# LEVIATHAN NATURAL PRODUCTS INC. MANAGEMENT DISCUSSION & ANALYSIS FOR THE THREE MONTHS ENDED NOVEMBER 30, 2020

## FORWARD-LOOKING INFORMATION

The following Management Discussion and Analysis provides a review of the financial condition and disclosures of the operations for Leviathan Natural Products Inc. ("Leviathan" or the "Company") for the three months ended November 30, 2020 (the "MD&A"). This MD&A should be read in conjunction with the Company's audited consolidated financial statements and relevant notes for the three months ended November 30, 2020. The financial information presented in this MD&A is derived from the Financial Statements.

This MD&A contains certain information regarding the Company that may constitute "forwardlooking information" within the meaning of applicable securities laws. Forward-looking information and statements include all information and statements regarding the Company's intentions, plans, expectations, beliefs, objectives, future performance, and strategy, as well as any other information or statements that relate to future events or circumstances and which do not directly and exclusively relate to historical facts. Forward-looking information and statements often but not always use words such as "believe", "estimate", "expect", "intend", "anticipate", "foresee", "plan", "predict", "project", "aim", "seek", "strive", "potential", "continue", "target", "may", "might", "could", "should", and similar expressions and variations thereof. Forward-looking statements may include estimates, plans, expectations, opinions, forecasts, projections, guidance or other statements that are not statements of fact. These statements are based on our perception of historic trends, current conditions and expected future developments, as well as other assumptions, both general and specific, that we believe are appropriate in the circumstances. Such information and statements are, however, by their very nature, subject to inherent risks and uncertainties, of which many are beyond the control of the Company, and which give rise to the possibility that actual results could differ materially from our expectations expressed in, or implied by, such forward-looking information or forward-looking statements. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, it can give no assurance that such expectations will prove to be correct. The Company cautions that actual performance will be affected by several factors, many of which the Company's control, and that future events and results may vary substantially from what the Company currently foresees. There can be no assurance that such information will prove to be accurate and readers are cautioned not to place undue reliance on such forward- looking information. The forward-looking statements contained in this document speak only as of the date of this document; in addition, the Company expressly disclaims any obligation to publicly update or alter its previously issued forward-looking information, unless required to do so under applicable securities law.

In this document and in the Company's audited condensed consolidated financial statements, unless otherwise noted, all financial data is prepared in accordance with International Financial Reporting Standards ("**IFRS**"). All amounts, unless specifically identified as otherwise, both in the audited consolidated financial statements and in the MD&A, are expressed in Canadian dollars.

The discussion and analysis in this MD&A are based on information available to management as of January 28, 2021.

## CORPORATE SUMMARY

Leviathan is a publicly traded company, incorporated in the Province of Ontario and domiciled in Canada. The Company's registered office is located at Suite 116, 250 The Esplanade, Toronto, Ontario, M5A 4J6. Leviathan's common shares are traded on the Canadian Securities Exchange under the symbol "**EPIC**".

Leviathan is primarily focused on the production and distribution of non-psychoactive, hemp-derived cannabinoid products for the health and wellness market. The Company intends to produce distillate, isolate, and other extracts as well as branded finished products through its 90% owned subsidiary, Leviathan US, Inc. ("Leviathan US") in Smith County, Tennessee, US, and its 65% owned subsidiary, LCG Holdings Inc. ("LCG Holdings") in Carmen de Viboral, Antioquia Colombia. The Company has a wholly owned subsidiary, Woodstock Biomed Inc. ("Woodstock"), which owns a 30-acre property with greenhouse infrastructure in Pelham, Ontario, Canada. The Woodstock property operates under a lease agreement with Medical Saints Ltd. ("Medical Saints"), a Health Canada regulated licensed producer of industrial hemp.

The Company has a wholly owned branding / marketing agency, Jekyll + Hyde Brand Builders Inc. ("Jekyll + Hyde") that specializes in cannabis-focused marketing but also provides marketing / brand development services to non-cannabis companies.

The Company has a wholly owned subsidiary, Bathurst Resources Corp. ("**Bathurst**"), which is a dormant, non-operating entity.

## **BUSINESS STRATEGY**

Leviathan's business strategy is to extract and process bulk cannabinoid products from hemp biomass at the Company's Tennessee facility and cultivate and process hemp at the Company's Colombian facility. Additionally, the Company has a lease agreement with Medical Saints to allow for research and development ("**R&D**") in the industrial hemp and to participate in a revenue sharing arrangement with Medical Saints at Woodstock's greenhouse facility located in Pelham, Ontario.

Concurrent with the development of production facilities, the Company is researching and developing branded products that utilize cannabinoid extracts. While there is an active market for bulk derivates, Management believes that developing relationships with end users will improve the stability of the Company's revenue model through the sale of branded extracted products and supplemental revenues through the marketing / brand development corporate subsidiary, Jekyll + Hyde.

The Company intends to execute strategic acquisitions extending across various vertical markets in Canada and international markets to support the Company's cultivation, processing

and proprietary branding strategies as opportunities arise.

The Company is focused on creating a proprietary portfolio of health and wellness focused cannabinoid brands leveraging the Company's production and brand development expertise. By building a presence in markets in Canada, and around the world where opportunities arise, the Company expects to generate a sustained and suitable rate of return on equity for current and prospective investors.

# CORPORATE STRUCTURAL HISTORY

The Company was originally incorporated as Gideon Capital Corp. pursuant to the provisions of the *Business Corporations* Act (Ontario) on June 15, 2011 and classified as a capital pool company as defined in Policy 2.4 of TSX Venture Exchange Inc. ("TSX-V").

On December 31, 2013, the Company, 2396933 Ontario Inc. ("2396933 Ontario"), a wholly owned subsidiary of the Company and Bathurst Resources Corp. ("Bathurst") completed a three-cornered amalgamation whereby Bathurst amalgamated with 2396933 Ontario. The Company issued one common share for each common share of Bathurst outstanding ("Amalgamation"). The Amalgamation constituted the Company's Qualifying Transaction for the purposes of Policy 2.4 of the TSX Venture Exchange Corporate Finance Manual. Upon completion of the Amalgamation, the Company changed its name from Gideon Capital Corp. to Morgan Resources Corp.

From 2013 to 2016, the Company, as Morgan Resources Corp., was a mining exploration company with an option on certain volcanic-hosted sulphide properties in the Province of New Brunswick known as the Gloucester Project.

On October 12, 2017, the Company executed an agreement for a business combination with Jekyll & Hyde Brand Builders Inc., a private Ontario corporation. Jekyll + Hyde was incorporated in Ontario on August 30, 2017.

On December 22, 2017, the Company completed the acquisition of Jekyll & Hyde after the Company delisted from the NEX Board of the TSX Venture Exchange. The Company then initiated a three-cornered amalgamation of Jekyll + Hyde Brand Builders, Morgan Resources and Bathurst Resources Corp., a wholly owned subsidiary of Morgan Resources. Under the terms of the acquisition, the Company issued 12,166,667 common shares to the shareholders of Jekyll + Hyde.

On January 23, 2018, the Company commenced trading on the Canadian Securities Exchange under the ticker symbol CSE: JH.

On March 28, 2018, the Company amended its articles to change its name to Leviathan Cannabis Group Inc. and shares began trading under the new name and symbol CSE: EPIC on April 15, 2018.

On July 21, 2020, the Company amended it articles and changed its name to Leviathan Natural Products

Inc. after receiving shareholder approval, by way of a special resolution, at the Company's Annual and Special Meeting of Shareholders held on June 23, 2020. The Company continues to trade under the symbol CSE: EPIC.

## WOODSTOCK TRANSACTION

On June 18, 2018, the Company agreed to acquire Woodstock Biomed Inc. Woodstock was in the process of securing a license to grow medical marijuana and, as such, was a late stage Access to Cannabis for Medical Purposes Regulations applicant ("ACMPR"). At the time of the acquisition, Woodstock had received its Confirmation of Readiness from Health Canada's Office of Medical Cannabis and was preparing to submit plans for the development of a medical marijuana facility in accordance with the ACMPR regulations in force at that point in time. (Subsequent to this date, Health Canada repealed the ACMPR program and introduced the *Cannabis Act* on October 17, 2018 which proscribes the approval and development of cannabis growing operations process.)

At the time of the proposed transaction, Woodstock owned a prime greenhouse production facility in Pelham, Ontario. This 29.5-acre property (the "**Property**") was intended to serve as the Company's cornerstone for medicinal and adult recreational cannabis cultivation operations in Canada. Once the retrofit was completed, the cultivation facility was expected to produce high-yield, pharma-grade, and competitively priced medicinal and adult recreational cannabis. Management's internal valuations estimated the cost of the acquisition at \$15,750,000. This amount was based on cash consideration of \$750,000 in cash and the issuance of 30,000,000 common shares valued at \$0.50 per common share. The specific terms of the proposed purchase were:

#### **Woodstock Transaction Terms**

- A. \$750,000 in cash, payable upon receipt of the cultivation license;
- B. 20,000,000 common shares of the Company subject to an escrow agreement to be released as follows:
  - a. 3,000,000 (15%) 6 months from closing
  - b. 3,000,000 (15%) 12 months from closing
  - c. 3,000,000 (15%) 18 months from closing
  - d. 3,000,000 (15%) 24 months from closing
  - e. 3,000,000 (15%) 30 months from closing
  - f. 5,000,000 (25%) 36 months from closing.
- C. 10,000,000 common shares of the Company subject to an escrow agreement to be released if Woodstock receives its cultivation license prior to August 14, 2019. If the license is not received before August 14, 2019, these shares will be returned to the Company for cancellation.

Management's estimate of the transaction was significantly different than the value recorded in the Company's financial statements for the year ending August 31, 2018. The primary reason is due to the fact that when the transaction closed on June 18, 2018, the Company's stock was

trading at \$1.97 / share. Under IFRS rules, since the transaction did not meet the guidance as a business combination under IFRS 3, the transaction was accounted for as an *asset acquisition*. Consequently, the common share component was based on \$1.97 per share and not \$0.50 as envisioned by Management. Fair value of the transaction was first assigned to the physical assets at Woodstock (i.e. land, buildings) based on an independent appraisal by Colliers International, the fair value of other identified assets and liabilities, and finally to License-in-Progress. The excess over the fair value of other assets and liabilities was recorded as \$36,597,192 in the financial statements for the Company for the year ending August 31, 2018.

On October 15, 2018 the Company announced that Pelham Town Council passed an interim control by-law (the "**By-law**") which placed a one-year moratorium on new cannabis facility developments and the expansion of cannabis related facilities in the Town of Pelham. The By-law stemmed from first generation cannabis facilities in the region which produced light and odour pollution angering the residents. Despite the passing of the By-law, the Company submitted its interim By-law exemption application to the Town of Pelham on December 11, 2018 and presented its case to the Planning Department and Town Council at a public meeting on February 25, 2019. On March 20, 2019, Leviathan completed the process of responding to comments and concerns received from residents of Pelham and Niagara Region, and additional questions from the Pelham Planning Department. The Town Council of Pelham addressed the Company's application for an exemption to its interim cannabis By-law on April 15, 2019 by deferring the decision to the Town of Pelham's legal counsel. On May 23, 2019, the Company announced its intention to initiate legal action against the Town of Pelham, Ontario following Town Council's vote to deny the Company an exemption to its interim control by-law on May 21, 2019.

On September 9, 2019 the Company initiated legal proceedings against The Corporation of the Town of Pelham. This litigation, filed through the Ontario Superior Court of Justice, followed Town Council's decision to deny the Company an exemption to is Interim Control By-law (4046), which placed a one-year moratorium on the building of new cannabis facilities and the expansion of existing operations. The decision by Leviathan's management team to initiate legal action was done to protect the interests of shareholders.

On September 24, 2019 the Town of Pelham Council voted to extend the Interim Control By-law to July 15, 2020.

On July 13, 2020 the Town of Pelham Council passed by-laws to amend the Official Plan By-Law (4251(2020)) and Zoning By-Law (4252(2020)) that may restrict cannabis and hemp operations. The amendments replace the Interim Control By-law (4046).

On August 20, 2020 the Company announced that it will continue to challenge the legal and procedural roadblocks implemented by the Town of Pelham. The most recent roadblock follows a charge under the Provincial Offences Act for allegedly failing to comply with the Town's Cannabis Interim Control By-law. However, the Town ignored the fact that no cannabis is being grown at the Woodstock site, which is being utilized solely in accordance with Medical Saints' Health Canada license to research and grow industrial hemp. The Company's legal representatives attended a preliminary hearing on November 27, 2020 with Pelham's counsel. No significant issues arose or were resolved, and the case was adjourned until February 3, 2021. The Company remains committed to protecting its stakeholders'

interests by pursuing legal remedies against the Town of Pelham.

On November 26, 2020, the Company announced that Woodstock finalized a three-year lease agreement (the "Agreement") with Medical Saints, a Health Canada regulated licensed producer of industrial hemp. The Agreement was entered into pursuant to the previously announced joint venture between Woodstock and Medical Saints. The Agreement allows for important research and development ("R&D") in the industrial hemp sector at Woodstock's greenhouse facility located in Pelham, Ontario. The R&D focuses on the development of superior strains of hemp, distinct from the cannabis plant category, owing to the absence of material amounts of THC. The process involves the examination of various cultivation methods, analyzing soil conditions, studying the speed of plant maturation, and identifying the best retention methods of desirable terpenes.

Medical Saints invested a total of \$655,000 in Woodstock's Pelham property and the R&D project for security fencing and modest repairs to existing soft-sided greenhouse structures necessary to maintain operational functionality. Depending on the success of this project, and if revenue streams are ultimately realized, Medical Saints will recoup its original investment based on a revenue sharing arrangement with Woodstock. If revenues are realized, 100% of net revenues will be used to repay Medical Saints' initial investment, and then Medical Saints and Woodstock will share revenues on a 50-50 basis with respect to any ongoing proceeds.

As part of Management's obligations under IFRS for the year ending August 31, 2019, Management conducted an impairment test of the intangible assets of \$36,597,192 recorded in the financial statements of the Company for the year ended August 31, 2018. Given the complexity and uncertainties associated with the on-going litigation with Pelham Council, the uncertainty surrounding an expected start of construction, the securing of a cannabis cultivation license, Management engaged an independent consultant, BDO Canada LLP ("BDO"), to undertake a 2019 IFRS Impairment Test. Management received BDO's report on November 28, 2019 and circulated the report to the Board of Directors and the Company's auditors. BDO's recommendation was to write down the license-inprogress to a nominal value. Management concurred with this assessment and wrote down the intangible assets. As noted in the financial statements for the year ending August 31, 2019, an impairment charge of \$23,901,970 was recorded. This amount is comprised of the write down of the intangible assets of approximately \$36.6 million and partially offset by the recovery, approximately \$12.6 million, of the expense previously recorded and associated with the 10,000,000 of escrowed shares to be issued if Woodstock received a cannabis cultivation license by August 14, 2019. (See Clause C in the Woodstock Proposed Transaction Terms above.) The Company did not secure a cannabis cultivation license; consequently, the contingent expense was recovered, and 10,000,000 shares of the Company were cancelled during the year ended August 31, 2019 (See Consolidated Statements of Changes in Shareholders Equity (Deficit) for the Years Ended August 31, 2019 and 2018.)

## LEVIATHAN US – TENNESSEE

On July 25, 2019, the Company's subsidiary Leviathan US, Inc. purchased a 9.75-acre property with a 37,000 square foot vacant industrial building in Carthage, Tennessee, USA for US\$312,148 in cash.

The renovation has primarily involved replacing the roof, repairing floors, walls, upgrading electrical, HVAC and plumbing systems and building out new offices. An extensive clean-up of the 9.75-acre property was also undertaken.

The facility features a unique ethanol processing technique. This process involves chilling the ethanol and plant biomass to -80°C with liquid nitrogen. The ultra-low temperatures produce derivates with superior potency and purity. The state-of-the-art facility includes 2,500 square feet of custom C1D2 extraction clean room space with foam fire suppression systems, security cameras and precision air handling. Leviathan US intends to initially sell the following hemp-derived extracts for wholesale distribution across the United States: crude oil, THC-free crude, distillate and THC-free distillate. As Leviathan US moves forward, its business strategy will focus primarily on higher margin, finished products—either the Company's own brands or white labeling for others. The Company expects to launch and distribute its first branded products early in the 2nd calendar quarter of 2021.

Local operational teams have completed the set-up and calibration of commercial processing equipment and are currently extracting and processing bulk cannabinoids from hemp biomass. The sales team is negotiating split toll processing agreements with local hemp farmers for recently harvested crops. Under these agreements Leviathan US processes the farmers' biomass and in exchange for this service retains half of the extracted product. Currently, the facility has approximately 50,000 pounds of biomass on hand under split toll arrangements. This inventory allows the facility to build its own inventory of crude oil, which can be further processed and sold without incurring the cost of purchasing hemp biomass. If required, the Company also has access to high quality, well-priced hemp on the spot market.

With respect to municipal and state regulations, Leviathan US obtained a building permit for the office construction, an initial hemp processing permit from the State of Tennessee and a facility certificate of occupancy from the Town of Carthage, Tennessee. Currently, the State of Tennessee no longer requires industrial hemp processors to register or apply for a permit. Management is not aware of any other special regulatory requirements, other than ordinary course operational permits, necessary to commence commercial operations to produce bulk cannabinoid products from hemp.

The budget for the project was initially US\$2.9 million. Approximately US\$3.0M of costs have been incurred as of November 30, 2020 broken down as follows: Property/Building/Renovations US\$1.5M and Growing Equipment US\$1.5M.

Management continues discussions with local banks in Tennessee and other financing firms to put in place an equipment and building refinancing arrangement. Management had expected that this arrangement would be in place by June 1, 2020 but due to COVID–19 the timing of completing this financing has been delayed. Management now expects this facility to be in place in February 2021. The funds generated

from this equipment and building financing facility will be used to provide working capital for the operation of the Tennessee facility and to reduce amounts drawn down on the debt facility which will then be used to finance the cost of the Colombian operation set up.

At the time of Management's acquisition of the Tennessee facility, the Company had negotiated a 75% interest in Leviathan US, Inc. The remaining interest was held by an American, Greg Pilant, with construction facility building experience and knowledge of cannabinoid derivatives and healthcare industries. However, Management was able to successfully renegotiate the Company's interest from 75% to 90% in December 2019 because of Management's increased role in managing the project buildout and Management's ability in securing financing to carry the project forward in an environment where cannabis financing has become extremely difficult.

Management secured a \$5 million debt facility on October 15, 2019 from a current shareholder which was to be drawn down, as required, to facilitate the final buildout of the Leviathan US facility in Tennessee. The debt facility does not have any covenants and pays an interest charge of 10% on amounts drawn down. Interest payments are due three times per year, April 30, August 31, and December 31. The debt facility matures on October 15, 2021. The Company may, at its discretion, repay the balance of principal and / or interest owing at any time without penalty. This financing is meant to be non-dilutive. Pursuant to the loan agreement, interest was paid on December 31, 2019 and on April 30, 2020. The interest payment due on December 31, 2020 was deferred to the first calendar quarter of 2021.

On July 24, 2020, the Company increased the value of the credit facility with the same shareholder for up to \$5,500,000 at the same terms and conditions as the original agreement.

On September 24, 2020 the value of the credit facility was increased to \$7,500,000 at the same terms and conditions as the original agreement. The Company will use the funding to advance its operations and allow time to complete the refinancing of the building and equipment at its facility in Carthage, Tennessee.

COVID-19 has had a limited effect on the Company's operations in Tennessee. Understandably, vendors were slower to fulfill some orders because of supply chain disruptions caused by the pandemic. Consequently, time delays pushed back the intended start date by approximately six months. Presently, subject to any unforeseen circumstances, Management believes that commercial production at the Tennessee facility will continue to ramp up in February 2021. The Company continues to carefully monitor the evolving situation of the COVID-19 pandemic. The safety and protection of its staff remains a top priority.

#### LCG HOLDINGS - COLOMBIA

# **Colombian Regulatory Regime**

In 2016, Colombia implemented a legal framework for the regulated cultivation and manufacture of medical cannabis for domestic use and exportation. In addition, the government of Colombia identified the cultivation of medical cannabis as an important source of legitimate income for farmers and a potential boost to the national economy.

In 2017, President Juan Manual Santos signed the decree 613 of 2017, permitting individuals and businesses to engage with the cannabis industry. To support this, 4 types of licenses were established for producing cannabis:

- Cultivation of psychoactive cannabis plants
- Cultivation of non-psychoactive cannabis plants
- Use of cannabis seeds to sow
- Manufacture of cannabis derivatives.

The Government of Colombia also published five resolutions, for the process of defining the rules for the production and processing of cannabis for medical and scientific purposes.

The resolutions defined who will be considered small and medium growers. They also established the technical requirements and the tariffs for the cultivation of the plant and its processing into medicinal, phototherapeutic and homeopathic products.

As established in Resolution 579, 2017, issued by the Ministries of Health, Justice and Agriculture, growers that cultivate on a half a hectare area (5,000 square meters) or less are considered small and medium growers and, therefore, may access technical advice, priority allocation of quotas and purchase of their production by the processor. The regulation, in effect, establishes that 10 percent of the total production of the processor must come from a small and medium producer.

The resolutions issued by the Ministry of Health establish the fees to be paid by firms that carry out plant transformation processes (Resolution 2891, 2017), as well as the technical standards to be followed (Resolution 2892, 2017).

Among other aspects, the latter defines the safety protocol to be implemented in the facilities where cannabis is researched and processed, the requirements to act as technical director of these facilities, the conditions for transportation, and the maximum authorized amounts of processing (quotas).

Resolutions issued by the Ministry of Justice (577 and 578) technically regulate the evaluation and follow-up of the licensing modalities that are to be delivered to this entity (psychoactive cannabis, non-psychoactive cannabis and seed use) and establish the fees that must be paid to obtain these licenses.

#### 4 TYPES OF LICENSES

| Manufacture of cannabis derivatives   | For national use For scientific research For export   | Ministry of Health and Social Protection |
|---------------------------------------|---|--|
| Cultivation of psychoactive cannabis  | For seed production for planting For grain production For the manufacture of derivatives For scientific purposes For storage For final disposal | Ministry of Justice and Law              |
| Non-psychoactive cannabis cultivation | For seed production for planting For grain production For the manufacture of derivatives For scientific purposes For storage For final disposal | Ministry of Justice and Law              |
| Use of cannabis seeds to sow          | Marketing or delivery<br>Scientific purposes  | Ministry of Justice and Law              |

# **Colombian Operations**

Management viewed the changes in the Colombian legal landscape as an opportunity to continue its business objectives of developing cannabinoid oil / distillate production facilities in key locations. Consequently, Management formed LCG Holdings Inc. ("LCG"), 65% owned by the Company, and with local partners to operate the Company's Colombian corporate platform.

LCG is in the process of acquiring an existing Hydrangea farm, Las Piedras, encompassing approximately 23 acres and on which are located a number of buildings. The 35% minority ownership interest is held in equal parts by LCG's co-CEOs Bob Neill and Roy Ostrom, III. Mr. Neill and Mr. Ostrom are American expatriates who have lived and worked in Colombia for many years building and operating significant mining companies. Mr. Neill and Mr. Ostrom are arm's length to the Company.

Pre-Construction/Construction activities commenced in late December 2019 and Leviathan expects to complete Phase 1 in the 2<sup>nd</sup> calendar quarter of 2021. The work plan involves constructing plastic greenhouses for cultivation purposes. Leviathan will be growing in pots, rather than in the ground. Leviathan will be adding irrigation systems. (the property has ample natural sources of water.) Leviathan will be renovating an existing building to serve as a clone room. Leviathan will also be improving the

power service that is currently in place for the Hydrangea farm and repairing the service road leading to the property. Leviathan is still in the process of finalizing its extraction unit plan for the property. Leviathan originally decided on a CO2-based system set-up but are rethinking whether a less expensive ethanol-based process could serve its needs more cost effectively. Because of the length of the hemp growth cycles, as well as the greenhouse construction, Leviathan has some time before have to finalize the extraction plan.

The Company has agreed to contribute all necessary working capital to LCG by way of credit facility that will be drawn down as required. Amounts drawn down pursuant to the facility are subject to an 8% annual interest rate. Mr. Neill and Mr. Ostrom are contributing their IP (intellectual property), which allows LCG to access their business network, operational expertise, and local knowledge regarding hemp and cannabis opportunities in Colombia.

Originally, the Company had entered a lease to own property in Rio Negro with a view of creating a hemp cultivation and processing facility with an expected buildout budget of US\$5M (C\$6.57M). However, that transaction was terminated by the contracting parties in Colombia. Subsequently, Management entered into a new agreement to purchase a 22.43 acre hydrangea facility again located in Carmen de Viboral for C\$1,251,900. The Company had planned to make five installment payments over eighteen months; however, the schedule was modified as noted below. In addition to the land, the Company will be acquiring the facilities located on the property which includes office space, workers' quarters, and drying rooms. Management intends to construct a 700,000 square foot plastic greenhouse for cultivation purposes.

## Payment Schedule – Hydrangea Facility

| Payment Reference | Date                       | Amount     | Status      |
|-------------------|----------------------------|------------|-------------|
| Initial           | November 2019              | C\$78,000  | Paid        |
| 2 <sup>nd</sup>   | January 2020               | C\$175,500 | Paid        |
| 3 <sup>rd</sup>   | May 2020                   | C\$175,500 | Paid        |
| 4 <sup>th</sup>   | December 2020 <sup>1</sup> | C\$438,750 | Outstanding |
| Final             | June 2021                  | C\$301,860 | Outstanding |

<sup>&</sup>lt;sup>1</sup> December 2020 payment pertains to an original payment due in November 2020 for C\$436,250 that was deferred and re-established in February 2021.

Management's anticipated budget for the buildout of the facility is US\$3.9 million (C\$5.26M). Despite the failure of the original acquisition to be completed, Management believes it has located a superior, less expensive property as the foundation for its Colombian operations. The Company has negotiated favourable purchase terms for the property. The bulk of the purchase payments are to be made in negotiated fixed amounts 6, 12 and 18 months after the initial payment.

With respect to financing the Colombian acquisition, the Company expects that it will secure equipment financing equivalent to 50-60% of the value of the extraction processing equipment used in Colombia. As part of the property purchase, the Company had been assigned the final Hydrangea crop from the vendors, which was expected to generate approximately US\$100,000 in revenues. However, once the

crop was ready for harvesting it was determined that the cost to harvest and sell the crop was greater than the expected revenues; consequently, the harvest was ploughed under. An additional US\$1.0 to US\$1.5 million in financing is expected to come from pledging the Company's Tennessee assets as noted above. Finally, given the deferred payment terms, Management believes that it may have revenues from the production of hemp derived extracted products to fund final payment terms.

Concurrent with the acquisition of the above noted growing facility, LCG Holdings has executed a non-binding letter of agreement to acquire a Colombian company for US\$173,088 that has been granted psychoactive and non-psychoactive cannabis licenses as detailed below. The Company has negotiated four installment payments over fifteen months. Management will press release final terms once a definitive agreement has been reached and the payment schedule has been successfully concluded.

## **Colombian Cannabis Licenses**

Colombian cannabis licenses applied for from the Colombian Ministry of Health and Social Protection: Manufacture cannabis derivatives for the following modalities:

- For national use: Ranging from the reception of the harvest in the manufacturing area,
  to the delivery of cannabis derivatives to any third party, or for him/herself, in order
  to proceed with the production of a finished product from cannabis. this includes
  activities for the acquisition of any kind of cannabis, the manufacturing of derivatives,
  the storage of cannabis and its derivatives, the transport of cannabis and its derivatives,
  and the use, distribution or commercialization of derivatives in the national territory.
- For export: Ranging from the reception of the harvest in the manufacturing area to the direct export of cannabis derivatives. this includes activities for the acquisition of cannabis, the manufacturing of cannabis derivatives, the storage of cannabis or its derivatives, the transport of cannabis or its derivatives, and the export of cannabis derivatives.
- For scientific purposes: ranging from the receipt of the harvest at the facilities, to the manufacture of cannabis derivatives for scientific purposes for its study. this includes activities for the acquisition of cannabis, the manufacturing of cannabis derivatives, the storage of cannabis and its derivatives, the transport of cannabis and its derivatives, and research on cannabis and / or its derivatives.

Colombian cannabis licenses applied for from the Colombian Ministry of Justice and Law:

Grow psychoactive cannabis plants for the following modalities:

- For seed production for sowing includes the cultivation of psychoactive cannabis seeds to produce seeds for planting, screens and / or vivarium production, storage, marketing, distribution, export and final disposal.
- For the manufacturing of derivatives includes the cultivation of psychoactive cannabis plants, from planting to the delivery or use of the crop for the manufacturing of derivatives for medical and scientific purposes. this includes sowing, storage, marketing, transportation, distribution and final disposal activities.
- For scientific purposes includes the cultivation of psychoactive cannabis plants, from planting to the use of the crop for scientific purposes, either on cannabis plant or its parts, without involving activities of industrial manufacturing of derivatives.

• For production of grain includes the cultivation of psychoactive cannabis plants to produce grain.

Grow non-psychoactive cannabis plants at the Ministry of Justice and Law for the following modalities:

- For grain and seed production for sowing includes the cultivation of non-psychoactive cannabis plants to produce grain or seeds for sowing.
- For the manufacturing of derivatives includes the cultivation of non-psychoactive cannabis plants, from planting to the delivery of the crop for the manufacturing of derivatives for medical and scientific purposes.
- For industrial purposes includes the cultivation of non-psychoactive cannabis plants, from planting to the delivery of the crop for industrial uses.
- For scientific purposes includes the cultivation of non-psychoactive cannabis plants, from planting to the harvesting, for scientific purposes, in each of its parts or of the non-psychoactive cannabis, without it involving activities for the manufacturing of derivatives.

# Management's Comments Regarding Operations in Colombia

Management recognizes that operating a business in Colombia, an emerging market, can pose significant challenges. Colombia has had a history of significant political violence since becoming a republic in 1819. In the last 50 years, the inequitable distribution of wealth has fueled "left vs. right" civil wars. This sectarian violence created a weakened government that allowed various drug cartels to impose their will over various sections of the country. However, the government finally reached a peace agreement with the largest rebel group in 2016 and has actively reasserted legitimate civil control over the country. Concurrent with the re-establishment of civil authority, the government introduced market friendly economic policies in 2000 such as fiscal discipline, inflation control, competitive tax rates, and targeted economic reforms to address poverty and land restitution issues. Consequently, the country has become increasing stable and amenable to business and international trade over the last 10 years.

Because of the challenges of operating in Colombia, Management has undertaken several actions to ensure that the Company's resources are properly safeguarded. Firstly, Management utilizes well established / recognized advisors with domestic and international branches in Colombia. Management believes it will have increased influence over advisors with offices in Canada and Colombia. Secondly, Management has engaged independent local representatives who are knowledgeable of the Colombian business environment. As noted previously, the co-CEOs of LCG Holdings are Bob Neill and Roy Ostrom, III, who have had significant experience operating in the Colombian marketplace. Thirdly, Management has made several trips to Colombia to physically inspect, speak with local persons, and verify the facilities as this will reduce the possibility of fraud. Finally, Management continues to monitor political and economic developments in Colombia through their existing network of contacts, local and international, and through various publications.

Fitch Ratings service has confirmed Colombia's Long-Term Foreign and Local Currency Issuer Default Ratings (IDR) at 'BBB-' and considers their outlook to remain negative<sup>2</sup>. There are several contributing factors; however, the primary reasons were the high commodity dependence and rising government debt due to the coronavirus pandemic.

<sup>&</sup>lt;sup>1</sup> Colombia has moved up the rankings from 170 in 2000 to 163 in 2019. https://www.theglobaleconomy.com/rankings/wb\_political\_stability/#Colombia

#### CORPORATE DEVELOPMENTS

#### Personnel

On March 20, 2019, the Company appointed Jayne Beckwith and Luvlina Sanghera as officers of the Company. Ms. Beckwith took on the role of Chief Communications Officer and Ms. Sanghera took on the responsibilities of Chief Marketing Officer. Both are members of the core group that founded Leviathan. Ms. Beckwith has 25 years of experience in a broad range of industries. As a trusted advisor to executive teams both nationally and internationally, she has spearheaded strategic planning, research, brand development, design and communications programs. Before Leviathan, she served as an executive with an international branding firm and was a co-founder / principal of a branding and communications agency. Ms. Sanghera is a former founder / CEO of a branding agency as well as a former professor at The Art Institute of Vancouver. Prior to the creation of her own company, Ms. Sanghera served as an executive with a retailer and manufacturer that distributed and launched consumer products worldwide. Ms. Sanghera has also worked extensively in the North American cannabis market as an experienced and highly valued consultant. On February 22, 2019, the Company appointed Martin Doane as interim Chief Financial Officer. On April 25, 2019 Jayne Beckwith replaced Martin Doane as interim Chief Financial Officer and Luvlina Sanghera was appointment Corporate Secretary to the Company.

#### **Private Share Transaction**

On April 29, 2019, Renny Bidinot and Joseph Bidinot, as insiders of Leviathan, entered into Share Purchase Agreements with third party, arms-length purchasers to sell 20,000,000 million issued and outstanding fully paid and non-assessable common shares in the capital of Leviathan. Subject to the terms and conditions set out in an agreement between Renny Bidinot, Joseph Bidinot, Leviathan, Woodstock, and Computershare Trust Company of Canada dated June 14, 2018 (the "Escrow Agreement"), the Bidinots agreed to assign and transfer their rights pursuant to the Escrow Agreement, including the contingent 10,000,000 escrowed shares (See Woodstock Proposed Transaction Terms above) to third party, arms-length purchasers. This transaction closed on May 3, 2019. No officers or other insiders of Leviathan were involved in the private transactions.

On April 29, 2019 Renny Bidinot resigned as director, Chairman, President, Treasurer and Secretary of Woodstock, a wholly owned subsidiary of Leviathan. Martin J. Doane, Luvlina Sanghera and Paul Gri were elected as directors of Woodstock. Additionally, Martin J. Doane was appointed as President of Woodstock, Luvlina Sanghera was appointed as Chief Operating Officer of Woodstock, and Paul Gri was appointed as Vice-President of Woodstock.

# **COVID – 19 Government of Canada Programs**

#### **CEBA Loan**

On March 11, 2020 the World Health Organization declared the spread of COVID -19 a pandemic. The Government of Canada has introduced several programs to support individuals and companies. The Company has reviewed these programs and determined that they were eligible for a program called CEBA (Canadian Emergency Benefit Account). This program provides up to a \$40,000 interest free loan to a company to assist in covering eligible expenses. The Company applied for and received the loan during the fiscal quarter ended May 31, 2020. If the loan is repaid in full on or before December 31, 2021 25% (\$10,000) of the loan will be forgiven. For additional information on this program please see <a href="https://ceba-cuec.ca/">https://ceba-cuec.ca/</a>

The Government of Canada recently expanded the CEBA to include an additional interest-free \$20,000 loan, 50% of which would be forgivable if repaid by December 31, 2022. Applicants who have received the \$40,000 CEBA loan may apply for the \$20,000 expansion, which provides eligible businesses with an additional \$20,000 in financing. All applicants have until March 31, 2021, to apply for \$60,000 CEBA loan or the \$20,000 expansion. Management has reviewed all program details and submitted its application for consideration. It is not clear whether the Issuer will be successful in receiving the loan expansion. For additional information on this program please see <a href="https://ceba-cuec.ca/">https://ceba-cuec.ca/</a>

## **CECRA Rent Reduction Program**

The Company has applied for and received rent reduction under CECRA (Canadian Emergency Commercial Rent Assistance). Over the course of the program, property owners reduced rent by 75% for the months of April, May, June, July, August and September 2020 for their small business tenants. CECRA covered 50% of the rent, with the tenant paying up to 25% and the property owner forgiving at 25%. For additional information on this program please see <a href="https://www.canada.ca/en/department-finance/economic-response-plan.html">https://www.canada.ca/en/department-finance/economic-response-plan.html</a>

## **COVID – 19 CERS Rent Reduction Program**

The Government of Canada has implemented a new rent subsidy program, Canada Emergency Rent Subsidy (CERS). CERS picks up where the previous program left off, delivering direct rent support to qualifying organizations affected by COVID-19 without the need to work through their landlords. The maximum rent subsidy rate is 65% for the months of October 2020 through June 2021. Applications must be filed no later than 180 days after the end of each claim period. Management intends to review all program details and submit its application for consideration. It is not clear whether the Issuer will be successful in receiving a rent subsidy. For additional information please see

https://www.canada.ca/en/revenue-agency/services/subsidy/emergency-rent-subsidy.html

The Company will continue to monitor and review if new programs become available that are suitable for it in any of the jurisdictions in which it operates.

#### RESULTS OF OPERATIONS

# **Overview of Operations**

The operations for the three months ended November 30, 2020 consists of the activities of Woodstock, Leviathan US, Jekyll + Hyde and LCG Holdings Inc.

## **RESULTS OF OPERATIONS**

## For the Three Months Ended November 30, 2020

#### Revenues

Revenue for the three months ended November 30, 2020 was \$55,196 (November 30, 2019 – \$Nil) pertaining to the rental of the Woodstock property. None of the other entities within the Leviathan group generated any revenues.

## **Expenses**

Expenditures during the three months ended November 30, 2020 were \$1,027,952 (November 30, 2019 - \$770,867). These expenditures included:

Professional Fees \$53,076 (November 30, 2019 – \$128,493). The costs were higher in the previous year because of the extensive legal work associated with potential and actual business acquisitions that Management examined / transacted in Colombia and Tennessee, and other legal work associated with domestic issues, including the lawsuit brought against the Town of Pelham in the previous year. The reduced expenditures were consistent with Management's expectations.

Salaries, Wages & Consulting Fees \$351,990 (November 30, 2019 - \$306,613) Costs have increased over the prior year due to additional staff associated with the rise in activity in Tennessee. Management, given the tightness of resources, reduced compensation levels to all employees and executives in the 4th quarter ending August 31, 2019. Management has and plans to continue to engage consultants on an "as needed" basis until the Company generates revenues on a consistent basis. Management expects higher levels of expenditure for 2021 as the business grows and requires additional personnel.

Office & General Expenses \$104,515 (November 30, 2019 - \$59,492). Costs have increased over the prior year because of expenses associated with the rise in activity in Tennessee.

Investor Relations & Fees \$14,696 (November 30, 2019 - \$26,329) Management has scaled back investor relations activities until production facilities are operational. Management expects higher levels of investor relations activities in 2021.

Share Based Compensation \$1,164 (November 30, 2019 – \$25,491) Share-based compensation is lower as Management has been judiciously using share-based incentive compensation arrangements to recruit key persons as needed; consequently, the amount is significantly lower than 2019. Management expects higher levels of share-based compensation in 2021 as the business grows and requires additional skilled personnel.

Interest Expense \$300,265 (November 30, 2019 - \$136,289) Interest expense has risen because of the interest incurred on the \$7.5 million debt facility that has been drawn down. Management expects that interest expenses will continue to rise in the remainder of 2021 based on the timing and extent that Management utilizes the \$7.5 million revolving facility.

Net loss and comprehensive loss for the quarter was \$972,756 (November 30, 2019 - \$675,802) or a loss of \$0.01per share (November 30, 2019 - (\$0.01)).

# **Summary of Quarterly Financial Information**

| For the three months ended     | \$<br>Q1FY21 | \$<br>Q4FY20 | \$<br>Q3FY20 | \$<br>Q2FY20 |  |
|--------------------------------|--------------|--------------|--------------|--------------|--|
| Revenues                       | 55,196       | 72,732       | Nil          | Nil          |  |
| Expenses                       | 1,027,952    | 1,163,420    | 555,958      | 611,288      |  |
| Net &Comprehensive Loss        | (972,756)    | (1,173,405)  | (690,356)    | (739,706)    |  |
| Basic & Diluted Loss per Share | (0.01)       | (0.01)       | (0.01)       | (0.01)       |  |

| For the three months ended     | \$<br>Q1FY20 | \$<br>Q4FY19 | \$<br>Q3FY19 | \$<br>Q2FY19 |  |
|--------------------------------|--------------|--------------|--------------|--------------|--|
| Revenues                       | Nil          | 39,000       | Nil          | 22,403       |  |
| Expenses                       | 769,729      | 25,787,481   | 739,041      | 1,054,086    |  |
| Net and Comprehensive Loss     | (769,729)    | (26,521,922) | 25,075       | (1,031,682)  |  |
| Basic & Diluted Loss per Share | (0.01)       | (0.28)       | 0.00         | (0.01)       |  |

# TRENDS AND OTHER INFORMATION

The Company has limited financial resources. Consequently, Management secured a short-term revolving credit facility for up to \$7,500,000 to fund the buildout of facilities in Tennessee and Colombia and to provide working capital to the Company. This facility will mature on October 15, 2021. Outstanding drawdowns bear an interest charge 10% per annum from the date of each advance. Interest is payable three times a year on April 30, August 31 and December 31. The interest payment due on December 31, 2020 was deferred to the first calendar quarter of 2021. The Company may at its discretion repay the balance of principal and / or interest owing at any time without penalty. There are no assurances that additional funding will be available for working capital purposes if the Company is not successful in its efforts to generate revenues and / or secure additional financing through other debt facilities or equity capital raises

# LIQUIDITY AND CAPITAL RESOURCES

The Company had a working capital deficit of approximately \$5,425,400 as at November 30, 2020 (August 31, 2020 - \$5,483,719). The Company had cash of \$89,852 (August 31, 2020 - \$24,480). Two debt facilities are due in fiscal 2021 resulting in \$5,047,273 in current debt.

Currently, the Company has limited working capital resources, in hand, to finance operations and expected

program buildouts in Tennessee and Colombia.

| Location                       | Budget – US \$ | <b>Completion Date</b> |
|--------------------------------|----------------|------------------------|
| Tennessee (Leviathan US)       | \$2,937,071    | Phase I Complete       |
| Antioquia (Leviathan Colombia) | \$3,905,200    | Q2 2021                |

In order to realize on the Company's buildout program of cannabinoid processing facilities, the Company is intending to utilize the following sources of funding:

- \$7.5 million Revolving Credit Facility
  - Interest on amounts drawn down: 10%
  - Facility secured (press release dated October 15, 2019)
- Equipment / Vendor Financing
  - Management expects between 50% and 70% of cannabinoid processing equipment can be financed through vendor or a third- party financing company for both the Tennessee and Colombian operations.
    - Discussions have commenced
- Refinancing of Tennessee Facility
  - Management expects to secure financing against the refurbished Tennessee facility
    - Discussions have commenced
- Operating Revenues
  - Given the expected timing of the commencement of commercial production in Colombia and when purchase payments are due, Management believes that the Company will have operating revenues to partially fund out liability obligations (See chart Payment Schedule, Hydrangea Facility above)

With respect to the \$7.5 million Revolving Credit Facility, the facility would become immediately payable by the Company if the Company triggered an "event of default" unless waived by the Lender. Triggering events, from Management's perspective, are not considered onerous and are standard in similar types of credit facilities. Specific triggering events would include, (a) failure to pay interest on a due date; (b) the Company becomes insolvent or admits in writing that it is unable to pay its debts; (c) seeks any form of creditor protection; (d) initiates a corporate liquidation, winding up etc.; and (e) appointment of a receiver or its equivalent. The Revolving Credit Facility is not dependent upon any earnings per share, cash flow, or share price metrics.

## OFF BALANCE SHEET ARRANGEMENTS

The Company has not entered any off-balance sheet arrangements.

# PROPOSED TRANSACTIONS

None.

## SUBSEQUENT EVENTS

On December 11, 2020 the Company announced that it had repriced and extended the expiry date of an aggregate of 15,000,000 outstanding private placement warrants expiring in December 2020. The warrants were issued pursuant to a private placement financing that closed in several tranches in July 2018, and were originally set to expire in July 2020. The warrants were extended and repriced on June 19, 2020. On December 8, 2020, the CSE granted Leviathan an exemption which allowed the Company to conduct a second repricing and extension of the warrants. The warrants will be repriced from \$0.75 to \$0.60 and the expiry date extended to December 31, 2021. All other terms of the warrants remain unchanged.

# **SHARE CAPITAL**

The Company is authorized to issue an unlimited number of common shares.

| SHARE CAPITAL OUTSTANDING                 | Aug 31 2020 | Nov 30 2020 | Jan 27 2021 |  |
|---|-------------|-------------|-------------|--|
|   |             |             |             |  |
| Shares                                    | 84,743,603  | 84,743,603  | 84,743,603  |  |
| Options (a)                               | 5,750,000   | 5,675,000   | 5,675,000   |  |
| Warrants <sup>(b)</sup>                   | 15,000,000  | 15,000,000  | 15,000,000  |  |
| (a)                                       |             |             |             |  |
| \$0.60 options expiring May 17, 2021      | 4,600,000   | 4,600,000   | 4,600,000   |  |
| \$0.60 options expiring Nov 2020-Aug 2022 | 600,000     | 525,000     | 525,000     |  |
| \$0.60 options expiring April 1, 2021     | 150,000     | 150,000     | 150,000     |  |
| \$0.60 options expiring May 10, 2021      | 200,000     | 200,000     | 200,000     |  |
| \$0.60 options expiring May 22, 2021      | 200,000     | 200,000     | 200,000     |  |
| Total                                     | 5,750,000   | 5,675,000   | 5,675,000   |  |

(b) Each warrant is exercisable at \$0.60 per share until December 31, 2021.

## LOSS PER SHARE

The calculation of basic and diluted loss per share for the three months ended November 30, 2020 was based on the loss attributable to common shareholders of \$897,639 (November 30, 2019 \$738,041) and the weighted average number of common shares outstanding of 84,743,603 (November 30, 2019 – 84,743,603). Diluted loss per share did not include the effect of 5,675,000 stock options for the three months ended November 30, 2020 (November 30, 2019 – 5,750,000) and 15,000,000 warrants for the twelve months ended November 30, 2020 (November 30, 2019 –15,000,000) as they are anti-dilutive.

#### RELATED PARTY TRANSACTIONS

During the three months ended November 30, 2020 the Company entered into transactions and had outstanding balances with various related parties. The details of the related party transactions are summarized as follows:

# Compensation to Management, Directors, and other Key Personnel

The remuneration of directors and other members of key management personnel, or companies under their control, during the period was:

|                                   | November 30 |    | November 30 |    |         |
|-----------------------------------|-------------|----|-------------|----|---------|
|                                   |             |    | 2020        |    | 2019    |
| Salaries, consulting and benefits |             | \$ | 156,000     | \$ | 132,500 |
| Share based compensation          |             |    | 1,164       |    | 25,491  |
|                                   | •           | \$ | 157,164     | \$ | 157,991 |

## RISKS AND UNCERTAINTIES

# Risks Arising from Financial Instruments and Risk Management:

The Company's activities expose it to a variety of financial risks: market risk (including foreign exchange and interest rate risks), credit risk and liquidity risk. The Company identifies, evaluates and, where appropriate, mitigates financial risks. The Company's Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Audit Committee of the Board is responsible to review the Company's risk management policies.

#### **Market Risk**

Market risk is the risk that changes in market prices such as foreign exchange rates, interest rates equity prices and wholesale price of biomass (hemp) and selling price of the finished material will affect the Company's income or the value of its holdings or financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

# Foreign exchange risk

The Company operates in Canada, the United States and Colombia. A portion of the Company's expenses are incurred in other countries primarily the United States dollars ("US dollar"). Foreign exchange risk arises because the cost of transactions denominated in foreign currencies may vary due to changes in exchange rates. The Company has not entered any foreign exchange derivative contracts. A significant change in the currency exchange rates between the Canadian dollar relative to the US dollar could have a significant effect on the Company's results of operations, financial position or cash flows.

#### **Interest Rate Risk**

The Company is subject to interest rate risk on its cash and cash equivalents and long-term debt. The Company believes that interest rate risk is low as the Company does not hold any term deposits and interest earned on cash equivalents is variable.

#### **Credit Risk**

Credit risk is the risk of financial loss to the Company if a counter party to a financial instrument fails to meet its contractual obligations and arises principally from the Company's accounts receivable. The carrying amount of financial assets represents the maximum credit exposure. The Company believes there is insignificant credit risk associated with its accounts receivable based on the nature of the counterparties.

Financial instruments that potentially expose the Company to significant concentrations of credit risk consist principally of cash. The Company has investment policies to mitigate against the deterioration of principal and to enhance the Company's ability to meet its liquidity needs.

# Liquidity and Funding Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when due and to fund future operations. The Company manages its liquidity risk by forecasting its cash needs on a regular basis and seeking additional financing based on those forecasts.

Funding risk is the risk that market conditions will impact the Company's ability to raise capital through equity markets under acceptable terms and conditions. The Company manages its funding risk by forecasting its cash needs on a regular basis and continuously monitoring the stock price and other market conditions.

# **Investments in Colombia**

Operating a business in Colombia, an emerging market, can pose significant challenges. Colombia has had a history of significant political violence since becoming a republic in 1819. In the last 50 years, the inequitable distribution of wealth has fueled "left vs. right" civil wars. This sectarian violence created a weakened government that allowed various drug cartels to impose their will over various sections of the country. While the government finally reached a peace agreement with the largest rebel group in 2016 and has actively reasserted legitimate civil control over the country there is no guarantee that Colombia will not return to its earlier state of political instability resulting in the breakdown of the rule of law.

# **Capital Management**

The Company's objectives when managing capital are:

To safeguard the Company's ability to continue as a going concern in order to pursue the development of its products and to maintain a flexible capital structure which optimizes the

cost of capital at an acceptable level; and to provide an adequate return to shareholders commensurate with the level of risk associated with an early stage company.

The capital structure of the Company consists of cash, long-term debt and equity comprising, issued capital, contributed surplus, warrants, and stock options.

The Company manages its capital structure and adjusts it in light of economic conditions. The Company, upon approval from its Board of Directors, will balance its overall capital structure through new share issues, granting of stock options, the issuance of debt or by undertaking other activities as deemed appropriate under the specific circumstances. The Company is not subject to externally imposed capital requirements. In order to maximize ongoing research and development of its products, the Company does not pay out dividends.

# Other Risks and Uncertainty

The Company operates in a highly competitive environment that involves significant risks and uncertainties, some of which are outside of the Company's control, which could have a material adverse effect upon the Company, its business and prospects. Investors should carefully consider the risks and uncertainties described below. The risks and uncertainties described below are not exhaustive. There may be risks and uncertainties not presently known to the Company or that the Company believes to be immaterial, which could adversely affect the Company and its business in the future.

## Risks Related to the Company's Financial Condition

The Company has mainly relied on equity and debt financing to support operations and will continue to need significant amounts of additional capital. The Company intends to raise additional financing, as required, through research, partnering and licensing arrangements, the exercise of warrants and options, and through equity and / or debt financing. However, there can be no assurance that these financing efforts will be successful or that the Company will continue to be able to meet ongoing cash requirements. It is possible that financing will not be available or, if available, may not be on favourable terms. The Company may fail to obtain additional financing and be unable to fund operations and commercialize its product candidates. The availability of financing will be affected by the results of scientific and clinical research, the Company's ability to attain regulatory approvals, the market acceptance of the Company's products, the state of the capital markets generally (with particular reference to pharmaceutical, biotechnology and medical companies), the status of strategic alliance agreements, and other relevant commercial considerations. Any future equity financing could result in significant dilution to existing shareholders.

# Risks Related to the Company's Businesses and Operations Regulatory

Changes to government policies, whether in Canada, the United States or Colombia, and the current regulatory framework is outside of the Company's control and hence, the Company is subject to any changes in the regulatory framework, which may cause the Company to adjust its operations or impact the Company's profit margins.

# **Limited Operating History**

The Company's subsidiary Jekyll + Hyde commenced operations on August 31, 2017. Woodstock, Leviathan US, and LCG Holdings Inc. currently have not commenced operations, and as such, they are early stage businesses, subject to the risks any early stage business faces. The Company has incurred operating losses since commencing operations. The success, among other things, is dependent on profitability of operations, ability to raise funds when necessary in a timely manner, and senior management's ability to execute on its strategy. The Company may incur losses in the future and may never achieve profitability.

## **Reliance on Management**

The Company is reliant on senior management's ability to execute on its strategy. This exposes the Company to management's ability to perform, and as well the risk of management leaving the Company. To mitigate this risk, the Company has implemented incentive plans for all members of the senior management team.

# Risks Relating to the Cannabis Industry Change in Law, Regulations and Guidelines

The cannabis industry in Canada, the hemp industry in the United States, and the cannabis industry in Colombia are all highly regulated at all levels of government (i.e. Federal, Provincial, State, Municipal) and are subject to a wide and onerous variety of laws, regulations and guidelines relating to the marketing, acquisition, manufacture, management, transportation, storage, sale and disposal of medicinal, adult recreational cannabis, and hemp oil / distillates. in Canada, the United States and Colombia. Changes in such laws, regulations and guidelines may cause adverse effects on the Company's operations. On February 24, 2016, the Federal Court of Canada released its decision in the case of Allard et al v. Canada, declaring that the MMPR, as it was drafted, was unconstitutional in violation of the plaintiffs' rights under section 7 of the Charter of Rights and Freedoms. On August 24, 2016, the ACMPR came into force, replacing the MMPR as the regulations governing Canada's medical cannabis regime, which permits patients to produce a limited amount of cannabis for their own medical purposes or to designate a person to produce a limited amount of cannabis. On October 17, 2018, Canada legalized the cultivation and sale of adult recreational cannabis nationally introducing a new national cannabis reporting and tracking system launched concurrently with the coming into force of the national Cannabis Act. Beginning October 17, 2018, the Cannabis Tracking and Licensing System applies to all public and private parties licensed by Health Canada to sell medicinal and/or adult recreational cannabis under the various provincial regulations to consumers or other Federally licensed cannabis companies.

On December 12, 2018, Congress passed the U.S. Farm Bill and it became law on December 20, 2018. This legislation exempts hemp from the Controlled Substances Act and allows the import and export of hemp-derived products across U.S. state lines.

In 2016, Colombia proposed a legal framework for the regulated cultivation and manufacture of medical cannabis for domestic use and exportation. In 2017, President Juan Manual Santos signed into law, a regulatory framework that permitted individuals and businesses to engage in the cannabis

industry through a licensing framework (4 qualifying licenses) for cannabis production.

# **Regulatory Risk**

Achievement of the Company's business objectives are contingent, in part, upon compliance with the regulatory requirements, including those imposed by Health Canada, and US and Colombian regulators, as enacted by these government authorities and obtaining all regulatory approvals, where necessary, for the sale of the Company's products. The Company cannot predict the time required to secure all appropriate regulatory approvals for its products, or the extent of testing and documentation, which may be required by government authorities. Any delays in obtaining, or failure to obtain, regulatory approvals would significantly delay the development of markets and products and could have a material adverse effect on the Company's business, results of operation and financial condition.

# **Unfavourable Publicity or Consumer Perception**

The success of the medical and non-medical cannabis and hemp industries may be significantly influenced by the public's perception of cannabis' and hemp's medicinal applications. Cannabis is a controversial topic and there is no guarantee that future scientific research, publicity, regulations, medical and public opinion relating to medicinal and/or adult recreational cannabis or medicinal hemp will be favourable. The medical and non-medical cannabis and hemp industries are early-stage businesses, which are constantly evolving with no guarantee of viability. The market for medical and non-medical cannabis and hemp is uncertain, and any adverse or negative publicity, scientific research, limiting regulations, medical and public opinions relating to the consumption of medical and non-medical cannabis and hemp may have a material adverse effect on operational results, consumer base and financial results.

# Competition

The market for the medical and non-medical cannabis in Canada and medical hemp in the USA products appear to be sizeable. As a result, the Company expects significant competition from other companies both domestically and abroad. Many companies appear to be applying for production licenses, some of which may have significantly greater financial, technical, marketing and other resources, may be able to devote greater resources to the development, promotion, sale and support of their products and services, and may have more extensive customer bases and broader customer relationships. Should the size of the medical and non-medical cannabis and hemp markets increase as projected, the demand for products will increase as well, and in order for the Company to be competitive, it will need to invest significantly in research and development, marketing, production, distribution, expansion, new client identification and customer support. If the Company is not successful in achieving sufficient resources to invest in these areas, the Company's ability to compete in the market may be adversely affected, which could materially and adversely affect the Company's business, its financial conditions and operations.

# **Risks Relating to COVID-19**

The COVID-19 outbreak was declared a pandemic by the World Health Organization in 2020. The situation continues to be dynamic with no visibility on the ultimate duration and magnitude of the impact on the economy presently. Consequently, the pandemic could affect the Company's ability to maintain operations, to obtain debt and equity financing, result in the impairment of investments, the impairment in the value of the Company's long-lived assets, or adversely affect the revenue or the profitability of ongoing operations.

# Risks Relating to the Company's Common Shares

The Company has not paid any cash dividends on its common shares and, for the foreseeable future, the Company does not intend to pay any cash dividends on its common shares and therefore, its shareholders may not be able to receive a return on their shares unless they are able to sell their shares. The policy of the Board of Directors of the Company is to reinvest all available funds in operations. The Board of Directors may reassess this policy from time-to-time. Any decision to pay dividends on the common shares of the Leviathan Group will be made by the Board of Directors based on the assessment of, among other factors, earnings, capital requirements and the operating and financial condition of the Company.

The market price and trading volume of the Company's common shares is volatile and may continue to be volatile in the future. Variations in earnings estimates by securities analysts and the market prices of the securities of competitors may also lead to fluctuations in the trading price of the common shares. In addition, the financial markets may experience significant price and volume fluctuations that affect the market price of the Company's common shares that are not related to the Company's operating performance. Broad market fluctuation and economic conditions generally, and in the cannabis and hemp sectors specifically, may adversely affect the market price of the Company's common shares.

The significant costs that the Company will incur as a result of being a public company in Canada could also adversely affect its business.

## ADDITIONAL INFORMATION

- (1) Additional information may be found on SEDAR at www.sedar.com;
- (2) Additional information, including directors' and officers' remuneration and indebtedness, principal holders of the Company's securities authorized for issuance under equity compensation plans will be included in the information circular for the Company's next annual meeting of security holders;
- (3) Additional information relating to the Company can be requested by calling Martin J. Doane, CEO, Leviathan Cannabis Group Inc. at 416.903.6691 or Jayne Beckwith, Chief Communications Officer and Interim Chief Financial Officer, Leviathan Natural Products Inc. at 416.806.0591.