



For Immediate Release

NERDS ON SITE ACHIEVES 23.7% INCREASE IN QUARTERLY REVENUE

3RD QUARTER YEAR OVER YEAR REVENUE INCREASE AS COMPANY EXPANDS REACH

TORONTO, April 30, 2019 - Nerds on Site Inc. (the "Company") (CSE: NERD) (FSE: 3NS.F) (QTCQB: NOSUF), a mobile IT solutions company servicing the SME marketplace, provides 2019 Q3 revenue highlights as the Company executes its strategic growth plan.

“The increase in quarterly revenues year over year is a testament to the focus our team has had on expansion into new markets in the US and Canada, while simultaneously growing existing customer bases, including relationships with key clients like Canadian Tire stores,” said Mr. Charles Regan, CEO, NERDS on Site.

Revenue Highlights:

- Revenue is up 23.7% from \$1,921,478 in 2018 Q3 to \$2,377,836 for 2019 Q3
- Quarterly gross profit is up 39.6%, from \$470,478 for 2018 Q3 to \$656,814 in 2019 Q3
- Net loss increased from 2018 Q3 to 2019 Q3 from \$342,218 to \$769,991, or \$0.009 per share versus \$0.006 per share, primarily as a result of one-time listing expenses and ongoing business costs associated with US expansion efforts in Florida and Arizona

“We took the Company public last fall with the goal of expanding in the USA. We are excited to announce the milestone of reporting revenues from US operations in the third quarter,” noted Mr. Regan. “It’s a significant achievement and an indication that our strategy has been validated, and we have continued to build on the initial \$224,000 in US revenue last quarter as more NERDS continue to join the team.”

The Company anticipates acceleration of USA revenue with anticipated delivery of 20 new NERD mobiles expected in May from EFLEETS.



www.nerdsonsite.com

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About Nerds On Site:

Nerds on Site, a company founded in 1995, specializes in providing cost effective, leading edge solutions to Small and Medium sized Enterprise (SME), serving as the complete SME IT solution specialists. Nerds on Site was established in London, Ontario with current annual revenues of approximately \$10,000,000 with normalized net earnings of about \$100,000.00. The company services over 12,000 clients per year with a superb 96.5% customer satisfaction rating. NOS's business model is based on Nerds sub contracts in Canada and a Franchise model for USA expansion.

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