



# MANAGEMENT'S DISCUSSION AND ANALYSIS OF THE CONSOLIDATED FINANCIAL CONDITION AND RESULTS OF OPERATIONS

For the Three and Six Months Ended September 30, 2017



#### Introduction

The following Interim Management Discussion & Analysis ("Interim MD&A") of Eurotin Inc. (the "Company" or "Eurotin") has been prepared to provide material updates to the business operations, liquidity and capital resources of the Corporation since its last management discussion & analysis, being the Management Discussion & Analysis ("Annual MD&A") for the fiscal year ended March 31, 2017. This Interim MD&A does not provide a general update to the Annual MD&A, or reflect any non-material events since the date of the Annual MD&A.

This Interim MD&A has been prepared in compliance with the requirements of section 2.2.1 of Form 51-102F1, in accordance with National Instrument 51- 102 — Continuous Disclosure Obligations. This discussion should be read in conjunction with the Annual MD&A, the audited annual consolidated financial statements of the Company for the years ended March 31, 2017 and March 31, 2016 ("FY 2017" and "FY 2016", respectively) and the unaudited condensed interim consolidated financial statements for the three months ended September 30, 2017 ("Q2 2018") and the six months ended September 30, 2017 ("YTD 2018") together with the notes thereto. Results are reported in Canadian dollars, unless otherwise noted. In the opinion of management, all adjustments (which consist only of normal recurring adjustments) considered necessary for a fair presentation have been included. The results for the three and six months ended September 30, 2017 are not necessarily indicative of the results that may be expected for any future period. Information contained herein is presented as at November 23, 2017 unless otherwise indicated.

The unaudited condensed interim consolidated financial statements for Q2 2018 and YTD 2018, have been prepared using accounting policies consistent with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board and interpretations of the IFRS Interpretations Committee. The unaudited condensed interim consolidated financial statements have been prepared in accordance with International Standard 34, Interim Financial Reporting.

For the purposes of preparing this Interim MD&A, management, in conjunction with the Board of Directors, considers the materiality of information. Information is considered material if: (i) such information results in, or would reasonably be expected to result in, a significant change in the market price or value of Eurotin's common shares; or (ii) there is a substantial likelihood that a reasonable investor would consider it important in making an investment decision; or (iii) it would significantly alter the total mix of information available to investors. Management, in conjunction with the Board of Directors, evaluates materiality with reference to all relevant circumstances, including potential market sensitivity.

Further information about the Company and its operations is available on SEDAR at www.sedar.com.



#### **Caution Regarding Forward-Looking Statements**

This Interim MD&A contains certain forward-looking information and forward-looking statements, as defined in applicable securities laws (collectively referred to herein as "forward-looking statements"). These statements relate to future events or the Company's future performance. All statements other than statements of historical fact are forward-looking statements. Often, but not always, forward-looking statements can be identified by the use of words such as "plans", "expects", "is expected", "budget", "scheduled", "estimates", "continues", "forecasts", "projects", "predicts", "intends", "anticipates" or "believes", or variations of, or the negatives of, such words and phrases, or state that certain actions, events or results "may", "could", "would", "should", "might" or "will" be taken, occur or be achieved. Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those anticipated in such forward-looking statements. The forward-looking statements in this Interim MD&A speak only as of the date of this Interim MD&A or as of the date specified in such statement. Dollar amounts in this MD&A are in Canadian Dollars unless otherwise indicated.

| Forward-looking statements   | Assumptions   | Risk factors   |
|--|---|--|
| For fiscal year 2018, the Company will continue to   | The Company has anticipated all material costs; the operating   | Unforeseen costs to the Company will arise; any  |
| pursue strategic alternatives. The priority is to complete the metallurgical test work and a feasibility study for its   | activities of the Company for the twelve-month period ending September 30, 2018, and the costs associated therewith, will be  | particular operating and evaluating costs may increase or decrease from the date of the estimation; changes in   |
| Oropesa Tin project.   | consistent with Eurotin's current expectations.   | economic conditions.   |
| The Company will be required to raise additional funds in order to meet its ongoing operating expenses and complete its planned exploration and evaluation activities on its projects for the twelve-month period ending September 30, 2018. | The operating and exploration activities of the Company for the twelve-month period ending September 30, 2018 and the costs associated therewith, will be consistent with Eurotin's' current expectations; debt and equity markets and exchange rates and other applicable economic conditions are favourable to Eurotin. | Changes in debt and equity markets; timing and availability of external financing on acceptable terms; increases in costs; environmental compliance and changes in environmental and other local legislation and regulation; interest rate and exchange rate fluctuations; changes in economic conditions. |



Eurotin's' properties may contain economic deposits of precious, base metals and principally Tin. Financing will be available for future exploration and development of Eurotin's properties; the actual results of Eurotin's' exploration and development activities will be favourable; operating, exploration and development costs will not exceed Eurotin's expectations; the Company will be able to retain and attract skilled staff; all requisite regulatory and governmental approvals for exploration projects and other operations will be received on a timely basis upon terms acceptable to Eurotin, and applicable political and economic conditions are favourable to Eurotin; the price of precious, base metals and principally Tin and applicable interest and exchange rates will be favourable to Eurotin; no title disputes exist with respect to the Company's properties.

Precious, base metal and principally Tin price volatility; uncertainties involved in interpreting geological data and confirming title to acquired properties; the possibility that future exploration results will not be consistent with Eurotin's' expectations; availability of financing for and actual results of Eurotin's exploration and development activities; increases in costs; environmental compliance and changes in environmental and other local legislation and regulation; interest rate and exchange rate fluctuations; changes in economic and political conditions; the Company's ability to retain and attract skilled staff.



|                               | T                                      | Γ                               |  |
|-------------------------------|--|---------------------------------|--|
| The Company will be able to   | The exploration activities of the      | Precious and base metal price   |  |
| carry out anticipated         | Company for the twelve-month           | volatility, changes in debt and |  |
| business plans, including     | period ending September 30, 2018,      | equity markets; timing and      |  |
| achieving costs and timing    | and the costs associated therewith,    | availability of external        |  |
| for future exploration on its | will be consistent with Eurotin's      | financing on acceptable terms;  |  |
| property interests.           | current expectations; debt and         | the uncertainties involved in   |  |
|                               | equity markets, exchange and           | interpreting geological data    |  |
|                               | interest rates and other applicable    | and confirming title to         |  |
|                               | economic conditions are favourable     | acquired properties; the        |  |
|                               | to Eurotin; Financing will be          | possibility that future         |  |
|                               | available for Eurotin's exploration    | exploration results will not be |  |
|                               | and development activities and the     | consistent with Eurotin's       |  |
|                               | results thereof will be favourable;    | expectations; increases in      |  |
|                               | the Company will be able to retain     | costs; environmental            |  |
|                               | and attract skilled staff; all         | compliance and changes in       |  |
|                               | applicable regulatory and              | environmental and other local   |  |
|                               | governmental approvals for             | legislation and regulation;     |  |
|                               | exploration projects and other         | interest rate and exchange rate |  |
|                               | operations will be received on a       | fluctuations; changes in        |  |
|                               | timely basis upon terms acceptable     | economic and political          |  |
|                               | to Eurotin; the Company will not be    | conditions; the Company may     |  |
|                               | adversely affected by market           | be unable to retain and attract |  |
|                               | competition; the price of precious     | skilled staff; receipt of       |  |
|                               | and base metals will be favourable     | applicable permits.             |  |
|                               | to Eurotin; no title disputes exist    |                                 |  |
|                               | with respect to Eurotin's properties.  |                                 |  |
|                               |  |                                 |  |
| Sensitivity analysis of       | Based on management's knowledge        | Changes in debt and equity      |  |
| financial instruments.        | and experience of the financial        | markets; interest rate and      |  |
|                               | markets, the Company believes that     | exchange rate fluctuations      |  |
|                               | there would be no material changes     |                                 |  |
|                               | to its results for the three and six   |                                 |  |
|                               | months ended September 30, 2017        |                                 |  |
|                               | as a result of a change in the foreign |                                 |  |
|                               | currency exchange rates or interest    |                                 |  |
|                               | rates.                                 |                                 |  |
|                               |  |                                 |  |



Inherent in forward-looking statements are risks, uncertainties and other factors beyond Eurotin's ability to predict or control. Please also make reference to those risk factors referenced in the "Risks and Uncertainties" section below. Readers are cautioned that the above chart does not contain an exhaustive list of the factors or assumptions that may affect the forward-looking statements, and that the assumptions underlying such statements may prove to be incorrect. Actual results and developments are likely to differ, and may differ materially, from those expressed or implied by the forward-looking statements contained in this Interim MD&A.

Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause Eurotin's actual results, performance or achievements to be materially different from any of its future results, performance or achievements expressed or implied by forward-looking statements. All forward-looking statements herein are qualified by this cautionary statement. Accordingly, readers should not place undue reliance on forward-looking statements. The Company undertakes no obligation to update publicly or otherwise revise any forward-looking statements whether as a result of new information or future events or otherwise, except as may be required by law. If the Company does update one or more forward-looking statements, no inference should be drawn that it will make additional updates with respect to those or other forward-looking statements, unless required by law.

#### **Description of Business**

Eurotin is currently engaged in the exploration of mineral resources properties in Spain. Substantially all of the Company's efforts are devoted to financing and developing these properties.

The Company's head office and principal address in Canada is 320 Bay St, Suite 1600, Toronto, Ontario M5H 4A6. The Company's common shares are listed on the TSX Venture Exchange ("TSX-V", or the "Exchange") under the symbol "TIN".

The Company currently has a 100% interest in the Oropesa Investigation permit property in Spain which is held by its wholly-owned subsidiary, Minas de Estaño de España ("MESPA"), and also has a 60% interest in the Santa Maria Investigation permit property in Spain which is held by its subsidiary, Minas de Estaño de Extremadura ("MESEX"), both are private Spanish limited liability partnership companies.

#### **Trends**

Management regularly monitors economic conditions and estimates their impact on the Company's operations and incorporates these estimates in both short-term operating and longer-term strategic decisions. During the current period, equity markets in Canada continued its signs of improvement, with a number of financings being completed as well as mergers and acquisitions activities. Apart from these factors and the risk factors noted under the heading "Risks and Uncertainties", management is not aware



of any other trends, commitments, events or uncertainties that would have a material effect on the Company's business, financial condition or results of operations. See "Risks and Uncertainties" below.

#### **Corporate Development Highlights**

On April 3, 2017, the Company completed its previously announced private placement offering (the "Offering") of 20,000,000 common shares in the capital of the Company ("Shares") for gross proceeds of \$1,000,000 at a price of \$0.05 per Share. In conjunction with the Offering, Eurotin also completed a proposed shares for debt transaction (the "Transaction") in which the Company issued 24,000,000 Shares at a price of \$0.05 per Share in exchange for the cancellation of accounts payable totaling \$1,200,000 owing to Mark Wellings, a current shareholder, director and officer of the Company.

#### **Exploration and Evaluation Activities**

During Q2 2018, the Company spent \$698,665 (YTD 2018 \$ 1,307,146) on its exploration and evaluation programs at the Oropesa property compared with \$234,797 during Q2 2017 (YTD 2017 \$312,248). The Santa Maria property remains on a care and maintenance basis.

#### **Exploration and Development Costs**

|                      | Three Months End | led September 30, | Six Months Ended September 30, |         |  |
|----------------------|------------------|-------------------|--------------------------------|---------|--|
|                      | 2017             | 2016              | 2017                           | 2016    |  |
|                      | (\$)             | (\$)              | (\$)                           | (\$)    |  |
| Oropesa              |                  |                   |                                |         |  |
| Drilling             | 81,093           | 164,029           | 200,185                        | 164,029 |  |
| Lab & Consultants    | 617,572          | 70,768            | 1,106,961                      | 148,219 |  |
| <b>Total Oropesa</b> | 698,665          | 234,797           | 1,307,146                      | 312,248 |  |

#### **Outlook**

As of September 30, 2017, the Company had a net working capital deficiency of \$1,639,892, which increased as compared to a net working capital deficiency of \$888,976 as at June 30, 2017, mainly due to advances received from an officer, director and shareholder of the Company used in its exploration and evaluation programs at the Oropesa property described above. During 2017, the Company will continue to pursue strategic alternatives. The Company's priority is to complete the metallurgical test work and a feasibility study for its Oropesa tin project. Achievement of this objective remains dependent on the Company's ability to access necessary financing, as required. The Company is looking to acquire further financing through a rights offering or private placement and continues to operate as prudently as possible with an emphasis on cost containment.



#### **Off-Balance-Sheet Arrangements**

As of the date of this filing, the Company does not have any off-balance-sheet arrangements that have, or are reasonably likely to have, a current or future effect on the results of operations or financial condition of the Company, including, and without limitation, such considerations as liquidity and capital resources.

#### **Commitments and contingencies**

The Company's exploration activities are subject to various laws and regulations, including foreign tax laws including tax laws on value added tax and laws and regulations governing the protection of the environment. These laws and regulations are continually changing and generally becoming more restrictive. The Company believes its operations are materially in compliance with all applicable laws and regulations. The Company has made, and expects to make in the future, expenditures to comply with such laws and regulations.

As at September 30, 2017, the Corporation is committed to future minimum payments in Euros under warehouse rents as follows: For the fiscal year ended March 31, 2018, €2,295. For the fiscal year ended March 31, 2019, €765. Total €3,060.

#### **Discussion of Operations**

Three months ended September 30, 2017 ("Q2 2018") and Six Months ended September 30, 2017 ("YTD 2018") compared with the three months ended September 30, 2016 ("Q2 2017") and Six Months ended September 30, 2017 ("YTD 2017")

Eurotin's net loss totaled \$52,251 for Q2 2018 (\$2,094,278 YTD 2018) with basic and diluted loss per share of \$0.00 for Q2 2018 (\$0.03 YTD 2018). This compares with a net loss of \$174,287 for Q2 2017 (\$352,539 YTD 2017) with basic and diluted loss per share of \$0.01 for Q2 2017 (\$0.01 YTD 2017). The increase of \$1,741,739 in net loss YTD 2018 compared with YTD 2017 was principally because:

During YTD 2018, the Company completed a shares for debt transaction in which the Company issued 24,000,000 Shares at a price of \$0.05 per Share in exchange for accounts payable totaling \$1,200,000, under IFRS 2 the Fair Market value of the issued shares at the date of the Transaction was \$0.12, creating a non-cash loss for \$1,680,000.

#### **Liquidity and Financial Position**

Cash used in operating activities was \$204,268 YTD 2018 compared to \$458,260 provided by operating activities in YTD 2017. Operating activities were affected by the net loss of \$2,094,278 YTD 2018; the main driver was the non-cash loss on settlement in debt for shares of \$1,680,000 and the negative change in



non-cash working capital balances of \$210,010 largely because of a decrease in accounts receivables of \$130,962.

At September 30, 2017, Eurotin had \$31,589 in cash and cash equivalents (March 31, 2017 - \$251,241).

Cash used in investing activities during FY 2018 was \$1,307,146 compared with \$312,248 during FY 2017, which was mainly attributable to expenditures on exploration and evaluation assets.

The Company has no operating revenues and therefore must utilize its funds obtained from the equity financing and other financing transactions to maintain its capacity to meet ongoing exploration and operating activities.

The Company's unaudited condensed interim consolidated financial statements have been presented on the basis that the Company will continue as a going concern, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of the business.

During FY 2018, the Company completed a private placement for net proceeds of \$966,762. In conjunction with the aforementioned private placement, Eurotin also completed the Transaction with a related party, which reduced its liabilities by \$1,200,000.

As of September 30, 2017, the Company had 67,988,950 common shares issued and outstanding. There were no warrants or stock options outstanding.

As at September 30, 2017, the Company maintains \$862,810 in advances from a related party included in amounts payable and other liabilities. The Company's credit and interest rate risk remains minimal. Accounts payable and accrued liabilities are short-term and non-interest bearing.

The Company's current and future uses of cash are principally in two areas; namely, funding of its general and administrative expenditures and funding of its investment activities. Those investing activities include the cash components of the cost of exploring and developing its tenements. Management assess its planned expenditures based on the Company's working capital resources, the scope of work required to advance exploration on its projects and the overall condition of the financial markets.

Although the Company's working capital is in a deficit of \$1,639,892 at September 30, 2017, this includes the related party advance of \$862,810 from a major shareholder of the Company committed to the long-term financial health of the Company and, therefore, in reality the working capital position is a deficit of \$777,082. The Company will be required to raise additional capital in order to meet its ongoing operating expenses and complete its planned exploration activities on all of its current projects.

#### **Related Party Transactions**



#### (a) Compensation of key management personnel of the Company

Key management personnel include those persons having authority and responsibility for planning, directing and controlling the activities of the Company as a whole. The Company has determined that key management personnel consist of the Board of Directors and corporate officers, including the Chief Executive Officer and Chief Financial Officer.

|                           | Three Months Ended September 30, |              | Six Months Ended September 30, |              |
|---------------------------|----------------------------------|--------------|--------------------------------|--------------|
|                           | 2017<br>(\$)                     | 2016<br>(\$) | 2017<br>(\$)                   | 2016<br>(\$) |
| Salaries and benefits (1) | 65,000                           | 37,500       | 130,000                        | 84,167       |

<sup>(1)</sup> Other than the Chief Financial Officer, the board of directors and select officers do not have employment or service contracts with the Company. Directors are entitled to directors fees and stock options for their services and officers are also entitled to stock options for their services. During FY 2018, the director fees have been accrued and included in the Company's current liabilities. Since his appointment on November 2015, Mark Wellings, Director and CEO has not, and currently do not receive any compensation.

#### (b) Transactions with related parties

During FY 2018, the Company received \$325,000 (FY 2017 - \$710,000) of advances from Mark Wellings a Director, Officer and Shareholder of the Company, which have been included in the amount payable and other liabilities the amount is unsecured, noninterest bearing and due on demand.

#### **Share Capital**

As of the date of this Interim MD&A, the Company had 67,988,950 issued and outstanding common shares.

#### **Disclosure of Internal Controls**

Management has established processes to provide them sufficient knowledge to support representations that they have exercised reasonable diligence that (i) the unaudited condensed interim consolidated financial statements do not contain any untrue statement of material fact or omit to state a material fact required to be stated or that is necessary to make a statement not misleading in light of the circumstances under which it is made, as of the date of and for the periods presented by consolidated financial statements; and (ii) the unaudited condensed interim consolidated financial statements fairly present in all material respects the financial condition, results of operations and cash flows of the Company, as of the date of and for the periods presented.



In contrast to the certificate required for non-venture issuers under National Instrument 52-109 Certification of Disclosure in Issuers' Annual and Interim Filings ("NI 52-109"), this Venture Issuer Basic Certificate does not include representations relating to the establishment and maintenance of disclosure controls and procedures ("DC&P") and internal control over financial reporting ("ICFR"), as defined in NI-52-109. In particular, the certifying officers filing this certificate are not making any representations relating to the establishment and maintenance of:

- i) controls and other procedures designed to provide reasonable assurance that information required to be disclosed by the issuer in its annual filings, interim filings or other reports filed or submitted under securities legislation is recorded, processed, summarized and reported within the time periods specified in securities legislation; and
- ii) a process to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with the issuer's GAAP (IFRS).

The issuer's certifying officers are responsible for ensuring that processes are in place to provide them with sufficient knowledge to support the representations they are making in this certificate. Investors should be aware that inherent limitations on the ability of certifying officers of a venture issuer to design and implement on a cost effective basis DC&P and ICFR as defined in NI 52-109 may result in additional risks to the quality, reliability, transparency and timeliness of interim and annual filings and other reports provided under securities legislation.

#### **Risks and Uncertainties**

An investment in the securities of the Company is highly speculative and involves numerous and significant risks. Such investment should be undertaken only by investors whose financial resources are sufficient to enable them to assume these risks and who have no need for immediate liquidity in their investment. Prospective investors should carefully consider the risk factors that have affected, and which in the future are reasonably expected to affect, the Company and its financial position. Please refer to the section entitled "Risks Factors Relating to the Company's Business and Industry" in the Company's Annual MD&A for the fiscal year ended March 31, 2017, available on SEDAR at <a href="https://www.sedar.com">www.sedar.com</a>.



|                         | Three Months Ended September 30, |              | Six Months Ended September 30, |              |
|-------------------------|----------------------------------|--------------|--------------------------------|--------------|
|                         | 2017<br>(\$)                     | 2016<br>(\$) | 2017<br>(\$)                   | 2016<br>(\$) |
| Salaries and Bennefits  | 32,367                           | 53,341       | 120,224                        | 99,179       |
| Director fees           | 10,000                           | 10,000       | 20,000                         | 20,000       |
| Profesional fees        | 88,403                           | 58,012       | 180,986                        | 133,413      |
| Amortization            | -                                | 5,067        | -                              | 10,130       |
| Administrative Expenses | 20,629                           | 32,817       | 51,474                         | 71,197       |
| Investor Relations      | 387                              | 7,695        | 7,730                          | 10,526       |
| Travel Expenses         | 10,047                           | 25,815       | 28,350                         | 32,766       |
| Foreign Exchange        | - 109,334                        | 8,741        | 6,643                          | 2,530        |
|                         | 52,499                           | 201,488      | 415,407                        | 379,741      |

#### **Subsequent Events**

Subsequent to September 30, 2017, the Company received advances totaling \$573,427.50 from Mark Wellings a current shareholder, director and officer of the Company.

On October 23, 2017, the Company announced that it has submitted an application to the Junta de Andalucía for an Exploitation License at its Oropesa tin project in Spain.

#### Other information

Additional information about the Company is available on www.sedar.com