### **Nuran Wireless Inc.**

# Consolidated Financial Statements October 31, 2016 and 2015

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### **Independent Auditor's Report**

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To the Shareholders of Nuran Wireless Inc.

We have audited the accompanying consolidated financial statements of Nuran Wireless Inc., which comprise the consolidated statements of financial position as at October 31, 2016 and 2015 and the consolidated statements of comprehensive income, changes in equity and cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our opinion.

#### **Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Nuran Wireless Inc. as at October 31, 2015 and 2016 and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

#### **Emphasis of matter**

Without modifying our opinion, we draw attention to Note 2 to the financial statements, which indicates the existence of a material uncertainty that may cast significant doubt about the Company's ability to continue as a going concern.

Raymond Cholot Grant Thornton LLP

Québec

February 22, 2017

<sup>&</sup>lt;sup>1</sup> CPA auditor, CA public accountancy permit no. A119912

## **Nuran Wireless Inc. Consolidated Statements of Comprehensive Income**

Years ended October 31, 2016 and 2015

	2016	2015
	\$	\$
Revenue (Note 24)	5,123,470	7,807,455
Cost of sales	2,698,123	4,717,468
Gross profit	2,425,347	3,089,987
Selling expenses	1,035,154	954,158
Administrative expenses	2,185,112	2,637,319
Financial expenses (Note 18)	1,063,271	946,144
Research and development costs, net of \$443,455 in tax credits		
(\$1,318,945 as at October 31, 2015)	1,186,115	220,228
	5,469,652	4,757,849
Loss before loss on debt settlement and income taxes	(3,044,305)	(1,667,862)
Loss on debt settlement (Notes 10 and 12)	181,767	
Loss before income taxes	(3,226,072)	(1,667,862)
Income taxes recovered (Note 17)	30,386	
Net loss and total comprehensive income	(3,195,686)	(1,667,862)
Lace yer above (Nete 16)		
Loss per share (Note 16)	<b>/</b> \	<i>(</i> <b>- -</b> .)
Basic and diluted loss per share	(0.06)	(0.04)
Weighted average number of outstanding common shares	57,475,067	37,115,850

The accompanying notes are an integral part of the consolidated financial statements.

# Nuran Wireless Inc. Consolidated Statements of Changes in Equity

Years ended October 31, 2016 and 2015

					2016
			Contributed		2010
		Share capital	surplus	Deficit	Total equity
	Number	\$	\$	\$	\$
Balance as at November 1, 2015	40,471,869	9,519,073		(14,756,031)	(5,236,958)
Issue of shares (Note 13)	56,662,551	8,811,040			8,811,040
Share issue cost		(246,574)			(246,574)
Net loss and total comprehensive income			405 500	(3,195,686)	(3,195,686)
Warrants (Note 14)			185,568		185,568
Employee shared-based compensation (Note 15)		40.000.500	382,899	//= 05/ =/=>	382,899
Balance as at October 31, 2016	97,134,420	18,083,539	568,467	(17,951,717)	700,289
					2015
	-		0 1 1 1 1		2015
		Ohana aanital	Contributed	Deficit	Tatal deficiency
	Number	Share capital	surplus	Deficit	Total deficiency
Balance as at November 1, 2014	10,424,796	8,070,407		(13,088,169)	φ (5.017.762)
Issue of shares from Nutag Innovation Inc. (Note 13)	1,578,431	1,341,665		(13,000,109)	(5,017,762) 1,341,665
Issue of shares from the Company (Notes 3 and 13)	7,471,875	107,001			107,001
Acquisition of the issued and outstanding shares of Nutaq	7,471,075	107,001			107,001
Innovation Inc. by the Company (Notes 3 and 13)	(12,003,227)				
Issue of shares from the Company to Nutaq Innovation Inc.'s	(12,000,221)				
shareholders (Notes 3 and 13)	32,999,994				
Net loss and total comprehensive income for the year	32,000,001			(1,667,862)	(1,667,862)
Balance as at October 31, 2015	40,471,869	9,519,073		(14,756,031)	(5,236,958)
	10, 17 1,000	=======================================		(11,700,001)	(3,233,330)

The accompanying notes are an integral part of the consolidated financial statements.

### **Nuran Wireless Inc.**

### **Consolidated Statements of Cash Flows**

Years ended October 31, 2016 and 2015

	2016	2015
OPERATING ACTIVITIES	\$	\$
Net loss	(2.40F.696)	(1 667 969)
Non-cash flow adjusments	(3,195,686)	(1,667,862)
Depreciation of property, plant and equipment	117,344	110,797
Depreciation of intangible assets	95,239	50,425
Write off on intangible assets	40,811	33, .23
Exchange difference on long-term debt	(2,025)	81,179
Loss on debt settlement	181,767	,
Issue of class "A" shares for a non-cash consideration	·	849,415
Non-employee share-based transaction	101,645	
Employee share-based compensation	382,899	
Listing fees expensed		140,962
Net change in working capital items		
Trade and other receivables	319,844	805,965
Scientific research and experimental development	444.040	(45.040)
tax credits receivable	144,948	(45,049)
Work in progress Inventories	(211,742)	(200.040)
Prepaid expenses	178,531 (698)	(209,910) (10,257)
Security deposits and deposits on purchase of goods	(74,454)	266,625
Trade and other payables	83,771	453,926
Deferred revenue	(182,879)	(346,616)
Net cash from operating activities	(2,020,685)	479,600
	(2,020,000)	
INVESTING ACTIVITIES	(05.420)	(040.050)
Purchase of property, plant and equipment	(95,130)	(210,253)
Purchase of intangible assets	(548,260)	(10,494)
Net cash acquired from reverse acquisition	(042,200)	171
Net cash from investing activities	(643,390)	(220,576)
FINANCING ACTIVITIES		
Net change in loan payable	(138,837)	(486,535)
Long-term debt	735,000	65,000
Repayment of long-term debt	(350,196)	(63,756)
Issue of common shares	2,544,409	
Share issue cost	(162,652)	
Issue of class "A" shares		250,000
Net cash from financing activities	2,627,724	(235,291)
Net increase (decrease) in cash	(36,351)	23,733
Cash, beginning of year	147,448	123,715
Cash, end of year	111,097	147,448
Supplementary information		
Interest paid included in operating activities	220,118	336,582

## **Nuran Wireless Inc. Consolidated Statements of Financial Position**

October 31, 2016 and 2015

	2016	2015
	\$	\$
ASSETS	•	<b>*</b>
Current		
Cash	111,097	147,448
Trade and other receivables (Note 6)	568,266	845,860
Subscriptions receivable		42,250
Scientific research and experimental development		
tax credits receivable	502,862	647,810
Work in progress	211,742	4 400 055
Inventories (Note 7)	1,307,036	1,428,955
Prepaid expenses	31,876	31,178
Security deposits and deposits on purchase of goods	154,783	80,329
Current assets	2,887,662	3,223,830
Non-current	470.000	405.040
Property, plant and equipment (Note 8)	473,632	495,846
Intangible assets (Note 9)	1,215,730	283,960
Non-current assets	1,689,362	779,806
Total assets	4,577,024	4,003,636
LIABILITIES		
Current		
Trade and other payables (Note 10)	1,834,958	2,695,518
Deferred revenue	327,282	510,161
Loan payable (Note 11)	405,320	544,157
Current portion of long-term debt	59,587	24,056
Current liabilities Non-current	2,627,147	3,773,892
Long-term debt (Note 12)	1,249,588	5,466,702
Total liabilities	3,876,735	9,240,594
EQUITY (DEFICIENCY)		
Share capital (Note 13)	18,083,539	9,519,073
Contributed surplus (Notes 14 and 15)	568,467	0,0.0,0.0
Deficit	(17,951,717)	(14,756,031)
Total equity (deficiency)	700,289	(5,236,958)
Total equity and liabilities	4,577,024	4,003,636

The accompanying notes are an integral part of the consolidated financial statements.

On behalf of the Board,

"Martin Bedard"	"Patrice Rainville"
Director	Director

October 31, 2016 and 2015

#### 1 - GOVERNING STATUTES AND NATURE OF OPERATIONS

Nuran Wireless Inc. is incorporated under the *Business Corporations Act* (British Columbia). Nuran Wireless Inc. and its subsidiary (together, the "Company") operate in the research, development, manufacturing and marketing of digital electronic circuits and wireless telecommunication products.

### 2 - GENERAL INFORMATION, STATEMENT OF COMPLIANCE WITH IFRSs AND GOING CONCERN ASSUMPTION

The Company's registered office is at 2150 Cyrille-Duquet Street, Québec, Quebec G1N 2G3.

The Company's consolidated financial statements have been prepared in accordance with International Financial Accounting Standards (IFRSs). They are based on the assumption that the Company is a going concern, meaning it will be able to realize its assets and discharge its liabilities in the normal course of its operations.

In light of operating losses incurred during the year ended October 31, 2016 and the past years, there is significant doubt about the Company's ability to continue as a going concern. The Company's ability to realize its assets and discharge its liabilities depends on the continued financial support of its shareholders, the growth and profitability of the future sales of its products that are now marketed and the obtaining of additional financing. However, the Company has completed the development of its main products, which are distributed in many countries. Adding to the above, the Company currently has a financing agreement in place for financing the invoices and purchase orders to a maximum of \$2,500,000 (Note 11). If necessary, the Company may review the prioritization and, if needed, defer some of its research and development projects.

The carrying amounts of assets, liabilities, revenues and expenses presented in the consolidated financial statements and the consolidated statements of financial position's classification have not been adjusted as would be required if the going concern assumption were not appropriate.

The consolidated financial statements for the year ended October 31, 2016 (including comparatives) were approved and authorized for issue by the board of directors on February 21, 2017.

#### 3 - ARRANGEMENT AND AMALGAMATION AGREEMENT

Nuran Wireless Inc. ("Nuran") was incorporated under the *Business Corporations Act* (British Columbia) on September 23, 2014 under the name "1014372 B.C. Ltd." Nuran was formed in connection with the plan of arrangement (the "Arrangement") between 1014379 B.C. Ltd. and Bravura Ventures Corp. ("Bravura") dated October 14, 2014. The purpose of the Arrangement was to restructure Bravura by creating two companies, which would become reporting issuers in the provinces of British Columbia and Alberta and pursue different lines of business than Bravura.

October 31, 2016 and 2015

#### 3 - ARRANGEMENT AND AMALGAMATION AGREEMENT (Continued)

The final court order approving the Arrangement was received on December 10, 2014 and the Arrangement was closed effective March 11, 2015. Following completion of the Arrangement, Nuran became a reporting issuer in Alberta and British Columbia and existing Bravura shareholders received 2,121,875 common shares of Nuran pursuant to the terms of the Arrangement and a further 5,350,000 common shares were issued to subscribers of a private placement of Nuran completed in connection with the Arrangement for gross proceeds of \$107,000.

Nuran entered into an amalgamation agreement dated March 11, 2015 (the "Amalgamation Agreement") with Nutaq Innovation Inc. ("Nutaq") and 9215174 Canada Inc. ("Newco"), a whollyowned subsidiary of Nuran formed for the purpose of the amalgamation, pursuant to which Nuran acquired all of the issued and outstanding shares of Nutaq in consideration of an aggregate 32,999,994 common shares of Nuran based on a ratio of 2.749 common shares of Nuran for each share of Nutaq issued and outstanding at the closing date. Following the closing of the transaction, as at June 1, 2015, Nuran had 40,471,869 common shares issued and outstanding and former shareholders of Nutaq acquired 81.5% of it. Following closing of the Amalgamation Agreement, the Company operates the prior business of Nutaq through its sole operating subsidiary, Nutaq.

#### **Amalgamation transaction**

For accounting purposes, Nutaq is the acquirer and the transaction will be accounted for as a reverse takeover. Considering that Nuran does not meet the definition of a business, the transaction will be considered a capital transaction in substance. Accordingly, the transaction is equivalent to the issuance of shares by Nutaq for the net assets of Nuran.

The fair value of the consideration is as follows:

7,471,875 shares issued and outstanding 1 share issued and outstanding	107,000 1
	107,001
The allocation of the consideration is as follows:	\$
Cash Trade and other payables Listing fees expensed	171 (34,132) 140,962
	107,001

For the year ended October 31, 2015, the Company incurred legal and accounting fees directly related to the transaction in the amount of \$1,119,018, which are included in the administrative expenses in the consolidated statements of comprehensive income.

October 31, 2016 and 2015

#### 4 - SUMMARY OF ACCOUNTING POLICIES

#### **Overall considerations**

The consolidated financial statements have been prepared using the significant accounting policies and measurement bases summarized below.

#### Basis of consolidation

The Company financial statements consolidate those of the parent company and its wholly-owned subsidiary as at October 31, 2016. The subsidiary has a reporting date of October 31.

All transactions and balances between group companies are eliminated on consolidation, including unrealised gains and losses on transactions between group companies.

Profit or loss and other comprehensive income of subsidiaries acquired or disposed of during the year are recognized from the effective date of acquisition, or up to the effective date of disposal, as applicable.

#### Foreign currency translation

Functional and presentation currency

The consolidated financial statements are presented in Canadian dollars, which is also the Company's functional currency.

Foreign currency transactions and balances

Foreign currency transactions are translated into the Company's functional currency, using the exchange rates prevailing at the dates of the transactions (spot exchange rate). Foreign exchange gains and losses resulting from the settlement of such transactions and from the remeasurement of monetary items denominated in foreign currency at the exchange rates in effect at the end of the year are recognized in profit or loss.

Non-monetary items are not retranslated at the end of the year and are measured at historical cost (translated using the exchange rates at the transaction date).

#### Revenue

Revenue arises from the sale of goods and the rendering of services and are measured at the fair value of consideration received or receivable, excluding sales taxes.

Revenue arising from the sale of goods is recognized when the Company has transferred to the buyer the significant risks and rewards of ownership, generally when the customer has taken undisputed delivery of the goods.

October 31, 2016 and 2015

#### 4 - SUMMARY OF ACCOUNTING POLICIES (Continued)

Revenue arising from the rendering of services is recognized when the services are provided. Consideration received prior to the services being rendered is deferred as a liability under "Deferred revenue" on the statements of financial position.

Revenue arising from the rendering of services according to long-term contracts and associated costs are recognized by reference to the stage of completion of the contract activity at the reporting date. When the Company cannot measure the outcome of a long-term contract reliably, revenue is recognized only to the extent of contract costs that have been incurred and are recoverable. Long-term service contract costs are recognized in the year in which they are incurred. When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognized immediately in profit or loss.

A long-term service contract stage of completion is assessed by management based on the hours worked over the total estimated hours of the contract.

The gross amount due from customers for contract work is presented as work in progress for all contracts in progress for which costs incurred plus recognized profits (less recognized losses) exceed progress billings. The gross amount due to customers for contract work is presented as deferred revenue for all contracts in progress for which progress billings exceed costs incurred plus recognized profits (less recognized losses).

#### Property, plant and equipment

Property, plant and equipment are initially recognized at acquisition cost, including any costs directly attributable to bringing the assets to the location and condition necessary for it to be operated in the manner intended by the Company's management. They are subsequently measured using the cost model, cost less accumulated depreciation and impairment losses.

Depreciation is recognized according to the following methods to write down the cost less estimated residual value, if any. The following rates are applied:

	<u>Methods</u>	Rates
Leasehold improvements	Straight-line	25%
Equipment and furniture, telecommunication system, furniture and fixtures	Decreasing	20%
Computer equipment and computer equipment under capital lease	Decreasing	30%

The residual value, depreciation method and useful life of each asset are reviewed at least at each financial year-end.

Gains or losses arising from the disposal of property, plant and equipment are determined as the difference between the disposal proceeds and the carrying amount of the assets and are recognized in profit or loss when incurred.

October 31, 2016 and 2015

#### 4 - SUMMARY OF ACCOUNTING POLICIES (Continued)

#### Intangible assets

Recognition of intangible assets

The acquired computer software is capitalized on the basis of costs incurred to acquire and install the specific software. Trademarks acquired are recognized as intangible assets at their cost.

Expenditure on the research phase of projects is recognized as an expense as incurred. Costs that are attributable to a project's development phase are recognized as intangible assets, provided that they meet the following recognition requirements:

- The development costs can be measured reliably;
- The project is technically and commercially feasible;
- The Company intends and has sufficient resources to complete the project;
- The Company has the ability to use or sell the asset;
- The asset will generate probable future economic benefits.

Development costs not meeting these criteria for capitalization are expensed as incurred. Directly attributable costs include employee costs incurred on development along with an appropriate portion of relevant overheads.

#### Subsequent measurement

All intangible assets are accounted for using the cost model whereby capitalized costs (except for trademarks) are amortized over their estimated useful lives, as these assets are considered finite. The following amortization method and rate are applied:

	Method	Rate
Software	Straight-line	20%

As no finite useful life for trademarks can be determined, related carrying amounts are not amortized.

The residual value, depreciation method and useful life of each asset are reviewed at least at each financial year-end.

Gains or losses arising from the disposal of intangible assets are determined as the difference between the disposal proceeds and the carrying amount of the assets and are recognized in profit or loss when incurred.

#### Impairment of property, plant and equiment and intangible assets

For impairment purposes, assets are grouped at the lowest levels for which there are largely independent cash inflows (cash-generating units). As a result, some assets are tested individually for impairment and some are tested at cash-generating unit level.

October 31, 2016 and 2015

#### 4 - SUMMARY OF ACCOUNTING POLICIES (Continued)

All individual assets or cash-generating units are tested for impairment whenever events or changes in circumstances indicate that their carrying amount may not be recoverable.

An impairment loss is recognized for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amount, which is the higher of fair value less costs of disposal and value-in-use. The case being, any impairment losses for cash-generating units are charged pro rata with the assets in the cash-generating unit. All assets are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist. An impairment loss is reversed if the asset's or cash-generating unit's recoverable amount exceeds its carrying amount.

#### **Financial instruments**

Recognition, initial measurement and derecognition

Financial assets and financial liabilities are recognized when the Company becomes a party to the contractual provisions of the financial instrument and are measured initially at fair value adjusted for transaction costs, except for those carried at fair value through profit or loss, which are measured initially at fair value. Subsequent measurement of financial assets and financial liabilities is described below.

Financial assets are derecognized when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and all substantial risks and rewards are transferred. A financial liability is derecognized when it is extinguished, discharged, cancelled or expired.

Classification and subsequent measurement of financial assets

For the purpose of subsequent measurement, financial assets are classified into the following categories upon initial recognition:

- Loans and receivables;
- Financial assets at fair value through profit or loss;
- Held-to-maturity investments;
- Available-for-sale financial assets.

All financial assets, except for those at fair value through profit or loss, are reviewed for impairment at least at each reporting date to identify whether there is any objective evidence that a financial asset or a group of financial assets is impaired.

All of the Company's financial assets (including cash, trade accounts receivable, subscriptions receivable, security deposits and deposits on purchase of goods) are classified as loans and receivables. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortized cost using the effective interest method, less any provision for impairment. Discounting is omitted where the effect of discounting is immaterial.

October 31, 2016 and 2015

#### 4 - SUMMARY OF ACCOUNTING POLICIES (Continued)

All income and expenses relating to financial assets are recognized in profit or loss.

Individually significant receivables are considered for impairment when they are past due or when other objective evidence is received that a specific counterparty will default.

Classification and subsequent measurement of financial liabilities

The Company's financial liabilities include accounts payable and accrued liabilities, loans payable and the long-term debt.

Financial liabilities are measured subsequently at amortized cost using the effective interest method.

All interest-related charges are reported in profit and loss within financial expenses.

#### **Financial leases**

The economic ownership of a leased asset is transferred to the lessee if the lessee bears substantially all the risks and rewards of ownership of the leased asset. Where the Company is a lessee in this type of arrangement, the related asset is recognized at the inception of the lease at the fair value of the leased asset or, if lower, the present value of the lease payments plus incidental payments, if any. A corresponding amount is recognized as a financial lease liability.

See property, plant and equipment's accounting policy for the depreciation methods and useful lives for assets held under financial leases. The corresponding financial lease liability is reduced by lease payments net of financial charges. The interest element of lease payments represents a constant proportion of the outstanding capital balance and is charged to profit or loss as financial costs over the period of the lease.

#### **Operating lease agreements**

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments under an operating lease are recognized as an expense on a straight-line basis over the lease term. Related expenses, such as maintenance and insurance expenses, are charged as incurred.

#### Income taxes

The tax expense recognized in profit or loss comprises the sum of deferred taxes and current taxes not recognized directly in equity.

Current income tax assets and/or liabilities comprise those obligations to, or claims from, tax authorities relating to the current or prior reporting periods, that are unpaid at the reporting date. Current taxes are payable on taxable profit, which differs from profit or loss in the financial statements. The calculation of current taxes is based on tax rates and tax laws that have been enacted or substantively enacted by the end of the reporting period.

October 31, 2016 and 2015

#### 4 - SUMMARY OF ACCOUNTING POLICIES (Continued)

Deferred income taxes are calculated using the liability method on temporary differences between the carrying amounts of assets and liabilities and their tax bases. However, deferred taxes are not provided on the initial recognition of an asset or liability unless the related transaction is a business combination or affects tax or accounting profit.

Deferred tax assets and liabilities are calculated, without discounting, at tax rates that are expected to apply to their respective period of realization, provided that those rates are enacted or substantively enacted by the end of the reporting period.

Deferred tax assets are recognized to the extent that it is probable that the underlying tax loss or deductible temporary difference will be utilized against future taxable income. This is assessed based on the Company's forecast of future operating results, adjusted for significant non-taxable income and expenses and specific limits on the use of any unused tax loss or credit. Deferred tax liabilities are always provided for in full.

Deferred tax assets and liabilities are offset only when the Company has the right and intention to set off current tax assets and liabilities from the same taxation authority.

Changes in deferred tax assets or liabilities are recognized as a component of tax income or expense in profit or loss, except where they relate to items that are directly in equity, in which case the related deferred taxes are also recognized in equity.

#### Investment tax credits and government assistance

Investment tax credits and government assistance related to current expenses are accounted for as a reduction of research and development costs and as other revenue, respectively, while those related to the acquisition of property, plant and equipment or intangible assets are accounted for as a reduction of the cost of the related asset. Investment tax credits and government assistance are accrued in the year in which the related expenses or capital expenditures are incurred, provided that the Company is reasonably certain that the credits will be received. Investment tax credits must be examined and approved by tax authorities and it is possible that the amounts granted will differ from the amounts recorded.

#### **Inventories**

Inventories are stated at the lower of cost and net realizable value. Cost includes all expenses directly attributable to the manufacturing process as well as suitable portions of related production overheads, based on normal operating capacity. Costs of ordinarily interchangeable items are assigned using the first in, first out cost formula. Net realizable value is the estimated selling price in the ordinary course of business less any applicable selling expenses.

October 31, 2016 and 2015

#### 4 - SUMMARY OF ACCOUNTING POLICIES (Continued)

#### **Equity, reserves and dividend payments**

Share capital represents the paid-up capital of shares that have been issued, net of share issue cost.

Retained earnings (deficit) include all current and prior period retained profits and losses.

Contributed surplus includes costs recognized in accordance with the share-based compensation and warrants.

#### **Share-based compensation**

The Company operates an equity-settled share-based remuneration plan for its employees, which is not cash-settled. Moreover, the Company may grant warrants to its suppliers as payment of goods and services. All goods and services received in exchange for the grant of any share-based payments are measured at their fair value.

Where employees are rewarded using share-based payments, the fair value of employees' services is determined indirectly by reference to the fair value of the equity instruments granted.

Where suppliers are rewarded share-based payments, the Company estimates the fair value of the goods or services received, unless such fair value cannot be estimated reliably. In such a case, the fair value of the goods or services is determined indirectly by reference to the fair value of the equity instruments granted.

The fair value of the equity instruments granted is appraised at the grant date and excludes the impact of non-market vesting conditions (for example profitability and sales growth targets and performance conditions).

All share-based remuneration is ultimately recognized as an expense in profit or loss with a corresponding credit to equity in "Contributed surplus". If vesting periods or other vesting conditions apply, the expense is allocated over the vesting period, based on the best available estimate of the number of share options expected to vest.

Non-market vesting conditions are included in assumptions about the number of options that are expected to become exercisable. Estimates are subsequently revised if there is any indication that the number of share options expected to vest differs from previous estimates. Any adjustment to cumulative share-based compensation resulting from a revision is recognized in the current period. The number of vested options ultimately exercised by holders does not impact the expense recorded in any period.

Upon exercise of warrants or share options, the proceeds received and the compensation costs previously recorded as contributed surplus, net of any directly attributable transaction costs, are allocated to share capital.

October 31, 2016 and 2015

#### 4 - SUMMARY OF ACCOUNTING POLICIES (Continued)

#### Provisions, contingent assets and contingent liabilities

Provisions for legal disputes, onerous contracts or other claims are recognized when the Company has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of economic resources will be required from the Company and amounts can be estimated reliably. Timing or amount of the outflow may still be uncertain.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the reporting date, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. Provisions are discounted to their present values, where the time value of money is material.

Any reimbursement that the Company can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset. However, this asset may not exceed the amount of the related provision.

No liability is recognized if an outflow of economic resources as a result of present obligations is not probable. Such situations are disclosed as contingent liabilities unless the outflow of resources is remote.

### Significant management judgement in applying accounting policies and estimation uncertainty

When preparing the consolidated financial statements, management makes a number of judgements, estimates and assumptions about the recognition and measurement of assets, liabilities, income and expenses. The actual results may differ from the judgements, estimates and assumptions made by management and will seldom equal the estimated results. Information about the significant judgements, estimates and assumptions that have the most significant effect on the recognition and measurement of assets, liabilities, income and expenses are discussed below.

#### **Estimation uncertainty**

Recognition of investment tax credits

Determining the amount of investment tax credits requires estimates and significant judgement as management needs to assess if research and development projects for which investment tax credits are claimed are eligible, as well as assessing if the expenses incurred are eligible.

Allowance for impairment of trade accounts receivable

Significant estimates and judgements are required in assessing the amount of allowance for impairment of trade accounts receivable.

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#### 4 - SUMMARY OF ACCOUNTING POLICIES (Continued)

#### Share-based compensation

Significant estimates and judgements are required in determing the fair value of the equity instruments granted as share-based compensation or the fair value of goods or services received. The estimate of share-based compensation requires the selection of an appropriate valuatin model and data and consideration as to the volatility of the Company's own shares, the probable life of share options and warrants granted and the time of exercise of those share options and warants. The model used by the Company is the Black-Scholes valuation model (Notes 14 and 15).

#### **Judgement**

Recognition of long-term service contract revenue

Recognizing revenue derived from long-term service contracts requires significant judgement in determining milestones and percentages of completion, actual work performed and estimated costs to complete the work. Recognized amounts of revenue and related work in progress (or deferred revenue) reflect management's best estimate of each contract's outcome and stage of completion.

#### Going concern

The assessment of the Company's ability to continue as a going concern, to raise sufficient funds to pay for its ongoing operating expenditures and to discharge its liabilities for the ensuing year involves significant judgement based on historical experience and other factors, including the expectation of future events that are believed to be reasonable under the circumstances. See Note 2 for more information.

#### Impairment of non-financial assets

Determining if there are any facts and circumstances indicating an impairment loss is a subjective process involving judgement.

#### 5 - STANDARDS, AMENDMENTS AND INTERPRETATIONS TO EXISTING STANDARDS THAT ARE NOT YET EFFECTIVE AND HAVE NOT BEEN ADOPTED EARLY

At the date of authorization of these consolidated financial statements, certain new standards, amendments and interpretations to existing standards have been published but are not yet effective and have not been adopted early by the Company.

Management anticipates that all of the pronouncements will be adopted in the Company's accounting policies for the first period beginning after the effective date of each pronouncement. Information on new standards, amendments and interpretations that are expected to be relevant to the Company's consolidated financial statements is provided below. Certain other new standards and interpretations have been issued but are not expected to have an impact on the Company's consolidated financial statements.

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#### 5 - STANDARDS, AMENDMENTS AND INTERPRETATIONS TO EXISTING STANDARDS THAT ARE NOT YET EFFECTIVE AND HAVE NOT BEEN ADOPTED EARLY (Continued)

#### IFRS 15, "Revenues from Contracts with Customers"

In May 2014, the International Accounting Standards Board (IASB) published IFRS 15, which replaces IAS 18, "Revenue", IAS 11, "Construction Contracts", and some revenue-related interpretations. IFRS 15 establishes a new control-based revenue recognition model, changes the basis for deciding when revenue is recognized at a point in time or over time, provides new and more detailed guidance on specific topics and expands and improves disclosures about revenue. IFRS 15 is effective for annual reporting periods beginning on or after January 1, 2018. Earlier application is permitted. The Company has yet to assess the impact of this new standard on its consolidated financial statements.

#### IFRS 9, "Financial Instruments"

In July 2014, the IASB published IFRS 9, which replaces IAS 39, "Financial Instruments: Recognition and Measurement". IFRS 9 introduces improvements which include a logical model for classification and measurement of financial assets, a single, forward-looking "expected loss" impairment model and a substantially-reformed approach to hedge accounting. IFRS 9 is effective for annual reporting periods beginning on or after January 1, 2018. Earlier application is permitted. The Company has yet to assess the impact of this new standard on its consolidated financial statements.

#### IFRS 16, "Leases"

In January 2016, the IASB published IFRS 16 which will replace IAS 17, "Leases". IFRS 16 eliminates the classification as an operating lease and requires lessees to recognize a right-of-use asset and a lease liability in the statement of financial position for all lease, with exemptions permitted for short-term leases and leases of low value assets. In addition, IFRS 16 changes the definition of a lease, sets requirements on how to account for assets and liabilities, including complexities such as non-lease elements, variable lease payments and options periods, changes the accounting for sale and leaseback arrangements, largely retains IAS 17's approach to lessor accounting and introduces new disclosure requirements. IFRS 16 is effective for annual reporting periods beginning on or after January 1, 2019 with early application permitted in certain circumstances. The Company has yet to assess the impact of this new standard on its consolidated financial statements.

#### 6 - TRADE AND OTHER RECEIVABLES

	2016	2015
	\$	\$
Trade accounts receivable, gross	2,991,698	3,012,081
Allowance for credit losses	(2,454,674)	(2,253,460)
	537,024	758,621
Indirect taxes receivable	31,242	87,239
	568,266	845,860

October 31, 2016 and 2015

#### 6 - TRADE AND OTHER RECEIVABLES (Continued)

All amounts are short-term amounts. Accordingly, the carrying amount of trade and other receivables is considered a reasonable approximation of their fair value.

All of the Company's trade and other receivables have been reviewed for indicators of impairment. Certain trade accounts receivable were found to be impaired and an allowance for credit losses of \$155,492 for the year ended October 31, 2016 (\$205,800 for the year ended October 31, 2015) has been recorded accordingly within administrative expenses.

The variation of the allowance for credit losses is presented below:

·	2016	2015
	\$	\$
Opening balance	2,253,460	1,776,049
Write-off	80,608	
Exchange difference on allowance for credit losses	(34,886)	271,611
Impairment loss	155,492	205,800
Closing balance	2,454,674	2,253,460

An analysis of unimpaired trade accounts receivable that are past due is presented in Note 22.

#### 7 - INVENTORIES

	2016	2015
	\$	\$
Raw materials	701,835	785,749
Finished goods	605,201	643,206
	1,307,036	1,428,955

For the year ended October 31, 2016, a total of \$1,954,854 (\$3,732,769 for the year ended October 31, 2015) of inventories was included in profit or loss as an expense. This includes an amount of \$61,436 (\$129,038 for the year ended October 31, 2015) resulting from the write-down of inventories.

October 31, 2016 and 2015

#### 8 - PROPERTY, PLANT AND EQUIPMENT

The Company's property, plant and equipement and their carrying amounts are detailed as follows:

1 7 1 1 7/1	•	, ,		
				2016
		Equipment and		_
		furniture, tele-		
		communication		
		system,		
	Leasehold	furniture	Computer	
	improvements	and fixtures	equipment	Total
Cross comming amount	\$	\$	\$	\$
Gross carrying amount	0.045	450.040	004000	<b></b> 4.040
Balance as at November 1, 2015	9,945	450,010	294,393	754,348
Additions		74,429	20,701	95,130
Balance as at October 31, 2016	9,945	524,439	315,094	849,478
Depresiation and impairment				
Depreciation and impairment	F 700	440.700	400.000	050 500
Balance as at November 1, 2015 Depreciation	5,799	118,783	133,920	258,502
•	1,036	73,689	42,619	117,344
Balance as at October 31, 2016	6,835	192,472	176,539	375,846
Carrying amount as at			400	
October 31, 2016	3,110	331,967	<u>138,555</u>	473,632
				2015
		Equipment and		2013
		furniture, tele-		
		communication		
		system,		
	Leasehold	furniture	Computer	
	improvements	and fixtures	equipment	Total
	\$	\$	\$	\$
Gross carrying amount				
Balance as at November 1, 2014	9,945	249,971	284,179	544,095
Additions		200,039	10,214	210,253
Balance as at October 31, 2015	9,945	450,010	294,393	754,348
Depreciation and impairment				
Balance as at November 1, 2014	4,417	61,187	82,101	147,705
Depreciation	1,382	57,596	51,819	110,797
Balance as at October 31, 2015	5,799	118,783	133,920	258,502
Carrying amount as at				
October 31, 2015	4,146	331,227	160,473	495,846

October 31, 2016 and 2015

#### 8 - PROPERTY, PLANT AND EQUIPMENT (Continued)

Depreciation charges for each of the reporting periods are included in profit or loss and detailed as follows:

	<b>2016</b>	2015
	\$	\$
Selling expenses	9,891	8,819
Administrative expenses	45,531	55,231
Research and development costs	61,922	46,747
	117,344	110,797

A portion of the Company's computer equipment is held under financial lease agreements. As at October 31, 2016, the net carrying amount of this computer equipment is \$59,643 (\$74,365 as at October 31, 2015) and is included in computer equipment. Financial lease liabilities and future minimum financial lease payments are described in Note 12.

#### 9 - INTANGIBLE ASSETS

The Company's intangible assets and their carrying amounts are detailed as follows:

			2016
	Acquired		
	software	Trademarks	Total
	\$	\$	\$
Gross carrying amount			
Balance as at November 1, 2015	383,183	38,837	422,020
Additions	1,053,282	14,538	1,067,820
Write-off	(40,811)		(40,811)
Balance as at October 31, 2016	1,395,654	53,375	1,449,029
Depreciation and impairment			
Balance as at November 1, 2015	138,060		138,060
Depreciation	95,239		95,239
Balance as at October 31, 2016	233,299		233,299
Carrying amount as at October 31, 2016	1,162,355	53,375	1,215,730

October 31, 2016 and 2015

#### 9 - INTANGIBLE ASSETS (Continued)

			2015
	Acquired		
	software	Trademarks	Total
	\$	\$	\$
Gross carrying amount			
Balance as at November 1, 2014	377,956	33,570	411,526
Additions	5,227	5,267	10,494
Balance as at October 31, 2015	383,183	38,837	422,020
Depreciation and impairment			
Balance as at November 1, 2014	87,635		87,635
Depreciation	50,425		50,425
Balance as at October 31, 2015	138,060		138,060
Carrying amount as at October 31, 2015	245,123	38,837	283,960
			<u> </u>

All amortization charges are included within research and development costs in profit or loss.

Software includes software under development at a cost of \$1,052,427.

During the year, the Company acquired an intangible asset for the issuance of 2,597,800 common shares (Note 13).

#### 10 - TRADE AND OTHER PAYABLES

	2016	2015
Accounts payable and accrued liabilities	\$	\$
Companies under common control	114,002	590,952
Directors	2,262	4,248
Others	1,240,799	1,680,811
Salaries and payroll deductions payable	477,895	419,507
	1,834,958	2,695,518

The carrying amount of trade and other payables is considered a reasonable approximation of their fair value, given that all amounts are short-term amounts.

During the year, the Company settled \$150,000 of accounts payable for the issuance of 1,000,000 common shares. The fair value of the shares at their date of issuance was \$160,000. A loss on debt settlement of \$10,000 is accordingly recognized in the consolidated statement of comprehensive income.

Following negotiation with certain suppliers, the Company converted accounts payable into long-term debt for \$794,331.

October 31, 2016 and 2015

11 - LOANS PAYABLE		
	2016	2015
	<del></del>	\$
Loan from companies under common control (a)	405,320	544,157

Given its short-term maturity, the carrying amount of the loan receivable is considered a reasonable approximation of its fair value.

(a) The loan from companies under common control is secured by a chattel mortgage on the universality of the Company's assets.

This loan relates to a factoring agreement for a maximum of \$2,500,000. As at October 31, 2016, the Company has \$802,093 (\$878,390 as at October 31, 2015) in accounts receivable that have been transferred in factoring to Finexcorp Inc. and 9134-8169 Québec inc., companies under common control, for which an amount of \$396,773 (\$334,234 as at October 31, 2015) has been retained as a factoring reserve.

These factoring agreements stipulate that the Company shall pay on time the government remittances and shall repay the loan received related to invoices that are past due over 105 days and 120 days, respectively. As at October 31, 2016, one of these terms is not respected.

#### 12 - LONG-TERM DEBT

	2016	2015
Notes payable to a shareholder (a)	\$ 364,167	\$ 1,548,375
Term loan from Canada Economic Development (b)	400,000	400,000
Obligation under a financial lease agreement with a company under common control (c)		24,056
Obligations under a financial lease agreement (d)	50,162	
Notes payable to a company under common control, 6%, secured by a chattel mortgage on the universality of all the Company's assets (e)	494,846	3,518,327
Current portion	1,309,175 59,587	5,490,758 24,056
	1,249,588	5,466,702

- (a) The notes payable to a shareholder bear interest at 6%, have no repayment terms and include a note payable of US\$0 (\$588,375 as at October 31, 2015).
- (b) The term loan from Canada Economic Development does not bear interest, is payable in monthly instalments of \$6,667 as of June 1, 2017 and matures in May 2022.

October 31, 2016 and 2015

#### 12 - LONG-TERM DEBT (Continued)

- (c) The obligation under a financial lease agreement with a company under common control is secured by computer equipment with a carrying amount of \$68,136, bears interest at a rate of 18.99%, is payable in blended monthly instalments of \$6,255 and matured in March 2016.
- (d) The first obligation under a financial lease agreement with National Leasing bears interest at a rate of 17.39%, is payable in blended monthly instalments of \$911 and matures in June 2018.

The second obligation under a financial lease agreement with National Leasing bears interest at a rate of 18.23%, is payable in blended monthly instalments of \$1,854 and matures in August 2018.

Future minimum financial lease payments as at October 31, 2016 were as follows:

				2016
	Within 1 year	1 to 5 years	After 5 years	Total
	\$	\$	<u> </u>	\$
Lease payments	26,252	23,911		50,162
Financial charges	6,923	1,913		8,836
Net present values	33,174	25,824		58,998

The lease agreement includes fixed lease payments and a purchase option at the end of the term.

(e) The notes payable to a company under common control are subordinated to Investissement Québec's debt for an amount up to \$6,500,000 and have no repayment terms.

Using discount rates of 9% and 12%, based on the Company's estimated incremental borrowing rates for secured and unsecured loans at the reporting date, respectively, and therefore reflecting the Company's credit position, the fair value of the long-term debt is estimated by discounting the estimated future cash outflows and totals \$1,114,536.

On December 22, 2015, the Company closed a non-brokered private placement of debentures for gross proceeds of \$735,000. For each \$0.30 of the debenture amount, debenture holders received one whole share purchase warrant exercisable for a period of 24 months following closing at a price of \$0.45 (Note 14).

On April 19, 2016, the Company amended the debenture agreement by replacing the initial maturity agreement and extending the maturity date to June 22, 2016, without penalty or prepayment premium. For each \$0.30 of the debenture amount, debenture holders received one whole share purchase warrant exercisable for a period of 24 months following closing at a price of \$0.45 (Note 14).

October 31, 2016 and 2015

#### 12 - LONG-TERM DEBT (Continued)

Upon maturity, an amount of \$415,305 of those debentures was settled by the issuance of 2,768,689 common shares. During the year, the Company also converted a \$5,000,000 debt into 33,333,333 common shares. The fair value of the shares at their date of issuance totalled \$5,587,072. A loss on debt settlement of \$171,767 is accordingly recognized in the consolidated statement of comprehensive income.

#### 13 - SHARE CAPITAL

The Company's share capital consists only of fully paid shares of each of the following categories, each of an unlimited amount and without nominal value.

Common shares, voting and participating

Preferred shares

 2016
 2015

 \$
 \$

 \$
 \$

 \$
 9,519,073

(a) The number of issued common shares totals 97,134,420 as at October 31, 2016 (40,471,869 as at October 31, 2015).

In addition to Note 3, during the year ended October 31, 2015, Nutaq issued 343,823 class "A" shares for a cash consideration of \$50,000 and a subscription receivable of \$242,250, 999,313 class "A" shares in compensation of management fees of \$849,415, of which \$425,000 are from a company under common control, and 235,295 class "A" shares in exchange for repayment to a company under common control of accounts payable and accrued liabilities totalling \$200,000. The management fees consideration was included in profit or loss as an expense and the operation was measured at the fair value of services received.

On April 6, 2016 and August 10, 2016, Nuran issued respectively 1,948,350 and 649,450 common shares under the terms of an intangible asset purchase agreement. This share issue, as well as the related intangible asset acquired, was recognized at the fair value of the shares at the date the Company obtained the related intangible assets of \$519,560.

On July 12, 2016, the Company completed a private placement of 50,430,417 shares at a price of \$0.15 per share for total gross proceeds of \$7,382,796 (including 37,102,022 common shares with a fair value of \$5,745,070 at their date of issuance as redemption of trade accounts payable, long-term debt and debentures totalling \$5,563,303, as described in Notes 10 and 12).

On September 20, 2016, the Company completed a private placement of 3,634,333 shares at a price of \$0.15 per share for total gross proceeds of \$545,150.

Private placement expenses relating to the above-mentioned offerings totalled \$246,574, of which a \$83,922 amount was paid by the issue of warrants (Note 14).

October 31, 2016 and 2015

#### 14 - WARRANTS

The following is a summary of the activity of warrants:

		2016
		Weighted
	Number of	average
	warrants	exercice price
		\$
Opening balance		
Granted during the period	6,033,412	0.40
Closing balance	6,033,412	0.40

The following is a summary of warrants outstanding at October 31, 2016:

	Number outstanding	Value
Issued December 22, 2015 Exercise price of \$0.45 expiring December 22, 2017 Issued April 19, 2016	2,497,999	\$ 49,755
Exercise price of \$0.45 expiring April 19, 2018 Issued July 12, 2016	2,449,999	51,890
Exercise price of \$0.15 expiring July 12, 2018 Issued September 20, 2016	864,667	64,592
Exercise price of \$0.15 expiring September 20, 2018	220,747	19,331
	6,033,412	185,568

As stated in Note 12, the Company closed on December 22, 2015 a non-brokered private placement of debentures for gross proceeds of \$735,000, for which debenture holders received one whole share purchase warrant for each \$0.30 of the debenture amount, exercisable for a period of 24 months following closing at a price of \$0.45.

On April 19, 2016, the Company amended the debentures agreement by replacing initial maturity agreement and extending maturity date to June 22, 2016, without penalty or prepayment premium. For each \$0.30 of the debenture amount, debenture holders received one whole share purchase warrant exercisable for a period of 24 months following closing at a price of \$0.45. No warrant shall be exercisable until it has vested. The warrants shall vest as follows (i) 33.33% on the date of the Amending Agreement; (ii) 33.33% on May 22, 2016 if the outstanding amount has not been paid to the holder by such date; and (iii) 33.34% on June 22, 2016 if the outstanding amount has not been paid to the holder by such date.

On July 12, 2016, the Company entered into an agency agreement pursuant to which the agent and certain sub-agents received an aggregate cash commission of \$129,540 and an aggregate of 864,667 warrants, with each warrant entitling the holder to acquire an additional common share at an exercise price of \$0.15 per share for a period of 24 months following the closing date.

October 31, 2016 and 2015

#### 14 - WARRANTS (Continued)

On September 20, 2016, the Company entered into an agency agreement pursuant to which the agent and certain sub-agents received an aggregate cash commission of \$33,112 and an aggregate of 220,747 warrants, with each warrant entitling the holder to acquire an additional common share at an exercise price of \$0.15 per share for a period of 24 months following the closing date.

The warrants were assigned a value of \$185,568 (of which \$83,922 relates to the issue of shares and \$101,646 to the debentures) using the Black-Scholes option pricing model and the following weighted-average assumptions: risk free interest rate of 0.48% to 0.58%; expected volatility of 75%; expected dividend yield of 0%; expected life of two years and exercice price of \$0.40. The weighted-average fair value of the common shares upon issuance of the warrants is \$0.20. Expected volatility was based on the historical volatility of other comparable listed companies for a period that is generally commensurate with the expected option term.

In total, a \$101,645 (\$0 in 2015) amount of financial expense (all of which related to equity-settled share-based payment transactions) has been included in profit or loss and credited to contributed surplus.

#### 15 - OPTIONS

In 2016, the Company implemented a stock option plan for its employees, officers, directors and consultants for up to 10% of the issued and outstanding shares at the grant date. The maximum number set by the Board of Directors as at October 31, 2016 was 4,510,000 options. The exercise price of each option is equivalent to the price set at the time that each option is awarded. This price cannot be less than the share price at the grant date. Each option has a maximum term of five years and stock options can be only be settled by issuance of share capital.

On July 12, 2016, under the terms of the stock option agreement, the Company agreed to grant 4,510,000 options at an exercise price of \$0.20 per option shares. As at October 31, 2016, the stock options have a value of \$382,899.

The following is a summary of the activity of stock options:

		2016
		Weighted
	Number of	average
	warrants	exercice price
		\$
Opening balance		
Granted during the period	4,510,000	0.20
Closing balance	4,510,000	0.20

October 31, 2016 and 2015

#### 15 - OPTIONS (Continued)

The following is a summary of stock options outstanding as at October 31, 2016:

	Number	
	outstanding	Value
Issued July 12, 2016		
Exercise price of \$0.20 expiring July 12, 2021	4,510,000	382,899

All of the outstanding stock options are exercisable as at October 31, 2016.

The fair values of options granted were determined using the Black-Scholes pricing model that takes into account factors specific to the share incentive plans, such as the vesting period. The following principal assumptions were used in the valuations.

Grant date	July 12, 2016
Share price at grant date	\$0.15
Volatility	0.75%
Options life	5 years
Dividend yield	0.0%
Risk-free investment rate	0.6%
Fair value at grant date	\$0.08
Exercice price at grant date	\$0.20

The underlying expected volatility was determined by reference to historical volatility of other comparable listed companies for a period that is generally commensurate with the expected option term. No special features inherent to the options granted were incoporated into measurement of fair value.

In total, a \$382,899 (\$0 in 2015) amount of employee remuneration expense (all of which related to equity-settled share-based payment transactions) has been included in profit or loss and credited to contributed surplus.

#### 16 - LOSS PER SHARE

Basic and diluted loss per share have been calculated based on the net loss available for common shareholders by the weighted average number of common shares outstanding during the period. There were no adjustments to the numerator and denominator of basic earnings used in calculating diluted earnings.

Details of share options and warrants issued that could potentially dilute earnings per share in the future are given in Notes 14 and 15.

October 31, 2016 and 2015

#### 17 - INCOME TAXES

#### **Current tax expense**

The reconciliation of income taxes computed at the Canadian statutory rates with the income tax expense recorded is as follows:

·	2016	2015
	\$	\$
Income tax recovery calculated on the basis of the statutory rate in		
Canada of 26.9% (26.9% in 2015)	(867,813)	(448,655)
Increase (decrease) of the following items:		
Non-deductible expenses	160,869	90,461
Prior year adjustment (a)		(4,600,526)
Federal and provincial losses expired including prior year		
adjustment (a)		396,743
Change in unrecognized deferred tax assets	516,392	4,507,762
Income taxes recovered from prior years	(30,386)	
Other	190,852	54,215
Income tax expense in the statements of comprehensive income	(30,086)	

The major component of tax reconciliation of the expected tax expense based on the domestic tax rate for the Company (26.9% in 2016 and 2015) and the reported tax expense in profit or loss (nil for each of the reporting years) is the increase of unused tax losses and deductible temporary differences for which no deferred tax assets are recognized and prior year adjustment.

#### **Deferred income taxes**

Unrecognized deductible temporary differences and unused tax losses consist of the following:

	2016	2015
	\$	\$
Property, plant and equipment and intangible assets	(57,812)	281,023
Research and development expenses (b)	4,099,895	3,014,555
Other provision		119,160
Unused tax losses (a) (c)	23,975,667	23,112,643
Financing expenses	566,402	138,228
Charitable donations carried forward	53,347	52,218
Unrecognized deferred tax assets	28,637,499	26,717,827

(a) The prior year adjustment is mainly caused by the modifications made to the assessment for the taxation year 2012. The government accepted the whole notice of objection for this year and changed the assessment accordingly. More specifically, the government initially refused an interest expense on the pretext that deduction criteria were not met. It also applied the provisions related to capital gains to an equity investment in Nutaq made without consideration. This gain mainly reduced the non-capital losses balance for the previous years. The acknowledgement of the interest expense and cancellation of the capital gain resulted in an increase of the non-capital losses balance that can be deferred to future years. The prior year adjustment is mainly due to non-capital losses for 2005 to 2012 that have been restated.

October 31, 2016 and 2015

#### 17 - INCOME TAXES (Continued)

- (b) Temporary differences from unused research and development expenses shown in this table are those from the federal. For the provincial, the differences total \$9,868,764 as at October 31, 2016 and \$8,757,943 as at October 31, 2015.
- (c) The Company has unused tax losses from its operations totalling \$23,975,667 for the federal and \$23,928,761 for the provincial that may be carried forward and applied against taxable income over the following years:

	Federal	Provincial
	\$	\$
Years ending October 31		
2026	4,002,728	4,002,728
2027	7,111,602	7,111,602
2028	839,160	839,160
2029	1,011,425	1,011,425
2030		
2031	1,733,354	1,733,354
2032	319,624	319,624
2033	1,909,838	1,915,411
2034	5,191,898	5,163,379
2035	203,350	204,894
2036	1,652,688	1,627,184
	23,975,667	23,928,761

#### 18 - FINANCIAL EXPENSES

Financial costs consist of the following:

	2016	2015
	\$	\$
Foreign exchange gain	298,947	177,935
Factoring fees	351,487	317,496
Bank charges	12,782	15,384
Financing cost	119,935	
Interest expenses for financial liabilities at amortized cost		
Current liabilities	13,915	100,944
Non-current liabilities	261,902	323,065
	1,058,968	934,824
Interest expense on financial lease agreements	4,303	11,320
	1,063,271	946,144

#### 19 - EMPLOYEE REMUNERATION

Expenses recognized for employee benefits such as wages, salaries and social security costs total \$3,216,811 for the year ended October 31, 2016 (\$2,708,546 for the year ended October 31, 2015).

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#### 20 - OPERATING LEASES

The Company leases an office and furniture under operating leases. The future lease payments are as follows:

	\$
Years ending October 31	
2017	220,390
2018	175,780
2019	4,080
2020	680
	400,930

The office's lease agreement expires in January 2018 and in October 2018 and the furniture's lease agreement expires in January 2020.

The lease expense during the period amounts to the following, representing the minimum lease payments:

2016	2015
\$	\$
167,063	156,183

Also, under a software license agreement, the Company committed to pay annual subscription fees for an amount of \$60,000 and royalties of US\$20 or US\$30 for each unit of license products sold.

#### 21 - RELATED PARTY TRANSACTIONS

The Company's related parties include companies under common control as well as key management personnel.

Unless otherwise stated, none of the transactions incorporate special terms and conditions and no guarantees were given or received.

#### Transactions with key management personnel

The Company's key management consists of the directors and executives. The key management personnel remuneration totals \$473,450 for the year ended October 31, 2016 (\$389,543 for the year ended October 31, 2015).

#### Other related party transactions

During the year, the Company entered into the following transactions with related parties:

	2016	2015
	\$	\$
Companies under common control		
Administrative expenses	226,872	816,012
Financial expenses	461,940	538,944

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#### 22 - FINANCIAL INSTRUMENTS RISK

#### Risk management objectives and policies

The Company is exposed to various risks in relation to financial instruments. The main types of risks are market risk, credit risk and liquidity risk.

The Company's risk management is coordinated by its executives, and focuses on actively securing the Company's short to medium-term cash flows.

The Company does not actively engage in the trading of financial assets for speculative purposes and it does not write options.

The carrying amounts of the Company's financial assets and liabilities by category are as follows:

	2016	2015
	\$	\$
Financial assets classified as loans and receivables		
Cash	111,097	147,448
Trade accounts receivable	537,024	758,621
Security deposits and deposits on purchase of goods	154,783	80,329
	802,904	986,398
	2016	2015
	\$	\$
Financial liabilities carried at amortized cost		
Trade accounts payable	1,357,063	2,276,011
Loans payable	405,320	544,157
Long-term debt	1,309,175	5,490,758
	3,071,558	8,310,926

The most significant financial risks to which the Company is exposed are described below.

#### Market risk analysis

The Company is exposed to market risk through its use of financial instruments and specifically to interest rate risk and foreign currency risk which result from its operating and financing activities.

Interest rate risk and interest rate sensitivity:

The Company is exposed to changes in market interest rates through its loan payable at a variable interest rate.

A change in interest rates of 1% is considered to be reasonably possible based on the observation of current market conditions. Such a change in interest rates would not have a significant impact on the Company's loss or deficit for each reporting period.

October 31, 2016 and 2015

#### 22 - FINANCIAL INSTRUMENTS RISK (Continued)

Foreign currency risk and foreign currency sensitivity:

The exposure to currency exchange rate fluctuations arises from the Company's sales outside Canada, which are primarily denominated in US dollars.

To mitigate the Company's exposure to foreign currency risk, non-Canadian cash flows are monitored, but no forward exchange contracts or other derivative financial instruments are enterered into.

Foreign currency-denominated financial assets and liabilities which expose the Company to currency risk are disclosed below. The amounts shown are those reported to key management, translated into Canadian dollars at the closing rate:

	2016	2015
	\$	\$
Cash	72,259	30,858
Trade accounts receivable	592,375	738,695
Trade and other payables	737,059	1,062,357
Long-term debt		588,375

A change in exchange rates of 5% is considered to be reasonably possible based on the observation of current market conditions and the market risk volatility in exchange rates in the previous 12 months. All other things being equal, such a change in exchange rates would have increased or decreased the net loss and deficit of \$7,200 for the year ended October 31, 2016 (\$44,100 for the year ended October 31, 2015) based on the Company's foreign currency financial instruments held at each reporting date.

#### Credit risk analysis

Credit risk is the risk that a counterparty fails to discharge an obligation to the Company. The Company is exposed to this risk mainly due to trade accounts receivable from its customers. The Company's maximum exposure to credit risk is limited to the carrying amount of financial assets recognized as at its reporting date.

The Company continuously monitors defaults of customers, and incorporates this information into its credit risk controls.

October 31, 2016 and 2015

#### 22 - FINANCIAL INSTRUMENTS RISK (Continued)

The Company's management considers that all of its financial assets that are not impaired or past due are of good credit quality. As at its reporting date, the Company has certain trade accounts receivable that have not been settled by the contractual due date but that are not considered to be impaired. The amounts analyzed by the length of time past due are the following:

	2016	2015
	\$	\$
No more than three months	382,290	645,134
More than three months but no more than six months	8,826	10,517
More than six months but no more than one year	94,650	48,176
More than one year	51,258	54,794
	537,024	758,621

As at October 31, 2016, there are disputes for the recovery of some receivables. The total value of these receivables as at October 31, 2016 is \$111,658 (\$24,110 as at October 31, 2015) and no allowance has been recorded. Management has taken steps to recover these amounts, but neither the possible outcome nor the amount of possible settlements can be foreseen.

The Company is exposed to a credit risk concentration because 49% of its trade accounts receivable are due from three customers (47% from three customers as at October 31, 2015).

The credit risk for cash is considered negligible, since the counterparties are reputable banks with high quality external credit ratings.

#### Liquidity risk analysis

Liquidity risk is the risk that the Company might be unable to meet its obligations. The Company manages its liquidity needs by monitoring forecasts of cash inflows and outflows due in day-to-day business. Net cash requirements on day-to-day, week-to-week and 30-day projections are compared to available borrowing facilities in order to determine headroom or any shortfalls. This analysis shows that available borrowing facilities are expected to be sufficient since financing facilities are already in place.

The Company considers expected cash flows from financial assets in assessing and managing liquidity risk, in particular its cash resources and trade accounts receivables. The Company's existing cash resources and its trade accounts receivable are insufficient to cover the current cash outflow requirement and, therefore, the Company has available borrowing facilities. Cash flows from trade and other receivables are all contractually due within six months.

October 31, 2016 and 2015

#### 22 - FINANCIAL INSTRUMENTS RISK (Continued)

The Company's financial liabilities have contractual maturities (including interest payments, where applicable) which are summarized below:

					2016
		Current		Non-current	_
	Within	6 to 12	1 to 5	Later than	
	6 months	months	years	5 years	Total
	\$	\$	\$	\$	\$
Trade and other					
payables	1,357,063				1,357,063
Loans payable	405,320				405,320
Long-term debt	42,358	75,693	1,202,939	46,649	1,367,639
	1,804,741	75,693	1,202,939	46,649	3,130,022
					2015
		Current		Non-current	
	Within	6 to 12	1 to 5	Later than	
	6 months	months	years	5 years	Total
	\$	\$	\$	\$	\$
Trade and other					
payables	2,276,011				2,276,011
Loans payable	544,157				544,157
Long-term debt	177,022	152,001	5,340,049	126,653	5,795,725
	2,997,190	152,001	5,340,049	126,653	8,615,893

These amounts reflect the contractual undiscounted cash flows, and therefore may differ from the carrying amounts of the liabilities at the reporting date.

#### Fair value

Financial assets and financial liabilities measured at amortized cost which fair value is disclosed in the statements of financial position are grouped into three levels of a fair value hierarchy. The three levels are defined based on the observability of significant inputs to the measurement, as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly;
- Level 3: unobservable inputs for the asset or liability.

All of the Company's financial liabilities are included into level 2. The fair value was determined based on discounted cash flows using effective interest rates available to the Company at the closing date for similar instruments.

October 31, 2016 and 2015

#### 23 - CAPITAL MANAGEMENT POLICIES AND PROCEDURES

The Company's capital management objectives are to ensure the Company's ability to continue as a going concern and to provide an adequate return to its shareholders by pricing its services commensurately with the level of risk.

The Company monitors capital on the basis of the carrying amount of equity and management assesses the Company's capital requirements in order to maintain an efficient overall financing structure while avoiding excessive leverage. In order to adjust its capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue new shares.

#### 24 - SEGMENT INFORMATION

The Company has examined its activities and has determined that, based on information reviewed on a regular basis by the main decision-makers, it has a single reportable segment.

The following information provides the required entity-wide disclosures:

	2016	2015
	\$	\$
Rendering of services	1,029,703	798,894
Sale of goods	4,093,767	7,008,561
Total	5,123,470	7,807,455

The Company's revenue from external customers is divided into the following geographical areas:

	2016	2015
	<del></del>	\$
Canada	171,278	381,764
United States	2,865,787	5,273,174
Other countries	2,086,405	2,152,517
Total	5,123,470	7,807,455

The Company is exposed to a credit risk concentration because 35% of its revenues are from three customers for the year ended October 31, 2016 (56% from one customer for the year ended October 31, 2015).

All of the Company's non-current assets are located in Canada.

#### 25 - POST-REPORTING DATE EVENTS

On November 17, 2016, Nuran has closed an additional portion of its previously-announced brokered private placement of \$7,058,000 at a price of \$0.15 for aggregate gross proceeds of \$1,058,700, in accordance with the terms of the agency agreement effective as of July 12, 2016 with the agent.

October 31, 2016 and 2015

#### 25 - POST-REPORTING DATE EVENTS (Continued)

In connection with the closing of the offering, the agent and certain sub-agents received an aggregate cash commission of \$54,966 and an aggregate of 366,440 warrants, with each warrant entitling the holder to acquire an additional common share at an exercise price of \$0.15 per common share for a period of 24 months following the closing date.

On December 2, 2016, the Company has completed a debt settlement agreement with a company controlled by directors pursuant to which the Company settled \$262,500 of outstanding shareholder loans in consideration of the issuance of 1,750,000 common shares.

On December 20, 2016, the Company issued 649,450 common shares following an intangible asset purshase agreement.

On December 29, 2016, the Company entered into a buy-out license agreement with a global leader in IP-based satellite communications in the amount of US\$900,000.

On February 7, 2017, the Company announced a brokered private placement financing of up to \$3.500.500.