Condensed Consolidated Interim Financial Statements

For the nine months ended September 30, 2023 and 2022 (Unaudited – Expressed in Canadian Dollars)

# NOTICE OF NO AUDITOR REVIEW OF CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

Under National Instrument 51-102, Part 4, subsection 4.3 (3) (a), if an auditor has not performed a review of the condensed consolidated interim financial statements, they must be accompanied by a notice indicating that an auditor has not reviewed the financial statements.

The accompanying unaudited condensed consolidated interim financial statements of the Company have been prepared by and are the responsibility of the Company's management.

The Company's independent auditor has not performed a review of these condensed consolidated interim financial statements in accordance with standards established by the Chartered Professional Accountants of Canada for a review of interim financial statements by an entity's auditor.

Condensed Consolidated Interim Statements of Financial Position

(Unaudited – Presented in Canadian Dollars)

| ACAT   | September 30,   | December 31,     |
|--|-----------------|------------------|
| AS AT  | 2023            | 2022             |
| ASSETS   |                 |                  |
| Current assets   |                 |                  |
| Cash   | \$<br>18,011    | \$<br>44,005     |
| Accounts receivable                                    | 105,124         | 109,995          |
| Interest receivable (Note 6)                           | 9,557           | 5,339            |
| Loans receivable – current (Note 6)                    | 117,002         | 241,519          |
| Prepaid expenses                                       | 57,127          | 33,854           |
|  | 306,821         | 434,712          |
| Loans receivable (Note 6)                              | 173,986         | 351,900          |
| Furniture, equipment, and right-of-use assets (Note 7) | 15,947          | 21,837           |
| Intangible assets (Note 8)                             | 1,096,953       | 1,328,089        |
| Goodwill (Note 4)                                      | 1,399,824       | 1,399,824        |
| Total assets   | \$<br>2,993,531 | \$<br>3,536,362  |
| LIABILITIES AND SHAREHOLDERS' DEFICIENCY               |                 |                  |
| Current liabilities                                    |                 |                  |
| Accounts payable (Note 15)                             | \$<br>1,238,194 | \$<br>998,649    |
| Accrued liabilities                                    | 546,590         | 365,412          |
| Interest payable (Note 15)                             | 48,581          | 462,374          |
| Contingent earn-out provision (Note 4)                 | -               | 681,000          |
| Convertible debentures (Note 9 and 15)                 | 763,734         | 803,000          |
| Loans payable (Notes 10 and 15)                        | 749,723         | 265,023          |
| Unearned revenue                                       | 19,078          | 56,433           |
| Bonds payable (Note 12)                                | -               | 5,220,097        |
|  | 3,365,900       | 8,851,988        |
| <b>Deferred income tax liability</b> (Note 4)          | 320,416         | 320,416          |
| Loans payable (Notes 10)                               | 3,010           | 6,880            |
| Total liabilities                                      | 3,689,326       | 9,179,284        |
| Shareholders' deficiency                               |                 |                  |
| Share capital (Note 14)                                | 19,014,412      | 14,601,33        |
| Shares issuable (Note 14)                              | 67,800          | 67,800           |
| Equity component of convertible debentures (Note 9)    | 63,974          | 71,079           |
| Reserves (Note 14)                                     | 1,245,690       | 1,158,52         |
| Accumulated deficit                                    | (21,087,671)    | <br>(21,541,659) |
| Total shareholders' deficiency                         | (695,795)       | <br>(5,642,922)  |
| Total liabilities and shareholders' deficiency         | \$<br>2,993,531 | \$<br>3,536,362  |

Nature of operations (Note 1); Events after the reporting period (Note 19)

Approved on behalf of the Board of Directors on November 29, 2023

| "Karim Nanji" | Director | "Farhan Abbas" | Director |
|---------------|----------|----------------|----------|
|---------------|----------|----------------|----------|

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

Condensed Consolidated Interim Statements of Income (Loss) and Comprehensive Income (Loss) (Unaudited – Presented in Canadian Dollars)

|   | For the three months ended<br>September 30, |               |    | For the nine months en<br>September 30, |    |             |
|---|---|---------------|----|---|----|-------------|
|   | 2023  | 2022          |    | 2023                                    |    | 2022        |
| Revenues  |   |               |    |   |    |             |
| Verification fees   | \$ 253,345                                  | \$ 192,930    | \$ | 707,981                                 | \$ | 509,674     |
| Loan interest revenue (Note 6)  | 30,408                                      | 126,569       | φ  | 109,578                                 | φ  | 396,733     |
| Subscription fees   | 21,210                                      | 26,124        |    | 80,407                                  |    | 63,040      |
| Marketing service fees  | 16,000                                      | 20,124        |    | 86,931                                  |    | 05,040      |
| Service fees and other  | 21  | 8,391         |    | 1,276                                   |    | 11,040      |
| Total Revenues  | 320,984                                     | 354,014       |    | 986,173                                 |    | 980,487     |
| Operating expenses  |   |               |    |   |    |             |
| Administration costs  | 98,554                                      | 260,347       |    | 388,951                                 |    | 638,946     |
| Amortization (Notes 7 and 8)  | 40,869                                      | 55,805        |    | 122,607                                 |    | 168,812     |
| Bad debts expense and allowance for loan  | 10,009                                      | 22,005        |    | 122,007                                 |    | 100,012     |
| impairment  | 62,322                                      | 103,680       |    | 75,604                                  |    | 247,635     |
| Consulting fees (Note 15)   | 170,907                                     | 181,610       |    | 544,571                                 |    | 559,567     |
| Investor relations  | 28,945                                      | 35,725        |    | 81,171                                  |    | 131,736     |
| Marketing   | 68,206                                      | 17,986        |    | 159,113                                 |    | 102,514     |
| Salary and benefits (Note 15)   | 343,904                                     | 483,112       |    | 1,144,272                               |    | 1,462,897   |
| Share based payments (Notes 14 and 15)  | 22,719                                      | 28,554        |    | 121,669                                 |    | 138,065     |
| Software and platform technology services   | 170,262                                     | 103,830       |    | 533,352                                 |    | 291,668     |
| Transfer agent and filing fees  | 6,669                                       | 6,708         |    | 36,271                                  |    | 17,774      |
| Total operating expenses  | 1,013,357                                   | 1,277,357     |    | 3,207,581                               |    | 3,759,614   |
| Finance costs   |   |               |    |   |    |             |
| Interest expense (Notes 9, 10 and 12)   | 45,312                                      | 169,596       |    | 252,332                                 |    | 490,358     |
| Accretion expense (Notes 9 and 13)  | (10,130)                                    | 25,560        |    | 326                                     |    | 76,625      |
| Total finance costs   | 35,182                                      | 195,156       |    | 252,658                                 |    | 566,983     |
| Other income (expenses)   |   |               |    |   |    |             |
| Gain on settlement of bonds (Note 12)<br>Loss on settlement of interest payable (Note | -   | -             |    | 2,940,648                               |    | -           |
| 9)  | (7,140)                                     | -             |    | (7,140)                                 |    | -           |
| Gain on settlement of accounts payable  |   |               |    |   |    |             |
| (Note 14)   | 40,034                                      | -             |    | 40,034                                  |    | -           |
| Impairment loss on intangible asset (Note 8)<br>Gain (loss) on settlement of earn-out | (114,419)                                   | -             |    | (114,419)                               |    | -           |
| provision (Note 4)  | -   | -             |    | (2,148)                                 |    | 212,895     |
| Total other income (expenses)   | (81,525)                                    | -             |    | 2,856,975                               |    | 212,895     |
| Net income (loss) and comprehensive   |   |               |    |   |    |             |
| income (loss)   | \$ (809,080)                                | \$(1,118,499) | \$ | 382,909                                 | \$ | (3,133,215) |
| Basic and diluted income (loss) per common share                                      | \$ (0.00)                                   | \$ (0.01)     | \$ | 0.00                                    | \$ | (0.03)      |
| Weighted average number of shares<br>outstanding – basic and diluted                  | 177,869,394                                 | 100,326,521   |    | 126,339,097                             |    | 96,333,151  |

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

Condensed Consolidated Interim Statements of Changes in Shareholders' Deficiency (Unaudited – Presented in Canadian Dollars)

|  | Share (                                 | Capital      |                    |   |    |  |                |                |
|--|---|--------------|--------------------|---|----|--|----------------|----------------|
|  | Number of<br>shares                     | Amount       | Shares<br>issuable | Stock option<br>and warrant<br>reserves | (  | Equity<br>component<br>of<br>convertible<br>debentures | Deficit        | Total          |
| Balance, December 31, 2021   | 93,220,153                              | \$12,162,422 | \$<br>67,800       | \$<br>983,738                           | \$ | 115,338  | \$(16,293,637) | \$(2,964,339)  |
| Shares issued under RSU plan (Note 14)   | 725,000                                 | 106,125      | -                  | (106,125)                               |    | -  | -              | -              |
| Shares issued for warrant exercises (Note 14)  | 4,883,988                               | 488,399      | -                  | -                                       |    | -  | -              | 488,399        |
| Shares issued for earn-out provision (Note 14)   | 1,577,000                               | 157,700      | -                  | -                                       |    | -  | -              | 157,700        |
| Share-based payments (Note 14)   | -                                       | -            | -                  | 138,065                                 |    | -  | -              | 138,065        |
| Net loss for the period  | -                                       | -            | -                  | -                                       |    | -  | (3,133,215)    | (3,133,215)    |
| Balance, September 30, 2022  | 100,406,141                             | 12,914,646   | 67,800             | 1,015,678                               |    | 115,338  | (19,426,852)   | (5,313,390)    |
| Shares issued under RSU plan (Note 14)   | 75,000                                  | 7,125        | -                  | (7,125)                                 |    | -  | -              | -              |
| Shares issued for private placement (Note 14)  | 20,952,437                              | 1,466,671    | -                  | -                                       |    | -  | -              | 1,466,671      |
| Shares issued for earn-out provision (Note 14)   | -                                       | 212,895      | -                  | -                                       |    | -  | -              | 212,895        |
| Private placement – agents' shares (Note 14)   | 75,040                                  | -            | -                  | -                                       |    | -  | -              | -              |
| Equity component of convertible debentures   |   |              |                    |   |    |  |                |                |
| redeemed (Note 9)  | -                                       | -            | -                  | -                                       |    | (44,259)   | 44,259         | -              |
| Share-based payments (Note 14)   | -                                       | -            | -                  | 149,968                                 |    | -  | -              | 149,968        |
| Net loss for the period  | -                                       | -            | -                  | -                                       |    | -  | (2,159,066)    | (2,159,066)    |
| Balance, December 31, 2022   | 121,508,618                             | \$14,601,337 | \$<br>67,800       | \$<br>1,158,521                         | \$ | 71,079   | \$(21,541,659) | \$ (5,642,922) |
| Shares issued under RSU plan (Note 14)   | 400,000                                 | 34,500       | -                  | (34,500)                                |    | -  | -              | -              |
| Shares issued for private placement (Note 14)  | 11,551,000                              | 786,570      | -                  | -                                       |    | -  | -              | 786,570        |
| Shares issued for bond settlements (Note 14)<br>Shares issued for settlement of accounts | 44,298,850                              | 2,834,572    | -                  | -                                       |    | -  | -              | 2,834,572      |
| payable (Note 14)  | 524,045                                 | 31,443       | -                  | -                                       |    | -  | _              | 31,443         |
| Shares issued for earn-out provision (Note 14)   | 2,907,011                               | 683,148      | -                  | -                                       |    | -  | _              | 683,148        |
| Shares issued for settlement of interest payable   | _,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 000,110      |                    |   |    |  |                | 000,110        |
| (Note 14)  | 714,027                                 | 42,842       | -                  | -                                       |    | -  | -              | 42,842         |
| Private placement – agents' shares   | 747,670                                 | -            | -                  | -                                       |    | -  | -              | -              |
| Share-based payments (Note 14)   | -                                       | -            | -                  | 121,669                                 |    | -  | -              | 121,669        |
| Equity component of convertible debentures   |   |              |                    | -                                       |    |  |                | -              |
| (Note 9)   | -                                       | -            | -                  | -                                       |    | (7,105)  | 71,079         | 63,974         |
| Net income for the period  | -                                       | -            | -                  | -                                       |    | -  | 382,909        | 382,909        |
| Balance, September 30, 2023  | 182,651,221                             | \$19,014,412 | \$<br>67,800       | \$<br>1,245,690                         | \$ | 63,974   | \$(21,087,671) | \$ (695,795)   |

The accompany notes are an integral part of these condensed consolidated interim financial statements.

Condensed Consolidated Interim Statements of Cash Flows

(Unaudited – Presented in Canadian Dollars)

| For the nine months ended September 30,                             |    | 2023          |    | 2022                        |
|---|----|---------------|----|-----------------------------|
| CASH FROM OPERATING ACTIVITIES                                      |    |               |    |                             |
| Net income (loss) for the period                                    | \$ | 382,909       | \$ | (3,133,215)                 |
| Items not affecting cash:   | *  |               | *  | (-,,)                       |
| Amortization  |    | 122,607       |    | 168,812                     |
| Accrued interest on bonds payable                                   |    | 22,861        |    | 60,423                      |
| Lease accretion   |    | ,             |    | 3,676                       |
| Share based payments (Note 14)                                      |    | 121,669       |    | 138,065                     |
| Accretion on convertible debentures (Note 9)                        |    | 326           |    | 72,949                      |
| Interest from sublease  |    | -             |    | (3,245)                     |
| Impairment loss on intangible asset (Note 8)                        |    | 114,419       |    | -                           |
| Gain on settlement of accounts payable (Note 14)                    |    | (40,034)      |    | -                           |
| Loss on settlement of interest payable (Note 9)                     |    | 7,140         |    | -                           |
| Gain on settlement of bonds (Note 12)                               |    | (2,940,648)   |    | -                           |
| (Gain) loss on settlement of earn-out provision                     |    | 2,148         |    | (212,895)                   |
| Changes in non-cash working capital items:                          |    | _,1 10        |    | (,0,0)                      |
| Accounts receivables  |    | 4,871         |    | (12,590)                    |
| Interest receivable   |    | (4,218)       |    | (17,487)                    |
| Loans receivable  |    | 302,431       |    | 343,321                     |
| Prepaid expenses  |    | (23,273)      |    | 16,622                      |
| Unearned revenue  |    | (37,355)      |    | 44,676                      |
| Accounts payable  |    | 311,022       |    | 200,444                     |
| Accrued liabilities   |    | 181,178       |    | 123,420                     |
| Interest payable  |    | 178,553       |    | 184,399                     |
| Net cash used in operating activities                               |    | (1,293,394)   |    | (2,022,625)                 |
| * <b>*</b>  |    | (1,2)0,0)     |    | (2,022,023)                 |
| CASH FROM INVESTING ACTIVITIES                                      |    |               |    | (5.0.12)                    |
| Acquisition of property, equipment, and right-of-use asset (Note 7) |    | -             |    | (5,942)                     |
| Net cash used in investing activities                               |    | -             |    | (5,942)                     |
| CASH FROM FINANCING ACTIVITIES                                      |    |               |    |                             |
| Common shares issued, net of share issuance costs                   |    | 786,570       |    | 488,399                     |
| Proceeds from loans received (Note 10)                              |    | 493,035       |    | 705,000                     |
| Sublease payments received  |    | -             |    | 114,040                     |
| Payment of loans payable (Note 10)                                  |    | (12,205)      |    | (98,873)                    |
| Payment of lease liabilities (Note 13)                              |    | -             |    | (128,906)                   |
| Redemption of bonds (Note 12)                                       |    | -             |    | (20,000)                    |
| Net cash generated by financing activities                          |    | 1,267,400     |    | 1,059,660                   |
|   |    | (25,004)      |    |                             |
| Change in cash during the period                                    |    | (25,994)      |    | (968,907)                   |
| Cash, beginning of the period<br>Cash, end of the period            | \$ | 44,005 18,011 | \$ | <u>1,106,678</u><br>137,771 |
|   | Ψ  | 10,011        | Ψ  | 137,771                     |
| Interest received   | \$ | 77,008        | \$ | 258,173                     |
| Interest paid *   | \$ | 1,214         | \$ | 245,030                     |

\* Includes interest paid on bonds, convertible debentures and loans

**Reconciliation of changes in liabilities arising from financing activities** (Note 17) **Supplemental cash flow information** (Note 18)

The accompanying notes are an integral part of these condensed consolidated interim financial statements.

# **1. NATURE OF OPERATIONS**

Marble Financial Inc. ("Marble", collectively with its subsidiaries, the "Company") was incorporated. under the Business Corporation Act (British Columbia) on July 7, 2015. The head office of the Company is located at Suite 404-999 Canada Place, Vancouver, British Columbia, V6C 3E2. Marble's common shares are listed for trading on the Canadian Securities Exchange ("CSE") under the symbol "MRBL," quoted on the OTC Pink market under the symbol "MRBLF" and on the Frankfurt Stock Exchange under the symbol "2V0".

The Company's primary business activities are currently focused on assisting alternative lenders in Canada to transact with underbanked consumers looking for credit. Inverite Verification Inc., the Company's wholly owned subsidiary, operates as a cloud-based transactional and Risk Model as a Service ("RMaaS") platform and offers Open Banking and consumer-directed finance solutions, consisting of banking verification solutions to the financial services industry for income verification, credit decisioning, fraud reduction, and know-your client/antimoney laundering purposes. The Company also offered solutions to underbanked clients through its MyMarble Platform, which is a consumer facing user interface ("UI") platform designed to provide users access to personalized granular solutions in the areas of, budgeting, credit insights, financial literacy and education, combined savings and credit rebuilding tool and credit a credit improvement subscription program. The Company also offers marketing services through its wholly owned subsidiary, Accumulate.ai Software Ltd. For the underbanked consumers that fall short on achieving credit, the Company's proprietary Point Deduction Technology ("PDT") allows lenders to offer their customers a prescriptive ability to understand, build and maintain a positive credit report and credit score, gain specific and unique budgetary and credit insights with access to financial education and literacy.

These consolidated financial statements have been prepared on the basis of a going concern which assumes the Company will be able to realize its assets and discharge its liabilities in the normal course of business. As at September 30, 2023 the Company had a working capital deficit of 3,059,079 (December 31, 2022 - 8,417,276), a shareholders' deficiency of 695,795 (December 31, 2022 - 5,642,922) and an accumulated deficit of 21,087,671 (December 31, 2022 - 21,541,659) and therefore will need ongoing funding to continue its operations. There is no assurance that additional funding will be available on a timely basis or on terms acceptable to the Company. If the Company is unable to obtain sufficient funding, the ability of the Company to meet its obligations as they come due and, accordingly, the appropriateness of the use of the going concern accounting principle will be in significant doubt. These condensed consolidated interim financial statements do not reflect the adjustments or reclassification which would be necessary if the Company were unable to continue its operations in the normal course of business.

In March 2020, the World Health Organization declared coronavirus COVID-19 a global pandemic. Although the COVID-19 pandemic has largely abated, weak economic conditions may affect the financial condition and credit worthiness of some of the Company's consumer debtors. During the nine months ended September 30, 2023, the Company has slightly increased its expected allowance for credit losses as compared to 2022.

# 2. BASIS OF PRESENTATION

# Statement of compliance

The Company prepared these condensed consolidated interim financial statements in accordance with International Accounting Standard 34 ("IAS 34") Interim Financial Reporting. These condensed consolidated interim financial statements were approved by the Board of Directors and authorized for issue on November 29, 2023. The accounting policies and methods of computation applied by the Company in these condensed consolidated interim financial statements are the same as those applied in the Company's annual consolidated financial statements for the year ended December 31, 2022. The condensed consolidated interim financial statements do not include all of the information required for full annual financial statements.

# 2. BASIS OF PRESENTATION (continued)

#### **Basis of measurement**

These condensed consolidated interim financial statements are prepared on the historical cost basis, except for certain items recorded at fair value. These condensed consolidated interim financial statements are presented in Canadian dollars, which is the Company's functional currency.

## **Basis of consolidation**

The Company's consolidated financial statements include Marble and its wholly owned subsidiaries as follows:

| Company  | <b>Place of Incorporation</b> | Effective Interest |
|--|-------------------------------|--------------------|
| Inverite Verification Inc. ("Inverite")        | British Columbia              | 100%               |
| Accumulate.ai Software Ltd. ("Accumulate.ai")  | Canada                        | 100%               |
| Score-Up Inc. ("Score-Up")                     | Ontario                       | 100%               |
| Credit Meds Corp. ("Credit Meds")              | Ontario                       | 100%               |
| 1301771 B.C. Ltd. ("1301771")                  | British Columbia              | 100%               |
| TPFM The Phoenix Fund Management Ltd. ("TPFM") | British Columbia              | 100%               |
| TPF The Phoenix Fund Inc. ("TPF")              | British Columbia              | 100%               |

On April 23, 2021, 1301771 B.C. Ltd. was incorporated under the BCBCA as a special purpose vehicle whose business and undertaking is restricted to the origination, funding and financing of consumer loan assets, together with such other activities as may be reasonably required or advisable in connection therewith. 1301771 was created for the purposes of procuring financing for Fast-Track Loans originated by TPFM and thereafter receiving an assignment of the Fast-Track Loans and holding them as collateral for a security interest provided to the lenders.

On September 1, 2022, Accumulate.ai was incorporated under the Canada Business Corporations Act and extraprovincially registered under the Business Corporations Act (British Columbia) in British Columbia on September 2, 2022. Accumulate.ai was created for the purposes of acquiring certain assets related to a marketing service business (see Note 5).

Control is achieved where the Company has power over an entity, has exposure or rights to variable returns from its involvement with the entity and has the ability to use its power over the entity to affect the amount of the investor's returns. Subsidiaries are included in the consolidated financial statements from the date control commences until the date control ceases. All inter-company balances, transactions, revenues and expenses have been eliminated on consolidation.

# **Comparative Figures**

The presentation of comparative figures on the condensed consolidated interim statements of income (loss) and comprehensive income (loss) has been conformed to the presentation used in current year.

# 3. USE OF ESTIMATES AND JUDGMENTS

The preparation of these condensed consolidated interim financial statements requires management to make estimates and judgments and to form assumptions that affect the reported amounts and other disclosures in these condensed consolidated interim financial statements. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. The results of these assumptions form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions and conditions.

## 3. USE OF ESTIMATES AND JUDGMENTS (continued)

The estimates and underlying assumptions are reviewed on an ongoing basis. Changes to accounting estimates are recognized in the period in which the estimate is revised and all future periods which are affected by the change in estimate. The principal areas where critical estimates and judgments have been applied are described below:

#### Impairment losses on loans receivable

The Company regularly reviews its loans receivable for potential impairment. In determining whether an impairment loss should be recorded in profit or loss, the Company considers whether there is any observable data indicating that an increase in the credit risk or a decrease in the estimated future cash flows from a loan has occurred. This evidence may include observable data indicating that there has been an adverse change in the payment status of the borrower. Management uses estimates based on valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of estimation is required. The estimates include future market interest rates.

## Impairment of intangible assets and goodwill

Intangible assets which are available for use and have a definite useful life are assessed for indicators of impairment at the end of each reporting period. If indicators of impairment exist, the Company will test those intangible assets for impairment. The Company tests intangible assets with an indefinite useful life, intangible assets which are not yet ready for use, and goodwill on an annual basis. Significant judgment is required in determining the useful lives and recoverable amounts of these assets, evaluating the appropriate allocation of assets to cash-generating units, and assessing whether certain events or circumstances constitute objective evidence of impairment. Estimates of the recoverable amounts of these assets rely on certain inputs and assumptions, including future cash flows and discount rates, and may be sensitive to changes in these inputs and assumptions. Future cash flows are based on revenue projections and allocated costs which are estimated based on historical and forecast results and business initiatives. Discount rates are based on an assessment of current market assessments of the time value of money and the risks specific to the asset or cash-generating unit.

#### **Income taxes**

Income tax expenses recorded in these condensed consolidated interim financial statements are not final until tax returns are filed and accepted by taxation authorities. Therefore, results of operations in future reporting periods may be affected by the difference between the income tax expense estimates and the final tax assessments. Estimation of income taxes includes evaluating the recoverability of deferred tax assets based on an assessment of the ability to use the underlying future tax deductions against future taxable income. The assessment is based on enacted tax acts and estimates of future taxable income.

#### **Business combinations**

Management determines whether assets acquired, and liabilities assumed constitute a business. A business consists of inputs and processes applied to those inputs that have the ability to create outputs. On April 12, 2021, Marble completed the acquisition of 100% of the shares of Inverite (Note 4) which was accounted for as a business combination at fair value in accordance with IFRS 3, "Business Combinations" as the operations of Inverite meet the definition of a business. The acquired assets and assumed liabilities were adjusted to their fair values assigned through completion of a purchase price allocation, as described in Note 4. On October 18, 2022, Accumulate.ai completed the acquisition of certain assets related to a marketing services business (Note 5) which was accounted for as a business. The purchase price allocation process resulting from a business of the assets met the definition of a business. The purchase price allocation process resulting from a business combination requires management to estimate the fair value of identifiable assets acquired including intangible assets and liabilities assumed. The valuations are closely linked to the assumptions used by management on the future performance of the related assets and the discount rates applied.

# 4. ACQUISITION OF INVERITE

On April 12, 2021, the Company acquired all of the issued and outstanding shares of Inverite for a purchase price of \$1,460,000 plus an earn out provision of up to \$2,500,000 which will be based on a multiple of annual incremental revenues ("AIR") of Inverite over the two consecutive one-year periods following the closing date, payable in cash or common shares at the option of the Company. The effective price of any common shares issued in satisfaction of the payment of any portion of the earn-out amount will be the greater of (i) the volume weighted average price of the common shares of the Company for the 10 consecutive trading days preceding the last day of the applicable earn-out period, and (ii) closing share price on the last trading day prior to the closing date, which was \$0.235 per share.

The transaction was accounted for as a business combination and, as the operations of Inverite meet the definition of a business, all transaction costs were expensed. The goodwill resulting from the allocation of the purchase price to the total fair value of net assets will represent the sales and growth potential of Inverite.

The fair value of the consideration transferred has been allocated to the assets acquired and liabilities assumed based on their estimated fair values at the date of acquisition as follows:

| Purchase price consideration               |                 |
|--|-----------------|
| Cash                                       | \$<br>1,460,000 |
| Estimated fair value of earn-out provision | 982,000         |
|  | \$<br>2,442,000 |
| Assets acquired and liabilities assumed    |                 |
| Working capital                            | \$<br>37,378    |
| Loan payable                               | (40,000)        |
| Deferred income tax liability              | (386,432)       |
| Intangible assets                          | 1,431,230       |
| Goodwill                                   | 1,399,824       |
|  | \$<br>2,442,000 |

A reconciliation of the earn-out provision subsequent to the date of acquisition is as follows:

| Earn-out provision, December 31, 2021                   | \$ | 982,000                               |
|---|----|---------------------------------------|
| -   | ψ  | · · · · · · · · · · · · · · · · · · · |
| Settled through the issue of 1,577,000 shares (Note 14) |    | (370,595)                             |
| Increase in earn out provision                          |    | 69,595                                |
| Earn-out provision, December 31, 2022                   |    | 681,000                               |
| Increase in earn out provision                          |    | 2,148                                 |
| Settled through the issue of 2,907,011 shares (Note 14) |    | (683,148)                             |
| Earn-out provision, September 30, 2023                  | \$ | -                                     |

# 5. ACQUISITION OF ACCUMULATE.AI ASSETS

On October 18, 2022, Accumulate.ai, a subsidiary of the Company, completed the acquisition of certain assets related to a marketing services business for consideration of up to CDN\$550,000. The purchase price payable is comprised of: (i) a cash payment of \$125,000 paid on closing, of which \$25,000 was paid into escrow, and (ii) an earn-out of up to \$425,000 equal to 33-1/3% of the net income of the acquired business realized during the eight successive quarterly financial reporting periods following the closing date. On October 19, 2023, the Company entered into an agreement with the vendor whereby the vendor agreed to return the \$25,000 held in escrow back to the Company.

# 5. ACQUISITION OF ACCUMULATE.AI ASSETS (continued)

Subject to regulatory approval, the earn-out will be paid in the form of common shares of Marble issued from treasury, calculated based on the volume weighted average closing trading price ("VWAP") of Marble common shares on the Canadian Securities Exchange for the five prior trading days ending three trading days prior to the end of each financial quarter. The earn-out shall cease and be of no further effect if the net income of the business is negative for two successive fiscal quarters during the earn-out period. As at September 30, 2023, the earn-out provision had ceased as net income was negative for two successive fiscal quarters.

The transaction was accounted for as a business combination and, as the assets and operations acquired meet the definition of a business, all transaction costs were expensed.

The fair value of the consideration transferred has been allocated to the assets acquired and liabilities assumed based on their estimated fair values at the date of acquisition as follows:

| Purchase price consideration            |    |         |
|---|----|---------|
| Cash                                    | \$ | 125,000 |
| Assets acquired and liabilities assumed |    |         |
| Intangible assets                       | ¢  | 125,000 |

# 6. LOANS RECEIVABLE

The Company previously provided loans to consumer debtors who met the Company's evaluation criteria and who would use the borrowed funds to settle debts under formal or informal debt restructuring plans agreed upon by the creditors of the consumer debtors as well as loans provided to consumers pursuant the Company's Boost loan program. The majority of the loans issued to consumer debtors and Boost loans were unsecured. The debt restructuring loans receivable generally bear interest between 18.99% and 24.99% and mature between three and seven years from the date of issuance. Boost loans are 12-month interest free installments loans used to finance a 12 month subscription to the Company's MyMarble Premium subscription product.

#### Loans receivable and interest receivable

|   | Sept | ember 30,<br>2023 | Dee | cember 31,<br>2022 |
|---|------|-------------------|-----|--------------------|
| Unsecured personal loans  | \$   | 393,262           | \$  | 698,337            |
| Boost loans   |      | 14,877            |     | 51,823             |
| Less: allowance for loan impairment                                       |      | (107,594)         |     | (151,402)          |
| Total loans and interest receivable, net of allowance for loan impairment |      | 300,545           |     | 598,758            |
| Interest receivable   |      | (9,557)           |     | (5,339)            |
| Loans receivable, current portion   |      | (117,002)         |     | (241,519)          |
| Loans receivable – non-current portion                                    | \$   | 173,986           | \$  | 351,900            |

#### Reconciliation of allowance for loan impairment

|   | Septe | ember 30,<br>2023 | Deco | ember 31,<br>2022 |
|---|-------|-------------------|------|-------------------|
| Balance, beginning of the period / year   | \$    | 151,402           | \$   | 98,289            |
| Change in provision for impairment losses |       | (43,808)          |      | 53,113            |
| Balance, end of the period                | \$    | 107,594           | \$   | 151,402           |

# 6. LOANS RECEIVABLE (continued)

The Company makes estimates of expected loan receivable impairment losses based on the probability of credit losses occurring and considering the delinquency of the loans outstanding, past experiences regarding losses, and an ongoing assessment of the market and of individual consumer debtors. The Company also categorizes its loans by the number of days the loan payments are past due and estimates the probability of credit losses within these categories. The allowance for credit losses is maintained at a level that the Company considers adequate to absorb credit-related losses over the next 12 months, where loan payments are past due or credit risk has not significantly increased, and over the lifetime of the loan, where loan payments are past due or credit risk has significantly increased.

The allowance for credit losses of \$107,594 represents 26.36% of the Company's outstanding loans receivable balance, inclusive of interest receivable, as at September 30, 2023 (December 31, 2022 - 20.18%). The increase in allowance for credit losses as a percentage of the loan portfolio is due to an increase in the proportion of loans where payments are past due and a change in the expectation of loan repayments partly as a result of factors that impact on the financial condition of the Company's consumer debtors.

A loan receivable is considered past due when a consumer debtor has not made a payment by the contractual due date and written off when the consumer debtor has declared bankruptcy or applied for a consumer protection, or the Company has sent the loan receivable to an external collection agency for collections. During the nine months ended September 30, 2023, the Company recovered \$33,029 (2022 – write off of \$29,850) in loans and interest receivable.

## Loans receivable past due

The following tables present the carrying values of loans that are past due but which have not been written off because: (i) the Company is in continuous contact with the consumer debtor and the Company and the consumer debtor have established an appropriate repayment plan, or (ii) the loan receivable is secured and the fair value of the collateral is sufficient to cover the carrying value of the loan receivable.

| September 30, 2023 | 30-60 days   | 61-90 days   | Ov | er 90 days | Total         |
|--------------------|--------------|--------------|----|------------|---------------|
| Personal loans     | \$<br>17,971 | \$<br>11,461 | \$ | 103,866    | \$<br>133,298 |
| Mortgages          | -            | -            |    | -          | -             |
| Total past due     | \$<br>17,971 | \$<br>11,461 | \$ | 103,866    | \$<br>133,298 |
|                    |              |              |    |            |               |
| December 31, 2022  | 30-60 days   | 61-90 days   | Ov | er 90 days | Total         |
| Personal loans     | \$<br>16,940 | \$<br>17,227 | \$ | 132,557    | \$<br>166,724 |
|                    |              |              |    |            |               |
| Mortgages          | -            | -            |    | -          | -             |

# 6. LOANS RECEIVABLE (continued)

# **Contractual maturities**

The contractual maturities of loans receivable as at September 30, 2023 are as follows:

|                                    | Ur | ider 1 year | 1-5 years     | Over | r 5 years | Total         |
|------------------------------------|----|-------------|---------------|------|-----------|---------------|
| Unsecured personal loans           | \$ | 154,884     | \$<br>228,486 | \$   | 9,892     | \$<br>393,262 |
| Boost loans                        |    | 14,877      | -             |      | -         | 14,877        |
| Less: allowance for credit losses  |    |             |               |      |           | (107,594)     |
| Loans and interest receivable, net | \$ | 169,761     | \$<br>228,486 | \$   | 9,892     | \$<br>300,545 |

# 7. FURNITURE, EQUIPMENT, AND RIGHT-OF-USE ASSETS

|                          |       | easehold | Rigl | ht-of-use | т  |           | Ca |         | Total         |
|--------------------------|-------|----------|------|-----------|----|-----------|----|---------|---------------|
|                          | Impro | ovement  |      | assets    | ſ  | Furniture | 0  | mputers | <br>Total     |
| Cost                     |       |          |      |           |    |           |    |         |               |
| December 31, 2021        | \$    | 5,404    | \$   | 30,218    | \$ | 35,361    | \$ | 38,344  | \$<br>109,327 |
| Additions                |       | -        |      | 292       |    | -         |    | 5,650   | 5,942         |
| Disposals                |       | -        |      | -         |    | -         |    | -       | -             |
| December 31, 2022        | \$    | 5,404    | \$   | 30,510    | \$ | 35,361    | \$ | 43,994  | \$<br>115,269 |
| Additions                |       | -        |      | -         |    | -         |    | -       | -             |
| September 30, 2023       | \$    | 5,404    | \$   | 30,510    | \$ | 35,361    | \$ | 43,994  | \$<br>115,269 |
| Accumulated Amortization |       |          |      |           |    |           |    |         |               |
| December 31, 2021        | \$    | 5,404    | \$   | 30,218    | \$ | 20,512    | \$ | 22,860  | \$<br>78,994  |
| Amortization             |       | -        |      | 292       |    | 2,970     |    | 11,176  | 14,438        |
| December 31, 2022        | \$    | 5,404    | \$   | 30,510    | \$ | 23,482    | \$ | 34,036  | \$<br>93,432  |
| Amortization             |       | -        |      | -         |    | 1,782     |    | 4,108   | 5,890         |
| September 30, 2023       | \$    | 5,404    | \$   | 30,510    | \$ | 25,264    | \$ | 38,144  | \$<br>99,322  |
|                          |       |          |      |           |    |           |    |         |               |
| Carrying values          |       |          |      |           |    |           |    |         |               |
| December 31, 2022        | \$    | -        | \$   | -         | \$ | 11,879    | \$ | 9,958   | \$<br>21,837  |
| September 30, 2023       | \$    | -        | \$   | -         | \$ | 10,097    | \$ | 5,850   | \$<br>15,947  |

# 8. INTANGIBLE ASSETS

|  | Internally<br>developed<br>software | Score-Up<br>platform | Credit<br>Meds<br>software | Trademark | Inverite<br>platform | Accumulate<br>.ai assets | Total        |
|--|-------------------------------------|----------------------|----------------------------|-----------|----------------------|--------------------------|--------------|
| Cost   |                                     |                      |                            |           |                      |                          |              |
| December 31, 2021                                    | \$ 439,200                          | \$ 246,893           | \$ 60,000                  | \$ 17,567 | \$1,431,230          | <b>\$</b> -              | \$ 2,194,890 |
| Acquisition  | \$ 439,200                          | \$ 240,895           | \$ 00,000                  | \$ 17,507 | \$1,451,250          | 125,000                  | 125,000      |
| Acquisition  | -                                   | -                    | -                          | -         | -                    | 125,000                  | 125,000      |
| December 31, 2022                                    | \$ 439,200                          | \$ 246,893           | \$ 60,000                  | \$ 17,567 | \$1,431,230          | \$ 125,000               | \$ 2,319,890 |
| Acquisition  | -                                   | -                    | -                          | -         | -                    | -                        | -            |
|  |                                     |                      |                            |           |                      |                          |              |
| September 30, 2023                                   | \$ 439,200                          | \$ 246,893           | \$ 60,000                  | \$ 17,567 | \$1,431,230          | \$ 125,000               | \$ 2,319,890 |
| Accumulated<br>Amortization and<br>Impairment Losses |                                     |                      |                            |           |                      |                          |              |
| December 31, 2021                                    | \$ 114,003                          | \$ 59,666            | \$ -                       | \$ -      | \$ 101,379           | \$ -                     | \$ 275,048   |
| Amortization   | 43,921                              | 24,689               | -                          | -         | 143,123              | 1,206                    | 212,939      |
| Impairment loss                                      | 281,276                             | 162,538              | 60,000                     | -         | -                    | -                        | 503,814      |
| December 31, 2022                                    | \$ 439,200                          | \$ 246,893           | \$ 60,000                  | \$-       | \$ 244,502           | \$ 1,206                 | \$ 991,801   |
| Amortization   | -                                   | -                    | -                          | -         | 107,342              | 9,375                    | 116,717      |
| Impairment loss                                      | -                                   | -                    | -                          | -         | -                    | 114,419                  | 114,419      |
| September 30, 2023                                   | \$ 439,200                          | \$ 246,893           | \$ 60,000                  | \$ -      | \$ 351,844           | \$ 125,000               | \$1,222,937  |
| Carrying values                                      |                                     |                      |                            |           |                      |                          |              |
| December 31, 2022                                    | \$ -                                | \$-                  | \$ -                       | \$ 17,567 | \$1,186,728          | \$ 123,794               | \$1,328,089  |
| September 30, 2023                                   | \$ -                                | \$ -                 | \$ -                       | \$ 17,567 | \$1,079,386          | \$ -                     | \$1,096,953  |

Due to the uncertainty in the timing and amount of future cash flows from operations and unobservable market values for comparable intellectual property, the Company wrote down the carrying values for each of its internally developed software, Score-Up platform and CreditMeds software to \$nil and recorded an impairment loss in the aggregate amount of \$503,814 during the year ended December 31, 2022. The recoverable amount was determined on the basis of value in use, using a discount rate of 22.9%. The Company may continue to develop these platforms and software and if so revisit the recoverable amount at each reporting period.

Due to the uncertainty in the timing and amount of future cash flows from operations and unobservable market values for comparable intellectual property, the Company wrote down the carrying values for the Accumulate ai assets to \$nil and recorded an impairment loss in the aggregate amount of \$114,419 during the period ended September 30, 2023. The recoverable amount was determined on the basis of value in use, using a discount rate of 21.62%.

Trademarks are assessed as having an indefinite useful life because they do not expire and the Company expects to continue to benefit from their use.

The Inverite platform (Note 4) consists of acquired software and related technology processes and has an estimated remaining useful life of eight years.

# 9. CONVERTIBLE DEBENTURES

On April 7, 2021, the Company closed a non-brokered private placement of unsecured convertible debentures (the "Debentures") with an aggregate principal amount of \$1,303,000. The Debentures had a 15-month term from the date of issuance and accrue simple interest at a rate of 10% per annum, payable semi-annually. The principal amount of the Debentures and all accrued but unpaid interest are convertible, at the option of the holder, into units at a price of \$0.30 per unit. Each unit is comprised of one common share and one-half of one share purchase warrant, with a whole warrant exercisable to purchase a common share at a price of \$0.45 until 21 months after the closing date. The Company may force conversion of the principal amount into units at \$0.30 per unit if at any time after four months and a day after the closing date, the common shares have traded or closed on the CSE at \$0.60 or more for 10 consecutive trading days. In connection with the private placement, the Company incurred an aggregate of \$40,150 in finder fees and issued an aggregate of 133,832 finder warrants with an estimated fair value of \$9,641 using the Black-Scholes pricing model using the following weighted average assumptions:

| Risk-free rate                   | 0.26%      |
|----------------------------------|------------|
| Expected life of finder warrants | 1.25 years |
| Annualized volatility            | 80%        |
| Dividend rate                    | 0%         |

Each finder warrant is exercisable into one common share at a price of \$0.30 for a period of 15 months following closing. (See Note 14).

In August 2021, the Company entered into amending agreements with the Debentures holders to extend the maturity date from July 7, 2022 to December 31, 2022, and in respect of the underlying warrants issuable on conversion to extend their expiry date from January 7, 2023 to June 30, 2023. On November 28, 2022, \$500,000 Debentures, plus outstanding accrued interest thereon, were used as payment to settle subscriptions in a non-brokered private placement. \$44,259 was transferred from equity portion of convertible debentures to deficit. See Notes 14 and 15. A loss on settlement of \$6,870 was recorded.

On February 21, 2023 the Company entered into agreements with convertible debenture holders to settle convertible debentures with a principal amount of \$803,000 which matured on December 31, 2022 through the issuance of new convertible debentures. \$71,079 was transferred from equity portion of convertible debentures to deficit as a result. On March 6, 2023, Marble issued an aggregate of \$814,440 principal amount of new convertible debentures") in exchange for the full settlement and discharge owing on the \$803,000 principal amount of convertible debentures that matured on December 31, 2022 plus unpaid accrued interest thereon of \$11,440. The 2023 Debentures mature on July 31, 2023 and bear simple interest at a rate of 10% payable on the maturity date. The principal amount of the 2023 Debentures were convertible, at the option of the holder, into common shares of Marble at a price of \$0.10 per share, subject to a forced conversion provision.

On August 14, 2023, the Company settled accrued interest payable of \$35,701 to July 31, 2023 related to the 2023 Debentures through the issuance of 714,027 common shares at \$0.06 per share. A loss on settlement of \$7,140 was recorded. On September 28, 2023, the Company entered into new agreements with the convertible debenture holders to settle the 2023 Debentures with a principal amount of \$814,440 that had matured on July 31, 2023, through the issuance of new convertible debentures. In exchange for the full settlement and discharge of the \$814,440 principal amount of 2023 Debentures, plus unpaid accrued interest of \$12,942, the Company issued an aggregate of \$827,382 principal amount of new convertible debentures (referred to as the "2024 Debentures"). The 2024 Debentures are set to mature on September 28, 2024, and they bear simple interest at a rate of 10%, payable on April 1, 2024 and on maturity. The principal amount of the 2024 Debentures is convertible at the option of the holder at \$0.07, and any accrued interest on any principal converted will be concurrently paid in common shares at a deemed price per share, which is determined as the greater of the most recent closing price for the common shares preceding the date of conversion and \$0.05.

# 9. CONVERTIBLE DEBENTURES (continued)

The following is a continuity of the convertible debentures:

|  | September 30<br>202 | ,<br>, | ecember 31,<br>2022 |
|--|---------------------|--------|---------------------|
| Balance, beginning of period / year          | \$ 803,00           | ) \$   | 1,203,446           |
| Issue of 2023 Debentures and 2024 Debentures | 1,641,822           | 1      | -                   |
| Equity component                             | (63,974             | )      | -                   |
| Redemptions                                  | (1,617,440)         | 1      | (493,130)           |
| Accretion of convertible debentures          | 32                  | 5      | 92,684              |
| Balance, end of period / year                | \$ 763,73           | 4 \$   | 803,000             |

(1) See description of convertible debenture transactions above. No cash proceeds received or used in relation to the issuance or redemption of convertible debentures during the period.

#### **10. LOANS PAYABLE**

|                                      | September 30<br>2023 | · · · ·     |
|--------------------------------------|----------------------|-------------|
| BDC Loans payable                    | \$ 8,17              | 0 \$ 20,375 |
| Loans from related parties (Note 14) | 65,00                | 0 50,000    |
| Other loans and advances             | 609,56               | 3 131,528   |
| CEBA Loans                           | 70,00                | 0 70,000    |
| Total loans payable                  | 752,73               | 3 271,903   |
| Loans payable – current              | (749,723             | (265,023)   |
| Loans payable – non-current          | \$ 3,01              | 0 \$ 6,880  |

The BDC Loans, acquired through the acquisition of Score-Up in 2019, bear interest at 8.05% per annum, require monthly payments inclusive of principal and interest, and mature on May 10, 2023, and October 10, 2024. During the nine months ended September 30, 2023, the Company made aggregate payments on the BDC Loans in the amount of \$13,419 inclusive of interest and administration fees of \$1,214.

As at September 30, 2023, the Company owed an aggregate of \$65,000 principal amount of loans to related parties (December 31, 2022 - \$50,000). The outstanding loans at September 30, 2023 bear interest at a rate of 12% per annum and have no fixed terms of repayment. As at September 30, 2023, the Company owed an aggregate of \$609,563 (December 31, 2022 - \$131,528) of loans to a company controlled by a significant shareholder (>10%) which bear interest at a rate of 12% per annum and have no fixed terms of repayment.

During the year ended December 31, 2020, the Company received a \$40,000 Canada Emergency Business Account loan (the "CEBA Loan"). The CEBA Loan remains interest free until December 31, 2023 and has no fixed repayment schedule. If \$30,000 is repaid on or before December 31, 2023, the remaining \$10,000 will be forgiven. If any amount remains unpaid at December 31, 2023, the Company will enter into an extension agreement whereby it will accrue interest at 5% per annum, with a repayment schedule to be determined at that time. As part of the acquisition of Inverite, the Company acquired an additional \$30,000 of CEBA loans under the same repayment terms as the CEBA Loan.

# **11. CREDIT FACILITY**

On July 26, 2021 the Company secured funding for new Fast-Track loans through a definitive credit facility agreement (the "Credit Facility Agreement") amongst Marble, 1301771, TPFM, and CHP Agent Services Inc. ("CHP"), a subsidiary of Cypress Hills Partners Inc. The Credit Facility Agreement provides for a \$10 million credit facility to Marble, through 1301771 as borrower, with TPFM as servicing agent for originations, adjudications, administration and monitoring of the new Fast-Track loans or other loans as approved by CHP and the lenders, and CHP acting as administrative and collateral agent on behalf of the lenders. The aggregate amount of the funding is determined as a selected percentage (the "Advance Rate") of the outstanding Eligible Customer Loans (as defined in the Credit Facility Agreement) in the loan portfolio, adjusted for customer loan payments received less accrued but unpaid amounts owing to CHP and the Lenders under the Credit Facility Agreement (the "Borrowing Base"), with an initial Advance Rate at 95% (the maximum) and a minimum threshold of 80%. The current amount of the credit facility is \$10,000,000 (the "Facility Amount"), with an option to increase the amount to \$20,000,000 upon mutual agreement. Interest is charged at Canadian Prime (subject to a ceiling of 5.0% and a floor of 3.5%) plus 13%, with a provisional discount if the Advance Rate is less than 95%. The maturity date for all funds advanced is three years after the date of the first funding advance, with an option to extend for a further two years upon mutual agreement. In connection with the Credit Facility Agreement, 1301171 has provided a general security agreement ("GSA") and each of Marble and TPFM has provided a limited guarantee and a "bad act" guarantee together with a GSA. Upon borrowing funds, the Company must also maintain \$300,000 in unrestricted cash, and the Company has provided CHP with board of director observer rights and a right of first refusal on any additional debt or securitization financing beyond the Facility Amount. As at September 30, 2023 and December 31, 2022, \$nil has been borrowed pursuant to the Credit Facility Agreement.

# 12. BONDS

Effective April 6, 2023, Marble entered into bond assumption and assignment agreements with TPF such that Marble assumed all of the obligations related to the bond and interest payables pursuant to TPF bonds outstanding as at April 6, 2023. Effective April 6, 2023, Marble also entered into debt settlement agreements ("Debt Settlement Agreements") with each of the holders of the bonds outstanding in order to complete the bond restructuring transaction to settle an aggregate of \$5,775,220 of bond and interest debt (the "Bond Debt Restructuring"). Pursuant to the Debt Settlement Agreements, bondholders agreed to settle their bond and accrued interest amounts outstanding through a combination of shares for debt, debt forgiveness and/or waiver of interest expense accrued from Q1 2022 to April 6, 2023.

On April 6, 2023, Marble closed the first tranche of the Bond Debt Restructuring with certain bondholders. Marble settled an aggregate of \$4,150,544 of bonds payable and accrued interest payable outstanding through a combination of shares for debt (\$3,210,872 settled through issuance of 33,644,957 shares), debt forgiveness (\$460,873) and waiver of interest (\$478,799). As a result, Marble recorded a gain on debt settlement of \$1,795,396.

On May 16, 2023, Marble closed the second and final tranche of the Bond Debt Restructuring with the remaining bondholders. Marble settled an aggregate of \$1,624,676 of bonds payable and accrued interest payable outstanding through a combination of shares for debt (\$858,543 settled through issuance of 10,653,893 shares), debt forgiveness (\$620,543) and waiver of interest (\$145,590). As a result, Marble recorded an aggregate gain on debt settlement of \$1,145,252. As a result of the two closings, the Company eliminated all of its bond debt and bond interest obligations.

# 12. BONDS (continued)

|  | Septemb | er 30,<br>2023 | D  | ecember 31,<br>2022 |
|--|---------|----------------|----|---------------------|
| 10% bonds – original offering (Note 12(a))       | \$      | -              | \$ | 672,696             |
| 9% bonds – new offering (Note 12(b))             |         | -              |    | 670,307             |
| 8% bonds – new offering (Note 12(b))             |         | -              |    | 20,000              |
| 10% bonds – amended (Note 12(c))                 |         | -              |    | 3,607,095           |
| 10% bonds – new offering (Note 12(c))            |         | -              |    | 250,000             |
| Total bonds, net of associated transaction costs |         | -              |    | 5,220,097           |
| Bonds payable – current                          |         | -              |    | (5,220,097)         |
| Bonds payable – non-current                      | \$      | -              | \$ | -                   |

## a) 10% bonds – original offering

During previous years, the Company had issued an offering memorandum (the "Original Offering") for unsecured bonds of up to a maximum of 15,000 bonds at a price of \$1,000 per bond, for expected total gross proceeds of \$15,000,000. The Original Offering was closed on July 15, 2016 when the New Offering commenced (Note 12(b)).

At the time of purchase, subscribers elected one of the following options with respect to the 10% interest payable on the bonds:

- a bond which entitled the holder to 10% simple interest per annum, payable quarterly at the equivalent quarterly rate of 2.5% within 15 business days of March 15, June 15, September 15 and December 15 of each year during the term of the bond; or
- a bond which entitled the holder to 10% compound interest calculated annually and payable on the date the bonds are redeemed by the Company in accordance with the terms of the Original Offering.

In the absence of written notice from the bondholder on or before August 31, 2018, the bonds shall mature on November 30, 2023 (the "Second 10% Maturity Date").

Subject to (i) an annual maximum redemption limit of 10% of the bonds outstanding as of the last day of the previous calendar year, and (ii) cash flow of the Company, any individual bondholder may request an early redemption by providing 90 days prior written notice (the "Early Redemption Notice"). Bondholders who redeem some or all of their bonds prior to the First and/or Second 10% Maturity Dates are subject to the following redemption fees:

- Early Redemption Notice received between December 1, 2018 and November 30, 2019 a redemption fee equal to 5% of the principal amount of the bonds being redeemed by the Company.
- Early Redemption Notice received between December 1, 2019 and November 30, 2020 a redemption fee equal to 4% of the principal amount of the bonds being redeemed by the Company.
- Early Redemption Notice received between December 1, 2020 and November 30, 2021 a redemption fee equal to 3% of the principal amount of the bonds being redeemed by the Company.
- Early Redemption Notice received between December 1, 2021 and November 30, 2022 a redemption fee equal to 2% of the principal amount of the bonds being redeemed by the Company.
- Early Redemption Notice received between December 1, 2022 and November 29, 2023 a redemption fee equal to 1% of the principal amount of the bonds being redeemed by the Company.

Redemption fees are deducted by the Company from the redemption amount to be paid to the bondholder.

## 12. BONDS (continued)

#### b) 8% and 9% bonds – new offering

On July 15, 2016, the Company issued a new offering memorandum (the "New Offering") for a maximum of 50,000 unsecured bonds, at a price of \$1,000 per bond, for expected total gross proceeds of \$50,000,000 and comprising of one year 8% bonds and three year 9% bonds. The 8% bonds can be redeemed on the first anniversary of the date of issue to the bondholder (the "First 8% Maturity Date") and the 9% bonds can be redeemed on the third anniversary of the date of issue to the bondholder (the "First 9% Maturity Date").

At the time of purchase, the subscribers elected one of the following two options with respect to the 8% or 9% interest payable on the bonds:

- the bond entitled the holder to 8% or 9% simple interest per annum, payable monthly at the equivalent monthly rate of 0.67% or 0.75%, respectively, within 15 business days of the end of each month, during the term of the bond; or
- the bond entitled the holder to 8% or 9% compound interest calculated annually and payable on the date the bond is redeemed by the Company in accordance with the terms of the New Offering.

In the absence of written notice from the bondholder at least 90 days prior to the First 8% Maturity Date or the First 9% Maturity Date, the bonds shall mature on the following dates:

- in the case of the 8% bonds, on the next occurring anniversary of the First 8% Maturity Date if at least 90 days prior to such anniversary a redemption notice has been delivered (the "Subsequent 8% Maturity Date"); and
- in the case of the 9% bonds, on the third anniversary of the First 9% Maturity Date (the "Second 9% Maturity Date").

On each Subsequent 8% Maturity Date and the Second 9% Maturity Date, the Company can redeem all 8% bonds that have not been reinvested (that is, where the maturity date has not been extended) and all 9% bonds, respectively, outstanding on that date by payment of the principal amount of the bonds and all accrued and unpaid interest thereon. Subject to (i) an annual maximum redemption limit of 10% of the bonds outstanding as of the last day of the previous calendar year, and (ii) cash flow of the Company, any individual bondholder may request redemption of some or all of their bonds by providing 90 days prior written notice (the "Early Redemption Notice").

8% bondholders who redeem some or all of their bonds prior to the First and/or Subsequent 8% Maturity Date are subject to a redemption fee equal to 2.5% of the principal amount of the bonds being redeemed by the Company.

9% bondholders who redeem some or all of their bonds prior to the First and/or Second 9% Maturity Date are subject to the following redemption fees:

## 12. BONDS (continued)

#### b) 8% and 9% bonds – new offering (continued)

- Early Redemption Notice received on or after the second anniversary, but prior to the third anniversary, of the date the bond was issued a redemption fee equal to 2% of the principal amount of the bonds being redeemed by the Company, except where a bondholder's request is in accordance with the First 9% Redemption Notice.
- Early Redemption Notice received on or after the third anniversary, but prior to the fourth anniversary, of the date the bond was issued a redemption fee equal to 6% of the principal amount of the bonds being redeemed by the Company.
- Early Redemption Notice received on or after the fourth anniversary, but prior to the fifth anniversary, of the date the bond was issued a redemption fee equal to 4% of the principal amount of the bonds being redeemed by the Company.
- Early Redemption Notice received on or after the fifth anniversary, but prior to the sixth anniversary, of the date the bond was issued a redemption fee equal to 2% of the principal amount of the bonds being redeemed by the Company.

Redemption fees are deducted by the Company from the redemption amount to be paid to the bondholder.

#### c) Amended 10% bonds

On November 15, 2018, the Company amended the terms of 10% bonds (Note 12(a)) with a total principal value of \$3.08 million and 8% bonds (Note 12(b)) with a total principal value of \$415,000. The maturity date of the bonds has been extended from November 30, 2018 to November 30, 2023, with principal repayments to be made in 16 equal instalments, payable on the 15th day of March, June, September and December of each year beginning on March 15, 2020. Interest on the outstanding principal of the 10% bonds accrue at 10% simple interest per annum and is due on a quarterly basis, beginning on December 15, 2018. On November 15, 2018, the Company further amended the repayment of interest to commence on March 15, 2019. Interest on the outstanding principal of the 8% bonds is payable on a monthly basis. The Company has deferred the principal repayments until the Company is in a position to make the cash payments.

The amendments of the bond terms became effective on March 21, 2019 when the initial public offering was completed and the Company became a reporting issuer.

On June 26, 2018, the Company issued additional bonds with a principal amount of \$250,000 with the same terms as the amended bonds.

## **13. LEASE LIABILITIES**

During the year ended December 31, 2019, the Company entered into a new head office lease and acquired a lease through the acquisition of Score-Up.

On January 21, 2021, the Company entered into a sublease agreement of its head office, commencing May 1, 2021 and expiring August 30, 2022. The sublease is for the amount of \$214,474 per annum and will reduce the Company's minimum lease payments by \$114,040 over the sublease term. During the year ended December 31, 2021, the Company recorded a loss of \$1,884 on recognition of the sublease and derecognized the corresponding right-of-use asset. As at September 30, 2023, the remaining balance of lease liabilities was \$nil (December 31, 2022 - \$Nil).

# **13. LEASE LIABILITIES (continued)**

The following is a reconciliation of the changes in the lease liabilities:

|                   | September 30<br>2023 |      | December 31,<br>2022 |
|-------------------|----------------------|------|----------------------|
| Opening balance   | \$                   | . \$ | 125,230              |
| Lease accretion   |                      |      | 3,676                |
| Payments          |                      |      | (128,906)            |
| Lease liabilities | \$                   | . \$ | -                    |

# 14. SHARE CAPITAL

#### Authorized share capital

- An unlimited number of common shares without par value.
- An unlimited number of non-voting shares without par value.
- An unlimited number of special shares without par value.

#### Issued share capital

As at September 30, 2023, Marble had 182,651,221 (December 31, 2022 – 121,508,618) common shares issued and outstanding. No non-voting shares and no special shares are issued and outstanding.

During the nine months ended September 30, 2023, Marble completed the following share issuances:

- a) On January 3, 2023, Marble issued 786,000 units at a price of \$0.07 per unit for proceeds of \$55,020 pursuant to a non-brokered private placement and issued 55,020 common shares to an agent with a fair value of \$3,851 as a finder's fee. Each unit (each a "\$0.07 Unit") is comprised of one common share and one-half of a common share purchase warrant, with each whole warrant entitling the holder to purchase an additional common share at a price of \$0.11 for a period of 24 months following the closing date.
- b) On January 23, 2023, Marble issued 860,000 \$0.07 Units for proceeds of \$60,200 pursuant to a non-brokered private placement and issued 60,200 common shares to an agent with a fair value of \$4,214 as a finder's fee.
- c) On March 13, 2023, Marble issued an aggregate of 1,670,000 \$0.07 Units for proceeds of \$116,900 pursuant to a non-brokered private placement and issued 56,000 common shares to an agent with a fair value of \$3,920 as a finder's fee.
- d) On March 16, 2023 Marble issued 300,000 common shares pursuant to the exercise of restricted share units. An aggregate of \$27,000 was transferred from reserves to share capital as a result.
- e) On March 30, 2023, Marble issued 860,000 \$0.07 Units for proceeds of \$60,200 pursuant to a non-brokered private placement and issued 60,200 finder shares to an agent with a fair value of \$4,214 as a finder's fee.
- f) On April 27, 2023, Marble issued 1,429,000 \$0.07 Units for proceeds of \$100,030 pursuant to a nonbrokered private placement and issued 100,030 common shares to an agent as a finder's fee with a fair value of \$7,002.

#### Issued share capital *(continued)*

- g) On April 6, 2023, Marble closed the first tranche of the Bond Debt Restructuring transaction involving TPF and the holders of TPF bonds whereby Marble assumed the obligations relating to the TPF bonds and entered into debt settlement agreements with bond holders to settle outstanding bond principal and accrued interest payable amounts through a combination of debt forgiveness and issuance of shares for debt. On April 6, 2023, Marble issued an aggregate of 33,644,957 to settle \$3,210,872 of bond and interest payables. (See Note 12)
- h) On May 16, 2023, Marble closed the second and final tranche of the Bond Debt Restructuring transaction involving TPF and the holders of TPF bonds. Marble issued an aggregate of 10,653,893 common shares to settle \$858,543 of bond and accrued interest payables. (See Note 12)
- i) On June 13, 2023, Marble issued 858,000 \$0.07 Units for proceeds of \$60,060 pursuant to a non-brokered private placement and issued 60,060 common shares to an agent with a fair value of \$4,204 as a finder's fee.
- j) On July 4, 2023, Marble issued an aggregate of 100,000 common shares pursuant to the vesting of restricted share units. An aggregate of \$7,500 was transferred from reserves to share capital as a result.
- k) On July 12, 2023, Marble issued 829,000 \$0.07 Units for proceeds of \$58,030 pursuant to a non-brokered private placement and issued 58,030 common shares to an agent with a fair value of \$4,062 as a finder's fee.
- 1) On July 27, 2023, Marble issued 800,000 \$0.07 Units for proceeds of \$56,000 pursuant to a non-brokered private placement and issued 56,000 common shares to an agent with a fair value of \$3,920 as a finder's fee.
- m) On July 31, 2023, Marble issued 2,907,011 common shares at a deemed price of \$0.235 per share in satisfaction of the year two earnout provision related to the acquisition of Inverite. (See Note 4).
- n) On August 11, 2023, Marble issued 858,000 \$0.07 Units for proceeds of \$60,060 pursuant to a non-brokered private placement and issued 60,060 common shares to an agent with a fair value of \$4,204 as a finder's fee.
- o) On August 17, 2023, Marble issued an aggregate of 714,027 common shares with a fair market value of \$42,842 to settle \$35,701 of accrued interest payable pursuant to the 2023 Debentures. (See Note 9).
- p) On August 29, 2023, Marble issued 715,000 \$0.07 Units for proceeds of \$50,050 pursuant to a non-brokered private placement and issued 50,050 common shares to an agent with a fair value of \$3,504 as a finder's fee.
- q) On September 27, 2023, Marble issued 1,100,000 units at a price of \$0.05 per unit (each a "\$0.05 Unit") for proceeds of \$55,000 pursuant to a non-brokered private placement and issued 77,000 common shares to an agent with a fair value of \$3,850 as a finder's fee. Each \$0.05 Unit is comprised of one common share and one common share purchase warrant, with each warrant entitling the holder to purchase an additional common share at a price of \$0.10 for a period of 24 months following the closing date.

#### Issued share capital *(continued)*

During the year ended December 31, 2022, Marble completed the following share issuances:

- a) During the year ended December 31, 2022, Marble issued an aggregate of 800,000 common shares pursuant to the vesting of restricted share units. An aggregate of \$113,250 was transferred from reserves to share capital as a result.
- b) On May 17, 2022, Marble issued 1,577,000 common shares at a fair value of \$0.235 per share pursuant to the first year earn-out provision in connection with the Inverite acquisition.
- c) On May 24, 2022, Marble announced that it would temporarily reduce the exercise price of its warrants (other than warrants issued as compensation to agents and finder's) (the "Eligible Warrants") to \$0.10 for a period of 30 days ending on June 24, 2022. If an Eligible Warrant was exercised at the reduced exercise price within the 30-day period, each common share issued on exercise will be accompanied by an additional common share purchase warrant entitling the holder to purchase one common share of the Company at a price of \$0.20 until December 24, 2023. Upon the expiry of the 30-day period, any unexercised Eligible Warrants reverted to their original exercise price and expiry date. Between May 31, 2022 and June 24, 2022, Marble issued an aggregate of 4,883,988 common shares pursuant to the exercise of Eligible Warrants at a price of \$0.10 per share for proceeds of \$488,399 and issued an aggregate of 4,883,988 warrants exercisable at \$0.20 per share until December 24, 2023.
- d) On November 28, 2022, Marble completed the first tranche of a non-brokered private placement and issued 19,586,437 \$0.07 Units for an aggregate subscription amount of \$1,371,051. An aggregate of \$542,167 was settled through the exchange of currently outstanding convertible debentures and interest thereon, of which an aggregate of \$325,300 was with related parties. The Company entered into agreements in November 2022 with certain loan holders, including related parties, whereby the original loan agreements were terminated and the principal amount of loans and outstanding interest to October 31, 2022 totaling an aggregate of \$728,884 (of which \$435,021 was with related parties), were agreed to be treated as subscription advances towards subscriptions in the above-noted first tranche closing. (See Notes 9 and 15).
- e) On December 15, 2022, Marble completed a second tranche of its non-brokered private placement and issued 1,366,000 \$0.07 Units for proceeds of \$95,620. In connection with the private placement, the Company issued 75,040 common shares to an agent with a fair value of \$5,253 as a finder's fee.

#### **Shares Issuable**

On January 22, 2021, Marble launched a 12-month online marketing campaign through AGORACOM Internet Relations Corp. The total cost of the campaign was \$75,000 plus applicable taxes, payable through the issuance of common shares with the first 20% of the fee payable on the commencement date and 20% at the end of each of the third, sixth, ninth and twelfth months thereafter. Marble issued 40,843 common shares on January 27, 2021 from treasury, for the first installment of the fee plus applicable taxes. The fair value of the 40,843 common shares was determined to be \$15,000 plus tax. As at September 30, 2023, Marble had not issued shares representing the fees payable for the second, third, fourth and fifth installments. As a result, Marble has recorded \$67,800 of shares issuable.

#### Share purchase options

The Company has a share purchase option plan (the "Share Purchase Option Plan") under which it is authorized to grant options for the acquisition of its common shares to directors, employees and consultants up to a maximum of 10% of the issued and outstanding common shares of Marble at the time the plan was adopted. The exercise price shall not be less than the market price of Marble's common shares as at the grant date and in accordance with CSE policies. The options may be granted for a maximum term of five years. Options granted to directors, employees and consultants, other than consultants engaged in investor relations activities, will generally be subject to standard vesting provisions as to 25% on the date of grant and 25% on each anniversary date, such that all share purchase options fully vest over three years from the date of grant, unless otherwise determined by Marble's Board of Directors. Share purchase options granted to consultants engaged in investor relations activities will vest in stages over a minimum period of twelve months, pursuant to the Share Purchase Option Plan and as determined by Marble's Board of Directors.

During the nine months ended September 30, 2023, Marble granted and aggregate of 1,400,000 share purchase options (FY2022 – 6,925,000). The weighted average fair value of the options granted during the nine month period ended September 30, 2023, was approximately \$0.04 per option (FY2022 - \$0.04). The fair value was estimated using the Black-Scholes option pricing model using the following weighted average inputs:

|                         | September 30, | December 31, |
|-------------------------|---------------|--------------|
|                         | 2023          | 2022         |
| Risk-free interest rate | 3.81%         | 3.0%         |
| Expected volatility     | 90%           | 81%          |
| Expected dividends      | 0%            | 0%           |
| Expected life           | 2.5 years     | 2.5 years    |
| Grant date share price  | \$ 0.07       | \$ 0.09      |
| Exercise price          | \$ 0.08       | \$ 0.12      |

Expected volatility was determined based on the historical volatility of Marble's shares over a period commensurate with the expected option life. The expected option life incorporates an estimate of early exercise.

For the nine months ended September 30, 2023, Marble recognized \$97,199 (2022 - \$59,717) as net share-based payments for options vesting during the period.

A summary of share purchase option activity is as follows:

|                                 | Number of share<br>purchase options | Weighted Average<br>Exercise Price |      |  |
|---------------------------------|-------------------------------------|------------------------------------|------|--|
| Balance, December 31, 2021      | 6,350,000                           | \$                                 | 0.27 |  |
| Granted                         | 6,925,000                           |                                    | 0.12 |  |
| Expired / Cancelled / Forfeited | (4,350,000)                         |                                    | 0.28 |  |
| Balance, December 31, 2022      | 8,925,000                           | \$                                 | 0.15 |  |
| Granted                         | 1,400,000                           |                                    | 0.08 |  |
| Expired / Cancelled / Forfeited | (1,025,000)                         |                                    | 0.06 |  |
| Balance, September 30, 2023     | 9,300,000                           | \$                                 | 0.14 |  |
| Exercisable, September 30, 2023 | 6,360,375                           | \$                                 | 0.16 |  |

#### Share purchase options (continued)

The weighted average remaining contractual life of the options outstanding as at September 30, 2023 is 2.87 years.

Details of share purchase options outstanding as at September 30, 2023 are as follows:

|                    |     |             |             | Number      |
|--------------------|-----|-------------|-------------|-------------|
| Expiry Date        | Exe | rcise Price | Outstanding | Exercisable |
|                    |     |             |             |             |
| October 23, 2023   | \$  | 0.08        | 25,000      | 6,250       |
| March 20, 2024     | \$  | 0.20        | 1,325,000   | 1,325,000   |
| September 23, 2024 | \$  | 0.25        | 500,000     | 500,000     |
| November 1, 2024   | \$  | 0.21        | 175,000     | 175,000     |
| December 3, 2024   | \$  | 0.21        | 250,000     | 250,000     |
| December 30, 2024  | \$  | 0.20        | 100,000     | 100,000     |
| January 23, 2025   | \$  | 0.20        | 100,000     | 100,000     |
| March 2, 2025      | \$  | 0.19        | 100,000     | 100,000     |
| December 30, 2025  | \$  | 0.23        | 150,000     | 112,500     |
| November 30, 2026  | \$  | 0.165       | 250,000     | 125,000     |
| April 28, 2027     | \$  | 0.13        | 1,850,000   | 1,237,500   |
| May 16, 2027       | \$  | 0.13        | 1,000,000   | 1,000,000   |
| July 29, 2027      | \$  | 0.09        | 50,000      | 25,000      |
| October 18, 2027   | \$  | 0.10        | 2,000,000   | 947,875     |
| October 31, 2027   | \$  | 0.10        | 600,000     | 150,000     |
| January 31, 2028   | \$  | 0.08        | 100,000     | 25,000      |
| February 28, 2028  | \$  | 0.08        | 25,000      | 6,250       |
| April 25, 2028     | \$  | 0.08        | 200,000     | 50,000      |
| July 6, 2028       | \$  | 0.08        | 500,000     | 125,000     |
|                    |     |             | 9,300,000   | 6,360,375   |

#### Warrants

As at September 30, 2023, an aggregate of 21,135,705 common share purchase warrants are outstanding. A summary of the warrant activity is as follows:

|                             | Number of<br>warrants | Weighted<br>Average<br>Exercise Price |
|-----------------------------|-----------------------|---------------------------------------|
| Balance, December 31, 2021  | 18,227,470            | \$ 0.16                               |
| Granted                     | 15,360,205            | 0.14                                  |
| Exercised                   | (4,883,988)           | 0.10                                  |
| Expired / Cancelled         | (13,343,482)          | 0.22                                  |
| Balance, December 31, 2022  | 15,360,205            | 0.14                                  |
| Granted                     | 5,775,500             | 0.11                                  |
| Balance, September 30, 2023 | 21,135,705            | 0.13                                  |

The weighted average remaining contractual life of the warrants outstanding as at September 30, 2023 is 1.09 years.

#### Warrants (continued)

Details of common share purchase warrants and finder warrants outstanding as at September 30, 2023 are as follows:

|                    |      |            | Number      |
|--------------------|------|------------|-------------|
| Expiry Date        | Exer | cise Price | Outstanding |
| December 24, 2023  | \$   | 0.20       | 4,883,988   |
| November 28, 2024  | \$   | 0.11       | 9,793,217   |
| December 15, 2024  | \$   | 0.11       | 683,000     |
| January 3, 2025    | \$   | 0.11       | 393,000     |
| January 23, 2025   | \$   | 0.11       | 430,000     |
| March 13, 2025     | \$   | 0.11       | 835,000     |
| March 30, 2025     | \$   | 0.11       | 430,000     |
| April 27, 2025     | \$   | 0.11       | 714,500     |
| June 13, 2025      | \$   | 0.11       | 429,000     |
| July 12, 2025      | \$   | 0.11       | 414,500     |
| July 27, 2025      | \$   | 0.11       | 400,000     |
| August 11, 2025    | \$   | 0.11       | 429,000     |
| August 29, 2025    | \$   | 0.11       | 357,500     |
| September 13, 2025 | \$   | 0.11       | 393,000     |
| September 27, 2025 | \$   | 0.10       | 550,000     |
|                    |      |            | 21,135,705  |

#### **Restricted Share Units**

During the year ended December 31, 2020, Marble adopted a long-term restricted share unit plan (the "RSU Plan"). The restricted share units ("RSUs") entitle directors, officers, consultants or employees to acquire common shares of Marble, based on vesting provisions determined by Marble's Board of Directors at the time of grant.

During the nine months ended September 30, 2023, Marble granted 1,400,000 RSUs.

- On April 1, 2023 the Company granted 400,000 RSUs to a consultant. 25% of the RSUs vest on each of July 1, 2023, October 1, 2023, January 1, 2024 and April 1, 2024.
- On April 28, 2023, the Company granted an aggregate of 1,000,000 RSUs to consultants which vest as up to 25% of the RSUs on each of July 1, 2023, October 1, 2023, January 1, 2024 and April 1, 2024, subject to meeting other performance based vesting criteria. 1,000,000 of these RSUs were cancelled during the period.

During the year ended December 31, 2022, Marble granted an aggregate of 1,300,000 RSUs to consultants. Of these:

• 300,000 vest as to 50% on April 2, 2022 and 50% on July 2, 2022. Marble valued the 300,000 RSUs at \$39,000, to be recognized over the vesting term of the RSUs;

#### **Restricted Share Units (continued)**

- 300,000 vest as to 25% on July 28, 2022, and 25% every three months thereafter. Marble valued the 300,000 RSUs at \$28,500, to be recognized over the vesting term of the RSUs. 150,000 of these RSUs were cancelled during the period;
- 400,000 vest as to 25% on August 16, 2022, and 25% every three months thereafter. Marble valued the 400,000 RSUs at \$40,000, to be recognized over the vesting term of the RSUs. 300,000 of these RSUs were cancelled during the period;
- 300,000 vest on January 2, 2023. Marble valued the 300,000 RSUs at \$27,000, to be recognized over the vesting term of the RSUs.

During the nine months ended September 30, 2023, Marble recognized \$24,470 as share-based payments related to RSUs (2022 - \$78,348). As at September 30, 2023, 300,000 RSUs are outstanding (December 31, 2022 - 300,000).

# **15. RELATED PARTY TRANSACTIONS**

Related parties of the Company include key management personnel, companies controlled by key management personnel and close family members of key management personnel. Key management personnel are persons having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly, including any directors (whether executive or otherwise) of the Company. Key management personnel are composed of the board of directors and executive leadership team.

#### Compensation

Salaries paid to the Company's key management personnel for the three and nine month periods ended September 30, 2023 totalled \$104,000 and \$312,000 respectively (2022 - \$104,000 and \$312,000).

#### **Consulting fees**

Consulting fees paid to the Company's key management personnel and companies controlled by key management personnel for the three and nine month periods ended September 30, 2023 totalled \$54,200 and \$195,200 respectively (2022 – \$46,016 and \$156,616). As at September 30, 2023, accounts payable included an aggregate of \$297,004 (December 31, 2022 - \$164,300) owing to key management personnel and companies controlled by key management personnel.

#### Share purchase option plan

Included in the share-based payments for the three and nine month periods ended September 30, 2023 is \$11,983 and \$68,320 respectively (2022 - \$9,137 and \$99,203) related to the fair value of share purchase options and/or RSUs vested for key management personnel.

#### **Loans and Other Transactions**

As at September 30, 2023, loans payable included an aggregate of \$65,000 (December 31, 2022 - \$50,000) loans received from a director of the Company and a company controlled by a director. The loans bear interest at a rate of 12% per annum and have no fixed terms of repayment.

On September 27, 2023, a director of the Company participated in a non-brokered private placement for 1,100,000 units at a price of \$0.05 per unit for proceeds of \$55,000.

## **15. RELATED PARTY TRANSACTIONS (continued)**

#### Loans and Other Transactions (continued)

On March 13, 2023, a director of the Company participated in a non-brokered private placement for 150,000 \$0.07 Units for proceeds of \$10,500.

On November 28, 2022, directors of the Company participated in a non-brokered private placement for 4,647,143 \$0.07 Units with an aggregate of \$325,300 of subscriptions were settled through the exchange of outstanding convertible debentures and accrued interest thereon. The Company also entered into agreements in November 2022 with directors of the Company, whereby the original loan agreements were terminated and the principal amount of loans and outstanding interest to October 31, 2022, totaling 6,214,586 \$0.07 Units with an aggregate \$435,021 were also agreed to be treated as subscription advances towards subscriptions in the above-noted private placement closing. (See Note 14).

During the three and nine month periods ended September 30, 2023, the Company incurred an aggregate of \$1,966 and \$5,740 (2022 - \$4,849 and \$6,020) of interest expense pursuant to loans and debentures held by directors of the Company and a company controlled by a director. As at September 30, 2023, interest payable included an aggregate of \$6,579 (December 31, 2022 - \$838) of interest due to directors of the Company and a company controlled by a director.

## **16. CAPITAL RISK MANAGEMENT**

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern, to provide our solutions to benefit our customers and clients, to provide returns to shareholders and benefits to our stakeholders, and to maintain a flexible capital structure which optimizes the cost of capital to an acceptable risk. The Company considers its capital for this purpose to be its shareholders' deficiency, convertible debentures and loans. The Company manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure and the amount of cash, the Company may issue common shares or debt or acquire or dispose of assets. In order to facilitate the management of its capital requirements, the Company prepares annual expenditure budgets that are updated as necessary depending on various factors, including successful capital deployment and general industry conditions. The annual and updated budgets are approved by the Board of Directors.

# 17. RECONCILIATION OF CHANGES IN LIABILITIES ARISING FROM FINANCING ACTIVITIES

Liabilities arising from financing activities include convertible debentures, bonds payable, interest payable, lease liabilities, and loans payable. A reconciliation of the changes in these liabilities is as follows:

|   |    | September 30,<br>2023 |    | December 31,<br>2022 |  |
|---|----|-----------------------|----|----------------------|--|
| Balance, beginning of the period / year           | \$ | 6,757,374             | \$ | 6,801,403            |  |
| Changes from financing cash flows                 |    |                       |    |                      |  |
| Lease payments                                    |    | -                     |    | (128,906)            |  |
| Loan payments made                                |    | (12,205)              |    | (940,164)            |  |
| Loan received                                     |    | 493,035               |    | 1,096,528            |  |
| Redemption of convertible debentures              |    | -                     |    | (500,000)            |  |
| Redemption of bonds                               |    | -                     |    | (20,000)             |  |
| Other changes                                     |    |                       |    |                      |  |
| Interest accrued to bonds payable                 |    | 22,861                |    | 81,787               |  |
| Lease accretion                                   |    | -                     |    | 3,676                |  |
| Equity component of convertible debentures issued |    | (63,974)              |    | -                    |  |
| Accretion of convertible debentures               |    | 326                   |    | 92,684               |  |
| Loss on settlement of convertible debentures      |    | -                     |    | 6,870                |  |
| Loss on settlement of interest payable            |    | 7,140                 |    | -                    |  |
| Interest payable                                  |    | 135,711               |    | 263,496              |  |
| Settlement of bonds payable                       |    | (2,834,572)           |    | -                    |  |
| Gain on settlement of bonds                       |    | (2,940,648)           |    | -                    |  |
| Balance, end of the period / year                 | \$ | 1,565,048             | \$ | 6,757,374            |  |

# **18. SUPPLEMENTAL CASH FLOW INFORMATION**

| For the nine month period ended               | September 30,<br>2023 | September 30,<br>2022 |
|---|-----------------------|-----------------------|
| Convertible debentures issued                 | 1,641,822             | -                     |
| Redemption of convertible debentures          | (1,617,440)           | -                     |
| Redemption of convertible debentures interest | (24,382)              | -                     |
| RSUs issued                                   | 34,500                | 7,125                 |

During the nine-month period ended September 30, 2023, the Company settled previously issued debentures and accrued interest thereon through the issuance of new debentures. On March 6, 2023, Marble issued an aggregate of \$814,440 principal amount of 2023 Debentures in exchange for the full settlement and discharge owing on the \$803,000 principal amount of convertible debentures that matured on December 31, 2022 plus unpaid accrued interest of \$11,440. The 2023 Debentures matured on July 31, 2023 and on September 28, 2023, the Company entered into new agreements with the 2023 Debenture holders to settle the 2023 Debentures through the issuance of new convertible debentures. In exchange for the full settlement and discharge of the \$814,440 principal amount of 2023 Debentures of \$12,942, the Company issued an aggregate of \$827,382 of 2024 Debentures. See Note 9.

# **19. EVENTS AFTER THE REPORTING PERIOD**

On October 6, 2023, Marble issued an aggregate of 100,000 common shares pursuant to the vesting of restricted share units.

On October 19, 2023, Marble and its wholly owned subsidiary, Accumulate.ai Software, entered into an agreement with the vendor of the Accumulate.ai assets, whereby the vendor agreed to return the \$25,000 held in escrow back to the Company.

On November 10, 2023, Marble issued 1,100,000 \$0.05 Units for proceeds of \$55,000 pursuant to a non-brokered private placement and issued 77,000 common shares to an agent as a finder's fee.