



**BLOX**Labs

**MANAGEMENT'S DISCUSSION AND ANALYSIS**

**Three Month Period ended June 30, 2018**

**Report Date – August 23, 2018**

## **BLOX LABS INC.**

Management's Discussion & Analysis  
Three Month Period Ended June 30, 2018

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### **INTRODUCTION**

The following Management's Discussion and Analysis ("MD&A") of Blox Labs Inc. ("Blox" or the "Company") has been prepared by management in accordance with the requirements of National Instrument 51-102. This MD&A should be read in conjunction with the condensed interim consolidated financial statements for the three month period ended June 30, 2018 and the audited annual financial statements for the years ended March 31, 2018 and 2017 and the related notes thereto.

The following information has been prepared by management in accordance with International Financial Reporting Standards ("IFRS"). All financial results are expressed in Canadian dollars, the reporting and functional currency of the Company, unless specifically noted.

Additional information relating to the Company, including the financial statements are available on the Blox website at [www.bloxlabs.ca](http://www.bloxlabs.ca) or on the Canadian System for Electronic Document Analysis and Retrieval ("SEDAR") website at [www.sedar.com](http://www.sedar.com).

### **FORWARD-LOOKING STATEMENTS**

The following Management's Discussion and Analysis ("MD&A") contains statements which, to the extent that they are not recitations of historical facts, may constitute forward-looking information under applicable Canadian securities legislation. Such forward-looking statements or information include financial and other projections as well as statements regarding the Company's future plans, objectives, performance, revenues, growth, profits, operating expenses or the Company's underlying assumptions. Forward-looking statements and information relating to the Company are based on the beliefs of management as well as assumptions made by and information currently available to us. The words "may", "would", "could", "will", "likely", "expect", "anticipate", "intend", "plan", "forecast", "project", "estimate" and "believe" or other similar words and phrases may identify forward-looking statements or information. Persons reading this MD&A are cautioned that such statements or information are only predictions, and that the Company's actual future results or performance may be materially different. This MD&A contains forward-looking statements relating to, among other things, regulatory compliance, the sufficiency of current working capital and the estimated cost and availability of funding. Such statements reflect the current views of management with respect to future events and are subject to certain risks, uncertainties and assumptions. Factors that could cause actual events or results to differ materially from those suggested by these forward-looking statements include, but are not limited to: the possibility of development or deployment difficulties or delays; the timing of entering into significant contracts; the performance of the global economy; industry analyst perception of the Company and its vision and future prospects; the success of certain business combinations engaged in by the Company or by its competitors; possible disruptive effects of organizational or personnel changes; new products and standards; risks related to acquisitions and international expansion; reliance on large customers; dependence upon key personnel and hiring; reliance on a limited number of suppliers; risks related to the Company's competition; the Company not adequately protecting its intellectual property; currency exchange rate risk; and including, but not limited to, other factors described in the Company's reports filed on SEDAR, its listing statement and those referred to under the heading "Risks and Uncertainties".

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### **FORWARD-LOOKING STATEMENTS** (continued)

In drawing a conclusion or making a forecast or projection set out in the forward-looking information, the Company takes into account the following material factors and assumptions in addition to the above factors: the Company's ability to execute on its business plan; timing of execution of outstanding or potential customer contracts by the Company; sales opportunities available to the Company; the Company's subjective assessment of the likelihood of success of a sales lead or opportunity; the Company's historical ability to generate sales leads or opportunities; and that sales will be completed at or above the Company's estimated margins. This list is not exhaustive of the factors that may affect the Company's forward-looking information. These factors should be considered carefully and readers should not place undue reliance on forward-looking information. All forward-looking statements made in this MD&A are qualified by this cautionary statement and there can be no assurance that actual results or developments anticipated by the Company will be realized. The Company disclaims any intention and obligation to update and revise forward-looking information, whether as a result of new information, future events or otherwise, except as required by law.

### **COMPANY OVERVIEW**

Blox was incorporated on April 4, 2014 under the Business Corporations Act of British Columbia as Big Rock Labs Inc. and changed its name to Blox Labs Inc. on November 16, 2017. The Company owns 100% of Big Rock Technologies Inc. which was incorporated on February 13, 2014 under the Business Corporations Act of British Columbia. The head office of the Company is located at Suite 206 - 213 Sterling Road; Toronto, Ontario M6R 2B2.

The Company is listed for trading on the Canadian Securities Exchange (the "CSE") under the symbol "**BLOX**" and on the Frankfurt stock exchange in Germany under the symbol "**BR1B**". Blox is a technology development company focused on creating best-in-class software solutions driven by emerging trends in Blockchain, Smart Contracts and Decentralized Applications. Blox is helping customers with solutions for business problems from proofs of concept through execution. The Company is currently piloting blockchain solutions for supply chain management and improvement as well as other areas. Blox is actively targeting partnerships and strategic acquisitions of growth companies.

On November 22, 2017, the Company completed a consolidation of its common shares at a ratio of one new share for every two old shares. On July 4, 2018, the Company completed a forward split of its common shares at a ratio of three new shares for every one old share. Consequently, all share and per share amounts in this MD&A have been restated to reflect these adjustments to share capital.

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### **BUSINESS DEVELOPMENT**

In light of the rapid rate of change at which technology and specifically software development is advancing, the Company's Board of Directors is of the view that in order to stay relevant in this competitive landscape, the assessment and inclusion of blockchain applications to its current and future portfolio of technology products is of sound and prudent business strategy.

#### CannaBLOX

In December 2017, the Company entered into an agreement with Liberty Leaf Holdings Ltd. ("Liberty Leaf") to develop a blockchain-based smart contracts ledger for the legalized cannabis industry. The CannaBLOX Blockchain software will aim to ease and obliterate logistical bottlenecks, ensure product safety and quality of supply, minimize fraud and potential criminal activity, and assist with taxation and regulatory compliance across various levels of government within the legalized Cannabis marketplace. Phase 1 development of CannaBLOX has begun and will include, among other things, refining project scope and modelling itemization, an environmental scan of the Canadian Cannabis landscape, CannaBLOX branding, and the completion of a Blockchain Whitepaper.

In a recent request for public feedback from the Government of British Columbia, IBM submitted a proposal suggesting the use of Blockchain technology as a means by which to track and document transactions across the Cannabis supply chain. In a November article from Bloomberg, IBM stated: "This type of transparency would bring a new level of visibility and control to the provincial regulators."

#### PetroBLOX

In May 2018, the Company entered into a partnership with Sonoro Energy Ltd. and has commenced development of PetroBLOX, a blockchain-based smart-contract supply chain management platform for the global oil and gas industry. Through the utilization of best-in-class smart contracts and decentralized application technologies, PetroBLOX will aim to enable and enhance workflow, maximize project management efficiency, and increase the level of transparency in the global exploration and production ("E&P") space. With applications to both the upstream and downstream verticals of the oil and gas sector, PetroBLOX will endeavour to assist and ease bottlenecks ranging from permitting, planning and procurement to rig mobilization and demobilization, all the way through to end-product commodity trading. Phase 1 development of PetroBLOX has begun and will include, among other things, refining project scope and modelling itemization, an environmental scan of the E&P industry status quo, PetroBLOX branding, and the completion of a blockchain white paper.

### **INVESTMENT**

In March 2018, the Company acquired 2,000,000 units of Sonoro Energy Ltd., a Canadian publicly traded corporation, for an acquisition cost of \$100,000. Each unit consists of a common share and a share purchase warrant wherein each share purchase warrant is exercisable into an additional common share at \$0.10 for a period of two years from the date of closing.

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**SELECTED QUARTERLY INFORMATION**

The table below summarized information reported for the most recent eight quarterly periods:

	<b>June 30, 2018</b>	<b>March 31, 2018</b>	<b>December 31, 2017</b>	<b>September 30, 2017</b>
	(\$)	(\$)	(\$)	(\$)
<b>Total assets</b>	1,476,843	550,388	732,946	70,637
<b>Total liabilities</b>	133,733	40,418	98,446	22,638
<b>Revenue</b>	-	-	50,000	-
<b>Net loss</b>	(587,007)	(121,326)	(113,499)	(8,464)
<b>Loss per share</b>	(0.00)	(0.00)	(0.00)	(0.00)

	<b>June 30, 2017</b>	<b>March 31, 2017</b>	<b>December 31, 2016</b>	<b>September 30, 2016</b>
	(\$)	(\$)	(\$)	(\$)
<b>Total assets</b>	78,616	111,034	182,642	<b>199,919</b>
<b>Total liabilities</b>	22,153	21,647	84,992	<b>25,696</b>
<b>Revenue</b>	-	-	-	-
<b>Net loss</b>	(32,924)	(8,263)	(76,573)	<b>(11,646)</b>
<b>Loss per share</b>	(0.00)	(0.00)	(0.00)	(0.00)

Significant variations in the most recent eight quarters are discussed below:

- a) During the quarter ended June 30, 2018, the total assets of the Company increased due to the completion of an equity financing for gross proceeds of \$1,111,650. In addition, the net loss for the period increased due to the contracting of additional consultants to expand the Company's operations and market exposure.
- b) During the quarter ended December 31, 2017, revenue increased to \$50,000 due to the CannaBLOX contract with Liberty Leaf Holdings Ltd. In addition, total assets increased in the period due to the completion of a non-brokered equity financing for gross proceeds of \$700,000.
- c) During the quarters ended December 31, 2017 and March 31, 2018, net loss increased due to increased consulting fees incurred in the development of the CannaBLOX project as well as a newly initiated market awareness program for the Company.

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**SELECTED ANNUAL INFORMATION**

Selected annual information for the years ended March 31, 2018, 2017 and 2016 is presented below:

	<b>2018</b>	<b>2017</b>	<b>2016</b>
	<b>(\$)</b>	<b>(\$)</b>	<b>(\$)</b>
<b>Total assets</b>	550,388	111,034	289,348
<b>Total liabilities</b>	40,418	21,647	58,241
<b>Shareholders' equity</b>	509,970	89,387	231,107
<b>Revenue</b>	50,000	116	1,800
<b>Net loss</b>	(276,213)	(141,720)	(335,974)
<b>Loss per share</b>	(0.01)	(0.00)	(0.01)

**RESULTS OF OPERATIONS****Three Month Period Ended June 30, 2018**Revenues

The Company did not generate any revenue during the three month period ended March 31, 2018 ("Current Quarter") or in the three month period ended March 31, 2017 ("Prior Quarter").

Expenses

The Company's expenses for the Current Quarter increased by \$575,107 relative to the Prior Quarter. This was due primarily to increased consulting fees incurred in developing the CannaBLOX ledger for Liberty Leaf. Furthermore, the Company incurred fees in connection with a new market awareness campaign for the Company. Finally, a total of \$289,500 was recorded as stock-based compensation in connection with the granting of incentive options during the Current Quarter.

**LIQUIDITY AND CAPITAL RESOURCES**

The Company had a working capital position of \$1,343,110 as at June 30, 2018, compared to \$509,970 as at March 31, 2018. The improvement in working capital was directly related to the equity financing completed in June 2018 for gross proceeds of \$1,111,650.

During the three month period ended June 30, 2018, the Company reported a net loss of \$587,007 due to the fact that revenue currently generated does not exceed the Company's operating expenses. Consequently, the Company reported a cash outflow from operations of \$929,354 for the three month period. The Company's ability to meet its obligations as they fall due and to continue to operate as a going concern is dependent upon the continued financial support of its creditors, access to equity financial markets and ultimately, the attainment of profitable operations.

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**LIQUIDITY AND CAPITAL RESOURCES** (continued)

The Company has successfully utilized both debt and equity financing in the past, but there is no assurance that such funding will be available in the future or if it is that it will be on terms that are acceptable. Management anticipates that its working capital is sufficient to meet its expected ongoing obligations for the coming year. However, if the Company requires additional capital and is unable to obtain acceptable financing, it will experience liquidity problems and management expects that it will need to curtail operations, liquidate assets, seek additional capital on less favorable terms and/or pursue other remedial measures. Any additional equity financing may involve substantial dilution

**OUTSTANDING SHARE DATA****Issued and**

As at the Report Date, there are 117,413,997 common shares issued and outstanding.

**Stock Options**

As at the Report Date, there are 7,290,000 stock options outstanding and exercisable at \$0.04 until May 25, 2023.

**Share Purchase Warrants**

As at the Report Date, the total number of share purchase warrants outstanding are summarized below:

<b>Number of warrants</b>	<b>Exercise Price</b>	<b>Expiry Date</b>
	<b>(\$)</b>	
20,397,000	0.033	November 27, 2019
2,250,000	0.17	October 9, 2020
22,647,000	0.05	

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**RELATED PARTY TRANSACTIONS**

The following summarizes the Company's related party transactions during the three month periods ended June 30, 2018 and 2017:

	<b>2018</b>	<b>2017</b>
	(\$)	(\$)
<b><i>Key management compensation:</i></b>		
Consulting fees paid or accrued to Jeff Zanini, Chief Executive Officer ("CEO") of the Company	42,000	-
Consulting fees paid or accrued to Harald Seemann, former CEO of the Company	12,000	-
Consulting fees paid or accrued to Jens Brandt, former Chief Financial Officer ("CFO") of the Company	12,000	3,000
Consulting fees paid to Sean McGrath, CFO of the Company	40,944	-
Consulting fees paid to Peter Karroll, a director of the Company	10,000	-
Share-based compensation vested for incentive stock options issued to directors and officers of the Company	188,235	-
	<b>295,179</b>	<b>3,000</b>

As at June 30, 2018, a total of \$1,728 (March 31, 2018 - \$Nil) was included in accounts payable and accrued liabilities owing to the CEO of the Company for reimbursable expenses.

As at June 30, 2018, a total of \$200 (March 31, 2018 - \$18,429) was included in accounts payable and accrued liabilities owing to the former CEO of the Company for consulting fees and reimbursable expenses.

**SUBSEQUENT EVENTS**

There were no material events subsequent to June 30, 2018.

**ACCOUNTING POLICIES AND CRITICAL ACCOUNTING ESTIMATES**

Significant accounting policies used by Blox are disclosed in note 3 to the March 31, 2018 audited annual consolidated financial statements. Preparing financial statements in accordance with IFRS requires management to make certain judgments and estimates. Changes to these judgments and estimates could have a material effect on the Company's financial statements and financial position. There were no changes to Blox's critical accounting estimates during the three month period ended June 30, 2018.



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**NEW ACCOUNTING STANDARDS**

The Company adopted the following standards effective April 1, 2018:

*IFRS 9, Financial instruments*

This new standard replaces International Accounting Standards ("IAS") 39, Financial Instruments: Recognition and Measurement. IFRS 9 addresses the classification, measurement and de-recognition of financial assets and financial liabilities, introduces a new impairment model for financial assets and new rules for hedge accounting.

IFRS 9 requires financial assets to be classified into one of three measurement categories on initial recognition: FVTPL, fair value through OCI and amortized cost. Measurement and classification of financial assets is dependent on the entity's business model for managing financial assets and the contractual cash flow characteristics of the financial asset. The new standard retains most of the existing requirements for financial liabilities.

IFRS 9 introduces a new impairment model for financial assets. This new model may result in the earlier recognition of credit losses as it requires the Company to account for expected credit losses from the time the financial instruments are first recognized.

*IFRS 15, Revenue from Contracts with Customers*

This new standard is based on the principle that revenue should be recognized to depict the transfer of goods or services to customers at an amount that the entity expects it will be entitled to in exchange for those goods.

IFRS 15 introduces a new five step model for the recognition of revenue based on when control of a good or service transfers to a customer. The notion of control replaces the existing notion of risks and rewards and could result in changes in the timing of revenue recognition for certain contracts

The adoption of these standards did not have a material impact on the Company's financial statements.

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**NEW ACCOUNTING STANDARDS (continued)**

The following standard has been issued for annual periods beginning on or after January 1, 2019 but is not yet effective:

*IFRS 16, Leases*

This new standard replaces the existing leasing guidance in IAS 17, Leases.

IFRS 16 distinguishes between leases and service contracts on the basis of whether the customer controls the asset being leased. For those contracts determined to meet the definition of a lease, IFRS 16 requires a lessee to recognize on the balance sheet a lease asset along with the associated lease liability which reflects future lease payments, similar to current finance lease accounting. There are limited exceptions for leases with a term of less than 12 months or leases of assets which have a very low value. As a result of the adoption of IFRS 16, operating leases which were previously only recognized on the statement of earnings will be recognized on the consolidated statement of financial position.

The Company has not yet assessed the potential impact of the application of this standard.

The following standard has been issued for annual periods beginning on or after January 1, 2021 but is not yet effective:

*IFRS 17, Insurance Contracts*

IFRS 17 is a new standard that requires insurance liabilities to be measured at a current fulfillment value and provides a more uniform measurement and presentation approach for all insurance contracts. These requirements are designed to achieve the goal of a consistent, principle-based accounting for insurance contracts. IFRS 17 supersedes IFRS 4, *Insurance Contracts*, and related interpretations.

The Company has not yet assessed the potential impact of the application of this standard.

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**RISKS AND UNCERTAINTIES****Conflicts of Interest Risk**

Certain of the Company's directors and officers are, and may continue to be, involved in other business ventures in the technology industry through their direct and indirect participation in corporations, partnerships, joint ventures, etc. that may become potential competitors of the products the Company intends to provide. Situations may arise in connection with potential acquisitions or opportunities where the other interests of these directors and officers conflict with or diverge from the Company's interests. In accordance with the Business Corporations Act of British Columbia, directors who have a material interest in any person who is a party to a material contract or where a proposed material contract is required, subject to certain exceptions, have to disclose that interest and generally abstain from voting on any resolution to approve the contract. In addition, the directors and the officers are required to act honestly and in good faith with a view to the Company's best interests. However, in conflict of interest situations, the Company's directors and officers may owe the same duty to another company and will need to balance their competing interests with their duties to the Company. Circumstances (including with respect to future corporate opportunities) may arise that may be resolved in a manner that is unfavorable to us.

**Uninsured or Uninsurable Risk**

The Company may become subject to liability for risks against which the Company cannot insure or against which the Company may elect not to insure due to the high cost of insurance premiums or other factors. The payment of any such liabilities would reduce the funds available for the Company's usual business activities. Payment of liabilities for which the Company does not carry insurance may have a material adverse effect on the Company's financial position and operations.

**Key Personnel Risk**

The Company's success will depend on its directors and officers to develop the Company's business and manage its operations, and on the Company's ability to attract and retain key technical, sales and marketing staff or consultants. The loss of any key person or the inability to find and retain new key persons could have a material adverse effect on the Company's business. Competition for qualified technical, sales and marketing staff, as well as officers and directors can be intense and no assurance can be provided that the Company will be able to attract or retain key personnel in the future, which may adversely impact the Company's operations. There are no compensatory plans or arrangements with respect to the executive officers resulting from the resignation, retirement or any other termination of employment of the officer's employment or from a change of named executive officers' responsibilities following a Change of Control. The Issuer has not granted any termination or change of control benefits. In case of termination of executive officers, common law and statutory law applies.

**Speculative Nature of Investment Risk**

An investment in the Company's common shares carries a high degree of risk and should be considered as a speculative investment by purchasers. The Company has not paid dividends, and is unlikely to pay dividends in the immediate or near future. The Company is in the development phase of its business. The Company's operations are not yet sufficiently established such it can mitigate the risks associated with its planned activities.

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**RISKS AND UNCERTAINTIES** (continued)**Liquidity and Future Financing Risk**

The Company may require additional financing to fund future operations and expansion plans. The Company plans to raise further funds to carry out its business plan, but it does not yet have a commitment from anyone to invest the funds. The Company's ability to secure any required financing to sustain its operations will depend in part upon prevailing capital market conditions, as well as the Company's business success. There can be no assurance that the Company will be successful in the Company's efforts to secure any additional financing or additional financing on terms satisfactory to the Company's management. If additional financing is raised by issuing common shares in the Company's authorized capital, control of the Company may change and shareholders may suffer additional dilution. If adequate funds are not available, or are not available on acceptable terms, the Company may be required to scale back its business plan or cease operating.

**Going Concern Risk**

The Company's financial statements have been prepared on a going concern basis under which an entity is considered to be able to realize its assets and satisfy its liabilities in the ordinary course of business. The Company's future operations are dependent upon the identification and successful completion of equity or debt financing and the achievement of profitable operations at an indeterminate time in the future. There can be no assurances that the Company will be successful in completing equity or debt financing or in achieving profitability. The financial statements do not give effect to any adjustments relating to the carrying values and classification of assets and liabilities that would be necessary should the Company be unable to continue as a going concern.

**Global Economy Risk**

A potential economic slowdown and downturn of global capital markets can make the raising of capital by equity or debt financing more difficult. The Company will be dependent upon the capital markets to raise additional financing in the future, while the Company establishes a user and customer base for its products. Access to financing can be negatively impacted by a global economic downturn. As such, the Company is subject to liquidity risks in meeting the Company's development and future operating cost requirements in instances where cash positions are unable to be maintained or appropriate financing is unavailable. These factors may impact the Company's ability to raise equity or obtain loans and other credit facilities in the future and on terms favorable to the Company and its management. If uncertain market conditions persist, the Company's ability to raise capital could be jeopardized, which could have an adverse impact on the Company's operations and the trading price of the Company's common shares on the Canadian Securities Exchange ("CSE").

**Dividend Risk**

The Company has not paid dividends in the past and does not anticipate paying dividends in the near future. The Company plans to retain potential earnings to finance further growth and, when appropriate, retire debt.

**Share Price Volatility Risk**

The Company's common shares are listed for trading on the CSE. External factors outside of the Company's control such as announcements of quarterly variations in operating results, revenues and costs, and sentiments toward technology sector stocks may have a significant impact on the market price of the Company's common shares. Global stock markets, including the CSE, have from time to time experienced extreme price and volume fluctuations that have often been unrelated to the operations of particular companies. The same applies to companies in the technology sector. There can be no assurance that an active or liquid market will develop or be sustained for the Company's common shares.

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**RISKS AND UNCERTAINTIES** (continued)**Increased Costs of Being a Publicly Traded Company**

As a Company with publicly traded securities, the Company will incur significant legal, audit and filing fees. Securities legislation and the rules and policies of the CSE require listed companies to, among other things, adopt corporate governance and related practices, and to continuously prepare and disclose material information, all of which will significantly increase the Company's legal and financial compliance costs.

**CAPITAL MANAGEMENT**

The Company defines its capital as shareholders' equity. The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to explore all strategic options and to maintain a flexible capital structure for its projects for the benefit of its stakeholders. The Company manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Company may attempt to issue new shares, acquire or dispose of assets or adjust the amount of cash. The Company expects its capital resources will be sufficient to carry its operations through the current operating period. The Company is not subject to externally imposed capital requirements.

**FINANCIAL INSTRUMENTS**

The Company is exposed to varying degrees to a variety of financial instrument related risks:

**Credit risk**

The Company's cash and cash equivalents are held in large Canadian financial institutions. The Company maintains cash deposits with Schedule A financial institutions, which from time to time may exceed federally insured limits. The Company has not experienced any significant credit losses and believes it is not exposed to any significant credit risk.

**Foreign currency risk**

Foreign currency risk is the risk that the fair values of future cash flows of a financial instrument will fluctuate because they are denominated in currencies that differ from the respective functional currency. The Company is not currently exposed to foreign exchange risk.

**Interest rate risk**

Interest rate risk is the risk the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Financial assets and liabilities with variable interest rates expose the Company to cash flow interest rate risk. The Company does not hold any financial liabilities with variable interest rates. The Company does maintain bank accounts which earn interest at variable rates but it does not believe it is currently subject to any significant interest rate risk.

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**FINANCIAL INSTRUMENTS (continued)****Liquidity risk**

The Company's ability to continue as a going concern is dependent on management's ability to raise additional funding through future equity issuances and through short-term borrowing. The Company manages its liquidity risk by forecasting cash flows from operations and anticipating any investing and financing activities. Management and the Board of Directors are actively involved in the review, planning and approval of significant expenditures and commitments.

**Fair value**

The carrying value of the cash and cash equivalents and accounts payable and accrued liabilities approximates their fair value, due to the short-term maturities of these instruments. The fair value of short-term investment is measured using level 1 of the fair value hierarchy.

**Price risk**

Price risk is the risk that the value of financial instruments will fluctuate as a result of changes to market prices (other than those arising from interest rate or currency risk) whether caused by factors specific to an individual investment, its issuer, or all factors affecting all instruments traded in a market or segment. The Company's short-term investment consists of common shares in Sonoro Energy Ltd. which is a publicly traded corporation on the Canadian Securities Exchange. Consequently, there is a risk that the fair value of this investment will fluctuate due to future price changes.

**OFF-BALANCE SHEET ARRANGEMENTS**

As at the Report Date, the Company did not have any off-balance sheet debt nor did it have any transactions, arrangements, obligations (including contingent obligations) or other relationships with any unconsolidated entities or other persons that may have material current or future effect on financial conditions, changes in the financial conditions, results of operations, liquidity, capital expenditures, capital resources, or significant components of revenue or expenses.

**COMMITMENTS**

As at the Report Date, the Company had no commitments.

**OUTLOOK**

Blox is focused on creating best-in-class software solutions driven by emerging trends in Blockchain, Smart Contracts and Decentralized Applications. Blox is helping customers with solutions for business problems from proofs of concept through execution. The Company's recent projects, CannaBLOX and PetroBLOX, have demonstrated the efficacy of the Company's business plan. Consequently, Blox is actively targeting additional partnerships and strategic acquisitions of growth companies.

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### **ADDITIONAL DISCLOSURE**

#### **Name Change**

On November 22, 2017, the Company changed its name from Big Rock Labs Inc. to Blox Labs Inc., and it changed its CSE trading symbol from "BLA" to "BLOX".

#### **Board and Management Changes**

Mr. Stephane Bigue resigned as director of the Company in November 2017, and Jeff Zanini was appointed to the Board of Directors. Mr. Zanini has more than 25 years of experience as a senior executive in supply chain logistics. He has a record for building best-in-class organizations with a relentless focus on growth strategies and profitability.

Mr. Zanini subsequently accepted the position of Chief Executive Officer after the resignation of Harald Seemann in March 2018. Jerry Habuda was concurrently appointed to the Board of Directors of the Company to replace Mr. Seemann. Mr. Habuda enjoyed a long and distinguished career with the Toronto police department and has over 35 years of experience in law enforcement and specialized units.

In April 2018, Philip Morrison resigned as a director of the Company, and he was replaced by Thomas Clarke. Mr. Clarke is registered as a professional geoscientist with APEGBC and APEGA. He is also registered as a professional natural scientist in geoscience with the South African Council for Natural Scientific Professions.

In May 2018, Sean McGrath accepted the position of Chief Financial Officer following the resignation of Jens Brandt. Mr. McGrath is a chartered professional accountant (CPA, CGA) who has spent the last 20 years providing financial management and consulting services to publicly traded companies.

Peter Karroll was appointed to the Board of Directors of the Company in May 2018. Mr. Karroll has a distinguished record of achievement in leadership roles with numerous companies over the last 25 years, primarily in the entertainment industry.

In August 2018, Curtis Ingleton accepted the position of Chief Technology Officer with Blox. Mr. Ingleton is currently a technology developer and lead researcher who has guided several companies. He couples 20 years of computer networking experience with nearly a decade of work in additive manufacturing ("AM") technology, applied robotics and 3-D printing. With these skillsets he founded Genius IE: an engineering consortium focused on additive manufacturing technology. Mr. Ingleton conducts his research in co-operation with both industry and academia to create future materials, processes and equipment. His services have been sought out by General Motors, Magna Corp. and Klik-Klik to name a few. Product development, process and equipment design are all experiential strengths Mr. Ingleton draws on. He has been awarded Make Magazine's world's best 3-D printer, Southern Ontario's top 40 under 40 business people and has received a nomination for a McMaster University honorary degree. Mr. Ingleton brings the resources of a prototyping lab to any company he works with, accelerating their response to market demands and allowing them to deploy sensible solutions for their clients while producing impactful software solutions for the projects he has been involved with.

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### **ADDITIONAL DISCLOSURE** (continued)

Recently, he has begun plans to standardize the way the industry configures, maintains and manages crypto-mines. He is in the forefront of discussion groups and panels that are pushing forward the evolution of blockchain smart contracts, decentralized applications (“Dapps”) and decentralized autonomous organizations (“DAOs”).

#### **Shareholder Lock-Up**

In May 2018, certain major shareholders entered into voluntary pooling agreements, representing 18,600,000 common shares of the Company. These voluntarily pooled shares represent approximately 16% of the current issued and outstanding share capitalization of the Company. The terms of the pooling agreement will restrict resale of the shares for a period of 18 months, effective May 8, 2018. There will be no shares released in any tranches whatsoever during the 18 month period. In addition to the voluntarily pooled shares as noted above, under regulatory order, 18,499,314 common shares of the Company that are held by the former CEO have been subject to mandatory trading restriction for a period of 60 months, effective as of May 7, 2018. These additionally restricted shares represent a further 16% of the current issued and outstanding share capitalization of the Company. As a result, a total of approximately 32% of the currently issued and outstanding share capitalization of the company has been restricted from trading for between 18 and 60 months.

### **CORPORATE INFORMATION**

#### Legal Counsel

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Vancouver, BC V6B 2V2

#### Auditor

RSM Canada LLP  
Suite 700 - 11 King Street West  
PO Box 27  
Toronto, ON M5H 4C7

#### Officers

Jeff Zanini – *Chief Executive Officer*  
Sean McGrath – *Chief Financial Officer*  
Curtis Ingleton – *Chief Technology Officer*

#### Listings

Canadian Securities Exchange: **BLOX**  
Frankfurt Stock Exchange: **BR1B**  
OTC: **BLLXF**

#### Board of Directors

Jeff Zanini – *Chief Executive Officer*  
Peter Karroll – *Independent*  
Thomas Clarke – *Independent*  
Jerry Habuda – *Independent*

#### Transfer Agent

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