# Background

The following discussion and analysis is for the period ended December 31, 2017 prepared as of February 28, 2018. This management discussion and analysis ("MD&A") should be read in conjunction with the Company's audited financial statements for the year ended March 31, 2017 and related notes attached thereto and the unaudited condensed interim financial statements for the nine months ended December 31, 2017 which are prepared in accordance with International Financial Reporting Standards. All amounts are stated in Canadian dollars unless otherwise indicated.

Statements in this report that are not historical facts are forward-looking statements involving known and unknown risks and uncertainties, which could cause actual results to vary considerably from these statements. Readers are cautioned not to put undue reliance on forward-looking statements.

Additional information related to the Company is available for view on SEDAR at <u>www.sedar.com</u>

# Overview

LeanLife Health Inc. (formerly LeenLife Pharma International Inc.) (formerly SPT Sulphur Polymer Technologies Inc.) (the "Company"), was incorporated on January 12, 2014, under the laws of the Province of British Columbia. The Company's head office is located at Suite 380 - 580 Hornby Street, Vancouver, British Columbia, V6C 3B6. The Company changed its name to LeanLife Health Inc. from LeenLife Pharma International Inc. effectively on January 15, 2018

On June 18, 2014, the Company became a Reporting Issuer in British Columbia, Alberta and Ontario.

On December 17, 2014, the Company began trading on the Canadian Securities Exchange ("CSE") under the symbol ("SEE").

In July 2015, the Company entered into a share purchase agreement to acquire a 90-per-cent interest in a Polish private company, LeenLife Pharma SA, which had developed a process to isolate omega-3 fatty acids from flax seeds. The purchase price was comprised of 12,232,788 common shares of the Company at a deemed acquisition price of \$0.25 per share for an aggregate value of \$3,058,197 and \$563,044 in cash consideration due by November 30, 2016. The amount of \$563,044 was a calculation of the tax the vendors would incur if and when the 12,232,788 common shares were issued and delivered to the vendors. The Company received approval from the Canadian Securities Exchange ("CSE") on December 2, 2015. The company changed its name to LeenLife Pharma International Inc. on December 3, 2015 and began trading under the symbol "LLP". Several delays were encountered in closing a final document, which was finally completed on February 18, 2016. Subsequent to February 18, 2016, the Company had been waiting for key detailed information with which to advance the objectives of the Company, mainly on the ingredients, patents and follow up on production.

Due to the failure of the Vendors and the management of LeenLife SA in Poland satisfying the essence of

the Transaction by delivering control of this Polish company with operating documents to the Company, and having refused to co-operate with the Company with such matters as allowing an audit of the records of this Polish company by a major international audit firm engaged by the Company, having offices in Canada and Poland, as required to satisfy the Company's regulatory requirements, the Transaction has been repudiated by the actions of the Vendors. As the transaction has been repudiated, a liability which would have been created from the receipt of the shares from the Company to the Vendors causing a tax liability of \$563,044 is no longer applicable. This amount was written off in previous financial statements.

Effectively in March 2017, the Company returned to treasury and cancelled the Acquisition Shares and returned the original LeenLife SA shares. With the return to treasury and cancellation of these 12,232,788 common shares the Company now had a total of 34,015,318 issued and outstanding common shares.

The Company has moved ahead on product development and has maintained relationships with various European companies on the utilization of the Company's products.

# **Business Discussion and Objectives**

There are three main objectives of the company:

- (a) Supply of omega product
- (b) Sales
- (c) Marketing

#### **Supply**

The supply of omega oil in an ethyl ester form is the main ingredient of the Company's products. The Company made several trips to Poland locating producers of omega oil using rather similar patents and having identical processes (both patents are dated on the same day). On further analysis both producers did not pass the requirements of the Company. Upon a detailed analysis of the production methods, it was determined that these processes, both batch style, were subject to excessive labor costs, oxidation issues where air is a contaminant and must be carefully managed to prevent oxidation, poor recovery of excess ethanol and consequential high usage, and disposal issues.

As a result of various analyses, the Company decided to embark on a different direction to produce its products. In October the Company announced it had entered into an exclusive agreement with BioCube Corporation Ltd. ("BioCube"), an Australian company with offices in British Columbia, whereby BioCube will supply BioCube processors on an exclusive worldwide basis to the Issuer for the processing of flax thereby enabling the Issuer to manufacture its Omega 3 products based on flax seed oil.

BioCube has developed a proprietary processing plant, having intellectual property including patents, patent applications and proprietary information and technical information (the "BioCube Processor"). The Issuer has identified a use for the BioCube Processor along with proprietary technology of its own to process flaxseed oil to produce its Omega 3 products. BioCube has agreed to manufacture the BioCube Processor for flaxseed oil exclusively for the Company on following terms:

- Advance payment of fixed fee to BioCube as an annual minimum royalty (\$25,000) (paid in November) to be applied against a royalty of 2% of net sales of products produced using the BioCube Processor. The Company has the option to purchase one-half of the royalty for consideration of one million dollars.
- 2. Issuance of one million shares of the Company's stock to BioCube of which 50% will vest after one year and 50% will vest after two years.
- 3. The term of the agreement is 5 years with renewals of 5-year periods.

The Company is totally satisfied that the efficiency of the BioCube and the BioCube process will address concerns of food grade quality control, cost, production quotas and handling. The Company is planning to set up operations in the Vancouver area to produce and market its products in North America and Europe.

# Sales and Marketing

The Company has initiated various programs to secure sales in Poland which produce sales in Poland and continue an export basis to other countries. Up to this point in time, no sales have been booked directly by the Company, but all sales will flow through the Company or subsidiaries in the future. The Company has engaged two experienced sales executives (multi-language) in Poland which have resulted in sales deals to be acted upon.

The Company is proceeding with plans to initiate programs in North America. The main thrust of sales is in the use of the omega oil as a food additive in the production of bread, cheese, noodles, juices, and meat products. The retail sector is also a target, but it is probable that a partner must be brought in.

# **Directors, Officers and Consultants**

# Stan Lis, Chief Executive Officer, Director

Mr. Lis, was the co-founder, past president and director of Carbon Friendly Solutions Inc. since its inception in 2006 to 2015. From 2000 until 2006, he was the president, CEO and director of Stream Communications Network & Media Inc., a cable company where he was directly responsible for taking the company from start up to 60,000 subscribers. From 1993 until 2000, Mr. Lis acted as President, CEO and director of Trooper Technologies Inc., an environmental company focused on waste management in Central Europe. In 1988 he founded International UNP Holdings Ltd., a Toronto Stock Exchange Investment Company used to acquire, and finance privatized Polish state enterprises. Mr. Lis studied Business Administration and Securities at the Simon Fraser University. Mr. Lis has personally raised over \$60 million to finance the above-mentioned companies.

Casey Forward, Chief Financial Officer, Director

Casey Forward, has been a CPA/CGA (professional accountant) in British Columbia since 1985. Mr. Forward has been a director, Chief Executive Officer and/or Chief Financial Officer of several public companies trading on the TSX and TSX Venture Stock Exchange in Canada. Most recently he was the CFO for NioCorp Development Ltd. from 2010 to 2015.

Marcin Lukaszewicz, Director

## Education:

Engineer in agronomy, Academy of Agriculture, Wroclaw (Poland) (1990), MSc in Applied Natural Sciences (in French), University of Louvain-la-Neuve (Belgium) (1992). PhD (1992-96) Laboratory of Physiological Biochemistry, Catholic University of Louvain-la Neuve (Belgium). Study of the 5'UTR containing an upstream open reading frame (uORF) using reporter gene *gusA* in the transiently transformed *N. tabacum* mesophil protoplasts. 2005 habilitation: "Modification of the biosynthesis of flavonoids in crop plants."

Positions

Since 2006 Head of Biotransformation Department, www.biotrans.uni.wroc.pl 2007-2012 Dean Plenipotentiary for GMO Since 2009 Rector Plenipotentiary for Nutribiomed Cluster in Wroclaw Technology Park Since 2012 Dean of Faculty of Biotechnology of Wrocław University Since 2014 Coordinator of KNOW consortium <u>www.know.wroc.pl</u> Since 2014 Academic Editor of British Microbiology Research Journal.

Mike Wystrach

Michael G. Wystrach, USMC (Ret), has a background in developing and managing projects in real estate, food services, retail outlets, and technology companies. In 1974, he completed a Master's Degree at the United States International University, San Diego, California. Mr. Wystrach retired from the Marine Corps in 1979 as a Lieutenant Colonel, following several years of active service.

His first business venture (1979) was the Steak Out Restaurant in Sonoita, AZ. Mike is still the owner of this 250-seat dining place but has moved onto many other business ventures. His main interests are real estate development, retail outlets and food services. Mike was president of a corporation created for the acquisition of various commercial projects in the state of Arizona. Transactions for this enterprise were in excess of \$150 million. Mike brings a great deal of commercial experience and expertise to the Company and will significantly boost the efforts for the Company to enter the marketplace in the United States.

# Brian Banducci

Mr. Banducci owns and operates BWF Banducci Inc. <u>www.bwfbanducci.com</u> with its plant and offices in California having celebrated its 10<sup>th</sup> year in business in 2017. Banducci México S.A. de C.V. plant and offices in Mazatlán, Mexico is in its seventh year of operation, and are two of the largest Certified and Listed Organic Input Materials "OIM".

Mr. Banducci has accumulated a wealth of knowledge and experience in finding, vetting, certifying and bringing to Market, Organic products from all over the world. He is the fourth generation and scion of a California farming and ranching family which homesteaded in the Kern County area of the Southern San Joaquin Valley in the 1800's. With over 100 years of family farm operations, and a personal 40 years of

farming and agribusiness operations in California and Mexico, Mr. Banducci has farmed thousands of acres, and has been the inspiration and founder of several successful start-up companies in the agricultural industry in the western United States and Mexico.

Mr. Banducci has been immersed and successfully acquired accreditations including Organic Material Review Institute "OMRI" and California Department of Food and Agriculture "CDFA", Washington State Department of Agriculture "WSDA", State of Oregon Department of Agriculture, Idaho State Department of Agriculture "ISDA", State of Colorado Department of Agriculture "CDA". BWF is also certified by Earth Bound Farm as a compliant manufacturer of Inputs to their growing operations in the Leafy Green Market Agreement, "LGMA". In 2015 BWF Banducci Inc. and Mr. Banducci "after vetting and qualifying" participated in a Small Business Administration "SBA" nascent program titled "Emerging Leaders USA" After completing the six- month program BWF Banducci Inc. was voted the best place to invest money after the review of the Company's financials and business model. BWF Banducci Inc. was also awarded plaque for the Best Organic Chemical Company in Bakersfield, CA. Mr. Banducci brings a great deal of experience and business acumen to the Company.

# Glen Macdonald, Director

Glen Macdonald is a self-employed geology consultant. Mr. Macdonald has a BSc. (1973) from the University of British Columbia and has been a member of the Alberta Professional Engineers, Geologists and Geophysicists Association since 1982 and of the British Columbia Association of Professional Engineers and Geoscientists since 1993. Mr. Macdonald has a great deal of experience as a director and an officer of junior public companies and substantial audit committee experience.

#### Tomasz Czarnocki, Sales Manager

Tomasz has considerable experience in sales of food products and has been responsible for business development in B2B markets, developing sales strategy and plans. Implementing working system analysis of Managers, Sales Representatives, Technologists and Customer Service Representatives. product profitability analysis and preparing product marketing analysis.

Tomasz is also Sales Director of Libra Polska Sp z o.o. and Fabryka Aromatów Sp z o.o. since April 2011. He also has experience as Sales Director of Gemini Grupe, UAB (Investment fund), responsible for sales in following companies - POSTI (tea producer) and CENOS (food producer – rice, groats, salt, coffee). Field Sales Manager for Sara Lee Household & Body Care Sp. Z o.o. District Sales Manager for Colgate – Palmolive Poland Sp. z o.o.

Tomasz is fluent in Polish, English – communicative and speaks basic Russian.

Elizabeth Liu Q.C., Consultant

Elizabeth Liu obtained her undergraduate degree from McGill University and her law degree from the University of British Columbia. She was called to the Bar of British Columbia in 1991. Elizabeth was the Managing Partner at Basham Thompson & Liu LLP (now part of Owen Bird), practising civil litigation. Elizabeth's interest in business and management led her to Flora Manufacturing & Distributing Ltd. where she was appointed the company's Vice-President & General Counsel. Flora manufactures and distributes premium natural health products and has distributorships in over 30 countries. As Vice-President and General Counsel. Elizabeth was involved in all aspects of the business operations of the company in addition to overseeing the company's legal risk management processes. Elizabeth brings 25 years of legal and management experience to LINK Business Law Group, a firm which addresses the business needs of companies by providing strategic and legal risk management advice as well as general counsel services. Her clients include both start-up and established companies in a number of industries.

## Carl F. Perez, Consultant

Carl F. Perez received his Ph.D. in Biophysics from the University of California, Berkeley in 1984. He has a distinguished leadership record in academic research programs, and biologics and drug development with 30 years of research-team supervision and leadership in the pharmaceutical industry. Carl is experienced in all phases of drug discovery, technology transfer, process development, biological assay development, preclinical development, medical diagnostics, manufacturing and clinical support. He possesses a broad scientific background in cancer, immunology, molecular biology, and inflammation; and is a co-inventor on 18 issued US patents. Carl is providing scientific and technical support to the Company.

#### SELECTED FINANCIAL DATA

	Year ended		
	March 31, 2017	March 31, 2016	March 31, 2015
Total Revenue	\$	\$	\$
Interest income	-	-	1,452
Expenses	890,36	9 426,77	7 280,013
Impairment	82,48	7 3,272,48	4 27,500
Other	9,63	2	
Net income (loss)	(985,488	) (3,698,263	1) (306,061)
Total assets	202,97	1 116,95	179,740
Total long-term liabilities	-		
Net earnings (loss) per share			
(basic and diluted)	(0.03	) (0.12	1) (0.03)

The following table presents selected audited financial information for the years indicated.

The financial information presented in the table above is from the Company's financial statements prepared in accordance with International Financial Reporting Standards. The reporting currency for all periods is Canadian dollars.

## SELECTED QUARTERLY INFORMATION

The following tables present unaudited selected financial information for the previous eight quarters:

For the quarter ended	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017
Net and comprehensive loss	(\$1,217,922)	(\$188,880)	(\$508,448)	(\$330,068)
Loss per share – basic and diluted	(\$0.01)	(\$0.01)	(\$0.01)	(\$0.01)
For the quarter ended	December 31, 2016	September 30, 2016	June 30, 2016	March 31, 2017
				_
Net and comprehensive loss	(\$277,563)	(\$169,706)	(\$202,151)	(\$3,471,201)

# Discussion of operating results - nine months ended December 31, 2017

The Company experienced a loss of \$1,915,250 for the period ended December 31, 2017 as compared to the previous comparative period loss of \$652,167. The main increases in costs were licence fees for \$100,000 in the current period compared to nil and stock-based compensation of \$670,154 in the current period compared to nil in the previous period. Pursuant to the agreement with BioCube, a fee of \$25,000 was paid in cash and one million shares issued at a fair value of \$75,000. The cash payment is for a period of one year. During the period the Company granted 3,400,000 stock options at \$0.18 per share giving rise to \$294,492 in stock-based compensation, and 2,000,000 stock options at \$0.25 per share giving rise to \$375,862 for a total stock-based compensation of \$670,154. Other costs have increased as a result of active operations to set up manufacturing equipment and standard operating procedures. In preparation for product sales, several pre-marketing strategies are being put in place.

# Discussion of operating results – three months ended December 31, 2017

The Company experienced a loss of \$1,217,922 for the three-month period ended December 31, 2017 as compared to the previous comparative period loss of \$277,563. Higher costs for this period are attributed to licence fees, stock-based compensation, and travel in Poland and North America. The purpose of travel is connected to operations.

# Liquidity and Capital Resources

The Company had cash of \$807,707 at December 31, 2017, compared to \$179,962 at March 31, 2017. The Company had working capital of \$616,747 at December 31, 2017 compared to working capital of \$15,646 as at March 31, 2017. The working capital at December 31, 2017 includes amounts owing to related parties of \$126,369.

The current working capital balance is insufficient to meet the Company's capital requirements for the next six months, so, the Company plans to raise additional funds for operating capital. There can be no assurance that the Company will be successful in securing the necessary working capital in a timely manner, or at all.

# Nine-month period ended December 31, 2017

The Company closed a non-brokered private placement for a total of 19,025,000 Units at \$0.10 per unit. Each Unit consists of one common share of the Company and one warrant to purchase an additional share at \$0.15 per share for a period of three years, until December 11, 2020. The Company incurred issue costs of \$68,500, paid in cash.

Warrants from the private placement completed in 2016, were exercised for a total of 700,000 warrants for a total of \$105,000.

Stock options were exercised for a total of 300,000 shares at \$0.18 per share for a total of \$54,000. The fair value of the stock exercised is \$22,582 based on stock-based compensation of \$294,492.

Issuance of one million shares of the Company's stock to BioCube of which 50% will vest after one year and 50% will vest after two years. Fair value of the shares was \$0.75 per share for a total of \$75,000.

Stock options were exercised for a total of 300,000 shares at \$0.18 per share for a total of \$54,000. The fair value of the stock exercised of \$25,753 was based on stock-based compensation of \$291,863.

# Year ended March 31, 2017

The Company closed a non-brokered private placement in three tranches issuing a total of 14,515,000 Units at \$0.10 per unit. Each Unit consists of one common share of the Company and one warrant to purchase an additional share at \$0.15 per share for a period of two years. The first tranche of 9,335,000 Units closed on December 16, 2016 with the Company issuing 9,335,000 common shares and 9,335,000 warrants exercisable at \$0.15 until December 16, 2018. The second tranche of 450,000 Units closed on December 30, 2016 with the Company issuing 450,000 common shares with 450,000 warrants exercisable until December 30, 2018. The third tranche of 4,730,000 Units closed on February 21, 2017 with the Company issuing 4,730,000 common shares with warrants exercisable until February 21, 2019. The Company incurred issue costs of \$13,506.

Effectively on March 30, 2017, the Company returned to treasury and cancelled the 12,232,788 common shares issued in connection to the acquisition of LeenLife SA.

To support our existing and new customer programs, we will need to raise additional capital to fund our future operations. Our cash needs will depend on numerous factors, including our revenues, completion of our product development activities, including packaging and marketing, market acceptance of our omega products, and our ability to reduce and control costs. If we are unable to secure additional financing, it will have a material adverse effect on our business and we may have to limit operations in a manner inconsistent with our development and commercialization plans. If additional funds are raised through the issuance of equity securities, it will be dilutive to our stockholders and could result in a decrease in our stock price.

We cannot provide any assurances that we will be able to secure additional funding from public offerings on terms acceptable to us, if at all. If we are unable to obtain the requisite amount of financing needed to fund our planned operations, it would have a material adverse effect on our business and ability to continue as a going concern.

#### **Off Balance Sheet Arrangements**

The Company has no off-balance sheet arrangements.

#### **Transactions with Related Parties**

During the period ended December 31, 2017, the Company entered into the following transactions with related parties:

- (a) Management fees of \$216,000 were paid or accrued to be paid to Stan Lis, CEO and a director of the Company;
- (b) Automobile expenses of \$13,500 were paid or accrued to be paid to Stan Lis, CEO and a director of the Company;
- (c) Professional fees of \$216,000 were paid or accrued to be paid to Casey Forward, CFO and a director of the Company;
- (d) Automobile expenses of \$13,500 were paid or accrued to be paid to Casey Forward, CFO and a director of the Company;
- (e) Stock based compensation to directors and officers was estimated at \$383,445;
- (f) Consulting fees of \$92,692 and reimbursement of travel costs of \$66,182; were paid or accrued to Mike Wystrach, a director;
- (g) Consulting fees of \$15,000 and reimbursement of travel costs of \$14,331 were paid or accrued to Brian Banducci, a director.

During the period ended December 31, 2016 the following transactions were entered into:

 (h) Management fees of \$108,000 were paid or accrued to be paid to Stan Lis, CEO and a director of the Company;

 Consulting fees of \$108,000 were paid or accrued to be paid to Casey Forward, CFO and a director of the Company;

(j) Consulting fees of \$10,000 were paid or accrued to a director.

All related party transactions are in the normal course of operations and have been measured at the agreed to amount, which is the amount of consideration established and agreed to by the related parties. As at December 31, 2017, \$1126,369 (March 31, 2017, \$64,303) was owing to related parties.

## Particulars of Outstanding Securities of the Issuer

Authorized:	unlimited common shares without par value	
	unlimited preferred shares without par value	

## Issued and Outstanding:

	Number of Shares
Balance as at December 31, 2017	55,040,318
Issued	1,075,000
Balance as at February 28, 2017	56,115,318

# Stock Options

	Number of Options
Balance as at December 31, 2017	4,750,000
Granted	
Exercised	150,000
Balance as at February 28, 2017	4,600,000

# Warrants \_\_\_\_\_

	Number of Warrants
Balance as at December 31, 2017	32,840,000
Exercised	925,000
Balance as at February 28, 2017	31,915,000

# **Complex and Non-Routine Transactions**

The Company may be required to record complex and non-routine transactions. These sometimes will be extremely technical in nature and require an in-depth understanding of with International Financial Reporting Standards as issued by the International Accounting Standards Board ("IASB"). Finance staff will consult with their third-party expert advisors as needed in connection with the recording and reporting of complex and non-routine transactions. In addition, an annual audit will be completed and presented to the Audit Committee for its review and approval.

# Segment reporting

A reportable segment, as defined by 'IFRS 8 Operating Segments', is a distinguishable business or geographical component of the Company, which are subject to risks and rewards that are different from those of other segments. The Company considers its primary reporting format to be business segments. The Company considers that it has only one reportable segment, being the development of the omega fatty acid products.

**RISK FACTORS** 

## Credit Risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Company's primary exposure to credit risk is on its cash held in bank accounts. The majority of cash is deposited in bank accounts held with major banks in Canada. As most of the Company's cash is held by one bank there is a concentration of credit risk. However, this risk is managed by using a major bank that is a high credit quality financial institution as determined by rating agencies.

# Liquidity Risk

The Company believes that at the present time it will not face significant liquidity risk as it will able to secure sufficient funding from a private placement.

#### **RISKS AND UNCERTAINTIES**

#### **Acquisition and Expansion**

The key to the Company's ongoing success will be its ability to create and enhance value through the skill, creativity and energy of its management team and the opportunities which the market presents. SPT will continue to seek out acquisition and expansion opportunities that offer acceptable risk-adjusted rates of return.

# **Regulatory Risk**

The Company and its proposed business are subject to various government legislation and regulations. Any change in such legislation or regulations adverse to the Company or its investments could affect the operating and financial performance of the Company. In addition, laws and policies relating to the protection of the environment have become increasingly important in recent years. Environmental laws and regulations can change rapidly, and the Company may become subject to more stringent environmental laws and regulations in the future. Compliance with more stringent environmental laws and regulations could have a material adverse effect on the Company's business, financial condition or results of operations.

# FORWARD LOOKING STATEMENTS

The information set forth in this MD&A contains statements concerning future results, future performance, intentions, objectives, plans and expectations that are, or may be deemed to be, forward looking statements. These statements concerning possible or assumed future results of operations of the Company are preceded by, followed by or include the words 'believes,' 'expects,' 'anticipates,' 'estimates,' 'intends,' 'plans,' 'forecasts,' or similar expressions. Forward-looking statements are not guarantees of future performance. These forward-looking statements are based on current expectations that involve numerous risks and uncertainties, including, but not limited to, those identified in the Risks Factors section. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions and future business decisions, all of which are difficult or impossible to predict accurately and many of which underlying the forward-looking statements are reasonable, any of the assumptions could prove inaccurate. These factors should be considered carefully, and readers should not place undue reliance on forward-looking statements. The Company has no intention and undertakes no obligation to update or revise any forward-looking statements, whether written or oral that may be made by or on the Company's behalf.

# **OFFICERS AND DIRECTORS**

Stan Lis	President, CEO & Director
Casey Forward	Director & CFO
Marcin Lukaszewicz	Director
Mike Wystrach	Director
Brian Banducci	Director
Glen Macdonald	Director

# **Registered Address:**

LeenLife Pharma International Inc. Suite 380 – 680 Hornby Street Vancouver, British Columbia V6C 3G6

Business Address:

LeenLife Pharma International Inc. Suite 504 – 666 Burrard Street Vancouver, British Columbia V6C 3P6