

**MANAGEMENT'S DISCUSSION AND ANALYSIS  
OF THE COMPANY'S FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
FOR THE PERIOD ENDED MAY 31, 2011**

**FORM 51-102F1**

**Date and Subject of Report**

The following Management Discussion & Analysis ("MD&A") is intended to assist in the understanding of the trends and significant changes in the financial condition and results of operations of Manuweb Software Systems Inc. (the "Company") for the year ended May 31, 2011. The MD&A should be read in conjunction with the audited annual financial statements for the year ended May 31, 2011. The MD&A has been prepared effective September 21, 2011.

**SCOPE OF ANALYSIS**

The following is a discussion and analysis of Manuweb Software Systems Inc. (the "Company"), which was incorporated on June 11, 2010, under the laws of the Province of British Columbia. The Company's head office is located at 1140-1185 West Georgia Street, Vancouver, B.C. V6E 4E6. The Company reports its financial results in Canadian dollars and under Canadian generally accepted accounting principles. As a result of a recently completed acquisition and share exchange, the Company acquired 10% of the issued and outstanding shares of Advantive Information Management, Inc. (AIM). A total of 8,958,000 common shares of the Company were issued to acquire 100,000 common shares of AIM.

On July 20, 2011, the Company announced its intention to acquire the remaining 90% (or 900,000 common shares) of AIM for a total of 68,146,000 common shares. The Company also proposed a consolidation of its capital on a 7:1 basis and therefore the total number of post consolidated shares contemplated for issuance in the acquisition of AIM, would be 9,735,142. Subsequent to the consolidation, the Company proposed to acquire 100% of Visual Vault Technologies, Inc., (VVT) a British Columbia corporation, in consideration of \$6,250,000 USD payable in four amounts as to \$2,250,000 on closing with \$1,250,000 thereof payable by way of the issuance of 25,000,000 post consolidated shares of the Company and \$1,000,000 and the balance of the purchase price payable in two installments of \$2,000,000 payable on March 31, 2012 and June 30, 2012 respectively. Both transactions are subject to shareholder approval. For the purposes of this MD&A the proposed transactions are non-binding and therefore disclosed in the Company's financial statements as subsequent events.

**FORWARD LOOKING STATEMENTS**

The information set forth in this MD&A contains statements concerning future results, future performance, intentions, objectives, plans and expectations that are, or may be deemed to be, forward-looking statements. These statements concerning possible or assumed future results of operations of the Company are preceded by, followed by or include the words 'believes,' 'expects,' 'anticipates,' 'estimates,' 'intends,' 'plans,' 'forecasts,' or similar expressions. Forward-looking statements are not guarantees of future performance. These forward-looking statements are based on current expectations that involve numerous risks and uncertainties,

including, but not limited to, those identified in the Risks Factors section. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions and future business decisions, all of which are difficult or impossible to predict accurately and many of which underlying the forward-looking statements are reasonable, any of the assumptions could prove inaccurate. These factors should be considered carefully, and readers should not place undue reliance on forward-looking statements. The Company has no intention and undertakes no obligation to update or revise any forward-looking statements, whether written or oral that may be made by or on the Company's behalf.

## **General**

The Company was incorporated on June 11, 2010. The Company was a British Columbia company and a wholly-owned subsidiary of Tulox Resources Inc. ("TUX"), a reporting issuer listed for trading on CNSX, until August 6, 2010. The Company commenced commercial operations by acquiring a license from AIM to market and distribute AIM's software and services in Canada. On May 5, 2011, the Company expanding its operations from that of a licensee of the AIM software to a partial owner of the AIM and completed an acquisition of 10% of the issued and outstanding shares of AIM for and in consideration of 8,958,000 common shares of the Company. The Company also raised a total of \$97,000 by way of the issuance of common shares at a price of \$.05 per share, issuing a total of 1,940,000 common shares. In addition, the Company raised a further \$50,000 by way of the exercise of stock options by issuing a total of 1,000,000 common shares at price of \$.05 per share.

The Company has entered into a Letter of Intent with Advantive Information Management, Inc. ("AIM"), dated September 28, 2010, whereby the Company set out its intent to consolidate its issued and outstanding share capital on a 2:1 basis, such that the total number of common shares of the Company will be reduced from 6,038,667 common shares to 3,019,333 common shares. The proposed consolidation was never effected.

Subsequently and after listing on the CNSX, the Company, proposed to consolidate its capital on a 7:1 basis after acquiring the remaining 90% of AIM. The Company now consolidate its capital on a 7:1 basis and issue 9,735,142 common post consolidated common shares to acquire the remaining 90% of AIM. Post consolidation there will be 12, 297,523 common shares issued and outstanding in the Company.

On July 20,2011, the Company announced its intention to acquire VVT for a total of \$6,250,000 of which \$1,250,000 would be payable by way of the issuance of 25,000,000 common shares of the Company and the balance by way of cash. The transaction has not yet been approved by shareholders and is in the form of a non-binding letter of intent. Upon completion of the proposed acquisition there will be 37,297,523 common shares outstanding.

AIM provides unique information technology solutions and services to select vertical markets. AIM's vision is to build an IT services business by leveraging an initial strength in a specialized data protection and recovery practice focused on the enterprise manufacturing market. Growth will then be achieved organically and by acquiring synergistic IT services businesses, IP, and products over the next two years, taking advantage of a of high quality undervalued IT services business in a nascent economic recovery period. AIM was formed to make strategic acquisitions in the IT services market based upon the diminished valuation of companies in this

sector that as a result of a recessionary economy were struggling financially yet whose technologies, products or services represented exceptional opportunities when offered as an integral part of a “service wrap” offering. AIM is not a product enterprise, but rather a unique service based enterprise, using exceptional IT tools covering broad cross-sectional information requirements to create integrated user based multi-disciplined offerings for its customers.

AIM’s flagship tool, R2 Software, was acquired from R2 Software A/S in 2010 and provides the unique ability to continuously back up mission critical data across multiple legacy operating systems. This is of particular importance in manufacturing environments comprised of long-lived assets, where legacy operating systems are commonly used and downtime is unacceptable. R2 has been proven for use at a Tier 1 global manufacturer with over 3000 client installations. Strategically, there is a pivot point on the R2 technology for AIM. AIM’s strategy is to pursue the IT service business instead of pursuing a very expensive and highly risky software product business strategy.

With the proposed acquisition of VVT, management intends to focus the expenditure of capital resources on expanding the VVT product offering and seeking out other undervalued IT services companies. Capital expenditures on R2 software will be minimal during the following twelve months.

VVT owns the brand, software, trademarks and other assets as publisher and developer of the web-based document management application known more particularly as VisualVault™. VisualVault solutions provide users with the tools they need to capture, manage, integrate with their workflow, and meet compliance requirements in an easy to configure and cost effective Software as a Service (SaaS) cloud architecture. VisualVault provides SaaS secure document management and compliance cloud services.

VVT intends to pursue a joint path of SaaS and PaaS (platform as a service). The former will be focused on more generic Regulatory Compliance and Risk Management. SME organizations (such as records management, medical records, financial services, etc.) will leverage PaaS and will be able to build upon a lightly-branded version of the product within their own domain expertise.

This business model works as the document management marketplace has such a ubiquitous horizontal market with a significant number of use cases. Furthermore, each of the vertical markets may be better served by SME’s. This offsets the costs required to become “something for everyone”, whereas VisualVault can focus on platform development, technology and automating the customer acquisition process.

### **The Company’s Business:**

The Company is a Vancouver British Columbia based public company and its shares trade on the Canadian National Stock Exchange (CNSX: AIV). After the acquisitions and consolidations noted above are completed, the Company will have two wholly-owned operating subsidiaries; Advantive Information Management (AIM) and VisualVault Technologies, Inc. (VisualVault), each operating as independent subsidiaries.



Manuweb was incorporated as “Manuweb Software Systems Inc.” pursuant to the *Business Corporations Act* (British Columbia) on June 11, 2010. At the time of incorporation, Manuweb was a private company and a wholly-owned subsidiary of Tulox Resources Ltd. (“TUX”). On August 5, 2010, TUX received shareholder approval to a plan of arrangement involving six of its wholly-owned subsidiaries, including Manuweb. On August 6, 2010, TUX received final approval from the Supreme Court of British Columbia to the plan of arrangement. To effect the plan of arrangement, TUX transferred \$15,000 cash and all of its interest in and to a sales and marketing agreement with Advantive Information Management, Inc., dated July 15, 2010, to Manuweb in exchange for the TUX shareholders receiving that number of common shares of Manuweb equal to the number of issued and outstanding common shares of TUX at the time of the share distribution date. As a result of the plan of arrangement, Manuweb became a reporting issuer in the provinces of British Columbia, Alberta and Ontario.

Manuweb will seek approval at a shareholders meeting scheduled for October 2011 to change its name to Visual Vault Technologies Corporation (VVC), consolidate its capital on a 7:1 basis, acquire VVT and acquire the remaining 90% of AIM. Upon shareholder approval, it will have two operating subsidiaries, AIM and VVT.

### **Description of the Business**

Since incorporation, the Company has had no history of operations other than entering into non-binding Letters of Intent to acquire VVT and the remaining 900,000 common shares of AIM.

On September 28, 2010, the Company entered into a non-binding letter of intent with AIM, whereby the Company set out its intent to acquire, initially, 100,000 common shares of AIM. In May 2011, the Company acquired 10% of the issued and outstanding share capital of AIM from certain shareholders of AIM in exchange for issuing 8,958,000 shares of the Company.

The Company has the additional option to acquire the remaining 900,000 issued and outstanding common shares of AIM and will subject to shareholder approval issue 9,735,142 post consolidated common shares therefore. The Company has disclosed its intention to exercise its option in this regard.

## Visual Vault Technologies, Inc. - Strategies and Tactics

The Company will spend all of its capital resources over the following twelve months, concluding the acquisition of VVT and financing expansion of the marketing and sales plans as follows;

Revenue streams for VVT are:

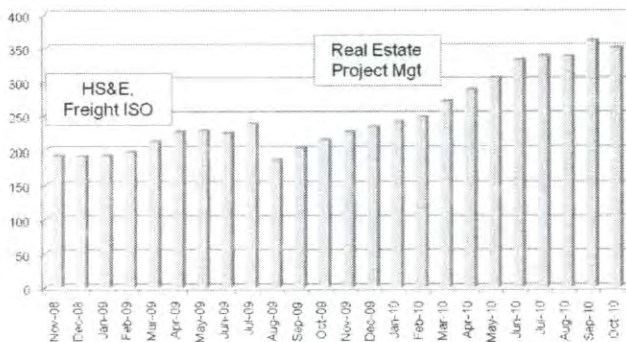
- Direct Hosting Subscription Fees
- Managed Hosting Fees
- Storage Surcharges
- Unique Features such as Server-Side OCR/Viewer and ADAM LDAP VPN connections
- OEM agreements
- Add-Ins with royalty rights for 3<sup>rd</sup>-Party enabled sales
- VIP Customizations

### Existing VVT Customer Profile:

**Cardiocre:** The first company to conduct a detailed assessment of competitive products with the goal of creating a web based clinical study set-up and data collection platform. MS Sharepoint, FileNet, Documentum and VisualVault were compared with respect to FDA compliance requirements and automation to achieve their vision.

**Qantas Airlines:** VisualVault was evaluated to establish Property Management and compliance over the 640+ properties including offices, concourses and aircraft maintenance hangers and to provide key information on demand to their staff and external contractors. This group within Qantas Shared Services pursued external suppliers capable of application hosting due to the backlog of internal IT projects.

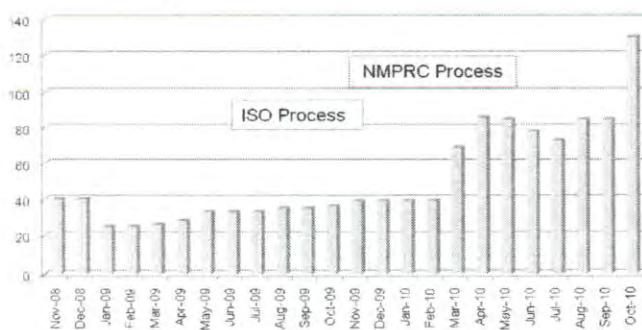
Qantas Active Users - Last 2 Years



**Synovus Financial Corporation:** Synovus has proven the potential for growth based upon incremental process efficiencies. Originally selected to support Credit Card Risk Management in a local branch office,

VisualVault has expanded to

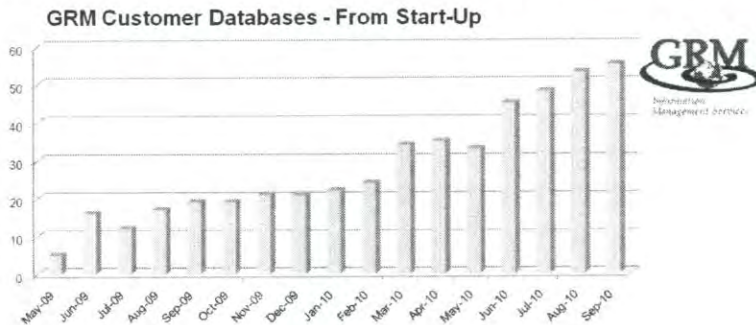
Synovus Active Users - Last 2 Years



Currently working on Enterprise Risk Mgt, Incident Reporting & FDIC Complaint Processes which will add +100 users

Synovus Corporate and may eliminate two existing applications used for Risk Management and Compliance. Synovus will support VisualVault achieving PCI (Plastic Card Information) compliance to allow storage of increased customer personal information and is requesting long term enterprise agreement. The business case for this latter request has not yet been established.

**GRM Information Services:** GRM is proof positive that a traditional business model, in this



case traditional records management, can be digitally powered to provide a broader and richer portfolio of products and services. GRM also represents the VisualVault SaaS model of providing a wholesale approach to organizations that have domain expertise and access to clients to expand use and product utility.

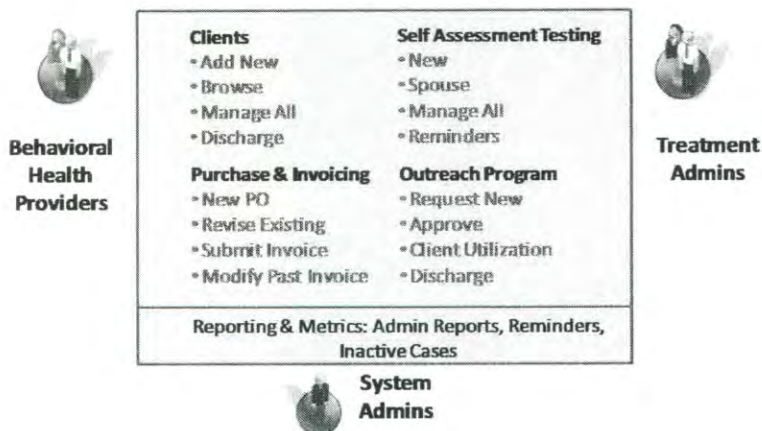
Through these and several other client opportunities, VisualVault has successfully transitioned from a ISV providing shrink-wrapped software to a application service provider with high client satisfaction, strong customer relationships and a business model that combines both direct SaaS to clients and next generation SaaS to organizations that provide SaaS to their clients.

**SociaVault:** VisualVault utilized the portal & platform capability of VisualVault in the development of an Arizona Department of Gaming database solution for problem gambling.



The intent was to bring together the Office of Problem Gambling oversight, payment and invoicing needs with behavioural health specialists who treat the affliction with clients. VisualVault branded this as a

new product – SociaVault PG – which was modified and deployed to the State of California in December 2010.



VisualVault has since learned that the Department of Alcohol and Drug Programs may request VisualVault to develop a similar system for their needs.

## **Business Development, Sales, and Marketing**

Business development is planned in three phases:

### **Phase 1**

- The current operating plan is to leverage the Hybrid SaaS model for greater client adoption and positioning as a wholesale platform for subject matter portals.
- Drive near-term revenue from “adjacent ponds” to current customer based and use models – pursue and close similar companies to our current users.

### **Phase 2**

- Introduce the ability for client acquisition through web tools, including sign up and configuration.

### **Phase 3**

- Introduce a platform neutral approach with richer document management features to provide full enterprise scale SaaS.

## **Market Opportunities:**

Primary vertical markets can be identified as the following and each market will have its own business development marketer and support. Each should have responsibility for establishing OEM – PaaS clients, migration of large enterprise clients and web marketing presence.

- Healthcare
- Oil, Gas & Utilities
- Financial Services
- Pharma, Bio-Science and Clinical Study CRO's
- Technology – including medical device

## **AIM Strategies and Tactics**

The Company intends to, where practical, initiate the following strategies and tactics for AIM

- Selling and brand building effort to Tier 1b, 2 and Tier 3 players in enterprise manufacturing segments where real-time backup in Windows platforms is critical and where long-lived manufacturing assets are used in combination with legacy operating systems that required the AIM solution;
- Tier 1a – General Motors is an example of such a target. These companies usually have their own IT divisions with self-created proprietary back-up systems that are sometimes backed up with enterprise systems like IBM Tivoli.
- Tier 1b – Multi-national, multi-site billion dollar manufacturing enterprises that Advantive already supports. These companies usually opt for enterprise back-up and recovery systems because there aren't a lot of options like AIM that allow for flexibility and management of data on the manufacturing floor. Many companies in this group are a good target for AIM and, with the appropriate strategic partner like Fanuc, could be a significant revenue opportunity for AIM.
- Tier 2 – mid- sized companies with employees in the 50 to 2,500 range who do not back up regularly, or back up by disk. These companies need greater flexibility than offered by enterprise solutions and cannot afford state-of-the-art back-up and recovery technology. There are hundreds of thousands of these companies in North America alone. This is an optimal market opportunity for Advantive that, with limited penetration, could significantly contribute to AIM's success. It is also the one that is easily accessed through strategic channel partners.
- Tier 3 – small-sized companies with employees in the 50 to 250 range who have limited or no back-up for their machines. These companies usually need the most help and have the costliest data recovery episodes. They, too, cannot afford solutions offered by enterprise systems. Again, there are hundreds of thousands of these companies in North America alone. This is another good market opportunity for Advantive if approached in an efficient manner.
- Establish Strategic Channel Partner Agreements in NA and EU with manufacturing domain suppliers such as Fanuc, Fanuc/GE, Lincoln electric, and Rockwell, and look for opportunities to partner with larger enterprise backup and recovery providers such as IBM Tivoli.

## **Trends**

The major trends in the backup and recovery space is the change from backup catalogs into recovery management tools and the movement away from traditional tape backups to disk. This



is in response to customers demanding improved Recovery Time Objectives (RTO) and Recovery Point Objectives (RPO). RTO is the duration of time that a business system or process must be restored to avoid any unacceptable consequences. RPO defines the amount of data that has been lost based upon time. For example if a computer was to fail and require using a backup, the length of time from the last failure to the most recent backup would be the RPO. The ever-increasing demands for lower and lower RTOs and RPOs have caused the marketplace to shift to a Continuous Data Protection (CDP) strategy. CDP, also called continuous backup or “real-time” backup, is the process of backing up data continuously, giving IT administrators many granular recovery points. Because data can be restored from many different points in time, administrators are able to think differently about protecting and restoring data. Vendors typically offer CDP solutions in two basic flavors, block-based CDP and file-based CDP. Block-based CDP operates at the logical volume level and records every write. File-based CDP operates at the file-system level and records any changes to the file system. The point of CDP is to present a recoverable image of the data at the selected point. To ensure that this can be done, both approaches maintain the write ordering by the application from which the data is being collected. While each vendor’s solution may differ from the others, most operate in a similar way. Using block-based CDP, for example, vendors may supply agents that are installed on the servers or have appliances that are installed in the data path. The agents or appliances examine every write or update that is destined for a CDP-protected volume. They send a copy of that write to another disk storage system, usually containing less expensive disk arrays. A CDP recovery engine manages this second disk system and time-stamps every write. Later the CDP engine can create any image of the volume for any point in time that it was “recording”, which then can be presented to any server connected to this pool of CDP disk storage. Since CDP solutions continuously capture any updates (changes), the application never needs to be interrupted to accommodate a backup application. When data corruption occurs and the data needs to be restored, IT administrators can request an image of the data that was written seconds prior to the corruption. RTO is reduced to the time required to mount the image and restart the application. RPO is reduced to any updates that were recorded between the time corruption entered the system and the time of the restored image.

Some other advantages of CDP include:

- Quick recovery times;
- Multiple file versions to restore from;
- Typically requires less space on the backup media (byte or block level only); and
- Empowers end users to restore files with minimal administrative oversight.

## **RESULTS OF OPERATIONS – May 31, 2011: Manuweb Software Systems, Inc.**

Results of operations are reported for the first full fiscal year and as such are non-comparative.

The Company did not earn any income during the twelve months ended May 31, 2011.

For the year ended May 31, 2011, the Company recorded an operating loss of \$135,851 comprised of \$77,941 in consulting fees, \$38,597 in professional fees and \$19,293 in transfer agent fees. The results of operations are provided on a non-comparative basis as May 31, 2011 is the first completed fiscal period.

The fully diluted loss per share outstanding as at May 31, 2011 was \$.01 per share calculated on 17,936,667 common shares outstanding.

### **FINANCIAL POSITION:**

The financial position as at May 31, 2011 was reported in a non-comparative format insofar as the Company completed its first full fiscal year on that date.

As at May 31, 2011, the Company had working capital of \$47,266 represented by cash on hand of \$26,735 and amounts due from a related party ( AIM) of \$29,900 and accounts payable and accrued liabilities totalling \$13,378.

The Company also recorded its investment in AIM based upon the issuance of 8,958,000 common shares at a price of \$.05 per share for a total value of \$447,900. The 8,958,000 common shares were issued at a deemed price of \$.05 per share however the transaction was booked at the last recorded market price of \$.02 and the difference, being \$289,857 was credited to contributed surplus.

During the year the Company issued an additional 1,940,000 common shares at a price of \$.05 per share, netting a total of \$97,000.

A total of 1,000,000 option shares were exercised for cash for an additional \$50,000

### **SELECTED ANNUAL INFORMATION**

The following financial data, which has been prepared in accordance with Canadian generally accepted accounting principles, is derived from the Company's financial statements. These sums are being reported in Canadian dollars and did not change as a result of the adoption of policies concerning Financial Instruments.

	Year ended		
	Year Ended May 31, 2011	May 31, 2010	May 31, 2009
Total Revenue	\$ --	\$ --	\$ --
Interest income	--	--	--
Expenses	\$135,851	--	--
Net loss	(\$135,851)	--	--
Total assets	\$508,542	--	--
Total long-term liabilities	--	--	--
Net loss per share (basic and diluted)	(\$0.01)	--	--

## SELECTED QUARTERLY INFORMATION

The following table summarized the results of operations for the four most recent quarters as the Company was only incorporated since June 11, 2010.

	May 31, 2011	Three months ended		
		February 28 2011	November 30 2010	August 31, 2010
Total Revenue	\$ --	\$ --	\$ --	\$ --
Interest income	--	--	--	--
Expenses	\$135,851	\$2,771	\$18,514	--
Net loss	(\$135,851)	(\$2,771)	(\$18,514)	--
Net loss per share and diluted loss per share	(\$0.01)	\$0.00	\$0.00	--

## LIQUIDITY

- (a) In connection with the Plan of Arrangement and pursuant to the terms thereof, Tulox transferred \$15,000 to the Company during the period ended November 30, 2010, which was utilized to finance its short term needs.
- (b) The Company intends to complete a minimum \$6.25mm non-brokered private placement to finance its acquisition of VVT and to provide for working capital. The financing will be completed in stages over a 6 month period. Of the total \$6.25mm equity capital financing, \$5mm will be utilized to complete the acquisition of VVT and the balance will be utilized to provide working capital for market expansion.

- (c) The Company is a start-up company and therefore has no regular source of income, other than interest income it may earn on funds invested in short-term deposits. As a result, its ability to conduct operations, including the financing of VVT's working capital, is based on its current cash and its ability to raise funds, primarily from equity sources, and there can be no assurance that the Company will be able to do so.
- (d) Other than as set forth herein, there are no expected fluctuations in the Company's liquidity, taking into account demands, commitments, events or uncertainties.
- (e) The funds received by the Company pursuant to the proposed \$6.25mm private placement, should provide it with the capital necessary for general and administrative expenses and for working capital purposes. The Company anticipates that such funds will be sufficient for its working capital requirements for the forthcoming 12 month period.
- (f) The Company does not currently have any liquidity risks associated with financial instruments.
- (g) The Company does not currently expect to have a working capital deficiency after it has completed the planned private placements of \$6.25mm. However, if additional working capital is required in the future, the Company expects to meet such need through additional equity financing(s).
- (h) There are no balance sheet conditions or income or cash flow items that may affect the Company's liquidity.
- (i) The Company does not presently have any subsidiaries.
- (j) There are currently no defaults or arrears by the Company on dividend payments, lease payments, interest or principal payment on debt, debt covenants; and redemption or retraction or sinking fund payments.

## **CAPITAL RESOURCES**

- a) The Company has no commitments or obligations. The VVT acquisition is non-binding at the date of this MD&A and no definitive agreements have been signed.
- b) The Company intends to fund the proposed acquisitions noted above with periodic non-brokered private placements. Pricing of the private placements will depend wholly upon the market price of the Company's shares at the time of such placements.
- (c) There are no known trends or expected fluctuations in the Company's capital resources, including expected changes in the mix and relative cost of such resources.

## OFF BALANCE SHEET ARRANGEMENTS

As at September 21, 2010, the Company had no off-balance sheet arrangements other than as disclosed above with respect to the VVT acquisition.

## PROPOSED TRANSACTIONS

Except for the transformation of its Business Plan into a Strategic and Tactical Plan regarding the acquisition of AIM and VVT, the Company does not have any other proposed transactions to discuss at this time.

Specifically with respect to two subsequent events disclosed in the audited financial statements the following comments are made;

- a) Acquisition of AIM: The Company has entered into an agreement to purchase the remaining 90% interest in AIM for and in consideration of 9,735,142 consolidated common shares. The Company presently owns 10% of AIM and the total number of shares to be issued in the 90% acquisition is represented by the number of shares originally agreed to and disclosed in the Company's listing application on the Canadian National Stock Exchange. The total number of shares disclosed therein was 34,073,000 post consolidated shares based upon a 2:1 consolidation. If the Company did not consolidate its share capital 68,146,000. The Company proposes a 7:1 consolidation and therefore the number of share to be issued is consistent with the listing application and will be 9,735,142.
- b) Acquisition of VVT: The Company announced on July 20, 2010 that it had entered into an agreement to acquire 100% of the shares of VVT. The consideration for the purchase is \$6,250,000 to be paid by way of the issuance of 25,000,000 post consolidated common shares of the Company at a deemed price of \$.05 per share for a value of \$1,250,000 and periodic cash payments totaling \$5,000,000.

The business and strategic plans for VVT have been disclosed elsewhere in this MD&A and in the accompanying information circular.

The Company will also be required to fund the working capital necessary to transform the current business from a licensing entity to a Software As A Service (Saas) Company over time.

- c) Consolidation of Capital and Name Change: The Company proposes to consolidate its capital outstanding on a 7:1 prior to the acquisition of AIM and VVT. Therefore the

consolidated shares issued to acquire AIM will be 9,735,142. The consolidated shares to be issued for VVT will be 25,000,000.

- d) The Company also proposed that subject to shareholder approval, it will change its name to Visual Vault Corporation.

## TRANSACTIONS WITH RELATED PARTIES

- a. The Plan of Arrangement provided for the transfer of the Licensing Agreement from Tulox to the Company, as a wholly-owned subsidiary, and the immediate distribution of a controlling interest in the common shares of the Company to the current shareholders of Tulox. The shareholders of Tulox at the time of the Plan of Arrangement continued to collectively own the Licensing Agreement, albeit through an altered corporate structure. Consequently, given that there will be no substantive change in the beneficial ownership of the Licensing Agreement at the time that it was assigned to the Company, the transfer must be recorded under Canadian generally accepted accounting principles using the historical carrying values of the Licensing Agreement in the accounts of Tulox which was \$Nil at the time of the transfer. The Licensing Agreement has since been replaced with the initial acquisition of 10% of AIM and will be further replaced with the final acquisition of the remaining 90% of AIM.
- b. During the period ending May 31, 2011, the Company paid consulting fees to its directors and officers totalling \$38,324.
- c. During the period ended September 7, 2010, the Company accrued to a former director and officer \$3,500.00 with respect to accounting services provided of which \$1,000.00 was paid during the period.

## OUTSTANDING SHARE DATA

Authorized:                    unlimited common shares without par value  
    unlimited preferred shares without par value

Issued and Outstanding:

	Number of Shares	Amount
Common share issued on incorporation	1	\$ 1
Cancellation of incorporator share	(1)	(1)
Issuance of shares in pursuant of Plan of Arrangement	6,038,667	15,000
Issued in respect of the acquisition of AIM	8,958,000	

\$179,160			
Issued for cash	1,940,000		
\$97,000			
Exercise of options	1,000,000		
\$50,000			
<hr/>			
Balance as at May 31, 2011	17,936,667	\$	341,160
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#### Stock Options:

The Company granted 1,000,000 options at a price of \$.05 per share in May 2011. These options were exercised during the period.

### CONTINGENCIES

Except for the commitments mentioned in Liquidity subsection (b), there is no other contingencies outstanding as of date of this discussion.

### SUBSEQUENT EVENTS

Subsequent to May 31 2011, there were three material subsequent events, as more particularly disclosed in the Proposed Transactions Section of this MD&A, that are being presented to shareholders for approval in October 2011.

### CONTROLS AND PROCEDURES

#### Disclosure Controls and Procedures

The Chief Financial Officer, is responsible for establishing and maintaining effective disclosure controls and procedures for the Company as defined in National Instrument 52-109 *Certification of Disclosure in Annual and Interim Filings*. Management has concluded that as of September 7, 2011, discussion of disclosure controls and procedures is preemptive; however, once operations begin, such controls will be effective enough to provide reasonable assurance that material information relating to the Company would be known, particularly during the period in which reports are being prepared.

#### Internal Control over Financial Reporting

The Chief Financial Officer, is responsible for establishing and maintaining effective internal control over financial reporting as defined in National Instrument 52-109. Because of its inherent limitations, internal control over financial reporting may have material weaknesses and may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future

periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management has concluded that internal control over financial reporting will be effective. The design and operation of internal control over financial reporting will provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with applicable generally accepted accounting principles.

Internal control over financial reporting will include those policies and procedures that establish the following: maintenance of records in reasonable detail, that accurately and fairly reflect the transactions and dispositions of assets; reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with applicable generally accepted accounting principles; receipts and expenditures are only being made in accordance with authorizations of management and the Board of Directors; and reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of assets.

Management will design internal control over financial reporting to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with Canadian GAAP.

### **Segregation of Duties**

Currently duties have not been segregated due to the small number of individuals involved in this start-up. This lack of segregation of duties has not resulted in any material misstatement to the financial statements.

As the Company incurs future growth, management plans to expand the number of individuals involved in the accounting and finance functions. At the present time, the Chief Executive Officer and Chief Financial Officer oversee all material transactions and related accounting records. In addition, the Audit Committee of the Company review on a quarterly basis the interim financial statements and key risks and will query management about significant transactions.

### **Complex and Non-Routine Transactions**

The Company may be required to record complex and non-routine transactions. These sometimes will be extremely technical in nature and require an in-depth understanding of Canadian GAAP. Finance staff will consult with their third party expert advisors as needed in connection with the recording and reporting of complex and non-routine transactions. In addition, an annual audit will be completed and presented to the Audit Committee for its review and approval.

### **INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)**



In February 2008, the Canadian Accounting Standards Board announced that 2011 is the changeover date for publicly accountable profit-oriented enterprises to use IFRS, replacing Canadian GAAP for interim and annual financial statements relating to fiscal years beginning on or after January 1, 2011. The Company will commence reporting in IFRS in the first quarter of the 2011 fiscal year, with comparative figures.

The company will use a four phase approach to ensure successful conversion to IFRS, including:

- diagnostic impact assessment;
- design and planning;
- solution development and;
- implementation.

The Company has begun developing its detailed IFRS conversion plan, including commencement of an education process for management and the board of directors, and evaluating the effect of the new standards on its financial statements.

The Company has identified five major areas to date that will impact the financial statements under IFRS, including:

- foreign currency translation,
- reporting expenses either by nature or by function on the statement of operations,
- revenue recognition,
- stock based compensation, and
- first time adoption of IFRS (IFRS 1).

It is not practically possible at this time to quantify the impact of these differences.

## **SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES**

### a. Use of estimates

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of expenses during the reporting periods. Actual results could differ from these estimates.

### b. Future income taxes

Future income taxes are recorded using the asset and liability method whereby future tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Future tax assets and liabilities are measured using the enacted or substantively enacted tax rates expected to apply when the asset is realized or the liability settled. The effect on future tax assets and liabilities of a change in tax rates is recognized in income in the period that substantive enactment or enactment occurs. To the extent that the Company does not consider it more likely than not that a future tax asset will be recovered, it provides a valuation allowance against the excess.

c. Loss per share

The Company uses the treasury stock method to compute the dilutive effect of options, warrants and similar instruments. Under this method the dilutive effect on earnings per share is recognized on the use of the proceeds that could be obtained upon exercise of options, warrants and similar instruments. It assumes that the proceeds would be used to purchase common shares at the average market price during the period. Basic loss per share is calculated using the weighted-average number of shares outstanding during the period.

d. Financial instruments

All financial instruments are classified into one of five categories: held-for-trading, held-to-maturity investments, loans and receivables, available-for-sale financial assets or other financial liabilities. All financial instruments and derivatives are measured in the balance sheet at fair value except for loans and receivables, held-to maturity investments and other financial liabilities which are measured at amortized cost. Subsequent measurement and changes in fair value will depend on their initial classification. Held-for-trading financial assets are measured at fair value and changes in fair value are recognized in net income. Available-for-sale financial instruments are measured at fair value with changes in fair value recorded in other comprehensive income until the instrument is derecognized or impaired.

The Company has classified its cash as held-for-trading and receivables as loans and receivables. Accounts payable and accrued liabilities are classified as other financial liabilities, which are measured at amortized cost.

The Company had no "other comprehensive income or loss" transactions during the period ended May 31, 2011 and no opening or closing balances for accumulated other comprehensive income or loss. As a result, the audited financial statements as of May 31, 2011 do not include a statement of Accumulated Other Comprehensive Income.

g. Impairment of long-lived assets

Equipment and other long-lived assets are regularly reviewed for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. Impairment is assessed by comparing the carrying amount of an asset to be held and used with the sum of undiscounted cash flows expected from its use and disposal. If such assets are considered impaired, the impairment loss to be recognized is measured by the amount by which the carrying amount of the assets exceeds its fair value generally determined on a discounted cash flow basis. Any impairment results in a write-down of the asset and a charge to operations during the year.

#### h. Related party transactions

All monetary transactions in the normal course of operations are measured at the exchange value which is determined by management to approximate fair value. Non-monetary related party transactions in the normal course of operations that have commercial substance and do not involve the exchange of property or product held for sale are also measured at the exchange value. The commercial substance requirement is met when the future cash flows associated with the transfer of property are expected to change significantly as a result of the transaction. All other related party transactions are recorded at the carrying value.

## **RISK FACTORS**

### **Strategic and operational risks**

Strategic and operational risks are risks that arise if the Company fails to develop sufficiently develop either or both AIM or VVT's strategic plans and/or to raise sufficient equity and/or debt financing in financing to complete the VVT acquisition and or finance the marketing plans of either enterprise. These strategic opportunities or threats arise from a range of factors which might include changing economic and political circumstances and regulatory approvals and competitor actions. The risk is mitigated by consideration of other potential development opportunities and challenges which management may undertake.

### **Credit risk**

Credit risk is the risk that one party to a financial instrument will cause a loss for the other party by failing to discharge an obligation. The Company is subject to normal industry credit risks. The Company's other receivable balance may consist of amounts outstanding on Harmonized Sales Tax Credits from Canada Revenue Agency. Therefore, the Company believes that there is minimal exposure to credit risk.

### **Liquidity risk**

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Company's approach to managing liquidity risk is to ensure that it will have sufficient liquidity to meet liabilities when due. As at September 21, 2011, the Company had a cash and cash equivalent balance of \$60,642 and \$13,376 current liabilities to settle. The Company is planning to complete a private placement for minimum gross proceeds

of \$2,000,000. The Company will use the funds from this private placement to make the initial down payment with respect to the VVT acquisition and provide for general and administrative expenses and for working capital purposes. All of the Company's current financial liabilities have contractual maturities of less than 30 days and are subject to normal trade terms. The future obligation with respect to the VVT acquisition has a 9 month maturity.

### **Interest risk**

Interest risk is the risk that the fair value or future cash flows will fluctuate as a result of changes in market risk. The Company's sensitivity to interest rates is currently immaterial.

### **Currency risk**

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company holds no financial instruments that are denominated in a currency other than Canadian dollar. Cash and accrued liabilities are denominated in Canadian currency. Therefore, the Company's exposure to currency risk is minimal.

## **RECENTLY ANNOUNCED PRONOUNCEMENTS**

### Credit risk EIC 173

On January 20, 2009, the CICA issued Emerging Issues Committee Abstract 173, '*Credit Risk and the Fair Value of Financial Assets and Financial Liabilities*' ("EIC 173"), to apply without restatement of prior periods to all financial assets and liabilities measured at fair value in interim and annual financial statements. EIC 173 requires the Company to consider the Company's own credit risk and the credit risk of the counterparty in determining the fair value of financial assets and financial liabilities, including derivative instruments. For entities that do not apply Section 3855, Financial Instruments, may defer application of this EIC 173 to interim and annual financial statements relating to fiscal years beginning on or after January 1, 2010. The Company adopted EIC 173 from inception of incorporation, which in management's opinion does not have a material impact on the Company's financial position or operation.

### Goodwill and intangible assets

The Accounting Standards Board ("AcSB") issued CICA Handbook Section 3064, which replaces Section 3062, Goodwill and Other Intangible Assets, and Section 3450, research and Development Costs. This new section establishes standards for the recognition, measurement, presentation and disclosure of goodwill subsequent to its initial recognition and of intangible assets. Standards concerning goodwill remain unchanged from the standards included in the previous Section 3062. This section applies to interim and annual financial statements relating to fiscal years beginning on or after October 1, 2008. The Company adopted these sections from inception of incorporation, which in management's opinion does not have a material impact on the Company's financial position or operation.

### Financial instruments

The Canadian Accounting Standards Board (“AcSB”) issued CICA Handbook Section 3862, Financial Instruments – Disclosures, which requires entities to provide disclosures in their financial statements that enable users to evaluate (a) the significance of financial instruments for the entity’s financial position and performance; and (b) the nature and extend of risks arising from financial instruments which the entity is exposed during the period and at the balance sheet date, and how the entity manages those risks. The principles in this section complement the principles for recognizing, measuring and presenting financial assets and financial liabilities in Section 3855, Financial Instruments – Recognition and Measurement, Section 3863, Financial Instruments – Presentation, and Section 3865, Hedges. The Company adopted these standards from inception of incorporation and has included the required disclosure in note 5 of the audited financial statements as at May 31, 2011.

The AcSB issued CICA Handbook Section 3863, Financial Instruments – Presentation, which is to enhance statements users’ understanding of the significance of financial instruments to an entity’s financial position, performance and cash flows. This section establishes standards for presentation of financial instruments and non-financial derivatives. It deals with the classification of financial instruments, from the perspective of the issuer, between liabilities and equity, the classification of elected interest, dividends, losses and gains, and the circumstances in which financial assets and financial liabilities are offset. The Company adopted these standards from inception of incorporation and the adoption of this policy has no significant impact to the Company’s audited financial statements as at May 31, 2011.

#### Capital disclosures

The AcSB issued CICA Handbook Section 1535, which establishes standards for disclosing information about an entity’s capital and how it is managed. This section applies to interim and annual financial statements relating to fiscal years beginning on or after October 1, 2007. Section 1535 requires disclosure of an entity’s objectives, policies and processes for managing capital, quantitative data about what the entity regards as capital and whether the entity has complied with any capital requirements and, if it has not complied, the consequences of such non-compliance.

#### Going-concern

In June 2007, the CICA amended Handbook Section 1400, “General Standards of Financial Statement Presentation”, which requires management to make an assessment of a company’s ability to continue as a going-concern. When financial statements are not prepared on a going-concern basis, that fact shall be disclosed together with the basis on which the financial statements are prepared and the reason why the company is not considered a going-concern. The Company adopted this standard from inception of operation. Refer to note 1 to the audited financial statements as of May 31, 2011 for disclosure relating to this section.

#### Financial instruments

In June 2009, the CICA amended Section 3862, Financial Instruments – Disclosures that includes additional disclosure requirements about fair value measurements for financial instruments and liquidity risk disclosures. These amendments entail a three level hierarchy that takes into account the significance of the inputs used in making the fair value measurements. Additional disclosure has been included in the Company’s financial statements (See Note 5 to the audited financial statements as of May 31, 2011).

Future accounting changes

i. Business combinations, Section 1582:

This Section, which replaces the former Business Combinations, Section 1581, establishes standards for the accounting for a business combination. It provides the Canadian equivalent to International Financial Reporting Standard IFRS 3, “Business Combinations”.

The Section applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after January 1, 2011. Earlier application is permitted, in which case an entity would also early adopt Section 1601, Consolidated Financial Statements and Section 1602, Non-Controlling Interests. This Section will not impact the Company as it presently operates, however the Section will be effective if the Company undertakes a business combination in the future.

ii. Consolidated financial statements, Section 1601:

This Section, which, together with new Section 1602, replaces the former Consolidated Financial Statements, Section 1600, establishes standards for the preparation of consolidated financial statements.

The Section applies to interim and annual consolidated financial statements relating to fiscal years beginning on or after January 1, 2011. Earlier adoption is permitted as of the beginning of a fiscal year, in which case an entity would also early adopt Section 1582, Business Combinations and Section 1602, Non-Controlling Interests. This Section will not impact the Company as it presently operates, however the Section will be effective if the Company undertakes a business combination in the future.

iii. Non-controlling interests:

This new Section establishes standards for accounting for non-controlling interest in a subsidiary in consolidated financial statements subsequent to a business combination. It is equivalent to the corresponding provisions of International Financial Reporting Standard IAS 27, “Consolidated and Separate Financial Statements”.

This Section applies to interim and annual consolidated financial statements relating to fiscal years beginning on or after January 1, 2011. Earlier adoption is permitted, in which case an

entity would also early adopt Section 1582, Business Combinations and Section 1601, Consolidated Financial Statements. This Section will not impact the Company as it presently operates, however the Section will be effective if the Company undertakes a business combination in the future.

iv. International financial reporting standards:

The Canadian Accounting Standards Board (“AcSB”) in 2006 published a new strategic plan that will significantly affect financial reporting requirements for Canadian companies. The AcSB strategic plan outlines the convergence of Canadian GAAP with International Financial Reporting Standards (“IFRS”) over a five-year transitional period.

In February 2008, the CICA Accounting Standards Board confirmed that the changeover to IFRS from Canadian GAAP will be required for publicly accountable enterprises, effective for the interim and annual financial statements relating to fiscal years beginning on or after January 1, 2011. The transition from current Canadian GAAP to IFRS is a significant undertaking that may materially affect the Company’s reported financial position and results of operations. The Company continues to monitor and assess the impact of the convergence of Canadian GAAP and IFRS on its financial statements. The Company has not completed development of its IFRS changeover plan, which will include project structure governance, resourcing and training, analysis of key GAAP differences and a phased plan to assess accounting policies under IFRS as well as potential IFRS 1 (“First Time Adoption of IFRS”) exemptions. While the Company has begun assessing the adoption of IFRS for 2011, the financial reporting impact of the transition to IFRS cannot be reasonably estimated at this time.

## **RISKS AND UNCERTAINTIES**

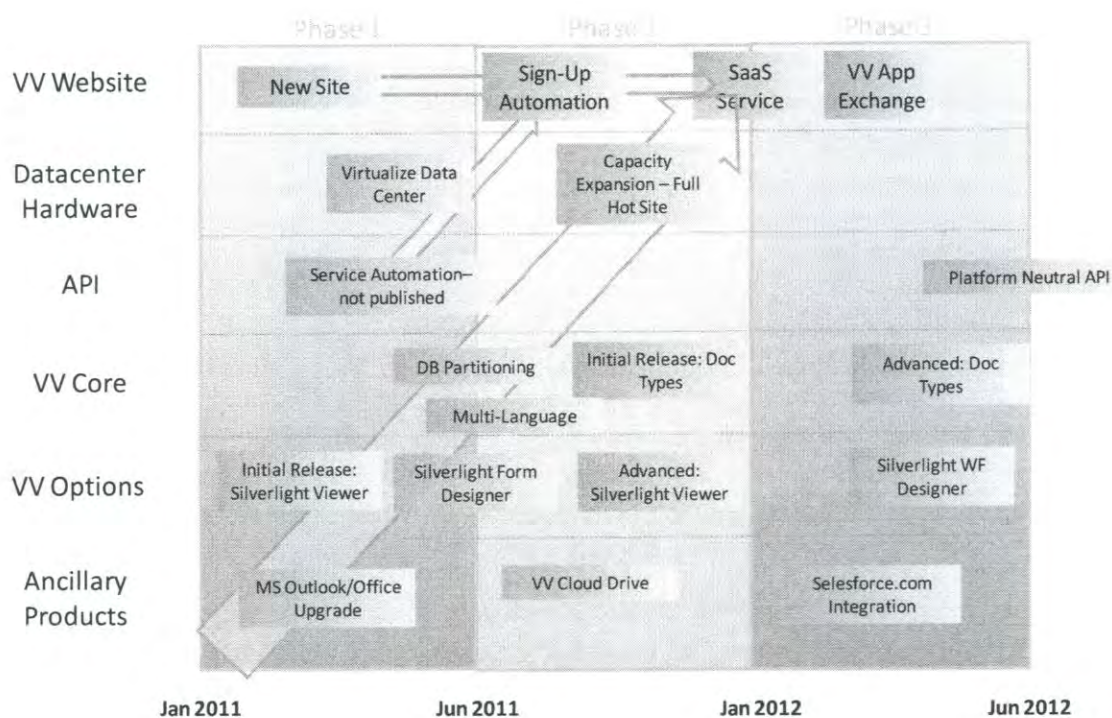
### **Risk Factors**

In evaluating an investment in the Company’s shares, in addition to the other information contained or incorporated by reference herein, investors should consider the following risk factors. These risk factors are not a definitive list of all risk factors associated with the Company and its business.

#### *General and Industry Risks*

The Company’s business objectives in the next 12 months are to complete the acquisition of AIM and VVT and to adopt the business objectives of VVT. VVT’s intermediate goal is to establish, by the end of 2011, (i) an expanded profitable operating business that can be sustained on an ongoing basis, (ii) a strong market position that will permit the company to rapidly and profitably expand the market for its products, and (iii) significant competitive advantages that will permit the company to sustain its market shares and profit margins.

The roadmap presented below, was based upon VVT goal to achieve SaaS readiness and client requests for features. Not considered, but possible high value alternative goals would be: SharePoint integration, MS Dynamics integration, and alternative database compatibility such as Oracle or MySQL.



### Securities and Dilution

The purpose of the concurrent financing is to raise funds to carry out the Company's business objectives with the ultimate objective of establishing a human resources company providing unique Web-based solutions to the small and medium-sized business enterprises. The only source of future funds presently available to the Company is through the sale of equity capital or the assumption of debt. There is no assurance that such sources of financing will be available on acceptable terms, if at all. If the Company seeks additional equity financing, the issuance of additional shares will dilute the interests of their current shareholders. Failure to obtain such additional financings could result in delay or indefinite postponement of the Company's strategic goals and the carrying out of its obligations under the marketing agreement with and/or to complete the acquisition of VVT.

### Competition

The computer software backup/recovery industry is intensely competitive in all of its phases, and the Company will compete with many companies possessing greater financial resources and technical facilities than the Company.

### Conflicts of Interest

Certain of the Company's proposed directors and senior officers are directors or hold positions in other public companies. If any disputes arise between these organizations and the Company, or if



certain of these organizations undertake transactions with the Company's competitors, there exists the possibility for such persons to be in a position of conflict. Any decision or recommendation made by these persons involving the Company will be made in accordance with their duties and obligations to deal fairly and in good faith with the Company and such other organizations. In addition, as applicable, such directors and officers will abstain from voting on any matter in which they have a conflict of interest.

#### No History of Earnings or Dividends

As a newly formed company, the Company has no history of earnings, and there is no assurance that the Company will generate earnings, operate profitably or provide a return on investment in the future. The Company has no plans to pay dividends for the foreseeable future.

#### Potential Profitability Depends Upon Factors Beyond the Control of the Company

The potential profitability of the Company is dependent upon many factors beyond the Company's control. Profitability also depends on the costs of operations, including costs of labour, equipment, electricity, regulatory compliance or other production inputs. Such costs will fluctuate in ways the Company cannot predict and are beyond the Company's control, and such fluctuations will impact on profitability and may eliminate profitability altogether. Additionally, events which cause worldwide economic uncertainty may make raising of funds for development difficult. These changes and events may materially affect the financial performance of the Company.

#### Dependency on a Small Number of Management Personnel

The Company is dependent on a relatively small number of key personnel, the loss of any of whom could have an adverse effect on the Company and its business operations.

#### **Officers and Directors**

Van Potter	CEO & Director
Brian Cameron	CFO & Director
John Ragan	Director

#### **Contact Address:**

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