

**Spirit Bear Capital Corp.**  
(A Capital Pool Company)

Management Discussion & Analysis

For the year ended January 31, 2018

303 - 750 West Pender Street  
Vancouver, BC  
V6C 2T7

## **SPIRIT BEAR CAPITAL CORP.**

### **(A Capital Pool Company)**

Management discussion and analysis

For the year ended January 31, 2018

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This Management Discussion and Analysis (“**MD&A**”) of financial position and results of operation are as at April 23, 2018 and should be read in conjunction with the condensed interim financial statements for the year ended January 31, 2018 and related notes (the “**Annual Financial Statements**”). The Interim Financial Statements of the Company have been prepared in accordance with International Financial Reporting Standards (“**IFRS**”). Except as otherwise disclosed, all dollar figures included therein and in the following management discussion and analysis are quoted in Canadian dollars. Additional information can be found at the website [www.sedar.com](http://www.sedar.com).

Certain sections of this MD&A may contain forward-looking statements.

All statements, other than statements of historical fact, made by the Company that address activities, events or developments that the Company expects or anticipates will or may occur in the future are forward-looking statements, including, but not limited to, statements preceded by, followed by or that include words such as “may”, “will”, “would”, “could”, “should”, “believes”, “estimates”, “projects”, “potential”, “expects”, “plans”, “intends”, “anticipates”, “targeted”, “continues”, “forecasts”, “designed”, “goal”, or the negative of those words or other similar or comparable words. Readers are cautioned that these statements which describe the Company’s plans, objectives, and budgets may differ materially from actual results. See additional discussion under “Risks and Uncertainties” section.

## **CORPORATE PROFILE AND OVERALL PERFORMANCE**

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Spirit Bear Capital Corp. (the “**Company**”) was incorporated under the Business Corporations Act (British Columbia) on November 8, 2011. The Company is classified as a Capital Pool Company (“**CPC**”) while the principal business is the identification and evaluation of assets or a business (the “**Qualifying Transaction**” (“**QT**”)) and, once identified or evaluated, to negotiate an acquisition or participation in a business subject to receipt of shareholder approval, if required, and acceptance by regulatory authorities.

During the year ended January 31, 2018, on December 4, 2017, as amended on December 22, 2017 the Company entered into a letter of intent with FinX Solutions Inc. pursuant to which the Company will acquire all of the issued and outstanding shares of FinX in exchange for shares of the Company. Subsequent to the year ended January 31, 2018, on March 16, 2018 the Company entered into a securities exchange agreement with FinX Solutions Inc. pursuant to which the Company will acquire all of the issued and outstanding shares of FinX in exchange for shares of the Company on a basis of 1.977 Company’s shares for each FinX Share. As a result of this agreement FinX will become a wholly-owned subsidiary of the Company and the Company operating in the Financial Technology industry sector. In addition, subject to the policies of the Exchange, all outstanding stock options and common share purchase warrants of FinX that have not been duly exercised prior to the effective time of the proposed transaction will be exchanged for new dilutive securities of the Company that will entitle the holders to receive, upon exercise thereof, the Company’s securities, rather than FinX securities, on substantially the same economic terms and conditions as were applicable to such FinX dilutive securities immediately before the transaction. The Company is presently listed and trading on the NEX under the symbol SBG.H.

The Company’s head office, principal address and registered and records office is located at Suite 303, 750 West Pender Street Vancouver, BC V6C 2T7.

In September 2017, James Anderson resigned as a director of the Company. Zula Kropivnitski was appointed as his replacement on the board of directors.

In October 2017 the Company closed a private placement and issued a total of 5,400,000 common shares at a price of CDN\$0.095 per Share, for gross proceeds of CDN\$513,000. All Shares issued are subject to a hold period of four months and one day and as such may not be traded until February 4, 2018. No finder’s fee was paid in connection with the private placement.

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As at January 31, 2018, the Company had cash and cash equivalents of \$621,924 and accumulated deficit of \$281,430. See “Liquidity and Capital Resources”.

**RESULTS OF OPERATIONS**

As at January 31, 2018, the Company was a CPC. Accordingly, the Company has not recorded any revenues, and depends upon share issuances to fund its administrative expenses. See the summary of results, below:

## Selected Financial Data

	For the years ended January 31,		
	2018	2017	2016
	\$	\$	\$
Interest income	673	889	1,372
General and administrative expenses	(56,917)	(35,106)	(25,733)
Net and comprehensive loss	(118,732)	(34,247)	(24,361)
Basic and diluted loss per share	(0.02)	(0.01)	(0.01)
Working capital	536,987	148,701	182,918
Total assets	637,357	157,201	190,999
Total shareholders' equity	536,987	148,701	182,918

**Net and comprehensive loss**

At January 31, 2018, the Company had not yet achieved profitable operations and has accumulated losses of \$281,430 (January 31, 2017 - \$162,698) since inception. These losses resulted in a net loss per share (basic and diluted) for the nine months ended January 31, 2018 of \$0.02 (January 31, 2017 - \$0.01).

**Results of Operations**

The major expense incurred during the year ended January 31, 2018 and three months ended January 31, 2018 of \$62,488 related to qualifying transaction described in the “Corporate Profile and Overall Performance” section above. No such expense was recorded in the comparative periods of the previous year.

The operating and administrative expenses for the year ended January 31, 2018 totaled \$56,917 (2017 - \$35,106). The major expenses were office and administration fee of \$15,553 (2017 - \$nil) and professional fees of \$27,070 (2017 - \$18,139).

The operating and administrative expenses for the three months ended January 31, 2018 totaled \$29,090 (January 31, 2017 - \$10,795). The major expenses were professional fees of \$9,874 (2017 - \$8,400) and office and administration expenses of \$15,000 (2017 - \$nil).

The office and administration expenses incurred during the three months and year ended January 31, 2018 related to a transaction described in the “Corporate Profile and Overall Performance” section above.

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Summary of quarterly results for the last consecutive 8 quarters

Historical quarterly financial information derived from the Company's eight most recently completed quarters is as follows:

	Quarters Ended			
	January 31, 2018	October 31, 2017	July 31, 2017	April 30, 2017
	\$	\$	\$	\$
Net and Comprehensive Loss	(84,364)	(20,447)	(7,033)	(6,888)
Basic and Diluted Loss Per Share	(0.01)	(0.00)	(0.00)	(0.00)
Weighted Average Shares	9,400,006	4,643,478	3,000,000	3,000,000

	Quarters Ended			
	January 31, 2017	October 31, 2016	July 31, 2016	April 30, 2016
	\$	\$	\$	\$
Net and Comprehensive Loss	(10,615)	(5,355)	(9,674)	(8,573)
Basic and Diluted Loss Per Share	(0.00)	(0.00)	(0.00)	(0.00)
Weighted Average Shares	3,000,000	3,000,000	3,000,000	3,000,000

Basic and diluted loss per share and weighted average shares calculation does not include 1,000,006 escrowed shares as they are contingently returnable.

**LIQUIDITY AND CAPITAL RESOURCES**

The Company has financed its operations to date through the issuance of common shares. The Company continues to seek capital through various means including the issuance of equity.

The Company's liquidity and capital resources are as follows:

	January 31, 2018	January 31, 2017
	\$	\$
Cash and cash equivalents	621,924	154,733
Total current assets	637,357	157,201
Trade payables and accrued liabilities	100,370	8,500
Working capital	536,987	148,701

The increase in cash and cash equivalents of \$467,191 is a result of private placement closed in October 2017. The Company raised of \$513,000 and paid cash share issue costs of \$5,982.

Management believes the Company has sufficient funds on hand to meet anticipated administrative and other related expenditures.

As of the date hereof, the Company did not have any commitments for capital expenditures.

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As a CPC, the Company is subject to externally imposed capital requirements as outlined in Exchange Policy 2.4 and summarized below:

- 1) No salary, consulting, management fees or similar remuneration of any kind may be paid directly or indirectly to a related party of the Company or a related party of a QT;
- 2) Gross proceeds realized from the sale of all securities issued by a CPC may only be used to identify and evaluate assets or businesses and obtain shareholder approval for a QT;
- 3) No more than the lesser of \$210,000 and 30% of the gross proceeds from the sale of securities issued by a CPC may be used for purposes other than to identify and evaluate QT;
- 4) After the completion of its IPO and until the completion of a QT, a CPC may not issue any securities unless written acceptance of the Exchange is obtained before the issuance of the securities.

**OFF-BALANCE SHEET TRANSACTIONS**

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The Company does not have any off-balance sheet arrangements as at January 31, 2018 or as of the date of this report.

**CRITICAL JUDGEMENTS AND ESTIMATES**

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The preparation of the Condensed Interim Financial Statements in accordance with IFRS requires the Company to make estimates and assumptions concerning the future. The Company's management reviews these estimates and underlying assumptions on an ongoing basis, based on experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to estimates are adjusted for prospectively in the period in which the estimates are revised.

Estimates and assumptions where there is significant risk of material adjustments to assets and liabilities in future accounting periods include the fair value measurements for financial instruments and the recoverability and measurement of deferred tax assets.

**Significant Judgments**

The preparation of the Condensed Interim Financial Statements in accordance with IFRS requires the Company to make judgments, apart from those involving estimates, in applying accounting policies. The most significant judgments applying to the Company's condensed interim financial statements include the assessment of the Company's ability to continue as a going concern and whether there are events or conditions that may give rise to significant uncertainty.

**ACCOUNTING STANDARDS AND AMENDMENTS NOT YET ADOPTED**

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There were no changes to the Company's accounting policies during the year ended January 31, 2018.

A number of new standards, amendments to standards and interpretations applicable to the Company are not yet effective for the year ended January 31, 2018 and have not been applied in preparing these condensed interim financial statements. The Company is currently considering the possible effects of the revised standard which will be effective to the Company's financial statements for the year ending January 31, 2018 or later:

IFRS 2 – Share Based Payments: the amendments eliminate the diversity in practice in the classification and measurement of particular share-based payment transactions which are narrow in scope and address specific areas of classification and measurement. It is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted provided it is disclosed. Management does not anticipate this standard having a material effect on the Company's condensed interim consolidated financial statements.

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IFRS 9 – Financial Instruments is part of the IASB's wider project to replace IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets: amortized cost and fair value. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. The standard is effective for annual periods beginning on or after January 1, 2018.

IFRS 15 – Clarifications to IFRS 15 “Revenue from Contracts with Customers” issued. The amendments do not change the underlying principles of the standard, just clarify and offer some additional transition relief. The standard is effective for annual periods beginning on or after January 1, 2018.

IFRS 16 – Leases, establishes principles for the recognition, measurement, presentation and disclosure of leases, with the objective of ensuring that lessees and lessors provide relevant information that faithfully represents those transactions. The standard is effective for annual periods beginning on or after January 1, 2019.

IAS 12 – Income Taxes: amendments to IAS 12 to clarify the recognition of a deferred tax asset for unrealized losses.

Other accounting standards or amendments to existing accounting standards that have been issued but have future effective dates are either not applicable or not expected to have a significant impact on the Company's condensed interim financial statements.

**RISKS & UNCERTAINTIES**

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The Company currently has no source of recurring income, has not commenced commercial operations, has no significant assets other than cash, has no history of earnings and does not intend to pay dividends. In addition, there can be no assurance that the Company will be able to obtain additional financing in the future on terms acceptable to the Company or at all.

The Company's success depends to a certain degree upon key members of the management. It is expected that these individuals will be a significant factor in our growth and success. The loss of the service of members of the management team or certain key employees could have a material adverse effect on the Company.

**FINANCIAL INSTRUMENTS**

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The Company is exposed in varying degrees to a variety of financial instrument related risks. The Board of Directors approves and monitors the risk management processes, inclusive of documented investment policies, counterparty limits, and controlling and reporting structures. The type of risk exposure and the way in which such exposure is managed is provided as follows:

**Credit Risk**

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Company's primary exposure to credit risk is on its cash and cash equivalents held in bank accounts. The Company has deposited the cash and cash equivalents with a high credit quality financial institution as determined by rating agencies. The risk of loss is low.

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#### Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. The Company's approach to managing liquidity is to ensure that it will have sufficient liquidity to meet liabilities when due. Trade payables and accrued liabilities are due within the current operating period. The Company has a sufficient cash balance to settle current liabilities.

#### Market Risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return. The Company is not exposed to market risk.

#### Interest Rate Risk

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is exposed to interest rate risk, from time to time, on its cash balances. Surplus cash, if any, is placed on call with financial institutions and management actively negotiates favorable market related interest rates.

#### Capital Management

The Company defines capital as the Company's shareholder's equity. The Company's objectives when managing capital is to safeguard its accumulated capital by maintaining a sufficient level of funds to complete the Company's QT while providing adequate returns to shareholders.

## **SHARE CAPITAL**

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As at January 31, 2018, the Company had 9,400,006 (January 31, 2017 – 4,000,006) common shares issued and outstanding of which 1,000,006 (January 31, 2017 – 1,000,006) shares of the Company are held in escrow and will be released to shareholders upon completion of a qualified transaction in accordance with Exchange Policy 2.4 over a period of up to 36 months.

## **STOCK OPTIONS**

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#### Stock Options

The Company has adopted a stock option plan (the "Stock Option Plan") pursuant to which it can grant options to directors, officers and technical consultants for up to 10% of the issued and outstanding common shares. Under the plan, the exercise price of an option may not be less than the closing market price during the trading day immediately preceding the date of the grant of the option, less any applicable discount allowed by the TSX-V. The options can be granted for a maximum term of 5 years and vest at the discretion of the board of directors.

Any common shares acquired pursuant to the exercise of options prior to the completion of the Qualifying Transaction must be deposited in escrow and will be subject to escrow until the final exchange bulletin is issued

The reserve account records items recognized as stock-based compensation expense until such time that the stock options are exercised, at which time the corresponding amount will be transferred to share capital. During the year ended January 31, 2018, 500,000 incentive stock options of the Company expired unexercised.

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**DISCLOSURE OF DATA FOR OUTSTANDING COMMON SHARES**

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As at the date of this report, the Company had 9,400,006 common shares outstanding, and the Company does not have options or warrants outstanding.

**OTHER MD&A REQUIREMENTS**

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Additional information relating to the Company may be found on SEDAR at [www.sedar.com](http://www.sedar.com) including, but not limited to:

- the Company's audited financial statements for the year ended January 31, 2018;
- and

This MD&A has been approved by the Board on April 23, 2018.