

**AILERON VENTURES LIMITED**

**Management's Discussion & Analysis**

**For the year ended December 31, 2012**

# **AILERON VENTURES LIMITED**

## **Management's Discussion & Analysis**

**December 31, 2012**

The management of Aileron Ventures Limited (the "**Company**" or "**Aileron**") is pleased to present the Company's management's discussion and analysis (the "**MD&A**") for the year ended December 31, 2012.

This MD&A has been prepared by Aileron as of April 26, 2013 and should be read in conjunction with the audited financial statements of Aileron for the year ended December 31, 2012 (the "**Financial Statements**"). Results are reported in Canadian dollars, unless otherwise stated and have been prepared in accordance with International Financial Reporting Standards ("**IFRS**"), including IFRS 1 – "First Time Adoption of IFRS". Effective January 1, 2011, Aileron began reporting its financial results in accordance with IFRS, including comparative figures for 2010.

The accompanying Financial Statements for the year ended December 31, 2012, have been prepared assuming that the Company will continue as a going concern. As discussed in note 2 to the Financial Statements, the Company's recurring losses from operations, shareholder's deficit, and inability to generate sufficient cash flow to meet its obligations and sustain its operations raise substantial doubt about its ability to continue as a going concern. Management's plans concerning these matters are also discussed in Note 2 to the Financial Statements. The Financial Statements do not include any adjustments that might result from the outcome of this uncertainty.

Readers of this MD&A should refer to "Significant Accounting Policies" below for a discussion of IFRS and its effect on Aileron's financial presentation.

### **NOTE REGARDING FORWARD-LOOKING INFORMATION**

This MD&A contains forward-looking information and statements within the meaning of applicable Canadian securities laws (herein referred to as "**forward-looking statements**") that involve known and unknown risks, uncertainties and other factors that may cause actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. All information and statements in this MD&A which are not statements of historical fact may be forward-looking statements. Such statements and information may be identified by looking for words such as "may", "believe", "could", "expect", "will", "intend", "should", "plan", "objective", "predict", "potential", "project", "anticipate", "estimate", "continuous" or similar words or the negative thereof or other comparable terminology, including references to assumptions. Such information may involve, but is not limited to, comments with respect to strategies, expectations, planned operations or future actions. Forward-looking statements included in this MD&A include, but are not limited to, statements with respect to: the business strategy and objectives of Aileron as well as its acquisition plans; and the impact of federal income tax changes on Aileron.

Readers are cautioned not to place undue reliance on forward-looking statements, as there can be no assurance that the plans, intentions or expectations upon which they are based will occur. By their nature, forward-looking statements involve numerous assumptions, known and unknown risks and uncertainties, both general and specific, that contribute to the possibility that the predictions, forecasts, projections and other things contemplated by the forward-looking statements will not occur. Such forward-looking statements or information are based on a number of assumptions which may prove to be incorrect, including those assumptions listed below and those discussed elsewhere in this MD&A. Some of the assumptions made by Aileron, upon which such forward-looking statements are based, include: the ability of Aileron to maintain reasonably stable general administrative expenses; the ability of Aileron to access financing on commercially reasonable terms; and current economic conditions in Canada that may be influenced by international economic developments in the United States, Europe, Asia and elsewhere.

Forward-looking statements reflect current expectations of management regarding future events and operating performance as of the date of this MD&A. Such information: involves significant risks and uncertainties; should not be read as guarantees of future performance or results; and will not necessarily be accurate indications of whether or not such results will be achieved. A number of factors could cause actual results to differ materially from the results discussed in the forward-looking statements, including, but not limited to, the risks related to: general economic and business conditions; the failure to identify acquisition targets or complete announced acquisitions; competition for, among other things, capital; and competition for acquisition targets.

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Although the forward-looking statements contained in this MD&A are based upon what Aileron's management believes to be reasonable assumptions, Aileron cannot assure investors that actual results will be consistent with such information. Forward-looking statements reflect management's current beliefs and are based on information currently available to Aileron. We caution readers of this MD&A not to place undue reliance on our forward-looking statements because a number of factors, such as those referred to in the paragraph above, could cause actual future results, conditions, actions or events to differ materially from the targets, expectations, estimates or intentions expressed in the forward-looking statements contained in this MD&A. The forward-looking statements are made as of the date of this MD&A and Aileron assumes no obligation to update or revise such information to reflect new events or circumstances, except as may be required by applicable law.

### **Overall Performance**

Aileron was incorporated in Alberta on May 31, 2010. The Company has not carried on any active business to-date other than (i) to make an investment in Altius Edge Ltd. ("**Altius**") to acquire 50% of the outstanding common shares thereof, (ii) to undertake matters in connection with an amalgamation transaction involving Altius and Immunall Science Inc. ("**Immunall**"), and (iii) to engage in activities to identify and evaluate businesses and assets with a view to completing an acquisition of a business or assets. Aileron has not yet selected a business sector or industry in which to focus its pursuit of a business transaction.

### **Risks and Uncertainties**

As of December 31, 2012, the Company had no business or material assets other than cash and its investment in Immunall. The Company does not have a history of earnings, nor has it paid any dividends since it was incorporated. Aileron's assets are limited to its cash balances and an approximate 4.5% investment in Immunall. There is no assurance that the Company will be able to obtain additional funding.

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### Selected Financial Information

	December 31, 2012	December 31, 2011	December 31, 2010
<b>Liquidity</b>			
Cash	\$ 118	\$ 5,285	\$ 12,500
Non-cash current assets	-	510	-
Total current assets	118	5,795	12,500
Liabilities	23,149	10,776	3,750
Net liquidity	\$ (23,031)	\$ (4,981)	\$ 8,750
Total assets	\$ 9,368	\$ 24,295	\$ 25,315
Number of shares outstanding at end of year	9,664,155	9,664,155	8,700,000

	Year Ended		
	December 31, 2012	December 31, 2011	December 31, 2010
Total revenue	\$ -	\$ -	\$ 315
Loss from operations	\$ (18,050)	\$ (13,731)	\$ (3,435)
Per share basis	\$ (0.002)	\$ (0.001)	\$ (0.024)
Net Loss	\$ (27,300)	\$ (10,816)	\$ (3,435)
Per share basis	\$ (0.003)	\$ (0.001)	\$ (0.024)
Basic weighted average number of shares during year	9,664,155	9,426,418	146,047

### Selected Quarterly Financial Information

	Q4'12	Q3'12	Q2'12	Q1'12	Q4'11	Q3'11	Q2'11	Q1'11
Total revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Loss from operations	(5,607)	(1,881)	(10,520)	(42)	(3,000)	(1,056)	(2,399)	(7,276)
Per share basis	(0.001)	(0.000)	(0.001)	(0.000)	(0.000)	(0.000)	(0.000)	(0.001)
Net Loss	(14,857)	(1,881)	(10,520)	(42)	(85)	(1,056)	(2,399)	(7,276)
Per share basis	(0.002)	(0.000)	(0.001)	(0.000)	(0.000)	(0.000)	(0.000)	(0.001)
Total assets	\$ 9,368	\$ 18,725	\$ 19,606	\$ 18,743	\$ 24,295	\$ 15,870	\$ 16,436	\$ 17,059
Weighted average shares	9,664,155	9,664,155	9,664,155	9,664,155	9,664,155	9,664,155	9,664,155	8,710,595
Ending shares	9,664,155	9,664,155	9,664,155	9,664,155	9,664,155	9,664,155	9,664,155	9,664,155

### Results of Operations

For the year ended December 31, 2012, Aileron has had no active operations. During the period, management of the company continued to engage in activities to identify and evaluate businesses and assets with a view to completing an acquisition of a business or assets that may be suitable for the Company. For the year ended December 31, 2012, the Company had a net loss of \$(27,300). The net loss is related to bank charges, general and administrative expenses, professional fees and a fair value adjustment related to the investment. A breakdown of the material components of general and administrative expenses for the years ended December 31, 2012 and December 31, 2011 is as follows:

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General and Administrative Expenses	Year Ended	
	December 31, 2012	December 31, 2011
Transfer agent fees	\$ 3,777	\$ 1,053
Regulatory fees	\$ 6,850	\$ 1,063
Other	\$ 839	
Total general and administrative expenses	\$ 11,466	\$ 2,116

For the three months ended December 31, 2012, Aileron had no active operations. For the three months ended December 31, 2012, the Company had a net loss of \$(14,857). The net loss is related to bank charges, general and administrative expenses, professional fees and a fair value adjustment related to the investment.

### Outstanding Share Data

As at March 31, 2013 the Company had 9,664,155 common shares issued and outstanding. Until December 29, 2010 the Company had 25,000 common shares issued and outstanding. On December 29, 2010 the Company split its common shares on a 348:1 basis giving rise to an increase in the issued and outstanding common shares to 8,700,000. As at March 31, 2011, as a result of the amalgamation transaction involving Altius and Immunall, 964,155 additional common shares were issued to shareholders of Immunall.

### Amalgamation Transaction

On December 10, 2010 the Company, Immunall, Nautor Progressive Corporation ("**Nautor**") and Altius entered into an amalgamation agreement dated December 10, 2010 ("**Amalgamation Agreement**") which provided for the implementation of an amalgamation between Altius and Immunall (the "**Amalgamation**") pursuant to section 181 of the *Business Corporations Act* (Alberta).

Pursuant to the Amalgamation, Immunall and Altius amalgamated and continued as one corporation under the name of Immunall. Each Immunall shareholder (other than dissenting Immunall shareholders) received in exchange, in respect of each Immunall common share held by such shareholder, (i) one common share of the amalgamated entity ("**New Immunall**"), (ii) 0.025 of a common share of Aileron, and (iii) 0.025 of a common share of Nautor. Each Altius shareholder (other than dissenting Altius shareholders) received in exchange, in respect of each Altius common share held by such shareholder, one common share of New Immunall.

The common shares of New Immunall were listed on the Canadian National Stock Exchange (CNSX). The amalgamation was approved by shareholders and completed on March 31, 2011.

### Liquidity and Capital Resources

As at December 31, 2012 Aileron had working capital deficit of \$23,031. The Company does not have adequate capital resources to fund its near-term objective of identifying and completing a business transaction, and as a result will need to seek adequate debt or equity financing in order to establish the business of the Company. Aileron presently relies upon advances from an affiliate in order to fund general and administrative expenses and pay other costs necessary for Aileron to continue to maintain its status as a reporting issuer. The Company expects to continue to receive the financial support of its affiliate in order to pay its liabilities as they become due.

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### **Financial Instruments**

The Company's financial instruments consist of cash, investment, accounts payable and accrued liabilities and due to affiliate. It is management's opinion that the Company is not exposed to significant currency or credit risks arising from these financial instruments and that the fair value of these financial instruments approximates their carrying values. For further discussion of financial instrument risks, see Financial Instruments and Risk Management, below.

### **Significant accounting policies**

The accounting policies of Aileron used in the determination of the results for the year ended December 31, 2012 that are disclosed and analyzed in this report are described in detail in note 4 of Aileron's Financial Statements. These policies have been applied in preparing the Financial Statements for the year ended December 31, 2012 and the comparative information presented in the Financial Statements for the year ended December 31, 2011.

A summary of Aileron's significant accounting policies under IFRS is presented in note 4 to Aileron's Financial Statements for the year ended December 31, 2012. These policies have been retrospectively and consistently applied.

### **Future accounting standards**

The standard-setting bodies that determine IFRS have significant ongoing projects that could impact the IFRS accounting policies that we have selected. The impact of any new or amended IFRS standards or interpretations will be evaluated as they are drafted and published. New and amended standards and interpretations that have been identified include:

#### *IFRS 9 – Financial Instruments*

IFRS 9 – Financial Instruments was issued in October 2010. This Standard is the first step in the process to replace IAS 39 – Financial Instruments: Recognition and Measurement. IFRS 9 introduces new requirements for classifying and measuring financial assets and financial liabilities, and is likely to affect the Corporation's accounting for its financial assets. The Standard is not applicable until annual periods beginning on or after January 1, 2015, but is available for early adoption. The Company has not fully assessed the impact of adopting IFRS 9; however, it anticipates that its impact will be limited.

#### *IFRS 10 – Consolidated Financial Statements*

IFRS 10 – Consolidated Financial Statements, issued by the IASB in May 2011, provides a single consolidation model that identifies control as the basis for consolidation for all types of entities. IFRS 10 replaces IAS 27 – Consolidated and Separate Financial Statements and Standing Interpretations Committee ("SIC") 12 Consolidation - Special Purpose Entities. IFRS 10 is to be applied retrospectively and is effective for annual periods beginning on or after January 1, 2013, with earlier application permitted. The Company is currently evaluating the impact of the above standard on its Financial Statements.

#### *IFRS 11 – Joint Arrangements*

IFRS 11 requires a venturer to classify its interest in a joint arrangement as a joint venture or joint operation. Joint ventures will be accounted for using the equity method of accounting whereas, for a joint operation, the venturer will recognize its share of the assets, liabilities, revenues and expenses of the joint operation. Under existing IFRS, entities have the choice to proportionately consolidate or equity account for interests in joint ventures. IFRS 11 supersedes IAS 31, "Interests in Joint Ventures", and SIC-13, "Jointly Controlled Entities - Non-monetary Contributions by Venturers". This standard is effective for annual periods beginning on or after January 1, 2013, with early adoption permitted.

#### *IFRS 12 – Disclosure of Interests in Other Entities*

IFRS 12 – Disclosure of Interests in Other Entities, issued by the IASB in May 2011, is a new standard that addresses the disclosure requirements for all interests in other entities, including joint arrangements,. IFRS 12 is effective for annual

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periods beginning on or after January 1, 2013, with earlier application permitted. The Company is currently evaluating the impact of the above standard on its Financial Statements.

### *IFRS 13 – Fair Value Measurement*

IFRS 13 – Fair Value Measurement, issued by the IASB in May 2011, replaces the fair value measurement guidance currently dispersed across different IFRS standards with a single definition of fair value and a comprehensive framework for measuring fair value when such measurement is required under other IFRSs. It also establishes disclosure requirements about fair value measurements. IFRS 13 is to be applied prospectively and is effective for annual periods beginning on or after January 1, 2013, with earlier application permitted. The Company is currently evaluating the impact of the above standard on its Financial Statements.

### *IAS 27 – Consolidated and Separate Financial Statements*

IAS 27 – Consolidated and Separate Financial Statements was issued in May 2011 and is to enhance the relevance, reliability, and comparability of information contained in the Financial Statements that a parent prepares for the group of entities it controls and separate financial statements (non-consolidated) that a parent, investor, or venture elects to provide, or is required by local regulation to provide. IAS 27 applies to all entities that are investors with joint control of, or significant influence over, an investee. IAS 27 is effective for annual periods beginning on or after January 1, 2013. The Company is currently assessing the impact of the new standard on its consolidated Financial Statements.

### *IAS 28 – Investments in Associates and Joint Ventures*

IAS 28 – Investments in Associates and Joint Ventures was issued in May 2011 and is to prescribe the accounting for investments in associates and to set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures. IAS 28 applies to all entities that are investors with joint control of, or significant influence over, an investee. IAS 28 is effective for annual periods beginning on or after January 1, 2013. The Company is currently assessing the impact of the new standard on its Financial Statements; however, it anticipates that there will be no impact on the Company.

### *IAS 19 – Employee Benefits*

Amendments to IAS 19 eliminate an entity's option to defer the recognition of certain gains and losses related to post-employment benefits and require remeasurement of associated assets and liabilities in OCI. Amendments to IAS 19 are applicable on a modified retrospective basis to annual periods beginning on or after January 1, 2013, with early adoption permitted.

### *IAS 1 – Financial Statement Presentation*

The amendments to IAS 1 will require that entities group items presented in other comprehensive income ("OCI") based on an assessment of whether such items may or may not be reclassified to earnings at a subsequent date. Amendments to IAS 1 are applicable to annual periods beginning on or after July 1, 2012, with early adoption permitted.

### *IFRS 7 – Financial Instruments: Disclosures*

Amendments to IFRS 7 require the disclosure of information that will enable users of an entity's financial statements to evaluate the effect, or potential effect, of offsetting financial assets and financial liabilities, to the entity's financial position. Amendments to IFRS 7 are applicable to annual periods beginning on or after January 1, 2013, with retrospective application required.

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### *IAS 32– Financial Instruments: Presentation*

The amendments to IAS 32 clarify the criteria that should be considered in determining whether an entity has a legally enforceable right of set off in respect of its financial instruments. Amendments to IAS 32 are applicable to annual periods beginning on or after January 1, 2014, with retrospective application required. Early adoption is permitted.

Management has not yet determined the potential impact the new standards and amendments will have on the Company's financial statements.

### **Related Party Transactions**

The amount of \$18,649 is due to an affiliate and is payable to Mosaic Limited Partnership, an entity related through common ownership, arising from Mosaic Limited Partnership providing advances to the Company in order to enable it to satisfy its financial obligations as they become due. This amount is unsecured, non-interest bearing and has no fixed terms of repayment.

Related party transactions are in the normal course of operations and are recorded at the fair value.

### **Off-Balance Sheet Items**

As at December 31, 2012, the Company has no off-balance sheet items.

### **Financial Instruments and Risk Management**

The Company has the following financial instruments:

Cash and investment are designated as held-for-trading and are measured at fair value. Accounts payable and accrued liabilities and due to affiliate are classified as other financial liabilities and are measured at amortized cost.

The Company is exposed to financial risk arising from its financial assets. The Company manages its exposure to financial risks in a manner that minimizes its exposure to the extent practical. The main financial risks affecting the Company are as follows:

(a) Credit risk

The financial instruments that potentially subject the Company to a significant concentration of credit risk consist primarily of cash. The Company mitigates its exposure to credit loss by placing its cash with major financial institutions.

(b) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they are due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when due without incurring unacceptable losses or risking harm to the Company's reputation. The Company expects to continue to receive the financial support of its affiliate in order to pay its liabilities as they become due.

(c) Fair values

Fair values

The fair value of cash, accounts payable and accrued liabilities and due to affiliate approximate their carrying value because of the short-term nature. Currently the Company is not involved in any hedging activities.

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Financial instruments recorded at fair value on the statements of financial position are classified using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

Level 1 - reflects valuation based on quoted prices observed in active markets for identical assets or liabilities.

Level 2 - reflects valuation techniques based on inputs that are quoted prices of similarly instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; inputs other than quoted prices used in a valuation model that are observable for the instrument; and inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 - reflects valuation techniques with significant unobservable market inputs.

A financial instrument is classified to the lowest level of the hierarchy for which a significant input has been considered in measuring fair value. The financial instruments in the Company's financial statements, measured at Level 1 fair value, are cash and investment.

### **Fourth Quarter 2012 Overview**

The investment was revaluated during the year ended December 31, 2012 and there was an unrealized loss on investment of \$9,250 recorded.

### **Outlook**

The Company will continue to engage in activities to identify and evaluate businesses and assets with a view to completing an acquisition of a business or assets.

### **Additional Information**

Additional information relating to the Company is available on SEDAR at [www.sedar.com](http://www.sedar.com).

### **Dated**

This management discussion and analysis is dated April 26, 2013.