

## **MANAGEMENT DISCUSSION AND ANALYSIS**

OF THE FINANCIAL POSITION AND RESULTS OF OPERATIONS

FOR THE THREE MONTH PERIOD ENDED 31 DECEMBER 2015

Stated in Canadian Funds

Dated: 24 February 2016

Canadian Funds Unaudited

#### REPORT TO SHAREHOLDERS AND MANAGEMENT DISCUSSION AND ANALYSIS

## **TO OUR SHAREHOLDERS**

This Management Discussion and Analysis ("MD&A") supplements, but does not form part of, the Condensed Interim Consolidated Financial Statements for the three month period ended 31 December 2015. Consequently, the following discussion and analysis of the financial condition and results of operations for Northern Iron Corp. ("Northern Iron" or the "Company"), should be read in conjunction with the Condensed Interim Consolidated Financial Statements for the three month period ended 31 December 2015, and related notes therein, which have been prepared in accordance with International Financial Reporting Standards ("IFRS"), consistently applied.

Discussion of the Company, its operations and associated risks are further described in the Company's filings, available for viewing at www.sedar.com. A copy of this MD&A will be provided to any applicant upon request.

#### **FORWARD-LOOKING STATEMENTS**

Certain statements contained in the following MD&A and elsewhere constitute forward-looking statements. Such forward-looking statements involve a number of known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date the statements were made, and readers are advised to consider such forward-looking statements in light of the risks set forth in the Company's filings and herein. Additional information regarding the Company, including copies of the Company's continuous disclosure materials is available through the SEDAR website at <a href="https://www.sedar.com">www.sedar.com</a>.

The table below sets forth the significant forward-looking information included in this MD&A:

Forward-Looking Information	Key Assumptions	Most Relevant Risk Factors
Future funding for ongoing	The Company will be able to raise	The Company has disclosed that
operations	these funds	this may be difficult and failure to
		raise these funds will materially
		impact the Company's ability to
		continue as a going concern

## **FUTURE OUTLOOK**

The resource definition drilling program at the Griffith Mine commenced in August of 2012 and 11 holes totalling 3730m were completed by 21 September 2012. The holes were drilled around the perimeter of the North Pit. Past production indicated the higher grades and larger resource are located towards the South end of the pit. This should be the priority area for delineation drilling. It is estimated that a minimum of 10,000 metres will be required on the south-west and north-east. Fence drilling can be carried out from the East side, and fan drilling farther South.

For the Company to continue to operate as a going concern it must continue to obtain additional financing to maintain operations; although the Company has been successful in the past at raising funds, there can be no assurance that this will continue in the future. In an effort to preserve capital, the Company has ceased all field activity and deep cost cutting measures have been adopted. In addition to the reduction in field work, these cost cutting measures include significant reductions in consulting, travel, and shareholder relation expenditures. At the current burn rate the Company has sufficient cash reserves until mid-2016. There were additional cost cutting measures that came about in May 2014 that will provide the Company with additional cash into January 2017.

The Company is focusing the majority of its efforts in introducing the Griffith mine project to prospective industry partners in North America. It is the intention of management to attract a large industry partner into the project to provide expertise and capital to advance the project.

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## **GENERAL**

Northern Iron is a mineral exploration company focused on developing high quality iron ore opportunities in the Red Lake Mining Division of Ontario, Canada, which is a past-producing iron ore district. The Company is a 100% owner of five iron ore properties in the Red Lake district containing significant historical resources with grades ranging from 22% to 31% Fe<sub>2</sub>O<sub>3</sub>. Northern Iron is listed on the TSX Venture Exchange and commenced trading on 26 August 2011.

# SIGNIFICANT EVENTS AND TRANSACTIONS DURING THE YEAR

On 1 October 2015, the Company announced the appointment of Tom Klaimanee as corporate secretary.

## **EVENTS SUBSEQUENT TO 31 DECEMBER 2015**

No reportable events have occurred subsequent to 31 December 2015.

#### **RESULTS OF OPERATIONS**

The comprehensive loss reported during the three month period ended 31 December 2015 was \$169,950 compared to \$177,701 in the comparative period. The main fluctuations in costs are as follows:

Consulting fees	3 months	3 months
(rounded to the nearest '000)	2015	2014
	\$ 88,000	\$ 70,000
Variance increase	\$ 18,000	

Consulting fees reported during the three month period ended 31 December 2015 increased when compared to the three month period ended 31 December 2014. This increase is a reflection of operational growth experienced by the Company during the past twelve months.

Amortization expense	3 months	3 months
(rounded to the nearest '000)	2015	2014
	\$ <b>11,000</b> \$	46,000
Variance (decrease)	\$ (35,000)	

Amorization expense has decreased in the current period as certain field equipment approaches the end of its estimated useful life. This field equipment will be fully amortized by the end of the current fiscal year.

Shareholder relations	3 months	3 months
(rounded to the nearest '000)	2015	2014
	\$ 18,000	\$ 4,000
Variance increase	\$ 14,000	

The increase in shareholder relations expense results from the sponsorship and attendance of two mining conferences in China where management promoted the Company's mineral assets.

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# **EXPLORATION AND EVALUATION ASSETS**

	Karas	Whitemud	Griffith	El Sol	Danagonga	Total
	Karas	vviiiteiliaa	Giiiitii	El 301	Papagonga	Total
Acquisition						
Balance as at 1 October 2014 Additions	\$ 188,650 -	\$ 138,600	\$ 375,749 -	\$ 1,060,000	\$ 105,000	\$ 1,867,999 -
Balance as at 30 September 2015	\$ 188,650	\$ 138,600	\$ 375,749	\$ 1,060,000	\$ 105,000	\$ 1,867,999
Balance as at 31 December 2015	\$ 188,650	\$ 138,600	\$ 375,749	\$ 1,060,000	\$ 105,000	\$ 1,867,999
EXPLORATION EXPENDITURES						
Balance as at 1 October 2014  Reports and mapping Geological and consulting Staking Dewatering Admin and camp Transportation Assaying  Balance as at 30 September 2015 Assaying	\$ 4,464,394 - 32,062 2,430 - 978 5,501 - 4,505,365	\$ 371,060 - - 4,060 - 2,723 - - - 377,843	\$ 2,798,931 123,302 41,880 13,597 14,144 3,500 - 607 2,995,961 <b>6,000</b>	\$ 3,120 - - - - - 3,120	\$ 105,006 - - 6,840 - - - 111,846	\$ 7,742,511 123,302 73,942 26,927 14,144 7,201 5,501 607 7,994,135
Geological and consulting Admin and camp	- -	-	2,331 2,100	-	- -	2,331 2,100
Balance as at 31 December 2015	\$ 4,505,365	\$ 377,843	\$ 3,006,392	\$ 3,120	\$ 111,846	\$ 8,004,566
CARRYING AMOUNTS						
Balance at 30 September 2015	\$ 4,694,015	\$ 516,443	\$ 3,371,710	1,063,120	\$ 216,846	\$ 9,862,134
Balance at 31 December 2015	\$ 4,694,015	\$ 516,443	\$ 3,382,141	1,063,120	\$ 216,846	\$ 9,872,565

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## **SELECTED ANNUAL INFORMATION**

Financial Data since for the past four annual periods:

	IFRS	IFRS	IFRS	IFRS
Fiscal Year Ended	Sep-15	Sep-14	Sep-13	Sep-12
Total Revenues	-	-	11,000	-
Loss from Continuing Operations	(805,000)	(815,000)	(1,300,000)	(1,474,000)
Loss and Comprehensive Loss for the Year	(805,000)	(824,000)	(933,000)	(1,267,000)
Loss per Share (Basic and Diluted)	(0.01)	(0.01)	(0.01)	(0.02)
Total Assets	10,831,000	10,800,000	11,940,000	13,196,000
Working Capital	601,000	555,000	1,378,000	5,779,000

The loss and comprehensive loss for the years ended 30 September 2015 and 2014 was reduced as the Company focused on cash conservation.

## **SUMMARY OF QUARTERLY RESULTS**

Three months ended	Dec-15	Sep-15	Jun-15	Mar-15	Dec-14	Sep-14	Jun-14	Mar-14
	\$	\$	\$	\$	\$	\$	\$	\$
Total revenue	-	-	-	-	-	-	-	-
Loss for the period	(169,950)	(199,107)	(227,270)	(200,461)	(177,701)	(259,782)	(188,313)	(208,240)
Loss per share	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)	(0.00)
Total assets	10,671,024	10,830,559	11,023,937	11,258,587	11,460,900	10,800,384	11,047,892	11,217,743
Working capital surplus	432,210	601,294	846,476	1,114,840	1,329,365	555,037	859,158	1,021,812

The decreased loss reported during the quarters ended 31 December 2015 and 30 September 2015 results from reducded administrative expenses as the Company returns its focus to cost control.

The increased loss reported during the quarters ended 30 June 2015 and 31 March 2015 results from an increase in operations as the Company returns its focus to exploration of the Karas and Griffith properties.

The losses reported from December 2014 to March 2015 are generally lower than the preceding periods as a result of the Company's focus on cost control.

The increased loss during the quarter ended 31 March 2014 results from the grant of 1,550,000 incentive stock options and the corresponding recognition of \$29,000 in stock-based compensation expense. This is a non-cash item.

#### **OUTSTANDING SHARES**

As at 31 December 2015 and the date of this report, the Company had 95,727,875 common shares issued and outstanding. The fully diluted amount of 118,850,875 includes options of 4,075,000 and warrants of 19,048,000.

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#### **FINANCIAL POSITION AND LIQUIDITY**

As at 31 December 2015, the Company's financial instruments consist of cash, amounts receivable, and accounts payable and accrued liabilities. The Company has no speculative financial instruments, derivatives, forward contracts or hedges.

As at 31 December 2015 the Company had a working capital surplus of \$432,210 compared to a working capital of \$601,294 as at 30 September 2015.

Cash used in operating activities during the period ended 31 December 2015 totalled \$168,914 (Comparative period: \$178,923). This is consistent with expectations of management.

Cash used in investing activities during the period ended 31 December 2015 totalled \$665 (Comparative period: \$8,007).

Cash raised in financing activities during the period ended 31 December 2015 totalled \$nil (Comparative period: \$943,371).

## FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

#### a) Financial instrument classification and measurement

Financial instruments of the Company carried on the consolidated statement of financial position are carried at amortized cost. There are no significant differences between the carrying value of financial instruments and their estimated fair values as at 31 December 2015 or 30 September 2015. There have been no changes in levels during the year.

The Company classifies the fair value of these transactions according to the following hierarchy:

- Level 1 quoted prices in active markets for identical financial instruments.
- Level 2 quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.
- Level 3 valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable.

## b) Fair values of financial assets and liabilities

The Company's financial instruments include cash, amounts receivable, accounts payable and accrued liabilities, and taxes payable. As at 31 December 2015 and 30 September 2015, the carrying value of cash is fair value. Amounts receivable and accounts payable and accrued liabilities approximate their fair value due to their short-term nature.

#### c) Market risk

Market risk is the risk that changes in market prices will affect the Company's earnings or the value of its financial instruments. Market risk is comprised of commodity price risk and interest rate risk. The objective of market risk management is to manage and control exposures within acceptable limits, while maximizing returns. The Company is not exposed to significant market risk.

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#### d) Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Company's primary exposure to credit risk is on its bank accounts. The Company's bank accounts are held with major banks in Canada, accordingly the Company believes it not exposed to significant credit risk.

#### e) Interest rate risk

Interest rate risk is the risk of losses that arise as a result of changes in contracted interest rates. The Company is not exposed to significant interest rate risk.

# f) Currency risk

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. To manage this risk the Company maintains only the minimum amount of foreign cash required to fund its on-going exploration expenditures. As at 31 December 2015 and 30 September 2015, the Company holds no cash denominated in foreign currency and therefore is not exposed to significant foreign currency risk.

## g) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they are due. The Company controls liquidity risk by ensuring that it has sufficient cash resources to pay for its financial obligations. As at 31 December 2015, the Company had a cash balance of \$453,666 to settle current liabilities of \$57,359. The Company is not exposed to significant liquidity risk.

#### **CAPITAL RESOURCES**

Northern Iron has no recent history of profitable operations. Therefore, it is subject to many risks common to comparable companies, including under-capitalization, cash shortages and limitations with respect to personnel, financial and other resources as well as a lack of adequate revenues.

It will be necessary for Northern Iron to arrange for additional financing to meet its on-going exploration and overhead requirements.

Management believes it will be able to raise equity capital as required in the long term, but recognizes the risks attached thereto. Although Northern Iron successfully completed a financing during the year ended 30 September 2015, there can be no assurance that it will be able to obtain adequate financing in the future or that the terms of such financing may be favourable.

#### **CAPITAL MANAGEMENT**

The Company's capital consists of shareholders' equity. The Company's objective when managing capital is to maintain adequate levels of funding to support the development of its businesses and maintain the necessary corporate and administrative functions to facilitate these activities. This is done primarily through equity financing, selling assets, and incurring debt. Future financings are dependent on market conditions and there can be no assurance the Company will be able to raise funds in the future. The Company invests all capital that is surplus to its immediate operational needs in short-term, highly liquid, high-grade financial instruments. There were no changes to the Company's approach to capital management during the period. The Company is not subject to externally imposed capital requirements. The Company does not currently have adequate sources of capital to complete its exploration plan, current obligations and ultimately the development of its business, and

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will need to raise adequate capital by obtaining equity financing, selling assets and incurring debt. The Company may raise additional debt or equity financing in the near future to meet its current obligations.

## **OFF-BALANCE SHEET ARRANGEMENTS**

The Company has no off-balance sheet arrangements as at 31 December 2015 and as at the date hereof.

#### **RELATED PARTY TRANSACTIONS**

Transactions and balances with related parties not disclosed elsewhere in the condensed interim consolidated financial statements are as follows for the three month periods ended 31 December 2015 and 2014.

RELATED PARTY DISCLOSURE				
Name and Principal Position	Period <sup>(i)</sup>	Remuneration or fees <sup>(ii)</sup>	Share-based awards	Amounts Payable
Basil Botha – President, CEO and Director,	2015	\$ 36,000	-	14,571
consulting fees	2014	\$ 36,000	-	6,489
Clearline – a company of which the CFO is a	2015	\$ 12,000	-	4,200
director, professional fees	2014	\$ 9,000	-	3,150
Directors (2), director fees	2015	\$ -	-	-
	2014	\$ 500	-	-
Director, director fees	2015	\$ -	-	_
	2014	\$ 250	-	-
Director, director and consulting fees	2015	\$ 2,331	-	-
	2014	\$ 250	-	

<sup>(</sup>i) For the three month periods ended 31 December 2015 and 2014.

These transactions were in the normal course of operations, which is the amount of consideration established and agreed to by the related parties.

## DISCLOSURE FOR VENTURE ISSUERS WITHOUT SIGNIFICANT REVENUE

Consistent with other companies in the mineral exploration industry, Northern Iron has no source of operating revenue. The Company's 31 December 2015 Condensed Interim Consolidated Financial Statements provide a breakdown of the general and administrative expenses for the year under review and an analysis of the capitalized and expensed exploration and development costs incurred on its mineral properties.

## **INVESTOR RELATIONS ACTIVITIES**

With respect to public relations, the Company's policy is to provide information from its corporate offices to investors and brokers directly.

#### **M**ANAGEMENT

Northern Iron is dependent upon the personal efforts and commitments of its existing management. To the extent that management's services would be unavailable for any reason, a disruption to the operations of Northern Iron could result, and other persons would be required to manage and operate the Company.

<sup>(</sup>ii) Amounts disclosed were paid or accrued to the related party.

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#### **DISCLOSURE CONTROLS AND PROCEDURES**

The Chief Executive Officer and Chief Financial Officer of Northern Iron are responsible for designing internal controls over financial reporting in order to provide reasonable assurance regarding the reliability of financial reporting and the preparation of Northern Iron's financial statements for external purposes in accordance with IFRS. The design of Northern Iron's internal control over financial reporting was assessed as of the date of this MD&A.

Based on this assessment, it was determined that certain weaknesses existed in internal controls over financial reporting. As indicative of many small companies, the lack of segregation of duties and effective risk assessment were identified as areas where weaknesses existed. The existence of these weaknesses is to be compensated for by senior management monitoring. The officers will continue to monitor very closely all financial activities of Northern Iron and increase the level of supervision in key areas. It is important to note that this issue would also require Northern Iron to hire additional staff in order to provide greater segregation of duties. Since the increased costs of such hiring could threaten Northern Iron's financial viability, management has chosen to disclose the potential risk in its filings and proceed with increased staffing only when the budgets and work load will enable the action. Northern Iron has attempted to mitigate these weaknesses, through a combination of extensive and detailed review by the CFO of the financial reports, the integrity and reputation of senior accounting personnel, and candid discussion of those risks with the audit committee.

## **RISK FACTORS**

Companies operating in the mining industry face many and varied kinds of risks. While risk management cannot eliminate the impact of all potential risks, the Company strives to manage such risks to the extent possible and practical. Following are the risk factors most applicable to the Company:

Exploring and developing mineral resource projects bears a high potential for all manner of risks. Additionally, few exploration projects successfully achieve development due to factors that cannot be predicted or foreseen. Moreover, even one such factor may result in the economic viability of a project being detrimentally impacted such that it is neither feasible nor practical to proceed. The Company closely monitors its activities and those factors that could impact them, and employs experienced consulting, engineering, insurance and legal advisors to assist in its risk management reviews.

Although the Company has taken steps to verify the title to mineral properties in which it has an interest, in accordance with industry standards for the current stage of exploration of such properties, these procedures do not guarantee the Company's title. Property title may be subject to unregistered prior agreements or transfers and title may be affected by undetected defects.

At present the principal activity of the Company is the exploration and development of iron ore resource properties. The feasible development of such properties is highly dependent upon the price of iron ore commodities. A sustained and substantial decline in these commodity prices could result in the write-down, termination of exploration and development work or loss of its interests in identified resource properties. Although such prices cannot be forecasted with certainty, the Company carefully monitors factors that could affect these commodity prices in order to assess the feasibility of its resource projects.

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#### **APPROVAL**

The Board of Directors of the Company has approved the disclosure contained in this Annual Management Discussion and Analysis.

## **A CAUTIONARY TALE**

This document contains "forward-looking information" which may include, but is not limited to, statements with respect to the future financial or operating performance of the Corporation, its subsidiaries and its projects, the future supply, demand, inventory, production and price of minerals, the estimation of reserves and resources, the realization of reserve estimates, the timing and amount of estimated future production, costs of production, capital, operating and exploration expenditures, costs and timing of the development of new deposits, costs and timing of future exploration, requirements for additional capital, government regulation operations, environmental risks, reclamation expenses, title disputes or claims, limitations of insurance coverage and the timing and possible outcome of pending litigation and regulatory matters.

Often, but not always, forward-looking statements can be identified by the use of words such as "plans", "expects", "is expected", "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates", or "believes" or variations (including negative variations) of such words and phrases, or state that certain actions, events or results "may", "could", "would", "might" or "will" be taken, occur or be achieved. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Corporation and/or its subsidiaries to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Such factors include, among others, general business, economic, competitive, political and social uncertainties; the actual results of current exploration activities; actual results of reclamation activities; conclusions of economic evaluations; changes in project parameters as plans continue to be refined; future prices of resources; possible variations of ore grade or recovery rates; failure of plant, equipment or processes to operate as anticipated; accidents, labour disputes and other risks of the resource industry; political instability, insurrection or war; delays in obtaining governmental approvals or financing or in the completion of development or construction activities. Although the Corporation has attempted to identify important factors that could cause actual actions, events or results to differ materially from those described in forward-looking statements, there may be other factors that cause actions, events or results to differ from those anticipated, estimated or intended. There can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward-looking statements.

Respectfully submitted on behalf of the Board of Directors,

<u>"Basil Botha"</u>
Basil Botha
President & CEO