

# TRU-TRACE<sup>™</sup> Technologies

# **Condensed Interim Consolidated Financial Statements**

For the three and six months ended October 31, 2020 TruTrace Technologies Inc. (Expressed in Canadian dollars)
Unaudited



# **NOTICE TO READER**

Under National Instrument 51-102, Part 4, subsection 4.3(3) (a), if an auditor has not performed a review of the interim financial statements; they must be accompanied by a notice indicating that the financial statements have not been reviewed by an auditor.

The accompanying unaudited condensed interim consolidated financial statements have been prepared by and are the responsibility of the management.

The Company's independent auditor has not performed a review of these financial statements in accordance with the standards established by the Canadian Institute of Chartered Accountants for a review of interim financial statements by an entity's auditor.



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CONDENSED INTERIM CONSOLIDATED STATEMEN	TS OF FINANC	IAL POS	ITION		
(unaudited)					
As at			October 31,		April 30,
Expressed in Canadian dollars	Note		2020		2020
Assets					
Current Assets					
Cash		\$	49,319	\$	12,536
Receivables	4		64,323		29,396
Prepaids and deposits			36,000		31,991
		·	149,642		73,923
Non-Current Assets					
Equipment			13,581		15,894
Intangible assets	5		355,187		-
Total Assets		\$	518,410	\$	89,817
Liabilities					
Current Liabilities					
Accounts payable and accrued liabilities			1,795,660		2,416,837
. ,		\$	1,795,660	\$	2,416,837
Non-Current Liabilities		•	,,	•	, -,
Loans payable			40,000		-
Convertible debentures	6		378,017		242,197
			2,213,677		2,659,034
Shareholders' Deficiency					
Share capital	7		14,689,024		13,511,366
Equity reserves	7		3,937,007		3,859,566
Deficit			(20,321,298)		(19,940,149)
Total Shareholders' Deficiency			(1,695,267)		(2,569,217)
Total liabilities and shareholder's deficiency		\$	518,410	\$	89,817

Nature of operations and going concern (note 1)

Subsequent events (note 11)

On behalf of the Board of Directors:

<u>"Robert Galarza"</u> <u>"Michael Kraft"</u>

Chief Executive Officer Director



CONDENSED INTERIM CONSOLIDATED STATEMENTS OF OPERATIONS AND			For the three mon	ths e	nded October 31,		For the six mo	nths e	ended October 31,
COMPREHENSIVE LOSS Expressed in Canadian dollars - unaudited	Note		2020		2019		2020		2019
Revenues									
Service revenue	10	\$	72,000	\$	303,520	\$	162,000	\$	351,520
Expenses									
Corporate development costs	8	\$	-	\$	185,818	\$	600	\$	448,228
Amortization of intangible assets			25,223		-		25,223		-
Depreciation			1,111		1,519		2,313		3,162
General and administrative costs			156,148		165,854		261,688		466,357
Product development costs	8		268,229		576,087		268,229		1,152,391
Salaries, subcontractors, and benefits	8		121,641		211,189		243,294		482,120
Stock-based compensation	7,8		7,604		66,709		27,124		434,241
			579,956		1,207,176		828,471		2,986,499
Other expense (income)									
Foreign exchange			50,945		8,714		(8,667)		17,722
Interest and other expense			44,942		2,282		55,846		2,885
Gain on settlement of debt	7		-		-		(332,500)		-
			95,887		10,996		(285,321)		20,607
Net comprehensive loss		\$	(603,843)	\$	(914,652)	\$	(381,150)	\$	(2,655,586)
Loss per share		Ś	(0.01)	\$	(0.01)	\$	(0.00)	\$	(0.03)
Weighted average number of common shares outstanding – basic and diluted		7	112,802,128	Ÿ	82,209,086	Y	103,074,321	Y	81,206,734



Expressed in Canadian dollars – Unaudited	Number of Common	Share Capital	Equity Reserves	Deficit	Total Shareholders
D.L	Shares	ć 42 704 0CC	¢2.246.252	¢/45 200 067\	Deficiency
Balance at April 30, 2019	80,204,382	\$ 12,784,066	\$3,246,353	\$(15,300,967)	\$729,452
Private placement	2,880,950	716,033	4,205	-	720,238
Issuance of convertible debentures	-	-	37,620	-	37,620
Share issue cost	26,400	(18,733)	4,277	-	(14,456)
Stock-based compensation	-	-	434,241	-	434,241
Net loss	-	-	-	(2,655,586)	(2,655,586)
Balance at October 31, 2019	83,111,732	\$13,481,366	\$3,726,696	\$(17,956,553)	\$(748,491
Balance at April 30, 2020	83,361,732	\$ 13,511,366	\$3,859,566	\$(19,940,148)	\$(2,569,216)
Shares for software license fee	7,700,000	346,500	-	-	346,500
Shares for debt settlement	19,000,000	617,500	-	-	617,500
Issue of shares	4,273,160	213,658	-	-	213,658
Issue of convertible debentures	-	-	50,317	-	50,317
Stock-based compensation	-	-	27,124	-	27,124
Net loss	-	-	-	(381,150)	(381,150)
Balance at October 31, 2020	114,334,892	\$ 14,689,024	\$3,937,007	\$(20,321,298)	\$(1,695,267)



CONDENSED INTERIM CONSOLIDATED STATEMENTS OF CASH  For the six months ended October				
FLOWS				
Expressed in Canadian dollars – unaudited		2020	2019	
Operating activities				
Net loss for the period	\$	(381,150)	\$ (2,655,586)	
Adjustments for:				
Accretion expense		36,902	191	
Amortization		25,223	-	
Depreciation		2,313	3,162	
Gain on debt settlement		(332,500)	-	
Interest on convertible debentures		12,894	316	
Stock-based compensation		27,124	434,241	
		(609,194)	(2,217,676)	
Net changes in non-cash working capital items:				
Increase in receivables		(34,927)	(283,308)	
Increase in prepaid expenses		(4,009)	(12,494)	
Increase in accounts payable		349,913	492,731	
Increase in contract liability		-	12,534	
Funds used in operating activities		(298,217)	(2,008,213)	
Financing activities				
Proceeds from issuance of common shares		-	705,781	
Proceeds from issuance of convertible debentures		295,000	261,050	
Proceeds from loan payable		40,000	-	
Funds provided by financing activities		335,000	966,831	
Net Increase (decrease) in cash		36,783	(1,041,382)	
Cash, beginning of period		12,536	1,163,219	
Cash, end of period	\$	49,319	\$ 121,837	



### 1. NATURE OF OPERATIONS

TruTrace Technologies Inc., (the "Company") is a full-service technology company that has developed a fully integrated software platform, secured on a blockchain infrastructure that gives clients the ability to store, manage, share and immediately access quality assurance and testing details, Certificates of Authenticity ("CoA"), as well as motion and movement intelligence on inventory from batches and lots to serialized items. The Company was incorporated under the British Columbia Business Companies Act on October 19, 2011 and is publicly listed on the Canadian Securities Exchange "CSE", under the trading symbol "TTT". The head office and the records and registered office is located at L120, 2303 – 4th St SW, Calgary, AB, T2S 2S7.

These condensed interim consolidated financial statements have been prepared on a going concern basis, which implies the Company will continue to realize its assets and discharge its liabilities in the normal course of business. As of October 31, 2020, the Company has incurred losses and generated negative cash flows from operations. The Company's ability to continue as a going concern is dependent upon the continued financial support from its shareholders, the ability of the Company to obtain necessary financing to continue operations and ultimately the attainment of profitable operations. These factors indicate the existence of a material uncertainty that may cast significant doubt on the ability of the Company to continue as a going concern. These condensed interim consolidated financial statements do not reflect any adjustments that may be necessary if the Company is unable to continue as a going concern.

### 2. BASIS OF PREPARATION OF THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

# a) Statement of Compliance

These unaudited interim condensed consolidated financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34, Interim Financial Reporting, using accounting policies consistent with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board ("IASB"), and do not include all of the information required for full annual financial statements.

The notes presented in these condensed consolidated interim financial statements include only significant events and transactions occurring since the Company's last fiscal year end and they do not include all of the information required in the Company's most recent annual financial statements. These condensed consolidated interim financial statements follow the same accounting policies and methods of application as the Company's annual financial statements and should be read in conjunction with the Company's annual financial statements for the year ended April 30, 2020, which were prepared in accordance with IFRS as issued by IASB. Other than the estimated useful life on intangible asset acquired there have been no changes in judgments or estimates from those disclosed in the consolidated financial statements for the year ended April 30, 2020.

These condensed interim consolidated financial statements were authorized for issuance by the Board of Directors as of December 28, 2020.

### b) Basis of Measurement

These condensed interim consolidated financial statements have been prepared on a historical cost basis; modified where applicable.

# c) Presentation Currency

These condensed interim consolidated financial statements are presented in Canadian dollars which is also the Company's functional currency.



### 2. BASIS OF PREPARATION OF THE CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS (CONT'D)

# d) Use of Estimates and Judgements

The preparation of condensed consolidated interim financial statements in compliance with IFRS requires management to make certain critical accounting estimates. It also requires management to exercise judgements in applying the Company's accounting policies.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# a) Intangible asset

An intangible asset is an identifiable asset without physical substance. An asset is identifiable if it is separable, or arises from contractual or legal rights, regardless of whether those rights are transferrable or separable from the Company or from other rights and obligations. Intangible asset include scientific or technical knowledge, design and implementation of new processes or systems, licences and intellectual property.

Finite-lived intangible asset acquired externally or internally generated and available for use are measured at cost less accumulated amortization and impairment losses. The amortization is recognized straight-line over their estimated useful lives from the date they are available for use. The cost of a group of intangible asset acquired externally is allocated to the individual intangible asset based on their relative fair values. The cost of intangible assets acquired externally comprises its purchase price and any directly attributable cost of preparing the asset for its intended use.

The amortization period of the Company's intangible asset is as follows:

Туре	Amortization period
License	5 years

Intangible asset with infinite lives are not amortized and are therefore subject to annual impairment testing.

# b) Impairment for Intangible asset

The carrying amounts of non-financial assets, intangible assets and equipment, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Intangible assets that have indefinite lives and intangible assets not yet put into use are evaluated for impairment at least annually.

Impairment exists when the carrying amount of an asset exceeds its recoverable amount, which is the higher of its fair value less costs to sell or its value in use. The fair value less costs to sell calculation is based on available data from observable market prices, less incremental costs. The value in use calculation is based on a discounted cash flow model. These calculations require the use of estimates and forecasts of future cash flows. Qualitative factors, including market size and market growth trends, strength of customer demand and degree of variability in cash flows, as well as other factors, are considered when making assumptions with regard to future cash flows and the appropriate discount rate. A change in any of the significant assumptions or estimates used to evaluate the underlying assets could result in a material change to the carrying amount of the asset and/or its recoverable amount.



### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

### b) Impairment for Intangible asset (cont'd)

Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed, to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of amortization, if no impairment had been recognized. Write-downs as a result of impairment are recognized in the consolidated statements of operations and comprehensive loss.

The Company's impairment tests for goodwill and intangible assets are based on the greater of value in use calculations that use a discounted cash flow model and estimated fair value less cost to sell. The value-in-use calculations employ the following key assumptions: future cash flows, growth projections including economic risk assumptions and estimates of achieving key operating metrics. The cash flows are derived from the Company's budget for the future and do not include restructuring activities that the Company is not yet committed to or significant future investments that will enhance the asset base of the cash-generating unit ("CGU") being tested.

The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash inflows and the growth rate used for extrapolation purposes. The estimated fair value less cost to sell is based on the amount obtainable from the sale of the asset in an arm's length transaction between knowledgeable and willing parties, less cost of disposal.

# 4. RECEIVABLES

	October 31, 2020	April 30, 2020
Trade receivables	\$ 46,160	\$ -
HST receivable	18,163	29,396
Total receivables	\$ 64,323	\$ 29,396

### 5. INTANGIBLE ASSET

In July 2020, the Company signed a software license agreement with OrionOne Global, Inc. ("OrionOne"), a global supply chain provider delivering best-in-class technology which serves as a logistics and tracking smart-hub for navigating shipments and logistics worldwide. Under the agreement, TruTrace will be able to leverage the OrionOne platform to support commercialization of its core products for its customers. The licensing cost of \$380,410 has been capitalised under intangible asset. The Company's license is being amortized using the straight line method over its useful lives of 5 years. Amortization for the six months ended October 31, 2020 - \$25,223 (October 31, 2019-nil).



# 6. CONVERTIBLE DEBENTURES

	0	ctober 31, 2020	April 30, 2020
Opening balance	\$	<b>242,197</b> \$	-
Issuance of convertible notes		360,000	275,000
Issuance costs		(10,000)	(13,950)
Allocation of equity component		(50,318)	(37,620)
Accretion		36,902	7,158
Accrued interest		12,894	11,609
Converted into common shares		(213,658)	-
	\$	<b>378,017</b> \$	242,197

The following summarizes the Company's unsecured convertible debentures ("Debentures") at face value as at October 31, 2020:

	Issuance Date	Maturity Date	Face Rate	Principal (in CAD)
Debenture 2 to 4	31-10-2019	31-10-2022	8.25%	75,000
Debenture 5 to 14	02-09-2020	02-09-2023	8.25%	360,000
Total				435,000

The Company estimates 15% to be the market interest rate for a similar debt instrument without a conversion option. The initial liability component of the Debentures was calculated at the present value of interest payments and expected return using a discount rate of 15%. The equity component was determined using the residual method whereby, the fair value of the equity component is arrived at by deducting the amount determined separately for the liability from the face value of the instrument. Using this method, the Company determined that the fair value of the conversion features were \$87,938 which were recorded in the Company's equity reserve.

October 31, 2019 Debentures - The holders are entitled to convert the unpaid principal and interest into units of the Company (each, a "Debenture Unit") at a conversion price of \$0.25 per Debenture Unit, with each Debenture Unit comprised of one common share of the Company and one transferable share purchase warrant (each, a "Debenture Warrant"), with each Debenture Warrant exercisable into one additional common share at an exercise price of \$0.30 per Debenture Warrant for a period equal to the later of: (i) ninety days from the date of conversion, or (ii) three years from the date of issue.

September 2, 2020 Debentures - The holders are entitled to convert the unpaid principal and interest into units of the Company (each, a "Unit") at a conversion price of \$0.05 per Unit, with each Unit comprising of one common share of the Company and one non-transferable share purchase warrant (each, a "Warrant"), and with each Warrant exercisable into one share (each, a "Warrant Share") at a price of \$0.05 per Warrant Share for a period of two years from the closing date, subject to adjustment as provided for in the debenture certificate.

The Company shall have the right to require the holders of Debentures to convert any principal and interest amount outstanding if, for any 10 consecutive trading days commencing on the date that is four months plus one day following the grant date and prior to the maturity date, the closing price of the common shares of the Company is greater than \$0.50 (for October 31, 2019 issue) or \$0.20 (for September 2, 2020 issue), subject to adjustment as provided for in the certificate representing the Debenture.

On August 14, 2020, the Company converted Debentures of \$213,658 consisting of \$200,000 of principal and \$13,658 of interest into 4,273,160 common shares @ \$0.05 per share.



### 7. SHARE CAPITAL

### **Authorized share capital**

Unlimited number of common shares and preferred shares without par value.

### Common shares issued

In August 2019, the Company closed the first tranche of a private placement financing consisting of 2,040,000 units at \$0.25 per unit for proceeds of \$510,000. Each unit consists of one common share and one common share purchase warrant, which entitles the holder to purchase one additional common share of the Company at \$0.30 per share for a period of three years. The fair value of the warrants was determined to be \$nil using the residual method.

In September 2019, the Company closed the second tranche of a private placement financing consisting of 840,950 units at \$0.25 per unit for proceeds of \$210,238. Each unit consists of one common share and one common share purchase warrant, which entitles the holder to purchase one additional common share of the Company at \$0.30 per share for a period of three years. The fair value of the warrants was determined to be \$4,205 using the residual method.

In connection with the aforementioned private placements, the Company paid transaction costs of \$14,456 in cash, issued 26,800 shares to the agent valued at \$6,600, and issued 26,800 agent warrants valued at \$4,277. The agent warrants were estimated using the Black-Scholes Option Pricing Model with the following assumptions: risk-free interest rate of 1.53%, an expected life of three years, an expected volatility of 134% and no expected dividends.

On November 8, 2019 the Company issued 250,000 common shares with a fair value of \$30,000 to settle vendor debt.

On June 24, 2020, the Company settled \$950,000 of indebtedness (the "Indebtedness") previously owed to its primary vendor responsible for software development, design and maintenance of the Company's proprietary StrainSecure™ platform. Pursuant to the settlement of the Indebtedness, the Company issued 9,500,000 common shares of the Company to an assignee and 9,500,000 common shares to an officer of the Company who was a second assignee of the vendor. The Company has recognized a gain of \$332,500 on the settlement.

On July 2, 2020 the Company issued 7,700,000 common shares to an officer of the Company in exchange for a software licence. The shares on the date of grant were valued at \$346,500.

On August 14, 2020, the Company converted Debentures of \$213,658 consisting of \$200,000 of principal and \$13,658 of interest into 4,273,160 common shares @ \$0.05 per share.

### Warrants

There were no warrants issued during the period ended October 31, 2020. As at October 31, 2020, the Company had the following warrants outstanding:

Date issued	Expiry date	Exercise price		Number of warrants outstanding
August 22, 2019	August 22, 2022	\$	0.30	2,040,000
September 13, 2019	September 13, 2022	\$	0.30	840,950
September 13, 2019	September 13, 2022	\$	0.30	26,400
				2,907,350

The weighted average remaining contractual life of warrants outstanding as of October 31, 2020 was 1.83 years.



# 7. SHARE CAPITAL (CONT'D)

### **Options**

As at October 31, 2020 the Company had the following options outstanding and exercisable:

Expiry Date	Exerc	ise Price	Remaining Contractual	Number of Options Nur	mber of Options
			Life (years)	Outstanding	Exercisable
Feb 28, 2021	\$	0.36	0.33	500,000	500,000
May 18, 2023		0.30	2.24	11,500,000	11,500,000
September 28, 2023		0.30	2.91	300,000	300,000
May 7, 2024		0.26	3.52	500,000	500,000
May 10, 2024		0.245	3.53	150,000	150,000
July 30, 2024	\$	0.25	3.75	1,400,000	966,668

On May 7, 2019, the Company issued 500,000 stock options to an employee. These options vested upon grant. The exercise price of these options is \$0.26, and they expire on May 7, 2024.

On May 10, 2019, the Company issued 150,000 stock options to an employee. These options vested upon grant. The exercise price of these options is \$0.245, and they expire on May 10, 2024.

On July 30, 2019, the Company issued 1,500,000 stock options to employees and directors of the Company. Of the options issued, 250,004 of these options vested upon grant, with another 249,998 vesting on the first anniversary of the grant, and the remaining 249,998 vesting on the second anniversary of the grant. The exercise price of these options is \$0.25 and fair valued, using the Black-Scholes Pricing Model, at \$0.20 per option. The remaining 750,000 options vest on specific performance of milestones set out and agreed to. As of April 30, 2020, approximately 97% of these options vested. The remaining 3% options will vest upon the achievements towards the remaining performance milestones. All of the 1,500,000 issued expire on July 30, 2024.

The following is a summary of the Company's stock option activity:

	31	L-10-2020	30-04-2020		
	Number of	Weighted Average	Number of	Weighted Average	
	Options	<b>Exercise Price</b>	Options	<b>Exercise Price</b>	
Opening Balance	14,900,000	0.30	12,783,334	0.30	
Granted	-	-	2,150,000	0.25	
Forfeited	(550,000)	0.29	(33,334)	0.30	
Closing Balance	14,350,000	0.30	14,900,000	0.30	
Exercisable at period end	13,916,668	0.30	13,766,670	0.30	

For the three and six months ended October 31, 2020, the company incurred stock-based compensation expenses for \$7,604 and \$27,124 respectively (October 31, 2019-\$66,709 and \$434,242 respectively).



### 8. RELATED PARTY TRANSACTIONS

Summary of key management personnel compensation:

Key management personnel include those persons having authority and responsibility for planning, directing and controlling the activities of the Company as a whole. The Company has determined that key management personnel consist of members of the Company's Board of Directors and corporate officers. The remuneration of directors and key management personnel during the three months and six months ended October 31, 2020 is set out below:

	For the three months ended				For the six months ended	
		October 31,			October 31,	
		2020	2019		2020	2019
Director fees	\$	51,000	9,000	\$	102,000	18,000
Salaries, subcontractors, and benefits		37,500	114,000		75,000	228,000
Stock-based compensation		6,656	33,408		25,229	102,736
	\$	95,156	156,408	\$	202,229	348,736

### **Corporate Development Costs**

On June 1, 2018, the Company entered into a master services agreement with a company controlled by a director to provide marketing, web development, planning, patent work, administrative services, and facilitation and negotiation services. For the three and six months ended October 31, 2020, the Company didn't incur any such fees compared to the three and six months ended October 31, 2019 which amounted to \$40,500 and \$78,000 respectively. As at October 31, 2020, the Company was indebted to this company for \$80,671 (April 30, 2020 - \$85,671) which is included in accounts payable and accrued liabilities.

# **Product Development Costs**

On January 19, 2018, the Company entered into a master services agreement and a statement of work to develop the initial phases of the product development strategy necessary to launch the TruTrace platform. The Company shares an officer with the service provider. All work entered into between the Company and service provider since that time has related specifically to the development and design of the StrainSecure<sup>TM</sup> platform.

For the three and six months ended October 31, 2020, the Company incurred \$268,229 for product development costs compared to the three and six months ended October 31, 2019 which amounted to \$576,087 and \$1,152,391 respectively which principally consisted of development costs. As at October 31, 2020, the Company was indebted to the service provider for \$372,988 (April 30, 2020 - \$1,060,959).

# **Software License fees**

The Company has incurred \$382,410 of software license fees paid or payable to an officer of the Company. \$35,303 is included in accounts payable as at October 31, 2020 (October 31, 2019-\$nil).

# Other

As at October 31, 2020 \$Nil (April 30, 2020 - \$6,425) of expense reimbursement were due to a former director of the Company.



### 9. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Company is exposed to risks that arise from its use of financial instruments. This note describes the Company's objectives, policies and processes for managing those risks and the methods used to measure them. Further quantitative information in respect of these risks is presented throughout these condensed consolidated interim financial statements.

### a) Credit Risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations. Financial instruments which are potentially subject to credit risk for the Company consist primarily of cash and cash equivalents and trade receivables. The carrying amount of financial assets represents the maximum credit exposure. All cash is held at a Canadian Chartered Bank.

# b) Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. The Company's policy is to ensure that it will always have sufficient cash to allow it to meet its liabilities when they become due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation. If future cash flows are uncertain, the liquidity risk increases.

The Company monitors its risk of shortage of funds by monitoring the maturity dates of existing financial liabilities. The Company's financial liabilities are comprised of accounts payable and accrued liabilities, and loan payable. The Company anticipates it will have adequate liquidity to fund its financial liabilities through its existing working capital and equity issues. Furthermore, a portion of liabilities are expected to be settled in common shares of the Company, thereby mitigating liquidity risk. However, there is no assurance that the Company will have sufficient cash flow to be able to discharge its future financial liabilities.

	Payments due by Period									
		< 1 year	More than 1 year and up to 2 years		2 - 3 years		Total			
Accounts payable and accrued liabilities	\$	1,795,660	\$	_	\$		\$ 1,795,660			
Convertible debentures	Ψ	-	7	75,000	Y	360,000	435,000			
Loans payable		-		40,000		-	40,000			
	\$	1,795,660	\$	115,000	\$	360,000	\$ 2,270,660			

### c) Interest Rate Risk

Interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Cash flow interest rate risk is limited to potential decreases on the interest rate offered on cash held with chartered Canadian financial institutions. The Company considers this risk to be immaterial.



# 9. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONT'D)

# Fair values of financial instruments

The judgements and estimates are made in determining the fair values of the financial instruments that are recognized and measured at fair value in the consolidated financial statements. To provide an indication about the reliability of the inputs used in determining fair value, the Company has classified its financial instruments into the three levels prescribed under the accounting standards. An explanation of each level is as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

As of October 31, 2020, the Company's financial instruments consist of receivables net of HST and accounts payable. Cash is measured at fair value with level 1 input. The fair values of receivables, and accounts payable and accrued liabilities approximate their carrying values due to the relatively short-term to maturity nature.

The carrying value of the convertible debentures approximates fair value as the liability component was discounted using an estimated market rate.

# 10. ECONOMIC DEPENDENCE

# Major customer

The Company derived approximately 100% (2019 - nil %) of its revenue from one customer. Sales to this customer may fluctuate significantly from time to time depending on the timing and level of services provided. Significant transactions from such a customer may expose the Company to a concentration of credit risk and difficulties in collecting amounts due, which could harm the Company's financial results.

# 11. SUBSEQUENT EVENTS

The company made additional applications for the Canada Emergency Business Account ("CEBA") loan program. Under the program, the company may be entitled to receive an additional \$20,000 of funding.