For the six months ended September 30, 2018

### **Background**

The following discussion and analysis is for the six month period ended September 30, 2018 prepared as of November 29, 2018. This management discussion and analysis ("MD&A") should be read in conjunction with the Company's unaudited condensed interim financial statements for the three months ended June 30, 2018 and the audited financial statements for the year ended March 31, 2018 and related notes attached thereto which are prepared in accordance with International Financial Reporting Standards. All amounts are stated in Canadian dollars unless otherwise indicated.

Statements in this report that are not historical facts are forward-looking statements involving known and unknown risks and uncertainties, which could cause actual results to vary considerably from these statements. Readers are cautioned not to put undue reliance on forward-looking statements.

Additional information related to the Company is available for view on SEDAR at www.sedar.com

### Overview

LeanLife Health Inc. (formerly LeenLife Pharma International Inc.) (formerly SPT Sulphur Polymer Technologies Inc.) (the "Company"), was incorporated on January 12, 2014, under the laws of the Province of British Columbia. The Company's head office is located at Suite 380 - 580 Hornby Street, Vancouver, British Columbia, V6C 3B6. The Company changed its name to LeanLife Health Inc. from LeenLife Pharma International Inc. effectively on January 15, 2018

On June 18, 2014, the Company became a Reporting Issuer in British Columbia, Alberta and Ontario.

On December 17, 2014, the Company began trading on the Canadian Securities Exchange ("CSE") under the symbol ("SEE").

In July 2015, the Company entered into a share purchase agreement to acquire a 90-per-cent interest in a Polish private company, LeenLife Pharma SA, which had developed a process to isolate omega-3 fatty acids from flax seeds. The purchase price was comprised of 12,232,788 common shares of the Company at a deemed acquisition price of \$0.25 per share for an aggregate value of \$3,058,197 and \$563,044 in cash consideration due by November 30, 2016. The amount of \$563,044 was a calculation of the tax the vendors would incur if and when the 12,232,788 common shares were issued and delivered to the vendors. The Company received approval from the Canadian Securities Exchange ("CSE") on December 2, 2015. The company changed its name to LeenLife Pharma International Inc. on December 3, 2015 and began trading under the symbol "LLP". Several delays were encountered in closing a final document, which was finally completed on February 18, 2016. Subsequent to February 18, 2016, the Company had been waiting for key detailed information with which to advance the objectives of the Company, mainly on the ingredients, patents and follow up on production.

Due to the failure of the Vendors and the management of LeenLife SA in Poland satisfying the essence of the Transaction by delivering control of this Polish company with operating documents to the Company,

For the six months ended September 30, 2018

and having refused to co-operate with the Company with such matters as allowing an audit of the records of this Polish company by a major international audit firm engaged by the Company, having offices in Canada and Poland, as required to satisfy the Company's regulatory requirements, the Transaction has been repudiated by the actions of the Vendors. As the transaction has been repudiated, a liability which would have been created from the receipt of the shares from the Company to the Vendors causing a tax liability of \$563,044 is no longer applicable. This amount was written off in previous financial statements.

Effectively in March 2017, the Company returned to treasury and cancelled the Acquisition Shares and returned the original LeenLife SA shares. With the return to treasury and cancellation of these 12,232,788 common shares the Company now had a total of 34,015,318 issued and outstanding common shares.

The Company has moved ahead on product development and has maintained relationships with various European companies on the utilization of the Company's products. The Company has developed its own proprietary technology.

## **Business Discussion and Objectives**

There are three main objectives of the company:

- (a) Supply of omega product
- (b) Sales
- (c) Marketing

# **Supply**

The supply of omega oil in an ethyl ester form is the main ingredient of the Company's products. The Company made several trips to Poland locating producers of omega oil using rather similar patents and having identical processes (both patents are dated on the same day). On further analysis both producers did not pass the requirements of the Company. Upon a detailed analysis of the production methods, it was determined that these processes, both batch style, were subject to excessive labor costs, oxidation issues where air is a contaminant and must be carefully managed to prevent oxidation, poor recovery of excess ethanol and consequential high usage, and disposal issues.

As a result of various analyses, the Company decided to embark on a different direction to produce its products. In October the Company announced it had entered into an exclusive agreement with BioCube Corporation Ltd. ("BioCube"), an Australian company with offices in British Columbia, whereby BioCube will supply BioCube processors on an exclusive worldwide basis to the Issuer for the processing of flax thereby enabling the Issuer to manufacture its Omega 3 products based on flax seed oil.

BioCube has developed a proprietary processing plant, having intellectual property including patents, patent applications and proprietary information and technical information (the "BioCube Processor"). The Issuer has identified a use for the BioCube Processor along with proprietary technology of its own to process flaxseed oil to produce its Omega 3 products. BioCube has agreed to manufacture the BioCube Processor for flaxseed oil exclusively for the Company on following terms:

1. Advance payment of fixed fee to BioCube as an annual minimum royalty (\$25,000) (paid in November) to be applied against a royalty of 2% of net sales of products produced using the

For the six months ended September 30, 2018

- BioCube Processor. The Company has the option to purchase one-half of the royalty for consideration of one million dollars.
- 2. Issuance of one million shares of the Company's stock to BioCube of which 50% will vest after one year and 50% will vest after two years.
- 3. The term of the agreement is 5 years with renewals of 5-year periods.

The Company is totally satisfied that the efficiency of the BioCube and the BioCube process will address concerns of food grade quality control, cost, production quotas and handling. The Company is planning to set up operations in the Vancouver area to produce and market its products in North America and Europe.

#### **Sales and Marketing**

The Company has initiated various programs to secure sales in Poland which produce sales in Poland and continue an export basis to other countries. Up to this point in time, no sales have been booked directly by the Company, but all sales will flow through the Company or subsidiaries in the future. The Company has engaged two experienced sales executives (multi-language) in Poland which have resulted in sales deals to be acted upon.

The Company is proceeding with plans to initiate programs in North America. The main thrust of sales is in the use of the omega oil as a food additive in the production of bread, cheese, noodles, juices, and meat products. The retail sector is also a target, but it is probable that a partner must be brought in.

In January 2018, the Company entered into an agreement with RD Heritage LLC, located in the United States ("RD Heritage". Under the terms of the agreement, RD Heritage was to market and sell the Company's Omega 3 products and assist with developing marketing strategies, carry out market analysis to define a global sales strategy, support product commercialization with a focus on sales and development, and appoint distributors to increase sales opportunities.

In consideration of RD Heritage's services, the Company has agreed to: (i) issue to RD Heritage a total of 800,000 share purchase warrants (market price at the time - \$0.34), carrying a cashless feature, and (ii) pay a royalty to RD Heritage equal to 10% of all sales generated by them under the Sales Agreement. The Company had anticipated a purchase order within the next 30 days. The fair value of the warrant was calculated to be \$77,929 using a Black Scholes model.

Under the agreement the Company was to pay \$35,000 USD per month to RD Heritage, plus other costs. The terms of the agreement were for a minimum period of 180 days, subject to cancellation on 30 days notice. At the end of March 2018, the Company had paid out \$134,610 in fees, and \$5,918 for attendance at trade shows. The Company and RD Heritage held weekly conference calls discussing planning and progress.

On July 5, 2018 the Company terminated the agreement with RD Heritage, with an effective date of August 5, 2018. The parties are considering another agreement on new terms.

### **Directors, Officers and Consultants**

Stan Lis, Chief Executive Officer, Director

Mr. Lis, was the co-founder, past president and director of Carbon Friendly Solutions Inc. since its inception in 2006 to 2015. From 2000 until 2006, he was the president, CEO and director of Stream

For the six months ended September 30, 2018

Communications Network & Media Inc., a cable company where he was directly responsible for taking the company from start up to 60,000 subscribers. From 1993 until 2000, Mr. Lis acted as President, CEO and director of Trooper Technologies Inc., an environmental company focused on waste management in Central Europe. In 1988 he founded International UNP Holdings Ltd., a Toronto Stock Exchange Investment Company used to acquire, and finance privatized Polish state enterprises. Mr. Lis studied Business Administration and Securities at the Simon Fraser University. Mr. Lis has personally raised over \$60 million to finance the above-mentioned companies.

Casey Forward, Chief Financial Officer, Director

Casey Forward, has been a CPA/CGA (professional accountant) in British Columbia since 1985. Mr. Forward has been a director, Chief Executive Officer and/or Chief Financial Officer of several public companies trading on the TSX and TSX Venture Stock Exchange in Canada. Most recently he was the CFO for NioCorp Development Ltd. from 2010 to 2015.

Marcin Lukaszewicz, Director

#### Education:

Engineer in agronomy, Academy of Agriculture, Wroclaw (Poland) (1990), MSc in Applied Natural Sciences (in French), University of Louvain-la-Neuve (Belgium) (1992). PhD (1992-96) Laboratory of Physiological Biochemistry, Catholic University of Louvain-la Neuve (Belgium). Study of the 5'UTR containing an upstream open reading frame (uORF) using reporter gene *gusA* in the transiently transformed *N. tabacum* mesophil protoplasts. 2005 habilitation: "Modification of the biosynthesis of flavonoids in crop plants."

#### **Positions**

Since 2006 Head of Biotransformation Department, www.biotrans.uni.wroc.pl

2007-2012 Dean Plenipotentiary for GMO

Since 2009 Rector Plenipotentiary for Nutribiomed Cluster in Wroclaw Technology Park

Since 2012 Dean of Faculty of Biotechnology of Wrocław University

Since 2014 Coordinator of KNOW consortium www.know.wroc.pl

Since 2014 Academic Editor of British Microbiology Research Journal.

#### Elizabeth Liu Q.C., Consultant, COO

Elizabeth Liu obtained her undergraduate degree from McGill University and her law degree from the University of British Columbia. She was called to the Bar of British Columbia in 1991. Elizabeth was the Managing Partner at Basham Thompson & Liu LLP (now part of Owen Bird), practising civil litigation. Elizabeth's interest in business and management led her to Flora Manufacturing & Distributing Ltd. where she was appointed the company's Vice-President & General Counsel. Flora manufactures and distributes premium natural health products and has distributorships in over 30 countries. As Vice-President and General Counsel, Elizabeth was involved in all aspects of the business operations of the company in addition to overseeing the company's legal risk management processes. Elizabeth brings 25 years of legal and management experience to LINK Business Law Group, a firm which addresses the business needs of

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companies by providing operational and legal risk management advice as well as general counsel services. Her clients include both start-up and established companies in a number of industries.

#### Carl F. Perez, Consultant

Carl F. Perez received his Ph.D. in Biophysics from the University of California, Berkeley in 1984. He has a distinguished leadership record in academic research programs, and biologics and drug development with 30 years of research-team supervision and leadership in the pharmaceutical industry. Carl is experienced in all phases of drug discovery, technology transfer, process development, biological assay development, preclinical development, medical diagnostics, manufacturing and clinical support. He possesses a broad scientific background in cancer, immunology, molecular biology, and inflammation; and is a co-inventor on 18 issued US patents. Carl is providing scientific and technical support to the Company.

Russ Hiebert, B.A., LL.B., MBA,

The Company has retained the services of Russ Hiebert as a Strategic Advisor.

Mr. Hiebert served as a Member of Parliament in Canada for eleven year (2004-2015) before choosing to return to the private sector. During his time in office he was appointed Parliamentary Secretary for Defence and later Intergovernmental Affairs. He also served on the Natural Resources, Finance and International Trade committees.

As Canadian Chairman and Representative on the 53-nation Commonwealth Parliamentary Association (Her Majesty Queen Elizabeth II as Patron); leadership roles on many other international associations; speaking engagements at the European Parliament and at the United Nations as well as experience in over 100 nations, Mr. Hiebert has developed a worldwide network of contacts in business and foreign governments. He has the ability to connect people with key decision makers, joint venture partners and investors, for the purpose of developing trade and other business opportunities.

He began his education in the Faculty of Engineering before completing a multi-faceted undergraduate degree in Los Angeles, California that included studies at Oxford University and an internship at the Canadian Embassy in Washington, DC. He earned his Law Degree at the University of British Columbia (UBC) and the University of Sydney (Australia), then practiced as a lawyer at a national Canadian law firm, before completing his Master's Degree in Business Administration (MBA) also from UBC. He has completed the Institute of Corporate Directors Education Program and has served as a director on a variety of private and public companies.

#### Glen Macdonald, Director

Glen Macdonald is a self-employed geology consultant. Mr. Macdonald has a BSc. (1973) from the University of British Columbia and has been a member of the Alberta Professional Engineers, Geologists and Geophysicists Association since 1982 and of the British Columbia Association of Professional Engineers and Geoscientists since 1993. Mr. Macdonald has a great deal of experience as a director and an officer of junior public companies and substantial audit committee experience.

LeanLife Health Inc. (formerly LeenLife Pharma International Inc.)  $\ensuremath{\mathsf{MD\&A}}$ 

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Tomasz Czarnocki, Sales Manager

Tomasz has considerable experience in sales of food products and has been responsible for business development in B2B markets, developing sales strategy and plans. Implementing working system analysis of Managers, Sales Representatives, Technologists and Customer Service Representatives. product profitability analysis and preparing product marketing analysis.

Tomasz is also Sales Director of Libra Polska Sp z o.o. and Fabryka Aromatów Sp z o.o. since April 2011. He also has experience as Sales Director of Gemini Grupe, UAB (Investment fund), responsible for sales in following companies - POSTI (tea producer) and CENOS (food producer – rice, groats, salt, coffee). Field Sales Manager for Sara Lee Household & Body Care Sp. Z o.o. District Sales Manager for Colgate – Palmolive Poland Sp. z o.o.

Tomasz is fluent in Polish, English – communicative and speaks basic Russian.

#### SELECTED FINANCIAL DATA

The following table presents selected audited financial information for the years indicated.

	Year ended		
	March 31, 2018	March 31, 2017	March 31, 2016
Total Revenue	\$	\$	\$
Interest income	-	<b></b>	
Expenses	2,261,50	1 890,36	69 426,777
Impairment		82,48	3,272,484
Other		- 9,63	32
Net income (loss)	(2,261,501	.) (985,488	8) (3,698,261)
Total assets	631,49	2 202,97	'1 116,952
Total long-term liabilities	-		
Net earnings (loss) per share			
(basic and diluted)	(0.06	(0.03	3) (0.11)

The financial information presented in the table above is from the Company's financial statements prepared in accordance with International Financial Reporting Standards. The reporting currency for all periods is Canadian dollars.

### **SELECTED QUARTERLY INFORMATION**

The following tables present unaudited selected financial information for the previous eight quarters:

For the six months ended September 30, 2018

For the quarter ended	September 30, 2018	June 30, 2018	March 31, 2018	December 31, 2017
Net and comprehensive loss	(\$539,149)	(\$446,878)	(\$445,783)	(\$1,217,922)
Loss per share – basic and diluted	(\$0.01)	(\$0.01)	(\$0.01)	(\$0.03)
For the quarter ended	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
Net and comprehensive loss	(\$188,880)	(\$508,448)	(\$330,068)	(\$277,563)
Loss per share – basic and diluted	(\$0.01)	(\$0.01)	(\$0.01)	(\$0.01)

### Discussion of operating results – six months ended September 30, 2018

The Company experienced a loss of \$986,027 for the six months ended September 30, 2018 as compared to the previous comparative period loss of \$697,328. The main increases in costs were product marketing for \$253,808 in the current period compared to nil, stock-based compensation of \$nil in the current period compared to \$291,863 in the previous period. During the period ended in 2017 the Company granted 3,400,000 stock options at \$0.18 per share giving rise to \$291,863 in stock-based compensation, Product marketing costs include RD Heritage costs of \$137,844. The agreement with RD Heritage was terminated in July 2018. Other costs have increased as a result of active operations to set up manufacturing equipment and standard operating procedures. In preparation for product sales, several pre-marketing strategies are being put in place.

## Discussion of operating results – three months ended September 30, 2018

The Company experienced a loss of \$539,149 for the three months ended September 30, 2018 as compared to the previous comparative period of \$188,880. The main increases in costs were product marketing for \$92,464 in the current period compared to nil. The Company is actively involved in Germany and Poland to develop markets for its products. In the previous period, the Company had expended some \$137,844 on development in the US. This program has been terminated with the continuance of activities in Europe. In addition to product marketing, the Company has engaged financial services firms in Canada and Europe to develop financing facilities and strategies.

#### **Liquidity and Capital Resources**

The Company had cash of \$27,590 at September 30, 2018, compared to \$46,626 at March 31, 2018. The Company had working capital deficiency of \$737,289 at September 30, 2018 compared to working capital deficiency of \$60,937 at March 31, 2018. The working capital deficiency at March 31, 2018 includes amounts owing to related parties of \$305,602.

The current working capital balance is insufficient to meet the Company's capital requirements for the next six months, so, the Company plans to raise additional funds for operating capital. There can be no

For the six months ended September 30, 2018

assurance that the Company will be successful in securing the necessary working capital in a timely manner, or at all.

### For the six months ended September 30, 2018

The Company closed the 1st tranche of a non-brokered private placement for a total of 11,400,000 Units at \$0.05 per unit. Each Unit consists of one common share of the Company and one warrant to purchase an additional share at \$0.075 per share for a period of three years, until September 27, 2021. The Company incurred issue costs of \$10,000, paid in cash after September 30, 2018. At September 30, 2018 the Company had received a total of \$115,000 and received the balance of \$455,000 in October 2018 on a delivery of shares against payment.

Warrants from the private placement completed in 2016, were exercised for a total of 1,700,000 warrants for a total of \$255,000.

## Year ended March 31, 2018, 2017

The Company closed a non-brokered private placement for a total of 19,025,000 Units at \$0.10 per unit. Each Unit consists of one common share of the Company and one warrant to purchase an additional share at \$0.15 per share for a period of three years, until December 11, 2020. The Company incurred issue costs of \$68,500, paid in cash.

Warrants from the private placement completed in 2016, were exercised for a total of 1,625,000 warrants for a total of \$243,750.

Stock options were exercised for a total of 450,000 shares at \$0.18 per share for a total of \$81,000. The fair value of the stock exercised is \$38,977 based on stock-based compensation of \$294,492 as shown in note (b) below.

Issuance of one million shares of the Company's stock to BioCube of which 50% will vest after one year and 50% will vest after two years. Fair value of the shares was \$0.75 per share for a total of \$75,000.

The Company granted 800,000 warrants to RD Heritage pursuant to a marketing agreement on January 5, 2018. The fair value of the warrants granted was \$77,929.

To support our existing and new customer programs, we will need to raise additional capital to fund our future operations. Our cash needs will depend on numerous factors, including our revenues, completion of our product development activities, including packaging and marketing, market acceptance of our omega products, and our ability to reduce and control costs. If we are unable to secure additional financing, it will have a material adverse effect on our business and we may have to limit operations in a manner inconsistent with our development and commercialization plans. If additional funds are raised through the issuance of equity securities, it will be dilutive to our stockholders and could result in a decrease in our stock price.

We cannot provide any assurances that we will be able to secure additional funding from public offerings on terms acceptable to us, if at all. If we are unable to obtain the requisite amount of financing needed

For the six months ended September 30, 2018

to fund our planned operations, it would have a material adverse effect on our business and ability to continue as a going concern.

### **Off Balance Sheet Arrangements**

The Company has no off-balance sheet arrangements.

#### **Transactions with Related Parties**

During the six months ended September 30, 2018, the Company entered into the following transactions with related parties:

- (a) Management fees of \$144,000 were paid or accrued to be paid to Stan Lis, CEO and a director of the Company;
- (b) Professional fees of \$144,000 were paid or accrued to be paid to Casey Forward, CFO and a director of the Company;

During the six months ended September 30, 2017 the following transactions were entered into:

- (c) Management fees of \$111,000 were paid or accrued to be paid to Stan Lis, CEO and a director of the Company;
- (d) Consulting fees of \$111,000 were paid or accrued to be paid to Casey Forward, CFO and a director of the Company;

All related party transactions are in the normal course of operations and have been measured at the agreed to amount, which is the amount of consideration established and agreed to by the related parties. As at September 30, 2018, \$305,602 (March 31, 2018, \$73,482) was owing to related parties.

### **Subsequent Events**

Pursuant to the closing of the 1st tranche of the private placement (see above – for the six months ended September 30, 2018), the Company received \$455,000. Pursuant to a 2nd tranche of the private placement the Company has received a total of \$323,500.

#### Particulars of Outstanding Securities of the Issuer

Authorized: unlimited common shares without par value

unlimited preferred shares without par value

Issued and Outstanding:

	Number of Shares
Balance as at September 30, 2018	69,215,318
Issued	nil

For the six months ended September 30, 2018

	Balance as at November 29, 2018	69,215,318
Stock Opt	ions	
		Number of Options
	Balance as at September 30, 2018	2,450,000
	Granted	-
	Exercised	-
	Balance as at November 29, 2018	2,450,000
Warrants		
		Number of Warrants
	Balance as at September 30, 2018	42,415,000
	Exercised	-
	Balance as at November 29, 2018	42,415,000

### **Complex and Non-Routine Transactions**

The Company may be required to record complex and non-routine transactions. These sometimes will be extremely technical in nature and require an in-depth understanding of with International Financial Reporting Standards as issued by the International Accounting Standards Board ("IASB"). Finance staff will consult with their third-party expert advisors as needed in connection with the recording and reporting of complex and non-routine transactions. In addition, an annual audit will be completed and presented to the Audit Committee for its review and approval.

# **Segment reporting**

A reportable segment, as defined by 'IFRS 8 Operating Segments', is a distinguishable business or geographical component of the Company, which are subject to risks and rewards that are different from those of other segments. The Company considers its primary reporting format to be business segments. The Company considers that it has only one reportable segment, being the development of the omega fatty acid products.

**RISK FACTORS** 

#### **Credit Risk**

For the six months ended September 30, 2018

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Company's primary exposure to credit risk is on its cash held in bank accounts. The majority of cash is deposited in bank accounts held with major banks in Canada. As most of the Company's cash is held by one bank there is a concentration of credit risk. However, this risk is managed by using a major bank that is a high credit quality financial institution as determined by rating agencies.

### **Liquidity Risk**

The Company believes that at the present time it will not face significant liquidity risk as it will able to secure sufficient funding from a private placement.

#### **RISKS AND UNCERTAINTIES**

## **Acquisition and Expansion**

The key to the Company's ongoing success will be its ability to create and enhance value through the skill, creativity and energy of its management team and the opportunities which the market presents. SPT will continue to seek out acquisition and expansion opportunities that offer acceptable risk-adjusted rates of return.

#### **Regulatory Risk**

The Company and its proposed business are subject to various government legislation and regulations. Any change in such legislation or regulations adverse to the Company or its investments could affect the operating and financial performance of the Company. In addition, laws and policies relating to the protection of the environment have become increasingly important in recent years. Environmental laws and regulations can change rapidly, and the Company may become subject to more stringent environmental laws and regulations in the future. Compliance with more stringent environmental laws and regulations could have a material adverse effect on the Company's business, financial condition or results of operations.

### FORWARD LOOKING STATEMENTS

The information set forth in this MD&A contains statements concerning future results, future performance, intentions, objectives, plans and expectations that are, or may be deemed to be, forward looking statements. These statements concerning possible or assumed future results of operations of the Company are preceded by, followed by or include the words 'believes,' 'expects,' 'anticipates,' 'estimates,' 'intends,' 'plans,' 'forecasts,' or similar expressions. Forward-looking statements are not guarantees of future performance. These forward-looking statements are based on current expectations that involve numerous risks and uncertainties, including, but not limited to, those identified in the Risks Factors section. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions and future business decisions, all of which are difficult or impossible to predict accurately and many of which underlying the forward-looking statements are reasonable, any of the assumptions could prove inaccurate. These factors should be considered

For the six months ended September 30, 2018

carefully, and readers should not place undue reliance on forward-looking statements. The Company has no intention and undertakes no obligation to update or revise any forward-looking statements, whether written or oral that may be made by or on the Company's behalf.

#### **OFFICERS AND DIRECTORS**

Stan Lis President, CEO & Director

Casey Forward Director & CFO

Elizabeth Liu Advisor
Russ Hiebert Advisor
Marcin Lukaszewicz Director
Mike Wystrach Director
Brian Banducci Director
Glen Macdonald Director

### Registered Address:

LeenLife Pharma International Inc. Suite 380 – 680 Hornby Street Vancouver, British Columbia V6C 3G6

#### **Business Address:**

LeenLife Pharma International Inc. Suite 504 – 666 Burrard Street Vancouver, British Columbia V6C 3P6