## SIXTY-SIX CAPITAL INC.

# MANAGEMENT'S DISCUSSION AND ANALYSIS FOR THE YEAR ENDED DECEMBER 31, 2021

This Management Discussion and Analysis ("MD&A") is dated May 2, 2022, unless otherwise indicated and should be read in conjunction with the accompanying audited consolidated financial statements and notes for the years ended December 31, 2021 and 2020 of Sixty-Six Capital Inc. (the "Company").

This MD&A was written to comply with the requirements of National Instrument 51-102 - Continuous Disclosure Obligations. Results are reported in Canadian dollars unless otherwise noted. In the opinion of management all adjustments (which consist of normal recurring adjustments and a one-time adjustment to allow for the application of IFRS 16) considered necessary for a fair presentation have been included. The results presented for the year ended December 31, 2021 are not necessarily indicative of the results that may be expected for any future period.

The preparation of financial data is in accordance with International Financial Reporting Standards ("IFRS"), as issued by the International Accounting Standards Board and interpretations issued by the IFRS Interpretations Committee.

#### **Cautionary Note Regarding Forward-Looking Information**

This MD&A contains certain forward-looking information and forward-looking statements, as defined in applicable securities laws (collectively referred to herein as "forward-looking statements"). These statements relate to future events or the Company's future performance. All statements other than statements of historical fact are forward-looking statements. Often, but not always, forward-looking statements can be identified by the use of words such as "plans", "expects", "is expected", "budget", "scheduled", "estimates", "continues", "forecasts", "projects", "predicts", "intends", "anticipates" or "believes", or variations of, or the negatives of such words and phrases, or state that certain actions, events or results "may", "could", "would", "should", "might" or "will" be taken, occur or be achieved. Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those anticipated in such forward-looking statements. The forward-looking statements in this MD&A speak only as of the date of this MD&A or as of the date specified in such statement.

Inherent in forward-looking statements are risks, uncertainties and other factors beyond the Company's ability to predict or control. For a complete list of the factors that could affect the Company, please refer to those risk factors referenced in the consolidated financial statements for the years ended 2021 and 2020, in Note 21 "Financial Instruments and Risk Management", filed on SEDAR at <a href="www.SEDAR.com">www.SEDAR.com</a>. Readers are cautioned that such risk factors, uncertainties and other factors are not exhaustive. Actual results and developments are likely to differ, and may differ materially, from those expressed or implied by the forward-looking statements contained in this MD&A.

Forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results to differ materially from those anticipated in such forward-looking statements. The forward-looking statements in this MD&A speak only as of the date of this MD&A or as of the date specified in such statement. Specifically, this MD&A includes, but is not limited to, forward-looking statements regarding: the Company's ability to meet its working capital needs at the current level for the next twelve-month period; management's outlook regarding future trends; sensitivity analysis on financial instruments, which may vary from amounts disclosed; and general business and economic conditions.

All forward-looking statements herein are qualified by this cautionary statement. Accordingly, readers should not place undue reliance on forward-looking statements. The Company undertakes no obligation to update publicly, or otherwise revise, any forward-looking statements, whether as a result of new information or future events or otherwise, except as may be required by law. If the Company does update one or more forward-looking statements, no inference should be drawn that it will make additional updates with respect to those or other forward-looking statements, unless required by law.

#### **Non-GAAP Measures**

This MD&A presents certain non-GAAP ("GAAP" refers to Generally Accepted Accounting Principles) financial measures to assist readers in understanding the Company's performance. These non-GAAP measures do not have any standardized meaning and therefore are unlikely to be comparable to similar measures presented by other issuers

and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP. Management uses these non-GAAP measures to supplement the analysis and evaluation of operating performance.

Throughout this MD&A, the following terms are used, which are not found in the Chartered Professional Accountants of Canada Handbook and do not have a standardized meaning under GAAP.

EBITDA (Earnings before Interest, Taxes, Depreciation, and Amortization)

- (i) "EBITDA" represents net income or loss excluding net finance income or expense, income tax or recovery, depreciation, and amortization.
- (ii) "Adjusted EBITDA" represents EBITDA adjusted to exclude share-based compensation, and impairment and costs associated with one-time transactions (such as listing fees).

#### **BUSINESS OVERVIEW**

Sixty-Six Capital Inc is an investor and developer active in Fin Tech. The Company's primary investment consists of 338,273 shares of Northern Data AG ("Northern Data") which is a leading infrastructure supplier for Bitcoin mining and other HPC infrastructure solutions. The Company is actively reviewing additional green energy investment and business opportunities within the Fin Tech space.

During fiscal 2021 the principal activities of the Company have been the review of additional green energy investments and business opportunities within the FinTech space. The Company had developed a facility in the North of Sweden which was sold to Northern Data on March 4, 2021.

On January 7, 2021, the Company entered into a letter of intent with Northern Data AG to sell the Data Center located in Boden, Sweden.

On March 4, 2021, the Company sold Hydro66 UK Limited, and its wholly owned subsidiaries Hydro66 Services AB, Hydro 66 Svenska AB, and Hydro 66 Property Services AB to Northern Data AG (XETRA: NB2) in exchange for 338,273 shares in Northern Data AG (XETRA: NB2) and €1,751,544. The Northern Data AG shares cannot be sold prior to March 4, 2023. At closing on March 4, 2021, the Northern Data shares held by the Company had a value of €32,338,899.

The cash element of the proceeds from the sale of the subsidiaries is a total of  $\in 1,754,544$  of which  $\in 538,000$  was received on closing and  $\in 1,000,000$ , less any payments made from the escrow account or outstanding claims on the escrow account, was scheduled to be released to the Company on March 4, 2022, with the remaining  $\in 213,544$  to be released on March 4, 2023. The Company has been notified that the escrowed funds will not be released until the VAT issue with the Swedish Tax Authorities has been determined.

As part of the sale the Company has given certain waivers and indemnities to Northern Data, because of this the Company has chosen to record a provision in the accounts to allow for the possibility of a negative outcome relating to VAT audits.

## SELECTED FINANCIAL INFORMATION

	December 31, 2021 \$	December 31, 2020 \$
ASSETS		
Current assets		
Cash	104,551	198,579
Amounts receivable and prepaid expenses	18,906	1,208,695
Total current assets	123,457	1,407,274
Non-current assets		
Restricted cash	1,741,283	-
Property, plant and equipment	-	15,757,839
Right-of-use assets	-	2,120,279
Digital currencies	-	18,657
Investment in equity security	37,036,119	-
Receivable from former employees	213,074	
Total non-current assets	38,990,476	17,896,775
TOTAL ASSETS	39,113,933	19,304,049
LIABILITIES		
Current liabilities		
Accounts payable and accrued liabilities	88,616	2,163,586
Short-term borrowing	57,666	1,086,986
Current portion of lease liabilities		483,344
Total current liabilities	146,282	3,733,916
Non-current liabilities		
Convertible debentures	5,912,515	5,435,709
Long-term deferred income	-	651,198
Lease liabilities	-	1,686,671
Provisions	2,162,231	2,170,043
Total non-current liabilities	8,074,746	9,943,621
TOTAL LIABILITIES	8,221,028	13,677,537
SHAREHOLDERS' EQUITY		
Share capital	34,890,714	34,890,714
Other reserves	(7,155,763)	(7,155,763)
Share option reserve	2,921,835	2,036,757
Accumulated other comprehensive income (loss)	(167,720)	(134,573)
Retained earnings (deficit)	403,839	(24,010,623)
TOTAL SHAREHOLDERS' EQUITY	30,892,905	5,626,512
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	39,113,933	19,304,049

## ANALYSIS OF FINANCIAL PERFORMANCE

#### Revenue

The Company's operations during the period were centred on providing data center services and the provision of specialised information processing services to customers until the sale of the UK and Swedish operations in March 2021. Management therefore considers there to be two reporting segments for the Company.

	Year Ended December 31,			
	2021		2020	
	Data Center Services \$	Information Processing Services \$	Data Center Services \$	Information Processing Services \$
United Kingdom	320,099	-	172,858	_
Asia	-	1,304,384	-	2,797,200
USA & Canada		57,862	110,194	88,055
Rest of Europe	96,140	1	447,539	2,691
Total	416,239	1,362,246	730,591	2,887,946

In fiscal 2021 information processing and cloud services made up 77% of the revenue compared to 80% in fiscal 2020.

		Year Ended December 31,			
	202	2021		20	
	\$	% of total	\$	% of total	
Data Center Services	416,239	23%	730,591	20%	
Information processing services	1,362,246	77%	2,887,946	80%	
Total	1,778,485	100%	3,618,537	100%	

Revenue decreased by 51% in fiscal 2021 compared to fiscal 2020 due to the sale of the UK and Swedish operations in March 2021.

## Adjusted EBITDA

The key financial metrics were reported as follows:

	Year Ended I	Year Ended December 31,		
	2021 \$	2020 \$		
Revenue	1.78 million	3.62 million		
Adjusted EBITDA	(13.00 million)	(2.27 million)		

Adjusted EBITDA result for fiscal 2021 was loss of \$13 million against an adjusted EBITDA loss of \$2.27 million for fiscal 2020.

The table below shows the calculation of adjusted EBITDA for the year ending December 31, of each year.

	2021 \$	2020 \$
Comprehensive income (loss) for the year	24,381,315	(5,585,128)
Add back:		
Other comprehensive income (loss) for the year	33,147	(1,310,932)
Gain on disposal of subsidiaries	(38,788,992)	-
Share-based compensation	885,078	241,890
Provision GST	-	18,147
Provision VAT	-	2,253,837
Lease agreement adjustments	-	(86,610)
Depreciations	487,735	2,196,759
Adjusted EBITDA	(13,002,717)	(2,272,037)

#### Assets

Net assets at December 31, 2021 increased to \$39,113,933 (December 31, 2020 - \$19,304,049).

	December 31, 2021	December 31, 2020
	\$	\$
ASSETS		
Current assets		
Cash	104,551	198,579
Amounts receivable and prepaids	18,906	1,208,695
Total current assets	1,558,331	1,407,274
Non-current assets		
Property, plant and equipment	-	15,757,839
Right of use assets	-	2,120,279
Digital currencies	-	18,657
Restricted cash	1,741,283	-
Investment in equity security	37,036,119	-
Receivable from former employees	213,074	-
Total non-current assets	38,990,476	17,896,775
TOTAL ASSETS	39,113,933	19,304,049

## Current Assets

The current assets of the Company consist of the cash available in the bank account. The Company has very limited monthly outgoings.

#### Non-current Assets

During fiscal 2021 the Company sold Hydro66 UK Limited, and its wholly owned subsidiaries Hydro66 Services AB, Hydro66 Svenska AB, and Hydro66 Property Services AB to Northern Data AG (XETRA: NB2) in exchange for 338,273 shares in Northern Data AH (XETRA: NB2) and €1,751,544. The Northern Data AG shares cannot be sold prior to March 4, 2023. At closing on March 4, 2021, the Northern Data shares held by the Company had a value of EUR 32,338,899.

#### Non-current Financial Liabilities

As December 31, 2021 the Company had long term liabilities of \$8,074,746 (December 31, 2020 - \$9,943,621).

	December 31, 2021	December 31, 2020
Non-current Liabilities		
Convertible debenture	5,912,515	5,435,709
Long-term deferred income	-	651,198
Lease liabilities	-	1,686,671
Provisions	2,162,231	2,170,043
	8,074,746	9,943,621

All long term deferred income and lease liabilities were sold as part of the sale of Hydro66 UK Ltd and its subsidiaries to Northern Data AG.

#### Convertible Debentures

As of December 31, 2021 the total notional outstanding under the two convertible loan agreements was \$4,768,063 and the interest accrued under the convertible debentures was \$1,144,452 (December 31, 2020 - \$667,646).

#### Provision

The Company's previously owned Swedish subsidiary, Hydro66 Svenska AB ("Hydro AB"), has been under a tax review regarding parts of its recovered VAT for the period 2016-2020. The Company have given the buyer of Hydro66 Svenska AB an indemnity to be liable for tax rulings attributed to periods before the transaction date (March 4, 2021). The Swedish Tax Authorities have not yet come with a ruling but have expressed an intent to recover a portion of the VAT recovered by Hydro AB on grounds that Hydro AB was mining crypto currencies for its own use. The Company does not share the Swedish Tax Authorities opinion and is of the clear position that all its services are VAT eligible and preformed for its customers. Since the legal framework regarding cryptocurrency related tax issues is still untested and the Swedish Tax Authorities are known for their aggressive stance in the matter, the Company has chosen to record a provision regarding the expected VAT claim. The amount recorded (SEK 15,466,934) represents about 50% of the total amount that is under consideration and represents the weighted effect of the expected decision from the Swedish Tax Authorities together with the probability of the outcome.

## **Summary of Quarterly Results**

The following selected financial information is derived from the unaudited condensed consolidated interim financial statements of the Company prepared in accordance with IFRS.

	Fiscal 2021			Fiscal 2020				
Three Months Ended	Dec. 31 2021 \$	Sep. 30 2021 \$	Jun. 30 2021 \$	Mar. 31 2021 \$	Dec. 31 2020 \$	Sep. 30 2020 \$	Jun. 30 2020 \$	Mar. 31 2020 \$
Operations:								
Revenues	Nil	Nil	Nil	1,778,485	1,181,391	683,056	794,313	959,777
Comprehensive income (loss)	915,189	(3,706,307)	(12,595,693)	39,768,126	(2,842,843)	(1,064,597)	(717,858)	(959,830)
Basic income (loss) per share	0.02	(0.03)	(0.10)	0.30	(0.02)	(0.01)	(0.00)	(0.01)
Dividends per share	Nil							

### **Financial Instruments and Other Instruments**

## General Objectives, Policies and Processes

The overall objective of the Board is to set policies that seek to reduce risk as far as possible without unduly affecting the Group's competitiveness and flexibility. Further details regarding these policies are set out below. The Board reviews its monthly reports through which it assesses the effectiveness of the processes put in place and the appropriateness of the objectives and policies it sets. All funding requirements and financial risks are managed based on policies and procedures adopted by the Board of Directors.

## Categories of Financial Assets and Liabilities

The principal financial instruments used by the Group, from which financial instrument risk arises, are as follows:

- (i) Trade receivables
- (ii) Cash and cash equivalents
- (iii) Investment in equity security
- (iv) Trade and other payables
- (v) Borrowings and convertible loan notes

Trade and other receivables are initially measured at the amount of consideration that is unconditional. The Group holds trade receivables with the objective of collecting the contractual cash flows so is subsequently measured at amortized cost. Book values and expected cash flows are reviewed by the Board and any impairment charged to the consolidated Statement of Comprehensive Income in the relevant period.

The fair value of the investment in equity security is measured based on the quoted market price of the related common shares at each reporting date, and changes in fair value are recognized in comprehensive income / (loss).

Trade and other payables are measured at book value. The book value of financial assets and liabilities equates to their fair value.

Trade payables and accruals principally comprise amounts outstanding for trade purchases and ongoing costs.

Trade receivables principally comprise amounts outstanding for sales to customers and are net of expected credit loss. Trade receivables that are due at the reporting date have been reviewed and impaired when the collectability is considered unlikely.

Trade payables and accruals principally comprise amounts outstanding for trade purchases and ongoing costs.

As at December 31, 2021, the Group's non-derivative financial liabilities have contractual maturities (including interest payments where applicable) as summarized below:

	As at December 31, 2021			
	Curr	Current		urrent
	Within 6 Months \$	6-12 Months \$	1 - 5 Years \$	Over 5 Years \$
Short-term borrowing Convertible debentures Trade and other payables	57,666 - 88,616	- - -	4,319,637	1,592,878
Total	146,282	-	4,319,637	1,592,878

	As at December 31, 2020				
	Current		Non-Current		
	Within 6 Months \$	Current 6-12 Months \$	1 - 5 Years \$	Non-Current Over 5 Years \$	
Convertible debentures	-	340,209	5,898,274	1,715,764	
Lease liabilities	295,745	295,745	1,747,225	408,032	
Short-term borrowing	1,086,986	-	-	-	
Trade and other payables	2,163,586				
Total	3,546,317	635,954	7,645,499	2,123,796	

The above amounts reflect the contractual undiscounted cash flows, which may differ to the carrying values of the liabilities at the reporting date.

#### Off-Balance Sheet Arrangements

Sixty-Six does not have any off-balance sheet arrangements.

#### Transactions with Related Parties

Key management personnel include those persons having authority and responsibility for planning, directing and controlling the activities of the Company as a whole. The Company has determined that key management personnel consists of members of the Company's Board of Directors and its executive officers.

- (a) Transactions with Key Management Personnel
  - (i) During fiscal 2021 the Company incurred directors and officer compensation of \$246,459 (2020 \$503,585) and \$876,837 (2020 \$107,833) share-based compensation to its key management personnel.
    - As at December 31, 2021 \$32,250 (2020 \$nil) remained unpaid.
  - (ii) During fiscal 2021 the Company incurred a total of \$53,473 (2020 \$90,200) to Croft Legal Services Ltd.("Croft"), a private corporation owned by Richard Croft, a director of the Company, for legal services. As at December 31, 2021, \$\sin \text{l} (2020 \$6,474) remained unpaid
  - (iii) During fiscal 2021 Mr. David Rowe, an officer of the Company, advanced \$93,941 (US \$75,000) to the Company.
  - (iv) During fiscal 2020 Mr. David Rowe, an officer of the Company, participated in a secured convertible loan agreement for \$482,837 (US \$346,000).
- (b) Transactions with Other Related Parties
  - (i) During fiscal 2021 the Company incurred a total of \$19,600 (2020 \$15,350) to Chase Management Ltd., a private corporation owned by Nick DeMare, the Corporate Secretary of the Company, for accounting and administration services. As at December 31, 2021, \$2,700 (2020 \$1,047) remained unpaid.
  - (ii) During fiscal 2020 Mr. Robert Keith a significant shareholder of the Company participated in a secured convertible loan agreement for \$354,453 (US \$254,000).

#### Share Capital

As at the date of the MD&A, the Company's authorized share capital consists of an unlimited number of common shares without par value. All issued common shares are fully paid. All the common shares are of the same class and, once issued rank equally as to entitlement to dividends, voting powers (one vote per share) and participation in assets upon dissolution or winding up.

There are 130,649,950 shares in issue, all fully paid as of December 31, 2021.