

Nerds on Site Inc.

Condensed interim financial statements

For the three and six months ended November 30, 2018 and 2017

(Unaudited - expressed in Canadian Dollars)

NERDS ON SITE INC.
CONDENSED INTERIM FINANCIAL STATEMENTS
THREE AND SIX MONTHS ENDED NOVEMBER 30, 2018 AND 2017
(Unaudited - Amounts expressed in Canadian Dollars)

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Nerds on Site Inc.

Condensed Interim Statements of Financial Position as at November 30, 2018 and May 31, 2018
(Unaudited – expressed in Canadian dollars)

	November 30, 2018 (unaudited)	May 31, 2018 (audited)
ASSETS		
CURRENT		
Cash	\$ 3,765,935	\$ 1,336,340
Restricted cash	2,286	2,286
Accounts receivable (net of allowances) (Note 4)	128,010	125,982
Inventory	13,843	72,435
Prepaid expenses and other current assets	57,436	89,891
	<u>3,967,510</u>	<u>1,626,934</u>
NON-CURRENT		
Due from related parties (Note 9)	2,565,784	2,399,885
Deferred financing costs	-	167,167
Intangible assets (Note 14)	77,455	81,531
Property and equipment (Note 5)	40,420	48,386
	<u>2,683,659</u>	<u>2,696,969</u>
TOTAL ASSETS	\$ <u>6,651,169</u>	\$ <u>4,323,903</u>
LIABILITIES AND SHAREHOLDERS' EQUITY (DEFICIENCY)		
LIABILITIES		
CURRENT		
Accounts payable and accrued liabilities (Note 13)	\$ 665,797	\$ 1,015,888
Deferred revenue	339,022	268,430
Bank debt (Note 6)	260,782	273,312
Preferred shares (Note 8)	100	470,100
Dividend payable	69,479	60,417
Convertible debentures, net of issuance costs (Note 11)	200,000	2,557,844
Derivative liability (Note 11)	-	390,319
Current portion of loans and capital leases payable (Note 7)	336,065	343,164
	<u>1,871,245</u>	<u>5,379,474</u>
NON-CURRENT		
Non-current portion of loans and capital leases payable (Note 7)	101,814	141,158
Due to a related party (Note 9)	-	89,750
	<u>101,814</u>	<u>230,908</u>
TOTAL LIABILITIES	<u>1,973,059</u>	<u>5,610,382</u>
SHAREHOLDERS' EQUITY (DEFICIENCY)		
Common stock (Note 8)	5,213,437	8,800
Reserve for warrants (Notes 8 and 11)	1,493,625	72,664
Contributed surplus	479,015	406,351
Accumulated deficit	(2,507,967)	(1,774,294)
TOTAL SHAREHOLDERS' EQUITY (DEFICIENCY)	<u>4,678,110</u>	<u>(1,286,479)</u>
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY (DEFICIENCY)	\$ <u>6,651,169</u>	\$ <u>4,323,903</u>

Basis of presentation and accounting pronouncements (Note 2)
Commitment and contingencies (Note 10)

Approved on behalf of the Board

<Eugene Konarev>

Signed: Director

<David Redekop>

Signed: Director

The accompanying notes are an integral part of these condensed interim financial statements.

Nerds on Site Inc.

Condensed Interim Statements of Income (Loss) and Comprehensive Income (Loss)

For the three and six months ended November 30, 2018 and 2017

	For the three months ended November 30, 2018 \$	For the three months ended November 30, 2017 \$	For the six months ended November 30, 2018 \$	For the six months ended November 30, 2017 \$
Revenue (Note 15)	2,068,454	2,088,416	4,135,971	4,214,037
Cost of revenue	(1,580,332)	(1,599,041)	(3,079,660)	(3,063,287)
Gross profit	488,122	489,375	1,056,311	1,150,750
Expenses:				
Selling, general and administrative	(973,985)	(892,171)	(1,675,991)	(1,574,065)
Depreciation of property and equipment (Note 7)	(6,304)	(6,033)	(12,420)	(12,066)
Amortization of intangible asset	(2,038)		(4,076)	
Total operating expenses	(982,327)	(898,204)	(1,692,487)	(1,586,131)
Operating loss	(494,205)	(408,829)	(636,176)	(435,381)
Interest expense	(85,978)	(104,304)	(176,097)	(144,591)
Accretion expense (Note 11)	(84,619)		(208,108)	
Amortization of convertible debt financing costs	(38,637)	(16,666)	(94,548)	(16,666)
Change in fair value of derivative liability (Note 11)	328,764	11,136	390,319	11,136
Dividends	-	(9,062)	(9,063)	(18,125)
Loss before income taxes	(374,675)	(527,725)	(733,673)	(603,627)
Provision for income taxes	-	-	-	-
Net loss and comprehensive loss	(374,675)	(527,725)	(733,673)	(603,627)
Loss per share - basic and diluted	(0.0063)	(0.0105)	(0.0125)	(0.0121)
Weighted average number of common shares outstanding-Basic and Diluted	59,836,990	50,070,824	58,810,416	50,032,705

*All references to common shares and per common share amounts have been retroactively adjusted to reflect the five-for-one forward stock split which was effective October 3, 2017, unless otherwise noted.

The accompanying notes are an integral part of these condensed interim financial statements.

Nerds on Site Inc.

Condensed Interim Statements of Changes in Shareholders' Equity (Deficiency)
For the six months ended November 30, 2018 and 2017
(in Canadian dollars)
(unaudited)

	Common stock		Warrants reserve \$	Contributed surplus \$	Accumulated deficit \$	Total \$
	Shares* #	Amount \$				
Balance as at May 31, 2017	49,995,000	1,000	-	189,151	(256,680)	(66,529)
Fair value of agents warrants	-	-	72,664	-	-	72,664
Common shares issued to settle debt	200,000	200	-	49,800	-	50,000
Issuance of common shares for cash	100,000	100	-	24,900	-	25,000
Net loss for the period	-	-	-	-	(603,627)	(603,627)
Balance as at November 30, 2017	50,295,000	1,300	72,664	263,851	(860,307)	(522,492)
Balance as at May 31, 2018	57,795,000	8,800	72,664	406,351	(1,774,294)	(1,286,479)
Conversion of convertible debt and accrued interest	11,006,994	1,860,199	891,550	-	-	2,751,749
Issuance of units	13,519,830	3,344,438	602,075	-	-	3,946,513
Reclassification on expiry of broker warrants	-	-	(72,664)	72,664	-	-
Net loss for the period	-	-	-	-	(733,673)	(733,673)
Balance as at November 30, 2018	82,321,824	5,213,437	1,493,625	479,015	(2,507,967)	4,678,110

* All references to common shares and per common share amounts have been retroactively adjusted to reflect the five-for-one forward stock split which was effective October 3, 2017, unless otherwise noted.

The accompanying notes are an integral part of these condensed interim financial statements.

Nerds on Site Inc.

Condensed Interim Statements of Cash Flows
For the six months ended November 30, 2018 and 2017
(in Canadian dollars)
(Unaudited)

	2018	2017
CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES		
Net loss	\$ (733,673)	\$ (603,627)
Adjustments to reconcile net loss to net cash used in operating activities		
Depreciation (Note 7)	12,420	12,066
Amortization of intangible asset	4,076	-
Loss on sale of property and equipment	-	1,091
Amortization of convertible debt financing costs	94,548	16,666
Conversion of interest on convertible debt into units	125,249	-
Broker warrants cost expensed	-	45,844
Accretion expense	208,108	37,529
Change in fair value of derivative liabilities	(390,319)	(11,136)
Changes in working capital:		
Accounts receivable	(2,028)	163,594
Inventory	58,592	5,991
Prepaid expenses and other assets	32,455	47,937
Accounts payable and accrued liabilities	(216,924)	29,767
Deferred revenue	70,592	(27,398)
Dividend payable (Note 10)	9,062	18,125
Net cash used in operating activities	<u>(727,842)</u>	<u>(263,551)</u>
CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES		
Restricted cash	-	27,260
Payments related to intangible assets	-	(18,462)
Proceeds from the sale of property and equipment	-	9,000
Payments for acquisition of property and equipment (Note 7)	(4,454)	(39,018)
Net cash used in investing activities	<u>(4,454)</u>	<u>(21,220)</u>
CASH FLOWS FROM (USED IN) FROM FINANCING ACTIVITIES		
(Repayments) advances from loans and capital leases payable	(46,443)	1,108
(Repayments) advances from bank debt	(12,530)	(45,914)
Payments to related parties	(255,649)	59,616
Proceeds received from convertible debt net of issuance costs	-	2,665,500
Proceeds from issuance of units' net of expenses	3,946,513	25,000
Redemption of Series A Preferred share	(470,000)	(30,000)
Net cash flows from financing activities	<u>3,161,891</u>	<u>2,675,310</u>
NET INCREASE IN CASH	2,429,595	2,390,539
CASH, beginning of period	<u>1,336,340</u>	<u>37,804</u>
CASH, end of period	<u>\$ 3,765,935</u>	<u>\$ 2,428,343</u>

- a) In November 2018, the Company converted convertible debentures for \$2,625,500 plus accrued and unpaid interest for \$125,249 into 11,006,994 Units at \$0.25 per Unit (Note 11)
- b) On November 8, 2017, the Company settled a debt for \$50,000 by issuance of 200,000 common shares at \$0.25 per share (Note 8).

The accompanying notes are an integral part of these condensed interim financial statements.

Nerds on Site Inc.

Notes to the Condensed Interim Financial Statements

November 30, 2018 and 2017

(in Canadian dollars)

(Unaudited)

1. Nature of operations

Nerds on Site Inc. (the "Company") was incorporated on June 26, 1997 pursuant to the Ontario Business Corporations Act and is engaged in the business of providing information technology services, hardware, software and related support agreements. The Company's head office is located at 131 Wharncliffe Road South, London, Ontario, N6J 2K4.

2. Basis of presentation and accounting pronouncements

These condensed interim financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34: *Interim Financial Reporting*. They do not contain all disclosures required by International Financial Reporting Standards ("IFRS") for annual financial statements and, accordingly, should be read in conjunction with the audited consolidated financial statements and notes thereto for the year ended May 31, 2018. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Company's financial position and performance since the last audited financial statements as at and for the year ended May 31, 2018.

The Company's condensed interim financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). The condensed interim financial statements have been prepared on a historical cost basis, except for certain financial instruments that are measured at fair value as described in the accounting policies.

Changes in accounting policies

Except for the changes below, the Company has prepared the financial statements using the same accounting policies and methods as the financial statements for the year ended May 31, 2018.

IFRS 15 Revenue from Contracts with Customers

The IASB issued IFRS 15 Revenue from Contracts with Customers ("IFRS 15") in May 2014. This IFRS replaces IAS 18 Revenue, IAS 11 Construction Contracts and several revenue-related interpretations. IFRS 15 establishes a single revenue recognition framework which requires an entity to recognize revenue to reflect the transfer of goods and services for the amount it expects to receive, when control is transferred to the purchaser.

The Company adopted IFRS 15 on June 1, 2018 using the cumulative effect method. Under this method, prior years' financial statements have not been restated. As a result of the adoption of IFRS 15, no cumulative effect adjustment to retained deficit was required and there is no impact on net income (loss) or cash flow.

See below for additional disclosures required by IFRS 15.

Nerds on Site Inc.

Notes to the Condensed Interim Financial Statements
November 30, 2018 and 2017
(in Canadian dollars)
(Unaudited)

2. Basis of presentation and accounting pronouncements-Cont'd

Revenue Recognition

Under IFRS 15, the Company classified its revenue as being principally derived from the following sources:

- Service fees charged for consulting services performed by the Company's consultants under written service contracts with customers. The service contracts the Company enters into, generally fall into three specific categories: time and materials, fixed-price and prepaid service agreements.
- Sale of off the shelf software, hardware and related support which are specifically charged on the Company's invoices. Software, hardware and related service are part of what the Company provides to small and medium size enterprises when providing consulting. Software, hardware and related service items are priced and billed separately from IT service charges.
- The Company's customers may also be charged miscellaneous fees, including software licensing fees, shipping fees, cloud storage fees, web hosting fees and fees for other miscellaneous services.

Revenue from the sale of consulting services is recognized based on the consideration specified in the contracts the Company has with its customers. When a customer enters into a time and materials, fixed-price or a prepaid service contract, the Company recognizes revenue in accordance with the Company's evaluation of the deliverables in each contract. If the deliverables represent separate units of accounting, the Company then measures and allocates the consideration from the arrangement to the separate units, based on reliable evidence of fair value for each deliverable. Units of accounting from deliverables include specific objectives delineated in the service contract. Revenue under time and materials contracts is recognized as services are rendered and billed at contractually agreed upon rates. Most contracts are short in duration and revenue is recognized on delivery.

The Company recognizes revenue for sale of off the shelf software, hardware and related support when it transfers control of the product to the buyer. This is generally at the time the customer obtains legal title to the product and when it is physically transferred to the delivery mechanism agreed with the customer.

The Company has evaluated its revenue streams and major contracts with customers using the IFRS 15 five step model and concluded that there are no material changes to the timing of revenue recognized.

IFRS 9 Financial Instruments

The Company has adopted IFRS 9, Financial Instruments (IFRS 9) with a date of application of June 1, 2018 as relevant to the Company. As a result, the Company has changed its accounting policy for financial instruments as detailed below.

The Company has elected to not restate comparative periods in the year of initial application of IFRS 9 relating to the transition for classification, measurement and impairment, and accordingly, has not restated comparative periods in the year of initial application. As a result, the comparative information

Nerds on Site Inc.

Notes to the Condensed Interim Financial Statements

November 30, 2018 and 2017

(in Canadian dollars)

(Unaudited)

2. Basis of presentation and accounting pronouncements-Cont'd

provided continues to be accounted for on a basis consistent with those followed in the most recent annual Financial Statements.

Classification

As at June 1, 2018, the Company classifies its financial instruments in the following measurement categories:

- Those to be measured subsequently at fair value either through other comprehensive income (OCI) (loss), or through profit (loss).
- Those to be measured at amortized cost.

Specifically, for debt financial assets, the classification depends on the Company's business model for managing the financial instruments and the contractual terms of the cash flows.

Measurement

At initial recognition, the Company measures a financial instrument at its fair value plus, in the case of a financial instrument not at fair value through profit (loss), transaction costs that are directly attributable to the acquisition of the financial instrument. Transaction costs of financial instruments carried at fair value through profit (loss) are expensed in profit (loss).

Subsequent measurement of financial instruments depends on the Company's business model for managing the asset and the cash flow characteristics of the asset. There are three measurement categories in which the Company classifies its financial instruments:

- Amortized cost: Financial instruments that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortized cost. Interest income (expense) from these financial instruments is recorded in net income (loss) using the effective interest rate method.
- Fair value through other comprehensive income (FVOCI): Financial instruments that are held for collection of contractual cash flows and for selling the financial instruments, where the financial instruments' cash flows represent solely payments of principal and interest, are measured at FVOCI. Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest income and foreign exchange gains and losses which are recognized in net income (loss). When the financial instrument is derecognized, the cumulative gain or loss previously recognized in OCI is reclassified from equity to net income (loss) and recognized in other gains (losses). Interest income (expense) from these financial instruments are included in interest using the effective interest rate method. Foreign exchange gains (losses) is presented in other gains (losses) and impairment expenses in other expenses.

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Notes to the Condensed Interim Financial Statements
November 30, 2018 and 2017
(in Canadian dollars)
(Unaudited)

2. Basis of presentation and accounting pronouncements-Cont'd

• Fair value through profit (loss) (FVTPL): Financial instruments that do not meet the criteria for amortized cost or FVOCI are measured at fair value through profit (loss). A gain or loss on a financial instrument that is subsequently measured at fair value through profit (loss) and is not part of a hedging relationship is recognized in net income (loss) and presented net in comprehensive income (loss) within other gains (losses) in the period in which it arises.

On the date of initial application, June 1, 2018, the financial instruments of the Company were as follows:

Asset or Liability	Measurement Category	
	Original (IAS 39)	New (IFRS 9)
Cash and restricted cash	FVTPL	FVTPL
Accounts receivable and due from related parties	Amortized cost	Amortized cost
Accounts payable and accrued expenses	Amortized cost	Amortized cost
Due to a related party	Amortized cost	Amortized cost
Bank debt	Amortized cost	Amortized cost
Loans and capital leases payable	Amortized cost	Amortized cost
Preferred shares	Amortized cost	Amortized cost
Convertible debentures	Amortized cost	Amortized cost
Derivative liabilities	FVTPL	FVTPL

Impairment of Financial Assets

The Company assesses on a forward-looking basis the expected credit losses (ECL) associated with its assets carried at amortized cost and FVTPL. For trade and other receivables only, the Company applies the simplified approach permitted by IFRS 9, which requires expected lifetime losses to be recognized from initial recognition of the receivables. The Company recognizes ECL for assets carried at amortized cost and FVTPL.

Nerds on Site Inc.

Notes to the Condensed Interim Financial Statements

November 30, 2018 and 2017

(in Canadian dollars)

(Unaudited)

2. Basis of presentation and accounting pronouncements-Cont'd

For *accounts receivables*, the Company applies the simplified approach permitted by IFRS 9. The simplified approach to the recognition of ECL does not require the Company to track the changes in credit risk; rather, the Company recognizes a loss allowance at each reporting date based on the lifetime ECL since the date of the trade receivable.

Evidence of impairment may include:

- Indications that a debtor or a group of debtors is experiencing significant financial difficulty;
- A default or delinquency in payments;
- Probability that a debtor or a group of debtors will enter into bankruptcy or other financial reorganization; and
- Changes in arrears or economic conditions that correlate with defaults, where observable data indicates that there is a measurable decrease in the estimated future cash flows.

Accounts receivables are reviewed qualitatively on a case-by-case basis to determine if they need to be written off. ECL are measured as the difference in the present value of the contractual cash flows that are due to the Company under the contract, and the cash flows that the Company expects to receive. The Company assesses all information available in the measurement of the ECL associated with its assets carried at amortized cost.

Impairment of *cash and cash equivalents and restricted cash* are evaluated by reference to the credit quality of the underlying financial institution or investee. The Company applies the general approach to providing for expected credit losses. These instruments are low credit risk and no provision is considered for the current reporting period.

There are no impacts to the Company's financial statements for the adoption of IFRS 9

Future Accounting Pronouncements

The following standard that has been issued, but is not yet effective, up to the date of issuance of the Company's consolidated financial statements is disclosed below. The Company intends to adopt this standard when it becomes effective.

IFRS 16 Leases

The IASB issued its new Lease Standard on January 13, 2016. This new IFRS requires that, for lessees, former operating leases will now be capitalized and recognized on the balance sheet (exceptions for short-term leases and low-value assets are provided). Lease assets and liabilities will be initially measured at the present value of the unavoidable lease payments and amortized over the lease term. Lessor accounting remains consistent with current IFRS standards. Two transition methods are available under IFRS 16: full retrospective and cumulative catch-up. A significant amount of transition relief is permitted under the cumulative catch-up method but will require additional disclosure information. The

Nerds on Site Inc.

Notes to the Condensed Interim Financial Statements

November 30, 2018 and 2017

(in Canadian dollars)

(Unaudited)

2. Basis of presentation and accounting pronouncements-Cont'd

effective date will be for annual periods beginning on or after June 1, 2019, with earlier adoption permitted. The Company is currently evaluating the impact of adopting IFRS 16 on its financial statements.

These condensed interim financial statements were authorized for issue by the Board of Directors on January 28, 2019.

Functional and presentation currencies

These condensed unaudited interim financial statements are presented in Canadian dollars, which is also the functional currency of the Company. All financial information is expressed in Canadian dollars unless otherwise stated.

3. Going concern

These condensed interim financial statements have been prepared on a going concern basis, which contemplates that the Company will be able to realize its assets and discharge its liabilities in the normal course of business. Accordingly, they do not give effect to adjustments that would be necessary should the Company be unable to continue as a going concern, and therefore be required to realize its assets and liquidate its liabilities and commitments in other than the normal course of business and at amounts different from those in the accompanying condensed unaudited interim financial statements. Such adjustments could be material. It is not possible to predict whether the company will ultimately attain profit levels of operations. These conditions indicate the existence of material uncertainties that may cause significant doubt about the Company's ability to continue as a going concern. Changes in future conditions could require material write downs of the carrying values.

The Company has incurred losses to date resulting in a cumulative deficit of \$2,507,967 as at November 30, 2018 (May 31, 2018 – \$1,774,294). The recoverability of the carrying value of the assets and the Company's continued existence is dependent upon the achievement of profitable operations, or the ability of the Company to raise alternative financing, if necessary. While management has been historically successful in raising the necessary capital, it cannot provide assurance that it will be able to execute on its business strategy or be successful in future financing activities. As at November 30, 2018, the Company had current assets of \$3,967,510 (May 31, 2018 - \$1,626,934) to cover current liabilities of \$1,871,245 (May 31, 2018 – \$5,379,474).

4. Accounts receivable

Accounts receivable consist of amounts due from customers receiving IT consulting services and equipment. Total net accounts receivable amounted to \$128,010 and \$125,982 at November 30, 2018 and May 31, 2018 respectively. Allowances for bad debts of \$94,505 (May 31, 2018: \$79,735) were recorded and recognized as at November 30, 2018 and May 31, 2018 respectively.

The Company monitors all accounts receivable and transactions on a monthly basis to ensure collectability and the adequacy of loss provisions. Considerations include payment history, business volume history, financial statements of customers, projections of customers and other standard credit review documentation.

Nerds on Site Inc.

Notes to the Condensed Interim Financial Statements

November 30, 2018 and 2017

(in Canadian dollars)

(Unaudited)

5. Property and equipment

	Computer Hardware	Computer Software	Furniture and Fixtures	Vehicles	Websites	Total
Cost						
Balance as at May 31, 2017	\$ 61,723	15,684	15,000	349,263	1,250	\$ 442,920
Additions	1,198	-	-	37,820	-	39,018
Disposals	-	-	-	(25,228)	-	(25,228)
Balance as at May 31, 2018	62,921	15,684	15,000	361,855	1,250	456,710
Additions	4,454	-	-	-	-	4,454
Disposals	-	-	-	(24,658)	-	(24,658)
Balance as at November 30, 2018	\$ 67,375	\$ 15,684	\$ 15,000	\$ 337,197	\$ 1,250	\$ 436,506
Accumulated Depreciation						
Balance as at May 31, 2017	\$ 52,970	15,684	15,000	314,425	1,250	\$ 399,329
Disposals	-	-	-	(15,137)	-	(15,137)
Depreciation	4,591	-	-	19,541	-	24,132
Balance as at May 31, 2018	57,561	15,684	15,000	318,829	1,250	408,324
Disposals	-	-	-	(24,658)	-	(24,658)
Depreciation	2,650	-	-	9,770	-	12,420
Balance as at November 30, 2018	\$ 60,211	\$ 15,684	\$ 15,000	\$ 303,941	\$ 1,250	\$ 396,086
Net Carrying Amounts						
As at May 31, 2018	\$ 5,360	\$ -	\$ -	\$ 43,026	\$ -	\$ 48,386
As at November 30, 2018	\$ 7,164	\$ -	\$ -	\$ 33,256	\$ -	\$ 40,420

As at November 30, 2018, the cost and accumulated depreciation of the vehicles under capital lease was \$101,666 and \$84,043, respectively (May 31, 2018: \$101,666 and \$74,272).

6. Bank debt

The Company has a revolving line of credit from Toronto-Dominion Bank ("TD Bank") available for up to \$175,000 in order to fund working capital. Interest is charged at TD Bank Prime rate plus 2.25% and repayment is due on demand. During the three and six months ended November 30, 2018, total interest expense recorded under selling, general and administrative expenses was \$ 2,690 and \$5,331 respectively. The operating line is secured by a general security agreement, assignment of insurance, unlimited guarantee advances executed by the Company and postponement of assignments of creditors' claims.

Any amounts overdrawn over \$175,000 are considered temporary as such overdrawn amounts are repaid subsequently.

The Company had a balance outstanding of \$260,782 and \$273,312 as at November 30, 2018 and May 31, 2018 respectively, which is presented as a current liability on the statements of financial position.

Nerds on Site Inc.

Notes to the Condensed Interim Financial Statements
November 30, 2018 and 2017
(in Canadian dollars)
(Unaudited)

7. Loans and capital leases payable

The carrying values of loans and capital leases payable were as follows:

	<u>November 30,</u> <u>2018</u>	<u>May 31, 2018</u>
<i>Current portion</i>		
Balloon loans payable	\$ 250,000	\$ 250,000
BDC Loans	68,660	74,880
Capital leases	17,405	18,284
	<u>336,065</u>	<u>343,164</u>
<i>Non-current portion</i>		
BDC Loans	65,933	97,620
Capital leases	35,881	43,538
	<u>101,814</u>	<u>141,158</u>
	<u>\$ 437,879</u>	<u>\$ 484,322</u>

Balloon loans payable consist of a \$250,000 balloon loan with an original annual interest rate of 25% and maturity date of July 31, 2012 and amended in 2012 to 16% annual interest rate due February 28, 2017. The loan is now due on demand. Interest is paid monthly with payments of approximately \$3,333. Subsequent to the quarter, the Company repaid this balloon loan.

BDC loans payable were obtained on December 2014 for the two principal amounts of \$150,000 and \$100,000 with interests charged at BDC floating base rate plus 3.5% and 1% or 8.2% and 5.7%, respectively, and principal plus interest repayable monthly until the years 2020 and 2019, respectively. In addition, the Company obtained an additional BDC for \$100,000 with interests charged at BDC floating base rate plus 2.06%, the first principal and interest payment due April 3, 2018 and repayable monthly to 2023. The BDC loans are secured by a guarantee for a full outstanding amount of the loans and first security interest in all present and after-acquired property except consumer goods, subject only to priority on inventory and receivables to lender extending the line of credit.

Interest expense incurred for the three- and six-month periods ended November 30, 2018 was \$16,562 and \$33,439 respectively.

Nerds on Site Inc.

Notes to the Condensed Interim Financial Statements

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(in Canadian dollars)

(Unaudited)

8. Preferred shares liability and Common stock

On June 25, 1996, the Company issued 1,550 founder shares to three founding stockholders. Effective with a stock split on January 27, 2015 of 5,031 to 1, the 1,550 shares were adjusted to 7,800,000 common shares outstanding. Effective with stock split on October 3, 2017, these 7,800,000 common shares outstanding were further adjusted to 39,000,000 common shares outstanding. Historical amounts have been adjusted to reflect the stock split.

On February 20, 2013, the Company issued, on a split adjusted basis, 1,199,000 shares of common stock to two consultants in exchange for consulting services to execute certain capital market transactions. Effective with stock split on October 3, 2017, these 1,199,000 common shares outstanding are adjusted to 5,995,000 common shares outstanding. The shares were valued based on the value of services provided and the Company recorded a charge of \$191,859 recorded over three years (2013 - 2015) based on term of services provided.

On January 27, 2015, the Company issued 1,000,000 shares of Class B Preferred shares to the three founding shareholders. Each Class B Preferred share is entitled to 10 votes per share. Proceeds to the Company were \$nil. Class B Shares were issued to provide the founders with 10 votes per share, do not entitle the holders to interest, dividends, and do not provide assets rights in the event of a liquidation of the Company.

On January 27, 2015, the Company issued 1,000,000 Class A Preferred shares and 1,000,000 Common shares to a certain investor in exchange for \$1,000,000. Effective with stock split on October 3, 2017, these 1,000,000 common shares outstanding are adjusted to 5,000,000 common shares outstanding. The Class A shares are non-voting and entitle the holder to cumulative dividends at a rate of 7.25% per year, paid quarterly, beginning June 30, 2016 and are redeemable upon given notice at any time, the whole or from time to time any part of the outstanding shares, by the Company from the date of issuance in cash for \$1 per share together with an amount equal to all dividends accrued and remaining unpaid. The shares are redeemable any time by the shareholder, with 30 days-notice, starting from June 30, 2016. The Class A Preferred shares are not convertible but do have priority in event of liquidation. Preferred shares do not meet the criteria for equity classification due to the cash redemption feature and have therefore been recorded as a liability. During the years ended May 31, 2018 and 2017, the Company redeemed \$30,000 and \$500,000 of Class A Preferred Shares respectively. During the period ended November 30, 2018, the Company redeemed the balance of \$470,000 of Class A Preferred Shares. No dividends were paid during the six and three months ended November 30, 2018.

On November 8, 2017, the Company issued 100,000 common shares at \$0.25 per share for a total cash consideration of \$25,000. On November 8, 2017, \$50,000 of debt was settled by issuance of 200,000 common shares at \$0.25 per share.

During the year ended May 31, 2018, the Company issued 7,500,000 common shares issued to settle \$150,000 owed to a related party for services. These common shares issued for services were recorded based on the fair value of services received by the Company.

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8. Preferred shares liability and Common stock (continued)

On November 28, 2018, the Company announced that it had completed its initial public offering (“IPO”) of 13,519,830 units (“Units”), each Unit consisting of one common share in the capital of the Company (“Common Shares”) and one half of one Common Share purchase warrant, at a price of \$0.35 per Unit, for gross proceeds of \$4,731,940. One whole warrant is exercisable to purchase one Common share at an exercise price of \$0.70 per share for a period of 24 months from date of closing. The Company expensed agent commission for \$378,555 and expensed an additional \$40,000 as corporate finance fees paid to the agent. In addition, the Company expensed legal and related expenses for \$366,872 for a total expense of \$785,427.

The net proceeds from the issuance of units for \$3,946,513 was allocated to common shares and warrants. The Black-Scholes option pricing model was used to determine the fair value of the warrants using the following weight average assumptions: Expected dividend yield of 0%; risk free interest rate of 0.5%; expected volatility of 100%; expected life of 2 years. The relative fair value of the warrants has been valued at \$602,075 and common shares at \$3,344,438.

The agent was granted 1,081,586 agent options, each option exercisable to purchase a unit at a price of \$0.35 per unit for a period of 24 months from the date of listing. The fair value of these Agent warrants was estimated at \$198,510 using Black-Scholes option pricing model and reflected in shareholders’ equity. The valuation considered the following assumptions- risk free rate of 0.5%; expected dividends 0%; expected forfeiture rate of 0%; expected volatility of 100% and expected life of 2 years.

In November 2018, the Company converted convertible debentures of face value of \$2,626,500 plus interest accrued for \$125,249 into 11,006,994 units at \$0.25 per unit. Each Unit consists of one (1) Common Share and one (1) common share purchase warrant of the Company (each a Warrant). Each Warrant entitles the holder thereof to acquire one (1) Common Share for an exercise price of \$0.30 per Common Share for a period of two (2) years following the Closing Date. The Black-Scholes option pricing model was used to determine the fair value of the warrants using the following weight average assumptions: Expected dividend yield of 0%; risk free interest rate of 0.5%; expected volatility of 100%; expected life of 2 years. The relative fair value of the warrants has been valued at \$891,550 and common shares at \$1,860,199 (See also note 11)

As at November 30, 2018 and May 31, 2018, the Company had the following number of shares outstanding post- split adjustment:

Description	November 30, 2018	May 31, 2018
Common A Shares	82,321,824	57,795,000
Class A Preferred Shares	-	470,000
Class B Preferred Shares	1,000,000	1,000,000

All references to common shares and per common share amounts have been retroactively adjusted to reflect the five-for-one forward stock split which was effective October 3, 2017, unless otherwise noted.

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9. Related party balances and transactions

Amounts due from related parties as at November 30, 2018 and May 31, 2018 included the following. The origin of these related party receivables was to provide start-up costs and cash flow for start-up operations.

	November 30, 2018	May 31, 2018
Ready Aim Fire Enterprising Inc. (a) and (b)	\$ 822,649	834,252
Nerds On-Site South Africa (b)	245,594	294,244
DNSthingy Inc. (a) and (b)	1,061,436	998,607
Nerds On-Site Michigan (b)	164,713	15,412
Other related parties (b)	271,392	257,370
	<u>\$ 2,565,784</u>	<u>2,399,885</u>

(a) via same key management personnel

(b) by virtue of common control

(a) and (b) these are due upon demand and interest-free

The Company recorded revenue from the following related parties during the three and six months ended November 30, 2018 and 2017:

	<u>Ready Aim Fire Enterprising Inc.</u> (\$)	DNSthingy Inc (\$)	Nerds On- Site South Africa (\$)	Total (\$)
Three months ended November 30, 2018	22,503	6,549	6,897	35,949
Three months ended November 30, 2017	19,427	2,684	-	22,111
Six months ended November 30, 2018	45,429	12,888	6,897	65,214
Six months ended November 30, 2017	35,899	5,139	-	41,038

Key management personnel are comprised of the Company's directors and executive officers. In addition to their salaries, key management personnel also receive share-based compensation. Key management personnel compensation is as follows:

	For the three month period ended November 30, 2018	For the three month period ended November 30, 2017	For the six month period ended November 30, 2018	For the six month period ended November 30, 2017
Salaries and benefits, including bonuses	\$ 65,708	\$ 61,267	\$ 118,184	\$ 123,917
Total	\$ 65,708	\$ 61,267	\$ 118,184	\$ 123,917

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10. Commitments and contingencies

Rental expense is recorded on a straight-line basis over the lease term. The Company currently leases approximately 2,900 square feet of office space in London, Ontario Canada, where it conducts all central administration and strategic leadership operations. Annual rent is \$32,355. The current lease term expires in 2020 and this facility is adequate for the Company current and projected needs. The total minimum lease payments as at November 30, 2018 until 2020 are \$48,530.

11. Convertible debentures

On October 27, 2017, the Company completed the issuance of an aggregate of \$2,140,500 principal amount of unsecured convertible debentures at a price of \$1,000 per convertible debenture. On November 20, 2017, the Company completed the issuance of an additional \$720,000 principal amount of unsecured convertible debentures due November 20, 2018 at a price of \$1,000 per convertible debenture (collectively the "debentures"). The debentures are unsecured convertible debentures and bear simple interest at a rate of 10% per annum from the date of issue.

The holder of the debenture may elect to convert, in whole or in part, the principal amount of the debenture together with any accrued but unpaid interest accumulated thereon as of the date of such conversion into units of the Company (the "Units") at a deemed conversion price (the Conversion Price) equal to the lesser of: (i) \$0.25 per Unit; or (ii) the initial public offering price of a common share in the capital of the Corporation (each a Common Share) on the Canadian Securities Exchange (or any other Canadian exchange on which the Common Shares may be listed).

Each Unit consists of one (1) Common Share and one (1) common share purchase warrant of the Company (each a Warrant). Each Warrant entitles the holder thereof to acquire one (1) Common Share for an exercise price of \$0.30 per Common Share for a period of two (2) years following the Closing Date (the Warrant Exercise Period).

The Company paid the following compensation for the initial raise of \$2,140,500 on October 27, 2017 and the additional raise of \$720,000 on November 20, 2017 to the agents:

- Total cash compensation for of \$140,360 plus issuance of 561,440 broker warrants. Each broker warrant is exercisable to purchase one additional common share of the Company at a price of \$0.25 for a period of 12 months expiring October 27, 2018.
- Total cash compensation for of \$54,640 plus issuance of 194,560 broker warrants. Each broker warrant is exercisable to purchase one additional common share of the Company at a price of \$0.25 for a period of 12 months expiring November 20, 2018.

The Company evaluated the terms and conditions of the convertible debentures and noted that the embedded conversion feature did not meet the 'fixed for fixed' criteria for equity classification. The Company has therefore accounted for the conversion feature as a derivative financial liability to be revalued at each reporting period.

The fair value of the embedded conversion feature derivative liability was estimated using the Black-Scholes option pricing model using the following assumptions:

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11. Convertible debentures (continued)

	October 27, 2017	November 20, 2017
Volatility	100%	100%
Risk-free interest rate	0.5%	0.5%
Expected life	1 year	1 year
Unit price	\$0.35	\$0.35
Unit conversion price	\$0.25	\$0.25
Forfeiture rate	nil	nil

Upon issuance, the Company valued the conversion feature of the convertible debt instrument as a derivative liability with the residual amount of proceeds being recognized as debt.

	\$	\$	\$
	27-Oct-17	20-Nov-17	Total
Total proceeds from convertible debt offering	2,140,500	720,000	2,860,500
Less: value of conversion feature - derivative liability upon issuance	366,613	123,318	489,931
Value of host debt instrument upon issuance	1,773,887	596,682	2,370,569

The broker warrants issued by the Company were also estimated using the Black-Scholes option pricing model using the following assumptions:

	October 27, 2017 Broker Warrants	November 20, 2017 Broker Warrants
Volatility	100%	100%
Risk-free interest rate	0.5%	0.5%
Expected life	1 year	1 year
Share price	\$0.25	\$0.25
Share conversion price	\$0.25	\$0.25
Forfeiture rate	nil	nil

The Company used the most recent price per common share raised by the Company during the year as an input to value the broker warrants using the Black-Scholes model.

The Company calculated the total compensation or financing cost for the debentures which was proportionately allocated to the conversion feature and the host debt instrument. Costs allocated to the conversion feature were expensed immediately while the costs allocated to the host debt instrument were recorded as an offset to the convertible debt liability on the statement of financial position.

	27-Oct-17	20-Nov-17	Total
	\$	\$	\$
Cash financing costs	140,360	54,640	195,000
Broker warrants	53,964	18,700	72,664
Total compensation costs	194,324	73,340	267,664
Costs allocated to conversion feature (expensed immediately)	33,283	12,561	45,844
Costs allocated to host debt instrument	161,041	60,779	221,820
Total compensation costs	194,324	73,340	267,664

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11. Convertible debentures (continued)

The debt instrument, net of financing costs is being accreted up to the face value of the debentures of \$2,140,000 and \$720,000.

In November 2018, the Company converted convertible debentures of face value of \$2,626,500 plus interest accrued for \$125,249 into 11,006,994 units at \$0.25 per unit. Each Unit consists of one (1) Common Share and one (1) common share purchase warrant of the Company (each a Warrant). Each Warrant entitles the holder thereof to acquire one (1) Common Share for an exercise price of \$0.30 per Common Share for a period of two (2) years following the Closing Date. The Black-Scholes option pricing model was used to determine the fair value of the warrants using the following weight average assumptions: Expected dividend yield of 0%; risk free interest rate of 0.5%; expected volatility of 100%; expected life of 2 years. The relative fair value of the warrants has been valued at \$891,550 and common shares at \$1,860,199.

12. Selling, general and administrative expenses

The Company has the following breakdown of selling, general and administrative expenses for the three and six months ended November 30, 2018 and 2017:

	6 months 2018	6 months 2017	3 months 2018	3 months 2017
	\$	\$	\$	\$
Programming and related costs	258,418	569,818	116,910	306,846
Management remuneration	123,917	118,184	65,708	61,267
Office and administrative expenses	260,504	236,993	167,228	133,727
Payroll and related costs	149,779	177,918	80,264	91,541
Legal and professional	358,420	94,340	339,462	71,956
Advertising and promotion	180,700	144,525	20,595	121,150
Bank and interest charges	93,650	99,107	50,796	48,671
Business development	83,355	83,453	44,865	32,412
Communication	150,720	42,373	76,378	21,354
Automobile expenses	16,528	7,354	11,779	3,247
Total	1,675,991	1,574,065	973,985	892,171

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13. Accounts Payable

Accounts payable and accrued liabilities as of November 30, 2018 and May 31, 2018 constitutes the following:

	November 30, 2018	May 31, 2018
	\$	\$
Accounts payable	523,887	623,434
Accrued liabilities	46,734	155,566
Wages payable	5,289	11,995
Accrued interest	21,809	164,545
Subcontractor payable	35,779	33,359
Others	32,299	26,988
	665,797	1,015,888

14. Intangible assets

The Company has capitalized development costs under IAS 38 relating to the costs incurred to become certified by Apple Canada in order to be able to service Apple products. The capitalized costs of \$77,455 as at November 30, 2018 (May 31, 2018: \$81,531) is being amortized on certification over a period of 10 years.

15. Revenue

Details of revenue for the six and three months ended November 30, 2018 and 2017:

	6 months 2018	6 months 2017	3 months 2018	3 months 2017
	\$	\$	\$	\$
Service fees	2,050,352	2,194,739	1,012,694	1,042,539
Product sales (Sale of software, hardware and related)	2,068,733	1,984,894	1,050,985	1,027,961
Miscellaneous fee	16,886	34,404	4,775	17,916
Total	4,135,971	4,214,037	2,068,454	2,088,416