



HERBAL DISPATCH INC.

Condensed Interim Consolidated Financial Statements

Three and Nine Months Ended September 30, 2024

(Expressed in Canadian dollars)

NOTICE OF NO AUDITOR REVIEW OF INTERIM FINANCIAL STATEMENTS

Under National Instrument 51-102, Part 4, subsection 4.3(3)(a), if an auditor has not performed a review of the unaudited interim consolidated financial statements, they must be accompanied by a notice indicating that the unaudited interim consolidated financial statements have not been reviewed by an auditor.

The accompanying unaudited condensed interim consolidated financial statements of the Company have been prepared by and are the responsibility of the Company's management. The unaudited condensed interim consolidated financial statements have been prepared using accounting policies in compliance with International Financial Reporting Standards for the preparation of unaudited interim consolidated financial statements and are in accordance with International Accounting Standard 34 - Interim Financial Reporting.

The Company's independent auditor has not performed a review of these unaudited condensed interim consolidated financial statements in accordance with standards established by the Chartered Professional Accountants of Canada for a review of interim financial statements by an entity's auditor.

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Herbal Dispatch Inc.

Condensed Interim Consolidated Statements of Financial Position

(unaudited)

(expressed in Canadian dollars)

	<u>Sept 30, 2024</u>	<u>Dec 31, 2023</u>
Assets		
Current assets:		
Cash	\$ 371,258	\$ 222,392
Trade and other receivables	634,472	704,318
Prepaid expenses and deposits	223,211	139,131
Inventory	2,083,678	1,242,439
Total current assets	<u>3,312,619</u>	<u>2,308,280</u>
Long-term assets		
Property, plant & equipment	56,363	58,533
Intangible assets	2,912,742	3,102,828
Right of use asset (Note 3)	420,795	515,474
Royalty receivable (Note 12)	272,340	453,357
Goodwill	1,748,458	1,748,458
Total assets	<u>\$ 8,723,317</u>	<u>\$ 8,186,930</u>
Liabilities and shareholders' equity		
Current liabilities		
Accounts payable and accrued liabilities	\$ 3,307,129	\$ 2,197,075
Deferred revenue	212,181	90,900
Income taxes payable	-	38,598
Current portion of right of use lease (Note 3)	118,947	107,114
Loans payable (Note 4)	1,146,534	140,000
Total current liabilities	<u>4,784,791</u>	<u>2,573,687</u>
Long-term liabilities		
Right of use lease (Note 3)	347,188	438,357
Loans payable (Note 4)	60,000	933,645
Total liabilities	<u>5,191,979</u>	<u>3,945,689</u>
Shareholders' equity		
Share capital (Note 5)	77,167,778	76,760,128
Contributed surplus	3,646,268	3,635,443
Accumulated other comprehensive loss	(821,573)	(820,310)
Deficit	(76,461,135)	(75,334,020)
Total shareholders' equity	<u>3,531,338</u>	<u>4,241,241</u>
Total liabilities and shareholders' equity	<u>\$ 8,723,317</u>	<u>\$ 8,186,930</u>

Herbal Dispatch Inc.
Condensed Interim Consolidated Statements of
Operations

(unaudited)

(expressed in Canadian dollars)

	For the three months ended		For the nine months ended	
	Sept 30 2024	Sept 30 2023	Sept 30 2024	Sept 30 2023
Revenue:				
Sales	\$ 3,260,172	\$ 1,483,815	\$ 9,167,816	\$ 3,251,856
Excise duties	(537,935)	(309,396)	(1,526,767)	(623,180)
Net Revenue	2,722,237	1,174,419	7,641,049	2,628,676
Cost of sales	1,978,182	924,779	5,830,493	2,081,131
Gross profit	744,055	249,640	1,810,556	547,545
Expenses:				
General and administration (Note 10)	551,147	485,521	1,637,742	1,422,810
Selling and marketing (Note 10)	185,765	166,175	641,192	449,169
Depreciation & amortization	101,468	100,465	302,998	290,060
	838,380	752,161	2,581,932	2,162,039
Loss from operations	(94,325)	(502,521)	(771,376)	(1,614,494)
Other expenses (income)				
Share based compensation (Note 7)	10,825	-	10,825	-
Interest and other	84,634	34,091	177,832	82,910
Gain on extinguishment of debt	-	-	(19,912)	(103,543)
Loss on investments (Note 12)	195,510	-	195,510	-
Loss (gain) on foreign exchange	1,846	(13,559)	(11,455)	(295)
Accretion expense	1,016	9,987	2,939	26,906
	293,831	30,519	355,739	5,978
Net loss	(388,156)	(533,040)	(1,127,115)	(1,620,472)
Other comprehensive income (loss)				
Currency translation adjustment	(81)	1,210	(1,263)	(1,461)
Comprehensive loss	\$ (388,237)	\$ (531,830)	\$ (1,128,378)	\$ (1,621,933)
Basic and diluted loss per share	\$ (0.00)	\$ (0.01)	\$ (0.01)	\$ (0.02)
Weighted average number of common shares outstanding	81,780,699	68,627,909	77,987,911	64,893,542

Herbal Dispatch Inc.
Consolidated Statements of Shareholders' Equity

(unaudited)

(expressed in Canadian Dollars)

	Common Shares		Contributed Surplus	Accumulated other comprehensive loss	Deficit	Shareholder's Equity
	Number	\$				
Balance, December 31, 2022	73,354,562	76,744,245	3,614,977	(819,430)	(73,262,710)	6,277,082
Shares issued - acquisitions	273,137	15,883	-	-	-	15,883
Issuance of convertible debenture	-	-	20,466	-	-	20,466
Currency translation adjustment	-	-	-	(880)	-	(880)
Net loss for the period	-	-	-	-	(2,071,310)	(2,071,310)
Balance, December 31, 2023	73,627,699	76,760,128	3,635,443	(820,310)	(75,334,020)	4,241,241
Shares issued - private placement	8,153,000	407,650	-	-	-	407,650
Share based compensation	-	-	10,825	-	-	10,825
Currency translation adjustment	-	-	-	(1,263)	-	(1,263)
Net loss for the period	-	-	-	-	(1,127,115)	(1,127,115)
Balance, September 30, 2024	81,780,699	77,167,778	3,646,268	(821,573)	(76,461,135)	3,531,338

Herbal Dispatch Inc.
Condensed Interim Consolidated Statements of Cash Flows
(unaudited)
(expressed in Canadian Dollars)

	For the nine months ended	
	September 30 2024	September 30 2023
Cash provided by (used in):		
Operating activities:		
Net loss for the period	\$ (1,127,115)	\$ (1,620,472)
Items not affecting cash:		
Depreciation & amortization	302,998	290,060
Share based compensation	10,825	-
Gain on extinguishment of debt	(19,912)	(103,543)
Loss on investments	195,510	-
Gain on foreign exchange	(11,455)	(295)
Accretion expense	2,939	26,906
Changes in non-cash working capital balances:		
Trade and other receivables	69,846	178,501
Prepaid expenses and deposits	(84,081)	(62,405)
Inventory	(841,239)	(693,367)
Accounts payable and accrued liabilities	1,110,054	1,070,156
Deferred revenue	121,281	78,537
Cash used in operating activities	(270,349)	(835,922)
Investing activities:		
Purchase of property, plant and equipment	(16,063)	(6,337)
Cash used in investing activities	(16,063)	(6,337)
Financing activities:		
Advances of loans payable	309,949	-
Repayment of loans payable	(200,000)	-
Repayment of acquisition consideration payable	-	(35,920)
Issuance of common shares	407,650	-
Repayment of right of use lease liability	(79,336)	(61,664)
Cash provided by (used in) financing activities	438,263	(97,584)
Increase (decrease) in cash	151,851	(939,843)
Effect of exchange rate changes on cash	(2,985)	(213)
Cash, beginning of period	222,392	1,203,594
Cash, end of period	\$ 371,258	\$ 263,538

HERBAL DISPATCH INC.

Notes to the Condensed Interim Consolidated Financial Statements

Three and Nine Months Ended September 30, 2024

(Expressed in Canadian Dollars)

Note 1 – Nature of Operations and Going Concern

Herbal Dispatch Inc. (“Herbal Dispatch” or the “Company”) operates leading cannabis e-commerce platforms, providing informed consumers with top quality cannabis at competitive pricing. The Company’s flagship marketplace, herbaldispatch.com, is a trusted source for small-batch craft cannabis and a wide range of other product formats.

The Company was incorporated under the Business Corporations Act (British Columbia) on May 30, 2013 under the name Ascent Industries Corp. (“Ascent”). On May 15, 2020 the Company changed its name to Luff Enterprises Ltd. and on January 20, 2023, the Company changed its name to Herbal Dispatch Inc. The Company’s head office and principal address is located at Suite 1750 – 1055 West Georgia Street, Vancouver, BC V6E 3P3.

The common shares of the Company trade on the Canadian Securities Exchange (the “Exchange”) under the trading symbol “**HERB**”.

These condensed interim consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) on a going concern basis which assumes that the Company will continue to operate for the foreseeable future and will be able to realize its assets and discharge its liabilities in the normal course of business. For the nine months ended September 30, 2024, the Company incurred a net loss of \$1,127,115 (\$1,620,472 net loss for the nine months ended September 30, 2023). The Company also had a negative working capital balance of \$1,472,172 (December 31, 2023 – negative \$265,407). The continuation of the Company as a going concern will be dependent on the ability of the Company to achieve positive cash flow from operations and/or obtain necessary equity or other financing. The ability of the Company to be successful in obtaining additional future financing cannot be predicted at this present time.

These consolidated financial statements do not include any adjustments to the amounts and classification of assets and liabilities that might be necessary should the Company be unable to continue as a going concern.

Note 2 – Basis of Preparation

a) Statement of compliance and basis of presentation

These unaudited condensed interim consolidated financial statements for the three and nine months ended September 30, 2024, have been prepared in accordance with International Accounting Standard (“IAS”) 34, Interim Financial Reporting, as issued by the International Accounting Standards Board (“IASB”). The unaudited condensed interim consolidated financial statements do not include all of the information required for full annual financial statements and should be read in conjunction with the annual financial statements for the year ended December 31, 2023, which have been prepared in accordance with IFRS.

The condensed interim consolidated financial statements were authorized for issue by the Board of Directors on November 19, 2024.

These unaudited condensed interim consolidated financial statements follow the same accounting policies and methods of application as the consolidated financial statements as at and for the year ended December 31, 2023. These consolidated financial statements are presented in Canadian dollars, which is the Company’s functional currency.

HERBAL DISPATCH INC.

Notes to the Condensed Interim Consolidated Financial Statements

Three and Nine Months Ended September 30, 2024

(Expressed in Canadian Dollars)

Note 2 – Basis of Preparation, continuedb) Basis of consolidation

These consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. The Company's current active subsidiaries include Rosebud Productions Inc. and Coco Pure Beverage Corp. All inter-company balances and transactions have been eliminated on consolidation.

Note 3 - Obligations Under Right-of-Use Lease

During the year ended December 31, 2023, the company entered into a five-year lease agreement for a property, which resulted in a right of use asset and liability of \$631,193 being recognized. The Company recognizes its obligations under the right of use lease at the present value of future lease payments due. The obligations under the right of use lease at September 30, 2024 incurs interest at an annual rate of 8.7% per annum and is repayable in current monthly blended principal and interest payments of \$12,572, and maturing in January 2028. The lease liability corresponds with a right of use asset with a net book value of \$420,795 at September 30, 2024 (December 31, 2023 - \$515,474).

Future minimum lease payments required over the five years for the obligations under the right of use lease were as follows:

	September 30 2024 \$	December 31 2023 \$
Within one year	154,891	150,385
Thereafter	385,442	502,616
Total minimum lease payments	540,333	653,001
Less: amount representing interest	(74,198)	(107,530)
Present value of minimum lease payments	466,135	545,471
Less: current portion	(118,947)	(107,114)
	347,188	438,357

HERBAL DISPATCH INC.

Notes to the Condensed Interim Consolidated Financial Statements

Three and Nine Months Ended September 30, 2024

(Expressed in Canadian Dollars)

Note 4 – Loans Payable

	September 30 2024 \$	December 31 2023 \$
Debenture A	436,585	433,645
Debenture C	500,000	500,000
Other loans	209,949	100,000
CEBA loan	60,000	40,000
	1,206,534	1,073,645
Less: current portion	(1,146,534)	(140,000)
	60,000	933,645

Debenture A

The Company has an outstanding unsecured convertible debenture in the principal amount of \$438,000 (the “Debenture A”) owing to a company controlled by a director and shareholder of the Company. The Debenture A has a coupon rate of 14% per annum, payable monthly, and matures on January 31, 2025. The Debenture A is convertible, at the holder’s option into common shares of the Company at \$0.50 per share, and at the Company’s election, during any period where the trading price of the Company’s common shares is \$1.00 or greater for a period of 20 consecutive trading days.

The Debenture A was discounted to its net present value using a yield rate of 15%. The debt discount balance of \$20,466 is being amortized over the term of the note using the effective interest rate.

Debenture C

The company has an outstanding unsecured convertible debenture (the “Debenture C”) with a principal amount of \$500,000 owing to a director and shareholder of the Company. The Debenture C has an annual coupon rate of 14% per annum, payable monthly, and matures on January 31, 2025. The Debenture C is convertible, at the holder’s option into common shares of the Company at \$0.50 per share, and at the Company’s election, during any period where the trading price of the Company’s common shares is \$1.00 or greater for a period of 20 consecutive trading days.

The Company is currently in the process of extending the maturity date of the Debenture A and Debenture C until January 31, 2026 and reducing the conversion price to \$0.06 per share. These amendments are subject to approval of the Exchange as well as disinterested shareholder approval at the Company’s next Annual General Meeting on December 16, 2024.

HERBAL DISPATCH INC.

Notes to the Condensed Interim Consolidated Financial Statements

Three and Nine Months Ended September 30, 2024

(Expressed in Canadian Dollars)

Note 4 – Loans Payable, continued

Other loans

Other loans at September 30, 2024 consisted of short-term receivable financing from a non-arm's length party. The financing incurs interest at a rate of 0.075% per day plus an initial discount of 0.65% at the time of issuance. The principal amount of \$135,000 was subsequently repaid in October 2024.

Other loans at December 31, 2023 consisted of a short-term loan in the amount of \$100,000 from a director and shareholder of the Company to support its working capital needs. In May 2024, the loan was extinguished with the proceeds used to subscribe for Units under the Company's May 2024 equity private placement.

CEBA loan

In conjunction with a business acquisition, the Company assumed a loan received from the Canada Emergency Business Account ("CEBA"). The CEBA loan bears interest at 5.0% per annum beginning January 18, 2024. The Company had originally recorded the CEBA loan at \$40,000, representing its original issue amount of \$60,000 less the expected loan forgiveness amount of \$20,000. However, in March 2024, the Company decided not to repay the loan by the March 28, 2024 deadline, thereby extending the maturity date until December 31, 2026. As the Company no longer qualifies for partial loan forgiveness, a loss on settlement of debt in the amount of \$20,000 was recognized during the nine months ended September 30, 2024.

Note 5 – Share Capital

<i>Authorized – Unlimited common shares with no par value</i>	Number of shares	Amount \$
Issued and outstanding at December 31, 2023	73,627,699	76,760,128
Activity during the nine months ended September 30, 2024:		
Shares issued – private placement	8,153,000	407,650
Issued and outstanding at September 30, 2024	81,780,699	77,167,778

Share consolidation

On February 23, 2024, the Company consolidated the common shares issued in the capital of the Company on the basis of 10 pre-consolidated common shares for 1 post-consolidated common share. As a result, the number of shares outstanding have been adjusted and restated for all periods presented to reflect the effect of the share consolidation.

The Company's outstanding warrants, options, and other convertible securities have also been adjusted on the same basis with respect to the underlying common shares exercisable pursuant to the warrants, options, and other convertible securities, with proportionate adjustments being made to applicable exercise or conversion prices, as applicable.

HERBAL DISPATCH INC.

Notes to the Condensed Interim Consolidated Financial Statements

Three and Nine Months Ended September 30, 2024

(Expressed in Canadian Dollars)

Note 5 – Share Capital, continued

Equity private placement

On May 8, 2024, the Company completed a non-brokered equity private placement ("Private Placement") of 8,153,000 units (each a "Unit") for gross proceeds of \$407,650. Each Unit consisted of one common share and one common share warrant (a "Warrant") with each Warrant entitling the holder thereof to acquire one common share for a period of two years at an exercise price of \$0.06 per common share. Proceeds from the Private Placement are being used for working capital.

Note 6 – Share Purchase Warrants

	Amount	Weighted Average Exercise Price per Share \$
Balance as at December 31, 2023	2,765,600	0.50
Warrants issued – private placement (Note 5)	8,153,000	0.06
Balance as at September 30, 2024	10,918,600	0.17

The following table summarizes the warrants that were outstanding as at September 30, 2024:

Exercise Price	Number of Warrants	Expiry Date
\$0.50	2,765,000	October 26, 2024
\$0.06	8,153,000	May 8, 2026

Note 7 – Share-Based Compensation

The Company has adopted a stock option plan and a restricted share unit ("RSU") plan for the benefit of its directors, officers, employees and other key personnel. The stock option plan provides that the option terms and price shall be fixed by the directors subject to the price restrictions and other requirements of the Exchange. Common shares reserved for issuance pursuant to the RSU plan and the stock option plan, on a combined basis, shall not exceed 10% of the Company's issued and outstanding common shares, from time to time.

The Company recorded the following activity related to stock options during the nine months ended September 30, 2024:

	Amount	Weighted Average Exercise Price per Share \$
Balance, December 31, 2023	40,000	0.20
Stock options issued	6,100,000	0.05
Balance, September 30, 2024	6,140,000	0.05

HERBAL DISPATCH INC.

Notes to the Condensed Interim Consolidated Financial Statements

Three and Nine Months Ended September 30, 2024

(Expressed in Canadian Dollars)

Note 7 – Share-Based Compensation, continued**Stock Option Grant**

On August 21, 2024, the Company granted a total of 6,100,000 stock options of the Company to certain directors, officers, employees and consultants of the Company in accordance with the Company's stock option plan. Each option is exercisable to acquire one common share of the Company at an exercise price of \$0.05 per share. The options shall vest in equal annual tranches over a period of 3 years from the date of grant and will expire on August 21, 2029. Of the stock options granted, 1,200,000 options were granted to independent directors and 1,300,000 options were granted to executive officers of the Company.

The remaining outstanding 40,000 stock options expire on July 28, 2025 and were fully vested at September 30, 2024.

During the three and nine months ended September 30, 2024, the Company recorded share based compensation expense of \$10,825 (2023 - \$nil). The compensation expense was calculated based on the fair value of each stock option on the date of the grant using the Black-Scholes option pricing model. The valuation assumptions used in valuing the stock options granted were as follows:

Stock options granted August 21, 2024	
Expected life (years)	5.0
Expected volatility	77%
Dividend rate	-
Risk-free interest rate	2.92%
Fair value per option granted (\$)	0.03

Note 8 – Segmented Information

The Company generates revenue in one reportable segment: cannabis and cannabis related products. All of the Company's business activities, property and equipment, intangible assets and goodwill are located in Canada. Disaggregated revenue information by sales channel is disclosed as follows:

	Three months ended		Nine months ended	
	September 30		September 30	
	2024	2023	2024	2023
	\$	\$	\$	\$
Net revenue				
Direct to consumer medical sales	424,012	334,353	1,130,364	835,823
Recreational cannabis sales	1,297,659	692,300	3,400,005	1,243,645
Export sales	786,868	-	2,552,668	364,700
Other revenue	213,698	147,766	558,012	184,508
Total net revenue	2,722,237	1,174,419	7,641,049	2,628,676

HERBAL DISPATCH INC.

Notes to the Condensed Interim Consolidated Financial Statements

Three and Nine Months Ended September 30, 2024

(Expressed in Canadian Dollars)

Note 9 – Related Party Transactions

Balances and transactions between the Company and its wholly owned and controlled subsidiaries have been eliminated on consolidation and are not disclosed in this note. Details of the transactions between the Company and other related parties are disclosed below:

	Three months ended		Nine months ended	
	September 30		September 30	
	2024	2023	2024	2023
	\$	\$	\$	\$
Salaries, benefits and management fees	51,750	73,172	172,803	236,753
Directors' fees	28,258	30,000	84,258	90,000
Share based compensation	4,437	-	4,437	-
Total compensation to key management	84,445	103,172	261,498	326,753

The amounts disclosed in the table are the amounts recognized as an expense related to key management personnel and directors during the respective reporting periods.

During the three and nine months ended September 30, 2024, the Company incurred interest expense of \$32,899 and \$103,158 (three and nine months ended September 30, 2023 - \$10,950 and \$26,276), respectively, related to convertible debentures owing to directors and shareholders of the Company.

Note 10 – Operating Expenses

	Three months ended		Nine months ended	
	September 30		September 30	
	2024	2023	2024	2023
	\$	\$	\$	\$
Personnel	340,018	345,206	1,042,840	891,613
Professional service fees	129,872	78,928	346,956	345,360
Other operating expenses	81,256	61,387	247,946	185,837
General and administrative	551,146	485,521	1,637,742	1,422,810
Advertising, promotions and selling costs	139,515	118,592	475,634	316,586
Personnel	46,250	47,583	165,558	132,583
Sales and marketing	185,765	166,175	641,192	449,169

HERBAL DISPATCH INC.**Notes to the Condensed Interim Consolidated Financial Statements**

Three and Nine Months Ended September 30, 2024

(Expressed in Canadian Dollars)

Note 11 – Capital Management

The Company's objectives when managing capital are to ensure that there are adequate capital resources to safeguard the Company's ability to continue as a going concern and to maintain adequate levels of funding to support its ongoing operations and development. The Company's capital consists of items included in shareholders' equity and debt, which was as follows:

	September 30 2024 \$	December 31 2023 \$
Current portion of loans payable	1,146,534	140,000
Loans payable	60,000	933,645
Funded debt	1,206,534	1,073,645
Shareholders' equity	3,531,338	4,241,241
Total capital	4,737,872	5,314,886

The Company manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the Company's underlying assets. In order to maintain or adjust its capital structure, the Company may issue new shares or seek additional debt financing to ensure that it has sufficient working capital to meet its short-term business requirements.

Note 12 – Financial Instruments

The financial instruments recognized on the consolidated statement of financial position are comprised of cash, trade and other receivables, loan receivable, accounts payable and accrued liabilities, right of use lease liabilities and loans payable.

Fair value

The carrying values of cash, trade and other receivables, accounts payable and accrued liabilities, approximate their fair values due to the short-term nature of these instruments.

In evaluating fair value information, considerable judgment is required to interpret the market data used to develop the estimates. The use of different market assumptions and different valuation techniques may have a material effect on the estimated fair value amounts. Accordingly, the estimates of fair value presented herein may not be indicative of the amounts that could be realized in a current market exchange.

HERBAL DISPATCH INC.

Notes to the Condensed Interim Consolidated Financial Statements

Three and Nine Months Ended September 30, 2024

(Expressed in Canadian Dollars)

Note 12 – Financial Instruments, continued***Fair value, continued***

Fair value measurements of loan receivable and loans payable are as follows:

	Carrying Amount	Fair Value Measurements		
		Level 1	Level 2	Level 3
	\$	\$	\$	\$
September 30, 2024				
Royalty receivable	272,340	-	-	272,340
Loans payable	1,206,534	-	1,206,534	-
December 31, 2023				
Royalty receivable	453,357	-	-	453,357
Loans payable	1,073,645	-	1,073,645	-

Level 1 – unadjusted quoted prices in active markets for identical assets or liabilities. An active market for an asset or liability is a market in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 – quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

As at September 30, 2024 and December 31, 2023, the Company measured its loans payable at Level 2 fair value as there is no active market for these items.

Level 3 – unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The royalty receivable from Enhanced Pet Sciences Corp. (“EPS”) is measured at fair value, but as the investment is privately held and there is no quoted market price for its common shares, fair value was estimated using Level 3 inputs.

There were no transfers between levels 1, 2 and 3 inputs during the three and nine months ended September 30, 2024.

HERBAL DISPATCH INC.

Notes to the Condensed Interim Consolidated Financial Statements

Three and Nine Months Ended September 30, 2024

(Expressed in Canadian Dollars)

Note 12 – Financial Instruments, continued

Risk Management

The Company is exposed to risks of varying degrees of significance from its use of financial instruments which could affect its ability to achieve its strategic objectives for growth and stakeholder returns. The principal risks to which the Company is exposed, and the actions taken to manage them, are described below.

Credit Risk

Credit risk is the risk of a potential loss to the Company if a customer or third party to a financial instrument fails to meet its contractual obligations. The Company's exposure to credit risk from its cash is very limited as it holds its cash with highly rated financial institutions.

The Company has moderate exposure to credit risk related to its trade and other receivables. The risk exposure is limited to its carrying amount at the balance sheet date. The Company provides credit to its business customers in the normal course and has established credit evaluation and monitoring processes to mitigate this credit risk. The Company's exposure to credit risk related to direct-to-consumer sales is limited as the majority of these sales are transacted with credit cards at the time the sale is completed.

Royalty receivable from Enhanced Pet Sciences Corp. ("EPS")

The Company previously had a loan receivable owing from EPS, which consisted of a principal balance of USD \$536,995 plus accrued interest, incurred at a rate of 8% per annum. The loan receivable had been past due and in default since December 31, 2022. In the first quarter of 2024, the Company commenced litigation against EPS and the guarantors of the loan. As part of EPS's defence strategy, EPS then filed a counter suit against the Company in the State of Kentucky for unspecified damages pertaining to an unfulfilled lease agreement and failed negotiations related to a potential plan of arrangement between the two companies in early 2020. EPS has also alleged that the loan should be considered an advance of funds for transition steps in the plan of arrangement and not be enforceable against EPS or its guarantors.

In the third quarter of 2024, the Company settled all litigation claims between the Company and EPS regarding its outstanding loan receivable owing from EPS as well as all other matters of dispute between the parties. As part of the settlement, the Company's loan receivable was replaced by a royalty agreement receivable whereas the Company will receive royalty payments in an amount equal to five percent of all of EPS's gross sales until the Company has received total payments equal to CAD \$850,000 (the Target Amount"). The royalty payments shall be made on a quarterly basis within 30 days of the end of each calendar quarter.

In conjunction with the settlement agreement, EPS also granted to the Company the right (the "Call Option") to convert any portion of the remaining royalty payments owing into up to a maximum of 1,700,000 common shares (the "Target Shares") of EPS at a deemed price of \$0.50 per share (the "Strike Price"). The number of Target Shares shall be reduced by one share of stock for every Strike Price EPS has paid to the Company in royalty payments. The Strike Price may be adjusted downwards in certain circumstances, including if EPS issues new common shares at a price lower than the Strike Price that exceeds 5% of its outstanding common shares at the time. The Call Option shall expire upon full repayment of the Target Amount by EPS.

Any remaining unpaid balance of the Target Amount shall be paid by EPS on or before July 19, 2027, unless extended, at the option of EPS, for an additional three years. If EPS exercises its option to extend the payment deadline, the outstanding balance owing at the time the deadline is extended shall be increased by 10% and an additional 250,000 common shares of EPS shall be added to the original amount of the Target Shares. EPS may prepay the Target Amount at any time.

HERBAL DISPATCH INC.

Notes to the Condensed Interim Consolidated Financial Statements

Three and Nine Months Ended September 30, 2024

(Expressed in Canadian Dollars)

Note 12 – Financial Instruments, continued***Royalty receivable from Enhanced Pet Sciences Corp. (“EPS”), continued***

At September 30, 2024, the company recognized the royalty receivable at its estimated fair value of \$272,340 and reported a loss on revaluation of this investment of \$195,510. The updated fair value estimate represents a substantial discount against the full balance owing, given the significant credit risk associated with the royalty receivable and the expected time it will take to successfully collect the royalty receivable from EPS. The full royalty receivable outstanding at September 30, 2024 was \$850,000.

Interest Rate Risk

Interest rate risk is the risk that the value of a financial instrument and associated cash flows might be adversely affected by a change in interest rates. In seeking to minimize the risks from interest rate fluctuations, the Company manages exposure through its normal operating and financing activities. The Company has obtained primarily fixed rate debt which limits its exposure to interest rate fluctuations.

Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations associated with financial liabilities. The Company manages liquidity risk through the management of its capital structure. The Company’s approach to managing liquidity is to ensure that it will have sufficient liquidity to settle obligations and liabilities when due.

At September 30, 2024 the undiscounted contractual obligations related to financial liabilities were as follows:

	Less than 1 year \$	1-5 Years \$	Total \$
Accounts payable and accrued liabilities	3,307,129	-	3,307,129
Loans payable	1,147,949	60,000	1,207,949
Right of use lease	154,891	385,442	540,333