

# MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE THREE AND NINE MONTHS ENDED MAY 31, 2018 AND MAY 31, 2017

**REPORT DATE – JULY 25, 2018** 

#### **INTRODUCTION**

This management discussion and analysis ("MD&A") of the Company covering the nine months period ending May 31, 2018 is prepared as of July 25, 2018. This MD&A reviews and summarizes the activities of High Hampton Holdings Corp. (the "Company") and supports the financial results for the nine months ended May 31, 2018 with historical information. This information should be read along with the Company's consolidated financial statements for the May 31, 2018 nine months ended, and related notes attached thereto, which were prepared in accordance with International Financial Reporting Standards ("IFRS"). All amounts herein are stated in Canadian Dollars unless otherwise indicated. Our financial statements and the management's discussion and analysis are intended to provide a reasonable base for the investor to evaluate our financial situation.

#### **Forward Looking Statements**

This MD&A may contain "forward looking statements" that reflect the Company's current expectations and projections about its future results. When used in this MD&A, words such as "estimate", "intend", "expect", "anticipate" and similar expressions are intended to identify forward looking statements, which, by their very nature, are not guarantees of the Company's future operational or financial performance, and are subject to risks and uncertainties and other factors that could cause the Company's actual results, performance, prospects or opportunities to differ materially from those expressed in, or implied by, these forward looking statements. In this MD&A, such forward looking statements include statements concerning the Company's business objectives that have not yet materialized; the Company's investigation of business opportunities; the Company's goal to commence operations; the Company's intent and ability to raise capital; and the Company's goal to enhance shareholder value.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this MD&A or as of the date otherwise specifically indicated herein. Due to risks and uncertainties identified elsewhere in this MD&A, actual results may differ materially from current expectations. The Company disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

## **Stock Exchanges**

High Hampton trades in Canada, ticker symbol HC on the CSE, and in Europe, ticker symbol 0HCN on the FSE. Neither the CSE, nor the FSE has approved nor disapproved the contents of this MD&A. Neither the CSE, nor the FSE accepts responsibility for the adequacy or accuracy of this MD&A.

# **Marijuana Industry Involvement**

Canadian listings (CSE) will remain in good standing as long as they provide the disclosure that is required by regulators and complying with applicable licensing requirements and the regulatory framework enacted by the applicable state in which they operate. Marijuana is legal in certain states, however, marijuana remains illegal under US federal law, and the approach to enforcement of US federal law against marijuana is subject to change. Shareholders and investors need to be aware that adverse enforcement actions could affect their investments, and that High Hampton's ability to access private and public capital could be affected and or could not be available to support continuing operations.

#### **OVERALL PERFORMANCE**

## **Description of Business**

High Hampton Holdings Corp. was incorporated under the name Infinity Minerals Corp. on November 12, 2010, under the laws of the province of British Columbia, Canada. The name of the Company was changed to Herbal Clone Bank Canada Inc. on August 29, 2014 and subsequently to High Hampton Holdings Corp. on June 18, 2015. The corporate office and principal place of business address is Suite 804 - 750 W Pender Street, Vancouver, British Columbia, Canada, V6C 2T7. The Company is a reporting issuer in British Columbia, Ontario and Alberta, and its common shares are traded on the Canadian Securities Exchange (the "CSE") under the symbol "HC", on the Frankfurt Exchange under the symbol "FSE: OHCN" and on the USA: OTC under the symbol HHPHF.

The Company's wholly owned subsidiary, The Herbal Clone Bank Inc. ("**THC**"), is a private company that was acquired by the Company by way of a reverse takeover on August 31, 2014. THC had made application with Health Canada in 2013 to become a Licensed Producer under (and as defined in) the Marihuana for Medical Purposes Regulations (the "MMPR")<sup>1</sup>.

THC's business objective was initially to supply vegetative (first growth) stage cannabis to Licensed Producers enabling them to focus exclusively on the flowering stage of crop production, and thereby eliminating first growth stage infrastructure costs and doubling output by cutting grow cycles from 16 weeks to eight. THC's business plan also anticipated the development of a horticultural facility in Okanagan Falls, British Columbia from which specific services were to be provided including propagation, direct cultivation and sale of purebred cultivars optimized for medical purposes; cloning; marijuana strain storage and database maintenance. Although THC's MMPR license application was submitted to Health Canada in November 2013, the application did not proceed to the final stages, and no facility was ultimately built. Consequently, the Company commenced investigation into alternative avenues of entry into the medical and/or retail marijuana industry.

On August 29, 2017, the Company acquired all the issued and outstanding shares of CoachellaGro Corp. ("CoachellaGro"), a California corporation in the business of seeking and evaluating industrial land municipally zoned for medical-use cannabis, growing facilities, and ancillary cannabis-related businesses to acquire in California. CoachellaGro made its initial investment in the Coachella Property, a 10.8-acre property situated in the proposed cannabis industrial park located in Coachella, California.

CoachellaGro was awarded a conditional use permit ("CUP") on May 2nd, 2018 for development of a full-service production facility in order to serve third party state licensed medical marijuana operators. The City of Coachella has been progressive in setting up city ordinance that sets aside 120 acres within which will be a legal framework for the cultivation, production, extraction, distribution and transportation of cannabis. The complex is intended to contain all the necessary; security, infrastructure, equipment, labour and skilled management, supplies and ancillary services for a closed loop production process flow.

<sup>1</sup> Health Canada's MMPR was recently modified on August 24, 2016 and renamed *Access to Cannabis for Medical Purposes Regulations* (ACMPR) but for the purposes of this MD&A, the acronym MMPR will be used to refer to the current Health Canada regulations.

#### **QUARTER REVIEW**

#### **New Business Opportunities**

During the nine months ended May 31, 2018, Company management continued to investigate potential revenue-generating opportunities and is currently engaged in discussions with several cannabis-related businesses seeking to enter the public marketplace.

## **Board and Management Changes**

On October 25, 2017, the Company's board of directors appointed Fiona Fitzmaurice as Chief Financial Officer of the Company following the resignation of Rukie Liyanage.

On December 11, 2017, the Company's board of directors appointed David E. Argudo as Chief Executive Officer of the Company. Argudo has been an invaluable asset to the Company in not only facilitating the application process for the Conditional Use Permit ("CUP") for its wholly owned CoachellaGro asset within the Coachella cultivation zone but has also been instrumental in setting the direction and creating the strategy in order to consolidate the cannabis industry in California through targeted acquisitions.

On January 23, 2018, Brendan Purdy resigned as director of the Company. The remaining board elected Fiona Fitzmaurice to the board of directors to fill the vacancy.

On March 16, 2018, Paul Mann joined the Company as Chief Operations Officer.

On April 10, 2018, High Hampton retained Marc J. Ross, Esq., of Sichenzia Ross Ference Kesner LLP, as the Company's U.S. Cannabis Legal Counsel.

#### Significant Events

On December 1, 2017, the Company's board of directors approved the implementation of a restricted share unit plan (the "RSU Plan"), fixed stock option plan (the "Fixed Plan, and grant of an aggregate of 2,550,000 restricted share units pursuant to the RSU Plan (each, an "RSU"). Under the RSU Plan, eligible persons may (at the discretion of the Board) be allocated a number of RSUs as the Board deems appropriate, with vesting provisions also to be determined by the Board, subject to a maximum vesting term of three (3) years from the end of the calendar year in which RSUs were granted. Upon vesting, eligible participants shall be entitled to a cash payment equal to the number of RSUs granted, multiplied by the fair market value of the Company's common shares on the redemption date. The Company shall also have the option (at the discretion of the Board) to settle amounts owing to eligible persons via the issuance of common shares of the Company.

The Fixed Plan replaced the Company's "rolling" stock option plan. The Fixed Plan allows the board of directors to grant up to an aggregate of up to 10% stock options of the Company to encourage equity participation among senior officers, employees, consultants and directors through the acquisition of Common shares of the Company. The Fixed Plan was approved by the Company's shareholders at its the Company's 2017 annual meeting of shareholders. On January 23<sup>rd</sup>, 2018 the Company applied for its OTCQB listing, in response to increased interest from U.S. investors and to ensure continued trading liquidity for the Company's common shares across different markets in North America. The Company also announced that its CFO Fiona Fitzmaurice has been appointed as a Director to

the High Hampton board. Brendan Purdy resigned from his position as Chairman and Director of the board to focus on his law practice and future endeavors'.

In March, 2018 the Company announced that, further to its news released on February 9<sup>th</sup>, 12<sup>th</sup> and March 8<sup>th</sup>, 2018 it successfully closed its non-brokered private placement of 31,703,565 units of the Company at a price of \$0.60 per unit for gross proceeds of approximately \$19 million. Each Unit consists of one common share of the Company (each a "Common Share") and one Common Share purchase warrant (each a "Warrant"). Each Warrant entitles the holder thereof to purchase one additional Common Share at an exercise price of \$0.90 for a period of 24 months following the closing of the Offering.

The Company intends to use the net proceeds to complete phase one of its Coachella development, finance strategic growth opportunities, and for general and corporate purposes.

In connection with the Offering, the Company paid to eligible finders approximately \$1,213,286 in cash and issued 1,863,814 non-transferable finder's warrants (the "Finder's Warrants"). Each Finder's Warrant entitles the holder thereof to acquire one Common Share at an exercise price of \$0.90 for a period of 24 months following the closing of the Offering.

Five insiders of the Company subscribed for 840,000 units, which constitutes a "related party transaction" within the meaning of Multilateral Instrument 61-101 – *Protection of Minority Security Holders in Special Transactions* ("MI 61-101"). The issuance to the insider is exempt from the formal valuation and the minority shareholder approval requirements of MI 61-101 as the fair market value of the units issued to or the consideration paid by such person did not exceed 25% of the Company's market capitalization.

All securities issued in connection with the Offering are subject to a four-month hold period expiring July 14, 2018.

On March 16<sup>th</sup>, 2018, the Company announced that Paul Mann joined the Executive Team of the Company as its new Chief Operating Officer to support its California operations and growth while building its strategic team.

On April 10<sup>th</sup>, 2018, the Company announced the new appointment of US Cannabis Legal Counsel, Marc J. Ross of Sichenzia Ross Ference Kesner LLP out of NYC. Marc brings a wealth of knowledge specializing in Cannabis companies and teaches the first Law school course on Cannabis at Hofstra University School of Law.

On April 18<sup>th</sup>, 2018, the Company signed its first binding Letter of Intent ("LOI") to acquire 100% of all outstanding shares of award-winning California edibles Cannabis company "CALIGOLD". Under the terms of the deal upon closing; In consideration for all the issued shares of CALIGOLD, the shareholders will receive 7,200,000 shares in the capital of High Hampton (the "High Hampton Shares") with shares being subject to escrow and released on certain dates or conditions (the "Share Exchange").

In connection with the signing of the LOI, High Hampton agreed to commit at least US\$2.6 million towards CALIGOLD's product development, marketing and sales and working capital for the first 12 months.

High Hampton and CALIGOLD expect to complete the Transaction before the end of July, 2018 subject to a number of conditions, including, but not limited to: completion of the Share Exchange, approval of the Canadian Securities Exchange, and approval of the boards of directors of both High Hampton and CALIGOLD, as well as, completion of due diligence investigations to the satisfaction of each party, the execution of a Definitive Agreement, and there

being no material adverse change in the business of High Hampton or CALIGOLD prior to completion of the Transaction.

CALIGOLD is crafting America's finest quality cannabis product combining art and science to deliver innovative creations and adhere to important industry standards in consistency, dosing accuracy, and compound formulation. In 2014, Daniel Hood, an artisan chocolatier, noticed a gap in the cannabis chocolate market. By introducing consumers to gourmet ingredients and strain-specific infusions, CALIGOLD took the edible market by surprise. CALIGOLD chocolate won 1st place at HempCon in 2014 for best edible then again at Edibles List Magazine in 2017 for their THCa chocolate. Recently, CALIGOLD has also announced other THC, THCa and CBD products to further diversify its innovative product line.

On May 2, 2018, the Company announced that it had entered into a binding term sheet to acquire all membership interests of 8 Points Management LLC and Bravo Distro LLC including the control of a strategic distribution hub in Sacramento as part of the Company's objective to build a strong cannabis distribution network across California.

The Term Sheet stipulates the exchange of 100% of 8 Points' issued and outstanding shares in exchange for 4,200,000 common shares of High Hampton (the "Share Exchange") with the shares being subject to escrow and certain milestone conditions triggering a staggered share release within 24 months following the closing. Pursuant to the terms and conditions of the Term Sheet, High Hampton will also commit up to US\$2,000,000 to 8 Points for past debt, product development, marketing, sales and working capital.

High Hampton and 8 Points expect to enter into a definitive agreement on or before June 6th, 2018 subject to a number of conditions, including, but not limited to, completion of the Share Exchange, approval of the Canadian Securities Exchange (the "CSE"), approval of the High Hampton Board of Directors, as well as, completion of due diligence investigations to the satisfaction of each party, there being no material adverse change in the business of High Hampton or 8 Points prior to completion of the Acquisition and other customary closing conditions.

8 Points Management LLC serves the cannabis industry with sales, marketing, transportation, and supply chain management services through its subsidiary Bravo Distro LLC. Bravo's customers include California storefront dispensaries, delivery services, and chain stores, as well as non-retail accounts of cannabis such as manufacturers, cultivators, and the emerging CBD medical market of clinics, universities, research, veterinary, and other sciences with an expanding customer base. Collaborating with state agencies, taxation councils, and legislators, Bravo represents distribution done right – where everyone wins! Bravo enters the market as one of the most viable distribution options with statewide sales, marketing, delivery fleet, compliance measures, technology driven, and most importantly, an incredibly talented team assembled of industry experts and resources.

# Subsequent to the quarter, the following significant events occurred:

On June 7, 2018, the City of Coachella Ratified the Approval of a Conditional Use Permit (CUP) for High Hampton's CoachellaGro Operation to Cultivate Medicinal Cannabis.

On June 21, 2018, the Company acquired all the membership interests of 420 Realty, LLC (the "Acquisition"). 420 Realty, LLC ("420") has applied for multiple permits to vertically integrate in the City of Cudahy, CA (Greater Los Angeles Area), for a Development Agreement (DA) including cannabis cultivation, nursery, manufacturing, delivery, and distribution licenses on a single parcel location.

All membership interests of 420 were purchased for a total of USD\$6,550,000 (the "Purchase Price"). The Purchase Price was satisfied by a cash payment of USD\$500,000 and the issuance of 8,047,099 common shares of the Company (the "Payment Shares") at a deemed price of CAD\$1.00 per Payment Share.

One insider of the Company, the CEO acquired 3,428,066 Payment Shares, which constitutes a "related party transaction" within the meaning of Multilateral Instrument 61-101 — Protection of Minority Security Holders in Special Transactions ("MI 61-101"). The issuance to the insider is exempt from the formal valuation and the minority shareholder approval requirements of MI 61-101 as the fair market value of the Payment Shares issued to or the consideration paid by such person did not exceed 25% of the Company's market capitalization.

All Payment Shares issued in connection with the Acquisition are subject to a voluntary escrow period expiring December 21, 2018, except for the Payment Shares issued to the insider which are subject to a voluntary escrow period expiring on December 21, 2018 and June 21, 2019.

On July 10, 2018, High Hampton successfully closed the acquisition of 8 Points Management LLC and Bravo Distro LLC.

All membership interests of 8 Points Mgmt LLC and Bravo Distro LLC were purchased for a total of \$3,906,000 (the "Purchase Price"). The Purchase Price was satisfied by the issuance of 4,200,000 common shares of the Company (the "Payment Shares") at a deemed price of CAD\$0.93 per Payment Share. All Payment Shares issued in connection with the Acquisition are subject to a statutory hold period of 4 months expiring November 10th, 2018, and are held in escrow with 50% of the Payment Shares released 12 months from the closing date of the Acquisition, subject to meeting certain conditions, and the remaining 50% Payment Shares released 24 months from the closing of the Acquisition, subject to meeting certain conditions.

On July 16, 2018, the Company announced that it has engaged leading global greenhouse design firm Aurora Larssen Projects Inc. ("ALPS") for the design and support of its CoachellaGro Cannabis Cultivation Facility. ALPS is a wholly owned subsidiary of Aurora Cannabis Inc. (ACB.TSX).

Larssen Ltd ("Larssen"), now ALPS, was acquired by Aurora as a dedicated hybrid greenhouse design and consulting arm for its global operations. Led by renowned engineer Thomas Larssen, ALPS has set the industry standard in high-tech, automated, environmentally controlled cultivation facilities for over 30 years and excels in the successful implementation of cutting-edge automation features, and proprietary design characteristics that generate exceptional yields, as well as the use of advanced energy efficient materials and technologies. Larssen has been involved with over 1,000 projects around the globe, including Aurora Sky, a high-technology, 800,000 square feet, 100,000 kg per annum, low production cost hybrid facility, and is currently engaged with over 15 cannabis industry clients globally, including 5 Canadian licensed producers.

### **DISCUSSION OF OPERATIONS**

The following discussion and analysis of the operating results and financial condition of the Company should be read in conjunction with the Company's condensed consolidated interim financial statements and notes thereof for the three and nine months ending May 31, 2018.

During the three and nine months ended May 31, 2018 there were limited operations. The Company had no source of revenue during the period. The Company will operate at a loss unless and until it is able to acquire a revenue-

producing asset and/or merge or joint venture with a revenue-producing venture. The Company will require additional financing in order to fund CoachellaGro and cover its general and administrative costs.

CoachellaGro continues to develop the Coachella Property and has received a Conditional Use Permit ("Conditional Use Permit") on May 2, 2018 under the Municipality of Coachella Code of Ordinances (the "Coachella Ordinances"). The receipt of the Conditional Use Permit was subject to filing of an engineering report with the City of Coachella setting out sufficient access to municipal water and sewer services, satisfactory environmental report, the satisfactory plan to use of carbon filtration systems and other odor mitigation measures for all cultivation facilities and operations, and compliance with other restrictive ordinances. Upon receipt of the Conditional Use Permit, CoachellaGro has begun phase 1 and phase 2 engineering reports for the construction of the cultivation facility on the Coachella Property. For this purpose, CoachellaGro has engaged with Infrastructure Engineers Ltd. and Vertical Engineers Ltd.

CoachellaGro will utilize a leasehold model whereby successful applications will execute a lease agreement with a revenue share calculated as percentage of all revenue generated from the unit and charged to the user as a monthly service usage fee, as well as having an option to purchase the license. Type 3AB licensed operators under the MAUCRSA (cultivators – which represent 95% of the total available occupancy space), will pay CoachellaGro a monthly rent for each facility on a per square foot basis. As an added service fee, each Type 3AB licensed tenant will be charged a distribution, processing, and management grow fee, which will be a condition mandated contractually.

In December 2017 the Company accomplished several steps to de-risk its CoachellaGro operation: a positive Geotechnical investigation and infiltration study on the Company's proposed cannabis cultivation facility ("CoachellGro") in the Coachella cultivation zone; a favourable Environmental Site Assessment (ESA); comprehensive results from CEQA ("California Environmental Quality Act") as a final stage in the environmental approval process as part of the ongoing application for a Conditional Use Permit where no adverse conditions were found that could negatively impact the CUP application process.

On April 18, 2018, the Company announced that it has entered into a binding Letter of Intent (the "LOI") with California Gold Inc. ("CALIGOLD") with the objective to acquire 100% of all outstanding shares of CALIGOLD as an all-share transaction. This acquisition brings to High Hampton a well-established and recognized edibles brand, currently selling 7 multi-strain flavour, award-winning chocolate bars in dispensaries across California generating revenues of approx. \$2M in 2016/2017, as well as, adding 18 years of combined experience to the Company's management team between Co-founders Daniel Hood and Jonathan Schwartz.

As at May 31, 2018, the Company had current assets of \$21,190,399. In addition, there were current liabilities in the amount of \$350,749 which was comprised of accounts payable of \$252,696, loans payable totaling \$5,527, and \$92,526 owing to management team, directors and former directors.

# **SELECTED FINANCIAL INFORMATION**

	2018	2017	2016	2018	2017	2016
Office and general	182,046	(106,840)	7,791	289,462	12,730	17,082
Advertising and promotion	522,699	-	-	1,222,581	-	-
Management fees	586,377	(8,214)	135,000	681,105	19,536	270,000
Professional fees	428,661	90,225	194,000	1,319,730	294,266	515,000
Communications and travel	68,135	6,151	-	174,033	8,688	-
Interest Income	(21,273)	-	-	(21,273)	-	-
Foreign Exchange Loss (Gain)	(4,322)	6,500	-	(3,276)	-	-
Debt Settlement Loss (Gain)	-	-	-	-	(75,000)	-
Interest Expense	-	526	-	132,186	526	-
Share-based compensation	1,045,500	272,399	-	1,787,035	-	=
Net loss	(2,807,824)	14,845	(336,791)	(5,581,583)	(260,746)	(802,082)
Net loss per share - basic and diluted	(0.04)	0.01	(0.02)	(0.14)	-	(0.11)
Cash flow used in operations	(2,499,614)	84,423	(53,563)	(5,130,864)	(279,486)	(163,813)
Cash and cash equivalents	19,638,198	(106,047)	888	19,638,198	141,416	888
Working Capital	20,839,650	1,594,422	(392,825)	20,839,650	1,594,422	(392,825)

# Three and Nine Ended May 31, 2018 Compared to Three and Nine Months Ended May 31, 2017

# Office and General

	Three Months Ended			Nine Months Ended		
		May 3	1,	May 31,		
		2018	2017	2018	2017	
Administration and other expenses		156,508	1,353	230,487	2,558	
Regulatory and shareholder filing fees		25,538	(5,833)	58,975	10,172	
Total	\$	182,046 -\$	4,480 \$	289,462 \$	12,730	

# Administration and other expenses

Administration expenses were significantly higher than the comparable period end due to increase in rent expense as a result of moving office space, an increase in IT expenses due to hardware and software upgrade and an increase in general office supplies.

# Regulatory and Shareholder filing fees

There was an increase in regulatory and shareholder filing fees compared to the prior year period due to the closing of a private placement financing that occurred during the nine months ended May 31, 2018.

## **Professional Fees & Consulting Fees**

		Three Months Ended May 31,				Nine Months Ended May 31,		
		2018		2017		2018		2017
Consulting fees		376,692		9,759		1,062,575		67,692
Legal & Audit fees		51,969		73,288		257,155		159,788
Total	\$	428,662	\$	83,047	\$	1,319,730	\$	227,480

## Consulting fees

Consulting fees consists of management consultants, business development consultants and communication consultants. During the nine months ended May 31, 2018 the consulting fees were significantly higher than the comparable period due to an increase in the use of direct consultants.

## Legal and Audit fees

Legal and audit costs are related to compliance, government relations and other legal costs related to business development initiatives and financings. For the nine months ended May 31, 2018 legal costs were significantly higher than the comparable prior period due to the private placement that closed in March 2018 and an increase in the use of general legal services.

#### Communications and Travel

Communications and travel costs consists of conferences, trade shows, flights, accommodation, vehicle costs and meals. For the three and nine months ended May 31, 2018 there was a significant increase in communication and travel costs compared to the prior year comparable period due to an increase in travel by senior management in relation to the development of the Company's Coachella property in the United States, due diligence on potential business acquisitions and an increase in various conferences and trade show attendance.

#### **SUMMARY OF QUARTERLY RESULTS**

The table below summarizes the financial results for each of the Company's eight most recently completed quarters. The following financial data has been prepared in accordance with IFRS and all figures are stated in Canadian dollars.

The Company had no source of revenue during the nine months ended May 31, 2018. The Company will operate at a loss unless and until it is able to acquire a revenue-producing asset and/or merge or joint venture with a revenue-producing venture. The Company will require additional financing in order to fund due diligence expenditures and cover its general and administrative costs.

	2017/2018	2017/2018	2017/2018	2017/2018	2016/2017	2016/17	2016/2017	2016/2017
(expressed in canadian dollars)	Mar-May	Dec-Feb	Sept-Nov	Jun-Aug	Mar-May	Dec-Feb	Sept-Nov	Jun-Aug
Expenses	2,833,418	1,343,929	1,296,599	408,834	105,702	350,708	3,191	66,057
Unrealized gain on debt settlement	-	-	-	-	-	(75,000)	-	(238,900)
Net loss	(2,807,824)	(1,452,764)	(1,320,995)	(423,855)	(105,702)	(269,208)	(3,191)	167,948
Net loss per share - basic and diluted	(0.04)	(0.11)	(0.04)	(0.13)	0.00	(0.01)	0.00	(0.06)
Cash and cash equivalents	19,638,198	3,488,309	3,262,657	4,978,685	141,416	247,463	127,289	5,480
Assets	26,859,540	9,259,912	8,814,878	10,010,988	1,633,859	1,714,333	145,731	23,922
Working Capital	20,839,650	3,556,939	3,909,926	4,642,676	1,594,422	252,169	(227,064)	(223,873)

#### **SUMMARY OF CASH FLOWS**

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(expressed in canadian dollars)	May 31,	
	2018	2017
Cash used in operating activities	(5,130,864)	(279,486)
Cash used in investing activities	(894,884)	-
Cash provided by financing activities	20,685,261	415,422
	14,659,513	135,936

Nine Months Ended

## **Operating Activities**

For the nine months ended May 31, 2018 the Company had a cash outflow of \$5,130,864 compared to a cash outflow of \$279,486 in the prior year comparable period. This increase is due to an increase in corporate expenditures during the year such as consulting fees, professional fees, management fees and regulatory and shareholder filing fees.

#### **Investing Activities**

For the nine months ended May 31, 2018 and 2017 the Company had cash outflows of \$215,800 and \$Nil as a result of cash advances made to third parties and land development costs.

## Financing Activities

For the nine months ended May 31, 2018, proceeds of \$17,579,893, net of transaction costs was provided by way of a private placement financing. Cash was also provided in financing from the exercise of warrants and stock options in the amount of \$3,118,208. For the nine months ended May 31, 2017 \$1,944,040 was provided by way of a non-brokered private, this was offset by Company loan payments of \$1,453,618.

## LIQUIDITY AND CAPITAL RESOURCES

The Company's primary objectives in capital management are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and to maintain sufficient funds to finance the Company's operations. Capital is comprised of the Company's shareholders' equity. As at May 31, 2018, the Company's shareholders' equity was \$26,508,791.

As at May 31, 2018, the Company had not yet achieved profitable operations and expects to incur further losses in the development of its business objectives, all of which may cast significant doubt about the Company's ability to continue as a going concern. As at May 31, 2018, the Company's current resources were sufficient to settle its current liabilities. The Company had working capital surplus of \$20.8 million as at the end of the period. The Company's ability to continue as a going concern is dependent upon its ability to obtain the necessary financing to meet its obligations and repay its liabilities arising from normal business operations when they come due and to attain future profitable operations. During the quarter, the Company completed a private placement financing for gross proceeds of \$19 million. Proceeds from the private placement will be used to fund the development of its Coachella property, potential business acquisitions and for working capital purposes. While the Company has been successful in the past in obtaining financing, there is no assurance that it will be able to obtain adequate financing in the future or that such financing will be on terms acceptable to the Company. Further, if an equity offering is used to raise required additional capital, it may result in dilution to existing shareholders based on the size of such an offering. Failure to

obtain such additional financing could result in delay or indefinite postponement of the development of the Company's business and may cast significant doubt upon the Company's ability to continue as a going concern.

#### **OFF-BALANCE SHEET ARRANGEMENTS**

The Company does not have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on its financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors, except for guarantees.

#### TRANSACTIONS BETWEEN RELATED PARTIES

During the nine months ended May 31, 2018, the Company incurred the following expenses payable as compensation to directors, officers and companies that are controlled by directors of the Company:

## Key management personnel compensation

		Nine Months Ended May 31,				
		2018	2017			
Management fees		730,076	32,659			
Professional Fees		104,050	22,655			
Stock-based compensation		1,070,500	-			
Total	\$	1,904,626 \$	55,314			

Key management personnel are persons responsible for planning, directing and controlling the activities of an entity, and include directors, the chief executive officer and chief financial officer.

As at May 31, 2018, the Company has a balance payable of \$92,526 to related parties, which is due on demand, unsecured and is non-interest bearing.

# **CHANGES IN ACCOUNTING POLICIES INCLUDING INITIAL ADOPTION**

Note 3 of the Company's consolidated financial statements for the nine months ended May 31, 2018 sets out the Company's significant accounting policies. There have been no changes in the Company's accounting policies during the period.

## FINANCIAL INSTRUMENTS AND OTHER INSTRUMENTS

The Company classifies its financial instruments in the following categories: at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale and financial liabilities. The classification depends on the purpose for which the financial instruments were acquired. Management determines the classification of its financial instruments at initial recognition.

The Company does not have any derivative financial assets and liabilities.

## **Financial Risk Management**

The Company's activities expose it to a variety of financial risks: credit risk, liquidity risk and market risk (including interest rate, foreign exchange rate, and commodity price risk).

Risk management is carried out by the Company's management team with guidance from the Audit Committee under policies approved by the Board of Directors. The Board of Directors also provides regular guidance for overall risk management.

#### Credit Risk

Credit risk is the risk of loss associated with a counterparty's inability to fulfil its payment obligations. The Company's credit risk is primarily attributable to cash and cash equivalents. Cash and cash equivalents consist of cash in bank accounts with reputable financial institutions with strong credit ratings which are closely monitored by management and in trust accounts with the Company's legal representatives.

## Liquidity Risk

The Company's approach to managing liquidity risk is to ensure that it will have sufficient liquidity to meet liabilities when due. As at May 31, 2018, the Company had sufficient cash on hand to meet its current liabilities. The Company's accounts payable, due to related parties and loan payable have contractual maturities of less than 30 days and are subject to normal trade terms.

#### Market Risk

Market risk is the risk of loss that might arise from changes in market factors such as interest rates, foreign exchange rates, and commodity and equity prices.

# i) <u>Interest Rate Risk:</u>

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate due to changes in market interest rates. The Company is exposed to limited interest rate risk as its secured convertible debentures bear fixed interest rates.

# ii) <u>Foreign Currency Risk:</u>

The Company holds cash and cash equivalents in bank account denominated in United States dollars. Therefore, it is subject to risk in fluctuations in the exchange rate of the United States dollar. However, as at May 31, 2018, the balance in this account was nominal and therefore, any change in the Canadian dollar versus the United States would be insignificant.

## **Capital Management**

The Company manages its capital structure and makes adjustments to it, based on the funds available to the Company, in order to support the development of the Company's land in Coachella, California and additional acquisition opportunities. The Board of Directors does not establish quantitative return on capital criteria for management, but rather relies on the expertise of the Company's management to sustain future development of the business. The Company defines capital to include all components of its shareholders' equity.

The Company is not exposed to any externally imposed capital requirements. Management reviews its capital management approach on an ongoing basis and believes that this approach, given the relative size of the Company, is reasonable. There were no changes in the Company's approach to capital management during the nine months ended May 31, 2018.

## **Classification of financial instruments**

The following is an analysis of the Company's financial assets measured at fair value as at May 31, 2018:

	Level 1	Le	evel 2	Le	evel 3
Cash and cash equivalents	\$ 19,638,198	\$	-	\$	-

#### Fair value

The fair value of the Company's financial assets and liabilities approximates the carrying amount.

Financial instruments measured at fair value are classified into one of three levels in the fair value hierarchy according to the relative reliability of the inputs used to estimate the fair values. The three levels of the fair value hierarchy are:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities;
- Level 2 Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly; and
- Level 3 Inputs that are not based on observable market data.

#### Commitments

The Company has no outstanding commitments.

## **OUTSTANDING SHARE INFORMATION**

As at July 20, 2018		As at May 31, 2018
Authorized	Unlimited	Authorized
Issued and outstanding shares	81,832,559	Issued and outstanding shares
Options outstanding	2,225,000	Options outstanding
Warrants	38,655,862	Warrants
Fully diluted	122,713,421	Fully diluted

## **MANAGEMENT COMMENTS**

The Company complies with its CSE listing agreement. The Company maintains an adequate system of internal accounting and administrative controls to provide reasonable assurance that the Company's financial information is accurate and that the assets correctly accounted for. Current management intends to establish a rigorous system of system of internal accounting and administrative controls to ensure that its reported financial information is relevant, reliable and accurate and that the assets of the Company are correctly accounted for and protected.

Additional information relating to the Company is available on SEDAR at www.sedar.com.

Unlimited 69,091,779 2,225,000 39,159,543 110,476,322