

# SustainCo Inc.

Condensed Interim Consolidated Financial Statements

For the three and nine months ended May 31, 2017 and 2016

(Unaudited, Expressed in Canadian Dollars)

## **Notice of No Auditor Review of Interim Financial Statements**

Under National Instrument 51-102, Part 4, subsection 4.3(3)(a), if an auditor has not performed a review of the interim financial statements, they must be accompanied by a notice indicating that the financial statements have not been reviewed by an auditor.

The accompanying unaudited condensed interim consolidated financial statements of the Company have been prepared by and are the responsibility of the Company's management.

The Company's independent auditor has not performed a review of these financial statements in accordance with standards established by the Chartered Professional Accountants of Canada for a review of interim financial statements by an entity's auditor.



•		May 31,		August 31
		2017		2016
Assets		2017		2010
Current assets				
Cash	\$	679,522	\$	20,400
Accounts receivable, net of \$146,424 allowance (Aug 31, 2016 - \$214,367)	Ψ	3,566,727	Ψ	3,950,863
Unbilled receivables		787,120		688,882
Inventories (note 4)		310,955		295,740
Prepaid expenses		127,405		89,790
Treputa expenses		5,471,729		5,045,675
Property and equipment (note 5)		87,463		131,251
Intangible assets (note 7)		237,917		286,667
Goodwill (note 6)		599,802		599,802
	\$	6,396,911	\$	6,063,395
iabilities				
Current liabilities				
Trade payables and accrued liabilities	\$	2,440,012	\$	2,627,851
Bank indebtedness (note 12)		-		60,357
Acquisition payable		60,000		60,000
Deferred revenue		1,142,811		1,074,798
Notes payable (note 13)		80,500		100,000
Due to related parties (note 9)		-		374,602
		3,723,323		4,297,608
Notes payable (note 13)		651,664		599,451
		4,374,987		4,897,059
Shareholders' equity				
Share capital (note 8)		20,061,132		20,061,132
Shares to be issued (note 8)		500,000		-
Share-based payment reserve (note 8)		2,144,551		2,142,152
Deficit		(20,683,759)		(21,036,948
		2,021,924		1,166,336
	\$	6,396,911	\$	6,063,395

The accompanying notes are an integral part of these consolidated financial statements.

Nature of operations and going concern (note 1)

Subsequent events (note 17)

Approved on behalf of the Board	
Signed: "Emlyn J. David"	Signed: "Michael Galloro"
Director	Director

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# Condensed Interim Consolidated Statements of Income (Loss) and Comprehensive Income (Loss)

(Unaudited, Expressed in Canadian Dollars)

•	For the three months ended				For the n	ine	months ended
	May 31, 2017		May 31, 2016		May 31, 2017		May 31, 2016
Sales (note 15)	\$ 3,515,750	\$	4,333,584 \$	•	10,494,833	\$	10,872,198
Cost of sales (note 4)	2,572,133		3,267,642		7,737,105		8,251,874
Gross profit	943,617		1,065,942		2,757,728		2,620,324
General and administrative (note 11)	746,668		874,143		2,331,223		2,549,460
Amortization and depreciation (note 5 & 7)	25,834		59,146		98,141		108,992
Finance expense (note 9, 12 & 13)	21,988		185,444		71,864		538,409
Share-based payments (note 8)	-		11,889		2,399		58,426
Loss (gain) on disposal of equipment (note 5)	1,905		-		(4,088)		-
Gain on settlement of payables (note 9)	(95,000)		-		(95,000)		
Income (loss) from operations before income taxes	242,222		(64,680)		353,189		(634,963)
Income tax - deferred	-		-		-		27,000
Net income (loss) and comprehensive income (loss)	\$ 242,222	\$	(64,680) \$	•	353,189	\$	(607,963)
Net income (loss) per share							
Basic and diluted	\$ 0.03	\$	(0.03) \$	•	0.04	\$	(0.26)
Weighted average shares outstanding	9,442,890		2,337,090		9,442,890		2,337,090

The accompanying notes are an integral part of these consolidated financial statements.



# Condensed Interim Consolidated Statements of Changes in Shareholders' Equity (Deficiency)

(Unaudited, Expressed in Canadian Dollars)

	Share Capital	Shares to be issued	Share-based ment reserve	Deficit	Total
Balance, August 31, 2015	\$ 15,442,371	\$ -	\$ 1,600,869	\$ (20,318,882)	\$ (3,275,642)
Share-based payments	-	-	58,426	-	58,426
Net loss for the period	-	-	-	(607,963)	(607,963)
Balance, May 31, 2016	\$ 15,442,371	\$ -	\$ 1,659,295	\$ (20,926,845)	\$ (3,825,179)
Balance, August 31, 2016	\$ 20,061,132	\$ -	\$ 2,142,152	\$ (21,036,948)	\$ 1,166,336
Shares to be issued	_	500,000	-	_	500,000
Share-based payments	-	-	2,399	-	2,399
Net income for the period	-	-	-	353,189	353,189
Balance, May 31, 2017	\$ 20,061,132	\$ 500,000	\$ 2,144,551	\$ (20,683,759)	\$ 2,021,924

The accompanying notes are an integral part of these consolidated financial statements.



## Condensed Interim Consolidated Statements of Cash Flows

(Unaudited, Expressed in Canadian Dollars)

	For the thr	ree months ended	For the nine	e months ended
	May 31, 2017	May 31, 2016	May 31, 2017	May 31, 2016
Cash flow from operating activities				
Net income (loss)	242,222	(64,680) \$	353,189 \$	(607,963)
Add (deduct) items not involving cash				
Accretion	17,990	16,428	52,214	41,331
Amortization and depreciation	25,834	59,146	98,141	108,992
Share-based payments	-	11,889	2,399	58,426
Deferred income taxes	-	-	-	(27,000)
Loss (gain) on disposal of equipment	1,905	-	(4,088)	-
Gain on settlement of payables	(95,000)	-	(95,000)	-
Change in non-cash working capital				
Accounts receivable	618,700	267,036	384,136	(279,663)
Unbilled receivables	287,418	(132,017)	(98,238)	(462,339)
Inventory	(984)	(17,315)	(15,215)	9,373
Prepaid expenses	(28,909)	(47,732)	(37,615)	(48,097)
Deferred revenue	(181,257)	(142,945)	68,013	607,242
Accounts payable and accrued liabilities	(89,989)	(196,446)	(92,839)	395,840
	797,930	(246,636)	615,097	(203,858)
Cash flow from financing activities				
Shares to be issued	500,000	-	500,000	-
Issuance of notes payable	-	100,000	-	100,000
Repayment of notes payable	(9,000)	-	(19,500)	-
Advance from related party	2,642	31,320	14,306	379,225
Repayment to related party	(378,908)	-	(388,908)	-
Proceeds from (repayment of) bank indebtedness, net	(296,526)	185,907	(60,357)	(210,217)
	(181,792)	317,227	45,541	269,008
Cash flow from investing activities				
Investment in property and equipment	(2,450)	(65,632)	(17,417)	(77,569)
Proceeds from sale of property and equipment	3,214	-	15,901	-
	764	(65,632)	(1,516)	(77,569)
Increase (decrease) in cash	616,902	4,959	659,122	(12,419)
Cash, beginning of period	62,620	15,664	20,400	33,042
Cash, ending of period	679,522	S 20,623 <b>\$</b>	679,522 \$	20,623

The accompanying notes are an integral part of these consolidated financial statements.



For the three and nine months ended May 31, 2017 and May 31, 2016 (Unaudited)

# 1. Nature of Operations and Going Concern

SustainCo Inc. (the "Company" or "SustainCo"), was incorporated under the *Canada Business Corporation Act* on August 22, 2008. The address of the Company's corporate office is 1 Royal Gate Blvd., Suite D, Vaughan, Ontario, Canada. The Company is listed on the TSX Venture Exchange Inc. (the "TSX-V" or the "Exchange") under the trading symbol "SMS".

SustainCo conducts its operations through two wholly-owned subsidiaries, Clean Energy Developments Corp. ("CleanEnergy") and VCI CONTROLS Inc. ("VCI" or "VCI CONTROLS").

CleanEnergy is a Canadian industry leading geoexchange company that provides heating and cooling solutions for residential and commercial buildings using energy from the earth. It provides a complete energy solution and is able to provide engineering and design, geo installation, equipment and control systems as well as manage the complete project.

VCI is a leading supplier of building technologies and services that improve comfort, safety, energy efficiency, and occupant productivity. It is an industry leader in the development of intelligent building technology, including the integration of all building systems utilizing the latest in communications technologies and standards. VCI's business focuses on digital controls and mechanical services, performance monitoring, and energy efficiency solutions.

These consolidated financial statements are prepared on the assumption that the Company is a going concern, which contemplates the realization of assets and the settlement of liabilities in the normal course of operations. While the Company has turned a profit for the nine months ended May 31, 2017, over the past two years the Company has incurred significant losses including operating losses for the years ended August 31, 2016 and 2015 of \$718,066 and \$1,329,440 respectively. As a result, the Company has an accumulated deficit of \$20,683,759 and working capital of 1,748,406 at May 31, 2017. These consolidated financial statements do not include any adjustments to the carrying values and classifications of assets and liabilities that would be necessary should the Company be unable to continue as a going concern.



For the three and nine months ended May 31, 2017 and 2016 (Unaudited)

# 2. Basis of Presentation

### Statement of compliance

The Company's condensed interim consolidated financial statements have been prepared in accordance with IAS 34, "Interim Financial Reporting". These condensed interim consolidated financial statements do not include all notes of the type normally included within the annual financial report and should be read in conjunction with the audited financial statements of the Company for the year ended August 31, 2016, which has been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board.

These financial statements were authorized for issue by the Board of Directors on July 26, 2017.

### Basis of measurement and functional currency

The condensed interim consolidated financial statements are prepared on the historical cost basis.

The condensed interim consolidated financial statements are presented in Canadian dollars, the Company's functional currency.

### **Principles of consolidation**

The Company consolidates its interest in entities which it controls. Control comprises the power to govern an entity's financial and operating policies so as to obtain benefits from its activities. All intercompany balances and transactions have been eliminated.

# 3. Summary of Significant Accounting Policies

These condensed interim consolidated financial statements have been prepared following the same accounting policies used in the preparation of the audited financial statements of the Company for the year ended August 31, 2016.

The Company adopted Amendments to IAS 1, Presentation of Financial Statements ("IAS 1"). The Company will be required to adopt amendments to IAS 1, which includes amendments to further encourage companies to apply judgment in determining what information to disclose in their financial statements for annual periods beginning on or after January 1, 2016. There was no material impact to the financial statements.

## **Use of estimates**

The preparation of these condensed interim consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the end of the reporting period and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The critical assumptions concerning the key sources of estimation uncertainty are consistent with those in the audited financial statements of the Company for the year ended August 31, 2016.



For the three and nine months ended May 31, 2017 and 2016 (Unaudited)

# 4. Inventories

The Company maintains inventory, which consist of raw materials, equipment and spare parts for sale or for use.

Total raw materials, equipment and spare parts charged to cost of sales for the three and nine months ended May 31, 2017 was \$671,736 and \$2,266,696 (2016 - \$1,029,950 and \$2,294,033).

# 5. Property and Equipment

	Computer			F	urniture &		Leasehold	
	equi pment	Equipment	Vehicles		fixtures	imp	provements	 Total
Cost								
At August 31, 2015	\$ 176,164	\$ 106,905	\$ 35,734	\$	248,798	\$	32,591	\$ 600,192
Additions	81,450	11,202	-		-		-	92,652
Disposals	(80,007)	(16,663)	-		(18,246)		(20,250)	(135,166)
At August 31, 2016	177,607	101,444	35,734		230,552		12,341	557,678
Additions	4,728	9,183	-		3,506		-	17,417
Disposals	(13,953)	-	(19,693)		(14,493)		(3,000)	(51,139)
At May 31, 2017	\$ 168,382	\$ 110,627	\$ 16,041	\$	219,565	\$	9,341	\$ 523,956
Accumulated depreciation								
At August 31, 2015	\$ 135,483	\$ 84,018	\$ 26,763	\$	199,925	\$	26,061	\$ 472,250
Expense for the year	44,540	7,948	2,826		23,416		1,880	80,610
Disposals	(75,590)	(14,593)	-		(16,000)		(20,250)	(126,433)
At August 31, 2016	104,433	77,373	29,589		207,341		7,691	426,427
Expense for the period	38,719	5,681	1,289		2,294		1,408	49,391
Disposals	(6,888)	-	(17,270)		(12,167)		(3,000)	(39,325)
At May 31, 2017	\$ 136,264	\$ 83,054	\$ 13,608	\$	197,468	\$	6,099	\$ 436,493
Net book value								
At August 31, 2016	\$ 73,174	\$ 24,071	\$ 6,145	\$	23,211	\$	4,650	\$ 131,251
At May 31, 2017	\$ 32,118	\$ 27,573	\$ 2,433	\$	22,097	\$	3,242	\$ 87,463

# 6. Goodwill

The Company completed the acquisition of VCI in fiscal 2014, resulting in goodwill of \$599,802.



For the three and nine months ended May 31, 2017 and 2016 (Unaudited)

# 7. Intangible Assets

	Custome	r relationships	Brand or trade name		Total
Cost					
At August 31, 2016 & May 31, 2017	\$	395,000	\$	135,000	\$ 598,000
Accumulated depreciation					
At August 31, 2015	\$	178,333	\$	-	\$ 246,333
Expense for the year		65,000		-	65,000
At August 31, 2016	\$	243,333	\$	-	\$ 311,333
Expense for the period		48,750		-	48,750
At May 31, 2017	\$	292,083	\$	-	\$ 360,083
Net book value					
At August 31, 2016	\$	151,667	\$	135,000	\$ 286,667
At May 31, 2017	\$	102,917	\$	135,000	\$ 237,917

# 8. Share Capital

### (a) Authorized

An unlimited number of common shares

#### (b) Issued

	Number of shares	Amount
Issued as at August 31, 2016 and May 31, 2017	9,442,890 \$	20,061,132

### (c) Shares to be issued

Cash proceeds of \$500,000 related to a non-brokered private placement was received in advance during the period ended May 31, 2017. The private placement closed on June 14, 2017 (note 17).

### (d) Stock options

The Company adopted a stock option plan under which it is authorized to grant options to officers, directors, employees, and consultants enabling them to acquire up to 10% of the issued and outstanding common stock of the Company. The options granted can be exercised for a maximum of 5 years and vest as determined by the Board of Directors. The exercise price of each option may not be less than the discounted fair market value of the common shares on the date of grant.

The option details of the Company are as follows:

	Weighted average					
		remaining life				
Weighted average exercise price	<b>Number of Options</b>	(years)	Vested			
\$2.00	77,500	2.84	77,500			
\$13.60	35,000	0.84	35,000			
Balance at May 31, 2017	112,500	2.22	112,500			



For the three and nine months ended May 31, 2017 and 2016 (Unaudited)

# 8. Share Capital – continued

# (d) Stock options (continued)

On September 1, 2016, 17,500 stock options exercisable at \$10.00 expired. For the three and nine months ended May 31, 2017, the Company recognized share-based payment expense of \$nil and \$2,399 (2016 - \$11,889 and \$58,426).

## (e) Warrants

Weighted average exercise price	Number of warrants	Weighted average remaining life (years)
\$0.65	1,251,750	4.19
\$5.00	25,375	0.03
Balance at May 31, 2017	1,277,125	4.11

# (f) Agent options

	Number of agent	Number of agent Weighted average Weighted	
	options	exercise price	remaining life
Outstanding, May 31, 2017	1,309	\$5.00	0.03



For the three and nine months ended May 31, 2017 and 2016 (Unaudited)

# 9. Related Party Balances and Transactions

(a) Due to related parties is as follows:

	May 31, 2017	August 31, 2016
Promissory notes payable (i)	\$ -	\$ 90,917
Consideration payable (ii)	-	125,000
Demand loan payable (iii)	-	158,685
	\$ -	\$ 374,602

- (i) Notes payable to a corporation controlled by an officer and director of the Company bearing interest at 12% per annum. During the nine months ended May 31, 2017, \$97,344 was repaid, which consists of \$90,917 in promissory notes (August 31, 2016 \$90,000) and accrued interest of \$6,427. Total interest expense on these promissory notes for the three and nine months ended May 31, 2017 was \$1,160 and \$6,427.
- (ii) A corporation that previously held significant influence over the Company is owed \$125,000 (August 31, 2016 \$125,000), which is outstanding consideration payable for the qualifying transaction. These amounts are non-interest bearing and are due on demand. During the nine months ended May 31, 2017, this amount owing was settled for \$30,000, resulting in a gain on settlement of debt of \$95,000.
- (iii) The Company has a demand loan outstanding in the amount of \$152,250 from a corporation controlled by an officer and director of the Company bearing interest at 8% per annum. Total accrued interest on the demand loan was \$14,314. During the nine months ended May 31, 2017, total amount of \$166,564 was repaid. During the three and nine months ended May 31, 2017, interest of \$1,482 and \$7,879 has accrued on the balance.

#### Additional related party disclosures

(b) During the period, rent of \$nil (2016 - \$15,500) was paid to a company controlled by a former officer of the Company, for additional office space used by the Company.



For the three and nine months ended May 31, 2017 and 2016 (Unaudited)

# 10. Financial Instruments and Risk Management

#### Capital management

The Company's capital currently consists of debt and equity (deficiency). Its principal sources of cash are from operations, the issuance of common shares and debt. The Company's objective is to maintain a strong capital base so as to maintain investor, creditor and market confidence.

The Company intends to maintain a flexible capital structure consistent with the objectives mentioned above and to respond to changes in economic conditions and the risk characteristics of underlying assets. In order to maintain or adjust its capital structure, the Company may issue new shares, raise secured debt or refinance existing debt with different characteristics.

VCI is subject to a financial covenant related to its bank indebtedness which consists of a maximum threshold for its liabilities to tangible net worth ratio (note 12).

# Financial instrument risk exposure and management

## Liquidity risk

The Company is exposed to liquidity risk or the risk of not meeting its financial obligations as they come due. The Company constantly monitors and manages its cash flows to assess the liquidity necessary to fund operations (note 1).

The carrying value of accounts receivable, trade payables and accrued liabilities, bank indebtedness, acquisition payable, notes payable, and due to related parties reflected in the consolidated statement of financial position approximates fair value because of the short-term nature of these instruments. The fair value of debentures approximates their carrying value.

#### Credit risk

The Company's cash is held at chartered Canadian financial institutions. Management reviews the strength of these institutions on a regular basis.

Accounts receivable subject the Company to credit risk. The Company believes the remaining amounts will be collected. Holdbacks are received upon substantial completion of the projects.

Accounts receivable aging	May 31, 2017	August 31, 2016
Within 30	\$ 1,577,657	\$ 1,868,206
31 to 60	465,906	670,473
61 to 90	660,498	453,736
Over 90	437,990	574,648
Holdbacks	424,676	383,800
Total accounts receivable	\$ 3,566,727	\$ 3,950,863

The maximum exposure is limited to the carrying amount of financial assets on the consolidated statement of financial position that includes cash and accounts receivable.



For the three and nine months ended May 31, 2017 and 2016 (Unaudited)

# 10. Financial Instruments and Risk Management – continued

#### Interest rate risk

Debentures owed by the Company are fixed rate instruments. The Company is subject to interest rate risk from its bank indebtedness, which is subject to a floating interest rate, which changes based on prevailing market conditions.

#### **Concentration risk**

The concentration of revenue generated from major customers is not significant, with the three largest customers combined accounting for less than 25% of gross revenue.

### Foreign exchange risk

The Company purchases a portion of its inventory in United States dollars ("USD") and does not currently engage in hedging activities. Accordingly, the Company is exposed to foreign exchange risk on a portion of its accounts payable and accrued liabilities and its USD bank account balances. However, the foreign exchange exposure to the Company at this time is not significant.

# 11. General and Administrative Expense

	For the three months ended				For the nine months ended			
	May 31, 2017		May 31, 2016		May 31, 2017		May 31, 2016	
Salaries and wages	\$ 428,968	\$	560,261	\$	1,334,013	\$	1,489,509	
Office expense	216,460		206,465		599,355		611,634	
Professional and consulting fees	53,150		94,262		241,833		352,070	
Travel	51,594		18,811		113,371		61,739	
Bad debts	(3,504)		(5,656)		42,651		34,508	
	\$ 746,668	\$	874,143	\$	2,331,223	\$	2,549,460	

### 12. Bank Indebtedness

As at May 31, 2017, bank indebtedness was \$nil (August 31, 2016 - \$60,357).

The demand operating loan bears interest at the Royal Bank prime rate plus 3.60% (6.30% at May 31, 2017). Security for the above indebtedness is comprised of a general security agreement, and postponement and assignment of claim of amounts due to related parties. The Company previously entered into a forbearance agreement with the bank, which reduces the operating loan maximum to \$650,000.

During the nine months ended May 31, 2017, interest of approximately \$4,198 (2016 - \$9,099) related to the above indebtedness has been charged to interest expense.

VCI is subject to a financial covenant related to its bank indebtedness which consists of a maximum threshold for its liabilities to tangible net worth ratio. At May 31, 2017, VCI is in compliance with this financial covenant.



For the three and nine months ended May 31, 2017 and 2016 (Unaudited)

# 13. Notes Payable

The Company repaid \$19,500 of notes payable during the nine months ended May 31, 2017. \$80,500 remain, which are repayable upon demand and are non-interest bearing.

In addition, the Company has \$834,500 of promissory notes payable outstanding as at May 31, 2017. The Company recognized accretion interest of \$17,990 and \$52,214 during the three and nine months ended May 31, 2017 (2016 - \$nil and \$nil related to this note).

# 14. Contingent Liabilities and Commitments

The Company has a lease commitment for the rental of office space and vehicles. The minimum payments payable over the next five years are as follows:

Total	\$ 699,636
Thereafter	15,713
2021	52,999
2020	77,130
2019	155,974
2018	302,672
2017	\$ 95,148

# 15. Revenues

	For the three months ended				For the nine months ended				
	May 31, 2017		May 31, 2016		May 31, 2017		May 31, 2016		
Construction and other project revenue	\$ 2,449,589	\$	3,396,310	\$	7,528,673	\$	8,121,274		
Repairs revenue	180,284		376,697		555,991		997,123		
Service revenue	881,371		544,376		2,392,810		1,563,620		
Product revenue	4,506		16,201		17,359		190,181		
	\$ 3,515,750	\$	4,333,584	\$	10,494,833	\$	10,872,198		



For the three and nine months ended May 31, 2017 and 2016 (Unaudited)

# 16. Segmented Information

		Geoexchange	Controls and Mechanical	
Three months ended May 31, 2017	Corporate	services	contracting	Total
Capital expenditures	\$ -	\$ -	\$ 2,450	\$ 2,450
Statement of operations				
Revenue	-	74,582	3,441,168	3,515,750
Cost of sales	-	(77,362)	(2,494,771)	(2,572,133)
General and administrative	(131,504)	(21,815)	(593,349)	(746,668)
Finance expense	(19,407)	(196)	(2,385)	(21,988)
Amortization and depreciation	-	(112)	(25,722)	(25,834)
Loss on disposal of equipment	-	-	(1,905)	(1,905)
Gain on settlement of payables	95,000	-	-	95,000
Segmented (loss) income	\$ (55,911)	\$ (24,903)	\$ 323,036	\$ 242,222

				Controls and	_
		(	Geoexchange	Mechanical	
Three months ended May 31, 2016	Corporate		services	contracting	Total
Capital expenditures	\$ -	\$	-	\$ 65,632	\$ 65,632
Statement of operations					
Revenue	-		494,487	3,839,097	4,333,584
Cost of sales	-		(444,316)	(2,823,326)	(3,267,642)
General and administrative	(167,435)		(3,370)	(703,338)	(874,143)
Finance expense	(178,606)		(624)	(6,214)	(185,444)
Share-based payments	(11,889)		-	-	(11,889)
Amortization and depreciation	-		(21,725)	(37,421)	(59,146)
Segmented (loss) income	\$ (357,930)	\$	24,452	\$ 268,798	\$ (64,680)



For the three and nine months ended May 31, 2017 and 2016 (Unaudited)

# 16. Segmented Information – continued

Nine months ended May 31, 2017	Corporate	Geoexchange services	Controls and Mechanical contracting	Total
Capital expenditures	\$ - \$	9,183	8,234 \$	17,417
Total assets	96,959	505,029	5,794,923	6,396,911
Statement of operations				
Revenue	-	382,235	10,112,598	10,494,833
Cost of sales	-	(265,515)	(7,471,590)	(7,737,105)
General and administrative	(376,463)	(171,725)	(1,783,035)	(2,331,223)
Finance expense	(59,540)	87	(12,411)	(71,864)
Share-based payments	(2,399)	-	-	(2,399)
Amortization and depreciation	-	(262)	(97,879)	(98,141)
Gain on disposal of equipment	-	-	4,088	4,088
Gain on settlement of payables	95,000	-	-	95,000
Segmented (loss) income	\$ (343,402) \$	(55,180) \$	5 751,771 \$	353,189

			Controls and	
		Geoexchange	Mechanical	
Nine months ended May 31, 2016	Corporate	services	contracting	Total
Capital expenditures	\$ -	\$ -	\$ 77,569	\$ 77,569
Total assets	22,856	637,825	5,517,011	6,177,692
Statement of operations				
Revenue	-	1,121,949	9,750,249	10,872,198
Cost of sales	-	(990,388)	(7,261,486)	(8,251,874)
General and administrative	(566,245)	(217,074)	(1,766,141)	(2,549,460)
Finance expense	(521,181)	(1,254)	(15,974)	(538,409)
Share-based payments	(58,426)	-	-	(58,426)
Amortization and depreciation	-	(24,264)	(84,728)	(108,992)
Income tax recovery - deferred	-	-	27,000	27,000
Segmented (loss) income	\$ (1,145,852)	\$ (111,031)	\$ 648,920	\$ (607,963)



For the three and nine months ended May 31, 2017 and 2016 (Unaudited)

# 17. Subsequent Events

On June 7, 2017, the Company announced that it intends to complete a private placement offering (the "Offering") for aggregate gross proceeds of \$950,000, issuing an aggregate of 6,333,333 common shares at a price of \$0.15 per share, to an insider of the Company. The Offering is subject to the approval of disinterested shareholders and the TSX Venture Exchange. The proceeds of the Offering will be used to help secure a surety facility and general working capital. The common shares issued pursuant to the Offering are subject to a four month hold.

On June 14, 2017, the Company announced that it has completed the Offering announced on June 7, 2017, above. The Company received the approval of disinterested shareholders in respect of the Offering.