FORM 51-102F3 Material Change Report

MATERIAL CHANGE REPORT UNDER SECTION 7.1 OF NATIONAL INSTRUMENT NO. 51-102

Item 1. Reporting Issuer

XS Financial Inc. (the "Company") 301 - 1665 Ellis Street Kelowna, British Columbia V1Y 2B3

Item 2. Date of Material Change

A material change took place effective June 11, 2021

Item 3. <u>Press Release</u>

On June 11, 2021, a news release in respect of the material change was disseminated by the Company.

Item 4. Summary of Material Change

The Company announced that it had issued an aggregate of 458,279 subordinate voting shares of the Company ("Shares") to Archytas Ventures, LLC ("Archytas") in full satisfaction of payments in the amount of US\$85,000 (or Cdn\$102,654.50 based on the prevailing exchange rate of US\$1.00 = Cdn\$1.2077) due to Archytas pursuant to its management contract with the Company (the "Share Issuance").

Item 5. Full Description of Material Change

The material change is described in the Company's press release attached hereto as Schedule "A", which press release is incorporated by reference herein.

The Company announced that it had completed the Share Issuance pursuant to which it issued 458,279 Shares in satisfaction of a payment in the amount of US\$85,000 due to Archytas pursuant to its management contract with the Company.

Pursuant to the Share Issuance, Archytas received an aggregate of 458,279 Shares at a deemed price of Cdn\$0.224 per Share. Archytas is an insider of the Company, and is controlled by Messrs. David Kivitz and Antony Radbod, each of whom are also insiders of the Company. As of June 11, 2021 immediately prior to the Share Issuance, Archytas held an aggregate of 2,711,164 subordinate voting shares, 16,012.311 proportionate voting shares of the Company ("PV Shares") and convertible securities entitling Archytas to acquire an additional 693,728 Shares and 5,251 PV Shares, representing approximately 3.6% of the issued and outstanding SV Shares and approximately 56.5% of the issued and outstanding PV Shares pre-closing (and approximately 22.6% of the issued and outstanding Shares on a partially diluted basis assuming conversion of such PV Shares and exercise of such convertible securities held by Archytas only). Immediately following the Share Issuances, Archytas holds an aggregate of 3,169,443 subordinate voting shares, 16,012.311 PV Shares and convertible securities

entitling Archytas to acquire an additional 693,728 SV Shares and 5,251 PV Shares, representing approximately 4.2% of the issued and outstanding SV Shares and approximately 56.5% of the issued and outstanding PV Shares post-closing (and approximately 23% of the issued and outstanding SV Shares on a partially diluted basis assuming conversion of such PV Shares and exercise of such convertible securities held by Archytas only).

The financing was approved by the board of directors pursuant to directors' resolutions dated June 9, 2021. The transaction is exempt from the formal valuation and minority shareholder approval requirements of applicable securities laws as at the time the Share Issuance was agreed to, neither the fair market value of the subject matter of, or the fair market value of the consideration for, the Share Issuance insofar as it involved interested parties, exceeded 25% of the Company's market capitalization. The Share Issuance was completed to satisfy outstanding indebtedness while maintaining the cash position of the Company. A material change report is being filed in connection with the insider participation in the Share Issuance less than 21 days in advance of closing thereof, as the Company did not have prior confirmation of such matters.

Item 6. Reliance on subsection 7.1(2) of National Instrument 51-102

The report is not being filed on a confidential basis.

Item 7. Omitted Information

No information has been omitted.

Item 8. Executive Officer

David Kivitz

Item 9. <u>Date of Report</u>

DATED at Toronto, in the Province of Ontario, this 15th day of June, 2021.

SCHEDULE "A"



NOT FOR DISTRIBUTION OR DISSEMINATION INTO THE UNITED STATES OR THROUGH U.S. NEWSWIRE SERVICES

XS FINANCIAL ANNOUNCES SHARE ISSUANCES

LOS ANGELES, CA, June 11, 2021 – XS Financial Inc. ("XS Financial", "XSF" or the "Company") (CSE: XSF), a specialty finance company providing scalable equipment leasing solutions to cannabis companies in the United States, announces that it has issued 148,660 Options ("Options") granted under the terms of the Omnibus Securities Compensation Plan of the Company at an exercise price of \$0.30 CAD, for a term of 5 years. Additionally, the Company has issued 458,279 subordinate voting shares ("Shares") at \$0.224 CAD to settle outstanding debt. The Shares are subject to a statutory hold period expiring on October 12, 2021.

About XS Financial

Founded in 2017, XS Financial specializes in providing CAPEX financing solutions to cannabis companies in the United States, including cultivators, processors, manufacturers and testing laboratories. In addition, XSF has partnered with over 150 original equipment manufacturers (OEM) through its network of Preferred Vendor partnerships. This powerful dynamic provides an end-to-end solution for customers which results in recurring revenues, strong profit margins, and a proven business model for XSF stakeholders. The Company's subordinate voting shares are traded on the Canadian Securities Exchange under the symbol "XSF". For more information, visit: www.xsfinancial.com.

For inquiries please contact:

David Kivitz Antony Radbod
Chief Executive Officer Chief Operating Officer

Tel: 1-310-683-2336 Email: <u>ir@xsfinancial.com</u>

Forward-Looking Information

This press release contains "forward-looking information" and may also contain statements that may constitute "forward-looking statements", collectively "forward-looking information", within the meaning of applicable Canadian securities legislation. Such forward-looking information is not representative of historical facts or information or current condition, but instead represent the beliefs and expectations regarding future events about the business and the industry and markets in which XS Financial operates, as well as plans or objectives of management, many of which, by their nature, are inherently uncertain. Generally, such forward-looking information can be identified by the use of terminology such as "plans", "expects" or "does not expect", "is expected", "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates" or "does not anticipate", or "believes", or variations of such words and phrases or may contain statements that certain actions, events or results "may", "could", "would", "might" or "will be taken", "will continue", "will occur" or "will be achieved".

Forward-looking information contained herein may include but is not limited to, the Company's anticipated use of proceeds, expectations regarding the Company's future operations, the scaling of its leasing portfolio and the funding commitments of the Company and the ability to capitalize on such and the timing thereof. In connection with the forward-looking information contained in this news release, the Company has made assumptions that the Company's financial condition and development plans do not change as a result of unforeseen events, and that the Company will receive all required regulatory approvals, including the final approval of the Canadian Securities Exchange, for the Offering.

Forward-looking information is not a guarantee of future performance and involve risks, uncertainties and assumptions which are difficult to predict, including without limitation, risks relating to the availability of financing and the other risks set forth in the continuous disclosure documents of XS from time to time. Accordingly, readers should not place undue reliance on forward-looking information, which are qualified in their entirety by this cautionary statement. XS Financial Inc. does not undertake any obligation to release publicly any revisions for updating any voluntary forward-looking information, except as required by applicable securities law.