



# KABN North America and BOON Rewards Set to Launch Cashback and Rewards Programs Spanning 11.5 Million Canadian Customers of Major Financial Institutions, Insurance Providers and Real Estate Services

Toronto, Canada, October 20, 2020 – KABN Systems NA Holdings Corp. (CSE:KABN) (the "Company" or "KABN North America"), a Canadian Fintech company that specializes in continuous online identity verification, management and monetization in Canada and the U.S., is pleased to announce that it has signed an agreement with BOON Rewards Inc. (www.getboon.com) ("BOON") to provide its online KABN KASH cashback and loyalty rewards program (www.kabnkash.com) on a white label basis for BOON's growing list of card linked program clients in the financial services, insurance and real estate sectors. Currently, BOON's clients reach over 11.5 million Canadians.

BOON's Card Linking platform utilizes VISA & MasterCard Verified Point of Sale transaction protocols to create Partner Powered Rewards Programs. BOON combines seamless card linked offers and the buying power of large groups to deliver deeper, actionable intelligence for merchants as well as richer rewards for consumers. Working with KABN KASH, BOON can additionally enable these consumers to receive cashback for online shopping at hundreds of major online retailers. This creates additional value for their consumers, clients, BOON, and KABN North America.

BOON and KABN KASH have been working on this project for several months and are pleased to report that it has already started integration and testing programs are set to begin pilot rollout during this quarter.

"BOON is excited to partner with KABN North America and its white label KABN KASH program to provide our clients' customers with enhanced value while building brand loyalty," *said Simon Goldstein, Founder – BOON Rewards Inc*.

According to Dosh and The Center for Generational Kinetics in their report, *Gen Z and Millennials as Customers and Trend Driver*, published April 2020, they found the following:

- Digital cashback rewards can be used to not only influence new buying behaviors, but they can also solidify existing consumer bases.
- Millennials are the most excited about using cashback app offers and are more likely than any other generation to shop at a store that instantly gives cashback through an app instead of shopping at their regular store.

- Instant cashback apps are top-of-mind in today's digital marketplace. Most Americans (70%) are willing to download an instant cashback app. Among Millennials, that willingness jumps to 75%.
- Two thirds of Millennials are likely to download an instant cashback app just to see which retailers participate and how much they can save and as such, are the most likely generation to have, use and download an instant cashback app.
- Cashback offers also increase online sales. 74% of Gen Z and 70% of Millennials spend more money online if they know they will instantly receive 5% cash back.

"BOON is the ideal partner for our KABN KASH white label program as their roster of clients includes some of the most well-known consumer facing brands in Canada," *said Michael Konikoff, CRO – KABN North America.* "The initiative with BOON proves that through our white label KABN KASH program, we can empower brands, in addition to our own, to provide value to consumers and be a meaningful part of that value and revenue generation equation,"

# About BOON Rewards - www.getboon.com

BOON taps directly into VISA & MasterCard to create partner powered rewards programs. BOON combines effortless card linked offers and the buying power of large groups to deliver deeper, actionable intelligence for merchants and richer rewards for consumers. With a consumer base of over 11.5 million Canadians, BOON's clients include major financial services companies, insurance and real estate services.

For more information, please visit www.getboon.com

# About KABN North America – www.kabnnaholdco.com

KABN Systems NA Holdings Corp. through its wholly owned subsidiary KABN Systems North America Inc. focuses on the verification, management and monetization of digital identity, empowering users to control and benefit from its use of their online identity. KABN NA's propriety technology suite includes 4 key products:

**Liquid Avatar** allows users to create high quality digital icons representing their online personas. These icons, in conjunction with KABN ID, allows users to manage and control their Digital Identity and to use Liquid Avatars to share public and permission based private data when they want and with whom they want. <u>www.liquidavatar.com</u>

**KABN ID** is an *Always On*, biometric and blockchain based digital identity validation and verification platform allowing users to continuously and confidently prove themselves throughout the online community.

**KABN Card** is a Visa approved prepaid card program allowing users to manage both digital and fiat currencies and earn cashback and other loyalty incentives. <u>www.kabncard.com</u>

**KABN KASH** is a cashback, loyalty and engagement program that powers the KABN NA's revenue ecosystem. KABN NA provides its products and services at no cost to consumers and generates revenues through permission-based partner programs. <u>www.kabnkash.com</u>

For more information, please visit www.kabnnaholdco.com or www.kabnsystemsna.com

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The CSE has not reviewed and does not accept responsibility for the adequacy or accuracy of this release.

This news release does not constitute an offer to sell, or a solicitation of an offer to buy, any securities under the KABN Financing in the United States. The securities have not been and will not be registered under the United States Securities Act of 1933, as amended (the "U.S. Securities Act") or any state securities laws and may not be offered or sold within the United States or to U.S. Persons unless registered under the U.S. Securities Act and applicable state securities laws or an exemption from such registration is available.

#### **Forward-Looking Information and Statements**

This press release contains certain "forward-looking information" within the meaning of applicable Canadian securities legislation and may also contain statements that may constitute "forward-looking statements" within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995. Such forward-looking information and forwardlooking statements are not representative of historical facts or information or current condition, but instead represent only the Company's beliefs regarding future events, plans or objectives, many of which, by their nature, are inherently uncertain and outside of the Company's control. Generally, such forward-looking information or forward-looking statements can be identified by the use of forward-looking terminology such as "plans", "expects" or "does not expect", "is expected", "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates" or "does not anticipate", or "believes", or variations of such words and phrases or may contain statements that certain actions, events or results "may", "could", "would", "might" or "will be taken", "will continue", "will occur" or "will be achieved". The forward-looking information and forward-looking statements contained herein may include, but is not limited to, information concerning the ability of the Company to generate revenues, roll out new programs and to successfully achieve business objectives, including to accelerate the Company's development, customer acquisition and business platform, and expectations for other economic, business, and/or competitive factors.

By identifying such information and statements in this manner, the Company is alerting the reader that such information and statements are subject to known and unknown risks, uncertainties and other factors that may cause the actual results, level of activity, performance or achievements of the Company to be materially different from those expressed or implied by such information and statements. In addition, in connection with the forward-looking information and forward-looking statements contained in this press release, the Company has made certain assumptions. Among the key factors that could cause actual results to differ materially from those projected in the forward-looking information and statements are the following: changes in general economic, business and political conditions, including changes in the financial markets; changes in applicable laws; compliance with extensive government regulation. Should one or more of these risks, uncertainties or other factors materialize, or should assumptions underlying the forward-looking information or statements prove incorrect, actual results may vary materially from those described herein as intended, planned, anticipated, believed, estimated or expected.

Although the Company believes that the assumptions and factors used in preparing, and the expectations contained in, the forward-looking information and statements are reasonable, undue reliance should not be placed on such information and statements, and no assurance or guarantee can be given that such forward-looking information and statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such information and statements. The forward-looking

information and forward-looking statements contained in this press release are made as of the date of this press release, and the Company does not undertake to update any forward-looking information and/or forward-looking statements that are contained or referenced herein, except in accordance with applicable securities laws.