### FORM 51-102F3 Material Change Report

### MATERIAL CHANGE REPORT UNDER SECTION 7.1 OF NATIONAL INSTRUMENT NO. 51-102

Item 1.	<u>Reporting Issuer</u>
	NexTech AR Solutions Corp. (the "Company" or "Nextech") PO Box 64039
	RPO Royal Bank Plaza Toronto, Ontario, M5J 2T6
Item 2.	Date of Material Change
	A material change took place on August 21, 2023.
Item 3.	Press Release
	A news release in respect of the material change was disseminated on August 22, 2023.
Item 4.	Summary of Material Change
	The Company announced that it has issued an aggregate of 6,661,388 share purchase warrants (the "Warrants") to its service providers in connection with their employment and/or consulting arrangements with the Company. Each Warrant is exercisable to acquire one common share of the Company (an "Underlying Share") at an exercise price of Cdn\$0.55 for a period of one year. The Warrants will be automatically exercised in equal monthly tranches on a pro rata basis over the term of the Warrants, and the exercise price will be satisfied by the monthly salaries otherwise payable by the Company to the recipients of the Warrants.
Item 5.	Full Description of Material Change
	The material change is described in the Company's press release attached hereto as Schedule "A", which press release is incorporated by reference herein.
Item 6.	<b>Reliance on subsection 7.1(2) of National Instrument 51-102</b>
	The report is not being filed on a confidential basis.
Item 7.	Omitted Information
	No information has been omitted.
Item 8.	Executive Officer
	Evan Gappelberg
Item 9.	Date of Report
	DATED at Toronto, in the Province of Ontario, this 23 <sup>rd</sup> day of August, 2023.

### **SCHEDULE "A"**

# Nextech3D.ai Reports +157% Year to Date Revenue Growth

# Q2 & Six Months 2023 Financial Highlights

## Six months revenue up +157% compared to same period last year

## Q2 revenue up +155% compared to same period last year

# Q2 Gross profit remained consistent at 39%

**TORONTO, ON Canada** – **August 22, 2023** – <u>Nextech3D.AI</u> (formally "Nextech AR Solutions Corp" or the "Company") (OTCQX: NEXCF) (CSE: NTAR) (FSE: EP2), a Generative AI-Powered 3D model supplier for Amazon, P&G, Kohls and other major e-commerce retailers is pleased to report its financial and operating results for its second quarter ended June 30, 2023.

Please join Evan Gappelberg, Chief Executive Officer and Andrew Chan, Chief Financial Officer after the close today August 22, 2023 at 5:00 P.M. ET where Nextech3D.ai will host a conference call to discuss these financial results.

## **Evan Gappelberg - CEO Commentary:**

"Our results for Q2 were in line with our prelim numbers as we achieved record sales of \$1.4 million +155% over Q2 2022. However, based on the current order flow from Amazon and others, we are projecting a breakout Q3 quarter with revenue of \$1.7 million." He continued, "In Q3 we are not only seeing our revenue accelerate but our focused team has been successful in reducing our burn down to a minimum level that I have not seen in years. I'm excited to report to our loyal shareholders that with contributions from increased revenue and shares for services on an unconsolidated basis, we've reduced Nextech3D.ai's cash burn down to \$300,000 which when combined with our recent capital raise, gives me the confidence in saying that we won't need to raise additional capital for the next 12 months. Nextech3D.ai's groundbreaking generative-AI technology positions the Company as a leading AI solution globally for scaling 3D model production in the thriving e-commerce, gaming, and manufacturing industries. Furthermore, thanks to our latest funding round, our cash position is now robust enough to accommodate the increased demand we anticipate in the second half of 2023 and beyond."

### **Unaudited Q2 2023 Financial Highlights:**

Three month quarterly revenue up +155% compared to same period last year; Sequential quarterly revenue grew 8%

Delivery of over 50,000 3D models to date

### 6 Months Ending Ending June 30, 2023:

Year to date revenue up +157% compared to same period last year; Gross profit remained consistent at 39%

## Condensed Consolidated Interim Statements of Financial Position

	June 30, 2023	December 31, 202
Assets		
Current assets		
Cash & cash equivalents (Note 3)	\$ 3,810,323	\$ 3,777,117
Receivables (Note 4)	104,657	744,331
Deferred asset (Note 5)	211,641	256,818
Contract asset (Note 12)	199,546	332,197
Prepaid expenses	376,558	310,906
Inventory	-	45,289
Non current assets held for sale	-	501,188
	4,702,725	5,967,846
Non-current assets		
Equipment (Note 6)	193,336	278,463
Deferred consideration (Note 14)	199,320	
Deferred tax asset	191,306	
Right of use asset (Note 7)		829,278
Finance lease receivable on sublease (Note 7)	914,665	
Intangible assets (Note 8)	2,128,558	3,313,741
Goodwill (Note 8)	6,434,004	6,746,378
Total assets	\$ 14,763,914	\$ 17,135,706
Liabilities and Shareholders' Equity Current liabilities Accounts payable and accrued liabilities (Note 9)	\$ 3,899,601	
Deferred revenue (Note 12)	281,044	437,746
Lease liability (Note 7)	176,328	222,250
Liabilities associated with assets held for sale		92,532
Non-current liabilities	4,356,973	3,394,446
Lease liability (Note 7)	514,297	582,586
Deferred income tax liability		29,974
Total liabilities	4,871,270	4,007,006
Shareholders' Equity		
Share capital (Note 10)	87,677,731	83,271,707
Reserves	16,238,629	12,754,706
Accumulated Other Comprehensive Income	1,184,974	827,101
Shareholder's equity attributable to Nextech shareholders	(97,867,520)	(85,898,862
Total common shareholders' equity	7,233,814	10,954,652
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· · · · ·	2,658,830	2,174,048
Non controlling interest Total equity	2,658,830 9,892,644	2,174,048

## Condensed Consolidated Interim Statements of Comprehensive Loss

	Three	e months en ded June 30, 2023	Three months ended June 30, 2022 Revised (Note 2)		Six months ended June 30, 2023		Six months ended June 30, 2022 Revised (Note 2)
Revenue (Note 12)	\$	1,405,003	\$ 551,945	s	2,706,197	s	1,062,156
Cost of sales (Note 13)		(875,033)	(347,303)		(1,642,341)		(601,786)
Gross profit		529,970	204,642		1,063,856		460,370
Operating expenses:							
Sales and marketing (Note 13)		1,358,985	1,249,004		3,009,293		2,901,712
General and administrative (Note 13)		2,673,998	3,941,315		5,265,627		6,963,302
Research and development (Note 13)		877,262	880,272		1,757,166		1,907,466
Stock based compensation (Note 10)		1,084,471	878,286		2,255,142		1,457,091
Amortization (Note 8)		500,094	750,429		1,030,753		1,478,807
Depreciation (Note 6)		15,546	31,580		44,877		63,239
Right of use amortization (Note 7)		(118)	19,227		55,728		38,453
		6,510,238	7,750,113		13,418,586		14,810,070
Other expense (income)							
Loss (gain) on disposition (Note 14)		(34,830)	-1		160,149		121
Impairment of goodwill (Note 14)		-	-		184,097		-
Impairment of intangible assets			2,702,313		-		2,702,313
Foreign exchange gain (loss)		743,127	(843,903)		649,165		(402,023)
		708,297	1,858,410		993,411		2,300,290
Loss before income taxes		(6,688,565)	(9,403,881)		(13,348,141)		(16,649,990)
Current income tax expense		(9,019)	(7,128)		(18,039)		(14,256)
Deferred income tax recovery		98,639	121,852		203,306		260,785
Net loss from operations	\$	(6,598,945)	\$ (9,289,157)	\$	(13,162,874)	\$	(16,403,461)
Income (loss) from discontinued operations	s		295,605	\$	15	\$	(293,636)
Other comprehensive loss							
Exchange differences on translating foreign operations, continuing operations		454,321	11,126		357,873		11,126
Exchange differences on translating foreign operations, discontinued operations		78	(1,571)		8		(26,258)
Total comprehensive loss	S	(6,144,624)	\$ (8,983,997)	\$	(12,805,001)	\$	(16,712,229)
Non controlling interests		(494,717)	2		(1,194,216)		
Total comprehensive loss attributable to Nextech shareholders	s	(5,649,907)	\$ (8,983,997)	s	(11,610,785)	\$	(16,712,229)
Income (loss) per common share							
Basic and diluted loss per common share, continuing operations Basic and diluted loss per common share, discontinued operations		(0.06)	(0.09)		(0.11)		(0.17)
Weighted average number of common shares outstanding Basic and diluted		109,766,574	99,725,256		108,353,964		98,334,837

## Condensed

## Consolidated Interim

## Statements of

### **Flows** Cash

	Thre	e months ended June 30, 2023	Th	ree months ended June 30, 2022 Revised (Note 2)		Six months ended June 30, 2023	Six months ended June 30, 2022 Revised (Note 2)
Cashflows from operating activities							
Net loss, continuing operations Net loss, discontinuing operations	\$	(6,598,945)	\$	(9,289,157) 295,605	\$	(13,162,874) \$	(16,403,461) (293,636)
Items not affecting cash							
Amortization of intangible assets		500,094		750,429		1,030,753	1,478,807
Deferred income tax recovery		(98,639)		(121,852)		(203,306)	(260,785)
mpairment of intangible assets & goodwill				2,702,313		184,097	2,702,313
Amortization of right to use asset		(118)		19,227		55,728	38,453
inance income on sublease		41,576				41,567	
Depreciation of property and equipment		15,546		31,580		44,877	63,239
mployee pay program		(84,506)		148,500		225,087	865,566
Freasury shares for employee pay program		(01,000)		110,500		(201,717)	-
Stock based compensation		1,084,471		878,286		2,255,142	1,457,091
Nrite off equipment						85,679	-,,
Deferred consideration receivable on sale of PET		5,910				(199,320)	
aain on write off of right of use assets		(120,626)				(120,626)	-
Changes in non-cash working capital balances							
Receivables		836,414		600,222		706,634	662,372
Deferred asset		56,281		(153,185)		45,177	(153,185
Contract asset		53,928		(68,653)		132,651	192,567
Prepaid expenses		16,836		362,636		(35,827)	217,305
nventory				160,434		434,765	1,022,339
Accounts payable and accrued liabilities		(1,148,207)		739,778		(1,131,989)	(109,080
Deferred revenue		(258,268)		(200,758)		(156,702)	(186,861)
Deferred tax liability		-	-	-	-		
Cashflows from operating activities, continuing operations Cashflows from operating activities, discontinued operations	\$	(5,698,253)	\$	(2,605,203) (792,705)	\$	(9,970,204) \$	(8,496,077) (210,879)
Cashflows from investing activities							
Purchase of equipment		(7,603)		(37,485)		(36,603)	(84,038
Purchase of short term investments		(7,003)		(57,405)		(50,005)	(04,030
nterest on lease liability		(7,122)		(6,890)		(13,945)	(13,602)
Net cash provided by (used in) investing activities, continuing		(.),,	_	(0)000)		(10)0 10)	(20/000)
operations	\$	(14,725)	\$	(38,685)	\$	(50,548) \$	(86,756
אבר נפאר פרטאושבע טא נעזבע זוון ווועבזרווג פנטארובז, עוזנטוונוועבע ארגאינלאיי				(5,690)			(10,884
Cashflows from financing activities							
Proceeds from Employee Pay Program		701,794				2,281,014	
Proceeds from private placement, net of issuance costs		(6,350)		1,910		2,645,380	8,938,400
Payment of lease obligations		19,801		(74,369)		(111,698)	(147,767)
Receivables financing (net)		2,297,143				2,297,143	
ssuances to non controlling interest, net of issuance costs		2,277,289				2,364,037	
Net cash provided by (used in) financing activities, continuing	1.5						
operations Net cash provided by (used in) mancing activities, discontinued networks	\$	5,289,677	\$	(43,090) (29,369)	\$	9,475,876 \$	8,893,406 (102,767)
Change in cash during the period		(423,301)		(3,514,742)		(544,876)	(13,957
Cash, beginning of period		3,502,217		10,781,775		3,786,493	7,237,296
Effects of foreign exchange on cash		731,407		(203,765)		568,706	(160,072)
Cash, end of period, continuing operations		3,810,323		6,048,083		3,810,323	6,048,083
Cash, end of period, discontinued operations				1,015,185		•	1,015,185
Cash, end of period	\$	3,810,323	\$	7,063,268	\$	3,810,323 \$	7,063,268
Supplemental cash flow information							
Taxes paid		21,607		(224)		22,407	21,571
							17,857
Interest paid Interest received		11,221 17,766		9,022 11,956		16,688 51,555	39,329

### Earnings Call Details

Title: Nextech3D.ai 2023 Second Quarter Earnings & Conference Call

**Call Date:** Tuesday, August 22, 2023**Time:** 5:00PM (GMT-04:00) Eastern Time (US and Canada)

### **Participant Details**

Participant Toll-Free Dial-In Number: 1 (888) 330-2024

Participant Toll Dial-In Number: 1 (646) 960-0187

Conference ID: 7778367

Webcast Link: https://events.q4inc.com/attendee/996074403

For those unable to join the live event, a recording of the presentation will be posted on the <u>Company's IR website</u>.

### **Update on Previously Announced Warrant Issuances**

The Company previously announced on July 13, 2023 that in order to manage its cash flow and reduce or possibly eliminate its dependency of raising capital for payroll or contractor expenses it has renewed its previous share purchase warrant program pursuant to which, over the ensuing 12 month period, it will issue an aggregate of 6,661,388 share purchase warrants (the "Warrants") to its service providers in connection with their employment and/or consulting arrangements with the Company. Each Warrant will be exercisable to acquire one common share of the Company (an "Underlying Share") at an exercise price of Cdn\$0.55 for a period of one year. The Company has now issued these warrants as of August 21, 2023.

### **Recent News**

Nextech3D.ai Announces New Production Record Having Delivered More Than 50,000 3D Models

Nextech3D.ai Provides Earnings Call Details for Q2 2023 Financial Results August 22nd

Nextech3D.ai Reports Record Preliminary Q2 Revenue Up +155% To \$1.4Mill & Guides Towards Breakout Q3 Revenue +200% of \$1.7Mill - \$1.9Mill Amid Surging 3D Model Demand

### The Public Company CEO Experience Podcast

Nextech3D.ai has recently "The Public Company CEO Experience Podcast," featuring Evan Gappelberg, a highly accomplished three-time public company CEO and serial entrepreneur. The podcast offers listeners an exclusive behind-the-scenes look into the dynamic life of a public company CEO with valuable insights, while also discussing trending topics and providing business updates on Nexech3D.ai, Toggle3D.ai, and ARway.ai. To learn more please visit <u>https://www.nextechar.com/investors/the-ceo-experience</u>

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### About Nextech3D.ai

Nextech3D.ai, formerly known as "Nextech AR Solutions Corp" or the "Company," (OTCQX: NEXCF) (CSE: NTAR) (FSE: EP2), is a versatile augmented reality and AI technology company that utilizes its proprietary artificial intelligence (AI) to craft immersive 3D experiences at scale for E-COMMERCE. The Company's primary focus lies in creating high-quality 3D WebAR photorealistic models for Amazon and various other online retailers. Nextech3D.ai has adopted a unique approach to creating shareholder value beyond its operating business of creating 3D models.

The Company also develops or acquires disruptive AI-technologies, which are subsequently spun out to shareholders as standalone public companies. This spin-out strategy allows Nextech3D.ai to issue stock dividends to its shareholders while maintaining significant ownership in the public spin-out, without dilution to the parent company Nextech3D.ai.

Notably, Nextech3D.ai successfully spun out "ARway," (OTCQB: ARWYF | CSE: ARWY) its spatial computing platform, as a standalone public company on October 26, 2022. The Company retains a 49% stake with 13 million shares in ARway Corp. while distributing 4 million shares to Nextech AR shareholders.

Similarly, Nextech3D.ai accomplished its second spin-out launching Toggle3D.ai, (OTC: TGGLF | CSE: TGGL) an AI-powered 3D design studio aimed at competing with Adobe. The Company retains a 44% stake with 13 million shares in Toggle3D.ai Corp.

To learn more, please follow us on <u>Twitter</u>, <u>YouTube</u>, <u>Instagram</u>, <u>LinkedIn</u>, and <u>Facebook</u>, or visit our website: <u>https://www.Nextechar.com</u>.

For further information, please contact:

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### Nextech3D.ai

Evan Gappelberg

CEO and Director

866-ARITIZE (274-8493)

### Forward-looking Statements

The CSE has not reviewed and does not accept responsibility for the adequacy or accuracy of this release.

Certain information contained herein may constitute "forward-looking information" under Canadian securities legislation. Generally, forwardlooking information can be identified by the use of forward-looking terminology such as, "will be" or variations of such words and phrases or statements that certain actions, events or results "will" occur. Forward-looking statements regarding the completion of the transaction are subject to known and unknown risks, uncertainties and other factors. There can be no assurance that such statements will prove to be accurate, as future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward-looking statements and forward-looking information. Nextech will not update any forward-looking statements or forward-looking information that are incorporated by reference herein, except as required by applicable securities laws.