# PURE TO PURE BEAUTY INC. (formerly P2P INFO INC.)

(the "Company")

# MANAGEMENT DISCUSSION AND ANALYSIS

For the Nine Months ended June 30, 2022

The following Management Discussion and Analysis ("MD&A") has been prepared by management as of August 29, 2022 and should be read in conjunction with the condensed consolidated interim financial statements for the nine months ended June 30, 2022 and the audited consolidated financial statements of the Company for the year ended September 30, 2021, and the notes thereto. The condensed consolidated interim financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). All amounts are stated in Canadian dollars unless otherwise indicated.

### FORWARD LOOKING STATEMENTS

This MD&A contains certain forward-looking information and statements. These forward-looking statements are based on current expectations and various estimates, factors and assumptions as at the date of this MD&A. The words "expects", "plans", "anticipates", "believes", "intends", "estimates", "projects", "potential", "interprets", "may", "will" and similar expressions identify forward-looking statements. The forward-looking statements reflect the current beliefs of the management of the Company and are based on currently available information. Readers are cautioned not to place undue reliance on these statements as they are subject to known and unknown risks, uncertainties and other factors, which could cause the actual results, performance, or achievements of the Company to differ materially from those expressed in, or implied by, such forward-looking statements. The Company assumes no obligation to update or revise any forward-looking statement, whether as a result of new information, future events or any other reason.

# THIS MD&A CONTAINS THE FOLLOWING SECTIONS

GENERAL OVERVIEW	
SELECTED ANNUAL FINANCIAL INFORMATION	6
LIQUIDITY AND CAPITAL RESOURCES	
OFF-BALANCE SHEET ARRANGEMENTS	
RELATED PARTY TRANSACTIONS	9
DIRECTORS AND OFFICERS	9
OUTSTANDING SHARE DATA AS AT DECEMBER 31, 2021	
CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS	
FINANCIAL INSTRUMENTS	11
CHANGES IN ACCOUNTING POLICIES INCLUDING INITIAL ADOPTION	
SUBSEQUENT EVENT	12
ADDITIONAL INFORMATION	12
APPROVAL	

### **GENERAL OVERVIEW**

Pure to Pure Beauty Inc. (formerly P2P Info Inc.) (the "Company" or "P2P") was incorporated on September 29, 2014 under the laws of British Columbia, Canada. Its registered office is located at 2200 HSBC Building 885 West Georgia Street, Vancouver, British Columbia V6C 3E8. The Company was incorporated as a wholly-owned subsidiary of Cascadia Blockchain Group Corp. ("Cascadia") for the purposes of a re-organization of Cascadia pursuant to a plan of arrangement ("Plan of Arrangement ") under the Business Corporation Act of British Columbia. The Plan of Arrangement became effective on November 28, 2014, and the Company was spun off from Cascadia. The Company became a reporting issuer in British Columbia, Alberta and Ontario on November 28, 2014. The principal business of the Company is the development and sale of consumer product goods under its Pure to Pure brand.

On May 6, 2021, the Company acquired all rights in the trademarks, trade secrets, know-how, domain names and other proprietary rights that relate to Pure to Pure natural Shampoo, as well as all registrations and applications for any of the foregoing and analogous rights thereto from Simon Cheng, who at the time of the transaction was an armslength vendor to the Company. Consideration for these assets consisted of 2,500,000 Common Shares valued at \$50,000. In connection with the acquisition of these rights, Mr. Cheng was also appointed to the board of directors of the Company and was appointed Chief Executive Officer ("CEO").

On May 10, 2021, the Company changed its name to "Pure to Pure Beauty Inc.".

On June 1, 2021, the Company entered into a memorandum of understanding (the "LocoSoco MOU") with respect to a brand partnership with LocoSoco Limited ("LocoSoco"). Pursuant to the LocoSoco MOU, LocoSoco has agreed to act as the distribution and marketing partner of the Company in the United Kingdom (the "LocoSoco Brand Partnership"), and will, among other things, introduce the Company to independent retailers, buying groups, health food stores, online retailers and influencers and celebrities in the United Kingdom, and will also sell the Products using the LocoSoco website, the "MyEco.Site" platform, email marketing and direct outreach via social media. LocoSoco will be paid on a commission basis for sales made through LocoSoco's introductions. No payments have been made to LocoSoco under the LocoSoco MOU as of the date of this report.

On June 4, 2021, the Company entered into the product supply agreement (the "Product Supply Agreement") with Deserving Health International Corp. ("DHI"), pursuant to which DHI agreed to supply the Company with the Pure to Pure shampoo product.

On June 15, 2021 the Company completed a non-brokered private placement of 12,646,200 common shares in the capital of the Company at a price of \$0.02 per share for gross proceeds of \$252,924. In connection with this private placement, the Company paid cash finder's fee of \$7,960 and other cash costs of \$8,907, and issued 398,000 finder's warrants exercisable at \$0.15 for a period of 24 months. The fair value of these finder's warrants granted was determined to be \$903 using Black Scholes Option Pricing Model with the following assumptions: share price at grant date - \$0.02; exercise price - \$0.15; expected life – 2 years; volatility – 100%; dividend yield – 0%; and risk-free rate – 0.32%.

On June 28, 2021, the Company entered into a memorandum of understanding (the "Erin Danette MOU") with respect to a brand partnership with Erin Danette Holdings Limited ("Erin Danette"). Pursuant to the Erin Danette MOU, Erin Danette has agreed to act as the distribution and marketing partner of the Company in Asia (the "Erin Danette Brand Partnership"), and will, among other things, introduce the Company to independent retailers, buying groups, health food stores, online retailers, influencers and celebrities and brand crossover opportunities in the Asian market. Erin Danette will be paid on a commission basis for sales made through Erin Danette's introductions. No payments have been made to Erin Danette under the Erin Danette MOU as of the date of this report.

On July 8, 2021, the Company entered into a memorandum of understanding (the "Liwaldo MOU") with respect to a brand partnership with Lichtenwald Luxusgüter GmbH ("Liwaldo"). Pursuant to the Liwaldo MOU, Liwaldo will act as the distribution and marketing partner of the Company in the European Union (the "Liwaldo Brand Partnership"), and will, among other things, manage the Company's entrance into the European Union through brand building, social media campaigns, the creation of a Shopify store and coordinating import, storage and handling Products. Liwaldo will also sell the Products through P2Pbeauty.de/com, direct outreach via social media, and the inclusion of Product

samples in each package sent by Liwaldo.de. Liwaldo will be paid based on the achievement of certain milestones. To date, the Company has paid Liwaldo €7,500 for its assistance with building the Company's German website and for work on establishing a social media presence. The Company is in negotiations with Liwaldo for additional services related to sales in Germany.

On September 10, 2021, the Company completed a non-brokered private placement of 6,960,000 common shares in the capital of the Company at a price of \$0.05 per share for gross proceeds of \$348,000, of which \$6,482 was received subsequent to year-end and included in amounts receivable. In connection with this private placement, the Company paid cash finder's fee of \$10,080 and other cash costs of \$13,254, and issued 281,600 finder's warrants exercisable at \$0.20 for a period of 24 months. The fair value of these finder's warrants granted was determined to be \$2,968 using Black Scholes Option Pricing Model with the following assumptions: share price at grant date - \$0.05; exercise price - \$0.20; expected life - 2 years; volatility - 100%; dividend yield - 0%; and risk-free rate - 0.41%.

On February 10, 2022, the Company entered into the service provider agreement with Fast Marketing Services ("FMI"), pursuant to which FMS agreed to the sourcing of additional white label products for the European market, the set-up of an Amazon store for the sale of sourced products, and the provision of order fulfilment services, customer service, price management, trademark registration, and affiliate marketing services.

On February 14, 2022 the Company entered into an agreement with Amazon for the sale of its products using the Amazon platform.

On March 29, 2022, the Company and Deserving Health International Corp. entered into a new product supply agreement which replaced the June 4, 2021 Product Supply Agreement in its entirety.

On April 4, 2022, the Company entered into the cooperation agreement with a German production company pursuant to which the German production company agreed to supply the Company with the face serum and other natural extract products.

On May 19, 2022, the Company entered into a letter of intent with Crescita Capital LLC (the "**Crescita LOI**"), pursuant to which the parties agreed to enter into a definitive agreement for the provision of a \$5,000,000 equity drawdown facility.

# **BUSINESS OVERVIEW**

### Products

The Company owns the intangible asset necessary to manufacture, produce and sell certain natural shampoos. The Company has acquired the trademarks, trade secrets, know-how, domain names and other proprietary rights for a line of hypoallergenic shampoos that are manufactured using naturally derived ingredients, including pure botanical extracts and essential oils. The Company's supply partner, DHI, is currently producing shampoo and foaming handwash with natural fruit extracts for the Company and these products are available through <u>www.P2Pbeauty.com</u>. The Company's German supplier is currently producing face serum with natural aloe vera extract and jojoba oil and its available through <u>https://p2pbeauty.myshopify.com/pages/jojobaol-p2pbeauty</u>

### **Manufacturing and Production**

The Company's production partner in Canada, DHI, produces the Company's Pure to Pure shampoo and foaming handwash. DHI specializes in the development, manufacture and distribution of over-the-counter health products, and has experience in producing hypoallergenic skin and hair products that use naturally derived ingredients and pure botanical extracts and essential oils. All DHI products are made in the DHI manufacturing facility in Richmond, British Columbia. The current focus of the Company is on the rollout of its shampoo and foaming handwash with natural fruit extracts. The Company is also seeking to acquire the rights or intellectual property for body wash, skin creams and other natural non-toxic household products.

The Company's German supplier produces the Company's face serum with natural aloe vera extract and jonoba oil. The manufacturer specializes in production of dietary supplements and cosmetics as well as the production of plant extracts.

The company is seeking to acquire the right or intellectual property for dietary supplement products.

The Company is also actively sourcing additional contract manufacturers for these anticipated additional products.

### **Principal Markets**

The Company plans to initially launch its Products in Canada, United States of America and Germany.

### Distribution

The Company has memorandums of understanding in place with distribution and marketing partners in the United Kingdom, Germany (for sales to the European Union) and Hong Kong (for sales into Asia). The Company intends to focus on Canada, the United States and Germany in the near term, but may expand into additional markets in the United Kingdom, Europe and Asia in the future. The Company is currently in the process of launching online sales through its own channels in Canada and the United States and in Germany through its Fast Company Service Partnership. The Company's online sales are expected to come from optimized landing pages that interact with potential customers. The Company currently operates two websites, www.p2pbeauty.com and www.p2pbeauty.de, and is in the process of developing a digital marketing strategy.

While the Company has entered into the LocoSoco MOU for distribution in the United Kingdom and the Erin Danette MOU for distribution in Asia, the Company's initial focus is expected to be sales in Canada, the United States and Germany. See "*General Overview of the Business – History*" for further details on the distribution agreements. Products sold in Canada are expected to be shipped via Amazon warehouse and/or other fulfillment providers, with Products sold in the United States shipped via air mail and Products sold in Germany, via shipping container with further handling coordinated by Fast Company Service.

### **Intangible Properties**

The Company has obtained trademark protection for *Pure to Pure Beauty* in Germany until 2031. As is typical in the skin and personal care product industry, the Company's Product formulations and production methods are trade secrets, for which we have policies and non-disclosure agreements in place to protect against discovery or disclosure.

Jurisdiction	Trademark Name	Application Number	Filing Date	Status
Canada	P2P Beauty	2148864	November 22, 2021	Accepted by Canadian Patent Office

# Canadian Trademark Applications

### German Trademark Applications

Jurisdiction	Trademark Name	Application Number	Filing Date	Status
German	P2P Beauty	30 2021 237862.1	August 23, 2021	Registered by German Patent and Trade Mark
				Office

### SELECTED ANNUAL FINANCIAL INFORMATION

Years Ended September 30	2021	2020	2019	
Total revenues	\$ -	\$ -	\$ -	
Total expenses	63,051	20,712	25,801	
Loss for the year	(60,589)	(17,550)	(25,801)	
Loss per share – basic and diluted	(0.00)	(0.00)	(0.00)	
Total assets	578,177	1,219	1,104	
Total liabilities	104,565	77,741	60,076	
Shareholders' equity (deficiency)	473,612	(76,522)	(58,972)	
Cash dividends declared - per share	-	-	-	

# DISCUSSION OF OPERATIONS

The Company is currently in the process of exploring different business opportunities and started to generate revenue in its operations.

Nine months ended June 30, 2022 compared to nine months ended June 30, 2021

During the nine months ended June 30, 2022, the Company generated revenue of \$23,796 and incurred cost of sales of \$12,334. As a result, the Company generated a gross profit of \$11,462 and realized a margin of 48.2%.

Overall, the Company reported a net loss of \$132,062 for the nine months ended June 30, 2022, compared to net loss of \$51,496 for nine months ended June 30, 2021. The increase in loss of \$80,566 was mainly attributable to the following expenses:

- 1. An increase of \$25,433 in advertising fee from \$2,100 for the nine months ended June 30, 2021 to \$27,533 for the nine months ended June 30, 2022. The increase reflects the increase in online sale of the company's products.
- 2. An increase in amortization expense of \$3,750 from \$Nil for the nine months ended June 30, 2021 to \$3,750 for the nine months ended June 30, 2022 due to the acquisition of intangible assets in 2021.
- 3. An increase in consulting fee of \$4,294 from \$Nil for the nine months ended June 30, 2021 to \$4,294 for the nine months ended June 30, 2022. The increase is due to launch of new products and corporate development.
- 4. An increase in development costs of \$879 from \$Nil for the nine months ended June 30, 2021 to \$879 for the nine months ended June 30, 2022. The increase is due to the development of new products in the current period.
- 5. An increase in interest and bank charges of \$240 from \$130 for the nine months ended June 30, 2021 to \$370 for the nine months ended June 30, 2022. The increase is due to increase corporate activities.
- 6. An increase of \$4,152 in listing and transfer agent expenses from \$6,345 for the nine months ended June 30, 2021 to \$10,497 for the nine months ended June 30, 2022. The increase is due to an increase of corporate activities and the filing of the prospectus in relation with going public process.
- 7. An increase of \$5,301 in office expenses from \$25 for the nine months ended June 30, 2021 to \$5,326 for the nine months ended June 30, 2022. The increase is due to increased corporate activities.
- 8. An increase of \$54,598 in professional fees from \$12,858 for the nine months ended June 30, 2021 to \$67,456 for the nine months ended June 30, 2022. The increase is mainly due to the legal fees paid for the filing of the prospectus in relation with the going public process and audit fees related to the review of quarterly and annual financials.

9. An increase of \$75 in travel expenses from \$Nil for the nine months ended June 30, 2021 to \$75 for the nine months ended June 30, 2022.

These increases in expenses were partially set-off by the following decreases in expenses:

- 1. A decrease of \$7,000 in management fees from \$32,000 during the nine months ended June 30, 2021 to \$25,000 for the nine months ended June 30, 2022. The decline is according to the consulting agreement entered in with the CEO and the CFO of \$13,000 and a simple reversal of \$27,000 subsequently made in prior year due to the change in accounting treatment.
- 2. A decrease in salaries and benefits of \$500 from \$500 for the nine months ended June 30, 2021 to \$Nil for the nine months ended June 30, 2022. The decrease is due to a change in management, and no salary being paid to current management.
- 3. A decrease in gain on settlement of debt of \$2,462 from \$2,462 for the nine months ended June 30, 2021 to \$Nil in the current period.
- 4. An increase of \$1,656 in exchange gain from \$Nil for the nine months ended June 30, 2021 to \$1,656 for the nine months ended June 30, 2022. This was due to payments made to international partners.

### Three months ended June 30, 2022 compared to three months ended June 30, 2021

During the three months ended June 30, 2022, the Company generated revenue of \$23,796 and incurred cost of sales of \$12,334. As a result, the Company generated a gross profit of \$11,462 and realized a margin of 48.2%.

Overall, the Company reported a net loss of \$26,603 for the three months ended June 30, 2022, compared to net loss of \$9,926 for three months ended June 30, 2021. The increase in loss of \$16,677 was mainly attributable to the following expenses:

- 1. An increase in amortization expense of \$1,250 from \$Nil for the three months ended June 30, 2021 to \$1,250 for the three months ended June 30, 2022. due to the acquisition of intangible assets in 2021.
- 2. An increase in interest and bank charges of \$45 from \$93 for the three months ended June 30, 2021 to \$138 for the three months ended June 30, 2022. The increase is due to the settlement of the Company's only interest-bearing loan.
- 3. An increase in management fees of \$10,000 from \$2,000 for the three months ended June 30, 2021 to \$12,000 for the three months ended June 30, 2022. The increase is according to the consulting agreement entered in with the CEO and the CFO.
- 4. An increase of \$3,624 in office expenses from \$25 for the three months ended June 30, 2021 to \$3,649 for the three months ended June 30, 2022.
- 5. An increase of \$16,406 in professional fees from \$4,535 for the three months ended June 30, 2021 to \$20,941 for the three months ended June 30, 2022. The increase is mainly due to the legal fees paid for the filing of the prospectus in relation with the Initial Public Offering process and audit fees.

These increases in expenses were partially set-off by the following decreases in expenses:

- 1. A decrease of \$1,142 in advertising fee from \$2,100 for the three months ended June 30, 2021 to \$958 for the three months ended June 30, 2022. The decline reflects the completed launch of Company's products in the European market (focused on Germany).
- 2. An increase of \$2,051 in exchange gain from \$Nil for the three months ended June 30, 2021 to \$2,051 for the three months ended June 30, 2022. This was due to the exchange of currency to settle payments to vendors outside Canada.

# SUMMARY OF QUARTERLY RESULTS

The following financial information for the Company has been derived from the Company's financial statements for the Company's most recent 8 quarters.

	For the Three Months Ended							
	June 30,	Mar. 31,	Dec. 31,	Sept. 30,	June 30,	Mar. 31	Dec. 31,	Sept. 30,
	2022	2022	2021	2021	2021	2021	2020	2020
	\$	\$	\$	\$	\$	\$	\$	\$
Revenues	23,796	-	-	-	-	-	-	-
Net (loss) income	(26,603)	(59,665)	(56,538)	(9,093)	(9,926)	(14,363)	(27,207)	3,813
Net (loss) income per share - basic and diluted	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	0.00

# LIQUIDITY AND CAPITAL RESOURCES

As at June 30, 2022, the Company's cash balance was \$408,505 (September 30, 2021 - \$521,117). The Company used cash from its operating activities amounting to \$112,612. The net effect of the above transactions is a decrease of cash by \$112,612.

The Company had a working capital of \$371,766 as at June 30, 2022 compared to the working capital of \$500,078 as at September 30, 2021.

### Going Concern

The Company has incurred losses since its inception and has an accumulated deficit of \$482,949 as at June 30, 2022. The Company's ability to continue its operations and to realize assets at their carrying values is dependent upon obtaining additional financing or maintaining continued support from its shareholders and creditors, identifying and acquiring businesses or assets, and generating profitable operations in the future, which raises significant doubt about the Company's ability to continue as a going concern. The financial statements that this MD&A is based on do not include any adjustments to the amounts and classification of assets and liabilities that might be necessary should the Company be unable to continue as a going concern.

# **OFF-BALANCE SHEET ARRANGEMENTS**

The Company does not have any off-balance sheet arrangements.

# **RELATED PARTY TRANSACTIONS**

### Key management personnel compensation

During the three and nine months ended June 30, 2022 and 2021, the Company incurred the following compensation costs to key management personnel:

	Three months ended June 30, 2022	Three months ended June 30, 2021	Nine months ended June 30, 2022	Nine months ended June 30, 2021
	\$	\$	\$	\$
Salaries and benefits (former CFO)	-	-		500
Management fees	12,000	2,000	22,000	30,000
Total compensation accrued for key management personnel	12,000	2,000	22,000	30,500

Key management includes current and former directors, the Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO") of the Company. Salaries and benefits incurred are presented gross of any reimbursements from the Company.

### Due to related parties

Amounts due to related parties comprise \$1,205 (September 30, 2021 - \$3,940) in advances from officers and directors of the Company, and companies controlled by officers and directors. The amount outstanding is unsecured, non-interest bearing and due on demand.

Included in accounts payable and accrued liabilities is \$8,244 (September 30, 2021 - \$Nil) due to officers and directors of the Company, and companies controlled by them, for services rendered and expenses incurred on behalf of the Company.

# DIRECTORS AND OFFICERS

As at June 30, 2022, the Company has the following new directors and officers:

- Simon Cheng Chief Executive Officer, Director, and Member of Audit Committee
- Gutte, Heidi Chief Financial Officer, Corporate Secretary, and Director
- Pearce, Steven Director, and Member of Audit Committee
- Shin, Brian Director, and Member of Audit Committee

### OUTSTANDING SHARE DATA AS AT JUNE 30, 2022 and DATE OF THIS MD&A

The following is a summary of the changes in the Company's outstanding shares as at June 30, 2022 and date of this MD&A. There have been no changes since June 30, 2022:

	Number outstanding	Share Price
Common shares (November 28, 2014)	2,943,500	\$0.02
Common shares (January 29, 2015)	1,518,000	\$0.02
Common shares (September 29, 2017)	26,509,182	\$0.005
Common shares (June 15, 2021)	2,500,000	\$0.02
Common shares (June 15, 2021)	12,646,200	\$0.02
Common shares (September 10, 2021)	6,960,000	\$0.05
Total common shares	53,076,882	

The following is a summary of the Company's share purchase warrants as at June 30, 2022 and date of this MD&A. There have been no changes since June 30, 2022.

	Number warrants	Weighted-average Exercise Price	Expiry date
Granted on June 15, 2021	398,000	\$0.15	June 15, 2023
Granted on September 10, 2021	281,600	\$0.20	September 10, 2023
Total warrants	679,600	\$0.17	

# CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions which affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses for the periods reported. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Significant areas requiring the use of management estimates include the determination of deferred income tax assets and liabilities, assumptions used in valuing options in share-based compensation calculations and assumptions used in determining the value of the convertible debentures. Actual results could differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimate is revised if the revision affects only that period or in the period of the revision and further periods if the review affects both current and future periods.

Critical accounting judgements are accounting policies that have been identified as being complex or involve subjective judgments or assessments with a significant risk of material adjustment in the next year. A significant use of judgement is the ability of the Company to continue as a going concern.

# FINANCIAL INSTRUMENTS

### Classification and fair value

The Company's financial instruments consist of cash, amounts receivable - excluding GST recoverable, accounts payable and accrued liabilities, and due to related parties. Financial instruments are classified into one of the following categories: FVTPL, FVTOC, or amortized cost. The carrying values of the Company's financial instruments are classified into the following categories:

The following table summarized the carrying values of the Company's financial instruments:

	June 30, 2022	September 30, 2021
	\$	\$
Financial assets at fair value through profit or loss (i)	408,505	521,117
Financial assets measured at amortized cost (ii)	4,740	6,482
Financial liabilities measured at amortized cost (iii)	126,961	104,565

(i) Cash

(ii) Amounts receivable excluding GST recoverable

(iii) Accounts payable and accrued liabilities, due to related parties and note payable

Financial instruments measured at fair value on a recurring basis are classified into one of three levels in the fair value hierarchy based on the degree to which the inputs used to determine the fair value are observable. The three levels of the fair value hierarchy are:

Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 - inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly; and

Level 3 - inputs for the asset or liability that are not based on observable market data (unobservable input).

Cash of \$408,505 is classified as Level 1. The Company does not have any financial assets classified as Level 2 or 3.

The fair value of accounts payable, due to related parties, and note payable approximate their book values because of the short-term nature of these instruments.

### Financial risk management

The Company's financial risks arising from its financial instruments are credit risk, liquidity risk, and interest rate risk. The Company's exposure to these risks and the policies on how to mitigate these risks are set out below. Management manages and monitors these exposures to ensure appropriate measures are implemented in a timely and effective manner.

### Currency risk

The Company's expenses are denominated in Canadian dollars. The Company's corporate office is based in Canada and its current exposure to exchange rate fluctuations is minimal. The Company does not have any foreign currency denominated monetary assets or liabilities.

### Credit risk

Credit risk is the risk of potential loss to the Company if the counter party to a financial instrument fails to meet its contractual obligations. The Company does not have any significant credit risk.

### Liquidity risk

Liquidity risk is the risk that the Company will not meet its obligations associated with its financial liabilities as they fall due. The Company manages liquidity risk through the management of its capital structure and financial leverage. Management closely monitors the liquidity position and expects to have adequate sources of funding to finance the Company's projects and operations. As at June 30, 2022, the Company had a working capital of \$371,766 (September

30, 2021 - working capital of \$500,078). All the Company's financial liabilities are classified as current.

### Interest rate risk

The Company has no interest-bearing debt. The Company has not entered into any derivative instruments to manage interest rate fluctuations. The Company does not have significant interest rate risk.

# CHANGES IN ACCOUNTING POLICIES INCLUDING INITIAL ADOPTION

The Company has not yet adopted certain standards, interpretations to existing standards and amendments which have been issued but have an effective date later than October 1, 2021. These updates are not currently relevant to the Company or are not expected to have a material impact on the financial statements and are therefore not discussed herein.

# SUBSEQUENT EVENT

Subsequent to the nine months ended June 30, 2022, the Company secured purchased inventory of \$3,500 to the date of these financial statements.

# ADDITIONAL INFORMATION

Additional information concerning the Company and its operations is available on SEDAR at www.sedar.com.

# APPROVAL

The Board of Directors of Pure To Pure Beauty Inc. (formerly P2P Info Inc.) has approved the contents of this management discussion and analysis on August 29, 2022. A copy of this MD&A together with the Company's consolidated financial statements for the nine months ended June 30, 2022 and 2021 will be provided to anyone who requests it.