

SustainCo Inc.

Condensed Consolidated Interim Financial Statements

For the three and nine months ended May 31, 2014 and 2013

(Unaudited)

(Expressed in Canadian Dollars)



Notice of No Auditor Review of Interim Financial Statements

Under National Instrument 51-102, Part 4, subsection 4.3(3)(a), if an auditor has not performed a review of the interim financial statements, they must be accompanied by a notice indicating that the financial statements have not been reviewed by an auditor.

The accompanying condensed consolidated interim financial statements of the Company have been prepared by and are the responsibility of the Company's management.

The Company's independent auditor has not performed an audit or review of these condensed consolidated interim financial statements in accordance with standards established by the Canadian Institute of Chartered Accountants.



Condensed Consolidated Statements of Financial Position

(Unaudited - Expressed in Canadian Dollars)

		May 31,	August 31,
		2014	2013
Assets			
Current assets			
Cash and cash equivalents	\$, ,	\$ 1,594,877
Accounts receivable, net of \$40,000 allowance (August 31, 2013 - \$73,313)		3,027,451	749,698
Unbilled receivables		446,705	-
Inventories (note 4)		395,228	57,395
Prepaid expenses		438,854	31,736
Current assets held for sale (note 15)		-	23,606,036
		6,600,951	26,039,742
Property and equipment (note 6)		199,214	54,137
Intangible assets (note 7)		244,500	282,000
Goodwill and unallocated purchase price (note 5)		1,001,552	-
Deferred income taxes		6,000	-
Non-current assets held for sale (note 15)		-	12,154,558
	\$	8,052,217	\$ 38,530,437
Liabilities			
Current liabilities			
Trade payables and accrued liabilities	\$	2,291,649	\$ 1,350,489
Bank indebtedness (note 16)	Ċ	1,064,394	-
Acquisition payable (note 5)		600,000	-
Deferred revenue		369,377	54,368
Due to related party (note 9)		128,199	978,146
Notes payable (note 13)		5,075,000	2,800,000
Current liabilities held for sale (note 15)		-	32,595,216
		9,528,619	37,778,219
Non-current liabilities held for sale (note 15)		-	165,378
		9,528,619	37,943,597
Shareholders' equity			
Share capital (note 8)		15,036,121	14,188,904
Share-based payment reserve (note 8)		1,455,935	1,455,935
Deficit		(17,968,458)	(15,057,999)
		(1,476,402)	586,840
	\$		\$ 38,530,437

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.

Subsequent events (note 19)

Director	Director
Signed: "Emlyn J. David"	Signed: "Michael Galloro"
Approved on behalf of the Board	



Condensed Consolidated Statements of Loss and Comprehensive Loss

(Unaudited - Expressed in Canadian Dollars)

(Unauanea - Expressea in Canadian Bonars)	Three months ended May 31,				Nine months end	ended May 31,	
		2014	2013		2014	2013	
Sales	\$	2,370,561 \$	1,008,499	\$	5,584,392 \$	3,125,117	
Cost of sales (note 4)		2,053,110	920,884		4,826,155	2,488,850	
Gross margin		317,451	87,615		758,237	636,267	
Marketing, general and administrative (note 12)		890,142	612,460		2,432,871	1,670,044	
Research and development		(44,509)	-		5,925	-	
Share-based payments (note 8)		-	1,018,770		-	1,192,575	
Loss (gain) on disposal of equipment		(3,837)	-		14,644	-	
Amortization and depreciation (note 6&7)		27,479	5,838		69,456	17,628	
		869,275	1,637,068		2,522,896	2,880,247	
Loss from continuing operations before finance							
expense, transaction costs, and income taxes		(551,824)	(1,549,453)		(1,764,659)	(2,243,980)	
Finance expense		160,348	58,596		404,741	69,026	
Income taxes		2,457	-		10,457	-	
Transaction costs (note 5)		2,557	-		26,167	226,613	
Net loss from continuing operations		(717,186)	(1,608,049)		(2,206,024)	(2,539,619)	
Discontinued operations (note 15)		-	(43,064)		(704,435)	672,797	
Net loss and comprehensive loss	\$	(717,186) \$	(1,651,113)	\$	(2,910,459) \$	(1,866,822)	
Net loss per share							
Basic and diluted from continuing operations	\$	(0.02) \$	(0.05)	\$	(0.06) \$	(0.10)	
Basic and diluted from discontinued operations	\$	- \$	(0.03)	\$	(0.02) \$	0.10)	
basic and unuted from discontinued operations	Φ	- 5	(0.01)	Φ	(0.02) \$	0.03	
Weighted Average shares outstanding		42,297,357	29,440,217		36,645,867	24,837,954	

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.



Condensed Consolidated Statements of Changes in Shareholders' Equity

(Unaudited - Expressed in Canadian Dollars)

	Share		Share-based			
	Capital	pay	yment reserve		Deficit	Total
Balance, August 31, 2012	\$ 7,901,791	\$	242,103	\$	(1,744,482)	\$ 6,399,412
Shares issued for Urban Mechanical	5,278,419		-		-	5,278,419
Private placement, net of issuance costs	1,008,694		74,172		-	1,082,866
Share-based payments	-		1,192,575		-	1,192,575
Net loss for the period	-		-		(1,866,822)	(1,866,822)
Balance, May 31, 2013	\$ 14,188,904	\$	1,508,850	\$	(3,611,304)	\$ 12,086,450
Balance, August 31, 2013	\$ 14,188,904	\$	1,455,935	\$	(15,057,999)	\$ 586,840
Private placement, net of issuance costs	847,217		-		-	847,217
Net loss for the period	-		-		(2,910,459)	(2,910,459)
Balance, May 31, 2014	\$ 15,036,121	\$	1,455,935	\$((17,968,458)	\$ (1,476,402)

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.



Condensed Consolidated Statements of Cash Flows

(Unaudited - Expressed in Canadian Dollars)

(Unaudited - Expressed in Canadian Dollars)	Three months ended May 31,		Nine months ended May 31,				
		2014	2013		2014		2013
Cash flow from operating activities							
Net loss from continuing operations	\$	(717,186)	\$ (1,608,049)	\$	(2,206,024)	\$	(2,539,619)
Add (deduct) items not involving cash			, , , , ,				, , , ,
Amortization and depreciation		29,862	5,838		69,456		17,628
Income taxes		-	_		8,000		_
Share-based payments		-	1,018,770		-		1,192,575
Loss (gain) on disposal of equipment		14,644	-		35,508		_
Change in non-cash working capital							
Accounts receivable		(94,711)	(65,190)		584,615		(479,495)
Unbilled receivables		(36,866)	_		(446,705)		_
Prepaid expenses		(73,694)	14,690		(334,185)		43,469
Inventory		(8,598)	(87,030)		33,482		(95,019)
Deferred revenue		369,377	_		315,009		-
Accounts payable and accrued liabilities		(270,010)	446,630		(525,517)		36,330
Cash used in continuing operations		(787,182)	(274,341)		(2,466,361)		(1,824,131)
Cash generated (used) by discontinued operations		-	579,964		(1,815,391)		176,551
		(787,182)	305,623		(4,281,752)		(1,647,580)
Cash flow from financing activities							
Private placement, net of issuance costs		(17,033)	-		847,217		1,082,866
Issuance of short-term notes payable		-	487,500		-		487,500
Issuance of notes payable		100,000	700,000		1,850,000		700,000
Repayment of notes payable		(75,000)	-		(75,000)		-
Due to related party		-	-		(349,947)		-
Repayment of bank indebtedness, net		(26,097)	-		(110,521)		-
Repayment of VCI loan payable		-	-		(625,000)		-
Repayment of finance leases, net		-	(871)		-		(3,362)
Cash generated (used) by continuing operations		(18,130)	1,186,629		1,536,749		2,267,004
Cash generated (used) by discontinued operations		-	(525,354)		1,243,827		(1,432,426)
		(18,130)	661,275		2,780,576		834,578
Cash flow from investing activities							
Investment in property and equipment		(2,219)	(6,412)		(49,700)		(17,407)
Proceeds from sale of property and equipment		4,461	-		6,583		-
Proceeds from the sale of Urban Mechanical		-	-		3,000,000		-
Investment in VCI		•	-		(625,000)		-
Cash generated (used) in continuing operations		2,242	(6,412)		2,331,883		(17,407)
Cash used in discontinued operations		-	(60,042)		(132,871)		(219,779)
		2,242	(66,454)		2,199,012		(237,186)
Total cash generated (used) by continuing							
operations		(803,070)	905,876		1,402,271		425,466
Total cash used by discontinued operations		-	(5,432)		(704,435)		(1,475,654)
Cash and cash equivalents, beginning of period		3,095,783	(567,261)		1,594,877		1,383,371
Cash and cash equivalents, end of period	\$	2,292,713	\$ 333,183	\$	2,292,713	\$	333,183

The accompanying notes are an integral part of these unaudited condensed consolidated interim financial statements.



For the nine months ended May 31, 2014 and 2013

1. Nature of Operations

SustainCo Inc., (the "Company" or "SustainCo"), was incorporated under the *Canada Business Corporation Act* on August 22, 2008. The address of the Company's corporate office is 151 Bloor Street West, Suite 1100, Toronto, Ontario, Canada. The Company is listed on the TSX Venture Exchange Inc. (the "TSX-V" or the "Exchange") under the trading symbol "SMS".

SustainCo conducts its operations through two subsidiaries, Clean Energy Developments Corp. ("CleanEnergy") and VCI Controls Inc. ("VCI" or "VCI Controls"). The Company sold its wholly owned subsidiary Urban Mechanical Contracting Ltd. ("Urban Mechanical" or "Urban").

CleanEnergy is a Canadian industry leading geoexchange company that provides heating and cooling solutions for residential and commercial buildings using energy from the earth. It provides a complete energy solution and is able to provide engineering and design, geo installation, equipment and control systems as well as manage the complete project.

VCI is a leading supplier of building technologies and services that improve comfort, safety, energy efficiency, and occupant productivity. It is an industry leader in the development of intelligent building technology, including the integration of all building systems utilizing the latest in communications technologies and standards. VCI's business focuses on digital controls and mechanical services, performance monitoring, and energy efficiency solutions.

2. Basis of Presentation

Statement of compliance

The Company's condensed consolidated interim financial statements have been prepared in accordance with IAS 34, "Interim Financial Reporting". These condensed consolidated interim financial statements do not include all notes of the type normally included within the annual financial report and should be read in conjunction with the audited financial statements of the Company for the year ended August 31, 2013, which have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board.

These unaudited condensed consolidated interim financial statements were authorized for issue by the Board of Directors on July 24, 2014.

Basis of measurement and functional currency

The condensed consolidated interim financial statements are prepared on the historical cost basis. The accompanying condensed consolidated interim financial statements have been prepared on the basis of accounting principles applicable to a going concern, which presumes the Company will be able to realize its assets and discharge its liabilities in the normal course of business.

The condensed consolidated interim financial statements are presented in Canadian dollars, the Company's functional currency.

Principles of consolidation

The Company consolidates its interest in entities which it controls. Control comprises the power to govern an entity's financial and operating policies so as to obtain benefits from its activities. All intercompany balances and transactions have been eliminated.



For the nine months ended May 31, 2014 and 2013

3. Summary of Significant Accounting Policies

These condensed consolidated interim financial statements have been prepared following the same accounting policies used in the preparation of the audited financial statements of the Company for the year ended August 31, 2013 except as noted below.

The Company has adopted the following IFRS accounting standards as of September 1, 2013 with no material impact on the financial statements:

- IFRS 10: Consolidated financial statements
- IFRS 11: Joint arrangements
- IFRS 12: Disclosure of interest in other entities
- IFRS 13: Fair value measurement

Investment in associate

The Company holds a 50% interest in an associate, EnergyEx Ltd., but does not exercise significant influence over operating or financial policies over the associate. No value has been ascribed to the value of the Company's investment. The Company accounts for the investment in associate using the cost method.

Use of estimates

The preparation of these condensed consolidated interim financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the end of the reporting period and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The critical assumptions concerning the key sources of estimation uncertainty are consistent with those in the audited financial statements of the Company for the year ended August 31, 2013.

4. Inventories

The Company maintains inventory, which consist of manufactured goods, equipment and spare parts for sale or for use.

During the period, the Company recognized an impairment charge on inventory of \$20,864 (2013 - \$nil), which has been included in cost of sales.



For the nine months ended May 31, 2014 and 2013

5. Acquisition of VCI

In December 2013, the Company entered into agreements with PriceCo Inc. ("PriceCo") and Tannenberg Management Inc. ("TMI"), the shareholders of VCI Controls Inc. ("VCI"), for the purchase of all of the issued and outstanding shares of VCI.

The Company entered into a share purchase agreement and assignment agreement with PriceCo and TMI respectively (collectively the "Agreements") for the purchase of all of the issued and outstanding subordinate voting and multiple voting shares in the capital of VCI for the aggregate purchase price of \$1,225,000.

The Purchase Price will be satisfied through the payment of \$725,000 cash (with \$625,000 paid in December, \$30,000 due on closing, and the remaining \$70,000 due 1 year from closing), the issuance of 4,444,444 common shares in the Company (the "Shares") at an issue price of \$0.1125 per Share for an aggregate value equal to \$500,000, and the assumption of debt in the amount of \$1,700,000 owing to TMI by PriceCo (the "Debt"). The Debt was acquired by the Company through an assignment by TMI as part of the Agreements. \$26,167 of transaction costs expensed during the nine months ended May 31, 2014 relate to this transaction. As part of this transaction, \$600,000 of consideration remains payable as at May 31, 2014.

Subsequent to the period, the Company received final exchange approval and completed its acquisition of VCI.

For accounting purposes, VCI has been consolidated from the date of acquiring control in December 2013. Although the acquisition did not officially close on signing of the agreements, control was effectively acquired by the Company through officers of the Company being placed on the board and in executive capacities. The Company held a majority of seats on the board of VCI prior to receiving final exchange approval.

The purchase consideration was as follows:

Total purchase price	\$ 1,	,225,000
Contingent cash payment 1 year from the date of close		70,000
Cash on close		30,000
Cash on signing		625,000
Share consideration - 4,444,444 shares @ \$0.1125 per share on close	\$	500,000



For the nine months ended May 31, 2014 and 2013

5. Acquisition of VCI – continued

The allocation of the purchase price to identifiable assets acquired and liabilities assumed is based upon estimated fair vales at the date of acquisition, as set out below:

Cash	\$	4,219
Accounts receivable		2,862,368
Inventories		392,178
Prepaid expenses		72,933
Property and equipment		148,559
Deferred tax		14,000
Bank indebtedness		(1,179,134)
Accounts payable and accrued liabilities		(1,466,677)
Intercompany payable		(625,000)
Identified net assets acquired	\$	223,448
Consideration paid	\$	1,225,000
•	Ψ	
Identified net assets acquired	Φ.	(223,448)
Goodwill and unallocated purchase price	\$ 1	1,001,552

6. Property and Equipment

	Computer]	Furniture &		Leasehold	
	equipment	Equipment	Vehicles		fixtures	in	provements	Total
Cost								
At August 31, 2012	\$ 19,282	\$ 11,075	\$ -	\$	40,710	\$	-	\$ 71,067
Additions	_	8,399	-		-		_	8,399
At August 31, 2013	19,282	19,474	-		40,710		-	79,466
Additions from acquisition	300,298	167,771	58,024		360,963		23,250	910,306
Additions	27,447	3,727	3,034		6,151		9,341	49,700
Disposals	(6,574)	(11,907)	(2,956)		(39)		_	(21,476)
At May 31, 2014	\$ 340,453	\$ 179,065	\$ 58,102	\$	407,785	\$	32,591	\$ 1,017,996
Accumulated depreciation								
Accumulated depreciation								
At August 31, 2012	\$ 1,140	\$ 336	\$ -	\$	823	\$	-	\$ 2,299
Expense for the year	9,924	5,128	-		7,978		-	23,030
At August 31, 2013	11,064	5,464	-		8,801		-	25,329
Additions from acquisition	261,287	130,622	38,738		311,569		19,531	761,747
Expense for the period	11,545	6,154	3,458		10,031		2,886	34,074
Disposals	_	-	(2,368)		-		_	(2,368)
At May 31, 2014	\$ 283,896	\$ 142,240	\$ 39,828	\$	330,401	\$	22,417	\$ 818,782
Net book value								
At August 31, 2013	\$ 8,218	\$ 14,010	\$ -	\$	31,909	\$	-	\$ 54,137
At May 31, 2014	\$ 56,557	\$ 36,825	\$ 18,274	\$	77,384	\$	10,174	\$ 199,214

The Company disposed of equipment resulting in a net loss of \$14,644 during the nine months ended May 31, 2014 (2013 - \$nil).



For the nine months ended May 31, 2014 and 2013

7. Intangible Assets

	May 31, 2014	August 31, 2013
Customer relationships	\$ 70,000 \$	70,000
Exclusivity contracts	180,000	180,000
Brand name	68,000	68,000
	318,000	318,000
Accumulated amortization	(73,500)	(36,000)
Closing balance at May 31, 2014	\$ 244,500 \$	282,000

Amortization of \$37,500 was recognized during the nine months ended May 31, 2014 (2013 – \$nil).

8. Share Capital

(a) Authorized

An unlimited number of common shares

(b) Issued

	Number of shares	Amount
Issued as at August 31, 2012	17,308,600	\$ 7,901,791
Private placement, net of issuance costs	2,534,492	1,008,694
Shares issued for Urban Mechanical acquisition	9,597,125	5,278,419
Issued as at May 31, 2013 & August 31, 2013	29,440,217	\$ 14,188,904
Private placement, net of issuance costs	12,857,140	847,217
Issued as at May 31, 2014	42,297,357	\$ 15,036,121

In December 2013, the Company raised funds as part of a non-brokered private placement of 12,857,140 common shares at a price of \$0.07 per share for gross proceeds of \$900,000 less share issuance costs of \$52,783.

In January 2013, the Company completed a brokered private placement of 2,534,492 units of the Company (each, a Unit) at a purchase price of \$0.50 per Unit, for gross proceeds of \$1,267,246, less share issuance costs of \$258,552 (including \$125,763 of non-cash agent options).

In December 2012, the Company issued 9,597,125 common shares as part of the consideration for the acquisition of Urban Mechanical (Note 15).

(c) Stock options

The Company adopted a stock option plan under which it is authorized to grant options to officers, directors, employees, and consultants enabling them to acquire up to 10% of the issued and outstanding common stock of the Company. The options granted can be exercised for a maximum of 5 years and vest as determined by the Board of Directors. The exercise price of each option may not be less than the discounted fair market value of the common shares on the date of grant.



For the nine months ended May 31, 2014 and 2013

8. Share Capital – continued

(c) Stock options – continued

The option details of the Company are as follows:

	Weighted average						
	Number of Options	exercise price	Vested				
Outstanding, August 31, 2012	170,440	\$0.50	170,440				
Granted	500,000	\$0.50	500,000				
	500,000	\$0.55	125,000				
	1,400,000	\$0.68	1,400,000				
Outstanding, May 31, 2013	2,570,440	\$0.61	2,195,440				
Outstanding, August 31, 2013	2,195,440	\$0.62	2,195,440				
Expired	(845,440)	\$0.62	(845,440)				
Outstanding, May 31, 2014	1,350,000	\$0.61	1,350,000				

	V	Veighted average	
		remaining life	
Weighted average exercise price	Number of Options	(years)	Vested
\$0.50	500,000	1.25	500,000
\$0.68	850,000	3.84	850,000
Balance at May 31, 2014	1,350,000	2.88	1,350,000

During nine months ended May 31, 2014, the Company recognized share-based payment expenses of \$nil (2013 – \$1,192,575).

(d) Warrants

		Weighted	Weighted
	Number of av	erage exercise	average
	warrants	price	remaining life
Outstanding, August 31, 2013 & May			_
31, 2014	7,322,492	\$0.75	0.32

(e) Agent options

			Weighted average
	Number of warrants	Weighted average exercise price	remaining life (years)
Outstanding, August 31, 2013 & May 31,			
2014	681,559	\$0.50	0.29

Each agent option is exercisable at \$0.50 for one common share and one warrant of the Company. Each warrant received from the exercise of the agent option will be exercisable at \$0.75 for one common share of the Company.



For the nine months ended May 31, 2014 and 2013

9. Related Party Balances and Transactions

- (a) A corporation that holds significant influence over the Company, was owed approximately \$128,199 (August 31, 2013 \$378,146), which is outstanding consideration payable for the qualifying transaction. These amounts are non-interest bearing and due on demand.
- (b) During the period, rent of \$88,250 (2013 \$152,196) was paid to a company controlled by a beneficial owner that formerly held significant influence over the Company. In addition, rent of \$24,069 (2013 \$4,496) was paid to a company controlled by an officer of the Company, for additional office space used by the Company.
- (c) A promissory note of \$500,000 (August 31, 2013 \$1,000,000) was owed to a corporation controlled by an officer and director of the Company. The promissory note bears interest at 12% per annum and is due upon demand. Interest of \$23,591 was paid during the period (2013 9% and \$33,678) and an additional \$5,096 interest accrued. Refer to note 15 for additional details. Subsequent to the period this note was rolled into the 5 year secured term note.
- (d) A promissory note of \$nil (August 31, 2013 \$500,000) was owed to a beneficial owner that formerly held significant influence over the Company as part of the Urban Mechanical acquisition, bearing interest of 10% per annum. \$12,500 of interest was paid during the period (2013 \$24,384). This note was disposed of during the sale of discontinued operations. An additional \$500,000 non-interest bearing amount was owed to the same beneficial owner, with payment due upon demand as part of the original purchase price on the acquisition of Urban Mechanical, which was forgiven upon the sale of Urban Mechanical.
- (e) A promissory note of \$100,000 was repaid during the period to a corporation controlled by an officer and director of the Company, plus interest of \$4,373. The funds were used for general working capital.
- (f) A loan payable totalling \$nil from a corporation controlled by a beneficial owner that formerly held significant influence over the Company was owed (August 31, 2013 \$44,354). This loan was in place prior to the acquisition of Urban Mechanical and was disposed of during the sale of discontinued operations. The loan was repayable in equal monthly principal payments of \$9,608 plus interest at 5.75% per annum.
- (g) As at May 31, 2014, included in accounts receivable is a non-interest bearing, unsecured loan, which is due upon demand from an associate corporation of \$11,100 (August 31, 2013 \$nil).



For the nine months ended May 31, 2014 and 2013

10. Financial Instruments and Risk Management

Capital management

The Company's capital currently consists of debt and equity. Its principal sources of cash are from operations, the issuance of common shares and debt. The Company's objective is to maintain a strong capital base so as to maintain investor, creditor and market confidence.

The Company intends to maintain a flexible capital structure consistent with the objectives mentioned above and to respond to changes in economic conditions and the risk characteristics of underlying assets. In order to maintain or adjust its capital structure, the Company may issue new shares, raise secured debt or refinance existing debt with different characteristics.

Financial instrument risk exposure and management

Liquidity risk

The Company is exposed to liquidity risk or the risk of not meeting its financial obligations as they come due. The Company constantly monitors and manages its cash flows to assess the liquidity necessary to fund operations.

The carrying value of accounts receivable, trade payable and accrued liabilities, due to related party, and notes payables reflected in the consolidated statement of financial position approximates fair value because of the short-term nature of these instruments.

As at May 31, 2014, the Company had a working capital deficiency of \$2,927,668. Subsequent to the period, the Company finalized the term note agreements, converting these notes from current liabilities into secured notes with a 5 year term (note 13 and 18). Consequently, after giving effect to these subsequent events, management estimates the Company will have approximately \$2,000,000 of working capital, which should be sufficient for the next 12 months.

Foreign exchange risk

The Company purchases a portion of its inventory in United States dollars ("USD") and does not currently engage in hedging activities. Accordingly, the Company is exposed to foreign exchange risk on a portion of its accounts payable and accrued liabilities and its USD bank account balances. However, the foreign exchange exposure to the Company at this time is not significant.

Interest rate risk

The Company is subject to cash flow interest rate risk due to fluctuations in the prevailing levels of market interest rates. Bank indebtedness is floating at Royal Bank prime plus 1.60%.

Notes payable owed by the Company are fixed rate instruments. The risk exists of a change in interest rates when the Company is required to renew its debt.



For the nine months ended May 31, 2014 and 2013

10. Financial Instruments and Risk Management – continued

Credit risk

The Company's cash is held at chartered Canadian financial institutions. Management reviews the strength of these institutions on a regular basis.

Accounts receivable subject the Company to credit risk. There is a provision for amounts outstanding at May 31, 2014 of \$40,000 (August 31, 2013 - \$73,313) for certain balances greater than 90 days past due. The Company believes the remaining amounts will be collected. Holdbacks are received upon substantial completion of the projects.

Accounts receivable aging	May 31, 2014	August 31, 2013
Within 30	\$ 1,746,356 \$	184,105
31 to 60	587,227	183,219
61 to 90	102,937	53,141
Over 90	367,126	27,214
Holdbacks	223,805	302,019
Total accounts receivable	\$ 3,027,451 \$	749,698

The maximum exposure is limited to the carrying amount of financial assets on the condensed consolidated statement of financial position that includes cash and accounts receivable.

Concentration risk

The concentration of revenue generated from major customers is not significant, with the three largest customers combined generally accounting for less than 20% of gross revenue.

11. Commitments

The Company is committed to the rental of premises and vehicles. Minimum lease payments are as follows:

2014	\$ 111,500
2015	105,000
2016	62,000
2017	62,000
2018	52,000
Thereafter	 23,000
	\$ 392,500



For the nine months ended May 31, 2014 and 2013

12. Marketing, General and Administrative Expense

	Three months en	nded May 31,	Nine months en	nded May 31,
	2014	2013	2014	2013
Salaries and wages	\$ 404,368 \$	297,102 \$	1,188,897 \$	529,472
Office expense	122,015	119,959	382,327	186,734
Marketing and sales	192,264	3,861	358,280	18,769
Professional fees	66,538	(21,192)	322,797	156,929
Travel	13,367	39,207	42,722	67,667
Management information systems	46,770	-	74,765	-
Materials management	28,385	-	47,008	-
Consulting fees	16,530	72,905	16,530	72,905
Filing fees	-	15,647	200	25,108
Bad debts	(95)	-	(655)	-
	\$ 890,142 \$	527,489 \$	2,432,871 \$	1,057,584

13. Notes Payable

Total notes payable of \$5,075,000 bear interest at 12% per annum. Subsequent to the period, the Company rolled these notes into a 5 year secured term note unit private placement. Each secured term note unit consists of (i) \$1,000 principal secured term note and (ii) 100 warrants. The secured term notes bear interest at 12% per annum and mature 5 years from the closing date. The warrants will have an exercise price of \$0.25 per common share, for a period of 36 months.

Commissions of \$251,780 relating to these notes were included in prepaid expenses, which will be transferred upon conversion and closing of these notes payables into 5 year secured term notes.

14. Contingent Liabilities

The Company is involved in a number of claims in the capacity of plaintiff as well as defendant. The Company or its insurer, where applicable, has filed defenses where the Company has been named defendant. In the opinion of management, the resolution of claims against the Company for an amount differing from the amount reflected in the records will not result in a material effect on the financial position of the Company.



For the nine months ended May 31, 2014 and 2013

15. Discontinued Operations, Assets and Liabilities Held for Sale

Acquisition of Urban Mechanical

On December 5, 2012, the Company completed the acquisition of all of the issued and outstanding shares of Urban Mechanical pursuant to the terms and conditions of a share purchase agreement for a purchase price equal to \$10,000,000 less all outstanding long term debt of Urban Mechanical and less up to \$2,000,000 of shortfall in the working capital target of \$3,000,000 as at closing of the Acquisition.

On closing, Urban Mechanical had \$1,721,581 of long term debt outstanding. The purchase price was satisfied by the Company through the issuance of 9,597,125 common shares of the Company at an issue price of \$0.55 per share, the payment of \$500,000 in cash, payable within 90 days after closing and the assignment to the vendor by the Company of a \$500,000 term loan previously advanced by the Company to Urban Mechanical. Transaction costs of \$226,613 incurred during the nine months ended May 31, 2013 relate to this acquisition.

The purchase consideration was as follows:

Shares	\$	9,000,000
Less: Long-term debt within Urban Mechanical	((1,721,581)
Less: Reduction of shares for working capital below \$3,000,000	((2,000,000)
Total share consideration - 9,597,125 shares @ \$0.55 per share		5,278,419
Cash (payable within 90 days of closing)		500,000
Assignment of term loan		500,000
Total purchase price	\$ 6	,278,419

On August 31, 2012, the Company advanced \$500,000 to Urban Mechanical prior to the acquisition. The term loan was repayable on demand at any time after 6 months following the date of advance and was subject to interest charged at a rate of 10% per annum. The amount advanced was subject to a security interest granted over all of the personal property of Urban Mechanical. This note receivable was assigned to the vendor of Urban Mechanical upon acquisition on December 5, 2012.

Sale of Urban Mechanical

Since acquisition, the results of Urban Mechanical's operations have been included in the consolidated financial statements. In August 2013, the Company commenced plans to dispose of Urban, and in October 2013, the Company entered into a sales agreement to dispose of all the assets and liabilities of Urban Mechanical. The sale proceeds were \$3 million in cash, and the forgiveness of \$500,000 of debt owed by the Company for the original acquisition of Urban Mechanical, less the assumption of \$500,000 of debt from Urban Mechanical by the Company. Accordingly, the Urban Mechanical results of operations and assets and liabilities are shown as discontinued operations. The Company closed the sale of Urban Mechanical on December 11, 2013. The Company expects the transaction to result in a net loss on disposal for tax purposes.



For the nine months ended May 31, 2014 and 2013

15. Discontinued Operations, Assets and Liabilities Held for Sale – continued

The proceeds from disposition are summarized as follows:

Cash	\$ 3,000,000
Forgiveness of debt	500,000
Transaction costs	(32,435)
Proceeds net of transaction costs	\$3,467,565
Net assets disposed at carrying value	3,000,000
Gain on disposition of discontinued operations	\$ 467,565

The breakdown of current and non-current assets and liabilities is presented below:

Consolidated Statements of Financial Position

(Expressed in Canadian Dollars)

		May 31,		August 31,	
		2014		2013	
Assets					
Current assets					
Cash	\$	-	\$	10,894	
Accounts receivable		-		20,779,550	
Unbilled receivables		-		1,467,824	
Inventories		-		776,611	
Income tax recoverable		-		267,049	
Prepaid expenses		-		304,108	
Current assets held for sale	\$	-	\$	23,606,036	
	ф				
Property and equipment	\$	-	\$	2,627,726	
Unallocated purchase price		-		9,526,832	
Non-current assets held for sale	\$	-	\$	12,154,558	
		May 31,		August 31,	
		2014		2013	
Liabilities				_	
Current liabilities					
Trade payables and accrued liabilities	\$	_	\$	21,799,089	
Trade payables and accrued liabilities Deferred revenue	\$	-	\$	21,799,089 8,565,116	
± *	\$	- - -	\$		
Deferred revenue	\$	- - -	\$	8,565,116	
Deferred revenue Due to related party Current portion of loans payable	\$		\$	8,565,116 1,564,968	
Deferred revenue Due to related party	\$	- - - - -	\$	8,565,116 1,564,968 631,357	
Deferred revenue Due to related party Current portion of loans payable Current portion of finance lease obligation Current liabilities held for sale	\$	- - - - -	\$	8,565,116 1,564,968 631,357 34,686 32,595,216	
Deferred revenue Due to related party Current portion of loans payable Current portion of finance lease obligation Current liabilities held for sale Loans payable		- - - - -		8,565,116 1,564,968 631,357 34,686 32,595,216 71,987	
Deferred revenue Due to related party Current portion of loans payable Current portion of finance lease obligation Current liabilities held for sale	\$	- - - - - -	\$	8,565,116 1,564,968 631,357 34,686 32,595,216	



For the nine months ended May 31, 2014 and 2013

15. Discontinued Operations, Assets and Liabilities Held for Sale – continued

Sale of Urban Mechanical – continued

The breakdown of revenue, expenses and after tax loss is presented below:

	Three	months end	ed May 31,	Nine months ended May 31,			
		2014	2013	2014	2013		
Sales	\$	- \$	16,709,873	\$ 25,720,579 \$	29,115,451		
Cost of sales		-	15,134,363	24,569,055	25,298,495		
Gross margin		-	1,575,510	1,151,524	3,816,956		
General and administrative		-	1,359,940	1,062,196	2,578,841		
Depreciation		-	56,139	36,187	107,296		
		-	1,416,079	1,098,383	2,686,137		
Income before finance expense, income taxes and impairment		-	159,431	53,141	1,130,819		
Finance expense		-	152,495	85,712	368,022		
Deferred income taxes		-	50,000	-	90,000		
Loss from discontinuted operations before impairment		-	(43,064)	(32,571)	672,797		
Impairment in unallocated purchase price		-	-	1,139,429			
Net income (loss) from discontinued operations	\$	- \$	(43,064)	\$ (1,172,000) \$	672,797		

16. Bank Indebtedness

The demand operating loan bears interest at the Royal Bank prime rate plus 1.60%. Security for the above indebtedness is comprised of a general security agreement, postponement and assignment of claim of amounts due to related parties, corporate guarantees totaling \$1,500,000, personal guarantees totaling \$750,000 and life insurance on two directors of VCI. The maximum amount of credit available under this demand operating loan is \$1,500,000.

During the period ended May 31, 2014, interest of approximately \$17,045 (2013 - \$nil) related to the above indebtedness has been charged to interest expense.

VCI is subject to a financial covenant related to its bank indebtedness which consists of a maximum threshold for its liabilities to tangible net worth ratio. At May 31, 2014, VCI is not in compliance with this financial covenant, but is working with the lender to remedy the situation.

SustainCo has sufficient financial resources to rectify the bank covenants and has made a commitment to VCI to do so.



For the nine months ended May 31, 2014 and 2013

17. Segmented Information

Nine months ended May 31, 2014	Corporate	Geoexchange services	Controls and Mechanical contracting	Total
Capital expenditures	\$ -	\$ -	\$ 49,700	\$ 49,700
Total assets	2,642,816	619,785	4,789,616	8,052,217
Statement of operations				
Revenue	-	1,082,086	4,502,306	5,584,392
Cost of sales	-	(1,173,193)	(3,652,962)	(4,826,155)
General and administrative	(826,165)	(605,040)	(1,001,666)	(2,432,871)
Other expenses	(367,737)	(4,195)	(75,358)	(447,290)
Depreciation	-	(46,031)	(23,425)	(69,456)
Loss (gain) on disposal of equipment	-	(18,481)	3,837	(14,644)
Segmented (loss) income	\$ (1,193,902)	\$ (764,854)	\$ (247,268)	\$ (2,206,024)

			Controls and	
		Geoexchange	Mechanical	
Three months ended May 31, 2014	Corporate	services	contracting	Total
Capital expenditures	\$ -	\$ -	\$ 2,219	\$ 2,219
Total assets	2,642,816	619,785	4,789,616	8,052,217
Statement of operations				
Revenue	-	199,266	2,171,295	2,370,561
Cost of sales	-	(202,526)	(1,850,584)	(2,053,110)
General and administrative	(243,207)	(126,672)	(520,263)	(890,142)
Other expenses	(125,097)	(1,117)	5,361	(120,853)
Depreciation	-	(14,095)	(13,384)	(27,479)
Loss (gain) on disposal of equipment	-	-	3,837	3,837
Segmented (loss) income	\$ (368,304)	\$ (145,144)	\$ (203,738)	\$ (717,186)

18. Agreement with Cennatek Bioanalytical Services Inc.

The Company entered into a term sheet with Cennatek Bioanalytical Services Inc. ("CENNATEK") to provide a loan instrument of up to \$500,000 towards the development of its brand of BioLiNE® biomass projects. BioLiNE converts agricultural waste and marginal vegetation such as cattail into liquid fertilizer and high quality biomass fibre. The loan is subject to due diligence by the Company and execution of a formal loan agreement. The Company intends to act as an intermediary to facilitate the loan via the Company's financing capability and external sources of capital.

The Company secured several key conditions in the agreement, including providing SustainCo with a 5% earned equity interest in CENNATEK, as well as SustainCo securing the right of first refusal to provide development solutions and services that includes engineering, project management, comprehensive site energy work, and operations and maintenance work required for all of CENNATEK's projects. From a financing perspective, SustainCo secures an additional right of first refusal to invest in each project at project finance.

CENNATEK has an active list of BioLiNE biomass projects in development.



For the nine months ended May 31, 2014 and 2013

19. Subsequent Events

Private Placement - debt

Subsequent to the period, the Company completed the private placement and consolidation of preexisting debt into a secured term note unit, totalling \$5,075,000. Each secured term note unit is
comprised of: (i) one CAD \$1,000 principal amount secured term note (each, a "Term Note") of the
Company; and (ii) one hundred (100) common share purchase warrants (each common share
purchase warrant, a "Warrant") of the Company. The Term Notes will bear interest at a rate of 12%
per annum and will have a maturity date that is five (5) years following the closing, with a
redemption feature exercisable by the Company after a period of 24 months following the closing.
Each Warrant, initially intended to be exercisable for a period of 24 months following the closing at
an exercise price of \$1.00 per Common Share, will now be exercisable for a period of 36 months
following the Closing at an exercise price of \$0.25 per Common Share, subject to adjustment in
certain events. The Company intends to apply to list the Term Notes with the Canadian Securities
Exchange.

The Company paid certain finders a finder's fee equal, in the aggregate, to 6% of the gross proceeds received under the debt offering from subscribers identified by such finders payable in cash, and that number of Warrants that is equal to 6% of the total value of the debentures sold to such subscribers.

Share issuance

Subsequent to the period, the Company issued 4,444,444 common shares at an issue price of \$0.1125 per Share for an aggregate value equal to \$500,000, which was part of the consideration for the VCI acquisition.