

**PURE TO PURE BEAUTY INC.**  
**(formerly P2P INFO INC.)**

(the “Company”)

**MANAGEMENT DISCUSSION AND ANALYSIS**

For the Six Months ended March 31, 2021

The following Management Discussion and Analysis (“MD&A”) has been prepared by management as of May 27, 2021 and should be read in conjunction with the condensed consolidated interim financial statements for the six months ended March 31, 2021 and the audited consolidated financial statements of the Company for the year ended September 30, 2020, and the notes thereto. The condensed consolidated interim financial statements are prepared in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board. All amounts are stated in Canadian dollars unless otherwise indicated.

**FORWARD LOOKING STATEMENTS**

This MD&A contains certain forward-looking information and statements. These forward-looking statements are based on current expectations and various estimates, factors and assumptions as at the date of this MD&A. The words “expects”, “plans”, “anticipates”, “believes”, “intends”, “estimates”, “projects”, “potential”, “interprets”, “may”, “will” and similar expressions identify forward-looking statements. The forward-looking statements reflect the current beliefs of the management of the Company and are based on currently available information. Readers are cautioned not to place undue reliance on these statements as they are subject to known and unknown risks, uncertainties and other factors, which could cause the actual results, performance, or achievements of the Company to differ materially from those expressed in, or implied by, such forward-looking statements. The Company assumes no obligation to update or revise any forward-looking statement, whether as a result of new information, future events or any other reason.

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## OVERVIEW

Pure To Pure Beauty Inc. (formerly P2P Info Inc.) (the “Company” or “P2P”) was incorporated on September 29, 2014 under the laws of British Columbia, Canada and maintains its registered office at 2200 HSBC Building 885 West Georgia Street, Vancouver, British Columbia V6C 3E8. The Company was incorporated as a wholly-owned subsidiary of Cascadia Consumer Electronics Corp. (“Cascadia”, currently re-named as Cascadia Blockchain Group Corp.) for the purposes of a re-organization of Cascadia pursuant to a plan of arrangement (“Plan of Arrangement”) under the Business Corporation Act of British Columbia. The Plan of Arrangement became effective on November 28, 2014, and the Company was spun off from Cascadia. The Company became a reporting issuer in British Columbia, Alberta and Ontario on November 28, 2014. The principal business of the Company is the identification, evaluation and acquisition of business. As at November 28, 2014, the equivalent share price of the Company is \$0.02.

On January 29, 2015, the Company completed a non-brokered private placement financing by issuing 1,518,000 common shares in the capital of the Company at a price of \$0.02 per common share, for aggregate proceeds of \$30,360.

On September 29, 2017, the Company issued 26,509,182 shares to settle the loans. The loans were for shareholder loans of \$33,323 received by the Company from shareholders who are directors of the Company, which were secured by promissory notes, interest bearing at 8% per annum and were due on demand. Subject to regulatory approval, the loan may be converted into common shares at the option of the Company. As at September 29, 2017, total of shareholder loans and accrual interest was \$132,546 were all converted to be shares by the Company.

## SELECTED ANNUAL FINANCIAL INFORMATION

Years Ended September 30	2020	2019	2018
Total revenues	\$ -	\$ -	\$ -
General and administrative	17,550	25,801	29,778
Loss for the year	(17,550)	(25,801)	(29,778)
Loss per share – basic and diluted	-	-	-
Total assets	1,219	1,104	3,409
Total liabilities	77,741	60,076	36,580
Shareholders' deficiency	(76,522)	(58,972)	(33,171)
Cash dividends declared - per share	-	-	-

## DISCUSSION OF OPERATIONS

The Company is currently in the process of exploring different business opportunities and did not generate any revenue for the operations.

### Six months ended March 31, 2021 compared to six months ended March 31, 2020

During the six months ended March 31, 2021, the Company reported a net loss of \$41,570, compared to net loss of \$18,813 for the six months ended March 31, 2020. The increase in loss of \$22,757 was mainly attributable to:

1. An increase of \$30,000 in management fees from \$Nil during the three months ended December 31, 2019 to \$30,000 for the three months ended December 31, 2020. The increase is due to increased business activities exploring potential qualifying transactions.
2. An increase of \$2,151 in professional fees from \$6,172 for the six months ended March 31, 2020 to \$8,323 for the six months ended March 31, 2021. The increase is due to legal fees incurred during a transition of management.

These increases in expenses were partially offset by the following decreases in expenses and other gains:

3. A gain on settlement of debt of \$2,462 in the current period, due to an agreement to repay a fixed amount for a shareholder loan (see notes for Related Party Transactions).

4. A decrease of \$2,228 in listing and transfer agent expenses from \$7,400 for the six months ended March 31, 2020 to \$5,172 for the six months ended March 31, 2021.
5. A decrease in salaries and benefits of \$2,863 from \$3,363 for the six months ended March 31, 2020 to \$500 for the six months ended March 31, 2021. The decrease is due to a change in management, and no salary being paid to current management.
6. A decrease in interest and bank charges of \$1,841 from \$1,878 for the six months ended March 31, 2020 to \$37 in the current period. The decrease is due to the settlement of the Company's only interest-bearing loan.

Three months ended March 31, 2021 compared to three months ended March 31, 2020

During the three months ended March 31, 2021, the Company reported a net loss of \$14,363, compared to net loss of \$14,745 for the three months ended March 31, 2020. The decrease in loss of \$382 was mainly attributable to:

1. A decrease in salaries and benefits of \$1,650 from \$1,650 for the three months ended March 31, 2020 to \$Nil for the three months ended March 31, 2021. The decrease is due to a change in management, and no salary being paid to current management.
2. A decrease in interest and bank charges of \$957 from \$976 for the three months ended March 31, 2020 to \$19 in the current quarter. The decrease is due to the settlement of the Company's only interest-bearing loan.
3. A decrease of \$1,698 in listing and transfer agent expenses from \$5,947 for the three months ended March 31, 2020 to \$4,249 for the three months ended March 31, 2021.

These decreases in expenses were partially offset by the following increases in expenses and other losses:

4. An increase of \$760 in professional fees from \$6,172 for the three months ended March 31, 2020 to \$6,932 for the three months ended March 31, 2021. The increase is due to legal fees incurred during a transition of management.

## SUMMARY OF QUARTERLY RESULTS

The following financial information for the Company has been derived from the Company's financial statements for the Company's most recent 8 quarters.

	For the Three Months Ended							
	Mar. 31,	Dec. 31,	Sept. 30,	June 30,	Mar. 31	Dec. 31,	Sept. 30,	June 30,
	2021	2020	2020	2020	2020	2019	2019	2019
	\$	\$	\$	\$	\$	\$	\$	\$
Revenues	-	-	-	-	-	-	-	-
Net income (loss)	(14,363)	(27,207)	3,813	(2,550)	(14,745)	(4,068)	(2,997)	(1,566)
Net income (loss) per share - basic and diluted	-	-	-	-	-	-	-	-

## LIQUIDITY AND CAPITAL RESOURCES

As at March 31, 2021, the Company's cash balance is \$32 (September 30, 2020 - \$541). The Company settled the outstanding salaries payable as well as a shareholder loan with a \$75,000 non-interest-bearing note payable (see also discussion on related party transactions), which resulted in a gain on settlement of debt of \$2,462.

The Company had a working capital deficit of \$118,092 as at March 31, 2021 compared to the working capital deficit of \$17,807 as at September 30, 2020.

### Going Concern

The Company has incurred losses since its inception and has an accumulated deficit of \$331,868 as at March 31, 2021. The Company's ability to continue its operations and to realize assets at their carrying values is dependent upon obtaining additional financing or maintaining continued support from its shareholders and creditors, identifying and

acquiring businesses or assets, and generating profitable operations in the future, which raises significant doubt about the Company's ability to continue as a going concern. The financial statements that this MD&A is based on do not include any adjustments to the amounts and classification of assets and liabilities that might be necessary should the Company be unable to continue as a going concern.

## OFF-BALANCE SHEET ARRANGEMENTS

The Company does not have any off-balance sheet arrangements.

## RELATED PARTY TRANSACTIONS

### Key management personnel compensation

During the three and six months ended March 31, 2021 and 2020, the Company incurred the following compensation to key management personnel:

	Three months ended Mar 31, 2021	Three months ended Mar 31, 2020	Six months ended Mar 31, 2021	Six months ended Mar 31, 2020
	\$	\$	\$	\$
Salaries and benefits (former CFO)	-	1,650	500	3,363
Management fees	-	-	30,000	-
Total compensation accrued for key management personnel	-	1,650	30,500	3,363

Key management includes current and former directors, the Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO") of the Company. Salaries and benefits incurred are presented gross of any reimbursements from the Company.

### Amounts payable to related parties

During the six months ended March 31, 2021, the Company settled all amounts due to a shareholder in the amount of \$61,015 and amounts due to a former officer and a former director of the Company in the amount of \$16,447, for an aggregate settlement amount of \$77,462, for a total consideration of \$75,000 of which \$37,500 is payable in cash or shares at the discretion of the creditors and \$37,500 is payable in cash or shares at the Company's discretion. The price per share will be based on the future qualifying transaction to be completed by the Company. The debt settlement resulted in a gain of \$2,462.

## DIRECTORS AND OFFICERS

During the six months ended March 31, 2021, the following directors and officers of the Company resigned:

Zhou, Ying      Chief Executive Officer, president, Director, and Chair of Audit Committee  
 Zhang, Yan      Chief Financial Officer, Corporate Secretary, Director, and Member of Audit committee  
 Zhu, Qing      Director, and Member of Audit Committee

As at March 31, 2021, the Company has the following new directors and officers:

Lichtenwald, Konstantin      Chief Executive Officer, president, Director, and Chair of Audit Committee  
 Gutte, Heidi      Chief Financial Officer, Corporate Secretary, Director, and Member of Audit committee

Pearce, Steven Director, and Member of Audit Committee

Subsequent to the quarter end, Konstantin Lichtenwald stepped down from his positions as Chief Executive Officer and Director. In his place, Simon Cheng has been appointed as Chief Executive Officer and Director.

## OUTSTANDING SHARE DATA AS AT MARCH 31, 2021

	Number outstanding	Share Price
Common shares (November 28, 2014)	2,943,500	\$0.02
Common shares (January 29, 2015)	1,518,000	\$0.02
Common shares (September 29, 2017)	26,509,182	\$0.005
<b>Total common shares</b>	<b>30,970,682</b>	

## CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions which affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and revenues and expenses for the periods reported. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Significant areas requiring the use of management estimates include the determination of deferred income tax assets and liabilities, assumptions used in valuing options in share-based compensation calculations and assumptions used in determining the value of the convertible debentures. Actual results could differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the year in which the estimate is revised if the revision affects only that period or in the period of the revision and further periods if the review affects both current and future periods.

Critical accounting judgements are accounting policies that have been identified as being complex or involve subjective judgments or assessments with a significant risk of material adjustment in the next year. A significant use of judgement is the ability of the Company to continue as a going concern.

## FINANCIAL INSTRUMENTS

### Classification and fair value

The Company's financial instruments consist of cash, other receivables – excluding GST recoverable, accounts payable and shareholder loan. Financial instruments are classified into one of the following categories: FVTPL, FVTOC, or amortized cost. The carrying values of the Company's financial instruments are classified into the following categories:

The following table summarized the carrying values of the Company's financial instruments:

	March 31, 2021	September 30, 2020
Financial assets at fair value through profit or loss (i)	\$ 32	\$ 541
Financial liabilities measured at amortized cost (ii)	118,645	77,741

(i) Cash and cash equivalents

(ii) Accounts payable and accrued liabilities, note payable, and due to related parties

Financial instruments measured at fair value on a recurring basis are classified into one of three levels in the fair value hierarchy based on the degree to which the inputs used to determine the fair value are observable. The three levels of the fair value hierarchy are:

Level 1 – quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2 – inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly; and

Level 3 – inputs for the asset or liability that are not based on observable market data (unobservable input).

Cash of \$32 is classified as Level 1. There were no transfers into or out of Level 2 or 3 during the six months ended March 31, 2021.

The fair value of other receivables – excluding GST recoverable, accounts payable and shareholder loan approximate their book values because of the short-term nature of these instruments.

### **Financial risk management**

The Company's financial risks arising from its financial instruments are credit risk, liquidity risk, and interest rate risk. The Company's exposure to these risks and the policies on how to mitigate these risks are set out below. Management manages and monitors these exposures to ensure appropriate measures are implemented in a timely and effective manner.

#### *Currency risk*

The Company's expenses are denominated in Canadian dollars. The Company's corporate office is based in Canada and its current exposure to exchange rate fluctuations is minimal. The Company does not have any foreign currency denominated monetary assets or liabilities.

#### *Credit risk*

Credit risk is the risk of potential loss to the Company if the counter party to a financial instrument fails to meet its contractual obligations. The Company does not have any significant credit risk.

#### *Liquidity risk*

Liquidity risk is the risk that the Company will not meet its obligations associated with its financial liabilities as they fall due. The Company manages liquidity risk through the management of its capital structure and financial leverage. Management closely monitors the liquidity position and expects to have adequate sources of funding to finance the Company's projects and operations. As at March 31, 2021, the Company had a working capital deficit of \$118,092 (September 30, 2020 - \$17,807). All the Company's financial liabilities are classified as current.

#### *Interest rate risk*

The Company has no interest-bearing debt. The Company has not entered into any derivative instruments to manage interest rate fluctuations. The Company does not have significant interest rate risk.

### **CHANGES IN ACCOUNTING POLICIES INCLUDING INITIAL ADOPTION**

The IASB issued a number of new and revised IASs, IFRSs, amendments and related IFRIC interpretations, which are effective for the Company's financial year beginning on 1 January 2020. For the purpose of preparing and presenting the consolidated financial statements, the Company has consistently adopted all these new standards for the year ended 31 September 2020.

#### *IFRS 3 – Definition of a Business*

In October 2018, the IASB issued amendments to IFRS 3, "Definition of a Business", which:

- Clarify that to be considered a business, an acquired set of activities and assets must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create outputs;
- Narrow the definitions of a business and of outputs by focusing on goods and services provided to customers and by removing the reference to an ability to reduce costs;
- Add guidance and illustrative examples to help entities assess whether a substantive process has been acquired;
- Remove the assessment of whether market participants are capable of replacing any missing inputs or processes and continuing to produce outputs; and

- Add an option concentration test that permits a simplified assessment of whether an acquired set of activities and assets is not a business.

The amendments are effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after January 1, 2020, and to asset acquisitions that occurred on or after the beginning of that period. The Company adopted IFRS 3 with no material impact on the financial statements.

## **SUBSEQUENT EVENTS**

On May 6, 2021, the Company acquired from an arms-length vendor certain intellectual property related to organic beauty products for production. Consideration for these assets consists of 2.5 Million common shares in the capital of the Company. The shares are subject to a four-month-and-one-day statutory hold.

Konstantin Lichtenwald, the Company's CEO and Director has stepped down from his position as CEO and Director and Simon Cheng has been appointed as CEO of the Company. Mr. Cheng has over 10 years of experience in the finance sector. His focus at P2P is program development, with an emphasis on capital finance, business agreement negotiations, business system implementation and corporate governance.

On May 10, 2021, the Company changed its name to Pure to Pure Beauty Inc. The Company believes that the change of name will better reflect the direction of the Company as its focus will be on natural beauty solutions made in Canada.

P2P also announced a non-brokered private placement (the "Offering") to raise gross proceeds of up to \$150,000 at \$0.02 per share. Proceeds from the Offering will be used for inventory production and general working capital.

## **ADDITIONAL INFORMATION**

Additional information concerning the Company and its operations is available on SEDAR at [www.sedar.com](http://www.sedar.com).

## **APPROVAL**

The Board of Directors of Pure To Pure Beauty Inc. (formerly P2P Info Inc.) has approved the contents of this management discussion and analysis on May 27, 2021. A copy of this MD&A together with the Company's consolidated financial statements for the six months ended March 31, 2021 and 2020 will be provided to anyone who requests it.