

**Loon Energy Corporation**  
**Management's Discussion and Analysis**  
**For the three and six-month periods ended June 30, 2019**  
**(US\$, unless otherwise stated)**

This Management's Discussion and Analysis ("MD&A") document dated August 27, 2019 is provided by the management of Loon Energy Corporation ("Loon" or "Company") and should be read in conjunction with the condensed interim financial statements for the three and six-month periods ended June 30, 2019 and 2018, the audited financial statements for the years ended December 31, 2018 and December 31, 2017 and the 2018 annual MD&A.

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## **Basis of Presentation**

This MD&A is prepared using United States dollars ("US Dollars") which is the reporting currency of the Company. The condensed interim financial statements for the three and six-month periods ended June 30, 2019 are prepared in accordance with IAS 34 Interim Financial Reporting and do not include all of the information required for full annual financial statements.

In accordance with National Instrument 51-102 released by the Canadian Securities Administrators, the Company confirms that its auditors have not reviewed the condensed interim financial statements for the three and six-month periods ended June 30, 2019.

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## **Overview**

Loon Energy Corporation ("Loon", "Loon Corp") was formerly an international oil and gas exploration and development company, whose present activities consist of the investigation and evaluation of future business opportunities. The Company has management offices in Calgary, Alberta, Canada and in Dubai, United Arab Emirates. Loon Corp was incorporated pursuant to the provisions of the Business Corporation Act (Alberta) ("ABCA") on October 30, 2008 to receive certain of the oil and gas assets of Serinus Energy plc (then, Loon Energy Inc. ()) in accordance with a Plan of Arrangement ("Arrangement") under the ABCA.

On September 14, 2018, Loon entered into an amalgamation agreement (the "Agreement") with Pacific West Canopy Holdings Ltd ("PacWest"), a privately held corporation existing under the Business Corporations Act (British Columbia). The execution and subsequent completion of the proposed amalgamation (the "Transaction") was scheduled to close by February 28, 2019 and was dependent upon the fulfillment of the terms and conditions of the Agreement by Loon and PacWest. PacWest has not advanced to Loon the remaining C\$100,000 as specified in the Agreement and the Transaction did not close by February 28, 2019 as contemplated in the Agreement. Discussions between Loon and PacWest have continued, and Loon management is of the opinion that the Agreement will be extended, and the Transaction will ultimately be completed.

Loon is a publicly listed company whose common shares were traded under the symbol "LNE" on the TSX Venture Exchange ("TSXV") until March 3, 2017, when the Company's listing transferred to NEX, and its trading symbol changed to "LNE.H". Loon's shares have been suspended from trading since October 31, 2018 pending the outcome of the Transaction.

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## **Operations Overview**

The Company has not conducted any active operations during 2019 or 2018, though the Company continues to pursue and evaluate other business opportunities, including the potential acquisition of international oil and gas interests.

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## **Selected annual information**

### **Working capital deficiency**

	As at June 30, 2019	As at December 31, 2018
Current assets	\$ 3,544	\$ 50,079
Current liabilities	(888,110)	(838,767)
	<u>\$ (884,566)</u>	<u>\$ (788,688)</u>



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	Three months ended June 30,		Six months ended June 30,	
	2019	2018	2019	2018
Expenses				
General and administrative	\$ (7,385)	\$ (17,395)	\$ (13,818)	\$ (25,198)
Finance costs				
Interest expense	(59,763)	(12,628)	(63,262)	(24,322)
Foreign exchange gain/(loss)	6,062	6,093	(18,798)	13,683
	<u>(53,701)</u>	<u>(6,535)</u>	<u>(82,060)</u>	<u>(10,639)</u>
Net loss and comprehensive loss	<u>\$ (61,086)</u>	<u>\$ (23,930)</u>	<u>\$ (95,878)</u>	<u>\$ (35,837)</u>
Net loss per share (basic and diluted)	<u>\$ (0.00)</u>	<u>\$ (0.00)</u>	<u>\$ (0.00)</u>	<u>\$ (0.02)</u>

The following table summarizes the weighted average number of common shares used in calculating the net loss per share.

	Three months ended June 30,		Six months ended June 30,	
	2019	2018	2019	2018
Net loss attributable to shareholders	\$ (61,086)	\$ (23,930)	\$ (95,878)	\$ (35,837)
Weighted average number of shares outstanding	23,938,379	22,798,595	23,938,379	21,381,737
Loss per share - Basic and diluted	<u>\$ (0.00)</u>	<u>\$ (0.00)</u>	<u>\$ (0.00)</u>	<u>\$ (0.00)</u>

#### **General and Administrative Expenses**

General and administrative expenses for the three and six-month periods ended June 30, 2019 were \$7,385 and \$13,818 compared to \$17,395 and \$25,198 for the comparative periods ended June 30, 2018. General and administrative expenses for the three months ended June 30, 2019 have decreased mainly due to reversal of prior period estimates and lower activity levels.

	Three months ended June 30,		Six months ended June 30,	
	2019	2018	2019	2018
Advisory costs	\$ (1,178)	\$ 911	\$ (882)	\$ 2,913
Other administration costs	8,913	16,484	14,700	22,285
	<u>\$ 7,385</u>	<u>\$ 17,395</u>	<u>\$ 13,818</u>	<u>\$ 25,198</u>

#### **Interest expense**

Interest expense for the three and six-month periods ended June 30, 2019 was \$59,763 and \$63,262 compared to \$12,628 and \$24,322 for the comparative periods ended June 30, 2018. Interest expense has increased in both the three and six-month periods due to recognition on June 30, 2019 of interest on notes payable to Directors and Officers, retroactively to July 1, 2018. As at June 30, 2019 the proposed transaction with PacWest had not been concluded and, in accordance with the terms of the Agreement, interest which had been waived by Directors and Officers was reinstated. Additional interest has been recognized in 2019 related to new notes payable to unrelated parties in conjunction with the proposed Transaction.

	Three months ended June 30,		Six months ended June 30,	
	2019	2018	2019	2018
Interest expense	<u>\$ 59,763</u>	<u>\$ 12,628</u>	<u>\$ 63,262</u>	<u>\$ 24,322</u>



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**Summary of Quarterly Data**

The following tables set forth selected quarterly financial information for the most recent eight financial quarters.

	<b>Q2 2019</b>	<b>Q1 2019</b>	<b>Q4 2018</b>	<b>Q3 2018</b>
Net loss	\$ (61,086)	\$ (34,792)	\$ (21,723)	\$ (107,286)
Per share - basic and diluted	\$ (0.00)	\$ (0.00)	\$ (0.00)	\$ (0.01)
General and administrative	\$ 7,385	\$ 6,433	\$ 39,941	\$ 99,717
Advisory costs	(1,178)	296	14,377	91,398
Other administrative costs	8,913	6,137	25,564	8,319
Interest expense	\$ 59,763	\$ 3,499	\$ 11,219	\$ 1,786
Foreign exchange loss (gain)	\$ 6,062	\$ (24,860)	\$ (1,171)	\$ 5,783
Working capital deficiency	\$ (884,566)	\$ (823,480)	\$ (788,688)	\$ (766,965)
	<b>Q2 2018</b>	<b>Q1 2018</b>	<b>Q4 2017</b>	<b>Q3 2017</b>
Net loss	\$ (23,930)	\$ (11,907)	\$ 546,114	\$ (28,956)
Per share - basic and diluted	\$ (0.00)	\$ (0.00)	\$ 0.02	\$ (0.00)
Gain on disposal of property interest	\$ -	\$ -	\$ 613,071	\$ -
General and administrative	\$ 17,395	\$ 7,803	\$ 56,909	\$ 10,131
Advisory costs	911	2,002	52,447	-
Other administrative costs	16,484	5,801	4,462	10,131
Interest expense	\$ 12,628	\$ 11,694	\$ 11,219	\$ 10,108
Foreign exchange loss (gain)	\$ (6,093)	\$ (7,590)	\$ (1,171)	8,717
Working capital (deficiency)	\$ (659,679)	\$ (635,749)	\$ (623,842)	\$ (957,037)

**Share Data**

The Company is authorized to issue an unlimited number of common shares and an unlimited number of preferred shares. There were no changes during the period to the number of issued common shares nor to their stated value. There are no preferred shares outstanding.

**Related Party Transactions**

As at June 30, 2019, the Company had notes payable to Timothy Elliott, Chairman of the Board of Directors of Loon Energy, in the aggregate amount of \$226,377 (2018 - \$226,192) plus \$114,632 (2018 - \$76,594) of accrued interest. The notes payable are due on demand with interest calculated at a rate of 12% per annum, compounded quarterly. As at June 30, 2019, the Company had notes payable to Jock Graham, a member of the Board of Directors of Loon, in the amount of \$97,534 (2018 - \$97,419) plus \$38,390 (2018 - \$23,224) of accrued interest. As at June 30, 2019, the Company had notes payable to Norman Holton, Chief Executive Officer of Loon, in the amount of \$22,923 (2018 - \$22,782) plus \$3,652 (2018 - \$684) of accrued interest.

As part of a legal plan of arrangement that saw Serinus Energy plc ("Serinus") spin off its Colombian and Peruvian assets to Loon in 2008, Loon and Serinus entered into an indemnification agreement in which Loon agreed to indemnify Serinus for any and all liabilities, claims, etc. associated with the share and asset transfers that were part of the spin-off of those assets. The Company's former interests in all relevant properties in Colombia and Peru have since been relinquished and



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accordingly, the Company's management believes that no liabilities relevant to the indemnification agreement are likely to arise.

On February 21, 2017, the Board of Directors declared a bonus payable in Canadian currency to Directors and Officers of the Company in the amount of \$257,110 (Cdn\$ 339,150). On April 26, 2017, \$49,894 (Cdn\$ 66,817) of this bonus was settled through the issuance of common shares of the Company. As at June 30, 2019 the unpaid bonus is valued at \$207,326 (Cdn\$ 271,333), after accounting for changes to foreign exchange rates, plus accrued interest of \$3,237 (Cdn \$4,237). By decision of the Board of Directors, interest on the unpaid balance of Fees Payable to Directors and Officers does not accrue subsequent to March 31, 2017.

The above related party transactions were recorded at exchange amounts agreed to by both parties which approximate fair value.

### **Liquidity and Capital Resources**

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Loon's present activities consist of the investigation and evaluation of future business opportunities. The financial statements have been prepared on a going concern basis, which contemplates the realization of assets and settlement of liabilities in the normal course of business. Beginning in Q4 2014 and continuing through to the present, members of the Company's Board of Directors advanced cash to fund Loon's activities. As at June 30, 2019, the Company was indebted in the aggregate amount of \$341,009 to Timothy Elliott, Chairman of the Board of Directors of Loon, in the aggregate amount of \$135,925 to Jock Graham, a member of the Board of Directors of Loon and in the aggregate amount of \$26,575 to Norman Holton, Chief Executive Officer of the Company.

As at June 30, 2019, the Company had a working capital deficiency of \$884,566 of which \$714,071 is the aggregate of Notes Payable to shareholders and amounts due to Directors and Officers of the Company. The need to raise capital to fund the working capital deficiency, ongoing operations, and the acquisition of future business opportunities that may arise, indicates the existence of a material uncertainty that may cast significant doubt as to the Company's ability to continue as a going concern. There are no guarantees that additional capital, either through additional equity or debt will be available when needed. These financial statements do not reflect adjustments that would be necessary if the going concern assumption was not appropriate.

### **Critical Accounting Estimates**

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The preparation of financial statements in conformity with IAS 34 requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reporting amounts of assets, liabilities, income and expenses. Actual results could differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

In the opinion of management, the Company's interim financial statements have been properly prepared within reasonable limits of materiality and within the framework of the significant accounting policies outlined in the financial statements.

### **Internal Controls over Financial Reporting**

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The board of directors, through its Audit Committee, is responsible for ensuring that management fulfills its responsibilities for financial reporting and internal control. The Audit Committee meets at least annually with the Company's external auditors to review accounting, internal control, financial reporting, and audit matters. Internal controls over financial reporting have not changed significantly since the last reporting period.

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**Changes in Accounting Policies**

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For the three and six-month periods ended June 30, 2019, the Company did not adopt any new IFRS standards nor were any applicable pronouncements announced. Refer to note 2 of the financial statements for the year ended December 31, 2018 for other pronouncements not yet adopted.

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**Forward Looking Statements**

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This MD&A contains forward-looking statements. These statements relate to future events or future performance of the Company. When used in this MD&A, the words "may", "would", "could", "will", "intend", "plan", "anticipate", "believe", "estimate", "predict", "seek", "propose", "expect", "potential", "continue", and similar expressions are intended to identify forward-looking statements. These statements involve known and unknown risks, uncertainties, and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. Such statements reflect the Company's current views with respect to certain events, and are subject to certain risks, uncertainties and assumptions. Many factors could cause the Company's actual results, performance, or achievements to vary from those described in this MD&A. Should one or more of these risks or uncertainties materialize, or should assumptions underlying forward-looking statements prove incorrect, actual results may vary materially from those described in this MD&A as intended, planned, anticipated, believed, estimated, or expected.

Specific forward-looking statements in this MD&A, among others, include statements pertaining to the following:

- factors upon which the Company will decide whether or not to undertake a specific course of action;
- world-wide supply and demand for petroleum products;
- expectations regarding the Company's ability to raise capital;
- treatment under governmental regulatory regimes; and
- commodity prices.

With respect to forward-looking statements in this MD&A, the Company has made assumptions, regarding, among other things:

- the impact of increasing competition;
- the ability of farm-out partners to satisfy their obligations;
- the Company's ability to obtain additional financing on satisfactory terms; and
- the Company's ability to attract and retain qualified personnel.

The Company's actual results could differ materially from those anticipated in these forward-looking statements as a result of the risk factors set forth below and elsewhere in this MD&A:

- general economic conditions;
- volatility in global market prices for oil and natural gas;
- competition;
- liabilities and risks, including environmental liability and risks, inherent in oil and gas operations;
- the availability of capital; and
- alternatives to and changing demand for petroleum products.

Furthermore, statements relating to "reserves" are deemed to be forward-looking statements, as they involve the implied assessment, based on certain estimates and assumptions, that the resources and reserves described can be profitable in the future.

The forward-looking statements contained in this MD&A are expressly qualified in their entirety by this cautionary statement. These statements apply only as of the date of this MD&A.

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**Approval**

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The Company's Board of Directors approved the disclosure contained within this MD&A on August 27, 2019.



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**Additional Information**

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Additional information regarding the Company and its business and operations is available on the Company's profile at [www.sedar.com](http://www.sedar.com). Copies of the information can also be obtained by contacting the Company at Loon Energy Corporation 1100, 700 – 4<sup>th</sup> Avenue S.W., Calgary, Alberta, Canada T2P 3J4 (Phone: +1 403 875-2008) or by e-mail at [nholton@loonenergy.com](mailto:nholton@loonenergy.com).