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**LiteLink Technologies Inc.**  
**Management Discussion and Analysis**

**For the Six Months Ended August 31, 2019**

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## Date and Presentation

This Management Discussion and Analysis (“MD&A”) of financial position and results of operations is prepared as at October 31, 2019 and should be read in conjunction with the condensed interim consolidated financial statements for the six months ended August 31, 2019 and the audited financial statements for the fifteen months ended February 28, 2019. These condensed interim consolidated financial statements have been prepared in accordance with the International Financial Reporting Standard (“IFRS”), as issued by the International Accounting Standards Board (“IASB”) and the International Financial Reporting Interpretations Committee (“IFRIC”). These condensed interim consolidated financial statements have been prepared on a historical cost basis except for financial assets at fair value for profit or loss, which are stated at their fair values. In addition, these condensed interim consolidated financial statements have been prepared using the accrual basis of accounting.

Management is responsible for the preparation and integrity of the condensed interim consolidated financial statements, including the maintenance of appropriate information systems, procedures and internal controls. Management is also responsible for ensuring that information disclosed externally, including the condensed interim consolidated financial statements and MD&A, is complete and reliable.

All dollar amounts included therein and in the following MD&A are expressed in U.S. dollars except where noted. This discussion contains forward-looking statements that involve risks and uncertainties. Such information, although considered to be reasonable by the Company’s management at the time of preparation, may prove to be inaccurate and actual results may differ materially from those anticipated in the statements made. Additional information on the Company is available for viewing on SEDAR at [www.sedar.com](http://www.sedar.com).

## Company Overview and Company History

LiteLink Technologies Inc. (formerly AXS Blockchain Solutions Inc.) (the “Company”) was incorporated on June 11, 2010 under the laws of the Province of British Columbia. The Company is traded on the Canadian Securities Exchange (“CSE”) under the symbol LLT. The head office of the Company is located at 260 – 3480 Gilmore Way, Burnaby, B.C., V5G 4Y1. Based in Burnaby, Canada, the Company offers several services in the software development and consulting sectors. The Company is dedicated to revolutionizing established industries by creating cutting edge applications with artificial intelligence, smart contract technology, and digital remittances. The Company is developing two main products 1Shift Logistics and the uBUCK voucher service.

1Shift Logistics (“1Shift”) is an end-to-end logistics management solution that enables real-time transparency & tracking as well as peer-feedback and regulation. Users can make tactical and strategic decisions based on accurate, real-time data to stay ahead of the competition. 1Shift improves resource allocation and efficiency through planning tools and historical analytics, directly improving profitability. The 1Shift model was designed to support the “mom & pop” shops as well as the largest logistics companies in the World with ease. For more information on 1Shift, please visit [www.1shiftlogistics.com](http://www.1shiftlogistics.com)

A uBUCK voucher is a prepaid voucher that allows you to top-up accounts and make payments with absolute security. Vouchers may be redeemed for uBUCK cash to make payments to friends and family around the world within minutes. For more information on uBUCK, please visit [www.ubuckpay.com](http://www.ubuckpay.com).

## Significant Highlights and Company Outlook

The Company has two distinct product offerings, first being a logistics platform, the other being in the digital payments and remittance space. Both products have stand-alone development, sales, marketing and customer service teams.

### 1SHIFT Logistics

1SHIFT Logistics (“1SHIFT”, “the Platform”), has become the Company’s primary development project and has received market traction. 1SHIFT is a Software-as-a-Service (“SaaS”) based solution leveraging artificial intelligence, blockchain, and leading-edge mobile technologies to bid, track, manage and settle payments for drivers and carriers for the transportation of goods. During the period and up until the date of this MD&A, the Company focused on releasing the Beta/Commercial platforms (“Beta”) to shippers, 3PLs, and carriers. The Beta has been in use in production since mid-April available through Google’s Android Play, as well as the Apple Appstore. In August a major update was released and deployed, followed by regular smaller releases every month. The Company has been actively targeting customers throughout Canada, the U.S. and Latin America. The Company has identified two other variations of 1SHIFT logistics that are subscription-based models for truck route planning ([www.perfectroute.com](http://www.perfectroute.com)) and fresh product logistics ([www.nurserylogistics.net](http://www.nurserylogistics.net)). Both of these subscription-based models are currently live in Production at the date of this MD&A.

During the period end, the Company has continued to focus on several strategies that will enable the adoption of 1SHIFT:

a. Enhance our Logistics Competency & Market Readiness:

- Key update for this quarter: Identified three areas that shorten our sales cycle and increase customer product adoption and acquisition. The Company has refined our go-to-market strategy to focus on shippers with their private fleets or captive third-party carriers where they value driver tracking and the ability to influence them. This direction was taken to simplify steps and cycle time to close sales. We also extended capabilities to support short-haul shipments, that many have multiple pickups and drop-offs and created several reusable building blocks to assemble different industry market offering for more targeted marketing and sales focus.
- Delivered commercial-grade features that are significant market differentiators and give 1SHIFT a competitive edge. Deployed version 2 Beta release of the 1SHIFT desktop and mobile application in early August. The August release delivered customer-requested functionality and extended foundational capabilities such as integrated user training videos, usability feedback and an offline mode, in the driver application, that captures GPS location data during periods without data connectivity. When locational data services are re-connected, previous missed GPS locations are populated intuitively in the audit log, and completely reflect all the decision-making facility arrival and departure events. The other notable feature delivered during the period were more building block components to create short-haul offerings. For example, advanced automated notifications for arrivals is now available using geofencing. Notifications include emails or texts are sent based on location proximity to the destination and are highly configurable to support multiple drop scenarios including retail store or home deliveries. Subsequent smaller updates to 1SHIFT are planned to be released monthly.
- Delivered business intelligence reporting to allow for customers to pinpoint logistics cost leakages as well as see benefits of using 1SHIFT. Enhanced the management dashboard to incorporate further key decision-making business event and freight cost data, as well as provides greater user control of charts for reporting and analysis.
- Delivered a 2nd brand platform based on 1SHIFT logistics focusing on an untapped market. Deployed the first 1SHIFT industry for nurseries ([www.nurserylogistics.ca](http://www.nurserylogistics.ca)) supplying plants to nursery wholesalers, retail stores and landscapers taking into consideration the short windows to deliver plants to market and the sensitivity required to care for live plants in transit. 1SHIFT Shipment Builder was developed, in conjunction with one of Canada’s largest nurseries, which optimises truck capacity planning while simultaneously determining the shortest routes to save on fuel or freight costs. Competing offerings only focus on route sequencing, whereas 1SHIFT also incorporates capacity planning to help logistics planners convert daily customer orders with cubing details into truckload assignments on the best routes. Other industry offerings for the automotive and cannabis industries are in progress.
- Focused on simplifying marketing messages and customer acquisition online to transition from development stage to sales/growth stage by refining marketing efforts by revamping the 1SHIFT website for look and feel, as well as for better alignment with the SaaS capabilities offered. Search engine optimisation that directs internet traffic to 1SHIFT microsites, within the website, are being released for each industry offering. Lead generation on

LinkedIn targeting shippers with long haul loads as well as the industry-specific offerings is ongoing.

b. Research & Development:

- Electronic logging devices (“ELD”) will be a mandate by 2021 across Canada. The Company focused on how to captivate this market sector by trialing integration with ELD providers. Conducted several integration POC projects with our currently identified ELD providers to determine any risks associated with such an integration; this effort also proved out the adaptor framework needed for large scale ELD provider integration in the future.
- Introduced our asset tracking hardware under R&D. Undertaken several technical proofs of concept (POC) projects to prove out integration and device risks associated with three additional asset tracking use cases that are currently outside the scope of the 1SHIFT protocol.
- Focused on identified reducing costs to consumers by exploring new tracking methods to reduce cellular data costs to increase margins. Continued to research alternative to cellular-based GPS methods for tracking shipments, including research into non-cellular phone-based devices and devices with various sensors included.
- Finalised a potential design for producing GPS tracking devices internally, with the assistance of experienced hardware manufacturing partners. Costing, manufacturing and sourcing analysis is ongoing.
- Entire 1SHIFT experience has now ported to a unified simplified end to end experience requirement little to no training, reducing our cost of training and learning material management. We have implemented a new UI framework kit to allow for more consistency across development teams, achieving higher productivity amongst existing development resources and faster onboarding for new team members.
- Continued iOS/Android development of our driver mobile application, simplifying the user interface and optimising feature sets.

c. Partnerships:

- Preparing for the 2021 ELD Canadian mandate will be a significant revenue opportunity for the Company. We are partnering with a Vancouver based, prominent Canadian ELD provider to define base requirements for integration with a full-featured ELD solution.
- We have signed a letter of intent with a preferred factoring company, that has attractive advanced payment terms for end customers and propensity for full technical integration, to define base requirements for factoring.
- Identified and signed an agreement to differentiate our Logistics platform from others in the market with a new ‘pricing utility.’ We have signed an agreement with SONAR (a subsidiary of Freightwaves) to access their logistics industry data and use their freight pricing tool within 1SHIFT to give our customers insight on current market freight prices specific to their shipment.
- We have signed an agreement with Nirveda to extend our artificial intelligence (A.I.) capabilities with the ability to read an uploaded bill of lading to pre-populate the 1SHIFT shipments to avoid data entry as much as possible. A.I. will also be used to assess handwriting on the proof of deliveries to identify issues that may need to be resolved through our shipment exceptions process.
- Solidified an IOT North American partner to delivery tracking devices and services to our customers. We have partnered with Bell Canada to leverage their BeWhere tracking device using the LTE-M network.

d. Sales & Growth:

- Brookdale Nurseries, one of Canada’s largest nurseries working with several large retail outlets continue to use 1SHIFT Commercial and have been key to refining and confirming commercial strength of the product.
- Baywater Transportation Logistics continues to be a U.S. based customer supporting growth and resell of 1SHIFT in the US markets.
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- The Company continues to target medium to enterprise business customers with short-haul or long-haul shipment needs across manufacturing, automotive, produce, nursery, pharmaceutical and cannabis industries.
- We are building out a sales team based in Burnaby, and have been very active at industry conferences with success in lead generation.
- Our industry offerings are being fully SaaS-enabled with subscriptions and online credit card billing. Marketing campaigns to generate traffic and qualified leads from external agencies will be directed to fully self-serve online.
- Identified four anchor clients from different industries that require specific functionalities, which we will create

as reusable building block components and take to market with future customers. Functionalities include the ability to track separate standalone GPS devices or ELDs, report on sensor readings for temperature, humidity, movement and level, the use of RFID and barcodes, as well as support for drayage and last-mile service providers.

### uBUCK Technologies SEZC

The Company has established a majority-owned subsidiary in Grand Cayman, uBUCK Technologies SEZC (“uBUCK Technologies”, “the subsidiary”), and has appointed James Youn, CFA as President and CEO of the subsidiary. uBUCK Technologies is developing uBUCK Pay and is expected to begin operating as a self-sustaining operation by the end of the fiscal year.

uBUCK Pay is a digital wallet and payments platform that serves as a payment alternative for consumers and merchants, with a focus on serving the unbanked and underbanked community. Users will be able to transfer uBUCK cash to friends and family around the world, in a closed loop system, without paying any transfer fees. AB2B solution is being created for eSports enthusiasts as well as a platform for solution for rewards programs for fortune 500 companies with the partnership with Datable Inc.

Once deployed, uBUCK will be backed by the U.S. dollar uBUCK Pay customers will be able to top-up accounts, make payments and send transfers faster than competing digital wallet and payment transfer services. As previously discussed in the prior MD&A, uBUCK will no longer be using the Waves blockchain platform due to insurmountable integration issues. The Company expects that uBUCK Pay will be operational by the end of the fiscal year.

On September 30, 2019, uBUCK closed the initial USD \$400,000 tranche of its Series A round of financing with an allocation for up to U.S. \$4 million at \$0.50 per preferred share. The investor has committed to a minimum of USD \$1.5 million, if certain milestones are achieved, in the first year and up to \$4 million over a two year period or up to a 16% minority ownership in uBUCK.

### Major Highlights of uBUCK Pay:

- **Asset-Backed** - uBUCK is backed by the U.S. dollar from the sale of uBUCK PIN vouchers. The U.S. dollars will be stored in trust to offer security and stability, and uBUCK Pay customers can cash out their uBUCK cash at any time back into U.S. dollars.
- **No Transfer Fees** - Unlike other payment platforms, uBUCK Pay does not charge its customers any fees to transfer funds to friends and family within the closed loop system.
- **Highly Secure** - uBUCK Pay will offer multi-factor authentication, biometric and device verification, SSL encryption and Mastercard SecureCode to ensure the highest level of security.
- **Large total available market** - Serving the “Unbanked” and “Underbanked” - uBUCK Pay offers a payment alternative for the unbanked and underbanked community. Over 32 million Americans and close to 6 million Canadians fall in this category. uBUCK Technologies has plans to offer uBUCK Pay in Southeast Asia, where it has 77% of the population unbanked according to a recent survey by Bank South Pacific.
- **Ease and convenience of use** - Aiding the unbanked that do not have access to traditional banking services, users will be able to go into one of 7,000 convenient stores and gas stations across the U.S. to buy the uBUCK pin vouchers using cash from the cashier. Also, with partnerships in place, the customer can walk in and redeem their uBUCK for cash from a cashier an ATMs, as well as purchase goods from a prepaid debit card.

### Other Product-Related Updates

The Company renewed a Subcontractor Agreement with one of the largest multinational management and financial consulting firms (“Contractor”) to perform services as described in a Work Order (“the Services”) on behalf of the Contractor’s clients. The Services include deliverables but are not limited to: solutions architecture, wireframes and web designs, code and data models.

The Company elected to temporarily turn off its digital currency mining machines (“machines”) and placed them under care and maintenance because of the unfavourable market prices of the digital assets being mined. The Company is assessing the best course of action for the machines, which includes disposition through sale, relocating the machines to a geographic location with favourable electricity rates or keeping the machines under care and maintenance until more favourable market prices emerge.

## Summary of Quarterly Results

The following selected financial data has been prepared in accordance with IFRS and should be read in conjunction with the Company's financial statements. All dollar amounts are in U.S. dollars.

	August 31, 2019	May 31, 2019	February 28, 2019	November 30, 2018
Total assets	\$ 6,069,847	\$ 7,605,502	\$ 9,047,885	\$ 10,897,657
Working capital	1,908,436	3,443,829	5,141,388	6,576,197
Shareholders' equity	5,494,122	7,127,752	8,816,880	10,600,966
Loss for the period	(4,394,402)	(2,095,275)	(4,360,655)	(3,095,028)
Basic and diluted loss per share	(0.03)	(0.02)	(0.02)	(0.03)

	August 31, 2018	May 31, 2018	February 28, 2018	November 30, 2017
Total assets	\$ 13,752,911	\$ 14,176,588	\$ 1,377,080	\$ 1,425,716
Working capital (deficiency)	8,698,662	12,717,850	(7,127)	88,856
Shareholders' equity	13,053,030	14,127,056	7,127	65,579
Income (loss) for the period	(2,037,542)	(1,205,843)	(72,707)	38,122
Basic and diluted income (loss) per share	(0.02)	(0.01)	(72,707)	38,122

## Results of Operations

For the period ended August 31, 2019, the Company incurred a net loss of \$4,394,402 compared to a loss of \$10,771,775 for the fifteen months ended February 28, 2019. During the current period, the Company incurred: research and development of \$1,577,614 (2018: \$163,984) consulting fees of \$132,853 (2018: \$125,195), management fees, director fees, salaries and wages of \$189,124 (2018: \$60,713), marketing of \$1,048,889 (2018: \$232,230) and share-based compensation recognized of \$924,835 (2018: \$NIL).

## Liquidity

### Working Capital

The net working capital, defined as current assets less current liabilities, decreased from working capital of \$5,141,388 as at February 28, 2019 to working capital of \$1,908,436 as at August 31, 2019. This is due to the Company continuing to incur operational expenses during the period.

### Cash

As at August 31, 2019, the Company had cash of \$1,773,179 compared with \$4,752,712 as at February 28, 2019. The decrease in cash is mostly due to cash used in operating activities of \$3,009,218.

### Cash Used in Operating Activities

Cash used in operating activities during the period ended August 31, 2019, was \$3,009,218 compared with \$1,337,885 of cash used in operating activities during the period ended August 31, 2018. During the period ended August 31, 2019, approximately \$1,690,000 cash was used in 1SHIFT operations and \$914,000 cash was used in uBUCK operations.

Cash used in operating activities during the quarter ended August 31, 2019, was mainly for research and development, consulting fees, professional fees, management fees, director fees, salaries and wages and marketing.

Cash used in operating activities during the period ended August 31, 2018, was mainly for professional fees, management fees, director fees, salaries and wages and marketing.

#### Cash Used in Investing Activities

Cash used in investing activities during the period ended August 31, 2019, was \$4,672 compared with \$1,765,505 of cash used in investing activities during the period ended August 31, 2018.

Cash used in investing activities during the period ended August 31, 2019 was for acquisition of property and equipment and for the period ended August 31, 2018 was for the acquisition of LiteLink Technologies Inc. and property and equipment.

#### Cash Generated by Financing Activities

Cash generated in financing activities during the period ended August 31, 2019, was from the issuance of 4,020,625 common shares upon the exercise of warrants for gross proceeds of \$149,995 (CAD\$201,031). Cash used in financing activities during the period ended August 31, 2019 was for payments made on office building leases of \$81,653.

During the period ended August 31, 2018, the Company issued 36,750,000 units (“Unit”) at a price of CAD\$0.05 per unit for gross proceeds of \$1,427,921 in relation to AXS’s debentures. Each Unit consists of one common share and one share purchase warrant. Each warrant is exercisable at a price of CAD\$0.05 for a period of 12 months. The equity component in relation to the debenture was allocated to share capital upon the conversion in the amount of \$71,400 (CAD\$92,022).

During the period ended August 31, 2018, the Company issued 82,500,000 common shares valued at \$3,205,538 (CAD \$4,125,000) in relation to the Asset Acquisition of BLOC Assets.

During the period ended August 31, 2018, the Company completed a private placement by issuing 14,924,025 common shares at a price of CAD\$0.35 for gross proceeds of \$11,597,460 (CAD\$14,924,025). The Company incurred \$695,848 in share issuance costs relating to the private placement.

During the period ended August 31, 2018, the Company issued 158,750 common shares in relation to the exercise of warrants for gross proceeds of \$6,175 (CAD\$7,938).

#### The Requirement of Additional Equity or Debt Financing

The Company relies primarily on debt and equity financings for all funds raised to date for its operations. Until the Company starts generating profitable operations, the Company intends to continue relying upon the issuance of securities or debt financing to finance its operations.

### **Capital Resources**

The Company manages its capital structure and makes adjustments to it, based on the funds available to the Company, in order to support the identification and evaluation of business opportunities and continue as a going concern. The Company considers capital to be all accounts in equity. The Company is not subject to any external capital requirements therefore the Board of Directors does not establish quantitative return on capital criteria for management, but rather relies on the expertise of the Company’s management to sustain future development of the business. Additional funds may be required to finance any business. Funds will also be used to investigate current business opportunities.

## Related Party Transactions and Balances

Related parties include key management personnel and companies under the control of key management personnel. Key management personnel include those persons having authority and responsibility for planning, directing, and controlling the activities of the Company as a whole. The Company has determined that key management personnel consists of members of the Board and corporate officers, including the Company’s Chief Executive Officer, Chief Financial Officer, and Chief Operating Officer.

During the six months ended August 31, 2019, and 2018, key management compensation consisted of the following:

	<b>For the six months ended August 31, 2019</b>		<b>For the six months ended August 31, 2018</b>	
Consulting fees	\$	60,064	\$	40,639
Management fees, director fees, salaries and wages		119,825		43,563
Share-based compensation		373,705		337,812
	\$	553,594	\$	422,014

## Recent Accounting Pronouncements

### Accounting Standards Issued But Not Yet Effective

A number of new standards, amendments to standards and interpretations applicable to the Company are not yet effective for the period ended August 31, 2019, and have not been applied in preparing these consolidated financial statements. The new and revised standards are as follows:

**IFRS 2 – Share-Based Payments:** The amendments eliminate the diversity in practice in the classification and measurement of particular share-based payment transactions which are narrow in scope and address specific areas of classification and measurement. It is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted provided it is disclosed. The Company does not expect that the adoption of this standard will have a material effect on the Company’s consolidated financial statements.

**IFRS 9 – Financial Instruments:** Applies to classification and measurement of financial assets and liabilities as defined in IAS 39. It is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted. The Company does not expect that the adoption of this standard will have a material effect on the Company’s consolidated financial statements.

**IFRS 15 – Clarifications to IFRS 15 “Revenue from Contracts with Customers”** issued. The amendments do not change the underlying principles of the standard, but simply clarify and offer some additional transition relief. The standard is effective for annual periods beginning on or after January 1, 2018. The Company is evaluating the effect of this standard on the Company’s consolidated financial statements.

**IFRIC 22 – Foreign Currency Transactions and Advance Consideration:** Addresses how to determine the ‘date of the transaction’ when applying IAS 21. It is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted. The Company does not expect that the adoption of this standard will have a material effect on the Company’s consolidated financial statements.

**IFRIC 23 – Uncertainty Over Income Tax Treatments:** Clarifies how to apply the recognition and measurement requirements in IAS 12 when there is uncertainty over income tax treatments. It is effective for annual periods beginning on or after January 1, 2019 with early adoption permitted. The Company does not expect that the adoption of this standard will have a material effect on the Company’s consolidated financial statements.



## Financial Instruments

All financial instruments are initially recognized at fair value on the statement of financial position. The Company has classified each financial instrument into one of the following categories: (1) financial assets or liabilities at fair value through profit or loss (“FVTPL”), (2) loans and receivables, (3) financial assets available-for-sale, (4) financial assets held-to-maturity, and (5) other financial liabilities. Subsequent measurement of financial instruments is based on their classification.

Financial assets and liabilities at FVTPL are subsequently measured at fair value with changes in those fair values recognized in net earnings. Financial assets “available-for-sale” are subsequently measured at fair value with changes in fair value recognized in other comprehensive income (loss), net of tax.

Financial assets “held-to-maturity”, “loans and receivables”, and “other financial liabilities” are subsequently measured at amortized cost using the effective interest method. The Company’s financial assets and liabilities are recorded and measured as follows:

<u>Asset or Liability</u>	<u>Category</u>	<u>Measurement</u>
Cash and cash equivalents	FVTPL	Fair value
Accounts receivable	Loans and receivables	Amortized cost
Investments	Available-for-sale	Fair value
Accounts payable and accrued liabilities	Other liabilities	Amortized cost

The Company determines the fair value of financial instruments according to the following hierarchy based on the amount of observable inputs used to value the instrument.

Level 1 – Quoted prices are available in active markets for identical assets or liabilities as of the reporting date. Active markets are those in which transactions occur in sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 – Pricing inputs are other than quoted prices in active markets included in Level 1. Prices in Level 2 are either directly or indirectly observable as of the reporting date. Level 2 valuations are based on inputs, including quoted forward prices for commodities, time value and volatility factors, which can be substantially observed or corroborated in the marketplace.

Level 3 – Valuations in this level are those with inputs for the asset or liability that are not based on observable market data.

Cash and cash equivalents are measured at fair value using Level 1 inputs. The carrying values of the accounts receivable, accounts payable and accrued liabilities approximate their fair values due to their short terms to maturity. Investments are measured at fair value using Level 2 inputs.

## Financial Risk Management

Management has overall responsibility for the establishment and oversight of the Company’s risk management framework. The Company’s financial instruments consist of cash and cash equivalents, accounts receivable, digital currencies, accounts payable and accrued liabilities.

The fair value of cash and cash equivalents is measured on the consolidated statement of financial position using Level 1 of the fair value hierarchy. The fair values of accounts receivable, accounts payable and accrued liabilities approximate their book values because of the short-term nature of these instruments. The fair value of investments is measured on the consolidated statement of financial position using Level 2 inputs of the fair value hierarchy.

### *Financial instrument risk exposure*

The Company is exposed in varying degrees to a variety of financial instrument related risks. The Board approves and monitors the risk management processes.

### *Credit risk*

Credit risk is the risk of financial loss to the Company if the counterparty to a financial instrument fails to meet its payment obligations. The Company has no material counterparties to its financial instruments with the exception of the financial institutions which hold its cash and cash equivalents. The Company does not believe it has a material exposure to credit risk.

### *Liquidity risk*

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. There is a risk that the Company may not be able to meet its financial obligations when they are due. All of the Company's financial liabilities have contractual maturities of 30 days or are due on demand and are subject to normal trade terms. As of August 31, 2019, the Company has no financial assets that are past due or impaired due to credit risk defaults.

### *Market Risk*

Market risk is the risk of loss that may arise from changes in market factors such as interest rates, commodity and equity prices, and foreign exchange rates.

#### *(i) Interest rate risk*

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company is not exposed to significant interest rate risk.

#### *(ii) Price risk*

Price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in prices. The Company's investments are exposed to price risk.

#### *(iii) Foreign exchange risk*

Foreign exchange risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in the foreign currency exchange rates. The Company's presentation currency is the U.S. dollar and historically, major purchases have been transacted in U.S. dollars, while all of the financings to date have been completed in Canadian dollars. As the Company's digital asset mining operations are mainly denominated in U.S. dollars and the Company's general and administrative costs are primarily denominated in Canadian dollars, the Company will be exposed to effects of fluctuations in foreign exchange. The fluctuation of the Canadian dollar against the U.S. dollar will consequently impact the profitability of the Company and may also affect the value of the Company's assets and liabilities and the amount of shareholders' equity.

The Company's net monetary position denominated in Canadian Dollars as of August 31, 2019, is \$4,404,868. The impact of a 10% variance in the USD/CAD exchange rate would be approximately \$440,784.

## Issued and Outstanding Share Data

The following table summarizes the outstanding share capital as of the date of the MD&A:

	Number of options issued	Number of issued or issuable shares
Common shares	-	172,407,491
Stock options	21,965,000	8,005,625

## Disclosure Controls and Procedures and Internal Controls Over Financial Reporting

The Company has exercised reasonable diligence, the filings do not contain any untrue statement of a material fact or omit to state a material fact required to be stated or that is necessary to make a statement not misleading in light of the circumstances under which it was made, for the period covered by the filings.

The Company has exercised reasonable diligence, the financial statements together with the other financial information included in the filings fairly present in all material respects the financial condition, results of operations and cash flows of the issuer, as of the date of and for the periods presented in the filings.

## Risks and Uncertainty

An investment in the securities of the Company may be regarded as speculative due to the Company's stage of development. Risk factors relating to the Company could materially affect the Company's future results and could cause them to differ materially from those described in forward-looking statements relating to the Company. Prospective investors should carefully consider the following risks and uncertainties:

### Additional Financing

The Company has a history of operating losses and uses the cash raised in equity markets to partially fund working capital. If adequate funds are not available when required or on acceptable terms, the Company may be required to delay, scale back or terminate its sales and marketing efforts, and may be unable to continue operations. There can be no assurance that the Company will be able to obtain the additional financial resources required to compete in its markets on favourable commercial terms or at all. Any equity offering may result in dilution to the ownership interests of shareholders and may result in dilution of the value of such interests. The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Customer Acquisitions

The development activities of the Company may be funded by its customers through engineering services provided in addition to the Company's investment in enhancing its existing product suite. If the Company fails to develop new products, incurs delays in developing new products, or if the product or enhancements to existing products and services that the Company develops are not successful, the Company's business could be harmed. Even if the Company does develop new products that are accepted by its target markets, the Company cannot assure that the revenue from these products will be sufficient to justify the Company's investment in research and development.

## **History of Losses**

The Company has a history of losses, and there can be no assurance that the Company's losses will not continue in the future. As at August 31, 2019, the Company had an accumulated deficit of \$15,067,861. The Company's prospects must be considered in the context of the implementation stage of its current strategy, the risks and uncertainties it faces, and the inability of the Company to accurately predict its results of sales and marketing initiatives. There can be no assurances that implementation of the Company's strategy will result in the Company generating and sustaining profitable operations.

## **Product Development and Technological Change**

The market for the Company's products and services is characterized by rapidly changing technology, evolving industry standards and frequent new product introductions. To be successful, the Company will need to enhance existing products and to introduce new products and features in response to changing standards, customer requirements, and technological innovations by others. There can be no assurance that the Company will be successful in doing this in a timely manner or at all. The digital asset mining computing, SaaS, digital payments and internet of things industries ("IIoT") are characterized by a continuous flow of improved hash rates and products that render existing digital asset mining machines, SaaS, digital payments and IIoT products obsolete. There can be no assurance that products or technologies developed by others will not render the Company's products obsolete or non-competitive.

## **Intellectual Property Protection**

The Company's ability to compete may be affected by its ability to protect its intellectual property. It relies primarily on a combination of copyright, trademark, patent and trade secret laws, confidentiality procedures and contractual provisions to protect its intellectual property. While the Company believes that its products and technologies are adequately protected against infringement, there can be no assurance of effective protection. Monitoring and identifying unauthorized use of the Company's technology is difficult, and the prohibitive cost of litigation may impair the Company's ability to prosecute any infringement. The commercial success of the Company will also depend upon its products not infringing any intellectual property rights of others and upon no claims for infringement being made against the Company. The Company believes that it is not infringing any intellectual property rights of third parties, but there can be no assurance that such infringement will not occur. Any infringement claims against the Company by a third party, even if it is invalid, could have a material adverse effect on the Company because of the costs of defending against such a claim.

## **Customer Concentration**

The Company's business and future success depend on the Company's ability to maintain its existing customer relationships, add new customers and expand within their current customers. If certain significant customers, for any reason, discontinues their relationship with us, or reduces or postpones current or expected orders for products or services, or suffers from business loss, our revenues and profitability could decline materially.

## **Global Remittance is Intensely Competitive**

The Company competes against larger, more established businesses in a very competitive, rapidly changing, highly innovative global payment industry that is increasingly subject to regulatory and public scrutiny. We compete in brand recognition, customer service experience, the simplicity and transparency of our fee structures, websites, and mobile applications. We need to also consider the speed, availability, security, and reliability of our systems and data. We seek to compete against a wide range of established businesses such as money remitters, merchant and merchant associations that provide payment networks within their own network, paper-based transactions, traditional payment methods (wire transfers and automated clearing houses), and providers of virtual currency options. If the Company's product does not gain traction in the global remittance space, we will be forced to either revise or abandon the product, which may have a material impact on our business.

## **Cyberattacks and Security Vulnerabilities**

An increasing number of organizations, including large merchants, technology companies, financial institutions, and government institutions, have disclosed incidents of breaches of their information security systems, some of which have involved highly sophisticated and targeted attacks, which compromised their data, websites, mobile applications, and other digital infrastructures. Our information technologies and digital infrastructures, as well as our partners and vendors, may be susceptible to cyberattacks or security breaches. There is a risk that customers' personal or proprietary information and payment card data that we maintain may become compromised as a result of these potential cyberattacks. Breaches to our systems and data, whether perceived or actual, may result in interruptions to our operations and services, negative effects to our brand, exposure to significant regulatory scrutiny, and possible legal and financial consequences. The potential effect of these results will adversely affect our business and ability to operate as a going concern.

## **Dependence on Key Partnerships**

The Company's future success significantly depends on the ongoing reliability, availability, and cost of services provided by strategic partners. We will be relying on third-party fintech services, merchants and debit card providers for a significant portion of the uBUCK Platform's anticipated revenue. The inability of the Company to secure and maintain contractual relationships with these partners or develop future strategic partnerships may have an adverse material effect on the Company's ability to operate as a going concern.

## **Dependence on Banking Relationships**

The Company has secured banking relationships in Canada in order to deliver its principal products and services to its customers. The Company is also seeking to secure banking relationships internationally in order to deliver its principal products and services to its customers. Securing international banking relationships are critical in order to provide clearing services required for the functioning of uBUCK's transaction platform and the success of uBUCK Technologies' business model. The process involved in obtaining necessary approvals and establishing international banking relationships with specific banks capable of providing the required services can be onerous and time-consuming. Any delays in establishing banking relations, termination of or failure to maintain the relationship between uBUCK Technologies SEZC and the banks can be expected to have an adverse material effect on the Company's ability to operate as a going concern.

## **Dependence on Key Personnel**

The Company's future success depends largely on its ability to attract and retain talented employees. The Company is highly dependent on a limited number of key personnel to maintain customer and strategic relationships. Loss of key personnel could have an adverse effect on these relationships and negatively impact the Company's financial performance. The Company's future results of operations will depend in part on the ability of its officers, management and other key employees to implement and expand operational, customer support and financial control systems and to expand, train and manage its employee base. The Company's future performance will also depend to a significant extent on its ability to identify, attract, train and retain highly skilled sales, technical, marketing and management personnel. If the Company were to lose the services of any key personnel, the Company might encounter difficulties finding qualified replacement personnel.

## **Management of Growth**

The Company's future results of operations will depend in part on the ability of its officers and other key employees to implement and expand operational, customer support and financial control systems and to expand, train and manage its employee base. The Company's future performance will also depend to a significant extent on its ability to identify, attract, train and retain highly skilled sales, technical, marketing and management personnel. Substantial growth in the Company's SaaS initiatives may require the Company to raise additional capital through the issuance of additional shares or securing financing. There can be no assurance that the Company would be able to secure additional funding through these activities.

### **Stock Price Volatility**

The market price for the common shares of the Company fluctuates significantly, and these fluctuations tend to be exaggerated if the trading volume is low. The market price of the common shares may rise or fall in response to announcements of technological or competitive developments, acquisitions or strategic alliances by the Company or its competitors, the gain or loss by the Company of significant orders or broad market fluctuations.

The Company's ability to continue its operations and to realise assets at their carrying values is dependent upon the continued support of its shareholders, obtaining additional financing and generating revenues sufficient to cover its operating costs. The Company's accompanying consolidated financial statements do not give effect to any adjustments which would be necessary should the Company be unable to continue as a going concern and therefore be required to realize its assets and discharge its liabilities in other than the normal course of business and at amounts different from those reflected in the accompanying consolidated financial statements.

## Forward-Looking Information

Certain statements contained in this MD&A constitute forward-looking statements within the meaning of applicable securities laws including, among others, statements made or implied relating to the Company's objectives including but not limited to, strategies to achieve those objectives, management's beliefs, plans, estimates and intentions, and similar statements concerning anticipated future events, results, circumstances, performance or expectations that are not historical facts. Forward-looking statements generally can be identified by words such as "objective", "may", "will", "expect", "likely", "intend", "estimate", "anticipate", "believe", "should", "plans" or similar expressions suggesting future outcomes or events. Such forward-looking statements are not guarantees of future performance and reflect management's current beliefs based on information currently available. Such statements involve estimates and assumptions that are subject to a number of known and unknown risks, uncertainties and other factors inherent in the business of the Company, and other materials filed with the securities regulatory authorities from time to time which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward looking statements. Those risks and uncertainties include but are not limited to: the ability of the Company to fund the capital and operating expenses necessary to achieve the business objectives of the Company; the dependence on key personnel; and the ability to access capital markets.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date such statements were made and readers are advised to consider such forward-looking statements in light of the risks set forth above. Except as required by law, the Company assumes no obligation to update or revise any forward-looking statements to reflect new information or the occurrence of future events or circumstances. Any forward-looking information in this MD&A is based on the conclusions of management. The Company cautions that due to risks and uncertainties, actual events may differ materially from current expectations. With respect to the Company's operations, actual events may differ from current expectations due to economic conditions, new opportunities, changing budget priorities of the Company and other factors.

## Corporate Directory

### Head Office

LiteLink Technologies Inc.  
260 – 3480 Gilmore Way  
Burnaby, B.C., V5G 4Y1

### Officers and Directors

Mohammad Ahmad (Chairman of the Board)  
Ashik Karim (CEO & Director)  
Marco Parente (Director)  
David Kwok (CFO)

### Members of the Audit Committee

Mohammad Ahmad (Chairman of the Board)  
Ashik Karim (CEO & Director)  
Marco Parente (Director)

### Legal Counsel

Ink LLP  
1400 – 128 West Pender Street  
Vancouver, B.C., V6B 1R8

### Auditor

Manning Elliot LLP, Chartered Professional Accountants  
1700 – 1030 W Georgia Street  
Vancouver, B.C., V6E 2Y3

### Transfer Agent

Odyssey Trust Company  
323 – 510 Granville Street  
Vancouver, B.C., V6C 1T2