

CSE:CRL FSE:7C5 OTC:CDTAF

## CARL DATA'S FLOWWORKS INC ACHIEVES RECORD INVOLVEMENT AT WEFTEC 2019

October 2, 2019 - Vancouver, British Columbia - Carl Data Solutions Inc. (CSE:CRL, FSE:7C5, OTC:CDTAF) ("Carl Data"), is pleased to announce that its wholly-owned subsidiary, FlowWorks Inc. ("FlowWorks") achieved a record level of involvement from customers, partners and prospective clients at their exhibit last week during WEFTEC, the Water Environment Federation's Technical Exhibition and Conference. Visitors from over 20 US states and over a dozen countries including Japan, China, UAE, Mexico and the UK viewed demos of cutting-edge predictive analytic software solutions.

The number of visitors to the FlowWorks exhibit has quadrupled over the last two years. Major engineering partners, cities and municipalities were specifically seeking out new machine learning enabled data management solutions. Existing customers were impressed by how easy it was to adopt tools that could massively improve their operational efficiency by automating analytics. Long-standing client, the City of Los Angeles, included FlowWorks in one of their technical presentations, *Utilizing Flow Data in Wet Weather Planning and Response Efforts*.

"There is definitely a real "buzz" in the water/wastewater world about what machine learning tools can deliver," said Kevin Marsh, FlowWorks' President. "As more software tools are hitting the market, increasing the overall trust in these solutions, there is a synergy created. We have a five-year lead on other solution providers, and as they catch up they are actually helping increase our sales opportunities by educating prospective customers to what we have already made possible."

## About Carl Data Solutions Inc.

Carl Data Solutions Inc. is an Industrial IoT (IIoT) company that provides next generation collection, storage and analytics solutions for data-centric companies. Building on its recent acquisitions, Carl Data helps clients analyze and model environmental data through a powerful technology agnostic end-to-end platform of smart sensors combined with web-based monitoring, reporting, and predictive analytics applications.

Carl Data continues to develop applications that extract value from new cloud-based mass storage services and machine learning (AI) analytics tools to provide the scalability needed to effectively monitor smart cities, utilities and other industrial verticals. This software suite saves clients time and money by amassing information from any sensor or source to create a real-time decision support system with deep insights into how to protect infrastructure and assets. More information can be found at www.CarlSolutions.com.

## **About FlowWorks**

FlowWorks is a powerful Software-as-a-Service ("SaaS")-based application for collecting, monitoring and analyzing all types of environmental data. FlowWorks is flexible, affordable and easy-to-use compared to competing software packages. The FlowWorks application has the unique ability to collect data from all types of monitoring equipment, gauges and sensor hardware, SCADA systems and other sources of public and private data to merge the information into a single platform to perform comprehensive analytics and reporting, saving time and money for the end user. More information on the FlowWorks application can be found at <a href="https://www.rlowworks.com">www.FlowWorks.com</a>.

## On behalf of the Board of Directors:

Greg Johnston President, Chief Executive Officer, Director Carl Data Solutions Inc.

For further information please contact:

Kimberly Bruce Corporate Communications Carl Data Solutions Inc. Telephone: (778) 379-0275

Email: kimberly@carlsolutions.com

The Canadian Securities Exchange (operated by CNSX Markets Inc.) has neither approved nor disapproved of the contents of this press release.