# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

# FOR THE NINE MONTHS ENDED JUNE 30, 2022

The following Management's Discussion and Analysis ("MD&A") provides a review of the financial condition and results of operations of Gencan Capital Inc. ("GCC" or the "Company") for the nine months ended June 30, 2022. This MD&A should be read in conjunction with the Company's unaudited condensed interim financial statements and notes thereto for the nine months ended June 30, 2022, and audited financial statements and notes thereto and annual MD&A for the fiscal year ended September 30, 2021, which can be found on SEDAR at www.sedar.com.

In this document and in the Company's financial statements, unless otherwise noted, all financial data is prepared in accordance with International Financial Reporting Standards ("IFRS"). All amounts, unless specifically identified as otherwise, both in the financial statements and this MD&A, are expressed in Canadian dollars.

MD&A contains forward-looking statements, including statements concerning possible or assumed future results of operations of the Company. Forward-looking statements typically involve words or phrases such as "believes", "expects", "anticipates", "intends", "foresees", "estimates" or similar expressions. Forwardlooking statements involve risks, uncertainties and assumptions, as described from time to time in the Company's reports and filed with securities commissions in Canada, which could cause actual results to differ materially from future results expressed or implied by such forward-looking statements. In addition, the Company expressly disclaims any obligation to publicly update or alter its previously issued forward-looking statements.

The discussion and analysis in this MD&A is based on information available to management as of August 29, 2022.

# THE COMPANY

On October 30, 2015, pursuant to a Plan of Arrangement between the Company and Genterra Capital Inc. ("GCI"), the Company was spun-off as a public company and it shares were listed on the Canadian Securities Exchange under the symbol "GCA". GCI retained a 78% controlling interest in the Company. On November 30, 2021, GCI sold its interest in the Company to un-related parties.

The business objective of the Company is to create and maximize shareholder value through its business operations.

The Company is a Canadian Company operating in Canada, and up to July 4, 2018, held a significant interest in solar energy generation equipment located in Cambridge, Ontario, Canada.

# OUTLOOK

The Board and senior management regularly assess the Company's operating performance and opportunities with a view to providing shareholders with the opportunity to maximize the value of their common shares. The Board concluded that in order to increase shareholder value, it would explore potential change of business opportunities for the Company. To that end, in 2018 the Company completed the shareholder approved sale of the Company's solar energy generation equipment. Subsequent to the sale management has continued to evaluate potential new prospects for the Company. The Company has received notice from the CSE that it does not currently meet the CSE's Continued Listing Requirements and that if these requirements are not met within nine months effective July 8, 2020, the CSE will either suspend the Company pending delisting 90 days thereafter, assign the Company a different industry classification, or designate the CSE requirements. On December 1, 2021, the CSE determined that the Company does not meet the continued listing requirements of the exchange. As a result, the Company was deemed to be an inactive issuer and its CSE trading symbol was changed to GCA.X.

### **RESULTS OF OPERATIONS**

### Summary of Quarterly Results

		2022				20	21				2020
	Q3	Q2	Q1		Q4	Q3		Q2	Q1		Q4
Revenue	\$ -	\$ 47	\$ 97	\$	157	\$ 164	\$	171	\$ 182	\$	357
Net Loss	(79,732)	(103,636)	(91,379)		(57,981)	(19,628)		(25,236)	(19,200)		(19,242)
Loss per Share	\$ (0.00)	\$ (0.01)	\$ (0.01)	\$	(0.00)	\$ (0.00)	\$	(0.00)	\$ (0.00)	\$	(0.00)

"Q1" refers to the three months ended December 31; "Q2" refers to the three months ended March 31; "Q3" refers to the three months ended June 30; "Q4" refers to the three months ended September 30; "2022", "2021" and "2020" refer to the twelve month fiscal years ending September 30, 2022, 2021 and 2020.

### **RESULTS FOR THE THREE AND NINE MONTHS ENDED JUNE 30, 2022 AND 2021**

		Three Months Ended June 30		Nine Months Ended June 30					
	2022	2021	Change	2022	2021	Change			
Revenue									
Interest income	\$-	\$ 164	\$ (164)	\$ 144	\$ 517	\$ (373)			
Expenses Administrative and general	79,732	26,869	52,863	274,890	87,682	187,208			
Loss before income taxes	(79,732)	(26,705)	(53,027)	(274,746)	) (87,165)	(187,581)			
Income taxes recovery Current	-	(7,077)	7,077	-	(23,101)	23,101			
Loss for the period, also being comprehensive loss	\$ (79,732)	\$ (19,628)	\$ (60,104)	\$ (274,746)	) \$ (64,064)	\$ (210,682)			

#### Review of Results for the Nine Months ended June 30, 2022 and 2021

#### Administrative and General Expenses

Administrative and general expenses include audit fees, legal fees, liability insurance, director's fees and shareholder related costs such as transfer agent fees, listing fees, printing and meeting costs.

The increase in administrative and general expenses during the three and nine months ended June 30, 2022 compared to June 30, 2021 was mainly due to an increase in consulting and professional fees.

	Thr	ee Months En June 30	ded		Nine Months Ended June 30				
	2022	2021	Ch	ange	2022	2021	Change		
Expenses Administrative and general	79,732	26,869	\$	52,863	274,890	87,682	\$ 187,208		

### Net Loss

Net loss for the three and nine months ended June 30, 2022 was \$79,732 and \$274,746, respectively, compared to \$19,628 and \$64,064, respectively, for the three and nine months ended June 30, 2021. The increase in net loss was primarily due to the increased consulting and professional fees recorded in the current quarter.

	Th	ree Months End	ed		Nine Months Ended					
		June 30			June 30					
	2022	2021	Change		2022	2021	Change			
Loss for the period, also being comprehensive loss	\$ (79,732)	\$ (19,628)	\$ (60,104)	9	6 (274,746)	\$ (64,00	64) \$ (210,682)			

### Inflation

Inflation has not had a material impact on the results of the Company's operations in its last quarter or fiscal period and is not anticipated to materially impact on the Company's operations during its next fiscal year.

# LIQUIDITY AND CAPITAL RESOURCES

The Company's principal sources of liquidity are cash on hand and cash flow from operations.

Working capital is primarily represented by cash, accounts receivable and income taxes recoverable offset by outstanding accounts payable.

The Company's working capital decreased by \$274,372 to \$100,871 as at June 30, 2022 compared to \$375,617 as at September 30, 2021 mainly due to a decrease in cash and an increase in consulting and professional fees.

During the nine months ended June 30, 2022 the Company's cash position decreased by \$276,688 to \$123,311 from \$399,999 as at September 30, 2021. The net decrease was due to increased administrative and general expenses, including consulting and professional fees.

The Company anticipates that it will require approximately \$120,000 in order to meet its ongoing expected costs for the next twelve months. These costs include insurance, audit fees, director's fees, and shareholder costs. The Company expects to utilize cash on hand in order to service these expenditures.

# **RELATED PARTY TRANSACTIONS**

The Company did not enter into transactions, or have outstanding balances, with companies related by common ownership and management.

The Company did not directly pay any remuneration to key management for the nine months ended June 30, 2022 or 2021.

### SHARE DATA

### The following table sets forth the Outstanding Share Data for the Company as at August 29, 2022:

	Authorized	Issued
Common Shares	Unlimited	16,092,284

# **RISKS AND UNCERTAINTIES**

The Company is subject to a number of broad risks and uncertainties including general economic conditions. In addition to these broad business risks, the Company has specific risks that it faces, the most significant of which are outlined in the Company's MD&A for the year ended September 30, 2021. The risks and uncertainties discussed therein highlight the more important factors that could significantly affect the Company's operations and profitability. They do not represent an exhaustive list of all potential issues that could affect the financial results of the Company and are not presented in any particular order of relevance.

There were no significant changes to these risks and uncertainties as of the date of this MD&A.

# **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

The Company's discussion and analysis of its results of operations and financial condition are based upon its financial statements that have been prepared in accordance with IFRS. The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingent assets and liabilities. Estimates and assumptions are evaluated on an ongoing basis and are based on historical and other factors believed to be reasonable under the circumstances. The results of these estimates may form the basis of the carrying value of certain assets and liabilities and may not be readily apparent from other sources. Actual results, under conditions and circumstances different from those assumed, may differ from estimates.

Notes 2, 3 and 4 of the Company's audited financial statements for the year ended September 30, 2021 and notes 2 and 3 of the Company's unaudited condensed interim financial statements for the nine months ended June 30, 2022 provide a detailed discussion of the Company's significant accounting policies and application of critical accounting estimates and judgements.

# FINANCIAL INSTRUMENTS, FINANCIAL RISK MANAGEMENT AND OTHER INSTRUMENTS

The Company does not utilize financial instruments such as hedging instruments to manage financial risks.

For cash and cash equivalents, accounts receivable, income taxes recoverable, trade and other payables and income taxes payable with a maturity of less than one year, fair value is not materially different from the carrying amount due to the effect of the time value of money. See the Company's audited financial statements for the year ended September 30, 2021 for a more detailed discussion and additional fair value disclosures.

### **Proposed Transactions**

Management periodically enters into informal discussions with prospective business partners in the normal course of operations. However, management does not believe that any of these discussions constitute a proposed transaction for the purpose of this report.

# **Off-Balance Sheet Arrangements**

The Company had no off balance sheet arrangements as of June 30, 2022 and September 30, 2021.

# **ADDITIONAL INFORMATION**

Additional information relating to the Company, including the Company's annual report, audited year-end financial results and unaudited quarterly financial results, can be accessed on SEDAR (<u>www.sedar.com</u>). For further information shareholders may also contact the Company at cday@thoughtlaunch.ca.