(Formerly JG Wealth Inc.)

# MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE YEARS ENDED SEPTEMBER 30, 2018 AND 2017

The following Management's Discussion & Analysis ("MD&A") is intended to assist in the understanding of the trends and significant changes in the financial condition and results of the operations of Pushfor Investments Inc. (formerly JG Wealth Inc.) ("PUSH" or the "Company") for the year ended September 30, 2018.

This MD&A should be read in conjunction with the Company's unaudited condensed consolidated interim financial statements for the same period which are presented in Canadian dollars and have been prepared in accordance with International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB") and Interpretations of the International Financial Reporting Interpretations Committee ("IFRIC"). The Company's financial statements and other important information of the Company are available at www.sedar.com. This MD&A has been prepared effective as of January 29, 2019.

#### FORWARD-LOOKING STATEMENTS

The information set forth in this MD&A contains statements concerning future results, future performance, intentions, objectives, plans and expectations that are, or may be deemed to be, forward-looking statements. These statements concerning possible or assumed future results of operations of the Company are preceded by, followed by or include the words 'believes,' 'expects,' 'anticipates,' 'estimates,' 'intends,' 'plans,' 'forecasts,' or similar expressions. Forward-looking statements are not guarantees of future performance. These forward-looking statements involve a number of risks and uncertainties, including the impact of general economic conditions, industry conditions, and changes in Canadian and foreign laws and regulations, increased competition, foreign exchange, and interest rates and stock market volatility. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions and future business decisions, all of which are difficult or impossible to predict accurately and while many of which underlying the forwardlooking statements are reasonable, any of the assumptions could prove inaccurate. These factors should be considered carefully, and readers should not place undue reliance on forward-looking statements. The Company is not obligated to update or revise any forward-looking information, whether as a result of new information, future events or otherwise, except as required by applicable securities laws.

#### **OVERALL PERFORMANCE**

Pushfor Investments Inc. was incorporated on November 29, 2007. The Company's principal activity is the acquisition and development of real estate properties and investment in marketable

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securities of public and private companies. The Company's head office is located at 4770 – 72<sup>nd</sup> Street, Delta, BC, V4K 3N3. On March 12, 2015, the Company's shares commenced trading on Canadian Securities Exchange ("CSE") under the symbol "PUSH".

Effective December 13, 2017, the Company completed a split of its issued and outstanding shares on a one old share to two new shares (the "Share Split"). All common shares and per common share amounts reported in these consolidated financial statements have been retroactively restated to reflect the Share Split.

## SUMMARY OF QUARTERLY RESULTS

The Company does not expect its revenue or net operating result subject to seasonality. As one of the Company's main activities is investment in marketable securities, the Company does expect the quarterly operating results fluctuate with the market values of the marketable securities held in hands. The table below sets out the recent eight quarterly information of the Company:

	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
	2018	2018	2018	2018	2017	2017	2017	2017
Revenue	-	-	-	-	-	-	-	_
Net income								_
(loss)	(2,715,579)	(695,814)	88,720	881,296	195,459	(909,956)	1,045,956	(104,662)
Earnings (loss)								_
per share	(0.02)	(0.01)	0.00	0.03	0.00	(0.01)	0.02	0.00

Readers should be cautioned that the gain/loss from investment in marketable securities would fluctuate from time to time depends on the market price of the underlying marketable securities, which is unpredictable in nature.

#### RESULTS OF OPERATIONS

#### Results for the Three-Month Period ended September 30, 2018

During the quarter ended September 30, 2018, the Company had net loss of \$2,715,579, compared to net income of \$195,459 for the same period ended September 30, 2017. The main reason for the higher net loss in 2018 was due to a loss on sale of assets of \$1,517,013 in 2018.

For the quarter ended September 30, 2018, the Company also had larger operating expenses (\$205,989) than the same quarter in 2017 (\$20,642). The main expenses were professional fees

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\$94,575 (2017 - \$9,400), consulting fees \$11,865 (2017- \$500) and marketing expenses \$10,500 (2017 - \$nil).

#### Results for the Year ended September 30, 2018

During the year ended September 30, 2018, the Company had net loss of \$2,554,377, compared to net income of \$214,797 in 2017. There are three main factors for the higher net loss in 2018:

- Loss on sale of assets of \$1,517,013 in 2018 compared to \$nil in 2017;
- Accretion of \$505,524 in 2018 compared to \$nil in 2017;
- Interests expenses of \$355,310 compared to \$nil in 2017.

For the year ended September 30, 2018, the Company also had larger operating expenses (\$229,317) than the same period in 2017 (\$87,920). The main expenses were professional fees \$129,536 (2017 - \$21,903), trust and filing fees of \$41,420 (2017 - \$14,879) and consulting fees \$27,120 (2017 - \$25,000).

As at September 30, 2018, significant assets of the Company were \$3,273,288 in Investments (September 30, 2017 - \$3,563,188) and \$149,708 in cash (September 30, 2017 - \$469,311. Significant liabilities were \$511,499 in convertible debenture payable (September 30, 2017 - \$nil) and accounts payable and accrued liabilities of \$34,299 (September 30, 2017 - \$12,600).

#### LIQUIDITY AND CAPITAL RESOURCES

As at September 30, 2018, the Company had working capital of \$1,131,457 (September 30, 2017 - \$3,729,792). The Company is not subject to external working capital requirements.

Management believes the current liquidity on hand will be adequate to finance the Company's operations in the next twelve months. However, management also realizes that the capital on hand may not be adequate for the Company to achieve its long-term business objectives as the development of real estate properties takes years to finish before these properties can generate positive operating cash flow. The Company intends to finance the Company's operations by additional related party financing and/or equity financing.

While the Company was able to raise financing when needed in the past, there is no guarantee that the Company can do so in the future.

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During the year ended September 30, 2018, the Company used \$559,731 for its investing activities. The Company used \$5,081,916 in investing in a US\$4 million promissory note receivable. On October 24, 2017, the Company entered into a Financing Agreement with Dragon Wave-X Canada, Inc. ("DWX") and Transform-X Inc. whereby the Company made a secured loan of US\$4,000,000 to DWX. The principal balance plus interest of US\$400,000 is repayable on the 90<sup>th</sup> day following the date when the payment was advanced (January 22, 2018). The Company extended the loan's repayment date to April 24, 2018 with principal US\$4,400,000 and an interest 8% per annum. The Company holds the inventory and equipment of DWX and all proceeds as collateral for the loan.

In April 2018, the Company was in negotiation with a company formerly with a common director to sell this note receivable, and all parties agreed to extend the repayment date to December 31, 2018. In July 2018, the Company completed the sale and the general terms of the agreement are as follows:

- Cash payments totaling \$3,500,000, of which \$2,000,000 was received during the three months ended June 30, 2018;
- Return of 1,176,471 common shares of JG Wealth for return and cancellation to treasury of the Company.

The Company also received \$1 million from its financing activities (\$2.6 million from share issuance, \$2.34 million from issuance of a one-year term convertible debentures which are netted against repayments of \$2.4 million in convertible debentures and \$150,000 in promissory note.

On November 7, 2017, the Company issued two convertible debentures with principal of \$1,560,000 (to a family member of the CEO) and \$780,000 to a company with a common director, respectively. These convertible debentures are convertible into common shares of the Company at a conversion price of \$0.50 per share (post one-to-two share split) at the option of the holders. These convertible debentures are unsecured, will mature one year from issuance, and carry an interest of 10% per annum.

During the year ended September 30, 2018, the Company made payments of \$2,469,460 to the holders of the convertible debenture, which included repayment of principal \$2,340,000 and accrued interests \$129,460. One of the holders forgave the Company in interests of \$4,921. As at September 30, 2018, the Company has fully repaid these two convertible debentures.

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On March 31, 2018, the Company entered into an agreement with an unrelated party to issue a convertible debenture with principal of \$2 million; in return, the Company received shares of a company located in the United Kingdom of equal value. This convertible debenture is convertible into common shares of the Company at a conversion price of \$0.25 per share at the option of the holder. These convertible debentures are unsecured, will mature one year from issuance, and carry an interest of 4% per annum.

During the year ended September 30, 2018, the Company made payments totaling \$1,520,934 to the holder and incurred \$123,610 in accretion expenses associated with this convertible debenture. As at September 30, 2018, this convertible debenture had a carrying value of \$383,587.

Subsequent to the year ended September 30, 2018, the holder converted the remaining amounts into common shares of the Company at a conversion rate of \$0.25 per common shares.

On November 8, 2017, the Company closed a non-brokered private placement for gross proceeds of \$2.4 million by issuance of 48 million common shares (post one-to-two share split) at a price of \$0.05 per share.

On June 5, 2018, the Company closed a non-brokered private placement for gross proceeds of \$209,079 and by the issuance of 261,349 common shares at a price of \$0.80 per share.

#### TRANSACTIONS WITH RELATED PARTIES

#### **Transactions with Key Management and Directors**

The Company did not have transactions with management and directors for the year ended September 30, 2018.

#### **Due to Related Parties**

As at September 30, 2017, the Company had a balance owing to the Company's former director of \$50,000 (September 30, 2017 - \$50,000) as a result of receiving marketable securities from the former director. In August 2018, the Company repaid this former director in full.

On October 27, 2016, the Company entered into a loan agreement with a relative of CEO of the Company for \$45,000 with a repayment date on or before November 2, 2017. The loan bears interests at 3% per annum, and is unsecured. In August 2018, the Company repaid this loan for total payment of \$47,460 including accrued interests of \$2,460.

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### **Share Capital**

During the year ended September 30, 2018, the Company issued convertible debentures with total value of \$2,340,000, of which \$1,560,000 was issued to a relative of the CEO. In June 2018, the Company repaid the principal of \$1,560,000, and in July, the Company paid the accrued interests of \$98,301.

#### **OUTSTANDING SHARE DATA**

As of the date of this MD&A, the Company has 109,953,222 common shares and 150,000 warrants issued and outstanding. The Company does not have any options outstanding as at the date of this report.

#### **OFF-BALANCE SHEET ARRANGEMENTS**

The Company does not have off-balance sheet arrangements.

#### PROPOSED TRANSACTIONS

The Company does not have proposed transactions that have material effects to the Company to discuss at this time.

#### **SUBSEQUENT EVENTS**

See Note 11 of the consolidated financial statements for the year ended September 30, 2018.

# SIGNIFICANT ACCOUNTING POLICIES AND CHANGES IN ACCOUNTING POLICIES

See Note 2 of the Company's consolidated financial statements for the year ended September 30, 2018.

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	Septe	ember 30, 2018	Se	ptember 30, 2017
Loans and receivables				
Cash	\$	149,708	\$	469,311
FVTPL				
Investments	\$	4,761,596	\$	3,563,188

#### FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Company's risk exposure in association with its financial instruments has not materially change from its recent year ended September 30, 2017.

#### Fair Value

The fair values of the Company's financial assets and liabilities approximate the carrying amounts either due to their short-term nature or because the interest rate applied to measure their carrying amount approximate current market rates.

Financial instruments measured at fair value are classified into one of three levels in the fair value hierarchy according to the relative reliability of the inputs used to estimate the fair values. The three levels of the fair value hierarchy are:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities:
- Level 2 Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly; and
- Level 3 Inputs that are not based on observable market data.

Investments consist of common shares and share purchase warrants of Canadian public companies. The fair value measurement of the common shares is classified as Level 1. The fair value measure of the share purchase warrants is classified as Level 3 as the fair value estimate incorporates expected future volatility which is not based on observable market data.

#### **Classification of Financial Instruments**

Financial assets included in the statement of financial position are as follows:

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	Septe	mber 30, 2018	Septe	mber 30, 2017
Loans and Receivables				_
Cash	\$	149,708	\$	469,311
FVTPL				
Investments	\$	1,600,156	\$	3,563,188

#### Financial liabilities included in the statement of financial position are as follows:

		1		
	Septe	ember 30, 2018	Sept	tember 30, 2017
Non-derivative financial liabilities				
Trade payables	\$	106,908	\$	-
Convertible debenture payable		511,499		-
Due to related parties		-		121,923
Note payable	\$	_	\$	176,427

#### **RISK FACTORS**

#### **Equity Investment Risks**

An investment in the common shares of the Issuer should be considered highly speculative, not only due to the Issuer's limited business history but also due to the consideration that equity investments are always subject to varying degrees of risk. These risks may include changes in general economic conditions such as the availability and cost of financing capital; changes in local conditions, such as employment, changes to tax laws, and changes to incentive programs related to the areas in which the Issuer intends to invest. In addition, financial difficulties of other equity investors result in distress sales, which may depress the stocks in which the Company operates.

#### **Dilution to the Existing Shareholders**

The Company is very likely to issue its common stock to raise for additional capital. The issuance of additional equity securities by the Company could result in a significant dilution in the equity interests of existing shareholders.

#### Reliance on Management's Expertise

The Company strongly depends on the business acumen and investing expertise of its management team and there is little possibility that this dependence will decrease in the near

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term. The loss of the services of any member of such team could have a material adverse effect on the Issuer. The Company does not have any key person insurance in place for management.

#### **Conflicts of Interests**

Certain of the directors of the Company also serve as directors and/or officers of other companies involved in real estate development or management. Consequently, there exists the possibility for such directors to be in a position of conflict. Any decision made by such directors involving the Company will be made in accordance with their duties and obligations to deal fairly and in good faith with the Company and such other companies. In addition, such directors will declare and refrain from voting on any matter in which such directors may have a conflict of interest.

#### FINANCIAL AND DISCLOSURE CONTROLS AND PROCEDURES

Venture issuers are not required to include representations relating to the establishment and maintenance of disclosure controls and procedures ("DC&P") and internal control over financial reporting ("ICFR"), as defined in National Instrument 52-109 Certification of Disclosure in Issuer's Annual and Interim Filings ("NI-52-109"). In particular, the Company's certifying officers are not making any representations relating to the establishment and maintenance of:

- i) Controls and other procedures designed to provide reasonable assurance that information required to be disclosed by the Company in its annual filings, interim filings or other reports filed or submitted under securities legislation is recorded, processed, summarized and reported within the time periods specified in securities legislation; and
- ii) A process to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with the Company's generally accepted accounting principles.

The Company's certifying officers are responsible for ensuring that processes are in place to provide them with sufficient knowledge to support the representations they make. Investors should be aware that inherent limitations on the ability of the Company's certifying officers to design and implement on a cost effect basis DC&P and ICFR as defined in NI 52-109 may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.

#### OFFICERS AND DIRECTORS

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Aram Ayrapetian	Director
Carlo Bonacci	Director
Robert Rosner	Director
Carmelo Bisognano	Director