Granted (i)	400,000	0.25
Exercised (note 13(b)(ii))	(180,000)	0.10
<b>Balance, March 31, 2022</b>	<b>3,875,000</b>	<b>\$ 0.151</b>
<b>Balance, December 31, 2022</b>	<b>3,010,001</b>	<b>\$ 0.153</b>
Granted (i)	-	-
Expired (ii)	(2)	0.10
Exercised (iii)(note 13(b)(ii))	(1,879,999)	0.095
<b>Balance, March 31, 2023</b>	<b>1,130,000</b>	<b>\$ 0.250</b>

- (i) On March 16, 2022, the Company granted 400,000 stock options to members of the board of directors of the Company, exercisable at a price of \$0.25 per share. The options vested immediately and expire on March 16, 2024. The fair value was determined to be \$33,800 using the Black-Scholes option pricing model with the following assumptions: stock price of \$0.185, dividend yield of 0%, expected volatility of 100%, risk free interest rate of 1.83% and expected life of 2 years.
- (ii) During the three months ended March 31, 2023, a total of 2 stock options with an exercise price of \$0.10 per share which were not exercised by option holders lapsed and they were cancelled.
- (iii) During the three months ended March 31, 2023, 1,079,998 stock options were exercised at a price of \$0.10 per share for total proceeds of \$108,000. The Company issued 1,079,998 common shares subsequent to the period ended March 31, 2023 for the options exercised (note 18(a)), as such the proceeds of \$108,000 received was recorded as shares to be issued as at March 31, 2023. The options exercised had an original fair value of \$57,240 previously recognized in contributed surplus which was transferred to shares to be issued upon exercise of the options as at March 31, 2023. The fair value of the Company's shares were \$0.16 per share on the exercise date.
- (iv) A forfeiture rate of nil% was used when recording stock-based compensation as it was expected that all officers, directors, and employees would continue with the Company over the vesting period. Any forfeitures will be accounted for as they happen. The Company's shares became publicly traded on August 30, 2021 however, the Company does not yet have the necessary trading history to compute its expected volatility using historical volatility; therefore, the Company has used the historical volatilities of certain members of its peer group for input into the Black-Scholes option pricing model.

During the three months ended March 31, 2023, the Company recorded share-based compensation expense of \$nil (three months ended March 31, 2022 - \$40,400) related to stock options.

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**14. STOCK OPTIONS (continued)**

The following table reflects the actual stock options issued and outstanding as at March 31, 2023:

<b>Expiry Date</b>	<b>Exercise Price (\$)</b>	<b>Remaining Contractual Life (years)</b>	<b>Number of Options Outstanding</b>	<b>Number of Options Vested (exercisable)</b>
December 31, 2023	0.25	0.75	730,000	730,000
December 31, 2024	0.25	1.76	400,000	400,000
	<b>0.250</b>	<b>1.11</b>	<b>1,130,000</b>	<b>1,130,000</b>

**15. WARRANTS**

The following table reflects the continuity of warrants for the three months ended March 31, 2023 and 2022:

	<b>Number of Warrants</b>	<b>Warrants</b>	<b>Weighted Average Exercise Price</b>
<b>Balance, December 31, 2021 and March 31, 2022</b>	<b>710,000</b>	<b>\$ 44,444</b>	<b>\$ 0.091</b>
<b>Balance, December 31, 2022</b>	<b>21,137,388</b>	<b>\$ 524,290</b>	<b>\$ 0.279</b>
Granted (i)	2,259,500	43,520	0.29
<b>Balance, March 31, 2023</b>	<b>23,396,888</b>	<b>\$ 567,810</b>	<b>\$ 0.281</b>

- (i) On January 31, 2023, as part of the closing of the 2023 Offering, the Company issued 2,075,000 warrants, exercisable into one additional common share at a price of \$0.30 per share for a period of 2 years from the grant date. The Company issued an additional 60,000 warrants as payment for finder's fee and 124,500 broker warrants in connection with the closing of the 2023 Offering (note 10(ii)).

The value allocated to 2,135,000 warrants was determined to be \$33,186 based on the relative fair value between the fair value of the conversion feature and fair value of the warrants issued in Offering, net of allocated issuance costs of \$8,003. The fair value of the warrants was determined using the Black-Scholes option pricing model with the following assumptions: stock price of \$0.115, exercise price of \$0.30 per common share, dividend yield of 0%, expected volatility of 100%, risk free interest rate of 3.76% and expected life of 2 years.

The fair value of 124,500 broker warrants for units was determined to be \$10,334 using the Black-Scholes option pricing model with the following assumptions: stock price of \$0.115, exercise price of \$0.20 per unit, dividend yield of 0%, expected volatility of 100%, risk free interest rate of 3.76% and expected life of 2 years.

The following table reflects the actual warrants issued and outstanding as at March 31, 2023:

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**15. WARRANTS (continued)**

<b>Expiry Date</b>	<b>Exercise Price (\$)</b>	<b>Remaining Contractual Life (years)</b>	<b>Number of Warrants Outstanding</b>
August 30, 2023	0.08	0.42	330,000
August 30, 2023	0.10	0.42	330,000
May 24, 2024	0.25	1.15	2,341,667
June 16, 2024	0.25	1.21	898,332
September 2, 2024	0.25	1.43	1,660,664
October 31, 2024	0.35	1.59	165,425
December 13, 2024 (ii)	0.20	1.71	621,300
December 13, 2024 (ii)	0.30	1.71	14,790,000
January 31, 2025 (ii)	0.20	1.84	124,500
January 31, 2025 (ii)	0.30	1.84	2,135,000
	<b>0.281</b>	<b>1.59</b>	<b>23,396,888</b>

- (ii) The warrants provide that if, at any time following the date that is four months and one day from the last closing date of the Offering, the daily volume weighted average trading price of the common shares on the CSE is greater than \$0.75 per share for the preceding 5 consecutive trading days, the Company shall have the right, within 3 trading days, to accelerate the expiry date of the warrants to a date that is at least 30 days following the date of such written notice.

**16. LOSS PER SHARE**

The calculation of basic and diluted loss per share for the three months ended March 31, 2023 was based on the net loss attributable to common shares of \$689,181 (three months ended March 31, 2022 - \$234,957), and the weighted average number of common shares outstanding for the three months ended March 31, 2023 of 49,430,234 (three months ended March 31, 2022 - 38,647,350). Diluted loss per share for the three months ended March 31, 2023 and 2022 did not include the effect of stock options, warrants and convertible debentures as they are anti-dilutive.

**17. RELATED PARTY TRANSACTIONS**

The Company considers its key management personnel to be its executive officers and directors. During the three months ended March 31, 2023, the Company provided service period stock-based compensation and was charged management fees and commissions for the services provided by its executive officers, directors and companies controlled by members of directors. The total compensation relating to key management is as follows:

	<b>Three Months Ended March 31,</b>	
	<b>2023</b>	<b>2022</b>
Management fees (i)	\$ 37,500	\$ 26,563
Stock-based compensation (ii)	-	40,400
	<b>\$ 37,500</b>	<b>\$ 66,963</b>

- (i) During the three months ended March 31, 2023 the Company incurred \$37,500 (three months ended March 31, 2022 - \$26,563) in management fees paid to an officer of the Company, and are recorded as salaries and commissions within selling, general and administrative expenses in profit or loss.

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## **ApartmentLove Inc.**

### **Notes to Condensed Interim Financial Statements**

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#### **17. RELATED PARTY TRANSACTIONS (continued)**

- (ii) During the three months ended March 31, 2022, the Company issued 400,000 stock options to members of the board of directors (the "Board") that entitled the option holder to purchase one common share at a price of \$0.25. The options vested immediately and expire as described in note 14. The stock-based compensation expense recognized related to these options amounted to \$40,400 recorded in profit or loss.
- (iii) During the three months ended March 31, 2023, the Company incurred \$15,000 (three months ended March 31, 2022 - \$nil) in management fees paid to an individual that is related to a director of the Company, and are recorded as salaries and commissions within selling, general and administrative expenses in profit or loss.
- (iv) During the three months ended March 31, 2023, the Company incurred \$63,750 (three months ended March 31, 2022 - \$nil) for search engine optimization services from a corporation controlled by a director of the Company, and are recorded as marketing fees within selling, general and administrative expenses in profit or loss. As at March 31, 2023, included in accounts payable and accrued liabilities are \$24,938 (December 31, 2022 - \$24,308) owing to this related party.
- (v) During the three months ended March 31, 2023, the Company incurred \$36,332 (three months ended March 31, 2022 - \$nil) in legal fees paid to a law firm in which a partner is a director of the Company. Of these amounts, \$595 (three months ended March 31, 2022 - \$nil) are recorded as professional fees within selling, general and administrative expenses in profit or loss, \$7,948 (three months ended March 31, 2022 - \$nil) are recorded as a reduction to equity, and \$27,789 (three months ended March 31, 2022 - \$nil) are recorded as a reduction to term loans. As at March 31, 2023, included in accounts payable and accrued liabilities are \$54,437 (December 31, 2022 - \$151,947) owing to this related party.
- (vi) During three months ended March 31, 2023, the Company incurred \$nil (three months ended March 31, 2022 - \$8,120) in debt financing fees and \$30,000 (three months ended March 31, 2022 - \$20,250) in CFO services fees paid to a corporation controlled by an officer of the Company. The debt financing fees of \$nil (three months ended March 31, 2022 - \$8,120) are recorded as a reduction to convertible debentures, and the CFO services fees of \$30,000 (three months ended March 31, 2022 - \$20,250) are recorded as salaries and commissions within selling, general and administrative expenses in profit or loss.
- (vii) As at March 31, 2023, included in accounts payable and accrued liabilities are \$25,885 (December 31, 2022 - \$25,000) owing to a corporation controlled by a director of the Company.

#### **18. SUBSEQUENT EVENTS**

- (a) On April 11, 2023, the Company issued 1,079,998 common shares for stock options exercised during the three months ended March 31, 2023 (note 14(a)).
- (b) On May 12, 2023, the Company granted 3,000,000 stock options to certain directors, officers, managers and employee of the Company, exercisable at a price of \$0.25 per share, expiring on May 12, 2028. The options vest 1/3 on each of May 12, 2024, May 12, 2025 and May 12, 2026.
- (c) On May 23, 2023, the Company announced the signing of a non-binding Letter of Intent (the "LOI") to acquire certain assets of a luxury real estate internet listing site serving some of the largest real estate brokerages around the world.