

CERVANTES CAPITAL CORP.

Management's Discussion and Analysis Three Months Ended February 28, 2017

General

Cervantes Capital Corp. (the "Company" or "Cervantes") was incorporated in British Columbia under the *Business Corporations Act* (British Columbia) on October 26, 2014 and is engaged in business development services. The Company is a reporting issuer in British Columbia and Alberta effective as of December 3, 2014.

This management discussion and analysis of financial position and results of operations ("MD&A") is prepared as at April 28, 2017 and should be read in conjunction with the unaudited financial statements for the three months ended February 28, 2017 and the audited annual financial statements for the year ended November 30, 2016 and related notes of these financial statements. These audited annual financial statements, including comparatives, have been prepared in accordance with the International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB") and interpretations of the IFRS Interpretations Committee ("IFRIC").

Management is responsible for the preparation and integrity of the audited financial statements, including the maintenance of appropriate information systems, procedures and internal controls. Management is also responsible for ensuring that information disclosed externally, including audited annual financial statements and Management Discussion and Analysis ("MD&A"), is complete and reliable.

All dollar amounts included therein and in the following MD&A are expressed in Canadian dollars except where noted. This discussion contains forward-looking statements that involve risks and uncertainties. Such information, although considered to be reasonable by the Company's management at the time of preparation, may prove to be inaccurate and actual results may differ materially from those anticipated in the statements made. Additional information on the Company is available for viewing on SEDAR at www.sedar.com.

Description of Business

The Company is a business development services company. It provides business development services to new and emerging businesses, including making introductions to accountants, lawyers, brokers, transfer agents, and various other professionals and service providers to assist companies in raising capital and going public. The Company is a reporting issuer in the provinces of British Columbia and Alberta.

Plan of Arrangement with Riske Capital Corp.

On October 29, 2014, the Company entered into an Arrangement Agreement with Riske Capital Corp. ("Riske"). Riske is a reporting issuer in the provinces of Alberta and British Columbia.

On December 3, 2014, the shareholders of the Company, and Riske, executed the Arrangement which included the following:

- a) Riske transferred \$1,000 of cash and a Letter of Intent (“LOI”) to the Company (LOI subsequently cancelled March 1, 2015) in exchange for 396,600 common shares of the Company.
- b) Riske distributed the 396,600 common shares of the Company to its shareholders.
- c) The Company became a reporting issuer in British Columbia and Alberta on December 3, 2014.

Plan of Arrangement with BHR Capital Corp. and Anterior Education Holdings Ltd.

On April 14, 2015, the Company, Anterior Education Holdings Ltd. (a newly formed subsidiary of the Company) (“Anterior”) and BHR Capital Corp. (“BHR”) entered into an Arrangement Agreement.

On April 30, 2015, the shareholders of the Company, Anterior and BHR executed an arrangement agreement which included the following:

- a) BHR purchased all 10,000 of Anterior’s issued shares from the Company for \$10,000.
- b) The Company issued 1,000 of its common shares in exchange for 396,600 common shares of Anterior.
- c) The Company distributed 396,600 shares of Anterior to its shareholders resulting in Anterior becoming a stand alone reporting issuer in British Columbia and Alberta.

As the substance of this Arrangement Agreement is a spin out of Anterior to the shareholders of the Company, no gain was recorded on the sale of Anterior to BHR. The distribution of the Anterior shares to the shareholders of the Company was recorded at \$0, the carrying and fair value of the Company’s investment in Anterior.

Risk Factors

Limited Operating History

Cervantes was incorporated in 2014. The Company is subject to all of the business risks and uncertainties associated with any early-staged enterprise, including under-capitalization, cash shortages, limitations with respect to personnel, financial and other resources, and lack of revenues. The Company has incurred operating losses in recent periods. The Company may not be able to achieve profitability and may continue to incur significant losses in the future. In addition, the Company expects to continue to increase operating expenses as it implements initiatives to continue to grow its business. If the Company’s revenues do not increase to offset these expected increases in costs and operating expenses, the Company will not be profitable. There is no assurance that the Company will be successful in achieving a return on shareholders’ investments and the likelihood of success must be considered in light of the early stage of operations.

No Assurance of Profitability

The Company has no history of earnings and, due to the nature of its proposed business there can be no assurance that the Company will ever be profitable. The only present source of funds available to the Company is from loans (majority with related parties). While the Company may generate additional working capital through future equity offerings, there can be no assurance

that any such funds will be available on favourable terms, or at all. At present, it is impossible to determine what amounts of additional funds, if any, may be required. Failure to raise such additional capital could put the continued viability of the Company at risk.

Financial Statements Prepared on a Going Concern Basis

The Company's financial statements have been prepared on the basis that it will continue as a going concern. The Company incurred a loss of \$8,298 for the year ended November 30, 2016 (2015 - \$25,384). As at November 30, 2016, the Company had a working capital deficit of \$7,682 (2015-\$14,384) and an accumulated deficit of \$33,682 (2015-\$25,384), which has been funded primarily by the receipt of related party loans. The Company's ability to continue as a going concern and to realize assets at their carrying values is dependent upon obtaining additional financing and generating revenues sufficient to cover its operating costs. If the Company is unable to obtain adequate additional financing, it may be required to curtail operations and activities. Furthermore, failure to continue as a going concern would require that the Company's assets and liabilities be restated on a liquidation basis which would likely differ significantly from their going concern assumption carrying values.

Financing Risks

The Company has limited financial resources, has no source of operating cash flow and has no assurance that additional funding will be available to it. Although the Company has issued equity securities in the past, there can be no assurance that it will be able to obtain adequate financing in the future or that the terms of such financing will be favorable. Failure to obtain such additional financing could result in delay or indefinite postponement of potential future projects with the possible loss of such projects.

Key Personnel

The Company's success will depend on its directors' and officers' ability to develop the Company business and manage its operations, and on the Company ability to attract and retain key quality staff or consultants once operations begin. The loss of any key person or the inability to find and retain new key persons could have a material adverse effect on the Company's business. Competition for qualified staff, as well as officers and directors can be intense and no assurance can be provided that the Company will be able to attract or retain key personnel in the future, which may adversely impact the Company's operations.

Conflicts of Interest

Certain of the Company directors and officers are also directors and operators in other companies. Situations may arise in connection with potential acquisitions or opportunities where the other interests of these directors and officers conflict with or diverge from the Company interests. In accordance with the BCBCA, directors who have a material interest in any person who is a party to a material contract or a proposed material contract are required, subject to certain exceptions, to disclose that interest and generally abstain from voting on any resolution to approve the contract. In addition, the directors and the officers are required to act honestly and in good faith with a view to its best interests. However, in conflict of interest situations, the Company's directors and officers may owe the same duty to another company and will need to balance their competing interests with their duties to the Company.

Speculative Nature of Investment

An investment in the Company common shares carries a high degree of risk and should be considered as a speculative investment by purchasers. The Company has no history of earnings,

limited cash reserves, a limited operating history, has not paid dividends, and is unlikely to pay dividends in the immediate or near future. The Company is in the development and planning phases of its business and has not started commercialization of its products and services. The Company's operations are not yet sufficiently established such that the Company can mitigate the risks associated with the Company planned activities.

Results of Operations

For the three months ended February 28, 2017, the Company incurred a loss of \$8,735 (2016 - \$27). Professional fees increased by \$6,822 from \$nil in 2016 to \$6,822 in 2017 as a result of increased accounting fees. Transfer agent fees increased from \$nil in 2016 to \$1,873 in 2017 as a result of an increase in current activity.

At February 28, 2017 total assets were \$1,673 compared to \$nil as at November 30, 2016.

The Company has no operating revenues.

Selected Quarterly Information

The following selected financial data has been prepared in accordance with IFRS and should be read in conjunction with the Company's financial statements. All dollar amounts are in Canadian dollars.

Quarter Ended	Loss for the period	Loss per Share (Basic & Diluted)	Total Assets
February 28, 2017	\$8,736	\$0.00	\$1,673
November 30, 2016	\$1,411	\$0.00	\$Nil
August 31, 2016	\$6,842	\$0.01	\$1,488
May 31, 2016	\$18	\$0.00	\$1,147
February 29, 2016	\$27	\$0.00	\$1,164
November 30, 2015	\$3,990	\$0.01	\$1,191
August 31, 2015	\$5,195	\$0.02	\$1,081
May 31, 2015	\$14,610	\$0.04	\$1,860

There are no general trends regarding the Company's quarterly results and the Company's business is not seasonal, as it can develop and progress on a year-round basis (funding permitting). Quarterly results may vary significantly depending mainly on whether the Company has engaged in new activities or abandoned any projects and these factors which may account for material variations in the Company's quarterly net income (losses) are not predictable.

Financial Condition, Liquidity and Capital Resources

The Company's working capital deficiency position at November 30, 2016 was \$7,682 including cash of \$nil. The Company does not currently have an active business generating positive cash flows. The Company is reliant on equity financing or loans to provide the necessary cash to acquire or participate in an active business. There can be no assurance that equity financings or loans will

be available to the Company in the future or that they will be obtained on terms satisfactory to the Company.

The Company has no assets and has no pledges as security for loans, or otherwise and is not subject to any debt covenants.

The Company has not entered into any off-balance sheet arrangements.

Related Party Transactions

There were no related party transactions for the three months ended February 28, 2017 and February 20, 2016.

As at February 28, 2017, there was \$10,000 (February 29, 2016: \$9,575) of loans payable owing to a director and officer of the Company. The balance is unsecured, due on demand and is non-interest bearing.

Financial Instruments and Risk Management

Fair Values

The fair values of cash, GST receivable and loans payable approximate their book values because of the short-term nature of these instruments.

(a) Financial Risk Management

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company considers the fluctuations of financial markets and seeks to minimize potential adverse effects on financial performance.

(b) Financial Instrument Risk Exposure

The Company is exposed in varying degrees to a variety of financial instrument related risks. The Board approves and monitors the risk management process.

Credit Risk

Credit risk is the risk of a financial loss to the Company if counter-party to a financial instrument fails to meet its contractual obligation. The Company's exposure to credit risk includes cash and receivables. The Company reduces its credit risk by maintaining its bank accounts at large international financial institutions. The Company's receivables consist primarily of tax receivables due from federal government agencies. Credit risk is assessed as low.

Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its obligations as they become due. The Company's ability to continue as a going concern is dependent on management's ability to raise required funding through future equity issuances. The Company manages its liquidity risk by forecasting cash flows from operations and anticipating any investing and financing activities. Management and the Board of Directors are actively involved in the review, planning and approval of significant expenditures and commitments.

Market risk

Market risk is the risk of loss that may arise from changes in market factors such as interest rates, foreign exchange rates, and commodity and equity prices. Such fluctuations may be significant.

Interest rate risk

The Company has cash balances and non interest-bearing debt. As at November 30, 2015, the Company did not have any financial instruments subject to interest rate risk.

Foreign currency risk

The Company is not exposed to foreign currency risk on fluctuations in exchange rates.

Contingencies

The Company is not aware of any contingencies or pending legal proceedings as of February 28, 2017 and as of the date of this report.

Additional share information

As at February 28, 2017 and the date of this report, the Company had 997,600 common shares issued and outstanding. The Company has no stock options or warrants outstanding.

Disclaimer

The information provided in this document is not intended to be a comprehensive review of all matters concerning the Company. It should be read in conjunction with all other disclosure documents provided by the Company, which can be accessed at www.sedar.com. No securities commission or regulatory authority has reviewed the accuracy or adequacy of the information presented herein.

Cautionary Statement on Forward Looking Information

Certain statements contained in this document constitute “forward-looking statements”. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance, or achievements of the Company to be materially different from any future results, performance, or achievements expressly stated or implied by such forward-looking statements. Such factors include, among others, the following: evaluation and exploration asset costs and results, fluctuation in the prices of commodities for which the Company is exploring, foreign operations and foreign government regulations, competition, uninsured risks, recoverability of resources discovered, capitalization requirements, commercial viability, environmental risks and obligations, and the requirement for obtaining permits and licenses for the Company’s operations in the jurisdictions in which it operates.