

700 – 510 West Hastings Street Vancouver, BC V6B 1L8 Phone: 778-379-0275

# INFORMATION CIRCULAR as at November 4, 2015

#### INTRODUCTION

This Information Circular accompanies the Notice of Annual General and Special Meeting (the "**Notice**") and is furnished to holders of common shares (each, a "**Share**") in the capital of Carl Data Solutions Inc. (the "**Company**") in connection with the solicitation by the management of the Company of proxies to be voted at the annual general and special meeting (the "**Meeting**") of the shareholders to be held at 11:00 a.m. (Vancouver time) on Friday, December 4, 2015 at 700 – 510 West Hastings Street, Vancouver, British Columbia or at any adjournment or postponement thereof.

#### **Date and Currency**

The date of this Information Circular is November 4, 2015. Unless otherwise stated, all amounts herein are in Canadian dollars.

## **SOLICITATION OF PROXIES**

The solicitation will be made by mail and may also be supplemented by telephone or other personal contact to be made without special compensation by directors, officers and employees of the Company. The Company will bear the cost of this solicitation. The Company will not reimburse shareholders, nominees or agents for the cost incurred in obtaining from their principals authorization to execute forms of proxy.

#### APPOINTMENT AND REVOCATION OF PROXY

# Registered Shareholders

Registered shareholders may vote their Shares by attending the Meeting in person or by completing the enclosed proxy. Registered shareholders should deliver their completed proxies to Computershare Investor Services Inc., 9<sup>th</sup> Floor, 100 University Ave, Toronto, ON, M5J 2Y1 (by mail, telephone or internet according to the instructions on the proxy), not less than 48 hours (excluding Saturdays, Sundays and holidays) before the time for holding the Meeting, otherwise the shareholder will not be entitled to vote at the Meeting by proxy.

The persons named in the enclosed proxy (the "Designated Persons") are directors and officers of the Company and are proxyholders nominated by management. A shareholder has the right to appoint a person other than the Designated Persons named in the enclosed instrument of proxy to represent the shareholder at the Meeting. To exercise this right, a shareholder must insert the name of its nominee in the blank space provided. A person appointed as a proxyholder need not be a shareholder of the Company.

A registered shareholder may revoke a proxy by:

- (a) signing a proxy with a later date and delivering it at the place and within the time noted above;
- (b) signing and dating a written notice of revocation (in the same manner as the proxy is required to be executed, as set out in the notes to the proxy) and delivering it to the registered office of the Company, 800 885 West Georgia Street, Vancouver, BC V6C 3H1, at any time up to and including the last business day preceding the day of the Meeting, or any adjournment thereof at which the proxy is to be used, or to the Chairman of the Meeting on the day of the Meeting or any adjournment thereof;
- (c) attending the Meeting or any adjournment thereof and registering with the scrutineer as a shareholder present in person, whereupon such proxy shall be deemed to have been revoked; or
- (d) in any other manner provided by law.

#### Beneficial Shareholders

The information set forth in this section is of significant importance to many shareholders, as many shareholders do not hold their Shares in their own name. Shareholders holding their Shares through banks, trust companies, securities dealers or brokers, trustees or administrators of self-administered RRSP's, RRIF's, RESP's and similar plans or other persons (any one of which is herein referred to as an "Intermediary") or otherwise not in their own name (such shareholders herein referred to as "Beneficial Shareholders") should note that only proxies deposited by shareholders appearing on the records maintained by the Company's transfer agent as registered shareholders will be recognized and allowed to vote at the Meeting. If a shareholder's Shares are listed in an account statement provided to the shareholder by a broker, in all likelihood those Shares are not registered in the shareholder's name and that shareholder is a Beneficial Shareholder. Such Shares are most likely registered in the name of the shareholder's broker or an agent of that broker. In Canada the vast majority of such Shares are registered under the name of CDS & Co., the registration name for The Canadian Depository for Securities, which acts as nominee for many Canadian brokerage firms. Shares held by brokers (or their agents or nominees) on behalf of a broker's client can only be voted at the Meeting at the direction of the Beneficial Shareholder. Without specific instructions, brokers and their agents and nominees are prohibited from voting Shares for the broker's clients. Therefore, each Beneficial Shareholder should ensure that voting instructions are communicated to the appropriate party well in advance of the Meeting.

Regulatory policies require Intermediaries to seek voting instructions from Beneficial Shareholders in advance of shareholder meetings. Beneficial Shareholders have the option of not objecting to their Intermediary disclosing certain ownership information about themselves to the Company (such Beneficial Shareholders are designated as non-objecting beneficial owners, or "NOBOs") or objecting to their Intermediary disclosing ownership information about

themselves to the Company (such Beneficial Shareholders are designated as objecting beneficial owners, or "OBOs").

In accordance with the requirements of National Instrument 54-101 *Communication with Beneficial Owners of Securities of a Reporting Issuer*, the Company has elected to send the notice of meeting, this Information Circular and a request for voting instructions (a "**VIF**"), instead of a proxy (the notice of Meeting, Information Circular and VIF or proxy are collectively referred to as the "**Meeting Materials**") directly to the NOBOs and indirectly through Intermediaries to the OBOs. The Intermediaries (or their service companies) are responsible for forwarding the Meeting Materials to OBOs.

Meeting Materials sent to Beneficial Shareholders are accompanied by a VIF, instead of a proxy. By returning the VIF in accordance with the instructions noted on it, a Beneficial Shareholder is able to instruct the Intermediary (or other registered shareholder) how to vote the Beneficial Shareholder's Shares on the Beneficial Shareholder's behalf. For this to occur, it is important that the VIF be completed and returned in accordance with the specific instructions noted on the VIF.

The majority of Intermediaries now delegate responsibility for obtaining instructions from Beneficial Shareholders to Broadridge Investor Communication Solutions ("Broadridge") in Canada. Broadridge typically prepares a machine-readable VIF, mails these VIFs to Beneficial Shareholders and asks Beneficial Shareholders to return the VIFs to Broadridge, usually by way of mail, the Internet or telephone. Broadridge then tabulates the results of all instructions received and provides appropriate instructions respecting the voting of Shares to be represented at the Meeting by proxies for which Broadridge has solicited voting instructions. A Beneficial Shareholder who receives a Broadridge VIF cannot use that form to vote Shares directly at the Meeting. The VIF must be returned to Broadridge (or instructions respecting the voting of Shares must otherwise be communicated to Broadridge) well in advance of the Meeting in order to have the Shares voted. If you have any questions respecting the voting of Shares held through an Intermediary, please contact that Intermediary for assistance.

In either case, the purpose of this procedure is to permit Beneficial Shareholders to direct the voting of the Shares which they beneficially own. A Beneficial Shareholder receiving a VIF cannot use that form to vote Shares directly at the Meeting – Beneficial Shareholders should carefully follow the instructions set out in the VIF including those regarding when and where the VIF is to be delivered. Should a Beneficial Shareholder who receives a VIF wish to attend the Meeting or have someone else attend on their behalf, the Beneficial Shareholder may request a legal proxy as set forth in the VIF, which will grant the Beneficial Shareholder or their nominee the right to attend and vote at the Meeting.

Only registered shareholders have the right to revoke a proxy. A Beneficial Shareholder who wishes to change its vote must, at least seven days before the Meeting, arrange for its Intermediary to revoke its VIF on its behalf.

All references to shareholders in this Information Circular and the accompanying instrument of proxy and notice of Meeting are to registered shareholders unless specifically stated otherwise.

The Meeting Materials are being sent to both registered and non-registered owners of the Company's Shares. If you are a Beneficial Shareholder and the Company or its agent has sent the Meeting Materials directly to you, your name and address and information about your holdings of the Company's securities have been obtained in accordance with applicable securities regulatory requirements from the Intermediary holding on your behalf. By choosing to send the Meeting Materials to you directly, the Company (and not the Intermediary holding on

your behalf) has assumed responsibility for (i) delivering the Meeting Materials to you and (ii) executing your proper voting instructions. Please return your voting instructions as specified in the VIF.

## **VOTING OF SHARES AND EXERCISE OF DISCRETION OF PROXIES**

The Shares represented by a proxy will be voted or withheld from voting in accordance with the instructions of the shareholder on any ballot that may be called for and if the shareholder specifies a choice with respect to any matter to be acted upon, the Shares will be voted accordingly.

IF NO CHOICE IS SPECIFIED IN THE PROXY WITH RESPECT TO A MATTER TO BE ACTED UPON, THE PROXY CONFERS DISCRETIONARY AUTHORITY WITH RESPECT TO THAT MATTER UPON THE DESIGNATED PERSONS NAMED IN THE FORM OF PROXY. IT IS INTENDED THAT THE DESIGNATED PERSONS WILL VOTE THE SHARES REPRESENTED BY THE PROXY IN FAVOUR OF EACH MATTER IDENTIFIED IN THE PROXY AND FOR THE NOMINEES OF THE COMPANY'S BOARD OF DIRECTORS FOR DIRECTORS, AUDITOR AND THE APPROVAL OF THE COMPANY'S STOCK OPTION PLAN.

If any amendments or variations to such matters, or any other matters, are properly brought before the Meeting, the proxyholder, if a nominee of management, will exercise its discretion and vote on such matters in accordance with its best judgment.

The instrument of proxy enclosed, in the absence of any instructions in the proxy, also confers discretionary authority on any proxyholder other than the Designated Persons named in the instrument of proxy with respect to the matters identified herein, amendments or variations to those matters, or any other matters which may properly be brought before the Meeting. To enable a proxyholder to exercise its discretionary authority a shareholder must strike out the names of the Designated Persons in the enclosed instrument of proxy and insert the name of its nominee in the space provided, and not specify a choice with respect to the matters to be acted upon. This will enable the proxyholder to exercise its discretion and vote on such matters in accordance with its best judgment.

At the time of printing this Information Circular, management of the Company is not aware that any amendments or variations to existing matters or new matters are to be presented for action at the Meeting.

#### INTEREST OF CERTAIN PERSONS IN MATTERS TO BE ACTED UPON

The Company is not aware of any material interest, direct or indirect, by way of beneficial ownership of securities or otherwise, of each of the following persons in any matter to be acted upon at the Meeting other than the election of directors or the appointment of auditors:

- (a) each person who has been a director or executive officer of the Company at any time since the beginning of the Company's last financial year;
- (b) each proposed nominee for election as a director of the Company; and
- (c) each associate or affiliate of any of the foregoing.

## **VOTING SECURITIES AND PRINCIPAL HOLDERS OF VOTING SECURITIES**

The authorized capital of the Company consists of an unlimited number of Shares. As of the record date, determined by the Company's board of directors (the "**Board**") to be the closing of business on October 28, 2015 (the "**Record Date**"), a total of 27,769,397 Shares were issued and outstanding. All Shares are of the same class and each carries the right to one vote. Only those shareholders of record on the Record Date are entitled to attend and vote at the Meeting.

To the knowledge of the directors and executive officers of the Company, as of the date of this Information Circular, only those persons set forth below beneficially own, directly or indirectly, or exercise control or direction over, 10% or more of the Shares.

Shareholder	Number of Common Shares	Percentage of Common Shares <sup>(1)(2)</sup>
Kerr Wood Leidal Associates Ltd.	4,815,999 <sup>(3)</sup>	17.34%
Greg Johnston	3,576,480 <sup>(4)(5)</sup>	12.56%
5346 Investments Inc.	2,813,398 <sup>(6)</sup>	10.13%

- (1) Shares beneficially owned, directly or indirectly, or over which control or direction is exercised, as at October 28, 2015, based upon information furnished to the Company by the individual directors. Options, warrants or other convertible securities currently exercisable or convertible, or exercisable or convertible within 60 days, are counted as outstanding for computing the percentage of the person holding such options, warrants or other convertible securities, but are not counted as outstanding for computing the percentage of any other person.
- Based on 27,769,397 Shares issued and outstanding (on an undiluted basis) as of October 28, 2015.
- (3) Chris Johnston, a director of the Company, is a principal and shareholder of Kerr Wood Leidal Associates Ltd., but does not exercise control or direction over these Shares.
- (4) 1,000,000 of these Shares are registered in Mr. Johnston's name and 1,876,480 Shares are registered in the name of BDirect Online Communications Inc. ("BDirect"). Mr. Johnston is the beneficial owner of the Shares registered in the name of BDirect.
- Includes 700,000 stock options registered in the name of BDirect, each of which is exercisable into one Share at a price of \$0.11 per Share until January 21, 2020.
- (6) Chris Johnston, a director of the Company, is a small shareholder of 5346 Investments Inc., but does not exercise control or direction over these Shares.

#### NUMBER OF DIRECTORS

The Articles of the Company provide for the Board to be comprised of no fewer than three directors and no greater than a number as fixed or changed from time to time by majority approval of the shareholders.

At the Meeting, shareholders will be asked to pass an ordinary resolution to set the number of directors of the Company for the ensuing year at five (5). The number of directors will be approved if the affirmative vote of the majority of Shares present or represented by proxy at the Meeting and entitled to vote are voted in favour of setting the number of directors at five (5).

Management recommends the approval of the resolution to set the number of directors of the Company at five (5).

#### **ELECTION OF DIRECTORS**

The directors of the Company are elected annually and hold office until the next annual general meeting of the shareholders or until their successors are elected. The management of the

Company proposes to nominate the persons listed below for election as directors of the Company to serve until their successors are elected or appointed. In the absence of instructions to the contrary, proxies given pursuant to the solicitation by the management of the Company will be voted for the nominees listed in this Information Circular. Management does not contemplate that any of the nominees will be unable to serve as a director. If any vacancies occur in the slate of nominees listed below before the Meeting, management will exercise discretion to vote the proxy for the election of any other person or persons as directors.

The following table sets out the names of the nominees for election as directors, the offices they hold within the Company, their occupations, the length of time they have served as directors of the Company, and the number of shares of the Company and its subsidiaries which each beneficially owns, directly or indirectly, or over which control or direction is exercised as of the date of the notice of meeting:

Name, Province and Country of Residence and Position(s) with the Company	Principal Occupation, Business or Employment for Last Five Years	Periods which Nominee has Served as a Director	Number of Shares Owned <sup>(1)</sup>
Jason Scharfe <sup>(3)</sup> Director and Chairman British Columbia, Canada	Chairman and a director of the Company; Managing Director of Marsh Canada Limited, an insurance company, since 2009; director of Sora Capital Corp., a software as a service investment company listed on the Canadian Securities Exchange (the "CSE"), since October 2013; and director of Corazon Gold Corp., a junior mining company listed on the TSX Venture Exchange (the "TSXV"), since January 2014.	February 20, 2014 to present	1,518,000 <sup>(4)</sup>
Greg Johnston Director, President and CEO British Columbia, Canada	President, Chief Executive Officer and a director of the Company; President and Chief Executive Officer of Extend to Social Media Inc., the Company's wholly owned subsidiary, since January 2013; Partner and Vice President of Professional Services of RA Revenue Automation Inc., an online marketing company, from January 2012 to February 2015; Vice President of Professional Services of Antarctica Digital Marketing Inc., an online marketing company, from June 2011 to December 2011; Principal of BDirect Online Communications, an online marketing consulting company, from January 2009 to present.	May 30, 2014 to present	3,576,480 <sup>(5)(6)</sup>
Chris Johnston <sup>(3)</sup> Director British Columbia, Canada	Director of the Company; Civil Engineer and Vice President with Kerr Wood Leidal Associates Ltd. since May 1988.	October 13, 2015 to present	Nil

Name, Province and Country of Residence and Position(s) with the Company	Principal Occupation, Business or Employment for Last Five Years	Periods which Nominee has Served as a Director	Number of Shares Owned <sup>(1)</sup>
Bryan Segal Director Ontario, Canada	Director of the Company; director and CEO of Engagement Labs Inc., a social media company listed on the TSXV, since December 2014; and Vice President of comScore, Inc., a digital media analytics company, from December 2000 to December 2014.	May 22, 2015 to present	Nil
Rick Sanderson Director British Columbia, Canada	Director of the Company; General Manager and SVP at MacLaren McCann, an advertising agency, since March 2014; Marketing Director of Global Relay, a compliance messaging solutions company, from April 2013 to March 2014; General Manager of Omnicom Media Group (Canada), a marketing services company, from May 2005 to April 2013.	June 29, 2015 to present	100,000

<sup>(1)</sup> Shares beneficially owned, directly or indirectly, or over which control or direction is exercised, as at October 28, 2015, based upon information furnished to the Company by the individual directors. Options, warrants or other convertible securities currently exercisable or convertible, or exercisable or convertible within 60 days, are counted as outstanding for computing the percentage of the person holding such options, warrants or other convertible securities, but are not counted as outstanding for computing the percentage of any other person.

- (2) Based on 27,769,397 Shares issued and outstanding (on an undiluted basis) as of October 28, 2015.
- (3) Member of the audit committee.
- (4) Includes 135,000 stock options registered in the name of Jason Scharfe, each of which is exercisable into one Share at a price of \$0.11 per Share until January 21, 2020.
- 5) 1,000,000 of these Shares are registered in Mr. Johnston's name and 1,876,480 Shares are registered in the name of BDirect. Mr. Johnston is the beneficial owner of the Shares registered in the name of BDirect.
- Includes 700,000 stock options registered in the name of BDirect, each of which is exercisable into one Share at a price of \$0.11 per Share until January 21, 2020.

# Management recommends the approval of each of the nominees listed above for election as directors of the Company for the ensuing year.

No proposed director of the Company

- is, as at the date of this Information Circular, or has been, within 10 years before the date of this Information Circular, a director, chief executive officer or chief financial officer of any company (including the Company) that:
  - (i) was the subject:
    - (A) of a cease trade order;
    - (B) an order similar to a cease trade order; or
    - (C) an order that denied the relevant company access to any exemption under securities legislation for a period of more than 30 consecutive days,

while the proposed director was acting in the capacity as director, chief executive officer or chief financial officer, or

- (ii) was subject to:
  - (A) a cease trade order;
  - (B) an order similar to a cease trade order; or
  - (C) an order that denied the relevant company access to any exemption under securities legislation for a period of more than 30 consecutive days,

that was issued after the proposed director ceased to be a director, chief executive officer or chief financial officer and which resulted from an event that occurred while that person was acting in the capacity as director, chief executive officer or chief financial officer;

- (b) is, as at the date of this Information Circular, or has been within 10 years before the date of this Information Circular, a director or executive officer of any company (including the Company) that, while that person was acting in that capacity, or within a year of that person ceasing to act in that capacity, became bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency or was subject to or instituted any proceedings, arrangement or compromise with creditors or had a receiver, receiver manager or trustee appointed to hold its assets;
- (c) has, within the 10 years before the date of this Information Circular, become bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency, or become subject to or instituted any proceedings, arrangement or compromise with creditors, or had a receiver, receiver manager or trustee appointed to hold the assets of the proposed director; or
- (d) has been subject to any penalties or sanctions imposed by a court relating to securities legislation or by a securities regulatory authority or has entered into a settlement agreement with securities regulatory authority or been subject to any other penalties or sanctions imposed by a court or regulatory body that would be likely to be considered important to a reasonable investor making an investment decision.

#### STATEMENT OF EXECUTIVE COMPENSATION

#### General

For the purpose of this Information Circular:

"compensation securities" includes stock options, convertible securities, exchangeable securities and similar instruments including stock appreciation rights, deferred share units and restricted stock units granted or issued by the Company or one of its subsidiaries (if any) for services provided or to be provided, directly or indirectly to the Company or any of its subsidiaries (if any);

"CEO" of the Company means each individual who acted as chief executive officer of the Company or acted in a similar capacity for any part of the most recently completed financial year;

"CFO" of the Company means each individual who acted as chief financial officer of the Company or acted in a similar capacity for any part of the most recently completed financial year; and

# "Named Executive Officer" or "NEO" means each of the following individuals:

- (a) each individual who served as chief executive officer ("**CEO**") of the Company, or who performed functions similar to a CEO, during any part of the most recently completed financial year,
- (b) each individual who served as chief financial officer ("CFO") of the Company, or who performed functions similar to a CFO, during any part of the most recently completed financial year,
- (c) the most highly compensated executive officer of the Company or any of its subsidiaries (if any) other than individuals identified in paragraphs (a) and (b) at the end of the most recently completed financial year whose total compensation was more than \$150,000 for that financial year, and
- (d) each individual who would be an NEO under paragraph (c) but for the fact that the individual was neither an executive officer of the Company or its subsidiaries, nor acting in a similar capacity, at the end of that financial year.

# Director and Named Executive Officer Compensation, Excluding Compensation Securities

The following table sets out details of all payments, grants, awards, gifts and benefits paid or awarded to each director and NEO in the two most recently completed financial years ended June 30, 2015:

Name and Position	Year	Salary, Consulting Fee, Retainer or Commission (\$)	Bonus (\$)	Committee or Meeting Fees (\$)	Value of Perquisites <sup>(1)</sup> (\$)	Value of All Other Compensation (\$)	Total Compensation (\$)
Greg Johnston <sup>(2)</sup> President, CEO and Director	2015	78,000 <sup>(3)</sup>	Nil	Nil	Nil	Nil	78,000
	2014	Nil	Nil	Nil	Nil	Nil	Nil
Kevin Ma <sup>(4)</sup>	2015	N/A	N/A	N/A	N/A	N/A	N/A
CFO	2014	N/A	N/A	N/A	N/A	N/A	N/A
Brian Cale Thomas <sup>(5)</sup> Former CFO and former Director	2015 2014	18,000 <sup>(6)</sup> 19,500 <sup>(6)</sup>	Nil Nil	Nil Nil	Nil Nil	Nil Nil	18,000 19,500
Jason Scharfe <sup>(7)</sup> Director	2015	Nil	Nil	Nil	Nil	Nil	Nil
	2014	8,000 <sup>(8)</sup>	Nil	Nil	Nil	Nil	8,000
Bryan Segal <sup>(9)</sup> Director	2015	Nil	Nil	Nil	Nil	Nil	Nil
	2014	Nil	Nil	Nil	Nil	Nil	Nil

Name and Position	Year	Salary, Consulting Fee, Retainer or Commission (\$)	Bonus (\$)	Committee or Meeting Fees (\$)	Value of Perquisites <sup>(1)</sup> (\$)	Value of All Other Compensation (\$)	Total Compensation (\$)
Rick Sanderson <sup>(10)</sup> Director	2015	Nil	Nil	Nil	Nil	Nil	Nil
	2014	Nil	Nil	Nil	Nil	Nil	Nil
Chris Johnston <sup>(11)</sup> Director	2015	N/A	N/A	N/A	N/A	N/A	N/A
	2014	N/A	N/A	N/A	N/A	N/A	N/A
Bradley Scharfe <sup>(12)</sup> Former Director	2015 2014	24,000 <sup>(13)</sup> 19,500 <sup>(13)</sup>	Nil Nil	Nil Nil	Nil Nil	Nil Nil	24,000 19,500

- (1) "Perquisites" include perquisites provided to an NEO or director that are not generally available to all employees and that, in aggregate, are: (a) \$15,000, if the NEO or director's total salary for the financial year is \$150,000 or less, (b) 10% of the NEO or director's salary for the financial year if the NEO or director's total salary for the financial year is greater than \$150,000 but less than \$500,000, or (c) \$50,000 if the NEO or director's total salary for the financial year is \$500,000 or greater.
- (2) Greg Johnston has been a director of the Company since May 30, 2014 and the President and CEO since February 25, 2015.
- (3) \$53,000 of these fees were consulting fees paid to BDirect by the Company's wholly owned subsidiary, Extend to Social Media Inc. ("ETS"), as compensation for Mr. Johnston's services as President and CEO of ETS, and \$25,000 were consulting fees paid to BDirect as compensation for Mr. Johnston's services as President and CEO of the Company. Mr. Johnston did not receive additional compensation for serving as a director of the Company.
- (4) Kevin Ma has been the CFO since October 20, 2015.
- (5) Brian Cale Thomas was a director of the Company from January 17, 2014 to June 29, 2015 and the CFO from January 17, 2014 to October 20, 2015.
- (6) Mr. Thomas received these consulting fees for his services as the CFO of the Company. Mr. Thomas did not receive additional compensation for serving as a director of the Company.
- <sup>(7)</sup> Jason Scharfe has been a director of the Company since February 20, 2014.
- (8) Mr. Scharfe received these consulting fees for his services as a director of the Company.
- <sup>(9)</sup> Bryan Segal has been a director of the Company since May 27, 2015.
- Rick Sanderson has been a director of the Company since June 29, 2015.
- <sup>(11)</sup> Chris Johnston has been a director of the Company since October 13, 2015.
- (12) Bradley Scharfe was a director of the Company from January 17, 2014 to October 13, 2015, the President and CEO from January 17, 2014 and the Chairman from February 25, 2015 to October 13, 2015.
- (13) These fees were consulting fees paid to Scharfe Holdings Inc. ("Scharfe Holdings"), a company wholly owned by Bradley Scharfe, as compensation for Mr. Scharfe's services as the President, CEO and Chairman of the Company. Mr. Scharfe did not receive additional compensation for serving as a director of the Company.

# **Stock Options and Other Compensation Securities**

The following table sets out all compensation securities granted or issued to each director and NEO by the Company or any subsidiary thereof in the financial year ended June 30, 2015 for services provided, or to be provided, directly or indirectly, to the Company or any subsidiary thereof:

Name and Position	Type of Compensation Security	Number of Compensation Securities, Number of Underlying Securities and Percentage of Class	Date of Issue or Grant	Issue, Conversion or Exercise Price (\$)	Closing Price of Security or Underlying Security on Date of Grant (\$)	Closing Price of Security or Underlying Security at Year End (\$)	Expiry Date
Greg Johnston <sup>(1)</sup> President, CEO and Director	Stock Options <sup>(2)(10)</sup>	700,000 / *	January 22, 2015	0.11	0.11	0.35	January 21, 2020
Kevin Ma <sup>(3)</sup> CFO	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Name and Position	Type of Compensation Security	Number of Compensation Securities, Number of Underlying Securities and Percentage of Class	Date of Issue or Grant	Issue, Conversion or Exercise Price (\$)	Closing Price of Security or Underlying Security on Date of Grant (\$)	Closing Price of Security or Underlying Security at Year End (\$)	Expiry Date
Brian Cale Thomas <sup>(4)</sup> Former CFO and former Director	Stock Options <sup>(10)</sup>	200,000 / *	January 22, 2015	0.11	0.11	0.35	January 21, 2020
Jason Scharfe <sup>(5)</sup> Director	Stock Options <sup>(10)</sup>	135,000 / *	January 22, 2015	0.11	0.11	0.35	January 21, 2020
Bryan Segal <sup>(6)</sup> Director	-	-	N/A	N/A	N/A	N/A	N/A
Rick Sanderson <sup>(6)</sup> Director	-	-	N/A	N/A	N/A	N/A	N/A
Chris Johnston <sup>(7)</sup> <i>Director</i>	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Bradley Scharfe <sup>(8)</sup> Former Director	Stock Options <sup>(9)(10)</sup>	200,000 / *	January 22, 2015	0.11	0.11	0.35	January 21, 2020

<sup>\*</sup> Represents less than 1% of the issued and outstanding Shares.

## **Exercise of Compensation Securities by Directors and NEOs**

No director or NEO exercised any compensation securities, being solely comprised of stock options, during the year ended June 30, 2015.

#### **Stock Option Plans and Other Incentive Plans**

The Company's current stock option plan (the "Plan"), which it adopted in 2015, is a "rolling" stock option plan, whereby the aggregate number of Shares reserved for issuance, together with any other Shares reserved for issuance under any other plan or agreement of the Company, shall not exceed ten (10%) percent of the total number of issued Shares (calculated on a non-diluted basis) at the time an option is granted. The Plan provides that the Board may, from time to time, in its discretion, grant to directors, officers, employees, consultants and other personnel of the Company and its subsidiaries or affiliates, options to purchase Shares. As at the date hereof, there are 1,835,000 options outstanding under the Plan. The Company's shareholders have not yet approved the Plan but will be asked to approve the Plan at the Meeting.

<sup>(1)</sup> As of June 30, 2015, Greg Johnston held options, registered in the name of BDirect, to purchase 700,000 Shares at a price of \$0.11 per Share until January 21, 2020, and no other compensation securities.

The stock options are held through BDirect, a company controlled by Mr. Johnston.

<sup>(3)</sup> Kevin Ma was appointed the CFO subsequent to the year ended June 30, 2015.

<sup>(4)</sup> As of June 30, 2015, Brian Cale Thomas held options to purchase 200,000 Shares at a price of \$0.11 per Share until January 21, 2020, and no other compensation securities.

<sup>(5)</sup> As of June 30, 2015, Jason Scharfe held options to purchase 135,000 Shares at a price of \$0.11 per Share until January 21, 2020, and no other compensation securities.

<sup>(6)</sup> Messrs. Segal and Sanderson held no compensation securities as at June 30, 2015.

Mr. Johnston was appointed as a director of the Company subsequent to the year ended June 30, 2015.

<sup>(8)</sup> As of June 30, 2015, Bradley Scharfe beneficially held options, registered in the name of Scharfe Holdings, to purchase 200,000 Shares at a price of \$0.11 per Share until January 21, 2020, and no other compensation securities.

<sup>(9)</sup> The stock options are registered in the name of Scharfe Holdings.

<sup>(10)</sup> All stock options vest immediately.

For additional details regarding the terms of the Plan, see below under the heading See "Particulars of Matters To Be Acted Upon – *Approval of Stock Option Plan*".

# **Employment, Consulting and Management Agreements**

Other than as described below, the Company is not party to any formal, written employment, consulting or management agreements with any NEO or director.

Pursuant to consulting agreements dated July 1, 2014 and April 1, 2015, retroactive to February 1, 2015, between BDirect, a company controlled by Greg Johnston, the President, CEO and a director of the Company, and ETS, ETS paid BDirect a monthly consulting fee of \$4,000 between July 1, 2014 and January 31, 2015 and has paid BDirect \$5,000 per month since February 1, 2015. The consulting agreements provide for a 30 day termination with no remuneration clause other than monthly fees.

Pursuant to a consulting agreement dated April 1, 2015, retroactive to February 1, 2015, between BDirect and the Company, the Company has paid BDirect a monthly consulting fee of \$5,000 since February 1, 2015. The consulting agreement provides for a 30 day termination with no remuneration clause other than monthly fees.

BDirect does not receive fees from any other company for its services.

Kevin Ma was appointed as CFO of the Company effective October 20, 2015. The Company pays Mr. Ma \$3,000 per month for his services pursuant to an unwritten agreement. The Company intends to enter into a consulting agreement with Mr. Ma in due course.

During the year ended June 30, 2015, the Company paid Brian Cale Thomas an aggregate of \$18,000 for his services as CFO of the Company and Scharfe Holdings an aggregate of \$24,000 for Bradley Scharfe's services as the President, CEO and Chairman of the Company, pursuant to unwritten agreements.

# **Oversight and Description of Director and NEO Compensation**

The Board has not created or appointed a compensation committee given the Company's current size and stage of development. All tasks related to developing and monitoring the Company's approach to the compensation of the Company's NEOs and directors are performed by the members of the Board. The compensation of the NEOs, directors and the Company's employees or consultants, if any, is reviewed, recommended and approved by the Board without reference to any specific formula or criteria. NEOs that are also directors of the Company are involved in discussions relating to compensation, but disclose their interest in, and abstain from voting on, decisions relating to their respective compensation.

The overall objective of the Company's compensation strategy is to offer short, medium and long-term compensation components to ensure that the Company has in place programs to attract, retain and develop management of the highest calibre, and has in place a process to provide for the orderly succession of management, including receipt on an annual basis of any recommendations of the CEO, if any, in this regard. The Company currently has a short term compensation component in place, which includes the accrual and/or payment of management fees to certain NEOs, and a long-term compensation component in place, which may include the grant of stock options under the Plan. The Company intends to further develop these compensation components. Although it has not to date, the Board may in the future consider, on an annual basis, an award of bonuses to key executives and senior management. The amount and award of such bonuses is expected to be discretionary, depending on, among other factors,

the financial performance of the Company and the position of the executive. The Board considers that the payment of such discretionary annual cash bonuses may satisfy the medium term compensation component.

The objectives of the Company's compensation policies and procedures are to align the interests of the Company's employees with the interests of the shareholders. Therefore, a significant portion of total compensation granted by the Company, being the grant of stock options, is based upon overall corporate performance. The Company relies on Board discussion without formal objectives, criteria and analysis, when determining executive compensation. There are currently no formal performance goals or similar conditions that must be satisfied in connection with the payment of executive compensation.

#### **Pension Plan Benefits**

The Company does not have any pension plans that provide for payments or benefits to the NEOs or directors at, following, or in connection with retirement, including any defined benefits plan or any defined contribution plan. The Company does not have a deferred compensation plan with respect to any NEO or director.

#### SECURITIES AUTHORIZED FOR ISSUANCE UNDER EQUITY COMPENSATION PLAN

The following table sets out, as of the end of the most recently completed financial year, all required information with respect to compensation plans under which equity securities of the Company are authorized for issuance:

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)	Weighted-average exercise price of outstanding options, warrants and rights (b)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
Equity compensation plans approved by securityholders	N/A	N/A	N/A
Equity compensation plans not approved by securityholders	1,835,000	\$0.11	941,939
Total	1,835,000	\$0.11	941,939

The Plan is a "rolling" stock option plan which makes a maximum of 10% of the issued and outstanding common shares (on an undiluted basis) available for issuance thereunder. A copy of the Plan is available for review on the Company's profile at <a href="https://www.sedar.com">www.sedar.com</a> and at the office of the Company at Suite 700 – 510 West Hastings Street, Vancouver, British Columbia, V6B 1L8 or at the registered offices of the Company, at 800 – 885 West Georgia Street, Vancouver, British Columbia, V6C 3H1 during normal business hours up to and including the date of the Meeting. See "Particulars of Matters To Be Acted Upon – Approval of Stock Option Plan".

## **CORPORATE GOVERNANCE**

#### **Board of Directors**

The Board presently has five directors, four of whom are independent. The definition of independence used by the Company is that used by the Canadian Securities Administrators, which is set out in Section 1.4 of National Instrument 52-110 *Audit Committees* ("**NI 52-110**"). A director is independent if he has no direct or indirect material relationship to the Company. A "material relationship" is a relationship which could, in the view of the Board, be reasonably expected to interfere with the exercise of the director's independent judgment. Certain types of relationships are by their nature considered to be material relationships and are specified in Section 1.4 of NI 52-110.

Jason Scharfe, Chris Johnston, Bryan Segal and Rick Sanderson are considered to be independent directors. Greg Johnston is not considered to be independent as he is the President and CEO of the Company.

The Board believes that the principal objective of the Company is to generate economic returns with the goal of maximizing shareholder value, and that this is to be accomplished by the Board through its stewardship of the Company. In fulfilling its stewardship function, the Board's responsibilities include strategic planning, appointing and overseeing management, succession planning, risk identification and overseeing financial and corporate issues. Directors are involved in the supervision of management.

The Company has not developed written position descriptions for the CEO and the CFO. Pursuant to the *Business Corporations Act* (British Columbia), directors must declare any interest in a material contract or transaction or a proposed material contract or transaction. Further, the independent members of the Board meet independently of management members when warranted. During the most recently completed financial year, the Board met 4 times and all members of the Board were in attendance at each meeting. The independent directors met 2 times without the non-independent members of the Board in attendance.

## Other Directorships

The directors of the Company are also directors of the following other reporting issuers:

Current Director / Nominee	Other Directorships of other Reporting Issuers
Greg Johnston	None
Jason Sharfe	Corazon Gold Corp. <sup>(1)</sup> Sora Capital Corp. <sup>(2)</sup>
Chris Johnston	None
Rick Sanderson	None
Bryan Segal	Engagement Labs Inc. (1)

<sup>(1)</sup> TSXV

# Orientation and Continuing Education

New directors of the Company are provided with a package of pertinent information about the Company which includes written information about the duties and obligations of directors, the business and operations of the Company and documents from recent board meetings. Specific

<sup>(2)</sup> CSE

details of the orientation of each new director are tailored to that director's individual needs and areas of interest.

The Company also provides continuing education to directors by way of management presentations to ensure that their knowledge and understanding of the Company's business remains current. The Company's financial and legal advisers are also available to the Company's directors.

#### Ethical Business Conduct

The Board has found that the fiduciary duties placed on individual directors by the Company's governing corporate legislation and the common law and the restrictions placed by applicable corporate legislation on an individual director's participation in decisions of the Board in which the director has an interest have been sufficient to ensure that the Board operates independently of management and in the best interests of the Company.

#### Nomination of Directors

The Company does not have a formal process or committee for proposing new nominees for election to the Board. The nominees proposed are generally the result of recruitment efforts by the Board members, including both formal and informal discussions among Board members.

## Compensation

The Board conducts reviews with regard to the compensation of the directors and Chief Executive Officer from time to time. To make its recommendations on such compensation, the Board considers the expertise of the applicable director or officer, as well as their particular contributions to the Company.

#### **Other Board Committees**

The Board has not established any committees other than the Audit Committee.

#### **Assessments**

The Board monitors the adequacy of information given to directors, communications between the Board and management, and the strategic direction and processes of the Board and its committees.

#### **AUDIT COMMITTEE AND RELATIONSHIP WITH AUDITORS**

#### General

The Audit Committee is a standing committee of the Board, the primary function of which is to assist the Board in fulfilling its financial oversight responsibilities, which will include monitoring the quality and integrity of the Company's financial statements and the independence and performance of the Company's external auditor, acting as a liaison between the Board and the Company's external auditor, reviewing the financial information that will be publicly disclosed and reviewing all audit processes and the systems of internal controls management and the Board have established.

#### **Audit Committee Charter**

The Board has adopted an Audit Committee Charter, which sets out the Audit Committee's mandate, organization, powers and responsibilities. The Audit Committee Charter is attached as Schedule "A" to this Information Circular.

# **Composition**

As the Shares are listed on the CSE, the Company is categorized as a venture issuer. As a result, the Company is exempt from the requirements of Part 3 (*Composition of the Audit Committee*) of NI 52-110.

Due to the recent resignation of Brad Scharfe, a member of the Audit Committee, on October 13, 2015, the Company's Audit Committee is currently only comprised of two directors. The Board intends to appoint an additional member to the Audit Committee in the near future. The table below sets out information with respect to the current members of the Audit Committee:

Name of Member	Independent (1)	Financially Literate (2)
Jason Scharfe	Yes	Yes
Chris Johnston	Yes	Yes

A member of the Audit Committee is independent if he has no direct or indirect 'material relationship' with the Company. A material relationship is a relationship which could, in the view of the Board, reasonably interfere with the exercise of a member's independent judgment. An executive officer of the Company, such as the President, is deemed to have a material relationship with the Company.

# Relevant Education and Experience

Chris Johnston received his Bachelor of Applied Science in Civil Engineering from the University of British Columbia in 1988. He is a Professional Engineer (BC, AB) with over 27 years of experience in the civil engineering and infrastructure management industry. As Vice President of Kerr Wood Leidal Associates Ltd. Consulting Engineers in Vancouver, leading their business development and project innovation, he is involved in project budgeting and financial and cost benefit analysis. In addition, his experience as a founder and past director of FlowWorks Inc. gives him a wealth of practical experience with respect to the Company's largest operating subsidiary.

Jason Scharfe has a Diploma of Technology - Accounting and Tax from BCIT and a Bachelor's degree in Economics from the University of British Columbia. Mr. Scharfe is currently a Managing Director of Marsh Canada Limited where he oversees the management and growth of five western Canadian insurance brokerage offices, each with a significant operating budget, a total 330 employees and a total \$1.1bn of insurance premium flow. His risk management and transactional insurance experience with Marsh Canada Limited make him valuable with respect to corporate risk evaluation and corporate risk solutions. In addition Mr. Scharfe has more than 10 years of experience with small-cap public companies, both as a director and as a member of audit committees. He has helped several companies through their transition from Canadian GAAP to the present International Financial Reporting Standards.

Since the commencement of the Company's most recently completed financial year, there has not been a recommendation of the Audit Committee to nominate or compensate an external auditor which was not adopted by the Board.

A member of the Audit Committee is financially literate if he has the ability to read and understand a set of financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of the issues that can reasonably be expected to be raised by the Company's financial statements.

# **Audit Committee Oversight**

Since the commencement of the Company's most recently completed financial year, the Board has not failed to adopt a recommendation of the Audit Committee to nominate or compensate an external auditor.

### Reliance on Certain Exemptions

Since the commencement of the Company's most recently completed financial year, the Company has not relied on the exemptions contained in sections 2.4 or 8 of NI 52-110. Section 2.4 (*De Minimis Non-audit Services*) provides an exemption from the requirement that the Audit Committee must pre-approve all non-audit services to be provided by the auditor, where the total amount of fees related to the non-audit services are not expected to exceed 5% of the total fees payable to the auditor in the fiscal year in which the non-audit services were provided. Section 8 (*Exemptions*) permits a company to apply to a securities regulatory authority for an exemption from the requirements of NI 52-110 in whole or in part.

# **Pre-Approval Policies and Procedures**

The Audit Committee has adopted specific policies and procedures for the engagement of non-audit services as set out in the Audit Committee Charter.

# External Auditor Service Fees (By Category)

Financial Year Ending	Audit Fees (1)	Audit Related Fees (2)	Tax Fees <sup>(3)</sup>	All Other Fees (4)
June 30, 2015	\$11,095	\$Nil	\$Nil	\$7,175
June 30 2014	\$15,419	\$Nil	\$513	\$Nil

The aggregate fees billed by the Company's auditor for audit fees.

## Exemption

The Company is relying on the exemption provided by Section 6.1 of NI 52-110 which provides that the Company, as a venture issuer, is not required to comply with Part.

#### INDEBTEDNESS OF DIRECTORS AND SENIOR OFFICERS

No current or former director, executive officer or employee, proposed nominee for election to the Board, or associate of such persons is, or has been, indebted to the Company since the beginning of the most recently completed financial year of the Company and no indebtedness remains outstanding as at the date of this Information Circular.

None of the directors or executive officers of the Company is or, at any time since the beginning of the most recently completed financial year, has been indebted to the Company. None of the directors' or executive officers' indebtedness to another entity is, or at any time since the beginning of the most recently completed financial year, has been, the subject of a guarantee,

<sup>(2)</sup> The aggregate fees billed for assurance and related services by the Company's auditor that are reasonably related to the performance of the audit or review of the Company's financial statements and are not disclosed in the 'Audit Fees' column.

The aggregate fees billed for professional services rendered by the Company's auditor for tax compliance, tax advice and tax planning.

<sup>(4)</sup> The aggregate fees billed for professional services other than those listed in the other three columns.

support agreement, letter of credit or other similar arrangement or understanding provided by the Company.

## INTEREST OF INFORMED PERSONS IN MATERIAL TRANSACTIONS

Unless otherwise disclosed herein, no informed person or proposed nominee for election as a director, or any associate or affiliate of any of the foregoing, has or has had any material interest, direct or indirect, in any transaction or proposed transaction since the commencement of the Company's most recently completed financial year, which has materially affected or will materially affect the Company or any of its subsidiaries, other than as disclosed by the Company during the course of the year or as disclosed herein.

#### APPOINTMENT OF AUDITOR

The management of the Company intends to nominate Wolrige Mahon LLP of Vancouver, British Columbia for appointment as auditors of the Company for the financial year ended June 30, 2016. Forms of proxy given pursuant to the solicitation of the management of the Company, will, on any poll, be voted as directed and, if there is no direction, be voted for the appointment of Wolrige Mahon LLP of Vancouver, British Columbia at a remuneration to be fixed by the directors. Wolrige Mahon LLP were first appointed auditors of the Company on May 15, 2014.

Management of the Company recommends shareholders vote for the appointment of Wolrige Mahon LLP as the Company's auditors for the Company's fiscal year ending June 30, 2016 at remuneration to be fixed by the Board.

#### MANAGEMENT CONTRACTS

Other than as disclosed herein, there are no management functions of the Company or its subsidiaries which are to any substantial degree performed by a person or company other than the directors or senior officers (or private companies controlled by them, either directly or indirectly) of the Company.

#### PARTICULARS OF MATTERS TO BE ACTED UPON

# Approval of Stock Option Plan

Pursuant to the terms of the Plan, the Company has authorized the reservation of up to 10% of the issued and outstanding Shares of the Company for the grant of options from time to time. As of the date of this Information Circular, the total number of options outstanding is 1,835,000. Of the total, 835,000 are granted to directors and senior officers of the Company.

Under the Plan, the Board may from time to time grant to directors, senior officers, employees and consultants of the Company, as the Board shall designate, options to purchase from the Company such number of its Shares as the Board shall designate.

The following information is intended as a brief description of the Plan and is qualified in its entirety by the full text of the Plan which is attached as Schedule "B" to this Information Circular:

- 1. The Board shall establish the exercise price at the time each option is granted, subject to the following conditions:
  - (a) subject to a minimum price of \$0.10 per Share and section (b) below, the exercise price of an option may not be less than the closing market price of the

- Shares on the trading day immediately preceding the date of grant of the option, less any applicable discount allowed by the CSE; and
- (b) if any options are granted within 90 days of a public distribution by prospectus, then the minimum exercise price shall be the greater of that specified in section (a) above and the price per Share paid by investors for Shares acquired under the public distribution. The 90 day period shall commence on the date the Company is issued a final receipt for the prospectus.
- 2. Upon expiry of an option, or in the event an option is otherwise terminated for any reason without having been exercised in full, the number of Shares in respect of the expired or terminated option shall again be available for a grant under the Plan.
- 3. No option granted under the Plan may have an expiry date exceeding five years from the date on which the option is granted.
- 5. Options granted to any one individual in any 12 month period cannot exceed more than 5% of the issued Shares.
- 6. Options granted to any one consultant in any 12 month period cannot exceed more than 4% of the issued Shares.
- 7. Options granted to all persons, in aggregate, conducting investor relations activities in any 12 month period cannot exceed more than 1% of the issued Shares.
- 8. If an option holder ceases to be engaged as a director, employee or consultant of the Company (other than by reason of death), then any option granted to the holder that had vested and was exercisable on the date of termination will expire on the earlier of the expiry date and the date that is 90 days following the date that the holder ceases to be a director, employee or consultant of the Company.
- 11. If the engagement of an option holder engaged in investor relations activities as a consultant is terminated for any reason other than cause, disability or death, any option granted to such holder that was exercisable and had vested on the date of termination will be exercisable until the earlier of the expiry date and the date that is 30 days after the effective date of the holder ceasing to be a consultant.
- 12. If an option holder dies, the holder's lawful personal representatives, heirs or executors may exercise any option granted to the holder that had vested and was exercisable on the date of death until the earlier of the expiry date and one year after the date of death of the holder.
- 13. Options granted to directors, employees or consultants will vest when granted unless determined by the Board on a case by case basis.
- 15. The Plan will be administered by the Board who will have the full authority and sole discretion to grant options under the Plan to any eligible party, including themselves.
- 16. Options granted under the Plan shall not be assignable or transferable by an option holder.
- 17. The Board may from time to time, subject to regulatory or shareholder approval, amend or revise the terms of the Plan.

The Plan does not provide for any financial assistance or support agreement to be provided to the optionees by the Company to facilitate the purchase of securities as compensation.

The Plan provides that other terms and conditions may be attached to a particular option at the discretion of the Board.

At the Meeting, disinterested shareholders will be asked to approve the following ordinary resolution (the "**Plan Resolution**"), which must be approved by at least a majority of the votes cast by disinterested shareholders represented in person or by proxy at the Meeting who vote in respect of the Plan Resolution:

"RESOLVED, as an ordinary resolution of the disinterested shareholders of Carl Data Solutions Inc. (the "Company"), that:

- 1. The Company's Stock Option Plan (the "Plan"), including the reservation for issuance under the Plan at any time of a maximum of 10% of the issued common shares of the Company, be and is hereby ratified, confirmed and approved, subject to the acceptance of the Plan by the Canadian Securities Exchange (the "Exchange");
- The board of directors of the Company be authorized in its absolute discretion to administer the Plan and amend or modify the Plan in accordance with its terms and conditions and with the policies of the Exchange; and
- 3. Any one director or officer of the Company be and is hereby authorized and directed to do all such acts and things and to execute and deliver, under the corporate seal of the Company or otherwise, all such deeds, documents, instruments and assurances as in his opinion may be necessary or desirable to give effect to the foregoing resolutions, including, without limitation, making any changes to the Plan required by the Exchange or applicable securities regulatory authorities and to complete all transactions in connection with the administration of the Plan."

The form of the Plan Resolution set forth above is subject to such amendments as management may propose at the Meeting, but which do not materially affect the substance of the Plan Resolution.

Management of the Company recommends that shareholders vote in favour of the Plan Resolution at the Meeting. It is the intention of the Designated Persons named in the enclosed form of proxy, if not expressly directed otherwise in such form of proxy, to vote such proxy FOR the Plan Resolution.

#### OTHER MATTERS

It is not known whether any other matters will come before the Meeting other than those set forth above and in the notice of meeting, but if any other matters do arise, the Designated Persons named in the proxy intend to vote on any poll, in accordance with their best judgment, exercising discretionary authority with respect to amendments or variations of matters ratified in the notice of meeting and other matters which may properly come before the Meeting or any adjournment.

## **ADDITIONAL INFORMATION**

Additional information with respect to the Company is available on the SEDAR website at www.sedar.com. Financial information is provided in the Company's financial statements and management discussion and analysis which are available on SEDAR. The Company's audited financial statements for the year ended June 30, 2015, together with the auditor's report thereon, will be presented at the Meeting. You may request copies of the Company's financial statements and management discussion and analysis by completing the request card included with the Meeting Materials, in accordance with the instructions therein.

DATED November 4, 2015.

BY THE MANAGEMENT OF Carl Data Solutions Inc.

"Greg Johnston"

Greg Johnston
Director, Chief Executive Officer

# SCHEDULE A AUDIT COMMITTEE CHARTER



# CARL DATA SOLUTIONS INC. (the "Company")

#### **AUDIT COMMITTEE CHARTER**

This Charter establishes the composition, the authority, roles and responsibilities and the general objectives of the Company's audit committee, or its Board of Directors (the "Board") in lieu thereof (the "Audit Committee"). The roles and responsibilities described in this Charter must at all times be exercised in compliance with the legislation and regulations governing the Company and any subsidiaries.

#### Composition

- (i) Number of Members. The Audit Committee must be comprised of a minimum of three (3) directors of the Company, a majority of whom will be independent as defined by applicable legislation.
- (ii) Chair. If there is more than one member of the Audit Committee, members will appoint a chair of the Audit Committee (the "Chair") to serve for a term of one (1) year on an annual basis. The Chair may serve as the chair of the Audit Committee for any number of consecutive terms.
- (iii) Financially Literacy. All members of the Audit Committee must be financially literate as defined by applicable legislation. If upon appointment a member of the Audit Committee is not financially literate, such member will have a period of three (3) months to acquire the required level of financial literacy.

# Meetings

- (i) Quorum. The quorum required to constitute a meeting of the Audit Committee is set at a majority of members.
- (ii) Agenda. The Chair will set the agenda for each meeting, after consulting with management and the Company's external auditor (the "Auditor"). Agenda materials such as draft financial statements must be circulated to all Audit Committee members a reasonable time in advance of each meeting in order for members to have time to review the materials prior to the meeting.

- (iii) Notice to Auditor. The Auditor will be provided with notice as necessary of any Audit Committee meeting, will be invited to attend each such meeting and will receive an opportunity to be heard at those meetings on matters related to the Auditor's duties.
- (iv) Minutes. Minutes of the Audit Committee meetings will be accurately recorded, with such minutes recording the decisions reached by the committee.

# **Roles and Responsibilities**

The roles and responsibilities of the Audit Committee include the following:

#### **External Auditor**

The Audit Committee will:

- (i) Selection of the Auditor. Select, evaluate and recommend the Auditor to the Board for shareholder approval, to examine the Company's accounts, controls and financial statements.
- (ii) Scope of Work. Evaluate, prior to the annual audit of the Company's financial statements, the scope and general extent of the Auditor's review, including the Auditor's engagement letter.
- (iii) Compensation. Recommend to the Board the compensation to be paid to the Auditor.
- (iv) Replacement of Auditor. If necessary, recommend the replacement of the Auditor to the Board.
- (v) Approve Non-Audit Related Services. Pre-approve all non-audit services to be provided by the Auditor.
- (vi) Responsibility for Oversight. Oversee the work of the Auditor, who must report directly to the Audit Committee.
- (vii) Resolution of Disputes. Assist with resolving any disputes between the Company's management and the Auditor regarding financial reporting.

#### Financial Statements and Financial Information

#### The Audit Committee will:

- (i) Review Audited Financial Statements. Review the Company's audited financial statements, discuss those statements with management and with the Auditor, and if appropriate, recommend their approval to the Board.
- (ii) Review Interim Financial Statements. Review and discuss with management the Company's interim financial statements, and if appropriate, recommend their approval to the Board.
- (iii) MD&A, Annual and Interim Earnings Press Releases, Audit Committee Reports. Review management's discussion and analysis, interim and annual press releases, and Audit Committee reports before the Company publicly discloses such information.
- (iv) Auditor Reports and Recommendations. Review and consider any significant reports and recommendations issued by the Auditor, together with management's response, and the extent to which recommendations made by the Auditor have been implemented.

# Risk Management, Internal Controls and Information Systems

#### The Audit Committee will:

- (i) Internal Controls. Review with management and the Auditor the general policies and procedures used by the Company with respect to internal accounting and financial controls, and remain informed, through communications with the Auditor, of any weaknesses in internal controls that could cause errors or deficiencies in financial reporting or deviations from the accounting policies of the Company or from applicable laws or regulations.
- (ii) Financial Management. Periodically review the team in place to carry out financial reporting functions, circumstances surrounding the departure of any officers in charge of financial reporting, and the appointment of individuals in such functions.
- (iii) Accounting Policies and Practices. Review management's plans regarding any changes in accounting practices or policies and the financial impact thereof.
- (iv) Litigation. Review with the Auditor and the Company's legal counsel any litigation, claim or contingency, including tax assessments, that could have a material effect upon the financial position of the Company and the manner in which these matters are being disclosed in the Company's financial statements.
- (v) Other. Discuss with management and the Auditor correspondence with regulators, employee complaints, or published reports that raise material issues regarding the Company's financial statements or disclosure.

## Complaints

- (i) Accounting, Auditing and Internal Control Complaints. Establish a procedure for the receipt, retention and treatment of complaints received by the Company regarding accounting, internal controls or auditing matters.
- (ii) Employee Complaints. Establish a procedure for the confidential transmittal on condition of anonymity by the Company's employees of concerns regarding questionable accounting or auditing matters.

# **Authority**

- (i) Auditor. The Auditor, and any internal auditor hired by the company, will report directly to the Audit Committee.
- (ii) Independent Advisors. The Audit Committee may, at the Company's expense and without the approval of management, retain the services of independent legal counsel and any other advisors it deems necessary to carry out its duties and set and pay the monetary compensation of such advisors.

#### Reporting

The Audit Committee will report to the Board on:

- (i) the independence of the Auditor;
- (ii) the performance of the Auditor and any recommendations of the Audit Committee in relation thereto:
- (iii) the reappointment and termination of the Auditor;

- (iv) the adequacy of the Company's internal controls and disclosure controls;
- (v) the Audit Committee's review of the Company's financial statements, both annual and interim;
- (vi) the Audit Committee's review of the management's discussion and analysis, both annual and interim;
- (vii) the Company's compliance with legal and regulatory matters to the extent they affect its financial statements; and
- (viii) all other material matters dealt with by the Audit Committee.

# SCHEDULE B STOCK OPTION PLAN



# **CARL DATA SOLUTIONS INC.**

#### INCENTIVE STOCK OPTION PLAN

#### PART 1 INTERPRETATION

- 1.1 Definitions. In this Plan, the following words and phrases shall have the following meanings:
  - (a) "Affiliate" means a company that is a parent or subsidiary of the Company, or that is controlled by the same person as the Company;
  - (b) "Board" means the board of directors of the Company and includes any committee of directors appointed by the directors as contemplated by Section 3.1;
  - (c) "Change of Control" means the acquisition by any person or by any person and a Joint Actor, whether directly or indirectly, of voting securities of the Company, which, when added to all other voting securities of the Company at the time held by such person or by such person and a Joint Actor, totals for the first time not less than 50% of the outstanding voting securities of the Company or the votes attached to those securities are sufficient, if exercised, to elect a majority of the Board;
  - (d) "Company" means Carl Data Solutions Inc.;
  - (e) "Consultant" means an individual or Consultant Company, other than an Employee, Director or Officer, that:
    - (i) is engaged to provide on an ongoing bona fide basis, consulting, technical, management or other services to the Company or to an Affiliate, other than services provided in relation to a distribution of securities;
    - (ii) provides such services under a written contract between the Company or an Affiliate:

- (iii) in the reasonable opinion of the Company, spends or will spend a significant amount of time and attention on the affairs and business of the Company or an Affiliate; and
- (iv) has a relationship with the Company or an Affiliate that enables the individual to be knowledgeable about the business and affairs of the Company;
- (f) "Consultant Company" means for an individual Consultant, a company or partnership of which the individual is an employee, shareholder or partner;
- (g) "CSE" means the Canadian Securities Exchange;
- (h) "Director" means a director of the Company or a Subsidiary;
- (i) "Eligible Person" means a bona fide Director, Officer, Employee or Consultant, or a corporation wholly owned by such Director, Officer, Employee or Consultant;
- (j) "Employee" means:
  - (i) an individual who is considered an employee of the Company or a Subsidiary under the Income Tax Act (and for whom income tax, employment insurance and CPP deductions must be made at source);
  - (ii) an individual who works full-time for the Company or a Subsidiary providing services normally provided by an employee and who is subject to the same control and direction by the Company over the details and methods of work as an employee of the Company, but for whom income tax deductions are not made at source; or
  - (iii) an individual who works for the Company or a Subsidiary on a continuing and regular basis for a minimum amount of time per week providing services normally provided by an employee and who is subject to the same control and direction by the Company over the details and methods of work as an employee of the Company, but for whom income tax deductions need not be made at source;
- (k) "Exchange" means the CSE or any other stock exchange on which the Shares are listed for trading;
- (I) "Exchange Policies" means the policies, bylaws, rules and regulations of the Exchange governing the granting of options by the Company, as amended from time to time;
- (m) "Expiry Date" means a date not later than five (5) years from the date of grant of an option;
- (n) "Income Tax Act" means the Income Tax Act (Canada), as amended from time to time;
- (o) "Insider" has the meaning ascribed thereto in the Securities Act;
- (p) "Investor Relations Activities" means any activities, by or on behalf of the Company or a shareholder of the Company, that promote or reasonably could be expected to promote the purchase or sale of securities of the Company, but does not include:
  - (i) the dissemination of information provided, or records prepared, in the ordinary course of business of the Company

- (A) to promote the sale of products or services of the Company, or
- (B) to raise public awareness of the Company,

that cannot reasonably be considered to promote the purchase or sale of securities of the Company;

- (ii) activities or communications necessary to comply with the requirements of
  - (A) applicable Securities Laws,
  - (B) the Exchange, or
  - (C) the bylaws, rules or other regulatory instruments of any self-regulatory body or exchange having jurisdiction over the Company;
- (iii) communications by a publisher of, or writer for, a newspaper, magazine or business or financial publication, that is of general and regular paid circulation, distributed only to subscribers to it for value or to purchasers of it, if
  - (A) the communication is only through such newspaper, magazine or publication, and
  - (B) the publisher or writer receives no commission or other consideration other than for acting in the capacity of publisher or writer; or
- (iv) activities or communications that may be otherwise specified by the Exchange;
- (q) "Joint Actor" means a person acting jointly or in concert with another person;
- (r) "Optionee" means the recipient of an option under this Plan;
- (s) "Officer" means any senior officer of the Company or a Subsidiary;
- (t) "Plan" means this incentive stock option plan, as amended from time to time;
- (u) "Securities Act" means the Securities Act (British Columbia), as amended from time to time:
- (v) "Securities Laws" means the acts, policies, bylaws, rules and regulations of the securities commissions governing the granting of options by the Company, as amended from time to time;
- (w) "Shares" means the common shares of the Company without par value; and
- (x) "Subsidiary" has the meaning ascribed thereto in the Securities Act.
- 1.2 <u>Governing Law.</u> The validity and construction of this Plan shall be governed by and construed in accordance with the laws of the Province of British Columbia and the federal laws of Canada applicable therein.
- 1.3 <u>Gender</u>. Throughout this Plan, whenever the singular or masculine or neuter is used, the same shall be construed as meaning the plural or feminine or body politic or corporate, and vice-versa as the context or reference may require.

## PART 2 PURPOSE

2.1 <u>Purpose</u>. The purpose of this Plan is to attract and retain Directors, Officers, Employees and Consultants and to motivate them to advance the interests of the Company by affording them with the opportunity to acquire an equity interest in the Company through options granted under this Plan to purchase Shares.

# PART 3 GRANTING OF OPTIONS

- 3.1 <u>Administration</u>. This Plan shall be administered by the Board or, if the Board so elects, by a committee (which may consist of only one person) appointed by the Board from its members.
- 3.2 <u>Committee's Recommendations</u>. The Board may accept all or any part of any recommendations of any committee appointed under Section 3.1 or may refer all or any part thereof back to such committee for further consideration and recommendation.
- 3.3 Board Authority. Subject to the limitations of this Plan, the Board shall have the authority to:
  - (a) grant options to purchase Shares to Eligible Persons;
  - (b) determine the terms, limitations, restrictions and conditions respecting such grants;
  - (c) interpret this Plan and adopt, amend and rescind such administrative guidelines and other rules and regulations relating to this Plan as it shall from time to time deem advisable; and
  - (d) make all other determinations and take all other actions in connection with the implementation and administration of this Plan including, without limitation, for the purpose of ensuring compliance with Section 7.1, as it may deem necessary or advisable.
- 3.4 <u>Grant of Option</u>. A resolution of the Board shall specify the number of Shares that shall be placed under option to each Eligible Person; the exercise price to be paid for such Shares upon the exercise of such option; any applicable hold period; and the period, including any applicable vesting periods required by Exchange Policies or by the Board, during which such option may be exercised.
- 3.5 Written Agreement. Every option granted under this Plan shall be evidenced by a written agreement between the Company and the Optionee substantially in the form attached hereto as Schedule "A", containing such terms and conditions as are required by Exchange Policies and applicable Securities Laws, and, where not expressly set out in the agreement, the provisions of such agreement shall conform to and be governed by this Plan. In the event of any inconsistency between the terms of the agreement and this Plan, the terms of this Plan shall govern.
- 3.6 Withholding Taxes. If the Company is required under the Income Tax Act or any other applicable law to make source deductions in respect of Employee stock option benefits and to remit to the applicable governmental authority an amount on account of tax on the value of the taxable benefit associated with the issuance of any Shares upon the exercise of options, then any Optionee who is deemed an Employee shall:
  - (a) pay to the Company, in addition to the exercise price for such options, the amount necessary to satisfy the required tax remittance as is reasonably determined by the Company;

- (b) authorize the Company, on behalf of the Optionee, to sell in the market on such terms and at such time or times as the Company determines a portion of the Shares issued upon the exercise of such options to realize proceeds to be used to satisfy the required tax remittance; or,
- (c) make other arrangements acceptable to the Company to satisfy the required tax remittance.

# PART 4 RESERVE OF SHARES

- 4.1 <u>Sufficient Authorized Shares to be Reserved.</u> A sufficient number of Shares shall be reserved by the Board to permit the exercise of any options granted under this Plan. Shares that were the subject of any option that has lapsed or terminated shall thereupon no longer be in reserve and may once again be subject to an option granted under this Plan.
- 4.2 <u>Maximum Number of Shares Reserved</u>. Unless authorized by the shareholders of the Company, this Plan, together with all of the Company's other previously established or proposed stock options, stock option plans, employee stock purchase plans or any other compensation or incentive mechanisms involving the issuance or potential issuance of Shares, shall not result, at any time, in the number of Shares reserved for issuance pursuant to options exceeding 10% of the issued and outstanding Shares as at the date of grant of any option under this Plan.
- 4.3 <u>Limits with Respect to Individuals</u>. The aggregate number of Shares subject to an option that may be granted to any one individual in any 12 month period under this Plan shall not exceed 5% of the issued and outstanding Shares determined at the time of such grant.
- 4.4 <u>Limits with Respect to Consultants</u>. The aggregate number of Shares subject to an option that may be granted to any one Consultant in any 12 month period under this Plan shall not exceed 4% of the issued and outstanding Shares determined at the time of such grant.
- 4.5 <u>Limits with Respect to Investor Relations Activities</u>. The aggregate number of Shares subject to an option that may be granted to any one person conducting Investor Relations Activities in any 12 month period under this Plan shall not exceed 3% of the issued and outstanding Shares determined at the time of such grant.

# PART 5 CONDITIONS GOVERNING THE GRANTING AND EXERCISING OF OPTIONS

- 5.1 <u>Exercise Price</u>. Subject to a minimum price of \$0.10 per Share and Section 5.2, the exercise price of an option may not be less than the closing market price of the Shares on the trading day immediately preceding the date of grant of the option, less any applicable discount allowed by the Exchange.
- 5.2 Exercise Price if Distribution. If any options are granted within 90 days of a public distribution by prospectus, then the minimum exercise price shall be the greater of that specified in Section 5.1 and the price per share paid by the investors for Shares acquired under the public distribution. The 90 day period shall commence on the date the Company is issued a final receipt for the prospectus.
- 5.3 <u>Expiry Date</u>. Each option shall, unless sooner terminated, expire on a date to be determined by the Board which shall not be later than the Expiry Date.
- 5.4 <u>Different Exercise Periods, Prices and Number</u>. The Board may, in its absolute discretion, upon granting an option under this Plan and subject to the provisions of Section 5.3, specify a particular

time period or periods following the date of granting such option during which the Optionee may exercise the option and may designate the exercise price and the number of Shares in respect of which such Optionee may exercise the option during each such time period.

- 5.5 <u>Termination of Employment</u>. If a Director, Officer, Employee or Consultant ceases to be so engaged by the Company for any reason other than death, such Director, Officer, Employee or Consultant shall have the right to exercise any vested option granted to him under this Plan and not exercised prior to such termination within a period of 90 days after the date of termination, or such shorter period as may be set out in the Optionee's written agreement.
- 5.6 <u>Termination of Investor Relations Activities</u>. If an Optionee who is engaged in Investor Relations Activities ceases to be so engaged by the Company, such Optionee shall have the right to exercise any vested option granted to the Optionee under this Plan and not exercised prior to such termination within a period of 30 days after the date of termination, or such shorter period as may be set out in the Optionee's written agreement.
- 5.7 <u>Death of Optionee</u>. If an Optionee dies prior to the expiry of an option, his heirs or administrators may within 12 months from the date of the Optionee's death exercise that portion of an option granted to the Optionee under this Plan which remains vested and outstanding.
- 5.8 <u>Assignment</u>. No option granted under this Plan or any right thereunder or in respect thereof shall be transferable or assignable otherwise than as provided for in Section 5.7.
- 5.9 <u>Notice</u>. Options shall be exercised only in accordance with the terms and conditions of the written agreements under which they are granted and shall be exercisable only by notice in writing to the Company substantially in the form attached hereto as Schedule "B".
- 5.10 <u>Payment</u>. Options may be exercised in whole or in part at any time prior to their lapse or termination. Shares purchased by an Optionee upon the exercise of an option shall be paid for in full in cash at the time of their purchase.

### PART 6 CHANGES IN OPTIONS

- 6.1 <u>Share Consolidation or Subdivision</u>. In the event that the Shares are at any time subdivided or consolidated, the number of Shares reserved for option and the price payable for any Shares that are then subject to option shall be adjusted accordingly.
- 6.2 <u>Stock Dividend</u>. In the event that the Shares are at any time changed as a result of the declaration of a stock dividend thereon, the number of Shares reserved for option and the price payable for any Shares that are then subject to option may be adjusted by the Board to such extent as it deems proper in its absolute discretion.
- 6.3 <u>Effect of a Take-Over Bid.</u> If a bona fide offer to purchase Shares (an "**Offer**") is made to an Optionee or to shareholders of the Company generally or to a class of shareholders which includes the Optionee, which Offer, if accepted in whole or in part, would result in the offeror becoming a control person of the Company, within the meaning of Section 1(1) of the Securities Act, the Company shall, upon receipt of notice of the Offer, notify each Optionee of full particulars of the Offer, whereupon all Shares subject to option (the "**Option Shares**") shall become vested and such option may be exercised in whole or in part by such Optionee so as to permit the Optionee to tender the Option Shares received upon such exercise pursuant to the Offer. However, if:
  - (a) the Offer is not completed within the time specified therein including any extensions thereof; or

(b) all of the Option Shares tendered by the Optionee pursuant to the Offer are not taken up or paid for by the offeror in respect thereof.

then the Option Shares received upon such exercise, or in the case of clause (b) above, the Option Shares that are not taken up and paid for, may be returned by the Optionee to the Company and reinstated as authorized but unissued Shares and with respect to such returned Option Shares, the option shall be reinstated as if it had not been exercised and the terms upon which such Option Shares were to become vested pursuant to Section 3.4 shall be reinstated. If any Option Shares are returned to the Company under this Section 6.3, the Company shall immediately refund the exercise price to the Optionee for such Option Shares.

- Acceleration of Expiry Date. If, at any time when an option granted under this Plan remains unexercised with respect to any unissued Option Shares, an Offer is made by an offeror, the Board may, upon notifying each Optionee of full particulars of the Offer, declare all Option Shares issuable upon the exercise of options granted under this Plan vested, and declare that the Expiry Date for the exercise of all unexercised options granted under this Plan is accelerated so that all options shall either be exercised or shall expire prior to the date upon which Shares must be tendered pursuant to the Offer.
- 6.5 <u>Effect of a Change of Control</u>. If a Change of Control occurs, all outstanding options shall become vested, whereupon such options may be exercised in whole or in part by the applicable Optionee.
- Other Stock Exchange Listing. In the event that the Company applies or intends to apply for listing on a stock exchange other than the CSE and, based on the policies and requirements of the other stock exchange, the Company believes that any or all options granted hereunder will not be accepted or approved by the other stock exchange, then the Company may, in its sole discretion, immediately cancel any or all options that remain outstanding to meet the listing requirements of the other stock exchange. If the Company cancels any such options pursuant to this Section 6.6, then no compensation will be owed by the Company to the applicable Optionee.
- 6.7 <u>Approval and Cancellation</u>. In the event that approval from the CSE or other stock exchange, as applicable, is not received for the grant of any options hereunder, each Optionee agrees that the Company may immediately cancel any or all such options that remain outstanding. If the Company cancels any of such options pursuant to this Section 6.7, then no compensation shall be owed by the Company to the applicable Optionee.

# PART 7 SECURITIES LAWS AND EXCHANGE POLICIES

Securities Laws and Exchange Policies Apply. This Plan and the granting and exercise of any options hereunder are also subject to such other terms and conditions as are set out from time to time in applicable Securities Laws and Exchange Policies and such terms and conditions shall be deemed to be incorporated into and become a part of this Plan. In the event of an inconsistency between such terms and conditions and this Plan, such terms and conditions shall govern. In the event that the Shares are listed on a new stock exchange, in addition to the terms and conditions set out from time to time in applicable Securities Laws, the granting or cancellation of options shall be governed by the terms and conditions set out from time to time in the policies, bylaws, rules and regulations of the new stock exchange and unless inconsistent with the terms of this Plan, the Company shall be able to grant or cancel options pursuant to the policies, bylaws, rules and regulations of such new stock exchange without requiring shareholder approval.

# PART 8 AMENDMENT

- 8.1 <u>Board May Amend</u>. The Board may, by resolution, amend or terminate this Plan, but no such amendment or termination shall, except with the written consent of the Optionees concerned, affect the terms and conditions of options previously granted under this Plan which have not then lapsed, terminated or been exercised.
- 8.2 <u>Exchange Approval</u>. Any amendment to this Plan or options granted pursuant to this Plan shall not become effective until such Exchange and shareholder approval as is required by Exchange Policies and applicable Securities Laws has been received.
- 8.3 <u>Amendment to Insider's Options</u>. Any amendment to options held by Insiders which results in a reduction in the exercise price of the options at the time of the amendment shall be conditional upon obtaining disinterested shareholder approval for that amendment.

# PART 9 EFFECT OF PLAN ON OTHER COMPENSATION OPTIONS

9.1 Other Options Not Affected. This Plan is in addition to any other existing stock options granted prior to and outstanding as at the date of this Plan and shall not in any way affect the policies or decisions of the Board in relation to the remuneration of Directors, Officers, Employees and Consultants.

# PART 10 OPTIONEE'S RIGHTS AS A SHAREHOLDER

10.1 <u>No Rights Until Option Exercised</u>. An Optionee shall be entitled to the rights pertaining to share ownership, such as to dividends, only with respect to Shares that have been fully paid for and issued to the Optionee upon the exercise of an option.

# PART 11 EFFECTIVE DATE OF PLAN

11.1 Effective Date. This Plan shall become effective upon its approval by the Board.

# **SCHEDULE "A"**



## **INCENTIVE STOCK OPTION AGREEMENT**

Carl Data Solutions Inc. (the "Company") hereby grants the undersigned (the "Optionee") options to purchase common shares of the Company (the "Options") in accordance with the Company's incentive stock option plan, as amended from time to time (the "Plan"), according to the following terms. The Optionee acknowledges that the grant of Options is subject to (a) the Plan; (b) the regulations and provisions of the British Columbia Securities Commission, the Alberta Securities Commission, the Ontario Securities Commission and any other applicable provincial securities commission; and (c) the approval of the Canadian Securities Exchange or other stock exchange, as applicable.

Name of Optionee:			
Address:			
Telephone Number:			
Email Address:			
Position with the Company:			
Number of Options:			
Exercise Price:			
Date of Grant:			
Expiry Date:			
Vesting Schedule:	All of the Options s the table below.	hall vest immediately unless	otherwise described in
Period		% of Shares	Vested

IN WITNESS WHEREOF, the Company and Option as of the date first written above.	ee have caused this Agreement to be duly executed				
CARL DATA SOLUTIONS INC.					
Per:					
Authorized Signatory	OPTIONEE				
/ tation 20a Oignatory	OFTIONEL				

# SCHEDULE "B"



# **CARL DATA SOLUTIONS INC.**

# **EXERCISE NOTICE**

The undersigned hereby subscribes fo "Company") at a price of \$	or	char	_ commoi	n shares	of Carl	Data Sol	utions Inc.	(the
"Exercise Price") pursuant to the probetween the undersigned and the Comp	ovisions	of th	e Incentiv	e Stock	Option	Agreeme		
J	,				,			
	_							
Date								
Signature	_							
Name	_							
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