

DEPLOY TECHNOLOGIES INC.
MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL POSITION
FOR QUARTER ENDED OCTOBER 31, 2012
Filed DECEMBER 28, 2012

The following is Management's Discussion and Analysis ("MD&A") of the results of operations and financial condition of Deploy Technologies Inc. ("Deploy" or the "Company") for the three month period ended October 31, 2012. The information contained herein takes into account all important events up to this date. This MD&A should be read in conjunction with the Company's financial statements and related notes for the quarter ended October 31, 2012.

INTRODUCTION

The 2013 1st quarter financial statements of Deploy have been prepared in accordance with International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB") and interpretations of the International Financial Reporting Interpretations Committee ("IFRIC") and also comply, in all material aspects with United States GAAP ("U.S. GAAP"). Management is responsible for the integrity of the financial statements and operational information.

Deploy is a development stage company and will employ a system of internal controls, consistent with reasonable costs, to provide reasonable assurance that all assets are safeguarded and to facilitate the preparation of relevant, reliable, and timely financial information. These financial statements have been reviewed with management and have been approved by the Board of Directors. The Board of Directors is responsible for overseeing management's responsibility for financial reporting and is ultimately responsible for reviewing and approving the financial statements.

The MD&A provides readers with information essential to understand its current operations, results and financial performance, and to evaluate the future prospects of the Company. The preparation of the financial statements and related disclosures in conformity with IFRS requires management to make estimates that affect the reported amounts of assets, liabilities, revenue, expenses and contingencies.

Management bases its estimates on historical experience and on other assumptions that are believed, at the time, to be reasonable under the circumstances.

FORWARD-LOOKING STATEMENTS

This MD&A contains forward-looking information based on management's best estimates and the current operating environment. These forward-looking statements relate to anticipated financial performance, business prospects and strategies. With the exception of historical data,

information and statements in this report, certain information and statements in this report that covers expected results of Deploy should be considered forward-looking.

Such forward-looking statements involve risks, uncertainties and other factors, which may cause actual results, performance or achievements of Deploy to be materially different from future results, performance or achievements expected or implied by such forward-looking statements. Some of the factors contributing to this uncertainty are fluctuations in quarterly and annual results, the ability of Deploy to identify, complete and then efficiently integrate acquisitions and strategic activities over the long term, demand for the products and service offered by Deploy, industry price pressure, as well as market forces, economic cycle, and the strength of regional economies in Canada and elsewhere where Deploy conducts its business. The foregoing list of important factors is not exhausting.

OVERALL PERFORMANCE

Deploy is a development stage company. It has earned no revenues and has incurred losses to date. The Company's expenses have been limited to routine general and administrative costs and the costs of research and development and sales and marketing. The Company incurred a loss of \$114,420 for the quarter ended October 31, 2012, and it also incurred a loss of \$1,274,874 for the fiscal year ended July 31, 2012 compared to a loss of \$424,174 for the fiscal year ended July 31, 2011.

Deploy's financial condition and ability to pay operating costs and research and development costs is dependent on the private sale of its common shares and acceptance of its common shares in payment of executive compensation in lieu of cash to fund its operations. The level of the Company's operations from period to period depends on the amount of funds available. Its level of expenses and related loss has been increasing from period to period as a result of greater levels of funding available, which it believes is attributable to improvement in obtaining funding based on advances in the research and development of its Fleet Data Management & Weigh System products. Deploy experiences a significant match between financial condition and its level of expenditures. Although it may experience a working capital surplus and cash flow surplus from time to time, typically these surpluses are a result of a mismatch between the period in which funds are received and expected use of the funds in immediately following periods. The Company's financial condition is over time a close match between revenues raised and expenses incurred, with cash inflows and outflows evenly matched over periods.

Deploy maintains current reporting and disclosure through SEDAR, the CNSX and OTC Markets, as well as a corporate website for shareholders to keep informed of the Company's progress and status.

On August 13, 2012, the Company received a favorable opinion from the International Searching Authority for the recently filed PCT Patent Application.

On September 7, 2012, the Company received Notice of Allowance for the registration of its trademark 'DEPLOY' from the United States Patent and Trademark office.

On November 30, 2012, the Company posted its 2012 Annual Audited Financial Statements.

RESULTS OF OPERATIONS

Revenue

The Company did not earn any sales revenue during the quarter ended October 31, 2012 (2011 - \$Nil). Other income of \$2,025 (2011 - \$7,145) was generated from the provision of services utilizing the Company's tools and equipment.

Operating Expenses

Operating expenses totaled \$116,445 for the three month period ended October 31, 2012, compared with \$196,079 for the same period ended October, 2011. The change in general and administrative expenses relate to a number of factors, but was primarily due to a decrease in consulting fees of \$60,514 following successful completion of the development and testing of the Company's core product. The Company also incurred lower accounting and legal fees due to filings made with the BC and Ontario Securities Commission in 2011, and a reduction in general office and miscellaneous expenses. Due to investment in hardware, tools and equipment, the Company's depreciation expense increased by \$4,610 in 2012 compared to 2011.

The following table shows the Company's comparative operating expenses for the three month periods ended October 31, 2012, 2011 and 2010:

	Three months ended October 31,		
	2012	2011	2010
General and Administrative Expenses			
Accounting and legal fees	6,339	19,919	6,736
Automobile expenses	2,023	4,247	1,752
Bank charges and interest expense	916	809	967
Consulting fees	41,400	101,914	-
Depreciation and amortization	10,721	6,111	1,589
Dues and subscriptions	3,933	3,457	1,895
Insurance	-	-	-
Filing fees	122	2,920	1,916
Franchise taxes	-	-	726
Management fees	36,490	35,975	3,494
Meals and entertainment	646	3,250	696
Office and miscellaneous	708	4,798	306
Postage and delivery	341	-	-
Printing and reproduction	240	-	-
Rent	4,561	5,496	-
Telecommunications	358	327	130
Transfer agent fees	1,125	1,100	1,450
Travel	155	516	550
Tools and materials	6,367	5,240	-
Total Operating Expenses	116,445	196,079	22,207

General and administrative expenses for the quarter ended October 31, 2012, included related party management fees of \$36,490 (2011 – \$35,975), related party consulting fees of \$24,326 (2011 – \$11,992), and related party accounting fees of \$2,503 (2011 - \$Nil). During the quarter ended April 30, 2011, the Company recovered management fees due to a reversal of accrual of management fee to a former director of \$17,540. Management does not consider this amount to be payable. The consulting fees recorded during the first quarter of 2013 were significantly lower than in 2012 due to the completion of corporate development projects and the testing of the Company's core product.

In general, other general and administrative costs remained relatively the same during the quarter ended October 31, 2012 compared to October 31, 2011 except for the items discussed above.

Another factor contributing to the change in the general and administrative expenses was the variation in exchange rates. The Company's functional currency is the Canadian dollar and its reporting currency is the United States dollar.

Discontinued Operations

There were no discontinued operations during the quarters ended October 31, 2012 and 2011.

Net Loss after Discontinued Operations

Net loss for the quarter ended October 31, 2012 totaled \$116,445, compared with \$196,079 for the quarter ended October 31, 2011. Net loss decreased due to the completion of significant corporate development projects and testing of the Company's core product. Also impacting the net loss after discontinued operations was the fact that there was less activity during the quarter ended October 31, 2012 compared to the same quarter in the previous year.

Other Comprehensive Income/(Loss)

	Three month period ended October 31,		
	2012	2011	2010
Foreign Currency Adjustments	699	(1,747)	(676)
Total Comprehensive income/(loss)	699	(1,747)	(676)

The Company's functional currency is the Canadian dollar and its reporting currency is the U.S. dollar. At each balance sheet date, assets and liabilities that are denominated in a currency other than U.S. dollars are adjusted to reflect the current exchange rate which may give rise to a foreign currency translation adjustment accounted for as a separate component of stockholders' equity and included in other comprehensive income/(loss). The Company recorded translation adjustments of \$699 and \$(1,747) for the quarters ended October 31, 2012 and 2011, respectively. The amounts are included in the statement of operations as other comprehensive gains for the respective periods.

Comprehensive Loss

The Company's comprehensive losses were \$113,721 and \$190,668 for the quarters ended October 31, 2012 and 2011, respectively. The decrease in the Company's comprehensive loss in the 2012 period compared to that of 2011 was due to the reduction in accounting, legal, and consulting fees as discussed above.

Total Assets

The Company's total assets amounted to \$166,110 at October 31, 2012, compared with \$162,027 at July 31, 2012. The increase is attributable to an increase in cash and cash equivalents of \$948; the purchase of property, plant and equipment of \$15,178 as offset by depreciation of \$10,721 and a foreign exchange adjustment of \$254; a decrease in amounts receivable of \$76; and a decrease in prepaid expenses of \$1,500.

Shareholders' Surplus/Deficiency

Shareholders' deficiency amounted to \$294,403 at October 31, 2012, compared with a deficiency of \$200,682 at July 31, 2012. The change in the shareholders' deficiency is due to the fact that the Company issued 110,000 Common Shares during the first quarter of 2013, and received share subscriptions in advance totaling \$560 which were offset by an increase in the Company's net loss for the three month period ended October 31, 2012.

Authorized and Issued Shares:

Authorized Capital:

The authorized capital of the Company consists of 100,000,000 Common Shares with a par value of \$0.0001.

On September 15, 2010, the Company changed its jurisdiction of incorporation to Nevada from Delaware as a result of a merger with its wholly owned subsidiary, and as a result reduced its authorized capital from 500,000,000 Common Shares to 100,000,000 Common Shares.

On September 29, 2011, the Company amended its Articles of Incorporation to authorize the issuance of up to 2,900,000 Class A Preferred Shares, each share having the following voting powers, designations, preferences, limitations, restrictions, and relative rights:

- a. Ten votes per share in *pari passu* with shares of common stock on all matters presented to the holders of the Company's equity securities for vote or approval;
- b. A right to receive dividends when, as and if declared by the board of directors, in *pari passu* with each share of common stock with the amount of such dividends determined by multiplying the dividend per share of common stock by ten;
- c. A right to receive distributions, whether or not in liquidation, in *pari passu* with each share of common stock with the amount of such distribution determined by multiplying the distribution per share of common stock by ten;
- d. Conversion into ten shares of common stock at the election of the Company or of the holder any time after two years of the date of issuance.

Issued and Outstanding Shares

22,330,209 Common Shares at October 31, 2012 and 22,220,209 Common Shares at July 31, 2012.

2,900,000 Class A Preferred Shares at October 31, 2012 (July 31, 2012 – 2,900,000).

On 9 September 2012, the Company issued 110,000 units at a price of \$0.20 per unit for total proceeds of \$22,000. Each unit consists of one common share and one share purchase warrant.

Each warrant entitles the holder to purchase an additional common share at a price of \$0.40 per share for a period of 12 months from the date of issuance.

During the year ended 31 July 2012, the Company issued 1,368,515 Common Shares to a company controlled by the Chief Executive Officer of the Company and Vice President of Operations of the Company, valued at a total of \$416,354. Of the total, \$120,849 and \$295,505 relate to management and consulting services rendered during the years ended 31 July 2012 and 2011, respectively. A loss of \$229,837 was recognized to settle the payable outstanding in relation to the services rendered during the year ended 31 July 2011.

During the year ended 31 July 2012, the Company issued 598,862 Common Shares to a company controlled by the Vice President of Corporate Development of the Company, valued at a total of \$173,593. Of the total \$59,692 and \$113,901 relate to consulting services rendered during the years ended 31 July 2012 and 31 July 2011, respectively. A loss of \$88,590 was recognized to settle the payable outstanding in relation to the services rendered during the year ended 31 July 2011.

On 20 July 2012, the Company issued 100,000 Common Shares to a Director of the Company valued at \$13,000 related to accounting services rendered during the year ended 31 July 2012.

On 20 July 2012, the Company issued 275,000 Common Shares valued at \$35,750 for consulting services rendered during the year ended 31 July 2012.

On 15 May 2012, the Company issued 353,500 Common Shares for \$0.20 per share for cash proceeds of \$70,700. On 20 February 2012, the Company issued 130,000 Common Shares for \$0.10 per share for cash proceeds of \$13,000.

On 14 November 2011, the Company issued 65,563 Common Shares valued at \$12,457 to settle short-term loans valued at \$6,556. A loss of \$5,901 was recognized to settle the short-term loan.

On 14 November 2011, the Company issued 2,065,000 Common Shares for \$0.10 per share for cash proceeds of \$206,500.

On 29 September 2011, the Company approved the exchange of 29,000,000 of its Common Shares for 2,900,000 of its newly authorized Class A Preferred Shares, as follows: 2,000,000 Common Shares owned by Force Options Inc., a private company owned by the Chief Executive Officer of the Company for 200,000 Class A Preferred Shares, and, 27,000,000 Common Shares owned by Trepped Enterprises Inc., a private company owned equally by the Chief Executive Officer of the Company and Vice President of Operations of the Company for 2,700,000 Class A Preferred Shares. The purpose of the exchange was to reduce the number of the Company's Common Shares classified as "builder's shares" by the Canadian National Stock Exchange and the British Columbia Securities Commission.

On 30 August 2011, the Company issued 1,400,000 Common Shares for \$0.10 per share for cash proceeds of \$140,000.

On 30 August 2011, the Company issued 125,000 Common Shares valued at \$56,250 for consulting services of \$45,000 rendered during the year ended 31 July 2011, and consulting services of \$11,250 rendered during the year ended 31 July 2012. A loss of \$35,000 was recognized to settle the payable outstanding in relation to the services rendered during the year ended 31 July 2011.

On 30 August 2011, the Company issued 100,000 Common Shares valued at \$45,000 for legal fees rendered during the year ended 31 July 2012.

During the year ended July 31, 2011, the Company issued 1,370,370 Common Shares for management and consulting services rendered during the year and issued another 2,630,000 Common Shares for cash proceeds of \$263,000.

On September 6, 2011, the Company issued 1,400,000 Common Shares for \$0.10 per share for cash proceeds of \$140,000.

On September 6, 2011, the Company issued 125,000 Common Shares valued at \$12,500 for consulting services of \$10,000 rendered during the year ended July 31, 2011, and consulting services of \$2,500 rendered during the three month period ended October 31, 2011.

On September 6, 2011, the Company issued 100,000 Common Shares valued at \$10,000 for legal fees rendered during the three month period ended October 31, 2011.

On September 6, 2011, the Company issued 656,678 Common Shares to a company controlled by the Chief Executive Officer of the Company and Vice President of Operations of the Company, valued at a total of \$65,668 related to management and consulting services rendered during the year ended 31 July 2011.

On September 6, 2011, the Company issued 253,113 Common Shares to a company controlled by the Vice President of Corporate Development of the Company valued at \$25,311 related to consulting services rendered during the year ended 31 July 2011.

On September 29, 2011, the Company issued 2,700,000 Class A Preferred Shares in exchange for 27,000,000 Common Shares previously owned by Trepped Enterprises Inc., a company controlled by the Chief Executive Officer of the Company and the Vice President of Operations of the Company.

On September 29, 2011, the Company issued 200,000 Class A Preferred Shares in exchange for 2,000,000 Common Shares previously owned by Force Options, Inc., a company controlled by the Chief Executive Officer of the Company.

On November 14, 2011, the Company issued 471,837 Common Shares to a company controlled by the Chief Executive Officer of the Company and Vice President of Operations of the Company, valued at a total of \$47,184 related to management and consulting services rendered during the three months ended October 31, 2011.

On November 14, 2011, the Company issued 245,749 Common Shares to a company controlled by the Vice President of Corporate Development of the Company valued at \$24,575 related to consulting services rendered during the three months ended October 31, 2011.

On November 14, 2011, the Company issued 65,563 Common Shares for \$6,556 to settle short-term loans.

On November 14, 2011, the Company issued 2,065,000 Common Shares for \$0.10 per share for total cash proceeds of \$206,500.

On March 6, 2012, the Company issued 130,000 Common Shares for \$0.10 per share for total cash proceeds of \$13,000.

Related Party Transactions

The key management personnel compensation for the three month periods ended 31 October 2012 and 2011 is as follows:

	31 October 2012	31 October 2011
Accounting fees	2,503	-
Management and consulting fees	60,816	72,950
Total	\$ 63,319	\$ 72,950

Except as disclosed elsewhere in these condensed interim financial statements, related party transactions for the three month periods ended 31 October 2012 and 2011 are as follows:

- a) As at 31 October 2012, the amount due to related parties includes \$136,889 (31 July 2012 - \$91,100) payable to the Chief Executive Officer of the Company.
- b) As at 31 October 2012, the amount due to related parties includes \$111,032 (31 July 2012 - \$86,669) payable to the Vice President of Operations of the Company.
- c) During the three month period ended October 31, 2012, management fees of \$36,490 (2011 - \$35,975; 2010 - \$17,470) were paid/accrued to the Chief Executive Officer of the Company.

- d) During the three month period ended October 31, 2012, consulting fees of \$24,326 (2011 - \$11,992; 2010 - \$5,824) were paid/accrued to the Vice President of Operations of the Company.
- e) During the three month period ended October 31, 2012, consulting fees of \$Nil (2011 - \$24,983; 2010 - \$Nil) were paid/accrued to a company controlled by the Vice President of Corporate Development of the Company.
- f) During the three month period ended 31 October 2012, consulting fees of \$Nil (2011 - \$24,983) were paid/accrued to a company controlled by the Vice President of Corporate Development of the Company.
- g) During the three month period ended October 31, 2012, accounting fees of \$2,503 (2011 - \$Nil; 2010 - \$Nil) were paid/accrued to a director of the Company.
- h) On November 14 2011, the Company issued 471,837 Common Shares to a company controlled by the Chief Executive Officer of the Company and Vice President of Operations of the Company, valued at a total of \$47,184 related to management and consulting services rendered during the three month period ended October 31, 2011.
- i) On November 14 2011, the Company issued 245,749 Common Shares to a company controlled by the Vice President of Corporate Development of the Company valued at \$24,575 related to consulting services rendered during the three month period ended October 31, 2011.
- j) On September 29, 2011, the Company approved the exchange of 2,900,000 of its newly authorized Class A Preferred Shares for 29,000,000 of its Common Shares, as follows: 200,000 Class A Preferred Shares for 2,000,000 Common Shares owned by Force Options Inc., a private company owned by the Chief Executive Officer of the Company, and, 2,700,000 Class A Preferred Shares for 27,000,000 Common Shares owned by Trepped Enterprises Inc., a private company owned equally by the Chief Executive Officer of the Company and Vice President of Operations of the Company.
- k) On September 6, 2011, the Company issued 656,678 Common Shares to Trepped Enterprises Inc., a company controlled by the Chief Executive Officer of the Company and Vice President of Operations of the Company, for a total of \$65,688 related to management and consulting services rendered during the year ended July 31, 2011.
- l) On September 6, 2011, the Company issued 253,113 Common Shares to Grewal & Co Professional Services for a total of \$25,311 related to consulting services rendered during the year ended July 31, 2011.

The above transactions, occurring in the normal course of operations, are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

Cash Flow Information

a) Operating Activities

Cash flow used in operating activities totaled \$32,158 and \$119,204 during the three months ended October 31, 2012 and 2011, respectively. There was a decrease of \$87,046 in cash flow used in operating activities related to a decrease in consulting fees due to the prior completion of testing of the company's core product, and a decrease in activity of the Company during the quarter ended October 31, 2012.

b) Financing Activities

Cash flow provided by financing activities totaled \$47,585 and \$160,500 for the three months ended October 31, 2012 and 2011, respectively. The cash provided by financing activities during the period ended October 31, 2012 was from the issuance of Common Shares for cash of \$22,000 (2011 – \$140,000), share subscriptions received in advance of \$560 (2011 – \$20,500), and proceeds from loans of \$25,025 (2011 - \$Nil).

c) Investing Activities

Cash flow used in investing activities totaled \$15,178 and \$17,432 for the three months ended October 31, 2012 and 2011, respectively. The decrease is due to a reduction in expenditure on property, plant and equipment for development of the Company's core product.

d) Effect of foreign exchange on cash

The foreign exchange effect on cash was \$699 and \$(1,747) for the three months ended October 31, 2012 and 2011, respectively. The variation was due to differences in net assets and exchange rates between October 31, 2011 and October 31, 2012 of the respective comparative periods.

SUMMARY OF QUARTERLY RESULTS

The following is a summary of the Company's quarterly results for each of its eight most recently completed quarters.

	Three Months Ended							
	31 October 2012	31 July 2012	30 April 2012	31 January 2012	31 October 2011	31 July 2011	30 April 2011	31 January 2011
Total Revenue	-	-	-	-	-	-	-	-
Net Loss	\$(114,420)	\$(746,630)	\$(164,973)	\$(174,370)	\$(188,921)	\$(240,373)	\$(100,987)	\$(60,607)
Foreign Currency Translation Adjustment	\$699	\$(12,104)	\$6,199	\$48	\$(1,747)	\$(52,874)	\$10,268	\$1,315
Comprehensive Loss	\$(113,721)	\$(758,714)	\$(158,774)	\$(174,322)	\$(190,668)	\$(293,247)	\$(90,719)	\$(59,292)
Basic and Fully Diluted Loss per share	\$(0.005)	\$(0.031)	\$(0.001)	\$(0.008)	\$(0.005)	\$(0.006)	\$(0.002)	\$(0.001)
Weighted average number of shares outstanding	22,281,320	22,220,209	20,682,236	20,682,236	36,022,463	41,914,420	41,748,782	40,638,499

Significant expenditure increases occurred in 2011 over 2010, and this has continued into 2012. Most notably, the Company's expenditures increased in the areas of regulatory filings, patent applications and sales initiatives. However, the first quarter of 2013 has seen a decrease in activity levels of the Company as it prepares to implement sales and marketing initiatives in the remainder of the current fiscal year. Funds were spent on the following operating activities:

- sales – the Company has continued to engage in activities as it markets its core product with a view to generating revenue;
- general and administration expenditures
- consulting fees for corporate development, and sales and marketing efforts;
- depreciation (non-cash expense);
- rent;
- dues and subscriptions; and
- filing fees for regulatory filings.

The most significant area of expense in the first quarter was consulting fees. These fees have been incurred in the areas of business and corporate development, sales and marketing and product testing.

The Company generated additional funds during the three month period ended October 31, 2012 through private equity placements in the amount of \$22,000 and raised an additional \$560 during the first quarter for which the shares have not yet been issued. These funds were used to continue the testing of the Company's core product, implement sales and marketing strategies, maintain the Company's listing on the Canadian National Stock Exchange, meet the accounting needs of the Company and pay dues and subscriptions, as well as cover other general and administrative expenses.

As has been previously stated, the Company's financial condition and ability to pay operating costs and research and development costs is dependent on the private sale of its Common Shares and acceptance of its Common Shares in payment of executive compensation in lieu of cash to fund its operations. The level of the Company's operations from period to period will continue to depend on the amount of funds available.

LIQUIDITY AND CAPITAL RESOURCES

The Company's working capital deficit was \$345,979 as of October 31, 2012 and \$273,409 as of July 31, 2012. The deficit includes amounts owing to related parties of \$247,921 as of October 31, 2012 and \$177,769 as of July 31, 2012.

The Company has long-term loans amounting to \$77,643 at October 31, 2012 compared to \$51,781 at July 31, 2012. All loans are unsecured and bear interest at 5% per annum and are repayable by July 31, 2014.

<i>Contractual Obligations</i>		Less than	1 – 3	4 – 5	After
	Total	1 Year	Years	Years	5 Years
<i>Short-Term Debt</i>	-	-	-	-	-
<i>Long Term Debt</i>	\$77,643	-	\$77,643	-	-
<i>Capital Lease Obligations</i>	-	-	-	-	-
<i>Operating Leases</i>	-	-	-	-	-
<i>Purchase Obligations</i>	-	-	-	-	-
<i>Other Long Term Obligations</i>	-	-	-	-	-
<i>Total Contractual Obligations</i>	\$77,643	-	\$77,643	-	-

CHANGES IN ACCOUNTING POLICIES INCLUDING INITIAL ADOPTION

Adoption of International Financial Reporting Standards (“IFRS”)

The Company has adopted IFRS with a transition date of August 1, 2010. Under IFRS 1, “First-time Adoption of International Financial Reporting Standards”, the Company elected to take the following IFRS 1 optional exemption:

Functional currency and foreign currency translation – On transition to IFRS, the Company has elected under the option available under the IFRS 1, cumulative translation difference exemption, and deemed the foreign currency translation adjustment at the transition date to be zero.

Canadian GAAP to IFRS Differences

IFRS employs a conceptual framework that is similar to Canadian GAAP. However, significant differences exist in certain matters of recognition, measurement and disclosure. In order to allow users to better understand these changes, the Company has provided the reconciliation between Canadian GAAP and IFRS in Note 14 to its condensed interim financial statements for the three and three months ended October 31, 2012.

Functional currency and foreign currency translation – Under Canadian GAAP, the basis of measurement for foreign operations is dependent upon whether an operation is classified as integrated or self-sustaining. The measurement currency of a self-sustaining foreign operation is the foreign currency.

Under IAS 21, the concepts of integrated and self-sustaining are not included. Instead the functional currency of each individual entity must be considered. All assets and liabilities are translated at the exchange rate in effect at the date of the statement of financial position. Revenues and expenses are translated at rates of exchange in effect during the period. Gains and losses on translation are included in equity as a separate component of other comprehensive income or loss. On transition to IFRS, the Company has elected under the option available under the IFRS 1, cumulative translation difference exemption, and deemed the foreign currency translation adjustment at the transition date to be zero. The impact of this change was to reclassify the \$9,179 cumulative translation loss from accumulated other comprehensive loss to deficit at August 1, 2010.

FINANCIAL INSTRUMENTS AND OTHER INSTRUMENTS

The Company classifies all financial instruments as either financial assets or liabilities at fair value through profit or loss (“FVTPL”), held to maturity, loans and receivables, available-for-sale and other financial liabilities. Loans and receivables and other financial liabilities are measured at amortized cost. Available-for-sale instruments are measured at fair value with unrealized

gains and losses recognized in accumulated other comprehensive income. FVTPL instruments are measured at fair value with unrealized gains and losses recognized on the statement of loss and comprehensive loss.

The Company has designated cash as FVTPL, which is measured at fair value. Amounts receivable are classified as loans and receivables, which are measured at amortized cost. Trade payables and loans payable are classified as other financial liabilities which are measured at amortized cost. The Company has classified investment in another private company as available-for-sale and therefore it carries such investment at fair market value, with the unrealized gain or loss recorded in shareholders' equity as a component of accumulated other comprehensive income. These amounts will be reclassified from shareholders' equity to net income when the investment is sold or when the investment is impaired and the impairment is considered less than temporary.

CONTROLS AND PROCEDURES

The Company's management is responsible for establishing and maintaining a system of controls and procedures over our public disclosure of financial and non-financial information. Management is also responsible for the design and maintenance of effective internal control over financial reporting to provide reasonable assurance regarding the integrity and reliability of the Company's financial information and the preparation of its financial statements in accordance with IFRS as well as U.S. GAAP. Management maintains appropriate information systems, procedures and controls to ensure integrity of the financial statements and maintains appropriate information systems, procedures and controls to ensure that information used internally and disclosed externally is complete and reliable.

SIGNIFICANT PROJECTS

The Company develops fleet data management and hydraulic weigh systems designed to allow its target market to weigh loads prior to loading cargo into their trucks and to manage the recorded and live fleet and vehicle data at any location globally. The importance of knowing weight of cargo include reducing the risks of fines due to overweight trucks, reducing risks to drivers of overhead hazards, reducing the amount of fuel consumption by reducing the amount of trips to unload the cargo, and increasing LEED environmental certification status which could lead to grants and tax credits for the Company's clients.

Deploy's technology consists of the use of hydraulic sensors and onboard computers as customized control and administrative software. This combination allows for the gathering and analyzing of data in order to save money and allow for specific weight billing for its clients.

The software will allow the Company's clients to export data directly to their accounting software as well as use the data for more efficient truck deployment.

On November 10, 2008, the Company acquired fleet management technologies from Trepped Enterprises Inc., a company controlled by the President of the Company and Vice President of Operations of the Company, in exchange for the issuance of 30,000,000 Common Shares valued at \$30,000. The technology will allow organizations that use it to become more efficient, productive and profitable through the use of their fleet assets.

Although all technology development is ongoing, the Company has filed a PCT patent application as well as a related application in Canada in order to protect its intellectual property prior to selling the product. Further patent applications related to the PCT will be filed in various countries around the world.

During the quarter ended October 31, 2012, the Company continued the production of inventory and it currently has clients waiting to install its products as well as potential clients waiting to test its products in various applications prior to completing definitive purchases.

GOING CONCERN

The Company's financial statements have been prepared in accordance with Canadian generally accepted accounting principles and are stated in U.S. dollars. Because a precise determination of many assets and liabilities is dependent upon future events, the preparation of financial statements for the period necessarily involves the use of estimates, which have been made using careful judgment. Actual results may vary from these estimates.

The Company had cash and cash equivalents of \$3,630 at October 31, 2012. Management cannot provide assurance that the Company will ultimately achieve profitable operations or become cash flow positive, or raise additional debt and/or equity capital. However, based on its demonstrated ability to raise capital during and subsequent to the period ended October 31, 2012, management believes that the Company's capital resources should be adequate to continue operating and maintain its business strategy during fiscal 2013. However, if the Company is unable to raise additional capital in the future, management expects that the Company will need to curtail operations, liquidate assets, seek additional capital on less favorable terms and/or pursue other remedial measures. The Company's financial statements do not include any adjustments related to the recoverability and classification of assets or the amounts and classifications of liabilities that might be necessary should the Company be unable to continue as a going concern.

Realizable values may be substantially different from carrying values as shown in the financial statements should the Company be unable to continue as a going concern. The financial statements do not include any adjustments to the recoverability and classification of recorded asset amounts and classification of liabilities that might be necessary should the Company be unable to continue as a going concern. The Company's financial statements have been properly prepared within the framework of the significant accounting policies as noted in "NOTE 1 – NATURE AND CONTINUANCE OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES" to the financial statements to satisfy U.S. OTC reporting requirements; however, the financial statements must be prepared in accordance with IFRS.

OUTLOOK

During the three month period ended October 31, 2012, the Company has not raised sufficient capital to fulfill its reporting and disclosure obligations and will therefore continue to rely on the sale of its equity shares as well as the sale of its products for sale to prospective clients. The Company has now changed focus to sales and marketing in an effort to generate enough revenue to cover operating expenses in 2013

As Deploy continues its marketing and sales initiatives, the risks of competitors trying to copy its technology and sell competing products will increase; however, the Company has filed intellectual property protection applications and is making every effort to guard its technology on a global scale. Although there are products on the market that offer some of the benefits of the Company's core product, Deploy believes that it has strong competitive advantages that will result in it gaining a relative market advantage.

The current environment remains favorable for logistics and transportation services in North America. The Company's initial industrial transportation industry targets of forklifts, front-end load refuse vehicles, logging loaders and mining loaders provides it with the ability to offer its clients the opportunity to load cargo closer to truck capacity, resulting in lower shipping costs since almost all transportation regulations include weight classifications and restrictions.

The Company expects to undergo operational changes to reflect its change of focus from product development to sales and marketing and product implementation. The Company does not expect to maintain staffing for installations since it believes it would be more beneficial for clients and their vehicle service companies to install its products for warranty and liability reasons. This will allow the Company to allocate its cash toward sales and marketing initiatives, as well as the production of new inventory.

During the time it takes the Company to complete the sale of its first 100 data terminals, management plans to gain broader knowledge of acceptable pricing strategies which will give Deploy the information needed to establish projections and long term residual revenue models. The flexibility and scalability of the Company's product is expected to provide many long term residual revenue opportunities.

As a result of interacting with many industrial transportation companies over the past four years, the Company is confident that significant demand for its products exists. Its Fleet Data Management & Weigh System has the flexibility to integrate into almost any environment and has customizable features that are attractive to many industrial operators. The product has been developed to open market opportunities for Deploy in areas outside of refuse collection and can be used with almost all heavy equipment that employs hydraulics for lifting as well as most mobile data management applications.

The achievement of listing the Common Shares on the Canadian National Stock Exchange has helped the Company develop a much more credible reputation with its shareholders, service

providers and customers. Management aims to continue building Deploy in this manner by implementing internal corporate governance policies that establish a strong ethical foundation for the Company.

Deploy has a responsible and dedicated management team, each patiently focused on long term personal and corporate success coupled with the necessary accountability to achieve short, medium and long term goals. This outlook is ideal for a development stage company and is mandatory in order to create true shareholder value through the generation of revenue. In fact, Deploy's management team has repeatedly demonstrated its dedication to generating revenue for the Company by accepting Common Shares in lieu of executive cash compensation, which has allowed the Company to use the proceeds from every financing exclusively for achieving its stated goals.

Deploy is proud of what it has achieved to date and is proud of the people who supported its efforts and goals. It will continue to attract people who are excited and determined to make the Company a success.

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