"Amended and Restated"

# **Certive Solutions Inc.**

Condensed Consolidated Interim Financial Statements (Unaudited – Expressed in U.S. Dollars)

For the Six Months Ended November 30, 2014

# "Amended and Restated"

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"Amended and Restated"	

No Auditor Review of the Condensed Consolidated Interim Financial Statements

The accompanying unaudited condensed consolidated interim financial statements of Certive Solutions Inc. ("the Company"), for the six-month period ended November 30, 2014 have been prepared by management and have not been the subject of a review by the Company's external independent auditor.

Certive Solutions Inc.

Vancouver, British Columbia April 20, 2015

## **Certive Solution Inc.**

Condensed Consolidated Interim Statements of Financial Position (Expressed in U.S. Dollars)

ASSETS	Notes		November 30, 2014 (unaudited)		May 31, 2014 (audited)
Current Cash Receivables Prepaid and other assets Due from related parties	6 15	\$	120,610 396,283 45,999 276,134	\$	101,802 18,654 20,000 274,263
Capital assets Customer list Investment in software license and non-refundable deposit	7 8, 16	\$	839,026 40,844 3,252,194 44,601	\$	414,719 - - 1
LIABILITIES Current		\$	4,176,665	\$	414,720
Accounts payable and accrued liabilities Convertible debt Short term loan	9 10 11	\$ \$	1,435,040 2,298,683 1,598,291 5,332,014	\$	374,700 330,022 137,350
SHAREHOLDERS' EQUITY  Share capital  Reserve - Transactions costs  Equity portion of convertible debt  Contributed surplus  Deficit	12 10		12,115,371 (144,689) 385,463 445,933 (13,957,427)	Ψ	12,515,271 (144,689) 83,886 445,933 (13,327,753)
Dencit		<b>\$</b>	(1,155,349)	\$	(427,352) 414,720

## ON BEHALF OF THE BOARD:

 "Brian Cameron"	Director	"Van Potter"	Director
Brian Cameron		Van Potter	

# Certive Solutions Inc.

Condensed Interim Statements of Comprehensive Loss (Expressed in United States Dollars)

		3 month	s ended			6 month	s eı	ıded
	No	ovember 30	Novemb	er 30	No	vember 30	No	ovember 30
		2014		2013		2014		2013
Note	es (	unaudited)	(unaud	ited)	(τ	inaudited)	(	(unaudited)
REVENUE								
Billing support	\$	352,409	\$	-	\$	667,326	\$	-
Claim audit and collections		317,956		-		704,679		-
Consulting Income		167,507		-		369,152		-
TOTAL REVENUE		837,872		-		1,741,157		-
OPERATING EXPENSES								
Commission		17,008		-		35,137		-
Consulting		185,430		_		320,663		_
Payroll		601,657		_		1,097,801		_
Travel to client sites		11,131		_		20,369		
License Fees		-		_		10,923		_
TOTAL OPERATING EXPENSES		815,226		-		1,484,893		_
INCOME FROM OPERATIONS		22,646		_		256,264		_
EXPENS ES								
Advertising and promotion		-		-		-		4,850
Bank charges and interest expense		89,308	19	,591		146,669		73,953
Consulting fees		30,000	90	0,000		50,000		260,800
Corporate finance		96,300	21	,951		145,930		248,850
Depreciation expense		4,110		-		4,732		
Management fees		127,100		-		189,400		
Foreign exchange loss		5,781	15	5,207		29,408		33,022
General and administrative		57,456	2	2,665		103,136		18,039
Investor relations		34,661	71	,703		70,661		76,503
Professional Fees		7,345	15	5,580		15,956		46,960
Rent		35,583	$\epsilon$	5,390		67,518		11,080
Transfer agent and filing fees		8,745	14	,896		11,608		18,106
Travel and promotion	_	29,292	17	,421		50,920		22,023
TOTAL EXPENSES		525,681	275,	404		885,938		814,186
OTHER ITEMS								
Other income		-	20	0,000		-		20,000
LOSS AND COMPREHENSIVE LOSS FOR THE PERIOD	\$	(503,035)	\$ 255	5,404	\$	(629,674)	\$	794,186
Basic and diluted loss per common share 13	\$	(0.01)	\$	0.01	\$	(0.02)	\$	0.03
Weighted average number of common shares outstanding		41,039,091	28,133	3,854		41,039,091		28,133,854

# Certive Solution Inc.

Condensed Consolidated Interim Statements of Cash Flows (Expressed in U.S. Dollars)

		6 months e	nded
	1	November 30,	November 30,
		2014	2013
		(unaudited)	(unaudited)
CASH FLOWS USED IN OPERATING ACTIVITIES			
Loss for the year	\$	(629,674) \$	(794,186)
Adjustments for:			
Depreciation expense		4,732	-
Accrued interest		70,338	7,768
Related parties		(1,871)	318,565
Business combination		(1,852,200)	
Receivables		(377,629)	(23,189)
Prepaid and other asets		(25,999)	_
Accounts payable and other accrued liabilities		1,966,840	(135,886)
Net cash used in operating activities		(845,463)	(626,928)
CASH FLOWS USED IN INVESTING ACTIVITIES			
Capital assets		(7,470)	_
Software technology development costs		(25,000)	(175,000)
Business combination		(100,000)	-
Net cash used in investing activities		(132,470)	(175,000)
CASH FLOWS USED IN FINANCING ACTIVITIES			
Convertible debt		_	7,768
Short term loan		996,741	(6,012)
Issuance of common shares		-	800,000
Net cash used in financing activities		996,741	801,756
CHANGE IN CASH DURING THE YEAR		18,808	(172)
OPENING CASH BALANCE		101,802	3,623
	_		
CASH, END OF QUARTER	\$	120,610	3,451
Supplemental disclosure of cash flow information			
Cash paid for interest	\$	- \$	-
Cash paid for income taxes		-	-

Certive Solution Inc.
Condensed Consolidated Statements of Changes in Equity (Expressed in U.S. Dollars)

					Equity		
		<b>a</b> 1	Reserve	~ " ·	Portion of		
	Number of	Share	Transaction	Contributed	Convertible	T. (1. 1	Total
	Shares	Capital	costs	Surplus	debt	Deficit	Equity
Balance as at May 31, 2013 (audited)	28,317,354 \$	9,559,101 \$	- \$	445,933 \$	80,942 \$	(11,196,848) \$	(1,110,872)
Common shares issued for:							
Cash - \$0.15	2,666,667	400,000	-	-	-	-	400,000
Loss and comprehensive loss	=	-	=	-	-	(538,782)	(538,782)
Equity portion of convertible debt	-	-	-	-	2,944	-	2,944
2:1 Share consolidation	(15,490,700)	-	=	-	-	-	-
Private placement - \$0.1	24,114,810	2,411,481	-	-	-	-	2,411,481
Treasury order - \$0.1	1,430,960	144,689	(144,689)	-	-	-	-
Loss and comprehensive loss	-		-	-	_	(1,592,123)	(1,592,123)
Balance at at May 31, 2014 (audited)	41,039,091 \$	12,515,271 \$	(144,689)	445,933 \$	83,886 \$	(13,327,753) \$	(427,352)
Equity portion of convertible debt	-	-	-	-	301,577	-	301,577
Long term debt- Promissory Note	-	-	-	-	-	-	-
Private placement - Adjustment	=	(400,000)	-	-	-	-	(400,000)
Partner's equity	=	100	-	-	-	-	100
Loss and comprehensive loss		-	-	-	-	(629,674)	(629,674)
Balance as at November 30, 2014							
(unaudited)	41,039,091 \$	12,115,371 \$	(144,689)	445,933 \$	385,463 \$	(13,957,427) \$	(1,155,349)

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

#### 1. NATURE OF OPERATIONS AND GOING CONCERN

Certive Solutions Inc. ("the Company") was incorporated under the Laws of British Columbia. The Company is traded on the Canadian National Stock Exchange ("CNSX").

The unaudited condensed consolidated interim financial statements of the Company are presented in U.S. dollars, which is the functional currency of the Company, unless otherwise indicated.

The unaudited condensed consolidated interim financial statements were prepared on a going concern basis, under the historical cost convention. The Company's ability to continue as a going concern is dependent upon the ability of the Company to obtain financing and generate positive cash flows from its operations. The Company has minimal capital resources presently available to meet obligations which normally can be expected to be incurred by similar companies and has a working capital deficit of \$4,492,988 (May 31, 2014 - \$427,352), a loss for the period of \$629,674 (2013 - \$794,186) and a deficit of \$13,957,427 (May 31, 2014 - \$13,327,753).

Management of the Company does not expect that cash flows for the Company's operations will be sufficient to cover all of its operating requirements, financial commitments and business development priorities during the next twelve months. Accordingly, the Company expects that it will need to obtain further financing in the form of debt, equity or a combination thereof for the next twelve months. There can be no assurance that additional funding will be available to the Company, or, if available, that this funding will be on acceptable terms. If adequate funds are not available, the Company may be required to delay or reduce the scope of any or all of its operations.

#### 2. BASIS OF PRESENTATION

#### Statement of compliance to International Financial Reporting Standards

These unaudited condensed consolidated interim financial statements, including comparatives have been prepared in accordance with International Accounting Standards ("IAS") 1, "Presentation of Consolidated Financial Statements" using accounting policies consistent with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC").

The unaudited condensed consolidated interim financial statements have been prepared on a historical cost basis except for certain financial assets measured at fair value as explained in the accounting policies set out in Note 3. In addition, these unaudited condensed consolidated interim financial statements have been prepared using the accrual basis of accounting, except for cash flow information. The comparative figures presented in these unaudited condensed consolidated interim financial statements are in accordance with IFRS.

These unaudited condensed consolidated interim financial statements were authorized by the audit committee and board of directors of the Company on April 20, 2015.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

# 2. BASIS OF PRESENTATION (cont'd...)

#### Use of estimates and judgments

The preparation of the unaudited condensed consolidated interim financial statements requires management to make certain estimates, judgments and assumptions that affect the reported amounts of assets and liabilities at the date of the unaudited condensed consolidated interim financial statements. Actual results could differ from these estimates.

Significant assumptions about the future and other sources of estimation uncertainty that management has made at the end of the reporting period, that could result in a material adjustment to the carrying amounts of assets and liabilities in the event that actual results differ from assumptions made, relate to, but are not limited to, the following:

### i) Depreciation

The Company's management exercises its judgment in estimating the useful lives of the depreciable assets. The estimated useful lives reflect the management's estimate of the periods the Company intends to derive future economic benefits from the use of these assets. The Company depreciates its capital assets in accordance with the accounting policies stated in Note 3.

#### ii) Recovery of deferred tax assets

Judgment is required in determining whether deferred tax assets are recognized on the statement of financial position. Deferred tax assets, including those arising from un-utilized tax losses require management to assess the likelihood that the Group will generate taxable earnings in future periods, in order to utilize recognized deferred tax assets. Estimates of future taxable income are based on forecast cash flows from operations and the application of existing tax laws in each jurisdiction. To the extent that future cash flows and taxable income differ significantly from estimates, the ability of the Company to realize the net deferred tax assets recorded at the reporting date could be impacted.

Additionally, future changes in tax laws in the jurisdictions in which the Company operates could limit the ability of the Company to obtain tax deductions in future periods.

## iii) Contingencies

By their nature, contingencies will only be resolved when one or more future events occur or fail to occur. The assessment of contingencies inherently involves the exercise of significant judgment and estimates of the outcome of future events.

## **Determination of functional currency**

The functional currency is the currency of the primary economic environment in which the entity operates. Management has determined that the functional currency for the Company is the U.S. dollars. The functional currency determination was conducted through an analysis of the consideration factors identified in IAS 21, *The Effects of Changes in Foreign Exchange Rates*.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

#### 3. SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of consolidation**

These unaudited condensed consolidated interim financial statements include the accounts of the Company and its subsidiaries. Intra-company balances and transactions, and any unrealized income and expenses arising from intra-company transactions, are eliminated in preparing the unaudited condensed consolidated interim financial statements.

		Proportion of	
Name of Subsidiary	Place of Incorporation	Ownership Interest	Principal Activity
Advantive Information Systems Inc.	Vancouver, BC	100%	Information Technology
VisualVault Technologies Inc.	Scottsdale, Arizona	100%	Information Technology

# Foreign exchange

Transactions in currencies other than the U.S. dollars are recorded at exchange rates prevailing on the dates of the transactions. At the end of each reporting period, the monetary assets and liabilities of the Company that are denominated in foreign currencies are translated at the rate of exchange at the statement of financial position date while non-monetary assets and liabilities are translated at historical rates. Revenues and expenses are translated at the exchange rates approximating those in effect on the date of the transactions. Exchange gains and losses arising on translation are recognized through profit or loss.

#### Cash

Cash includes cash on hand, deposits held at call with financial institutions and other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amount of cash and subject to an insignificant risk of change value.

#### Capital assets

Capital assets are stated at cost or deemed cost less accumulated amortization and are amortized over their useful life. The Company regularly reviews its capital assets to eliminate obsolete items. In the year of acquisition, amortization is calculated at one-half of the amortization rate.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

# 3. SIGNIFICANT ACCOUNTING POLICIES (cont'd...)

#### **Financial instruments**

#### Financial assets

The Company classifies its financial assets into one of the following categories, depending on the purpose for which the asset was acquired. The Company's accounting policy for each category is as follows:

Fair value through profit or loss - This category comprises derivatives, or assets acquired or incurred principally for the purpose of selling or repurchasing it in the near term. They are carried in the statement of financial position at fair value with changes in fair value recognized through profit or loss.

Loans and receivables - These assets are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are carried at cost less any provision for impairment. Individually significant receivables are considered for impairment when they are past due or when other objective evidence is received that a specific counterparty will default.

Held-to-maturity investments - These assets are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Company's management has the positive intention and ability to hold to maturity. These assets are measured at amortized cost using the effective interest method. If there is objective evidence that the investment is impaired, determined by reference to external credit ratings and other relevant indicators, the financial asset is measured at the present value of estimated future cash flows. Any changes to the carrying amount of the investment, including impairment losses, are recognized through profit or loss.

Available-for-sale - Non-derivative financial assets not included in the above categories are classified as available-for-sale. They are carried at fair value with changes in fair value recognized directly in equity. Where a decline in the fair value of an available-for-sale financial asset constitutes objective evidence of impairment, the amount of the loss is removed from equity and recognized through profit or loss.

The Company has not classified any financial assets as held-to-maturity or available for sale.

All financial assets except for those at fair value through profit or loss are subject to review for impairment at least at each reporting date. Financial assets are impaired when there is any objective evidence that a financial asset or a group of financial assets is impaired. Different criteria to determine impairment are applied for each category of financial assets, which are described above.

The Company has classified its cash as fair value through profit or loss. The Company's receivables and due from related parties are classified as loans and receivables.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

## 3. SIGNIFICANT ACCOUNTING POLICIES (cont'd...)

Financial instruments (cont'd...)

Financial liabilities (cont'd...)

The Company classifies its financial liabilities into one of two categories, depending on the purpose for which the asset was acquired. The Company's accounting policy for each category is as follows:

Fair value through profit or loss - This category comprises derivatives, or liabilities acquired or incurred principally for the purpose of selling or repurchasing it in the near term. They are carried in the statement of financial position at fair value with changes in fair value recognized through profit or loss.

Other financial liabilities: This category includes short term loans, promissory notes, convertible debts, amounts due to related parties, and accounts payables and accrued liabilities, all of which are recognized at amortized cost.

## **Impairment**

At the end of each reporting period, the Company's assets are reviewed to determine whether there is any indication that those assets may be impaired. If such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment, if any. The recoverable amount is the higher of fair value less costs to sell and value in use. Fair value is determined as the amount that would be obtained from the sale of the asset in an arm's length transaction between knowledgeable and willing parties.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount and the impairment loss is recognized in the profit or loss for the period. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash generating unit to which the asset belongs.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but to an amount that does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognized immediately in profit or loss.

# Loss per share

The Company presents basic loss per share for its common shares, calculated by dividing the loss attributable to common shareholders of the Company by the weighted average number of common shares outstanding during the period. Diluted loss per share does not adjust the loss attributable to common shareholders or the weighted average number of common shares outstanding when the effect is anti-dilutive.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

## 3. SIGNIFICANT ACCOUNTING POLICIES (cont'd...)

#### **Income taxes**

Income tax is recognized in profit or loss except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity. Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at period end, adjusted for amendments to tax payable with regards to previous years.

Deferred tax is recorded based on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: goodwill not deductible for tax purposes; the initial recognition of assets or liabilities that affect neither accounting or taxable loss; and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the statement of financial position date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized.

Additional income taxes that arise from the distribution of dividends are recognized at the same time as the liability to pay the related dividend. Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

#### Related party transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Related parties may be individuals or corporate entities. A transaction is considered to be a related party transaction when there is a transfer of resources or obligations between related parties.

#### Share capital

Common shares are classified as equity. Transaction costs directly attributable to the issue of common shares and share purchase options are recognized as a deduction from equity, net of any tax effects.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

# 3. SIGNIFICANT ACCOUNTING POLICIES (cont'd...)

#### **Revenue recognition**

- i) Contract revenue Contract revenue is recognized when goods are shipped and the customer takes ownership and assumes risk of loss, collection of the relevant receivable is probable, persuasive evidence of an arrangement exists and the sales price is fixed or determinable.
- ii) Rendering of services Revenue from the installation of consulting services, capital cost recapture and debt collection is recognized when billed to the customer. Invoices are issued to customers when the service is rendered and all risks are transferred.

The company recognized \$1,741,157 as revenue during the six months ended November 30, 2014 (2013 - \$nil).

#### Application of new and revised International Financial Reporting Standards

Effective June 1, 2014, the Company adopted the following new and revised International Financial Reporting Standards ("IFRS") that were issued by the International Accounting Standards Board ("IASB").

Amended standard IAS 32 - Financial Instruments Presentation — The amendments to IAS 32 clarify the treatment of income tax relating to distributions to holders of an equity instrument and to transaction costs of an equity transaction. The application of this IFRS did not have any material impact on the amounts reported for the current or prior years but may affect the accounting for future transactions or arrangements. The amendments to IAS 32 also pertained to the application guidance on the offsetting of financial assets and financial liabilities.

*IFRIC 21 - Accounting for Levies Imposed by Government*, clarifies that the obligating event giving rise to a liability to pay a levy is the activity described in the relevant legislation that triggers payment of the levy. The standard is effective for annual periods beginning on or after January 1, 2014 we performed an assessment of the impact of IFRIC 21 and concluded it did not have a significant impact on the Company's condensed interim consolidated financial statements.

IAS 36 - Impairment of Assets was amended in May 2013 to make small changes to the disclosures required by IAS 36 when an impairment loss is recognized or reversed. The amendment requires the disclosure of the recoverable amount of an asset or cash generating unit ("CGU") at the time an impairment loss has been recognized or reversed and detailed disclosure of how the associated fair value less costs of disposal ("FVLCD") has been determined. The amendment is effective for accounting periods beginning on or after January 1, 2014 with earlier adoption permitted. This amendment had no impact on the Company's condensed interim consolidated financial statements.

#### **Future accounting pronouncements**

A number of new standards, amendments to standards and interpretations are not yet effective as at November 30, 2014, and have not been applied in preparing these financial statements. The Company has not early adopted any of these standards and is currently evaluating the impact, if any, that these standards might have on its financial statements.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

# 3. SIGNIFICANT ACCOUNTING POLICIES (cont'd...)

#### **Future accounting pronouncements** (cont'd...)

IFRS 15 - Revenue from Contracts and Customers ("IFRS 15"), was issued by the IASB on May 28, 2014, and will replace IAS 18, Revenue, IAS 11, Construction Contracts, and related interpretations on revenue. IFRS 15 sets out the requirements for recognizing revenue that apply to all contracts with customers, except for contracts that are within the scope of the Standards on leases, insurance contracts and financial instruments. IFRS 15 uses a control based approach to recognize revenue which is a change from the risk and reward approach under the current standard. Companies can elect to use either a full or modified retrospective approach when adopting this standard and it is effective for annual periods beginning on or after January 1, 2017. The Company is currently evaluating the impact of IFRS 15 on its interim financial statements.

IFRS 9 - Financial Instruments, addresses classification, measurement and recognition of financial assets and financial liabilities. The final version of IFRS 9, Financial Instruments, was issued by the IASB in July 2014 and will replace IAS 39, Financial Instruments: Recognition and Measurement. IFRS 9 introduces a model for classification and measurement, a single, forward looking "expected loss" impairment model and a substantially reformed approach to hedge accounting. The new single, principle based approach for determining the classification of financial assets is driven by cash flow characteristics and the business model in which an asset is held. The new model also results in a single impairment model being applied to all financial instruments, which will require more timely recognition of expected credit losses. It also includes changes in respect of own credit risk in measuring liabilities elected to be measured at fair value, so that gains caused by the deterioration of an entity's own credit risk on such liabilities are no longer recognized in profit and loss. IFRS 9 is effective for annual periods beginning on or after January 1, 2018, however is available for early adoption. In addition, the own credit risk changes can be early adopted in isolation without otherwise changing the accounting for the financial instruments. The Company is currently evaluating the impact of IFRS 9 on its interim financial statements.

## Interest-bearing loans and other borrowings

Interest-bearing loans and other borrowings are recognized initially at fair value less related transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortized cost with any difference between cost and redemption value being recognized in the income statement over the period of borrowings on an effective interest basis.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

## 3. SIGNIFICANT ACCOUNTING POLICIES (cont'd...)

#### **Provisions**

Provisions are recorded when a present legal or constructive obligation exists as a result of past events where it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation estimated at the end of each reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows. When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount receivable can be measured reliably.

#### 4. MANAGEMENT OF CAPITAL

The Company manages its common shares, stock options and share purchase warrants as capital. The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to pursue the development of its assets and to maintain a flexible capital structure which optimizes the cost of capital at an acceptable risk. The Company is not subject to any externally imposed capital requirements.

The Company manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Company may attempt to issue new shares, issue debt or acquire or dispose of assets.

In order to facilitate the management of its capital requirements, the Company prepares expenditure budgets that are updated as necessary depending on various factors, including successful capital deployment and general industry conditions.

In order to maximize ongoing efforts, the Company does not pay out dividends. The Company's investment policy is to keep its cash treasury invested in demand certificates of deposit with major financial institutions.

There have been no changes to the Company's approach to capital management during the three months ended November 30, 2014.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

## 5. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

#### Financial risk management

The board of directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's financial instruments consist of receivables, due from related parties, accounts payable and accrued liabilities, convertible debt, due to related parties and short term loan.

The fair value of cash is measured on the statement of financial position using level 1 of the fair value hierarchy. The fair value of convertible debt is measured on the statement of financial position using level 2 of the fair value hierarchy.

The fair values of receivables, due from related parties, accounts payable and accrued liabilities, due to related parties and short term loan approximate their book values because of the short-term nature of these instruments.

# Financial instrument risk exposure

The Company is exposed in varying degrees to a variety of financial instrument related risks. The Board approves and monitors the risk management processes.

#### Credit risk

Credit risk is the risk of financial loss to the Company if counterparty to a financial instrument fails to meet its payment obligations. The Company has no material counterparties to its financial instruments with the exception of the financial institutions which hold its cash. The Company manages this credit risk by ensuring that these financial assets are placed with a major financial institution with strong investment grade ratings by a primary ratings agency. The Company's receivables consist primarily of harmonized sales tax due from the Canada Revenue Agency. The Company does not believe it has a material exposure to credit risk.

## Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company manages liquidity risk through the management of its capital structure as described in Note 4. There is a risk that the Company may not be able to meet its financial obligation when they are due. All of the Company's financial liabilities have contractual maturities of 30 days or are due on demand and are subject to normal trade terms. As at August 31, 2013 the Company has no financial assets that are past due or impaired due to credit risk defaults.

#### Foreign exchange risk

Foreign exchange risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in the foreign currency exchange rates. The Company's functional currency is the United States dollar as the Company's operations is located in the United States of America. All of the Company's financial instruments are denominated in United States dollars. In management's opinion there is no significant foreign exchange risk to the Company.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

# 5. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (cont'd...)

Transaction Costs

Transaction costs attributable to the acquisition or issue of financial assets or financial liabilities, other than those classified as held-for-trading, are added to the initial fair value amount to match the costs with the related transactions. Purchases and sales of securities are accounted for on the settlement date basis.

## 6. RECEIVABLES

	No	ovember 30, 2014 (unaudited)	May 31, 2014 (audited)	
Amounts due from the Government of Canada pursuant to GST input tax credits  Trade receivables  Allowance for doubtful account	\$	12,466 403,817 (20,000)	\$	18,654 20,000 (20,000)
Total	\$	396,283	\$	18,654

#### 7. CAPITAL ASSETS

	Note	 niture and quipment
Balance as at May 31, 2014		\$ -
Assets acquired as part of business combinations Additions during the period Depreciation	8	38,106 7,470 (4,732)
Balance as at November 30, 2014		\$ 40,844

The capital assets of the Company are made of furniture and fixtures and depreciated using the straight line method over 2 years.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

# 8. CUSTOMER LIST, RELATIONSHIPS AND BUSINESS COMBINATIONS

Customer list and relationships

As part of several business combination transactions during the period, the Company acquired the customer portfolio and relationships of the acquirees, this resulted in recognizing intangible assets of \$3,252,194 at the acquisition date, representing the value of the customer lists acquired.

In addition to the intangible assets acquired, furniture and fixtures at the value of \$38,106 (*Note 7*) was acquired and recognized in the Balance Sheet at the acquisition date.

Customer relationships are supported by service agreements that provide the basis only for economic benefit to accrue to the Company. These service agreements auto renew as a standard part of the relationship with each separately identifiable customer. In accordance with IAS 38 para 16, the service agreement establishes the means to place an economic benefit upon these long term customer relationships. The Company has many service agreements with multiple customers and therefore controls the economic benefit associated with this intangible asset.

Accordingly no amortization of the value associated with the customer relationships has been calculated in the current period. At each year end, the Company will test impairment of the customer relationships using standard measures for such impairment. The useful life of these relationships has historically been demonstrated as indefinite.

The Company further tested the fair value of these relationships by ascribing a value to economic benefit that had been historically earned and over a preceding five month period on a weighted average basis and applying a two year multiplier to that weighted average. The amount determined was then discounted by 50% to test the value. The Company used a five month historical weighted average insofar as the amount represented a near term quantified value to the existing relationships backed by the service agreements as of November 30, 2014. By applying a 50% discount to that value, management believes the discount rate to be highly conservative.

The valuation of the relationships acquired using this valuation basis supported the purchase price. In addition, the arms-length negotiation process and the application of a one times trailing revenue for professional service enterprises further supported the price paid for the assets acquired.

The intangible assets of the Company consist mainly of the customer relationships, access to customer's information and the supporting service agreements acquired during the following business combinations:

Balance as May 31, 2014	-
Acquisition of Titan Health Management Solutions Inc. Acquisition of Knowledge Capital Alliance	\$ 2,672,894 579,300
Balance as at November 30, 2014	3,252,194

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

## 8. CUSTOMER LIST, RELATIONSHIPS AND BUSINESS COMBINATIONS (cont'd...)

The Company has engaged external Chartered Business Valuator to assess the value of the intangibles. The Valuation is expected to be completed before the end of current financial year, and further changes to the intangible assets may be made based on the results of the valuation.

#### **Business Combinations**

Acquisition of the Assets of Titan Health Management Solutions Inc.

On July 3, 2014, the Company closed the purchase of the assets of Titan Health Management Solutions Inc. of Tucson Arizona. The assets acquired include all of the computer hardware and software necessary to conduct the business, the contracts that Titan Health has with its hospital customers, the brand and logos of Titan, and all of the intellectual properties used by Titan Health to conduct its business.

The purchase price for the purchased assets was two million seven hundred and eleven U.S. dollars (\$2,711,000 USD). The Company paid Titan Health one hundred thousand U.S. dollars (\$100,000 USD) in cash on July 3, 2014. The Company will pay to Titan Health two hundred and eight thousand U.S. dollars (\$208,000 USD) in cash on or before February 28, 2015.

In addition, the Company has signed a convertible promissory note, in original principal amount of one million eight hundred thousand U.S. dollars (\$1,800,000 USD), which Convertible Note shall provide for payment, plus accrued and unpaid interest, to be paid on or before December 31, 2015, if not otherwise converted into shares of the Company.

The Company will issue to Titan Health a total of 1,000,000 common shares of Company in partial payment of the purchase price

The Company will also issue to Titan Health a total of 1,250,000 preferred shares of Company at the closing in partial payment of the Purchase Price which are convertible on a 1 for 1 basis into common shares of the Company on the following basis; Upon Titan Health generating cumulative aggregate gross revenues in the amount of \$4,200,000 in incremental revenue commencing July 1, 2014 and continuing until such cumulative gross revenues have been attained.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

## 8. CUSTOMER LIST, RELATIONSHIPS AND BUSINESS COMBINATIONS (cont'd...)

Acquisition of the Assets of Knowledge Capital Alliance Inc.

On August 31, 2014 the Company, acquired 100% of the assets of Knowledge Capital Alliance ("KCA") of Phoenix, Arizona. The assets acquired include all of the computer hardware and software necessary to conduct the business, the contracts that KCA has with its customers, the brand and logos of KCA, and all of the intellectual property used by KCA to conduct its business.

The purchase price for the assets was five hundred and seventy nine thousand three hundred U.S. dollars, (US\$579,300), and will be paid by as follows:

- a) The Company will pay to KCA seventy two thousand U.S. dollars (US\$72,000, in two equal tranches of US\$36,000, one payment due on or before February 28, 2015, subject to the satisfactory transfer of all scheduled contracts, and the other due on or before January 1, 2016.
- b) The Company will issue to KCA a total of 900,000 common shares of its capital stock at a deemed price of \$0.30 per share. Upon issuance, the Closing Shares shall be validly authorized and issued, fully paid, and non-assessable.
- c) The Company shall assume the KCA obligation to a promissory note with Tom Keller ("**Keller**") in the amount of US\$256,200 on the condition that the note is retired from the KCA cash flow.

The Company entered into transition services agreements with both Titan Health and KCA effective June 1, 2014 and accordingly all of the financial affairs of both companies will be consolidated with that of the Company's effective June 1, 2014 insofar as the Company had complete financial control of both enterprises as of that date.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

## 9. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

		vember 30, 2014	M	ay 31, 2014
Falling due within the next twelve months	(ι	ınaudited)		(audited)
Accounts payable Accrued liabilities	\$	1,269,528 165,512	\$	252,824 121,876
Total	\$	1,435,040	\$	374,700

#### 10. CONVERTIBLE DEBT

During the period ended November 30, 2014, the Company issued the following convertible notes:

A Convertible debt in the amount of \$400,000 bearing interest at the rate of 5% and is due on March 14, 2019. The lender is entitled, at his sole option, to convert at any time, until payment in full of this promissory note, all or any part of the principal amount owing, plus accrued interest, into shares at a price per unit equal to \$.015 per share.

As part of the acquisition of Titan health management, the company issued a convertible debt in the amount of \$1,800,000. The debt bears interest at 5% and is due on December 31, 2015. The entire amount can be converted into 2,250,000 common shares (a deemed conversion price of \$0.80 per share).

On initial recognition, the fair value of the liability component is the present value of the contractually determined stream of future cash flows discounted at the rate of interest applied at the time by the market to instruments of comparable credit status and providing substantially the same cash flows, on the same terms, but without the conversion option. The difference is attributed to the equity component of the compound financial instrument.

Therefore, we have derecognized the liability component of \$172,373 and recognized this as equity in accordance with IAS 32. The market rate for similar debt was determined to be 12%.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

# **10. CONVERTIBLE DEBT** (cont'd...)

The initial recognition of the liability component of convertible debt is as follows:

		November 30, 2014 (unaudited)	
Convertible debt issued during the period	\$	2,200,000	
Transaction costs Equity portion of convertible debt		(301,577)	
Present value of the liability component of convertible debt	\$	1,898,423	
The equity component of convertible debt is recognized as follows:			
Balance as at May 31, 2013 Equity portion of convertible debt	\$	80,942 2,944	
Balance as at May 31, 2014  Addition of convertible debt - equity portion	\$ _\$	83,886 301,577	
Balance as at November 30, 2014	\$	385,463	
A reconciliation of the liability component of convertible debt is as follows:	ows:		
Balance as at May 31, 2013 Undwinding of discount	\$	306,847 23,175	
Balance as at May 31, 2014  Addition of convertible debt - liability component Unwinding of discount	\$	330,022 1,898,423 70,238	
Balance as at November 30, 2014	\$	2,298,683	

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

## 11. SHORT TERM LOANS

The loans are made of the following:

Loan of the amount of \$208,000 payable to Titan Health has an annual interest rate of 5%. The loan matures on February 28, 2015 and is fully secured against all of the assets of the Company. The interest expense for the six months ended November 30, 2014 is \$4,395 (2013 - \$nil).

Several loans with total amount of \$775,000 payable to several unrelated parties with annual interest rate of 10% payable on semi annual basis. The loans mature on November 30, 2015, and is fully secured against all of the assets of the Company.

Several loans with total amount of \$32,500 payable to several unrelated parties with annual interest rate of 8% payable on semi-annual basis. The loans mature on November 30, 2015, and is fully secured against all of the assets of the Company.

The remaining short term loans have no terms of repayment, are non-interest bearing and are unsecured. The loan holders and the Company are currently in negotiations to extinguish the debt for shares.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

#### 12. SHARE CAPITAL

#### a) Common stock

#### Authorized

Unlimited common shares without par value

Unlimited Class A Preferred shares without par value, dividend at 12% of profits or surplus, redeemable at any time

Unlimited Class B Preferred shares without par value, dividend at 13% of profits or surplus, redeemable at any time.

#### <u>Issued and outstanding</u>

During the six months ended November 30, 2014, the Company did not issue any shares.

During the year ended May 31, 2014, the Company:

- i) On June 17, 2013, the Company issued 2,666,667 shares with a value of \$400,000 for cash to an unrelated company.
- ii) On October 7, 2013 the Company consolidated its share capital on a 2:1 basis, reducing the total outstanding number of shares by 15,490,700.
- iii) On March 10, 2014 the Company issues 24,114,810 shares with value of \$2,411,481 for cash and services as part of private placement.
- iv) On April 2, 2014, the Company issued 1,430,960 shares with a value of \$144,689 as settlement amount for finder's fees related to the private placement.

During the year ended May 31, 2013, the Company:

- i) On June 18, 2012 the Company issued 15,600 shares with a value of \$7,020 as part of a bonus on convertible debt.
- ii) On June 20, 2012 the Company issued 24,400 shares with a value of \$12,200 as part of a bonus on convertible debt.
- iii) On June 28, 2012 the Company issued 96,000 shares with a value of \$48,000 as part of a bonus on convertible debt.
- iv) On August 22, 2012 the Company issued 20,000 shares with a value of \$9,000 as part of a bonus on convertible debt.
- v) On August 28, 2012 the Company issued 28,000 shares with a value of \$12,600 as part of a bonus on convertible debt.

#### 12. SHARE CAPITAL (cont'd...)

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

# b) Stock options

The following table summarizes the continuity of the Company's stock options:

	Weighted Number of average exercise options price		Weighted average remaining contractual life (years)	Aggregate intrinsic value
Outstanding as of May 31, 2011 Granted	400,000	0.60	<del>-</del>	<del>-</del> _
Outstanding as of May 31, 2012, 2013 and 2014, and August 31, 2014	400,000	0.60		\$ -

The weighted average fair value of the stock options granted during the six months ended August 31, 2014 was \$0.06 per option.

# c) Share purchase warrants

	Six Months Ended		
	November 30,	Year Ended	
	2014	May 31, 2014	
		_	
Risk-free Interest rate	1.00%	1.00%	
Expected life (in years)	2.00	2.00	
Expected volatility	223.43	223.43	

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

# **12. SHARE CAPITAL** (cont'd...)

The following table summarizes the continuity of share purchase warrants:

		Weighted
	Number of	Average
	Warrants	Exercise Price
Balance as at May 31, 2012	3,880,000	0.23
Granted	2,556,069	0.54
Expired/cancelled	(3,880,000)	1.00
Balance as at May 31, 2013	2,556,069	\$ 0.54
Granted	14,149,032	0.15
Expired/cancelled		
Balance as at May 31 and		
November 30, 2014	16,705,101	\$ 0.21

# 13. BASIC AND DILUTED EARNING (LOSS) PER SHARE

The calculation of basic earnings (loss) per share for the period ended November 30, 2014 was based on the net loss attributable to common shareholders of \$629,674 (2013 – \$794,186) and the weighted average number of common shares outstanding of 41,039,091 (2013 – 28,133,854) respectively.

The Company does not have any instruments that would give rise to a dilution effect.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

## 14. INCOME TAXES

A reconciliation of income taxes at statutory rates with the reported taxes is as follows:

	1	November 30,		
		2014	May :	31, 2014
Loss for the Period	\$	(629,674)	\$ (2,1	30,905)
Expected income tax (recovery)		(157,419)	(2	32,726)
Change in statutory rates		-		-
Temporary differences		-		71,843
Net change in valuation allowance		157,419	4	60,883
Total income tax expense (recovery)	\$		\$	-
	· ·		\$	_
Total income tax expense (recovery)  The significant components of the Company's deferred tax a	assets are as follo		\$	<u>-</u>
	assets are as follo	ows:		31, 2014
The significant components of the Company's deferred tax a	assets are as follo	ows: November 30,		- 31, 2014
	assets are as follo	November 30, 2014	May	- 31, 2014 370,278
The significant components of the Company's deferred tax a  Deferred tax assets (liabilities)	assets are as follo	November 30, 2014	May :	31, 2014 370,278 70,278)

The deferred tax assets have not been recognized in these consolidated financial statements as it is not probable that they will be realized.

The significant components of the Company's unrecognized temporary differences and tax losses are as follows:

	N	Jovember 30,	May 31, 2014	Expiry Date Range
Temporary differences  Non-capital losses available for future period	\$	4,499,952	\$ 3,870,278	2015-2035

Tax attributes are subject to review, and potential adjustment by tax authorities.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

# 15. RELATED PARTY TRANSACTIONS

The Company's related parties consist of companies owned in whole or in part by executive officers and directors as follows:

Name	Position and nature of relationship			
Canadian Data Preserve, Inc.	Company with Common Director - Brian Cameron			
Advantive Information Management, Inc	Subsidiary			
Certive Technologies Inc.	Subsidiary			
Brian Cameron	Director			
Van Potter	Director			
John Ragan	Director			
Jack Saltich	Director			
John Shakleton	Director			

The amounts due to or from the related parties are as follows:

	N	(unaudited)	May 31, 2014 (audited)	
Canadian Data Preserve, Inc. Brian Cameron Van Potter	\$	304,134 (4,000) (24,000)	\$	254,263 - 20,000
Total	\$	276,134	\$	274,263

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

## 15. **RELATED PARTY TRANSACTIONS** (cont'd...)

The Company incurred the following fees and expenses in the normal course of operations in connection with companies owned by key management and directors. Expenses have been measured at the exchange amount which is determined based on actual cost. There is no other remuneration of directors or other members of key management personnel during the period ended November 30, 2014 and 2013.

	November 30, 2014		vember 30, 2013
Consulting and management fees Director's fees	\$ (unaudited) \$ 20,000 189,400		260,800
Total	\$ 209,400	\$	260,800

#### 16. IMPAIRMENT TESTING OF GOODWILL AND INTANGIBLE ASSETS WITH INDEFINITE LIVES

Goodwill and Intangibles with indefinite useful life acquired through business combinations are allocated to Advantive Information Management (AIM), Titan Health Management (Titan) and Knowledge Capital Alliance (KCA) Cash Generating Units ("CGUs"), which are also operating and reportable segments, for impairment testing.

#### Carrying amount of goodwill and intangibles allocated to each of the CGUs:

	Advantive Information Management (AIM)		Titan Health Management (Titan)				Tota	al
	November	May 31,	November	May 31,	November	May 31,	November	May 31,
	30, 2014	2014	30, 2014	2014	30, 2014	2014	30, 2014	2014
Goodwill	-	-	-	-	-	-	-	-
Customer list			2,672,894		579,300		3,252,194	-
Software licence	-	-	-	-	-	-	-	-

The Company is required to test, on an annual basis, whether goodwill has suffered any impairment. The recoverable amount is determined based on value in use calculations. The use of this method requires the estimation of future cash flows and the determination of a discount rate in order to calculate the present value of the cash flows.

The Company performs its annual impairment testing in May of each year, therefore has not performed impairment test during the current period.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

# **16.** IMPAIRMENT TESTING OF GOODWILL AND INTANGIBLE ASSETS WITH INDEFINITE LIVES (cont'd...)

The Company performed its annual impairment test in May 2014 and 2013. The Company considers the relationship between its market capitalization and its book value, among other factors, when reviewing for indicators of impairment. As at May 31, 2014 and 2013, the market capitalization of the Company was below the book value of its equity, indicating a potential impairment of goodwill and impairment of the assets of the operating segment.

# Advantive Information Management (AIM) CGU

As a result of the loss of the software license with Auresoft, reoccurring losses and the growing deficit in the AIM CGU, Management has determined the recoverable amount of this CGU to be nil as May 31, 2014 and 2013. Impairment loss of \$4,222,190 was recorded during the year ended May 31, 2013.

The recoverable amount has been determined based on a value in use calculation using cash flow projections from financial budgets covering a three-year period. The projected cash flows have been updated to reflect the impact of the loss of the software license with Auresoft. The pre-tax discount rate applied to cash flow projections is 15 % (2013: 15%) and cash flows beyond the three-year period are extrapolated using a 3.0% to 5% growth rate that is the same as the long-term average growth rate for the same industry. It was concluded that the fair value less costs of disposal did not exceed the value in use. As a result of this analysis, management has recognized an impairment charge of \$4,222,190 in the year ended May 31, 2014 against goodwill with a carrying amount \$4,222,190 as at May 31, 2013.

The Company recorded the AIM acquisition as goodwill insofar as the Auersoft software license, when originally issued to the Company was deemed to have an indefinite life with no quantified expiration. The only condition of the license was that the Company was required to pay a portion the revenues generated from the use of the license to Auersoft. When the license was terminated, its value was determined to be impaired and according it was written off.

#### Titan Health Management (Titan) and Knowledge Capital Alliance (KCA) CGUs

Intangibles with indefinite lives allocated to Titan and KCA CGUs was recognized as a result of business acquisitions during the current period and therefore the recoverable amount of Titan and KCA CGUs is deemed to be \$2,672,894 and \$579,300 as of November 30, 2014.

Management will be performing its annual impairment testing during May 2015.

Please refer to *Note 8* for details on the business combinations transactions.

Notes to the Condensed Consolidated Interim Financial Statements Six Months Ended November 30, 2014 and 2013 (Expressed in U.S. Dollars)

# **16.** IMPAIRMENT TESTING OF GOODWILL AND INTANGIBLE ASSETS WITH INDEFINITE LIVES (cont'd...)

## Key assumptions used in value in use calculations and sensitivity to changes in assumptions

The calculation of value in use for AIM, Titan and KCA units is most sensitive to the following assumptions:

- Revenue
- Gross margins
- Discount rates
- Increase in employees costs
- Growth rates used to extrapolate cash flows beyond the forecast period

*Revenue:* Revenue was forecasted based on current and past experiences (nil revenue was recognized in previous years). The anticipated annual revenue growth included in the cash flow projections was 5% to 7% for the next five years

Discount rates: Discount rates represent the current market assessment of the risks specific to each CGU, taking into consideration the time value of money and individual risks of the underlying assets that have not been incorporated in the cash flow estimates. The discount rate calculation is based on the specific circumstances of the Company and its operating segments and is derived from its weighted average cost of capital (WACC). The WACC takes into account both debt and equity. The cost of equity is derived from the expected return on investment by the Company's investors. The cost of debt is based on the interest-bearing borrowings the Group is obliged to service. Segment-specific risk is incorporated by applying individual beta factors. The beta factors are evaluated annually based on publicly available market data.

Adjustments to the discount rate are made to factor in the specific amount and timing of the future tax flows in order to reflect a pre-tax discount rate. A rise in pre-tax discount rate to 20% in any of the CGUs may result in a future impairment.

*Increase in employees costs*: Estimates are based on the average published government figures and inflation rates. Potential impairment to the CGUs may occur if regulatory changes to the minimum wages resulted in an increase of the minimum wages by 10% and if the Company were not able to pass on or absorb this increase through efficiency improvements.

*Growth rate estimates* Cash flows were forecasted based from past experience, actual operating results and the three – year business plan. Cash flows for future periods were extrapolated using a constant growth rate of 3% to 5%, which doesn't exceed the long term growth rate for the industry.