

**VSBLTY Groupe Technologies Corp.**

CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the nine months ended September 30, 2023 and 2022

(Expressed in United States dollars)  
(Unaudited)

**NOTICE OF NO AUDITOR REVIEW OF CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS**

The accompanying unaudited condensed consolidated interim financial statements for VSBLTY Groupe Technologies Corp. (the “Company”) have been prepared by management in accordance with International Financing Reporting Standards (“IFRS”). These condensed consolidated interim financial statements, which are the responsibility of management, are unaudited and have not been reviewed by the Company’s auditors. The Company’s Audit Committee and Board of Directors have reviewed and approved these condensed consolidated interim financial statements. In accordance with the disclosure requirements of National Instrument 51-102 released by the Canadian Securities Administrators, the Company’s independent auditors have not performed a review of these condensed consolidated interim financial statements.

**VSBLTY Groupe Technologies Corp.**

CONDENSED CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION

(Expressed in United States dollars)

As at	Notes	September 30, 2023	December 31, 2022
		(unaudited)	
<b>ASSETS</b>			
<b>Current assets</b>			
Cash		\$ 125,414	\$ 1,064,225
Trade and other receivables	5, 12, 18	235,772	1,464,551
Share subscription receivable	16	65,417	191,130
Lease receivable	15	46,570	37,953
Prepaid expenses	7	450,775	320,547
Inventory	10	47,981	44,995
		971,929	3,123,401
Equipment, net	6	54,828	85,759
Right-of-use assets	15	104,964	173,182
Lease receivable	15	30,046	65,625
Investment	11	1,000,000	1,000,000
Prepaid expenses - noncurrent	7	19,979	19,979
<b>Total assets</b>		\$ 2,181,746	\$ 4,467,946
<b>Current liabilities</b>			
Accounts payable and accrued liabilities	13, 18	\$ 3,119,385	\$ 1,441,989
Deferred revenue		8,900	7,681
Current portion of lease liability	15	143,672	138,478
Loans payable	14	372,857	93,104
		3,644,814	1,681,252
Lease liability	15	63,472	168,827
<b>Total liabilities</b>		3,708,286	1,850,079
<b>SHAREHOLDERS' EQUITY</b>			
Share capital	16	44,848,304	41,781,470
Reserves	16	11,733,478	10,483,287
Obligation to issue warrants	16	338,033	338,033
Accumulated deficit		(57,747,912)	(49,317,803)
Accumulated other comprehensive income		(698,443)	(667,120)
<b>Total shareholders' equity</b>		(1,526,540)	2,617,867
<b>Total liabilities and shareholders' equity</b>		\$ 2,181,746	\$ 4,467,946
Nature of operations and going concern	1		
Contingency	23		
Subsequent events	25		

APPROVED BY THE BOARD OF DIRECTORS:

"Jay Hutton"

Director

"Thomas Hays"

Director

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

**VSBLTY Groupe Technologies Corp.**

**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF LOSS AND COMPREHENSIVE LOSS**

(Expressed in United States dollars)

(Unaudited)

	Notes	Three months ended September 30,		Nine months ended September 30,	
		2023	2022	2023	2022
			Restated (Note 8)		Restated (Note 8)
Revenue					
License fees		\$ 6,358	\$ 87,099	\$ 73,748	\$ 154,040
Professional services		49,664	108,782	154,555	366,443
Hardware and other		84,984	526,610	90,784	1,412,527
		141,006	722,491	319,087	1,933,010
Cost of sales	9	(350,182)	(876,132)	(1,236,118)	(2,810,444)
Gross profit		(209,176)	(153,641)	(917,031)	(877,434)
Sales and marketing expenses	17, 18	(717,316)	(633,752)	(1,867,761)	(2,047,716)
General and administrative expenses	17, 18	(801,896)	(903,711)	(2,093,465)	(2,381,425)
Research and development expenses	17	(533,339)	(721,930)	(1,721,070)	(1,747,069)
Share-based payments	16(b),16(c),16(d)	(207,613)	(575,129)	(1,194,176)	(1,894,421)
Recovery on inventory impairment		-	-	-	353,909
<b>Operating loss</b>		<b>(2,469,340)</b>	<b>(2,988,163)</b>	<b>(7,793,503)</b>	<b>(8,594,156)</b>
Finance costs	14, 15	(53,363)	(21,865)	(157,055)	(77,213)
Loss on loan impairment	12	(400,000)	(406,382)	(490,181)	(980,259)
Gain/ (loss) on settlement of payables		-	192	-	(22,334)
Interest income		2,095	35,598	6,960	85,962
Foreign exchange gain (loss)		(260)	87,325	3,670	91,746
<b>Net loss for the period</b>		<b>(2,920,868)</b>	<b>(3,293,295)</b>	<b>(8,430,109)</b>	<b>(9,496,254)</b>
Foreign currency translation		(22,382)	(240,370)	(31,323)	(225,868)
<b>Comprehensive loss for the period</b>		<b>\$ (2,943,250)</b>	<b>\$ (3,533,665)</b>	<b>\$ (8,461,432)</b>	<b>\$ (9,722,122)</b>
Loss per share – Basic and diluted		\$ (0.10)	\$ (0.10)	\$ (0.30)	\$ (0.40)
Weighted average shares outstanding – Basic and diluted		31,241,507	22,901,283	26,854,642	21,298,038

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

**VSBLTY Groupe Technologies Corp.**  
**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY**  
(Expressed in United States dollars)  
(Unaudited)

	Notes	Number of common shares	Share capital	Reserves	Obligation to issue warrants	Obligation to issue shares	Accumulated deficit	Accumulated other comprehensive income (loss)	Total shareholders' equity
<b>Balance, December 31, 2021</b>		19,853,725	\$ 33,347,460	\$ 8,297,273	\$ 19,127	\$ 355,203	\$ (36,942,932)	\$ (444,159)	\$ 4,631,972
Shares issued for public offering	16(a)	1,916,671	4,035,503	448,390	-	-	-	-	4,483,893
Share issuance costs	16(a)	38,333	(537,567)	-	-	-	-	-	(537,567)
Shares issued for private placement	16(a)	1,120,506	2,039,662	540,306	-	-	-	-	2,579,968
Broker warrants issued	16(a)	-	(216,369)	216,369	-	-	-	-	-
Shares issued for warrant exercises	16(a)	1,079,936	1,868,395	(40,133)	-	(355,203)	-	-	1,473,059
Shares issued for option exercises	16(a)	97,000	341,088	(149,916)	-	-	-	-	191,172
Shares issued for RSUs vested	16(a)	4,175	23,619	(23,619)	-	-	-	-	-
Shares issued for services	16(a)	14,453	113,337	-	-	-	-	-	113,337
Shares issued to settle debt	16(a)	65,000	111,594	37,198	-	-	-	-	148,792
Shares returned to treasury	16(a)	(12,500)	-	-	-	-	-	-	-
Proceeds from private placements		-	-	-	-	197,847	-	-	197,847
Share-based payments	16(b,c,d)	-	-	1,894,421	-	-	-	-	1,894,421
Foreign currency translation		-	-	-	-	-	-	(225,868)	(225,868)
Loss for the period (Restated Note 8)		-	-	-	-	-	(9,496,254)	-	(9,496,254)
<b>Balance, September 30, 2022</b>		24,177,299	\$41,216,722	\$11,220,288	\$ 19,127	\$ 197,847	\$ (46,439,186)	\$ (670,027)	\$ 5,454,772
<b>Balance, December 31, 2022</b>		24,609,054	\$41,781,470	\$ 10,483,287	\$ 338,033	\$ -	\$ (49,317,803)	\$ (667,120)	\$ 2,617,867
Shares issued for private placement	16(a)	8,625,790	3,059,085	-	-	-	-	-	3,059,085
Shares issued for warrant exercises	16(a,b)	49,411	65,409	(1,840)	-	-	-	-	63,569
Shares issued for option exercises	16(a,c)	101	263	(68)	-	-	-	-	195
Shares issued for RSU exercise	16(a,d)	4,175	22,166	(22,166)	-	-	-	-	-
Broker warrants issued	16(a,b)	-	(80,089)	80,089	-	-	-	-	-
Share-based payments	16(b,c,d)	-	-	1,194,176	-	-	-	-	1,194,176
Foreign currency translation		-	-	-	-	-	-	(31,323)	(31,323)
Loss for the period		-	-	-	-	-	(8,430,109)	-	(8,430,109)
<b>Balance, September 30, 2023</b>		33,288,531	\$44,848,304	\$11,733,478	\$ 338,033	\$ -	\$ (57,747,912)	\$ (698,443)	\$ (1,526,540)

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

**VSBLTY Groupe Technologies Corp.**  
**CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS**  
(Expressed in United States dollars)  
(Unaudited)

		<b>Nine months ended September 30,</b>	
		<b>2023</b>	<b>2022</b>
	<b>Notes</b>		<b>Restated (Note 8)</b>
<b>Cash flows from operating activities</b>			
Loss for the period		\$ (8,430,109)	\$ (9,496,254)
Adjustments for non-cash items:			
Depreciation	6,15	102,600	94,589
Accretion expense		-	4,372
Interest expense		137,144	42,237
Share-based payments	16(b),16(c),16(d)	1,194,176	1,894,421
Foreign exchange gain		281	(308,488)
Bad debt expense		36,403	199,016
AP settled in shares	16(a)	60,720	113,337
Impairment of loan receivable	12	490,181	-
Changes in non-cash working capital items:			
Trade and other receivables		1,322,992	(1,085,706)
Inventory		(2,986)	177,216
Prepaid expenses and deposits		(130,614)	14,984
Accounts payable and accrued liabilities		1,254,742	(912,203)
Deferred revenue		1,219	38,949
<b>Net cash used in operating activities</b>		<b>(3,963,251)</b>	<b>(9,223,530)</b>
<b>Cash flows from investing activities</b>			
Acquisition of equipment	6	(3,451)	(56,674)
Lease receivable repayment		26,963	15,557
Payment of long-term security deposit		-	(9,063)
Loan issuance		(490,181)	-
<b>Net cash used in investing activities</b>		<b>(466,669)</b>	<b>(50,180)</b>
<b>Cash flows from financing activities</b>			
Principal portion of lease payments	15	(100,160)	(71,852)
Proceeds from promissory notes	14	964,000	-
Repayment of matured debt	14	(684,000)	(134,549)
Subscriptions received		-	197,847
Proceeds from equity financing, net of share issuance costs	16(a)	3,070,858	6,526,294
Proceeds from exercise of options	16(a)	-	191,173
Proceeds from exercise of warrants	16(a)	63,764	1,473,059
<b>Net cash provided by financing activities</b>		<b>3,314,462</b>	<b>8,181,972</b>
Impact of currency translation on cash		176,647	-
<b>Net decrease in cash</b>		<b>(1,115,458)</b>	<b>(1,091,738)</b>
Cash and cash equivalents, beginning of period		1,064,225	4,932,824
<b>Cash and cash equivalents, end of period</b>		<b>\$ 125,414</b>	<b>\$ 3,841,086</b>

Supplemental cash flow information (Note 24)

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

## **VSBLTY Groupe Technologies Corp.**

Notes to the Condensed Consolidated Interim Financial Statements

For the nine months ended September 30, 2023 and 2022

(Expressed in United States dollars)

(Unaudited)

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### **1. NATURE OF OPERATIONS AND GOING CONCERN**

VSBLTY Groupe Technologies Corp. (the “Company”) was incorporated under the Business Corporations Act (British Columbia) on August 1, 2018. The Company’s head office is located at Suite 206, 595 Howe Street, Vancouver, British Columbia, V6C 2T5 and its registered office is located at The Corporation Trust Center, 1201 Orange Street, City of Wilmington, New Castle County, DE 19801. The Company is a software provider of artificial intelligence driven security and retail analytics technology. The Company’s shares trade on the Canadian Securities Exchange under the symbol “VSBY”, the OTCQB Venture Market under the symbol “VSGBF” and the Frankfurt stock exchange under the symbol “5VS”.

On November 3, 2023, the Company completed a 1-for-10 reverse split of its common shares (“the Consolidation”). The Consolidation is effective as of the close of business on November 3, 2023. Except where otherwise indicated, all historical share numbers and per share amounts have been adjusted on a retroactive basis to reflect the Consolidation.

These condensed interim consolidated financial statements have been prepared on the basis of accounting principles applicable to going concern, which assumes that the Company will continue in operation for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of operations. To date, the Company has not been profitable and has an accumulated deficit of \$57,747,912. These factors indicate the existence of a material uncertainty that may cast significant doubt about the Company's ability to continue as a going concern. Should the Company be unable to continue as a going concern, the net realizable value of its assets may be materially less than the amounts on its consolidated financial statements.

These financial statements do not reflect adjustments that would be necessary if the going concern assumption was not appropriate. If the going concern assumption was not appropriate for these financial statements, adjustments would be necessary to the statement of financial position classifications used. Such adjustments could be material.

### **2. BASIS OF PRESENTATION**

#### **a) Statement of compliance**

These condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) applicable to the preparation of interim financial statements, including International Accounting Standards (“IAS”) 34, Interim Financial Reporting, as issued by the International Accounting Standards Board (“IASB”) and interpretations issued by the International Financial Reporting Interpretations Committee (“IFRIC”).

These condensed consolidated interim financial statements were authorized for issue by the Board of Directors on November 29, 2023.

**VSBLTY Groupe Technologies Corp.**

Notes to the Condensed Consolidated Interim Financial Statements

For the nine months ended September 30, 2023 and 2022

(Expressed in United States dollars)

(Unaudited)

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**2. BASIS OF PRESENTATION (continued)**

**b) Basis of measurement**

These condensed consolidated interim financial statements have been prepared on a historical cost basis, modified where applicable. In addition, these condensed consolidated interim financial statements have been prepared using the accrual basis of accounting except for cash flow information. The condensed consolidated interim financial statements are presented in United States dollars, unless otherwise noted.

The preparation of these condensed consolidated interim financial statements in accordance with IFRS requires management to make estimates, judgments and assumptions that affect the reported amount of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the condensed consolidated interim financial statements and the reported amount of expenses during the period. Actual results could differ from these estimates.

These condensed consolidated interim financial statements include estimates which, by their nature, are uncertain. The impact of such estimates is pervasive throughout these condensed consolidated interim financial statements and may require accounting adjustments based on future occurrences. Revisions to accounting estimates are recognized in the period in which the estimate is revised and future periods if the revision affects both current and future periods. These estimates are based on historical experience, current and future economic conditions, and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

**c) Basis of consolidation**

These condensed consolidated interim financial statements include the accounts of the Company and its wholly-owned subsidiaries, VSBLTY, Inc and VSBLTY Mexico, S. DE R.L. DE C.V. All inter-company balances, transactions, income, and expenses have been eliminated upon consolidation.

Subsidiaries are entities controlled by the Company. Control exists when the Company has power over an entity, when the Company is exposed, or has rights, to variable returns from the entity and when the Company has the ability to affect those returns through its power over the entity. Subsidiaries are included in the consolidated financial results of the Company from the effective date of acquisition up to the effective date of disposition or loss of control. Where necessary, adjustments are made to the consolidated financial statements of subsidiaries to bring their accounting policies into line with those used by the Company.

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies applied in the preparation of these condensed consolidated interim financial statements are consistent with the accounting policies disclosed in Note 3 of the audited financial statements for the year ended December 31, 2022. These condensed consolidated interim statements should be read in conjunction with the Company's audited financial statements for the year ended December 31, 2022.



**VSBLTY Groupe Technologies Corp.**

Notes to the Condensed Consolidated Interim Financial Statements

For the nine months ended September 30, 2023 and 2022

(Expressed in United States dollars)

(Unaudited)

**4. USE OF JUDGMENTS AND ESTIMATES**

In preparing these condensed consolidated interim financial statements, management has made judgments, estimates and assumptions that affect the applicable of the Company's accounting policies and the reported amount of assets, liabilities, income, and expenses. Actual results may differ from these estimates. Management reviews these estimates and underlying assumptions on an ongoing basis, based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to estimates are adjusted for prospectively in the period in which the estimates are revised.

In preparing these condensed consolidated interim financial statements, the significant estimates and critical judgments were the same as those applied to the financial statements as at and for the year ended December 31, 2022.

**5. TRADE AND OTHER RECEIVABLES**

	<b>September 30, 2023</b>	<b>December 31, 2022</b>
Trade receivables	\$ 266,216	\$ 411,574
Trade receivable – Winkel (Note 12)	662,180	1,963,980
Sales tax receivable and other	46,852	21,764
Provision for doubtful accounts	(739,476)	(932,767)
	<b>\$ 235,772</b>	<b>\$ 1,464,551</b>

During the nine months ended September 30, 2023, the Company recorded a recovery in the provision for doubtful accounts of \$193,291 (2022 - \$400,117 expense).

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision matrix is based on historical loss experience and current conditions. Set out below is the information about the credit risk exposure on the Company's trade receivables using the provision matrix:

<b>As at September 30, 2023</b>	<b>Older than 1 year</b>	<b>Older than 6 months</b>	<b>Older than 4 months</b>	<b>91 + days</b>	<b>61 to 90 days</b>	<b>31 to 60 days</b>	<b>Current</b>
Expected credit loss rate	100%	85%	60%	10.6%	3.6%	1.6%	0.3%
Expected credit losses	\$ 696,249	\$ -	\$ 40,435	\$ 1,619	\$ 389	\$ 433	\$ 351

  

<b>As at December 31, 2022</b>	<b>Older than 1 year</b>	<b>Older than 6 months</b>	<b>Older than 4 months</b>	<b>91 + days</b>	<b>61 to 90 days</b>	<b>31 to 60 days</b>	<b>Current</b>
Expected credit loss rate	100%	85%	60%	10.6%	3.6%	1.6%	0.3%
Expected credit losses	\$ 874,072	\$ 46,307	\$ 9,811	\$ 1,640	\$ 696	\$ 241	\$ -

**VSBLTY Groupe Technologies Corp.**

Notes to the Condensed Consolidated Interim Financial Statements

For the nine months ended September 30, 2023 and 2022

(Expressed in United States dollars)

(Unaudited)

**6. EQUIPMENT**

	<b>Computer equipment</b>	<b>Equipment</b>	<b>Furniture</b>	<b>Total</b>
<b>Cost</b>				
Balance, December 31, 2021	\$ 77,888	\$ 43,367	\$ -	\$ 121,255
Additions	30,929	20,906	9,010	60,845
Balance, December 31, 2022	\$ 108,817	\$ 64,273	\$ 9,010	\$ 182,100
Additions	3,451	-	-	3,451
Balance, September 30, 2023	\$ 112,268	\$ 64,273	\$ 9,010	\$ 185,551
<b>Accumulated depreciation</b>				
Balance, December 31, 2021	\$ 21,277	\$ 29,877	\$ -	\$ 51,154
Additions	30,064	13,775	1,348	45,187
Balance, December 31, 2022	\$ 51,341	\$ 43,652	\$ 1,348	\$ 96,341
Additions	24,904	8,130	1,348	34,382
Balance, September 30, 2023	\$ 76,245	\$ 51,782	\$ 2,696	\$ 130,723
<b>Net book value:</b>				
Balance, December 31, 2022	\$ 57,476	\$ 20,621	\$ 7,662	\$ 85,759
Balance, September 30, 2023	\$ 36,023	\$ 12,491	\$ 6,314	\$ 54,828

**7. PREPAID EXPENSES**

	<b>September 30, 2023</b>	<b>December 31, 2022</b>
<b>Current</b>		
Prepaid services and subscriptions	\$ 428,467	\$ 271,687
Prepaid insurance and rent	22,308	48,860
<b>Total Current</b>	<b>\$ 450,775</b>	<b>\$ 320,547</b>
<b>Non-Current</b>		
Lease deposit (Note 15)	\$ 19,979	\$ 19,979
<b>Total Non-Current</b>	<b>\$ 19,979</b>	<b>\$ 19,979</b>

**8. RETROSPECTIVE RESTATEMENT**

Subsequent to September 30, 2022, (“the Comparative period”) it was determined that some of the revenue recognized relating to the sale of equipment and provision of services to Winkel (Note 12) should not have been recognized. Consequently, the revenue for the nine months ended September 30, 2022 has been restated and the impact of the restatement is shown below:

**VSBLTY Groupe Technologies Corp.**

## Notes to the Condensed Consolidated Interim Financial Statements

For the nine months ended September 30, 2023 and 2022

(Expressed in United States dollars)

(Unaudited)

**8. RETROSPECTIVE RESTATEMENT (continued)**Condensed Consolidated Interim Statement of Loss and Comprehensive Loss for the Nine Months Ended September 30, 2022

	As previously reported		Adjustment		As restated
<b>Revenue</b>					
License fees	\$ 257,820	\$	(103,780)	\$	154,040
Professional services	915,191		(548,748)		366,443
Hardware and other	4,110,868		(2,698,341)		1,412,527
Total revenue	5,283,879		(3,350,869)		1,933,010
Cost of sales	(5,368,126)		2,557,682		(2,810,444)
Total operating expenses	(7,716,722)		-		(7,716,722)
Other expenses	(902,098)		-		(902,098)
Net loss	(8,703,067)		(793,187)		(9,496,254)
Comprehensive gain	(225,868)		-		(225,868)
Net and comprehensive loss	\$ (8,928,935)	\$	(793,187)	\$	(9,722,122)
Basic and diluted loss per share	\$ (0.40)		-	\$	(0.30)

Condensed Consolidated Interim Statement of Loss and Comprehensive Loss for the Three Months Ended September 30, 2022

	As previously reported		Adjustment		As restated
<b>Revenue</b>					
License fees	\$ 103,270	\$	(16,171)	\$	87,099
Professional services	108,782		-		108,782
Hardware and other	586,489		(59,879)		526,610
Total revenue	798,541		(76,050)		722,491
Cost of sales	(841,762)		(34,370)		(876,132)
Total operating expenses	(2,834,522)		-		(2,834,522)
Other expenses	(305,132)		-		(305,132)
Net loss	(3,182,875)		(110,420)		(3,293,295)
Comprehensive gain	(240,370)		-		(240,370)
Net and comprehensive loss	\$ (3,423,245)	\$	(110,420)	\$	(3,533,665)
Basic and diluted loss per share	\$ (0.20)		-	\$	(0.10)

Condensed Consolidated Interim Statement of Cash Flows for the Nine Months Ended September 30, 2022

	As previously reported		Adjustment		As restated
Loss for the period	\$ (8,703,067)	\$	(793,187)	\$	(9,496,254)
Changes in trade and other receivables	\$ (1,878,893)	\$	793,187	\$	(1,085,706)

**VSBLTY Groupe Technologies Corp.**

Notes to the Condensed Consolidated Interim Financial Statements

For the nine months ended September 30, 2023 and 2022

(Expressed in United States dollars)

(Unaudited)

**9. COST OF SALES**

	<b>For the nine months ended September 30, 2023</b>	<b>For the nine months ended September 30, 2022</b>
License fees	\$ 538,265	\$ 212,101
Professional services	667,993	176,569
Hardware and other	29,860	2,421,774
<b>Total Cost of sales</b>	<b>\$ 1,236,118</b>	<b>\$ 2,810,444</b>

**10. INVENTORY**

As at September 30, 2023, the Company had \$92,976 in inventory related to cooler door monitors and kits, at a third-party warehouse in Hawaii.

The customer purchasing the equipment filed for bankruptcy and the Company continues to negotiate the sale with a new customer. As such, the Company recognized an impairment of the inventory of \$44,995 during the year ended December 31, 2022, related to the expected recoverability of the inventory.

**11. INVESTMENT IN AUSTIN GIS**

On August 30, 2021, the Company acquired 1,000,000 Preferred shares of Austin GIS Inc. (“Austin”), a privately held corporation incorporated in the state of Delaware for \$1,000,000 through a series A funding. The Class A Preferred Shares may be converted at anytime into common shares of Austin at the option of the holder at a conversion price of \$1.00. Each Class A Preferred Share will automatically be converted into common shares if any one of these conditions occurs:

- (i) immediately prior to the closing of an initial public offering, provided that the offering price per share is not less than \$3.00 and the aggregate gross proceeds are not less than \$20,000,000;
- (ii) immediately prior to the closing of a business combination, merger, consolidation or share exchange transaction with the special purpose acquisition company in which the common shares of the surviving entity is listed on the New York Stock Exchange, Nasdaq, or another exchange approved by the Board of Directors. The Company must also not be valued at a price per share less than \$3.00 and the aggregate gross proceeds to the Company are not less than \$20,000,000;
- (iii) any other public company transaction similar to point (ii); and
- (iv) upon receipt by the Company of a written request for such conversion from the holders of a majority of the Preferred Shares outstanding;

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**11. INVESTMENT IN AUSTIN GIS (continued)**

During the year ended December 31, 2022, Austin bought back shares from other investors resulting in the Company's undiluted share of ownership increasing from 12.33% to 23.8%. As at December 31, 2022 and September 30, 2023, the Company holds 23.8% of common shares outstanding in Austin, with potential voting rights of 20.9% on a diluted basis. Management has determined that the Company does not have significant influence over the investment in Austin GIS, and the investment has been accounted for as a financial instrument.

The investment in Austin GIS represents an investment in a private company for which there is no active market and for which there are no publicly available quoted market prices. As such, the Company has classified its investment in Austin GIS as Level 3 in the fair value hierarchy.

In respect of this investment, on December 31, 2022, the fair value was determined to be \$1,000,000 (2021 - \$1,000,000). This investment was designated as measured at fair value through profit and loss. The fair value of the investment was calculated by using the net asset and market approaches. Key inputs included: discount for lack of marketability of 20.0% and revenue multiples of 2.3.

As at September 30, 2023, management considered the fair value of \$1,000,000 to be indicative of the fair value of the investment in Austin GIS as there have been no changes in the circumstances that would change management's assessment of fair value.

**12. INVESTMENT IN JOINT VENTURES**

**Investment in Winkel Media, S.A.P.I. de C.V. ("Winkel")**

On July 9, 2021, the Company entered into an agreement with Retailigent Media, and Grupo Modelo (a subsidiary of Anheuser-Busch InBev SA/NV) to create a joint venture as a 33.33% participant of Winkel. As a participant, the Company earns revenue through sales of proprietary software for analytics, security and visual displays to Winkel. The Company will earn 33.33% of all profits in exchange for a start-up contribution of \$25,725 and the provision of a bridge loan of up to \$1,600,000 to fund operations. During the year ended December 31, 2022, the Company and Winkel agreed to increase the bridge loan in order to meet increased cash demands.

During the year ended December 31, 2022, Austin GIS took over Winkel's equipment sales and related financing duties from the Company. Winkel has since fallen behind in its payments to Austin GIS. As an Obligor, the Company received a demand from Austin GIS during the nine months ended September 30, 2023, for payment of \$800,000. The Company has paid Austin \$400,000 on behalf of Winkel as part of the bridge loan, the Company also advanced an additional loan of \$90,181 during the nine months ended September 30, 2023 to Winkel.

As at September 30, 2023, the Company had a bridge loan receivable from Winkel of \$2,521,436 (December 31, 2022- \$2,031,255) which was impaired to \$Nil as it was determined that the loan may not be collectible.

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**12. INVESTMENT IN JOINT VENTURES (continued)****Investment in Winkel (continued)**

As at September 30, 2023 and December 31, 2022, the Company has a 33.33% equity interest in Winkel. Management has determined that the Company has significant influence over the joint venture and accordingly is using the equity method to account for this investment.

*Transactions with Winkel*

During the nine months ended September 30, 2023, the Company earned revenue on the provision of hardware and software services to Winkel for total proceeds of \$1,800 (September 30, 2022 - \$392,950).

Due to the length of time between provision of goods and services and collection of payment, the Company has assessed that the revenue contracts have a significant financing component. As such, the Company recognizes interest income at each reporting period and will accrete the accounts receivable balance to recognize the significant financing component. The interest rate of 5.0% is determined based on the estimated discount rate of Group Modelo.

On May 3, 2023, the Company received \$1,300,000 from Winkel for outstanding accounts receivable.

Below is a continuity of Winkel's accounts receivable balance:

Carrying value of accounts receivable due from Winkel,	\$	1,188,872
December 31, 2021		
Amounts earned on contracts with Winkel		1,426,002
Revenue not recognized under IFRS 15		(745,852)
Financing component		(40,264)
Interest income		18,799
Elimination of 33.33% interest in profit		(34,396)
Impairment of receivables		(645,754)
Removal of financing component associated with impairment		84,634
Carrying value of accounts receivable due from Winkel,		1,252,041
December 31, 2022		
Reversal of previous impairment		16,170
Recognition of previously eliminated unrealized profit		31,789
Amounts earned on contracts with Winkel		186,390
Revenue not recognized under IFRS 15		(184,590)
Amount received		(1,301,800)
Carrying value of accounts receivable due from Winkel,	\$	-
September 30, 2023		

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**12. INVESTMENT IN JOINT VENTURES (continued)****Investment in Winkel (continued)***Summarized statement of financial position of Winkel as at September 30, 2023 and December 31, 2022*

	<b>September 30, 2023</b>	<b>December 31, 2022</b>
Cash	\$ 40,672	\$ 5,159
Other assets	355,581	202,972
	396,253	208,131
Non-Current Equipment	295,128	373,636
Total Assets	691,381	581,767
Current		
Accounts payable and accrued liabilities	3,704,555	3,134,931
	3,704,555	3,134,931
Non-Current Bridge Loan	5,016,833	1,891,081
Total Liabilities	8,721,388	5,026,012
Equity	(8,030,007)	(4,444,245)
Total Liabilities and Equity	\$ 691,381	\$ 581,767

*Summarized statement of loss of Winkel:*

	<b>September 30, 2023</b>	<b>September 30, 2022</b>
Revenue	\$ 713,766	\$ 77,041
General and administrative expenses	(3,708,211)	(1,706,458)
Net loss for the period	(2,994,445)	(1,629,417)
Company's 33.33% share of net loss	\$ (998,148)	\$ (543,134)

As the Company's carrying value of the investment was \$Nil as at January 1, 2023 and because no additional contributions were made to increase the carrying value during the nine months ended September 30, 2023, no share of loss is recognized.

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**12. INVESTMENT IN JOINT VENTURES (continued)****Investment in Radar USA Inc. (“Radar USA”)**

Radar USA was incorporated in the State of Delaware, United State of America under Delaware General Corporation Law. Radar USA was formed as a collaboration between the Company and Radar APP S.A.P.I. de C.V. (“Radar App”). Radar USA plans to become an AI-powered integrated community security provider whose integrated solution package includes smart cameras; an easy-to-use app for citizen SOS, geolocation and direct interaction with police; and cloud-based data storage and analytics for law enforcement. The Company holds 23.57% of common shares outstanding in Radar USA, representing voting rights of 23.57%. Officers, directors and employees of the Company represent another 4.43%.

Management has determined that the Company has significant influence over Radar USA and accordingly is using the equity method to account for this investment.

*Transactions with Radar USA*

During the nine months ended September 30, 2023, the Company provided consulting services to Radar USA, and the total revenue earned from those services was \$90,000 (2022-\$331,431). The Company also assigned five existing customer contracts to Radar USA, whereby Radar USA would act as a reseller of the Company’s licenses for no consideration.

During the year ended December 31, 2022, the Company also entered into an agreement with Radar USA in which each party agreed to sublease 50% of the lease between the Company and Cracker Factory, LLC (“Cracker”) for an office space. The Company and Radar USA each paid \$35,522 relating to these rentals during the nine months ended September 30, 2023 (2022-\$24,109).

*Summarized statement of financial position of Radar USA*

Current	<b>September 30, 2023</b>		<b>December 31, 2022</b>	
Cash	\$	83,081	\$	666,935
Other assets		293,099		275,061
		376,180		941,996
Non-Current				
Equipment		109,544		-
<b>Total Assets</b>	<b>\$</b>	<b>485,724</b>	<b>\$</b>	<b>941,996</b>
Current				
Accounts payable and accrued liabilities	\$	79,332	\$	74,617
Other liabilities		111,887		1,000
		191,219		75,617
<b>Total Liabilities</b>		<b>191,219</b>		<b>75,617</b>
Equity		294,505		866,379
<b>Total Liabilities and Equity</b>	<b>\$</b>	<b>485,724</b>	<b>\$</b>	<b>941,996</b>



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**12. INVESTMENT IN JOINT VENTURES (continued)****Investment in Radar USA (continued)***Summarized statement of loss of Radar USA:*

	<b>September 30, 2023</b>	<b>September 30, 2022</b>
Revenue	\$ 18,038	\$ 45,180
General and administrative expenses	(717,957)	(572,316)
Net loss for the period	(699,919)	(527,136)
Company's 23.57% share of net loss	\$ (164,971)	\$ (124,246)

**13. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES**

	<b>September 30, 2023</b>	<b>December 31, 2022</b>
Accounts payable	\$ 2,091,443	\$ 1,059,453
Accrued liabilities	968,677	346,367
Accrued interest (Note 14)	59,265	36,169
	\$ 3,119,385	\$ 1,441,989

**14. LOANS PAYABLE**

<b>Loans payable</b>	
Balance, December 31, 2021	\$ 339,759
Additions	365,350
Repayments	(134,549)
Settlement through shares	(447,185)
Foreign exchange gain	(30,271)
Balance, December 31, 2022	\$ 93,104
Additions	964,000
Repayments	(684,000)
Foreign exchange loss	(247)
Balance, September 30, 2023	\$ 372,857

During the nine months ended September 30, 2023, the Company recorded \$113,783 (September 30, 2022 - \$28,720) in interest expense included in finance cost.

As at September 30, 2023, there was accrued interest of \$59,265 (December 31, 2022 - \$26,700) included in accounts payable and accrued liabilities.

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**15. LEASES**

The Company leases certain assets under lease agreements. The lease liability consists of two leases for office space. The leases have an imputed interest rate of 10% per annum and expire between 2024 and 2025.

<b>Right-of-use assets</b>	
Balance, December 31, 2021	\$ 128,534
Additions	128,825
Depreciation expense	(84,177)
Balance, December 31, 2022	173,182
Additions	-
Depreciation expense	(68,218)
Balance, September 30, 2023	\$ 104,964

The Company's lease liability related to office leases is as follows:

<b>Lease liability</b>	<b>September 30, 2023</b>	<b>December 31, 2022</b>
Current portion	\$ 143,672	\$ 138,478
Long-term portion	63,472	168,827
Total lease liability	\$ 207,144	\$ 307,305

At September 30, 2023, the Company is committed to minimum lease payments as follows:

<b>Maturity analysis</b>	<b>September 30, 2023</b>	<b>December 31, 2022</b>
Less than one year	\$ 157,599	\$ 163,251
One to five years	65,532	179,951
Total undiscounted lease liabilities	\$ 223,131	\$ 343,202

<b>Amounts recognized in profit or loss</b>	<b>September 30, 2023</b>	<b>September 30, 2022</b>
Interest on lease liabilities	\$ 19,911	\$ 24,810
Interest income on sublease	\$ (6,960)	\$ (7,251)
	\$ 12,951	\$ 17,559

<b>Amounts recognized in the statement of cash flows</b>	<b>September 30, 2023</b>	<b>September 30, 2022</b>
Interest paid	\$ 12,951	\$ 17,559
Principal payments on lease liabilities	100,160	71,852
Total cash outflows for leases	\$ 113,111	\$ 89,411

On March 15, 2022, the Company entered into a sublease agreement related to office space. At September 30, 2023 and December 31, 2022, the Company's lease receivable related to office leases is as follows:

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**15. LEASES (continued)**

<b>Lease receivable</b>	<b>September 30, 2023</b>	<b>December 31, 2022</b>
Current portion	\$ 46,570	\$ 37,953
Long-term portion	30,046	65,625
<b>Total lease receivable</b>	<b>\$ 76,616</b>	<b>\$ 103,578</b>

  

<b>Maturity analysis</b>	<b>September 30, 2023</b>	<b>December 31, 2022</b>
Less than one year	\$ 52,154	\$ 46,737
One to five years	31,061	70,401
<b>Total undiscounted lease receivable</b>	<b>\$ 83,215</b>	<b>\$ 117,138</b>

**16. SHAREHOLDERS' EQUITY****a) Share capital**

Authorized share capital of the Company consists of an unlimited number of common shares with no par value.

During the nine months ended September 30, 2023, the Company issued an aggregate of:

- 8,505,700 units for gross proceeds of \$3,228,589 (CAD\$4,252,850) pursuant to a non-brokered private placement (“the Private placement”) at CAD\$0.50 per unit. Each unit consists of one common share and one warrant. Each warrant entitles the holder to purchase one common share at a price of \$0.75 CAD for a period of 48 months from the closing date. No value was allocated to the warrants based on the residual method. 160,000 of these units were issued in exchange for accounts payable of \$60,720 (CAD \$80,000). As at September 30, 2023, \$65,417 (CAD\$83,850) was owed to the Company by some subscribers (Note 18).
- Cash finder’s fee and legal fees totalling \$169,504 (CAD\$226,522) were paid, 120,090 common shares valued at \$61,246 (CAD\$81,059) were issued as corporate finance fees, and 309,190 agent warrants valued at \$80,089 (CAD\$105,371) were issued. Each agent warrant entitles the holder to purchase one common share at a price of \$0.75 CAD for a period of 24 months from the closing date;
- 49,411 common shares for the exercise of warrants for proceeds of \$63,569 (CAD\$ 86,469) of which \$1,840 (CAD\$2,471) was reclassified from reserves.
- 101 common shares for the exercise of options for proceeds of \$195 (CAD\$263) of which \$68 (CAD\$92) was reclassified from reserves.
- 4,175 common shares were issued related to the vesting of RSUs, and as a result \$22,166 has been reclassified from reserves.

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**16. SHAREHOLDERS' EQUITY (continued)****a) Share capital (continued)**

During the nine months ended September 30, 2022, the Company issued an aggregate of:

- 1,616,671 units at \$3.00 CAD per unit for gross proceeds of \$4,483,893 (CAD\$5,750,012) pursuant to a prospectus offering. Each unit consists of one common share and one share purchase warrant. Each warrant entitles the holder to purchase one common share at a price of \$5.00 CAD for a period of 36 months from the closing date. \$448,390 (CAD\$575,002) of the proceeds was allocated to the value of the warrants. Cash finder's fee and legal fees totaling \$537,657 CAD(\$674,853) was paid, 38,334 common shares valued at \$80,710 (CAD\$103,500) were issued as corporate finance fees, and 153,334 agent warrants valued at \$216,369 (CAD\$277,465) were issued. Each agent warrant entitles the holder to purchase one common share at a price of \$5.00 CAD for a period of 26 months from the closing date.
- 822,183 units at \$3.00 per unit for gross proceeds of \$1,882,066 (CAD\$2,466,549) pursuant to the second tranche of the concurrent private placement to the prospectus offering. Each unit consists of one common share and one share purchase warrant. Each warrant entitles the holder to purchase one common share at a price of \$5.00 CAD for a period of 36 months from the closing date. \$470,516 (CAD\$616,637) of the proceeds was allocated to the value of the warrants.
- 14,454 common shares were issued for consulting services with a fair value of \$113,337.
- 1,079,936 common shares for the exercise of warrants for proceeds of \$1,473,059 (CAD\$1,876,536) of which \$355,203 was reclassified from obligation to issue shares, and as a result, \$40,133 has been reclassified from reserves.
- 97,000 common shares for the exercise of options for proceeds of \$191,172 (CAD\$242,250), and as a result \$149,916 has been reclassified from reserves.
- 4,175 common shares were issued relating to the vesting of RSUs, and as a result \$23,619 has been reclassified from reserves.
- 65,000 common shares were issued at \$3.00 CAD to settle \$195,000 in debt.
- 12,500 common shares issued in error were returned to treasury.

**b) Warrants**

On July 9, 2021, the Company formed a joint venture, Winkel (Note 12). In connection with the agreement, the Company issued 1,550,000 warrants to Grupo Modelo. Each warrant is exercisable for one common share at \$6.30 (CAD \$8.40) per share for a period of five years subject to the following vesting conditions:

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**16. SHAREHOLDERS' EQUITY (continued)****b) Warrants (continued)**

- 15% vested immediately upon execution (vested);
- 15% vest upon the execution of a definitive agreement for the formation of a joint venture (vested);
- 20% vest upon the joint venture installed and operating in at least 1,500 locations (“Milestone 3”) (vested);
- 20% vest upon the joint venture installed and operating in at least 5,000 locations (“Milestone 4”);
- 15% will vest upon the joint venture installed and operating in at least 20,000 locations; (“Milestone 5”); and
- 15% will vest upon the joint venture installed and operating in at least 30,000 locations (“Milestone 6”);

The vesting conditions are not related to the market price of the equity instruments of the Company and, as a result, they are non-market performance conditions. At September 30, 2023, management estimated when certain conditions will be met. Management expects Milestone 4 to vest, however Milestones 5 and 6 are not expected to vest prior to the expiry of the warrants. These warrants had a total fair value of \$8,845,763, or \$5.70 per warrant, using the Black Scholes model with the following inputs: i) exercise price: \$8.40; ii) share price: \$7.80; iii) term: 5.00 years; iv) volatility: 100%; v) discount rate: 0.74%. \$306,105 has been recorded to share-based payments expense during the nine months ended September 30, 2023 (2022-\$876,759).

In addition, to the above warrants, the Company will issue to Modelo 500,000 additional top up Warrants (the “Additional Warrants”) upon the satisfaction of Milestone 3 which, if met, will be priced at the date of satisfaction of Milestone 3 and which will be subject to the following vesting conditions:

- 50% will vest immediately (vested); and
- 50% will vest upon the satisfaction of Milestone 4.

Each Additional Warrant will have an exercise price equal to the closing price of the Company’s shares on the last trading prior to the date of satisfaction of Milestone 3 and will be exercisable for a period of five years from the date of issuance.

As of September 30, 2023, the Company had not issued the additional 5,000,000 warrants to Modelo despite the satisfaction of Milestone 3. An obligation to issue warrants was recorded at December 31, 2022. These warrants had a total fair value of \$482,480, or \$10.00 per warrant, using the Black Scholes model with the following inputs: i) exercise price: \$18.00; ii) share price: \$18.00; iii) term: 5.00 years; iv) volatility: 97%; v) discount rate: 3.55%. As a result, \$86,856 (2022-\$Nil)

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**16. SHAREHOLDERS' EQUITY (continued)****b) Warrants (continued)**

has been recorded to share-based payments expense during the nine months ended September 30, 2023.

Continuity of the Company's warrants is as follows:

	Number of warrants	Weighted average exercise price (\$CAD)	Weighted average exercise price (\$USD)
Outstanding, December 31, 2021	5,789,905	4.40	3.30
Granted	3,592,230	4.90	3.60
Exercised	(1,187,472)	2.00	1.60
Expired	(45,747)	6.00	3.38
Outstanding, December 31, 2022	8,148,916	\$ 4.90	\$ 3.70
Granted	8,814,890	0.50	0.30
Exercised	(49,411)	1.70	1.30
Expired	(2,049,485)	1.70	1.20
<b>Outstanding, September 30, 2023</b>	<b>14,864,910</b>	<b>\$ 2.90</b>	<b>\$ 2.00</b>

As at September 30, 2023, the following warrants were outstanding and exercisable:

Number of warrants outstanding	Exercise price (\$CAD)	Exercise price (\$USD)	Expiry date	Number of warrants exercisable
888,989	6.50	4.80	June 29, 2024	888,989
18,800	5.00	3.70	June 29, 2024	18,800
1,550,000	8.40	6.20	March 18, 2026	775,000
302,190	0.8	0.60	July 20, 2025	302,190
7,000	0.8	0.60	July 25, 2025	7,000
2,214,994	5.00	3.70	July 28, 2025	2,214,994
153,334	3.00	2.20	July 28, 2025	153,334
887,183	5.00	3.70	August 31, 2025	887,183
12,500	3.00	2.20	November 10, 2025	12,500
324,220	5.00	3.80	November 10, 2025	324,220
6,725,000	0.80	0.60	July 20, 2027	6,725,000
1,122,700	0.80	0.60	July 25, 2027	1,122,700
658,000	0.80	0.60	August 11, 2027	658,000
<b>14,864,910</b>	<b>\$ 2.50</b>	<b>0.18</b>		<b>14,089,910</b>

As at September 30, 2023, the weighted average remaining contractual life of outstanding warrants is 2.97 years.

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**16. SHAREHOLDERS' EQUITY (continued)****c) Options**

Continuity of the Company's stock options is as follows:

	Number of options	Weighted average exercise price (\$CAD)	Weighted average exercise price (\$USD)
Outstanding, December 31, 2021	1,153,083	\$ 3.80	\$ 3.00
Granted	490,000	6.80	4.50
Exercised	(97,000)	2.60	1.90
Expired	(29,500)	3.30	2.40
Forfeited	(96,500)	4.70	3.50
Returned	12,500*	1.70	1.30
Outstanding, December 31, 2022	1,432,583	\$ 4.90	\$ 3.40
Granted	560,600	2.50	1.90
Exercised	(101)	1.70	1.30
Expired	(282,000)	3.00	2.30
Forfeited	(91,500)	5.00	3.70
<b>Outstanding, September 30, 2023</b>	<b>1,619,583</b>	<b>\$ 4.40</b>	<b>\$ 3.10</b>
<b>Exercisable, September 30, 2023</b>	<b>1,213,149</b>	<b>\$ 4.00</b>	<b>\$ 2.80</b>

\* On October 21, 2021, the Company issued 12,500 shares for the exercise of 12,500 options. These options were exercised in error and the value associated with the shares was recorded as \$nil. On February 18, 2022, the issued shares were returned to Treasury.

As at September 30, 2023, the following stock options were outstanding and exercisable:

Number of options outstanding	Exercise price (\$CAD)	Exercise price (\$USD)	Expiry date	Number of options exercisable
5,000	3.00	2.20	Dec 15, 2024	5,000
25,000	3.00	2.20	Jan 12, 2025	25,000
204,899	1.70	1.30	Oct 6, 2025	204,899
15,000	1.70	1.30	Oct 9, 2025	15,000
30,000	2.50	1.80	Nov 24, 2025	30,000
15,000	7.30	5.40	Mar 8, 2026	15,000
301,250	5.10	3.80	Aug 10, 2026	301,250
3,333	6.00	4.40	Aug 20, 2026	3,333
27,500	7.50	5.50	Sep 20, 2026	27,500
3,000	9.70	7.20	Oct 1, 2026	3,000
12,000	16.20	12.00	Nov 18, 2026	12,000
15,000	12.50	9.20	Dec 15, 2026	5,000
291,500	8.10	6.00	Jan 27, 2027	113,833
19,500	8.10	6.00	Jan 31, 2027	6,500
10,000	5.40	4.00	Apr 27, 2027	3,333
107,500	3.00	2.20	Oct 24, 2027	72,500
534,100	2.50	1.80	Mar 31, 2028	370,000
<b>1,619,583</b>	<b>4.40</b>	<b>3.10</b>		<b>1,213,149</b>

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**16. SHAREHOLDERS' EQUITY (continued)****c) Options (continued)**

As at September 30, 2023, the weighted average remaining contractual life of outstanding options is 3.42 years.

During the nine months ended September 30, 2023, the Company granted 560,600 options with a fair value of \$422,871. Share-based payments relating to options vesting during the nine months ended September 30, 2023, using the Black- Scholes option pricing model was \$780,994 (2022-\$ 917,741).

Employee options were measured at fair value on the grant date and recognized over the vesting period from the date of grant. Nonemployee options were measured indirectly with reference to the fair value of the equity instruments granted as the fair value of goods and services received cannot be measured reliably. Nonemployee options are measured at the end of each reporting period over the term that goods and services are received.

The fair value of stock options granted during the nine months ended September 30, 2023, was estimated using the Black-Scholes Option Pricing Model with the following assumptions:

<b>Assumptions</b>	<b>September 30, 2023</b>	<b>September 30, 2022</b>
Risk-free interest rate	3.02%	1.64% to 3.03%
Expected volatility	100%	100%
Dividend yield	0%	0%
Expected life	5.00 years	5.00 years

**d) Restricted Share Units ("RSU")**

During the year ended December 31, 2022, the Company granted 10,000 RSUs with a fair value of \$20,013 (2021 – 38,350 RSUs with a fair value of \$261,508). Share-based payments relating to RSUs vesting during the nine months ended September 30, 2023, using the Black- Scholes option pricing model was \$20,221 (2022 - \$99,921). The RSUs issued during the ended December 31, 2021, vest as follows:

- 13,350 RSUs
  - 50% vest on December 31, 2021
  - 50% vest on December 31, 2022
- 10,000 RSUs
  - 33% vest on August 23, 2022
  - 33% vest on August 23, 2023
  - 34% vest on August 23, 2024
- 15,000 RSUs
  - 33% vested on December 15, 2022
  - 33% vest on December 15, 2023
  - 33% vest on December 15, 2024



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**16. SHAREHOLDERS' EQUITY (continued)****d) Restricted Share Units ("RSU") (continued)**

The RSUs issued during the year ended December 31, 2022, vest as follows:

- 10,000 RSUs
  - 33% vest on August 18, 2023
  - 33% vest on August 18, 2024
  - 34% vest on August 18, 2025

Continuity of the Company's RSUs is as follows:

	Number of RSUs	Weighted average exercise price (\$CAD)	Weighted average exercise price (\$USD)
Outstanding, December 31, 2021	38,350	\$ 8.70	\$ 6.50
Granted	10,000	2.80	2.10
Exercised	(4,175)	7.20	5.40
Outstanding, December 31, 2022	44,175	\$ 7.50	\$ 5.60
Exercised	(4,175)	7.20	5.40
Forfeited	(10,000)	5.70	4.30
<b>Outstanding, September 30, 2023</b>	<b>30,000</b>	<b>\$ 4.40</b>	<b>\$ 3.10</b>
<b>Exercisable, September 30, 2023</b>	<b>10,000</b>	<b>\$ 3.70</b>	<b>\$ 2.60</b>

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**17. EXPENSES BY NATURE**

	Three months ended September 30, 2023	Three months ended September 30, 2022	Nine months ended September 30, 2023	Nine months ended September 30, 2022
Marketing expenses	\$ 332,260	\$ 250,192	\$ 696,830	\$ 997,278
Meals and entertainment	4,023	15,642	26,287	37,949
Tradeshaw expenses	-	21,522	45,028	54,817
Salaries and wages	381,033	346,396	1,099,616	957,672
Total sales and marketing expense	\$ 717,316	\$ 633,752	\$ 1,867,761	\$ 2,047,716
General and administrative expenses	\$ 245,039	\$ 238,254	\$ 572,722	\$ 593,046
Professional fees	210,272	83,931	442,594	359,222
Consulting fees	162,798	168,011	434,862	408,500
Management fees	-	62,500	62,500	176,572
Rent	3,639	3,545	10,954	10,065
Salaries and wages	75,942	81,954	205,143	260,610
Travel	13,030	69,023	118,212	191,180
Depreciation (Note 6)	11,445	11,579	34,382	33,151
Lease-related depreciation (Note 15)	22,739	22,738	68,218	61,438
Utilities	32,781	13,878	63,487	36,661
Penalties and fees	528	-	528	-
Bad debt expenses	3,772	126,460	36,403	199,016
Transfer agent and filing fees	19,911	21,838	43,460	51,964
Total general and administrative expense	\$ 801,896	\$ 903,711	\$ 2,093,465	\$ 2,381,425
Consulting fees	\$ 260,530	\$ 277,562	\$ 795,770	\$ 849,518
Contract development and materials expense	24,059	243,453	125,645	264,453
Salaries and wages	248,750	200,915	799,655	633,098
Total research and development expenses	\$ 533,339	\$ 721,930	\$ 1,721,070	\$ 1,747,069

**18. RELATED PARTY TRANSACTIONS***Key management compensation*

Key management consists of the Officers and Directors who are responsible for planning, directing, and controlling the activities of the Company. All related party transactions are carried out in the normal course of operation.

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**18. RELATED PARTY TRANSACTIONS (continued)**

	Three months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Management fees	\$ 239,400	\$ 299,900	\$ 770,700	\$ 901,700
Share-based payments	1,804	175,294	663,118	569,945
	\$ 241,204	\$ 475,194	\$ 1,433,818	\$ 1,471,645

Management fees are included in general and administrative expenses and sales and marketing expense and director fees are included in general and administrative expenses.

*Other related party transactions*

During the three and nine months ended September 30, 2023, and 2022, other related party transactions consisted of the following:

	Three months ended September 30, 2023	Three months ended September 30, 2022	Nine months ended September 30, 2023	Nine months ended September 30, 2022
Revenue earned on the sale of hardware to Winkel, included in hardware revenue	\$ -	\$ -	\$ -	\$ 258,850
Revenue earned on the provision of installation services to Winkel, included in professional services revenue	\$ -	\$ -	\$ -	\$ 98,250
Revenue earned on the sale of software, included in license fee revenue	\$ -	\$ -	\$ 1,800	\$ 35,850
Revenue earned on the provision of consulting services, included in professional services revenue	\$ 30,000	\$ 375,000	\$ 90,000	\$ 555,000
Rental income on sublease	\$ 13,414	\$ 13,041	\$ 35,522	\$ 24,109
Director fees, included in general and administrative expenses	\$ -	\$ 3,000	\$ -	\$ 11,000
Marketing expenses paid to a related entity, included in sales and marketing expenses	\$ 28,358	\$ 100,004	\$ 253,306	\$ 340,001
Accounting and administrative fees paid to related entities, included in general and administrative expenses	\$ 20,447	\$ 19,961	\$ 61,342	\$ 59,766
Interest expense for notes payable to related parties, excluding discount accretion	\$ 19,973	\$ -	\$ 55,031	\$ -

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**18. RELATED PARTY TRANSACTIONS (continued)***Related party balances*

As at September 30, 2023, \$ 556,369 (December 31, 2022 - \$121,733) was due to related parties and is included in accounts payable and accrued liabilities. The amounts were non-interest bearing and due on demand.

As of September 30, 2023, an amount of \$180,000 was owing to three board of directors and was included in the loans payable balance. These loans accrue interest at rates between 48% and 60% per annum, and they are secured against the Company's accounts receivables. The accrued interest relating to these loans of \$12,288 is included in Accounts payable and accrued liabilities (Note 13).

As at September 30 2023, \$65,417 (CAD\$83,850) was due from related parties for the subscription of units during the Private placement (Note 16a).

As at September 30, 2023, \$ 1,594,432 (December 31, 2022 - \$1,963,979) was due from Winkel and \$662,180 is included in trade and other receivables, and \$932,352 has not been recognized for financial reporting purposes. The amount is interest bearing at 5.0% per annum has been offset.

During the nine months ended September 30, 2023, the Company advanced an additional \$490,181 to Winkel under the bridge loan agreement. The balance of the bridge loan was determined not be collectible and impaired from a total of \$2,521,436 (Note 12) to \$Nil.

At September 30, 2023, \$87,736 (December 31, 2022 - \$6,430) was due from Radar USA Inc and is included in trade and other receivables. The amount is non-interest bearing and due on demand.

**19. OPERATING SEGMENTS**

The Company operates in one reportable segment being the development and sale of software as a service, including any required hardware to operate the software.

Geographic information related to the Company's assets and location of its customers is as follows:

	September 30, 2023		December 31, 2022	
	United States	Total	United States	Total
Inventory	\$ 47,981	\$ 47,981	\$44,995	\$ 44,995
Property and Equipment	\$ 54,828	\$ 54,828	\$85,759	\$ 85,759
Lease asset	\$ 104,964	\$ 104,964	\$173,182	\$ 173,182

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**19. OPERATING SEGMENTS (continued)**

	September 30, 2023			September 30, 2022		
	United States	Other	Total	United States	Other	Total
Revenue	\$ 241,712	\$ 77,375	\$ 319,087	\$988,629	\$221,890	\$1,210,519

**20. CAPITAL MANAGEMENT**

The Company's objectives when managing capital are to safeguard its ability to continue as a going concern in order to pursue its operations and to maintain a flexible capital structure, which optimizes the costs of capital at an acceptable risk. The Company considers its capital for this purpose to be its equity, promissory notes and convertible debt.

For the nine months ended September 30, 2023, there was no change in the Company's approach to capital management. The Company's primary source of capital is through the issuance of common shares. The Company manages and adjusts its capital structure when changes in economic conditions occur. To maintain or adjust the capital structure, the Company may seek additional funding. The Company may require additional capital resources to meet its administrative overhead expenses in the long term. The Company believes it will be able to raise capital as required in the long term but recognizes there will be risks involved that may be beyond its control. There are no external restrictions on the management of capital.

**21. FINANCIAL RISK MANAGEMENT**

The Company is exposed to varying degrees to a variety of financial instrument related risks:

*Foreign exchange risk*

Foreign exchange risk is the risk that the fair value of future cash flows will fluctuate as a result of changes in foreign exchange rates. Foreign exchange risks are closely monitored, and attempts are made to match foreign cash inflows and outflows. As at September 30, 2023, the Company is primarily exposed to foreign exchange risk through its cash and cash equivalents denominated in Canadian dollars. The Company mitigates foreign exchange risk by monitoring foreign exchange rate trends and evaluating reinvestment opportunities when possible. The Company is not exposed to significant foreign exchange risk.

*Credit risk*

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Company's cash and trade and other receivables are exposed to credit risk. The Company reduces its credit risk on cash by placing these instruments with institutions of high credit worthiness. The Company mitigates credit risk by evaluating the creditworthiness of customers prior to conducting business with them and monitoring its exposure for credit losses with existing customers.

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**21. FINANCIAL RISK MANAGEMENT (continued)**

Trade and other receivables also include refundable goods and services tax which bears minimal credit risk as it is receivable from the Canadian government. For trade receivables, the Company applies the IFRS 9 simplified approach to measure expected credit losses which uses a lifetime expected loss allowance for all trade receivables. The expected loss rates are based on the payment profiles of sales over a period of 12 months before September 30, 2023, and the corresponding historical credit losses experienced within this period. The historical loss rates are adjusted to reflect the current forward-looking information on economic factors affecting the ability of customers to settle receivables. Accounts receivables are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, business failure, the failure of a debtor to engage in a repayment plan, and a failure to make contractual payments over the negotiated contract period.

The Company's aging of trade receivables was as follows:

	September 30, 2023	December 31, 2022
Current	\$ 75,092	\$ 88,761
1- 30 days	68,673	-
31- 60 days	15,271	10,717
61 - 90 days	19,288	12,751
91+ days	750,072	2,263,325
Provision for doubtful accounts and Winkel reserve	(739,476)	(911,003)
Total	\$ 188,920	\$ 1,464,551

*Interest rate risk*

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. As at September 30, 2023, the Company is not exposed to significant interest rate risk.

*Liquidity risk*

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with financial liabilities. The Company manages liquidity risk by maintaining sufficient cash balances to enable settlement of transactions on the due date. The Company addresses its liquidity through equity financing obtained through the issuance of equity and common shares. While the Company has been successful in securing financings in the past, there is no assurance that it will be able to do so in the future.

**22. BASIS OF FAIR VALUE**

Financial instruments that are measured subsequent to initial recognition at fair value are grouped in Levels 1 to 3 based on the degree to which the fair value is observable:

Level 1 - fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities;

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**22. BASIS OF FAIR VALUE (continued)**

Level 2 - fair value measurements are those derived from inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3 - fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable marker data (unobservable inputs).

The Company's financial instruments consist of cash, trade and other receivables, accounts payable, lease liabilities, and notes payable. With the exception of notes payable, the carrying value of the Company's financial instruments approximate their fair values due to their short-term maturities. The fair value of notes payable approximates their carrying value, excluding discounts, due to minimal changes in interest rates and the Company's credit risk since issuance of the instruments.

**23. CONTINGENCY**

In the ordinary course of business, the Company and its subsidiary may become involved in various legal and regulatory actions. The Company establishes legal provisions when it becomes probable that the Company will incur a loss and the amount can be reliably estimated.

During the year ended December 31, 2020, a demand letter was received by the Company from Interknowlogy, LLC ("Interknowlogy"), a formerly related company, pertaining to outstanding payment and corresponding late charges. The Company contested the work performed by Interknowlogy and plans to vigorously defend the suit and file a substantial counter claim for failure to deliver as well as damages incurred.

As at September 30, 2023, included in accounts payable is a liability of \$587,759 (including \$77,760 late payment interest charges), based on the statement of work (2022 - \$587,759).

**24. SUPPLEMENTAL CASHFLOW INFORMATION**

	<b>September 30, 2023</b>		<b>September 30, 2022</b>	
<b>Supplemental cash flow disclosures:</b>				
Interest paid	\$	99,264	\$	94,769
Promissory notes and accrued interest settled for shares	\$	-	\$	195,000
<b>Non-Cash Investing and Financing Activities:</b>				
Fair value of warrants, options and RSUs exercised	\$	24,074	\$	213,668
Broker warrants issued		80,089		-
Shares issued to settle debt	\$	80,000	\$	-

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### **25. SUBSEQUENT EVENTS**

#### *Acquisition of Shelf Nine*

On October 20, 2023, the Company entered into a definitive purchase agreement (“the Agreement”) with Shelf Nine LLC, a Delaware limited liability company (“Shelf Nine”) to acquire 100% of the shareholding of Shelf Nine from the current shareholders of Shelf Nine (“the Sellers”) in exchange for the following:

- a) A total of \$450,000 of the Company’s shares with a deemed price of USD\$0.04 per share issued at the closing of the acquisition.
- b) The issuance by the Company of its common shares of USD\$50,000 payable to the Sellers which are to be held in escrow.
- c) The Sellers shall be entitled to an additional payment of up to \$3,890,000 payable in fully paid and non-assessable shares of the Company at the time certain revenue objectives are met.
- d) The Company shall execute and deliver a replacement promissory note to Village Super Market, Inc. (“Village”), whereby the Company shall assume 100% of Shelf Nine’s indebtedness and other obligations under the original promissory note.

1,582,250 common shares were issued during the subsequent period in connection with the agreement.

#### *Promissory notes*

Subsequent to the period ended September 30, 2023, the Company issued additional promissory notes for a principal amount of \$216,000. This promissory note, classified as a loan payable, accrues an effective interest rate of 48% to 60% per annum, and is secured against the Company’s accounts receivables.

#### *Consolidation of Shares*

On November 3, 2023, the Company completed a 1-for-10 reverse split of its common shares (“the Consolidation”). The Consolidation is effective as of the close of business on November 3, 2023.

#### *Brokered private placement*

On November 15, 2023, the Company announced it will proceed with a brokered private placement of up to 17,386,600 units of the Company (the “Units”) at \$0.16 per Unit (\$0.117 USD) for gross proceeds of up to approximately \$2,781,856 (\$2,096,454 USD) (the “Offering”). Each Unit will consist of one common share in the capital of the Company (a “Share”) and one transferrable common share purchase warrant (a “Warrant”). Each Warrant will entitle the holder to purchase one additional Share at a price of \$0.20 (\$0.146 USD) for a period of 36 months from the closing of the Offering.