

# **SOUTHTECH CAPITAL CORPORATION**

## **Management Discussion and Analysis**

This Management Discussion and Analysis for Southtech Capital Corporation is for the period ended September 30, 2013 and should be read in conjunction with the unaudited financial statements for the period ended September 30, 2013.

### **DESCRIPTION OF BUSINESS**

Southtech Capital Corporation the ("Corporation") was incorporated pursuant to the provisions of the *Business Corporations Act* (Alberta) on April 21, 2011. The Corporation is a Capital Pool Company ("CPC") as defined pursuant to Policy 2.4 of TSX Venture Exchange Inc. ("TSX Venture"). The Corporation's business is to identify and evaluate corporations, businesses or assets for acquisition and once identified and evaluated, to negotiate an acquisition or participation subject to receipt of shareholder and regulatory approval.

The Corporation now has 6,000,000 Common Shares outstanding, and the directors and officers of the Corporation own or control, directly or indirectly, 4,000,000 Common Shares.

The Common Shares of the Corporation commenced trading under the stock symbol "STU.P" on May 3, 2012.

### **OPERATIONAL REVIEW**

#### **General and Administrative**

General and administrative expense ("G&A") for the period ended September 30, 2013 was \$18, stock exchange filing fees totaled \$2,100 and professional fees from Burstall Winger LLP totaled \$1,475.

#### **Net Income and Cash Flow from Operations**

The Corporation has not yet conducted any operations. A net loss of \$3,593 resulted for the period ended September 30, 2013 for a year to date total of \$23,415.

#### **Financial Resources and Liquidity**

The Corporation's approach to managing liquidity risk is to ensure that it will have sufficient liquidity to meet liabilities when due. As at September 30, 2013 the Corporation had a cash balance of \$223,817 to settle current liabilities of nil. All of the Corporation's financial liabilities have contractual maturities of 30 days or are due on demand and are subject to normal trade terms.

## SHARE CAPITAL

### (a) Issued

No shares were issued during the period ended September 30, 2013.

### (b) Outstanding Stock Options

The Corporation has adopted an incentive stock option plan in accordance with the policies of the TSX Venture (the "Stock Option Plan") which provides that the Board of Directors of the Corporation may from time to time, in its discretion, grant to directors, officers, employees and consultants of the Corporation non transferable options to purchase common shares, provided that the number of Common Shares reserved for issuance under the Stock Option Plan shall not exceed ten percent (10%) of the issued and outstanding Common Shares. The options are exercisable for the period of up to ten (10) years. In addition, the number of common shares reserved for issuance to any one person shall not exceed five percent (5%) of the issued and outstanding Common Shares and the number of Common Shares reserved for issuance to any one consultant will not exceed two percent (2%) of the issued and outstanding Common Shares. The Board of Directors determines the price per Common Share and the number of Common Shares which may be allocated to each director, officer, employee and consultant and all other terms and conditions of the option, subject to the rules of TSX Venture.

No options have been issued during the period ended September 30, 2013.

### (c) Escrow

Pursuant to an escrow agreement dated as of December 31, 2011 among the Corporation, CIBC Mellon Trust Company and certain shareholders of the Corporation, 4,000,000 of the issued and outstanding Common Shares have been deposited in escrow. Upon the Corporation completing a Qualifying Transaction, as defined in Policy 2.4 of the TSX Venture, the Common Shares held pursuant to the escrow agreement shall be released as to 10% immediately following the issuance of the bulletin of TSX Venture announcing final acceptance of the Qualifying Transaction (the "Initial Release") and an additional 15% every six months following the Initial Release. As at September 30, 2013 no Common Shares have been released from escrow.

## RELATED PARTY TRANSACTIONS

During the period ending September 30, 2013 the Corporation incurred expenses totaling \$1,475 for legal fees to companies with a common officer or director.

## SELECTED QUARTERLY INFORMATION

Period Ended	September 30, 2013	December 31, 2012
Net revenue	\$ -	\$ -
Net loss	\$ (23,416)	\$ (77,503)
Net loss per share - basic & diluted	\$ 0.00	\$ 0.00

The Corporation has not yet conducted any operations.

## CONTRACTUAL OBLIGATIONS AND OFF-BALANCE SHEET ARRANGEMENTS

The Corporation is not a party to any industry contracts or obligations and there are no off-balance sheet arrangements.

## **CRITICAL ACCOUNTING ESTIMATES**

There are no critical or material accounting estimates.

## **BUSINESS RISKS**

The Corporation is a Capital Pool Company under the policies of the TSX Venture. If the Corporation fails to complete a Qualifying Transactions within 24 months of listing, which has not yet occurred, the TSX Venture could suspend or delist the common shares of the Corporation. The Alberta Securities Commission may issue an interim cease trade order against the Corporation's securities and the common shares if the common shares of the Corporation are suspended from trading on the TSX Venture. In addition, certain of the currently issued and outstanding securities of the Corporation held by insiders may be cancelled.

Although management of the Corporation will work diligently to identify a Qualifying Transaction, there is no assurance that a Qualifying Transaction will be entered into or be completed.

The Corporation believes it has no significant credit risk.

The Corporation's approach to managing liquidity risk is to ensure that it will have sufficient liquidity to meet liabilities when due. As at September 30, 2013 the Corporation had cash on hand in excess of its liabilities. All of the Corporation's financial liabilities have contractual maturities of 30 days or are due on demand and are subject to normal trade terms.

Market risk is the risk of loss that may arise from changes in market factors such as interest rates, foreign exchange rates, and commodity and equity prices.

The Corporation has cash balances and no interest-bearing debt.

The Corporation does not have assets or liabilities in foreign currency.

## **NEW ACCOUNTING PRONOUNCEMENTS**

### **Adoption of New Accounting Policies**

These unaudited financial statements represent the Corporation's financial results of operations and financial position under IFRS for the period ended September 30, 2013.

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS). These are the Corporation's first financial statements prepared in accordance with IFRS and IFRS 1, First-time Adoption of International Financial Reporting Standards, has been applied.

### **Estimates**

Certain accounting policies are identified as critical accounting policies because they require management to make judgments and estimates based on conditions and assumptions that are inherently uncertain. These accounting policies could result in materially different results should the underlying assumptions or conditions change. Management assumptions are based on factors that, in management's opinion are relevant and appropriate at the time such assumptions are made, and may change over time as operating conditions change. There are no critical accounting estimates at this time.

## **FUTURE ACCOUNTING PRONOUNCEMENTS**

Certain pronouncements were issued by the IASB or the IFRS Interpretations Committee that are mandatory for accounting periods beginning after January 1, 2011 or later periods. The Corporation has not applied these within these financial statements.

- IFRS 9: Financial Instruments (Effective for periods beginning on or after July 1, 2013)
- IFRS 10: Consolidation which replaces SIC-12, Consolidation - Special Purpose Entities and

- parts of IAS 27, Consolidated and Separate Financial Statements (Effective for periods beginning on or after January 1, 2013)
- IFRS 11: Joint Arrangements which supersedes IAS 31, Interest in Joint Ventures, and SIC-13, Jointly Controlled Entities - Non-monetary Contributions by Ventures (Effective for periods beginning on or after January 1, 2013)
  - IAS 12: Deferred Tax: Recovery of Underlying Assets (Amendments to IAS 12) (Effective for periods beginning on or after January 1, 2012)
  - IFRS 13: Fair Value Measurement (Effective for periods beginning on or after January 1, 2013)
  - IFRIC 20: Stripping Costs In The Production Phase Of A Surface Mine(Effective for periods beginning on or after January 1, 2013)

The Corporation has not yet assessed the impact of these standards or determined whether they will adopt the standards early.

## **CORPORATE INFORMATION**

### **CONTACT**

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### **AUDITORS**

BDO Canada LLP  
Calgary, Alberta

### **DIRECTORS**

Wade Larson  
Paul Readwin  
Michael Kraft  
Dale Johnson  
Donald Whalen

### **Forward Looking Statements**

Except for historical financial information contained herein, certain of the matters discussed in this document may be considered forward- looking statements. Such statements include declarations regarding management's intent, belief or current expectations. Prospective investors are cautioned that any such forward-looking statements are not guarantees of future performance and involve a number of risks and uncertainties; actual results could differ materially from those indicated by such forward-looking statements. Some of the important factors, but certainly not all, that could cause actual results to differ materially from those indicated by such forward-looking statements are: (i) that the information is of a preliminary nature and may be subject to further adjustment, (ii) the possible unavailability of financing, (iii) start-up risks, (iv) general operating risks, (v) dependence on third parties, (vi) changes in government regulation, (vii) the effects of competition, (viii) dependence on senior management, (ix), impact of the Canadian economic conditions, (x) fluctuations in currency exchange rates and interest rates.