

## Glance Technologies Continues Aggressive Sales Strategy with Appointment of Vice President of Business & Client Development

**October 18, 2016 – Vancouver, B.C.** – Glance Technologies Inc. (CSE:GET.CN / FKT:GJT) is pleased to announce the appointment of Paola Ashton as Glance's Vice President of Business and Client Development.

Paola Ashton has a proven track record, with 16 years of client management and sales experience at start-up and digital media companies where she oversaw teams of up to 25 people and the generation of revenues of more than \$15 million per year.

"Glance is leading the industry in a process that exceeds both the restaurant and customer requirements for payments," says Paola Ashton, "I am extremely passionate about how Glance Pay's mobile app can enhance both the dining customer's experience and allow for a best in class payment processing solution for restaurants. Glance Pay has already shown incredible traction and growth potential. I look forward to helping the company lead the mobile payment space."

Ms. Ashton also has extensive business development, marketing, client relations and eLearning experience. She previously served as Vice President of Sales for Agency Media where her responsibilities included: managing and developing revenue opportunities; implementing essential process practices; and managing company strategy. She also acted as Vice President of Sales at Blink Media Works where she played a key role in developing strategic partnerships and facilitating pivotal sales opportunities. For over a decade, Ms. Ashton served as Director of Sales for Chalk Media and as Vice President of David Chalk Inc., which was purchased by Research in Motion (now BlackBerry). Paola holds a degree in Communications Studies from Simon Fraser University and a Broadcast Journalism diploma from the British Columbia Institute of Technology.

As Vice President of Business and Client Development for Glance Technologies, Ms. Ashton will play a key role in adding restaurants to the Glance Pay network, through direct sales to both independently owned restaurants and restaurant chains. Ms. Ashton will also play a crucial role in establishing alliances within the restaurant and hospitality industries.

According to a recent study by Moneris Solutions Corporation, when asked their reasons for not using a mobile wallet, 62 per cent of Canadians said they would be more likely to use it if they knew it was secure. Further, 50 per cent of Canadians said that they would leave their wallets at home if they could store all their loyalty cards on their phone. Other reasons Canadians are still holding on to their wallets are the inability to receive receipts via email (48 per cent) and store personal identification (41 per cent). Glance Pay addresses all these concerns by offering a mobile payment solutions for restaurants which is highly secure, convenient, includes a seamless, integrated rewards program and receipt tracking and sending via email.

## **About Glance Technologies Inc.**

Glance Technologies owns and operates Glance Pay, a streamlined payment system that allows customers to pay their restaurant bill instantly with their mobile device. Glance Pay aims to revolutionize how smartphone users choose where to dine, settle their restaurant bills, access their payment records and interact with their favourite restaurants. Glance Pay intends to become the industry standard as one of the four pillars in restaurant payments, beside credit cards, debit cards and cash.

For more information about Glance, please go to [www.glance.tech](http://www.glance.tech) or [www.glancepay.com](http://www.glancepay.com) and follow Glance Technologies and Glance Pay on Facebook, twitter, LinkedIn, and Instagram and Vimeo.

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### Forward-Looking Statements

This press release contains certain forward-looking statements within the meaning of applicable securities law. Forward-looking statements are frequently characterized by words such as “plan”, “expect”, “project”, “intend”, “believe”, “anticipate”, “estimate” and other similar words, or statements that certain events or conditions “may” or “will” occur. Specially, the statement about Glance leading the mobile payment space is a forward-looking statement, and there can be no certainty that this statement will prove to be correct.

Although Glance believes that the expectations reflected in the forward-looking statements are reasonable, there can be no assurance that such expectations will prove to be correct. Such forward-looking statements are subject to risks and uncertainties that may cause actual results, performance or developments to differ materially from those contained in the statements.