

## GLANCE TECHNOLOGIES PREVIWS HOTEL ROOM SERVICE FEATURE

**May 1, 2019 – Vancouver, B.C.** – Glance Technologies Inc. (“Glance” or the “Company”) (CSE:GET) (OTCQB:GLNNF) (FKT:GJT) today announced its plans for a Hotel Room Service Feature. Glance plans to upgrade the experience of ordering room service at hotels by leveraging its new ordering and payment technology.

Ordering room service can often be a frustrating experience for hotel guests. Guests must find a paper menu buried somewhere in their room and dial a room service phone number, often waiting on hold for an extended period of time. Guests must then communicate their order to staff over the phone, which can present language challenges especially for international guests. Guests frequently wait for long periods of time for their dinner to arrive with no updates on the status of their order. Upon checkout, guests rarely have an itemized dinner bill as room service usually appears as a bulk charge on their bill. Since many customers do not officially check out at the front desk when they leave, consumers are often surprised by the room service charges they see after the fact on their credit card. This can also result in hotels experiencing significant chargebacks and fraud as there is no signature or PIN captured with the transaction.

It is planned that Glance’s Room Service product will allow consumers to securely and conveniently order from their room and pay for their meal using the Glance Pay app on their phone. Users could simply scan or tap a marker in their room, make their desired selections, and pay from their mobile phone. Users would be able to see the status of the order on their device until the food and drinks are delivered to their room. A digital copy of their bill would be available on the user’s device for verification and expense tracking. Users could also access promotions and offers right from within the App, while benefiting from Glance’s powerful loyalty engine. The payments would be protected using Glance’s proprietary and anti-fraud technology.

Hotel operators in the \$570 billion global hotel industry<sup>1</sup> can benefit from reduced staffing requirements, more accurate order collections, reduced fraud, more promotional opportunities, increased loyalty, and of course better customer experience.

“Glance is planning a room service ordering and payment solution which we believe will significantly improve the experience for hotel guests while improving operations for hotels,” said Desmond Griffin, Glance CEO. “Given the numerous large hotel chains around the world, we believe this product has the potential to scale.”

Glance’s Room Service product will complement its upcoming Order From Table™ and Real-Time Bill™ products which work well for hotel restaurants. Glance believes there may be other applications of its products in the hotel industry.

On May 1, 2019, Laura Burke, our Chief Financial Officer, notified Glance of her intention to accept an opportunity at another company. “I have been with Glance from a very early stage and have had the satisfaction of watching it grow from strength to strength. However, for my career

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<sup>1</sup> <https://www.statista.com/statistics/247264/total-revenue-of-the-global-hotel-industry/>



development I have taken an opportunity to expand my experience in a new domain. While I leave the company at an exciting time in its development, I remain confident that Glance will continue to deliver value for shareholders and customers alike.”

Ms. Burke’s last day will be June 21, 2019. Until that date, Ms. Burke will continue to serve as Chief Financial Officer to assist in the search for a replacement and an effective transition of her duties. “Laura has been fantastic to work with and we thank Laura for her hard work and commitment to excellence through an exciting journey,” says Desmond Griffin CEO, “The Glance team wishes her the best in her future endeavours and the team looks forward to a continued relationship with her.”

### **About Glance Technologies Inc.**

Glance Technologies is the owner of [Glance Pay](#)® and [Glance PayMe](#)™, a pair of complementary smartphone payment applications that enable merchants to provide their customers with quick secure payments, digital rewards, and better experiences. Glance offers targeted in-app marketing, geo-targeted digital coupons, customer feedback, in-merchant messaging, custom rewards programs, digital receipts, and digital deals.

For more information about Glance, please go to [www.glance.tech](http://www.glance.tech).

Desmond Griffin, CEO

### **Investor questions:**

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*Neither the Canadian Securities Exchange nor its Regulation Services Provider (as that term is defined in the policies of the Canadian Securities Exchange) accepts responsibility for the adequacy or accuracy of this release.*

### **Forward-Looking Statements**

*This press release contains forward-looking information or forward-looking statements (collectively "forward-looking information") within the meaning of applicable securities laws. Forward-looking information is typically identified by words such as: "may", "believe", "thinks", "expect", "exploring", "expand", "could", "anticipate", "intend", "estimate", "plan", "pursue", "potentially", "projected", "should", "will" and similar expressions, or are those, which, by their nature, refer to future events. These forward-looking statements, which involve risks and uncertainties, relate to, among other things, the discussion of Glance’s business strategies and its expectations concerning future operations, Glance’s plans for a Hotel Room Service feature, that Glance’s Room Service product will allow consumers to securely and conveniently order from their room and pay for their meal using the Glance Pay app on their phone, that Users could simply scan or tap a marker on in their room, make their desired selections, and pay from their mobile phone, that Users would be able to see the status of the order on their device until the food and drinks are delivered to their room, that a digital copy of their bill would be available on the user’s device for verification and expense tracking; that Users could also access promotions*



*and offers right from within the app, while benefiting from Glance’s powerful loyalty engine; that the payments would be protected using Glance’s proprietary and anti-fraud technology. Although Glance considers these forward-looking statements to be reasonable based on information currently available to it, they may prove to be incorrect, and the forward-looking statements in this release are subject to numerous risks, uncertainties and other factors that may cause future results to differ materially from those expressed or implied in such forward-looking statements. Such risk factors include, among other things, risks that Glance’s software and applications may contain security problems, security vulnerabilities, or defects in design or manufacture, including “bugs” and other problems that could interfere with the intended operation of its software, risks related to the volatility of customer demand for Glance’s products, and the possibility that the expected benefits from the launch of new features will not be realized. The forward-looking information in this press release is also based on certain estimates, forecasts and projections, as well as expectations, beliefs and assumptions, including, among other things, that Glance will be able to achieve its business and technology development objectives. For additional information with respect to these and other factors and assumptions underlying the forward-looking statements in this press release, see the section entitled “Risk Factors” in the most recent Annual Information Form and Prospectus of Glance, which may be accessed through Glance’s profile on SEDAR at [www.sedar.com](http://www.sedar.com). Glance cautions investors that any forward-looking information provided by Glance is not a guarantee of future results or performance, and that actual results may differ materially from those in forward-looking statements. Undue reliance should not be placed on such forward-looking information, as there can be no assurance that the plans, intentions or expectations upon which they are based will occur.*