# CAPTIVA VERDE WELLNESS CORP.

# Management's Discussion and Analysis For the period ended July 31, 2022

(Expressed in Canadian dollars, unless otherwise noted)

September 28, 2022

For further information on the Company, reference should be made to its public filings on SEDAR at <a href="www.sedar.com">www.sedar.com</a>. This Management's Discussion and Analysis ("MD&A") should be read in conjunction with the audited financial statements for the year ended October 31, 2021, and the unaudited condensed consolidated interim financial statements for the three and nine months ended July 31, 2022, and related notes thereto which have been prepared in accordance with International Financial Reporting Standards. The MD&A contains certain Forward Looking Statements which are provided at the end of this document.

## **CORPORATE OVERVIEW**

Captiva Verde Wellness Corp. ("Captiva Verde" or the "Company") is a sustainable real estate company that invests in assets that contain green residential communities, disruptive manufacturing facilities, organic food production and pharmaceutical products.

The Company was incorporated under the British Columbia Business Corporations Act on November 9, 2015 and on May 21, 2021 changed its name from Captiva Verde Land Corp. to Captiva Verde Wellness Corp. The Company's registered and records office is located at 1500 Royal Centre, 1055 West Georgia Street, P.O. Box 11117, Vancouver, BC V6E 4N7. The Company is listed on the Canadian Securities Exchange under the symbol "PWR".

#### Going concern

These financial statements have been prepared on the basis that the Company is a going concern, which assumes that the Company will be able to realize its assets and discharge its liabilities in the normal course of business. The nature of the Company's primary business is planned to be the acquisition, management, development, and possible sale of real estate projects in addition to organic food production and pharmaceutical products. The Company had income of \$1,079,138 for the period ended July 31, 2022 and as at July 31, 2022 has an accumulated deficit of \$6,517,340. As at July 31, 2022, the Company has working capital deficit of \$1,567,865. To date, the Company has no existing business operations and no history of earning or revenues. If the Company is unable to raise any additional funds to undertake planned development, it could have a material adverse effect on its financial condition and cause significant doubt about the Company's ability to continue as a going concern. If the going concern basis were not appropriate for these consolidated financial statements, then significant adjustments would be necessary in the carrying value of assets and liabilities, the reported expenses, and the classifications used in the statement of financial position.

In March 2020 the World Health Organization declared coronavirus COVID-19 a global pandemic. This contagious disease outbreak, which has continued to spread, and any related adverse public health developments, has adversely affected workforces, economies, and financial markets globally, potentially leading to an economic downturn. It is not possible for the Company to predict the duration or magnitude of the adverse results of the outbreak and its effects on the Company's business or results of operations at this time.

# **HIGHLIGHTS – PERIOD ENDED JULY 31, 2022**

- On September 30, 2021, the Company announced it was made aware of a lawsuit filed against the Company by Solargram. On November 5, 2021, the Company terminated the acquisition agreement with Solargram and filed a Statement of Defence and Counterclaim in response to the claim filed by Solargram Farms in New Brunswick, Canada.
- On November 10, 2021, the Company closed a non-brokered private placement consisting of 12,000,000 units at a price of \$0.06 for total gross proceeds of \$720,000. Each unit is comprised of one common share of the Company and one common share purchase warrant of the Company. Each warrant is exercisable into a common share of the Company at an exercise price of \$0.10 for a period of two years.

• On February 17, 2022, the Company issued an aggregate 27,000,000 common shares to settle \$1,350,000 in debt owed to certain creditors.

### SAGE RANCH PROJECT

The Sage Ranch Project is a property situated close to the central business district and adjacent to the Tehachapi High School and is comprised of five parcels of real property located within the City of Tehachapi. Tehachapi is located in Kern County on the edge of the Mojave Desert, approximately 35 miles east-southeast of Bakersfield, California.

The legal description of each parcel is as follows:

- Parcel 1 APN 417-012-01 (approx. 32.97 acres)
- Parcel 2 APN 417-012-28 (approx. 60 acres)
- Parcel 3 APN 417-012-27 (approx. 20 acres)
- Parcel 4 APN 417-012-25 (approx. 19.16 acres)
- Parcel 5 APN 415-012-14 (approx. 28.75 acres)

Parcels 1 through 4 ("Site 2") are contiguous and aggregate approximately 132 acres of land on the south side of Cummings Valley Boulevard (State Highway 202), a major east – west thoroughfare through Tehachapi. The parcels lie immediately east of Clearview Street and immediately north of Pinon Street. The new Tehachapi High School, which opened its doors in 2003, is located immediately to the east of the parcels. A previous owner of these parcels had received Tentative Tract Map ("TTM") approvals under TTM 6218 and TTM 6723. Parcel 5 ("Site 1") comprises approximately 28 acres and lies north of parcels 1 through 4, on the north side of Cummings Valley Boulevard.

On August 17, 2021, the Sage Ranch project received full and final approval by the Mayor and City Council with a unanimous 4 to 0 vote in favor to approve Sage Ranch. The Mayor and City Council approved all three items on the agenda, namely: 1) the approval of the Sage Ranch Master Development Plan; 2) The approval of the 995 home Tract Map and; 3) The approval and acceptance of the exhaustive Final Environmental Impact Report. ("FEIR").

On August 10, 2020, the Company entered into an option and joint venture agreement (the "Option and Joint Venture Agreement") with Greenbriar amending the terms of the original acquisition.

Pursuant to the terms of the Option and Joint Venture Agreement, the Company's 50% interest in the land was converted into an option to earn (the "Option") a 50% net profits interest in the Tehachapi Property by:

- 1. paying Greenbriar a cash payment of \$112,500 (the "Cash Payment" (the Company satisfied this payment in 2018 under the terms of the Acquisition Agreement);
- 2. issuing Greenbriar \$2,137,500 worth of common shares (the "Share Payment") (the Company satisfied this payment in 2018 through the issuance of 10,687,500 common shares under the terms of the Acquisition Agreement); and
- 3. funding the applicable permitting and development costs for the Sage Ranch Project (the Company is behind on such funding obligations and no determination has been made as to the affects to the JV at this point in time. Risk factors are market conditions and the Company's ability to finance).

The Company has until the earlier of: (i) August 20, 2025 and (ii) the date Greenbriar USA receives final approval from the City of Tehachapi (and other required regulatory approval) to build house on the Tehachapi Property, to exercise the Option, provided all three conditions are met above.

If the Company makes the payments summarized above by the required time, the Company will exercise the Option and will automatically acquire a 50% net profits interest in and to the Sage Ranch Project. If the Company exercises the Option, then the Company and Greenbriar USA will immediately enter into a joint venture (the "Joint Venture")

pursuant to the terms of the Option and Joint Venture Agreement. Pursuant to the terms of the Joint Venture, Greenbriar USA and the Company are required to evenly split all net profits derived from the Sage Ranch Project

Total payments, pursuant to the Option:

|  |    | July 31, 2022 | October 31, 2021 |
|--|----|---------------|------------------|
| Opening                                      | \$ | 5,583,788     | \$<br>5,026,598  |
| Additions – permitting and development costs | ·  | 7,800         | 557,190          |
|  | \$ | 5,591,588     | \$<br>5,583,788  |

## SOLARGRAM FARMS

On May 8, 2019, the Company entered into an agreement to acquire Solargram Farms Corporation ("Solargram"), a Canadian controlled private corporation, having corporate offices in Moncton, NB. The acquisition will give the Company access to a world class team of experienced operators and growers, dedicated to full spectrum, hand crafted, outdoor organic cannabis and oil extracts, providing high valued finished health and wellness products using natural farm inputs. The Solargram team has over 40 years of combined industry specific, non-stop operating, growing and processing experience in a specific regional market that, taken together, has over 125 years of collective experience. As consideration the Company will issue 30,000,000 shares upon acquisition which has a prerequisite of Solargram obtaining their Cannabis Grow License by Health Canada. On June 29, 2020, Solargram received their Cannabis Grow License from Health Canada, and this transaction is expected to close once security checks of all the Company's insiders is completed. As at the date of this report this transaction has not yet closed.

On September 26, 2019, the Company completed the acquisition of over 5 million square feet of land for cannabis production and 30,000 square feet of buildings to commence the infrastructure buildout for Solargram's Health Canada site evidence package as part of the final steps to obtaining an outdoor organic grow license.

Property, plant and equipment (construction in progress):

|           |    | July 31, 2022 |    | October 31, 2021 |
|-----------|----|---------------|----|------------------|
| Opening   | g. | 4,130,403     | ¢  | 4,110,599        |
| Opening   | ş. | , ,           | Þ  |                  |
| Additions |    | 18,373        |    | 19,804           |
|           | \$ | 4,148,776     | \$ | 4,130,403        |

On September 30, 2021, the Company announced it was made aware of a lawsuit filed against the Company by Solargram. On November 5, 2021, the Company terminated the acquisition agreement with Solargram and filed a Statement of Defence and Counterclaim in response to the claim filed by Solargram Farms in New Brunswick, Canada.

During the period ended July 31, 2022, the Company charged Solargram \$nil (2021 - \$90,000) in lease fees for the use of the Company's land and buildings in New Brunswick. This amount is recorded in other income in the statement of loss and comprehensive loss. During the period ended July 31, 2022, the Company reversed the provision of \$2,884,511 relating to the funding the Company provided Solargram operations based on on-going discussions and management's assessment of the collectability of the receivable. The Company continues to work towards a resolution of the ongoing legal issues and recovery of this amount. The receivable has no repayment terms, is non-secured and non-interest bearing.

## **MEXICO OPERATIONS**

In January 2020, the Company has entered into an exchange agreement with Salud Esmeralda de Mexico SA de CV ("Esmeralda") for the exchange of all of the shares of Esmeralda for 80,000,000 common shares of the Company. The shares are subject to a pooling agreement for one year. Jeff Ciachurski, CEO, is a shareholder of Esmeralda. As at the date of this report this transaction has not yet closed. Prior to finalizing the agreement, \$211,607 was expensed to the statement of loss and comprehensive loss and subsequent to finalizing the agreement the Company capitalized \$400,131 in receivables from Esmeralda relating to the Company funding Esmeralda operations until the acquisition closes. The receivable has no repayment terms, is non-secured and non-interest bearing.

Esmeralda and its team and advisors have over 200 years of experience in high level executive positions in Mexico, including energy, health, natural resources, government, business and the military.

Prior to this announcement, Esmeralda and its principals acquired from another Mexican corporation, a comprehensive pharmaceutical license to sell, market and distribute the entire suite of pharmaceutical, health, wellness and veterinarian products which include all psychoactive and non-psychoactive drugs listed under Groups I, II & III. These include a suite of over 300 medicines.

The Company intends to provide all of Mexico with the highest quality medical products, including Cannabis products, that are sourced from the best suppliers that have the highest proven efficacy all at the lowest possible prices to the Mexican consumer. In addition, the Company will ensure that all Cannabis products and other medical products meet the tough standards of the Mexican Heath authorities.

The Company has capitalized \$1,095,510 related to project construction costs in connection with the Company's building in Ensenada Mexico.

Property, plant and equipment (construction in progress):

|           | July 31, 2022 | October 31, 2021 |
|-----------|---------------|------------------|
|           |               | <b>5</b>         |
| Opening   | \$ 1,057,206  | \$ 741,590       |
| Additions | 38,304        | 315,616          |
|           | \$ 1,095,510  | \$ 1,057,206     |

## DISCUSSION OF OPERATIONS

|                                     |      | Three mon     | ths l | Ended July 31, | Nine Month     | s En | ded July 31, |
|-------------------------------------|------|---------------|-------|----------------|----------------|------|--------------|
|                                     | Note | 2022          |       | 2021           | 2022           |      | 2021         |
| Expenses                            |      |               |       |                |                |      |              |
| Administrative fees                 |      | \$<br>(1,408) | \$    | (64,075)       | \$<br>(62,839) | \$   | (193,668)    |
| Consulting fees                     |      | (61,942)      |       | (54,030)       | (481,181)      |      | (216,414)    |
| Filing fees                         |      | (34,511)      | )     | (9,535)        | (52,254)       |      | (43,454)     |
| Legal and professional fee          |      | (21,343)      | )     | (40,219)       | (260,626)      |      | (79,047)     |
| Foreign exchange loss               |      | (118)         | )     | (3,888)        | (1,545)        |      | 3,333        |
| Stock-based compensation            | 8    | (184,465)     | )     | -              | (184,465)      |      | _            |
|                                     |      | (303,787)     | )     | (171,747)      | (1,042,910)    |      | (529,250)    |
| Other (expenses) income, net        |      |               |       |                |                |      |              |
| Lease amortization                  | 7    | -             |       | (9,040)        | -              |      | (27,120)     |
| Reversal of Solargram receivable    | 5    | -             |       | -              | 2,884,511      |      | -            |
| Lease accretion                     | 7    | (17,909)      |       | (2,998)        | (22,432)       |      | (9,809)      |
| Lease reversal                      | 7    | -             |       | -              | 71,620         |      | -            |
| (Loss) gain on shares for debt      | 8    | -             |       | -              | (811,651)      |      | 89,273       |
| Other income                        | 5    | -             |       | 30,000         | -              |      | 90,000       |
| Loss                                |      | (321,696)     | )     | (153,785)      | 1,079,138      |      | (386,906)    |
| Earnings (Loss) per share           |      |               |       |                | <br>           |      |              |
| Basic and diluted                   |      | \$<br>(0.00)  | \$    | (0.00)         | \$<br>0.01     | \$   | (0.00)       |
| Weighted average shares outstanding |      |               |       |                |                |      |              |
| Basic and diluted                   |      | 182,491,067   |       | 143,491,067    | 171,469,089    |      | 141,467,334  |

## Nine months ended July 31, 2022 compared to historic period in 2021

Revenue is \$nil for the period ended July 31, 2022 and 2021, as the Company has not developed any projects to the revenue generation stage. The Company had income of \$1,079,138 for the nine months ended July 31, 2022 compared to a loss of \$386,906 in the comparative period. The increase in net income is the result of the reversal of Solargram receivable provision recorded in the current period offset by increase in consulting fees and a loss on shares for debt incurred in the current period. The basic and diluted income per share of \$0.01 is a result of the increased income.

## Three months ended July 31, 2022 compared to historic period in 2021

Revenue is \$nil for the period ended July 31, 2022 and 2021, as the Company has not developed any projects to the revenue generation stage. The Company had a loss of \$321,696 for the three months ended July 31, 2022 compared to a loss of \$153,785 in the comparative period. The increase in net loss is the result of the Company recording \$184,465 in share-based compensation during the period along with an increase in legal and professional fees incurred in the current period. The basic and diluted loss per share of \$(0.00) is similar to the prior period.

|                                   | July 31, 2022 | October 31, 2021 |
|-----------------------------------|---------------|------------------|
| Cash and cash equivalents         | \$<br>17,797  | \$<br>87,217     |
| Total assets                      | 14,170,599    | 11,300,768       |
| Non-current financial liabilities | -             | 34,318           |
| Cash dividends declared           | \$<br>0.00    | \$<br>0.00       |

Cash and cash equivalents were \$17,797 as at July 31, 2022 which is lower than the comparative period and is the result of timing of payments. Total assets are \$14,170,599 as at July 31, 2022 which is higher than the comparative period due to the reversal of Solargram receivable recorded in the current period. Non-current financial liabilities are \$nil as at July 31, 2022 as the Company reversed the lease liability. There were no cash dividends declared as at July 31, 2022 and October 31, 2020.

#### Summary of Quarterly Results

| (tabled amounts are<br>expressed in thousands<br>of CAD dollars)      | Q3 2022       | Q2 2022             | Q1 2022           | Q4 2021       | Q3 2021       | Q2 2021       | Q1 2021            | Q4 2020       |
|---|---------------|---------------------|-------------------|---------------|---------------|---------------|--------------------|---------------|
| Expenses  | \$ (303,787)  | \$ (255,763)        | \$ (483,360)      | \$ (449,485)  | \$ (171,747)  | \$ (150,699)  | \$ (206,804)       | \$ (200,342)  |
| Other income  | (17,909)      | (742,138)           | 2,882,095         | (48,005)      | 17,962        | 14,149        | 110,233            | 41,305        |
| Net loss  | (321,696)     | (997,901)           | 2,398,735         | (3,381,941)   | (153,785)     | (136,550)     | (96,571)           | (159,037)     |
| Total comprehensive<br>gain (loss)<br>Basic/Diluted loss per<br>share | (321,696)     | (997,901)<br>(0.01) | 2,398,735<br>0.02 | (3,381,941)   | (153,785)     | (136,550)     | (96,571)<br>(0.00) | (159,037)     |
| Total assets  | \$ 14,170,599 | \$ 14,195,666       | \$ 14,190,371     | \$ 11,300,768 | \$ 14,679,879 | \$ 14,450,660 | \$ 13,894,644      | \$ 13,407,043 |

## Three months ended July 31, 2022 compared to all historic quarters

The Company incurred a net loss and total comprehensive loss of \$321,696 in the current quarter which is higher than the losses in Q4 2020 to Q3 2021, higher than the income in Q1 2022 an lower than the losses in Q4 2021 and Q2 2022. The increase in net loss from the periods of Q4 2020 to Q3 2021 is the result of the Company realizing a loss on the shares for debt transaction recognized during the period along with recorded share-based compensation and an increase in legal and professional fees incurred in the current period. The fluctuations in income in Q4 2021 and Q1 2022, was related to the Company providing for the Solargram receivable in Q4 and then reversing the provision in Q1.

## Change in total assets

Total assets were \$14,170,599 in the current period which has trended higher over the 8 quarters until Q4 2021 when the Solargram receivable was provided for which was re-established in the prior period. The general increase was the result of the Company's continued development and capitalization of costs related to their projects.

# LIQUIDITY AND CAPITAL RESOURCES

| (tabled amounts are expressed in CAD dollars)    | Nine months<br>nded July 31,<br>2022 | Nine months<br>ended July 31,<br>2021 |
|--|--------------------------------------|---------------------------------------|
| Cash inflow (outflows) from operating activities | \$<br>(544,681)                      | \$<br>(92,418)                        |
| Cash inflow (outflows) from financing activities | 539,738                              | 982,129                               |
| Cash inflow (outflows) from investing activities | (64,477)                             | (883,353)                             |
| Net cash flows                                   | (69,420)                             | 6,420                                 |
| Cash balance                                     | \$<br>17,797                         | \$<br>25,859                          |

As at July 31, 2022, the Company's net working capital deficit was \$1,567,865 (October 31, 2021 – \$2,341,316).

Cash outflows from operating activities of \$544,681 were higher than the outflows in the comparative period in 2021 due to change in working capital items net of corporate expenses.

Cash inflows from financing activities of \$539,738 were lower than the inflows in the comparative period in 2021. The inflows in the current period are the result of the Company closing a private placement and receiving additional loans.

Cash outflows from investing activities of \$64,477 were lower than the comparative period in 2021 and the result of the Company capitalizing less expenditures on all three of the current projects.

The Company's ability to continue as a going concern is dependent on the Company's ability to raise funds.

#### **Commitments**

In the normal course of business, the Company enters into contracts that give rise to commitments for future minimum payments.

On November 13, 2019, the Company executed an exclusive and formal acquisition agreement with the Miss Envy Design Group. Terms of the deal are the issuance of 8,000,000 common shares paid on the following performance milestones:

- i. 2 million shares on the commencement of legal sales anywhere in the world
- ii. 2 million shares on first \$5 Million in sales
- iii. 2 million shares on every \$5 Million increase thereafter for a total of eight million shares
- iv. A lifetime royalty of 20% of the product sales net profit cash flow
- v. The agreement is subject to Canadian Securities Exchange Approval

## Capital management

The capital of the Company consists of items included in shareholder's equity. The Company's objectives for capital management are to safeguard its ability to support the Company's normal operating requirement on an ongoing basis, continue to evaluate and plan to enter into the business of developing sustainable real estate projects.

The Company manages its capital structure and makes adjustments in light of changes in its economic environment and the risk characteristics of the Company's assets. To effectively manage the entity's capital requirements, the Company has in place a planning, budgeting and forecasting process to help determine the funds required to ensure the Company has the appropriate liquidity to meet its operating and growth objectives. As at July 31, 2022 the Company expects its capital resources will require additional support for its normal operating requirements and to continue to evaluate and plan to enter into the business of developing sustainable real estate projects. for the next twelve months. There are no externally imposed capital requirements to which the Company has not complied.

# **SHAREHOLDERS' EQUITY**

The Company's authorized share capital consists of an unlimited number of common shares without par value. As at July 31, 2022, and as at the date of this report, the Company had 182,491,067 common shares, 32,720,740 share purchase warrants and 18,100,000 share purchase options outstanding.

On November 10, 2021, the Company closed a non-brokered private placement consisting of 12,000,000 units at a price of \$0.06 for total gross proceeds of \$720,000. Each unit is comprised of one common share of the Company and one common share purchase warrant of the Company. Each warrant is exercisable into a common share of the Company at an exercise price of \$0.10 for a period of two years.

On February 17, 2021, the Company issued an aggregate 27,000,000 common shares to settle \$1,350,000 in debt owed to certain creditors.

On July 13, 2022 the Company issued 12,000,000 share-purchase options at a price of \$0.04 per share for a term of five years.

Table below provides a summary of the share purchase warrants outstanding as at the date of this report.

| Nu     | mber of warrants | Exercise price per warrant | Expiry date        |
|--------|------------------|----------------------------|--------------------|
|        | 250,000          | \$0.10                     | September 6, 2022  |
|        | 175,000          | \$0.10                     | September 29, 2022 |
|        | 2,700,000        | \$0.75                     | March 12, 2023     |
|        | 740,740          | \$0.75                     | March 22, 2023     |
|        | 12,000,000       | \$0.10                     | November 10, 2023  |
| Total: | 15,865,740       |                            |                    |

Table below provides a summary of the share purchase options outstanding as at the date of this report:

| Num    | ber of options | Exercise price per warrant | Expiry date       |
|--------|----------------|----------------------------|-------------------|
|        | 3,000,000      | \$0.11                     | November 29, 2023 |
|        | 1,100,000      | \$0.30                     | March 15, 2024    |
|        | 2,000,000      | \$0.30                     | December 18, 2024 |
|        | 12,000,000     | \$0.04                     | July 13, 2025     |
| Total: | 18,100,000     |                            |                   |

## REGULATORY DISCLOSURES

#### Off-Balance Sheet Arrangements

As at July 31, 2022, the Company did not have any off-balance sheet arrangements.

#### **Related Party Transactions**

The Company's related parties include its key management personnel. Key management personnel are those persons having the authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly. Key management personnel include officers, directors or companies with common directors of the Company.

These expenses were measured at the exchange amounts agreed upon by the parties. As at July 31, 2022 the Company had amounts payable of \$473,071 (October 31, 2021 - \$292,399) to related parties. These amounts are unsecured and non-interest bearing.

During the period ended July 31, 2022 the Company incurred an expense of \$69,300 to a Company controlled by an executive related to consulting expenses (July 31, 2021 - \$45,000).

During the period ended July 31, 2022 the Company incurred an expense of \$81,000 to an executive of the Company related to office space and administrative expenses (July 31, 2021 - \$81,000) and incurred expenses of \$485,843 (July 31, 2021 - \$nil) related to consulting fees.

During the period ended July 31, 2022 the Company incurred an expense of \$5,977 to a Company controlled by a director related to consulting expenses (July 31, 2021 - \$nil).

The Company entered into an agreement to earn a 50% interest in the development land from Greenbriar. As at July 31, 2022 the Company had a loan payable of \$787,819 (October 31, 2021 - \$1,869,696) to Greenbriar. On February 17, 2022, the Company issued 25,800,000 common shares to settle \$1,290,000 of the loan. On April 20, 2022, the Company entered into a promissory note with Greenbrier where the loan would bear interest at the rate of 8% per annum for a term of 24 months. During the period ended July 31, 2022 the Company recorded \$17,909 (2021 - \$nil) in interest expense related to the loan.

The Company has entered into an exchange agreement with Esmeralda for the exchange of all of the shares of Esmeralda for 80,000,000 common shares of the Company. Jeff Ciachurski, CEO, is expected to become a shareholder of Esmeralda. As at the period ended July 31, 2022 this transaction has not yet closed. As at July 31, 2022, the Company had \$400,131 (October 31, 2021 - \$366,631) in receivables from Esmeralda relating to the Company funding Esmeralda operations until the acquisition closes. The receivables are unsecured, non-interest bearing demand loans.

During the period ended July 31, 2022, the Company charged Solargram \$nil (2021 - \$90,000) in lease fees for the use of the Company's land and buildings in New Brunswick. This amount is recorded in other income in the statement of loss and comprehensive loss. During the period ended July 31, 2022, the Company reversed the provision of \$2,884,511 relating to the funding the Company provided Solargram operations based on on-going discussions and management's assessment of the collectability of the receivable. The Company continues to work towards a resolution of the ongoing legal issues and recovery of this amount. The receivable has no repayment terms, is non-secured and non-interest bearing.

#### Financial Instruments

The Company reports its financial instruments on its balance sheet and measures these at fair value. In limited circumstances when fair value may not be considered most relevant, they may be reported at cost or amortized cost. Gains or losses as a result of changes in fair value are recognized in the consolidated statement of loss and comprehensive loss.

The Company's financial instruments consist of cash, receivables, accounts payable and accrued liabilities and loans payable. The fair value of these financial instruments, excluding cash, approximates the carrying value due to the short maturity or current market rate associated with these instruments. Cash is carried at a level 1 measurement.

### Categories of financial instrument

|  | July 3            | 31, 2022         | October 31, 2021  |                  |  |
|--|-------------------|------------------|-------------------|------------------|--|
|  | Carrying value \$ | Fair value<br>\$ | Carrying value \$ | Fair value<br>\$ |  |
| Financial assets                             |                   |                  |                   |                  |  |
| Fair value through profit and loss ("FVTPL") |                   |                  |                   |                  |  |
| Cash   | 17,797            | 17,797           | 87,217            | 87,217           |  |
| Amortized cost                               |                   |                  |                   |                  |  |
| Other receivables and advances               | 4,285             | 4,285            | 5,068             | 5,068            |  |
| Solargram receivables                        | 2,884,511         | 2,884,511        | -                 | -                |  |
| Mexico loan receivable                       | 400,131           | 400,131          | 366,631           | 366,631          |  |
| Financial liabilities                        |                   |                  |                   |                  |  |
| Other financial liabilities                  |                   |                  |                   |                  |  |
| Accounts payable and accrued liabilities     | 830,129           | 830,129          | 600,042           | 600,042          |  |
| Loans payable                                | 787,819           | 787,819          | 1,869,696         | 1,869,696        |  |

#### Fair value

Financial instruments measured at fair value are grouped into Level 1 to 3 based on the degree to which fair value is observable:

Level 1 – quoted prices in active markets for identical securities

Level 2 – significant observable inputs other than quoted prices included in Level 1

Level 3 – significant unobservable inputs

The Company did not move any instruments between levels of the fair value hierarchy during the year ended July 31, 2022.

#### Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is currently not exposed to any interest rate risk.

#### Credit Risk

The Company is exposed to credit risk through its cash, which is held in large Canadian financial institutions with high credit rating, deposits and other receivables. Receivables are primarily due from related entities and government agencies. The Company believes the credit risk is insignificant. The Company's exposure is limited to amounts reported within the statement of financial position.

## Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company manages liquidity risk through the management of its capital structure. In order to meet its financial obligations, the Company will need to generate cash flow from the development or sale of future properties or raise additional funds.

#### Significant Accounting Policies

Please refer to the audited annual financial statements for the year ended October 31, 2021 which was filed on SEDAR.

#### Risk and uncertainties

For full details on the risks and uncertainties affecting the Company, please refer to the risk factors as described in the prospectus.

## FORWARD LOOKING STATEMENTS

This MD&A contains "forward-looking information" within the meaning of applicable Canadian securities legislation. Such forward-looking statements and information herein include, but are not limited to, statements regarding prospective development of its real estate projects. The Company does not intend to, and does not assume any obligation to update such forward-looking statements or information, other than as required by applicable law.

Forward-looking statements or information involve known and unknown risks, uncertainties and other factors that may cause the actual results, level of activity, performance or achievements of the Company and its operations to be materially different from those expressed or implied by such statements. Such factors include, among others: ability to finance various development, fluctuations in real estate prices, fluctuations in the currency markets (particularly in the Canadian dollar and U.S. dollar); changes in national and local governments, legislation, taxation, controls, regulations and political or economic developments in various countries; operating or technical difficulties in various Company developments; risks and hazards of real estate development and industrial accidents, unusual or unexpected geological conditions, pressures, inadequate insurance, or inability to obtain insurance; availability of and costs associated with inputs and labour; the speculative nature of real estate development, risks in obtaining necessary licenses and permits, and challenges to the Company's title to various projects.

Although the Company has attempted to identify important factors that could cause actual results to differ materially from those contained in forward-looking statements or information, there may be other factors that cause results to be materially different from those anticipated, described, estimated, assessed or intended. There can be no assurance that any forward-looking statements or information will prove to be accurate as actual results and future events could differ materially from those anticipated in such statements or information. Accordingly, readers should not place undue reliance on forward-looking statements or information.