

# INTERIM CONSOLIDATED FINANCIAL STATEMENTS

FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2020 and 2019

(Unaudited)



# **Condensed Unaudited Interim Consolidated Financial Statements**

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(in thousands of U.S. dollars)

	Note	Jun	December 31, 2019			
		(U	naudited)			
ASSETS		`	ŕ			
CURRENT ASSETS:						
Cash		\$	38,510	\$	38,936	
Investments in securities	4		12,287		12,267	
Other short-term financial assets	4		-		5,646	
Accounts receivable			55		395	
Prepaid expenses			4,669		2,565	
Other current assets			167		188	
Inventory	5		4,129		1,958	
Biological assets	5		359		271	
Deferred acquisition costs	6		2,250		2,320	
Total current assets		\$	62,426	\$	64,546	
NON-CURRENT ASSETS:						
Property, plant and equipment	7	\$	42,593	\$	22,592	
Other long-term assets			842		1,181	
Other intangible assets, net	9		105,061		93,686	
Goodwill	9		28,055		28,055	
Total long-term assets		\$	176,551	\$	145,514	
Total assets		\$	238,977	\$	210,060	
		-	<del></del>			
LIABILITIES AND EQUITY						
CURRENT LIABILITIES:						
Accounts payable		\$	3,940	\$	1,182	
Accrued expenses and other current liabilities	10		15,634		7,691	
Short-term promissory notes payable	12		13,107		15,635	
Short-term lease obligations	11		1,706		969	
Short-term redemption liability	8				8,440	
Total current liabilities		\$	34,387	\$	33,917	
LONG-TERM LIABILITIES:						
Other liabilities		\$	-	\$	2	
Long-term promissory notes payable	12		4,918		9,988	
Senior notes	13		41,930		10,736	
Derivative warrants liability	13		23,709		5,529	
Long-term lease obligations	11		14,352		5,529	
Deferred tax liabilities	16		19,978		20,334	
Total liabilities		\$	139,274	\$	86,035	
COMMITMENTS AND CONTINGENCIES	18					
EQUITY:						
Share capital and share reserves	14,15	\$	160,363	\$	163,032	
Accumulated deficit	,		(73,163)		(48,667)	
Total Jushi shareholders' equity		\$	87,200	\$	114,365	
Non-controlling interests	17		12,503		9,660	
Total equity		\$	99,703	\$	124,025	
Total liabilities and equity		\$	238,977	\$	210,060	
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The accompanying notes are an integral part of these condensed unaudited interim consolidated financial statements.

# **Condensed Unaudited Interim Consolidated Financial Statements**

# CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS

(in thousands of U.S. dollars, except share and per share amounts)

	Note	Three Months Ended June 30, 2020			uree Months Ended June 30, 2019		Months Ended ane 30, 2020	Six Months Ended June 30, 2019		
		(1	unaudited)		(unaudited)	(	(unaudited)	(	unaudited)	
REVENUE, NET COST OF GOODS SOLD	5	\$	14,932 (7,495)	\$	226 (12)	\$	23,565 (12,042)	\$	607 (12)	
GROSS PROFIT BEFORE FAIR VALUE ADJUSTMENTS		\$	7,437	\$	214	\$	11,523	\$	595	
Fair value adjustment on sale of inventory Fair value adjustment on biological assets	5		(33) 68		- -		(160) 268		<u>-</u>	
GROSS PROFIT		\$	7,472	\$	214	\$	11,631	\$	595	
OPERATING EXPENSES: General and administrative expenses	19	\$	3,757	\$	3,357	\$	7,503	\$	6,281	
Salaries, wages and employee related expenses	19	Ψ	4,994	Ψ	4,404	Ψ	10,081	Ψ	5,648	
Share-based compensation expense	14,15		1,211		1,530		2,530		1,931	
Acquisition and deal costs	8		159		943		644		2,480	
Depreciation and amortization expense Total operating expenses	7,9	\$	1,064 11,185	\$	267 10,501	\$	2,080 22,838	\$	413 16,753	
LOSS FROM OPERATIONS BEFORE OTHER (EXPENSE) INCOME		\$	(3,713)	\$	(10,287)	\$	(11,207)	\$	(16,158)	
OTHER (EXPENSE) INCOME:										
Interest income		\$	38	\$	53	\$	115	\$	87	
Fair value changes in derivative warrants	13		(3,748)		- (00)		(1,161)		-	
Interest expense and finance charges Net gain on business combination	11,12,13		(3,435)		(89)		(6,386)		(209)	
Gains (losses) on investments and financial assets	8 4		2,332		12		2,202 (5,878)		20	
Listing expense	7		-		(1,360)		(5,676)		(1,360)	
Other income (expense)	7,9,13		235		(172)		(526)		(178)	
Total other expense, net		\$	(4,578)	\$	(1,556)	\$	(11,634)	\$	(1,640)	
NET LOSS AND COMPREHENSIVE LOSS BEFORE TAX		\$	(8,291)	\$	(11,843)	\$	(22,841)	\$	(17,798)	
Income tax expense	16		(1,017)				(2,365)			
NET LOSS AND COMPREHENSIVE LOSS		\$	(9,308)	\$	(11,843)	\$	(25,206)	\$	(17,798)	
Net loss attributable to non-controlling interests NET LOSS AND COMPREHENSIVE LOSS	17		(429)	_	-	-	(710)	-	<u>-</u>	
ATTRIBUTABLE TO JUSHI SHAREHOLDERS NET LOSS AND COMPREHENSIVE LOSS PER		\$	(8,879)	\$	(11,843)	\$	(24,496)	\$	(17,798)	
SHARE ATTRIBUTABLE TO JUSHI SHAREHOLDERS - BASIC AND DILUTED	3	\$	(0.10)	\$	(0.17)	\$	(0.26)	\$	(0.29)	
Weighted average shares outstanding - basic and diluted	3	<del></del>	92,264,221	<u>-</u>	69,920,489		92,796,882		61,320,662	

The accompanying notes are an integral part of these condensed unaudited interim consolidated financial statements.

# **Condensed Unaudited Interim Consolidated Financial Statements**

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

Number of Shares

(in thousands of U.S. dollars, except share amounts)

Share Reserves

	Super Voting	Multiple Voting	Subordinate					Other Share		Total Jushi	Non-Controlling	
	Shares	Shares	Voting Shares	Stock Options	Warrants	Restricted Shares	Share Capital	Capital	Accumulated Deficit	Shareholders' Equity	Interests	Total Equity
Balances - December 31, 2019	149,000	4,000,000	91,842,638	\$ 1,927	\$ 12,392	\$ 1,104	\$ 147,609	s -	\$ (48,667)	\$ 114,365	\$ 9,660	\$ 124,025
TGS Transaction			(4,800,000)		(117)		(7,008)	-	- (10,001)	(7,125)	4,661	(2,464)
Purchase of non-controlling interests		_	633,433	_	-	_	811	_	_	811	(4,661)	(3,850)
Non-controlling interests - Jushi Europe	_	-	-	_	_	-	-	_	-	-	2,000	2,000
Acquisition of Agape	_	-	769,231	_	-	-	1,000	-	-	1,000	1,560	2,560
Restricted stock grants and vesting	-	-	644,107	-	-	571	820	-	-	1,391	-	1,391
Warrant expense, net of cancellations	-	-	-	-	287	-	-	-	-	287	-	287
Stock option expense, net of forfeitures	-	-	-	967	-	-	-	-	-	967	-	967
Transactions with non-controlling interests	-	-	-	-	-	-	-	-	-	-	(7)	(7)
Net loss									(24,496)	(24,496)	(710)	(25,206)
Balances - June 30, 2020	149,000	4,000,000	89,089,409	\$ 2,894	\$ 12,562	\$ 1,675	\$ 143,232	\$ -	\$ (73,163)	\$ 87,200	\$ 12,503	\$ 99,703
		N. 1 CC1			CI D							
		Number of Shares	S		Share Reserve	S .						
		Multiple Voting	Subordinate		Share Reserve	·s		Other Share		Total Jushi	Non-Controlling	
				Stock Options	Warrants	Restricted Shares	Share Capital	Other Share Capital	Accumulated Deficit	Total Jushi Shareholders' Equity	Non-Controlling Interests	Total Equity
Balances - December 31, 2018	Super Voting	Multiple Voting	Subordinate		Warrants		Share Capital \$ 49,585		Accumulated Deficit \$ (18,056)	Shareholders' Equity	Č	Total Equity \$ 41,516
	Super Voting Shares	Multiple Voting Shares	Subordinate Voting Shares		Warrants	Restricted Shares		Capital		Shareholders' Equity	Interests	
Balances - December 31, 2018	Super Voting Shares	Multiple Voting Shares	Subordinate Voting Shares 44,094,281		Warrants \$ 9,504	Restricted Shares \$ 31	\$ 49,585	Capital		Shareholders' Equity \$ 41,516	Interests	\$ 41,516
Balances - December 31, 2018  Issuance of shares and warrants for cash	Super Voting Shares	Multiple Voting Shares	Subordinate Voting Shares 44,094,281		Warrants \$ 9,504 395	Restricted Shares \$ 31	\$ 49,585 15,705	Capital \$ -	\$ (18,056)	Shareholders' Equity  \$ 41,516  16,100	Interests	\$ 41,516 16,100
Balances - December 31, 2018  Issuance of shares and warrants for cash Subscriptions receipts	Super Voting Shares	Multiple Voting Shares	Subordinate Voting Shares 44,094,281 8,080,000		Warrants \$ 9,504 395	Restricted Shares \$ 31	\$ 49,585 15,705	Capital  \$ - 68,200	\$ (18,056)	Shareholders' Equity  \$ 41,516  16,100	Interests	\$ 41,516 16,100
Balances - December 31, 2018  Issuance of shares and warrants for cash Subscriptions receipts  Shares and warrants issued on conversion of st	Super Voting Shares	Multiple Voting Shares	Subordinate Voting Shares 44,094,281 8,080,000 - 24,800,098		Warrants \$ 9,504 395 - 1,030	Restricted Shares \$ 31	\$ 49,585 15,705 - 67,171	Capital  \$ - 68,200	\$ (18,056)	\$ 41,516 16,100 68,200 1	Interests	\$ 41,516 16,100 68,200
Balances - December 31, 2018  Issuance of shares and warrants for cash Subscriptions receipts  Shares and warrants issued on conversion of st Shares and warrants issuance - RTO	Super Voting Shares	Multiple Voting Shares	Subordinate Voting Shares 44,094,281 8,080,000 - 24,800,098		Warrants \$ 9,504 395 - 1,030	Restricted Shares \$ 31	\$ 49,585 15,705 - 67,171 1,136	Capital  \$ - 68,200	\$ (18,056)	\$ 41,516 16,100 68,200 1 1,361	Interests	\$ 41,516 16,100 68,200 1 1,361
Balances - December 31, 2018  Issuance of shares and warrants for cash Subscriptions receipts Shares and warrants issued on conversion of st Shares and warrants issuance - RTO Capital raising costs	Super Voting Shares	Multiple Voting Shares	Subordinate Voting Shares 44,094,281 8,080,000 - 24,800,098 413,266		Warrants \$ 9,504 395 - 1,030	Restricted Shares \$ 31	\$ 49,585 15,705 - 67,171 1,136	Capital  \$ - 68,200	\$ (18,056)	\$ 41,516 16,100 68,200 1 1,361 (4,782)	Interests	\$ 41,516 16,100 68,200 1 1,361 (4,782)
Balances - December 31, 2018 Issuance of shares and warrants for cash Subscriptions receipts Shares and warrants issued on conversion of st Shares and warrants issuance - RTO Capital raising costs Restricted stock grants	Super Voting Shares	Multiple Voting Shares	Subordinate Voting Shares 44,094,281 8,080,000 - 24,800,098 413,266 - 4,592,917		Warrants \$ 9,504  395 - 1,030 225	Restricted Shares \$ 31	\$ 49,585 15,705 - 67,171 1,136	Capital  \$ - 68,200	\$ (18,056)	Shareholders' Equity  \$ 41,516  16,100 68,200  1 1,361 (4,782) 318	Interests	\$ 41,516 16,100 68,200 1 1,361 (4,782) 318
Balances - December 31, 2018  Issuance of shares and warrants for cash Subscriptions receipts Shares and warrants issued on conversion of st Shares and warrants issuance - RTO Capital raising costs Restricted stock grants Warrant expense	Super Voting Shares	Multiple Voting Shares	Subordinate Voting Shares 44,094,281 8,080,000 - 24,800,098 413,266 - 4,592,917 -	\$ 452 - - - -	Warrants \$ 9,504  395 - 1,030 225	Restricted Shares \$ 31	\$ 49,585 15,705 - 67,171 1,136	Capital  \$ - 68,200	\$ (18,056)	\$ 41,516 16,100 68,200 1 1,361 (4,782) 318 357	Interests	\$ 41,516 16,100 68,200 1 1,361 (4,782) 318 357
Balances - December 31, 2018  Issuance of shares and warrants for cash Subscriptions receipts Shares and warrants issued on conversion of st Shares and warrants issuance - RTO Capital raising costs Restricted stock grants Warrant expense Stock option expense	Super Voting Shares	Multiple Voting Shares	Subordinate Voting Shares 44,094,281 8,080,000 - 24,800,098 413,266 - 4,592,917	\$ 452 - - - - - 1,256	Warrants \$ 9,504  395 - 1,030 225	Restricted Shares \$ 31	\$ 49,585 15,705 - 67,171 1,136 (4,782) -	Capital  \$ - 68,200	\$ (18,056)	Shareholders' Equity	Interests	\$ 41,516 16,100 68,200 1 1,361 (4,782) 318 357 1,256
Balances - December 31, 2018  Issuance of shares and warrants for cash Subscriptions receipts Shares and warrants issued on conversion of st Shares and warrants issuance - RTO Capital raising costs Restricted stock grants Warrant expense Stock option expense Shares issued upon exercise of stock options	Super Voting Shares	Multiple Voting Shares	Subordinate Voting Shares 44,094,281 8,080,000 - 24,800,098 413,266 - 4,592,917 - 1,444,371	\$ 452 - - - - 1,256 (635)	Warrants   \$ 9,504     395     -   1,030     225     -     357     -     -	Restricted Shares \$ 31	\$ 49,585 15,705 - 67,171 1,136 (4,782) - - - 877	Capital  \$ - 68,200	\$ (18,056)	Shareholders' Equity	Interests	\$ 41,516 16,100 68,200 1 1,361 (4,782) 318 357 1,256 242
Balances - December 31, 2018  Issuance of shares and warrants for cash Subscriptions receipts Shares and warrants issued on conversion of st Shares and warrants issuance - RTO Capital raising costs Restricted stock grants Warrant expense Stock option expense Shares issued upon exercise of stock options Shares issued upon exercise of warrants	Super Voting Shares	Multiple Voting Shares	Subordinate Voting Shares 44,094,281 8,080,000 - 24,800,098 413,266 - 4,592,917 - 1,444,371 91,832	\$ 452 - - - - 1,256 (635)	Warrants   \$ 9,504     395     -   1,030     225     -     357     -     -	Restricted Shares \$ 31	\$ 49,585 15,705 - 67,171 1,136 (4,782) - - - 877 394	Capital  \$ - 68,200	\$ (18,056)	Shareholders' Equity	Interests	\$ 41,516 16,100 68,200 1 1,361 (4,782) 318 357 1,256 242 327

The accompanying notes are an integral part of these condensed unaudited interim consolidated financial statements

# **Condensed Unaudited Interim Consolidated Financial Statements**

# CONSOLIDATED STATEMENTS OF CASH FLOWS

		LOWS		
(in thousands of U.S. do	Six M	onths Ended e 30, 2020		onths Ended e 30, 2019
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net loss	\$	(25,206)	\$	(17,798)
Adjustments to reconcile net loss to net cash used in operating activities:				-
Depreciation and amortization, including amounts in costs of goods sold		2,139		413
Share-based payments		2,530		1,931
Fair value changes in derivative warrants		1,161		-
Net gain on business combination		(2,202)		-
Losses (gains) on investments and financial assets		5,878		(20)
Finance charge on lease liabilities		829		73
Other non-cash interest expense		2,497		131
Deferred income taxes  Fair value adjustments on sale of inventory and on biological assets		(3,247)		-
Non-cash listing expense		(108)		1,361
Non-cash other expense, net		525		1,361
Changes in operating assets and liabilities, net of acquisitions:		323		1,2
Accounts receivable	\$	340	\$	325
Prepaid expenses and other current assets		(1,917)		(1,450)
Inventory and biological assets		(2,051)		(1,323)
Other long-term assets		338		(109)
Accounts payable and accrued expenses		8,085		2,288
Other long-term liabilities				(83)
Net cash flows used in operating activities	\$	(10,409)	\$	(14,089)
CASH FLOWS FROM INVESTING ACTIVITIES:				
Payments for acquisitions, net of cash acquired	\$	(7,577)	\$	(4,115)
Payments for deferred acquisition costs		-		(8,499)
Purchases of property, plant and equipment		(9,804)		(4,596)
Payments for investments in securities, net of sales and redemptions		(4,354)		-
Proceeds from financial asset		5,193		
Net cash flows used in investing activities	_\$	(16,542)	\$	(17,210)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Issuance of shares for cash, net	\$	-	\$	79,519
Proceeds from exercise of share-based compensation		-		569
Proceeds from issuance of 10% Senior Notes and derivative warrants,				
net of financing costs		32,967		-
Principal and financing costs on promissory notes payable		(7,658)		-
Payments on lease obligations		(764)		(168)
Contributions from non-controlling interests, net		1,993		
Net cash flows provided by financing activities	\$	26,538	\$	79,920
Effect of currency translation on cash		(13)		
NET CHANGE IN CASH	\$	(426)	\$	48,621
CASH, BEGINNING OF PERIOD		38,936		38,114
CASH, END OF PERIOD	\$	38,510	\$	86,735
CURRI EMENTAL CACILELOW INFORMATION				
SUPPLEMENTAL CASH FLOW INFORMATION:	ď	2 427	ø	
Cash paid for interest Cash paid for income taxes	\$ \$	3,437	\$ \$	-
-	Ψ	-	φ	-
NON-CASH INVESTING AND FINANCING ACTIVITIES:	ď	2.424	¢.	
Accrued capital expenditures	\$	3,424	\$	- (14
Right of use assets from lease liabilities upon adoption of IFRS 16	\$ \$	0 620	\$	614
Right of use assets from lease liabilities (excluding from acquisitions)		8,638	\$	1,224
Right of use assets from lease liabilities from acquisitions	\$ \$	1,578	\$ \$	-
Senior Notes obligations from acquisitions  Fair value of net non-cash consideration received for acquisitions	\$ \$	13,555	\$ \$	- 5 165
rail value of net non-cash consideration received for acquisitions	Э	12,689	Э	5,465

The accompanying notes are an integral part of these condensed unaudited interim consolidated financial statements

Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### 1. NATURE OF OPERATIONS

Jushi Holdings Inc. (the "Company" or "Jushi"), formerly known as Tanzania Minerals Corp. ("Tanzania"), was incorporated under the British Columbia's Business Corporations Act ("BCBCA"), to engage globally in the business of cultivation, manufacturing, distribution and retail of both medical and adult-use products derived from cannabis and hemp.

In the United States, Jushi is focused on building a multi-state portfolio of branded cannabis and hemp-derived assets through opportunistic acquisitions, distressed workouts and competitive applications.

Jushi's strategic approach to its business has been to target limited license medical markets such as Pennsylvania, Virginia and Ohio, as well as large adult-use markets such as Illinois, California and Nevada. Jushi has rights to or has purchased controlling interests in existing licenses as well as made applications for licenses directly. As of June 30, 2020, Jushi, through its subsidiaries, owns or manages cannabis operations and/or holds licenses in the adult use and/or medicinal cannabis marketplace in Illinois, Pennsylvania, Virginia, Nevada and Ohio with ongoing expansion and build-out plans in these jurisdictions as well as California. Jushi also has plans to expand into Europe.

In June 2019, Jushi Inc, completed a reverse takeover ("RTO") of Tanzania. The RTO was structured as a series of transactions, including a Canadian three-cornered amalgamation. Prior to the RTO, Jushi Acquisition Corp., a special purpose corporation, completed a private placement. Following the RTO, the Company's subordinate voting shares ("SVS") were listed on the NEO Exchange Inc. ("NEO") under the symbol JUSH-B. The Company's SVS were listed on the NEO until Friday, December 6, 2019. On December 9, 2019, the Company listed on the Canadian Securities Exchange (the "CSE") and began trading under the ticker symbol "JUSH". The Company's SVS are also traded on the OTCQB under the symbol JUSHF.

The Company's registered office is Suite 1700, Park Place, 666 Burrard Street, Vancouver, British Columbia, V6C 2X8.

### 2. BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Statement of Compliance**

These condensed unaudited interim consolidated financial statements of the Company have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and interpretations of the IFRS Interpretations Committee ("IFRIC") in effect for the six months ended June 30, 2020.

These condensed unaudited interim consolidated financial statements for the three and six months ended June 30, 2020, have been prepared in accordance with IAS 34 *Interim Financial Reporting*. These condensed unaudited interim consolidated financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Company's annual consolidated financial statements as of December 31, 2019, which were filed on May 7, 2020 on SEDAR. These condensed unaudited interim consolidated financial statements were approved by the Board of

Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

Directors on August 26, 2020.

#### **Basis of Measurement**

These condensed unaudited interim consolidated financial statements have been prepared in U.S. dollars on the going concern basis, under the historical cost convention, except for biological assets and certain financial instruments, which are measured at fair value less costs to sell and fair value, respectively.

The Company's business activities, and the business activities of its subsidiaries, which operate in jurisdictions where the use of marijuana has been legalized under state and local laws, currently are illegal under U.S. federal law. The U.S. Controlled Substances Act classifies marijuana as a Schedule I controlled substance. Any proceeding that may be brought against the Company could have a material adverse effect on the Company's business plans, financial condition and results of operations.

# **Functional Currency**

The Company and its affiliates' functional currency, as determined by management, is the United States ("U.S.") dollar. These condensed unaudited interim consolidated financial statements are presented in U.S. dollars. Transactions in foreign currencies are recorded at a rate of exchange approximating the prevailing rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the statement of financial position date are translated into the functional currency at the foreign exchange rate in effect at that date. Realized and unrealized exchange gains and losses are recognized through profit and loss.

### Reclassifications

Where necessary, certain prior period data has been reclassified to conform to current period presentation. Salaries, wages and employee related expenses, and acquisition and deal costs are separately presented within the condensed unaudited interim consolidated statements of operations in the current period, whereas in the comparative prior period these amounts were presented within general and administrative expenses. Gains on investments in financial assets are separately presented within the condensed unaudited interim consolidated statements of operations in the current period, whereas in the comparative prior period these amounts were presented within interest income. Share reserves are separately presented within the condensed unaudited interim consolidated statements of equity in the current period, whereas in the comparative prior period these amounts were presented within share capital. These reclassifications did not have an effect on net loss, loss per share or cash flows for the periods presented.

#### **Basis of Consolidation**

These condensed unaudited interim consolidated financial statements include the accounts of the Company, its wholly owned subsidiaries and entities over which the Company has control as defined in IFRS 10 *Consolidated Financial Statements*. Subsidiaries over which the Company has control are fully consolidated from the date control commences until the date control ceases. Control exists when the Company is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. In assessing control, potential voting rights that are currently exercisable are taken into account. All intercompany balances and transactions are eliminated on consolidation.

The following are the Company's subsidiaries that are included in these condensed unaudited interim consolidated financial statements as of June 30, 2020:

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

	STATE OR	OWNERSHIP
NAME $^{(1)(2)(3)}$	COUNTRY OF	PERCENTAGE
	INCORPORATION	
Jushi Inc	Delaware	100%
Bear Flag Assets, LLC and its wholly owned	California	100%
Subsidiaries		
Beyond Hello IL Holdings, LLC (formerly known	Illinois	100%
as TGS Illinois Holdings, LLC) <sup>(4)</sup>		
Jushi IP, LLC	Delaware	100%
JREH, LLC and its wholly owned Subsidiaries	Delaware	100%
Sound Wellness Holdings, Inc. and its wholly	Delaware	100%
owned Subsidiaries		
Mend Products, LLC	Delaware	100%
JMGT, LLC	Florida	100%
Production Excellence, LLC	Nevada	100%
Jushi Ampal NJ, LLC	New Jersey	75%
Jushi OH, LLC	Ohio	100%
Franklin Bioscience - Penn LLC and its wholly	Pennsylvania	100%
owned Subsidiaries	•	
Jushi VA, LLC	Virginia	100%
Dalitso, LLC	Virginia	61.765%
Jushi Europe SA	Switzerland	51%
Agape Total Health Care Inc. (4)	Pennsylvania	80%

<sup>(1)</sup> The Company consolidates an Ohio Provisional License Holder, of which it has a 0% ownership percentage, since the Company is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

#### Critical Accounting Policies and Significant Judgments, Estimates and Assumptions

The preparation of the Company's condensed unaudited interim consolidated financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, and revenue and expenses. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods. Critical accounting policies, judgements, estimates, and assumptions within these condensed unaudited interim consolidated financial statements, unless stated herein, remain the same as those applied to the annual consolidated financial statements for the year ended December 31, 2019.

The novel coronavirus or COVID-19 was declared a pandemic by the World Health Organization on March 12, 2020 and continues to cause significant economic uncertainty and consequently it is difficult to reliably measure the potential impact of this uncertainty on our future financial results.

# **Revenue Recognition**

The Company consolidates Franklin Bioscience NV, LLC, of which it currently has a 0% ownership percentage, since the Company is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

<sup>(3)</sup> Certain subsidiaries have been omitted since in aggregate they do not represent a significant subsidiary.

This subsidiary was added during the six months ended June 30, 2020. Refer to Note 8. "Business Combinations and Asset Acquisitions".

Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

#### Retail and Wholesale Revenues

Net revenue as presented in the condensed unaudited interim consolidated statements of operations and comprehensive loss, represents revenue from the sale of goods, which is the selling price less applicable price discounts and incentives. The Company recognized total net revenues of \$14.9 million and \$0.2 million for the three months ended June 30, 2020 and 2019, respectively. The Company recognized total net revenues of \$23.6 million and \$0.6 million for the six months ended June 30, 2020 and 2019, respectively. For the three and six months ended June 30, 2020, 99% and 89%, respectively, of revenues related to retail revenues. For the three and six months ended June 30, 2019, 83% and 94% of revenues, respectively, related to franchise fees and royalties.

## **Segments**

The Company currently operates in one segment, retail operations. The Company's cultivation operations are not considered significant to the overall operations of the Company. Any intercompany sales and transactions are eliminated in consolidation. All wholesale and retail revenues for the six months ended June 30, 2020, were generated within the United States, and all long-lived assets are located in the United States.

## Goodwill and Indefinite-Lived Intangible Assets

As a result of the economic conditions caused by COVID-19 experienced starting in the first quarter of 2020, the Company determined that the disruption in its business represented that a triggering event had occurred. As a result of the assessments covering all cash generating units ("CGU's") performed by the Company, it was determined that additional testing was required for Franklin BioScience NV, LLC ("FBS NV") during the first quarter of 2020. During the first quarter of 2020, the Company therefore performed an impairment test on the goodwill acquired for FBS NV and calculated that the CGU's recoverable amount was higher than the carrying amount of the CGU as of March 31, 2020, therefore, no impairment was recognized. The carrying amount tested was \$7.7 million for FBS Nevada. The Company estimated the fair value using a fair value less cost of disposal approach ("FVLCD"). Under this approach, a discounted cash flow methodology was used, considering: (i) management estimates, such as projections of revenue, operating costs and cash flows, taking into consideration historical and anticipated financial results; (ii) general industry, economic and market conditions; (iii) legal outlook assumptions; and (iv) the impact of planned business and operational strategies. The key assumptions include a five-year forecast period and a perpetual growth rate of 3% thereafter. These assumptions were based on industry and market trends. The estimated discount rate was 14.5% and were determined using the Company's estimated weighted average cost of capital at the time of the analysis. Expected cash flow was based on expectations of future income taking into account past experience, adjusted for anticipated growth. The recoverable amount exceeded the carrying amount by approximately 5% as of March 31, 2020 and therefore no impairment was recognized. A 100 basis point increase in the discount rate would have not resulted in the total carrying values exceeding the fair value. During the second quarter of 2020, it was determined that no additional testing was required. The disruption in business previously experienced during the first quarter was no longer prevalent during the second quarter as a result of resuming business.

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## **Recent Accounting Pronouncements**

Amendments to Internal Accounting Standard ("IAS") 1 *Presentation of Financial Statements* ("IAS 1") - Classification of Liabilities as Current or Non-Current: In January 2020, the International Accounting Standards Board ("IASB") issued amendments to IAS 1 to clarify its requirements for the presentation of liabilities in the statement of financial position. IAS 1 requires an entity to classify a liability as current if the entity does not have a right to defer settlement of the liability for at least twelve months after the reporting period. The amendments clarify that settlement "refers to the transfer to the counterparty of cash, equity instruments, other assets or services that results in the extinguishment of the liability". The amendments are effective retrospectively for annual reporting periods beginning on or after 1 January 2023. The Company expects that adoption of this amendment may result in the re-classification of derivative warrants liabilities from long-term liabilities to short-term liabilities.

Amendments to IAS 37 *Provisions, Contingent Liabilities and Contingent Assets* ("IAS 37") - Onerous Contracts - Cost of Fulfilling a Contract: In May 2020, the IASB issued amendments to IAS 37 to specify that the cost of fulfilling a contract comprises the costs that relate directly to the contract, and can either be incremental costs of fulfilling that contract or an allocation of other costs that relate directly to fulfilling contracts. The new guidance will be effective for annual periods beginning on or after January 1, 2022 and is to be applied to contracts that have unfulfilled obligations as at the beginning of that period. The Company is currently evaluating the potential impact of these amendments on the Company's consolidated financial statements.

Amendment to IFRS 16 Leases ("IFRS 16") - COVID-19-Related Rent Concessions: In May 2020, the IASB issued an amendment to IFRS 16 to permit lessees, as a practical expedient, not to assess whether particular rent concessions that reduce lease payments occurring as a direct consequence of the COVID-19 pandemic are lease modifications and instead to account for those rent concessions as if they are not lease modifications. The amendment is effective for annual reporting periods beginning on or after June 1, 2020, with earlier application permitted. The amendment did not have an impact on the Company's interim financial statements.

In May 2020, the IASB issued *Annual Improvements to IFRS Standards 2018–2020*. The pronouncement contains amendments to several IFRSs as result of the IASB's annual improvements project, including IFRS 9 *Financial Instruments* and IFRS 16 *Leases*. The Company is currently evaluating the potential impact of these amendments on the Company's consolidated financial statements.

### 3. EARNINGS (LOSS) PER SHARE

#### Basic and diluted earnings (loss) per share

Basic earnings (loss) per share is calculated by dividing the net income (loss) attributable to Jushi shareholders by the weighted average number of common shares outstanding (which includes all of the Company's shares outstanding on a non-converted basis) during the respective periods presented. Diluted earnings (loss) per share is calculated by dividing the net income (loss) attributable to Jushi shareholders by the weighted average number of common shares that would have been outstanding during the respective period had all dilutive potential common shares outstanding at period-end been converted into shares at the beginning of the period and the proceeds used to repurchase the Company's common shares at the average market price for the period. If these computations prove to be anti-dilutive, diluted earnings (loss) per share is the same as basic earnings (loss) per share. No dilutive potential shares of common stock were included

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

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in the computation of diluted net loss per share for the three and six months ended June 30, 2020, or 2019, because their effect would be anti-dilutive.

The outstanding number and type of securities that would potentially dilute basic loss per common share which were not included in the computation of diluted loss per share, because to do so would have reduced the loss per common share (anti-dilutive) for the periods presented, are as follows: stock options, warrants (including derivative warrants) and convertible promissory notes.

# 4. INVESTMENTS IN SECURITIES AND OTHER SHORT-TERM FINANCIAL ASSETS

Details of investments in securities and other short-term financial assets as of June 30, 2020 and December 31, 2019 are as follows (in thousands):

	June	e 30, 2020	December 31, 2019			
Investments in Securities:						
Investments in mutual funds	\$	8,589	\$	1,272		
Organigram shares		417		-		
Cresco shares and warrants		3,281		10,995		
Total investments in securities	\$	12,287	\$	12,267		
Other Short-Term Financial Assets:						
Cresco Notes and accrued interest	\$	_	\$	5,646		

A continuity of investments in securities and other short-term financial assets is as follows (in thousands):

	 stments in ual Funds	0	rganigram Shares	 sco Shares Warrants	an	esco Notes d Accrued Interest	Total	
Balance as of December 31, 2019	\$ 1,272	\$	-	\$ 10,995	\$	5,646	\$ 17,913	
Cash invested	10,000		-	-		-	10,000	
Redemption of invested funds	(2,033)		-	-		-	(2,033)	
Value of shares received/granted	-		1,092	387		(387)	1,092	
Cash received	-		-	-		(5,193)	(5,193)	
Shares sold	-		(325)	(3,288)		-	(3,614)	
Fair value losses, net of income	(650)		(350)	(4,812)		(66)	(5,878)	
Balance as of June 30, 2020	\$ 8,589	\$	417	\$ 3,281	\$	-	\$ 12,287	

The fair value losses, net of income, are included in gains (losses) on investments and financial assets in the condensed unaudited interim consolidated statements of operations and comprehensive loss.

#### **Investments in Mutual Funds**

The Company's investments in mutual funds are classified as fair value through profit or loss. Fair values of the investments in mutual funds are determined based on quoted market prices. Fair value gains/income from investments in mutual funds was \$0.5 million for the three months ended June 30, 2020, and fair value losses, net of fair value gains was \$0.7 million for the six months ended June 30, 2020. Fair value gains from

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

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investments in mutual funds were \$0.01 million and \$0.02 million for the three and six months ended June 30, 2019, respectively.

## **Organigram Shares**

The Company's investment in Organigram Holdings, Inc. ("Organigram") shares is classified as fair value through profit or loss. Fair values of the investments in Organigram shares are determined based on quoted market prices. A total of 0.4 million Organigram common shares were received in connection with the TGS Transaction. Refer to Note 8. "Business Combinations and Asset Acquisitions". During the second quarter of 2020, the Company sold 0.1 million Organigram shares. The Company has 0.3 million Organigram shares remaining as of June 30, 2020, with a fair value of \$1.56 each.

#### Cresco

In October 2019, as consideration for its sale of its minority interest in Gloucester Street Capital, LLC, the Company was issued 7,180 of Cresco Labs Inc. ("Cresco") proportionate voting shares (which were converted in January 2020 into a total of 1.4 million Cresco subordinate voting shares), 1,657 warrants for proportionate voting shares of Cresco which convert into 0.3 million warrants for Cresco subordinate voting shares, and received \$5.2 million of short-term secured notes (the "Cresco Notes") and \$0.1 million of cash. The Company is also eligible to receive certain contingency payouts, which are tied to both the performance of the Gloucester operations as well as the development of the New York market. The outcome of the contingency is not able to be estimated as of June 30, 2020, primarily because the New York market condition is unknown.

As of June 30, 2020, the Company owns approximately 0.7 million Cresco shares with a fair value of \$4.12 each, for a total of \$2.8 million. During the six months ended June 30, 2020, the Company sold 0.8 million Cresco shares for total proceeds of \$3.3 million. As of June 30, 2020, the Cresco warrants owned by the Company are valued at \$0.5 million. As of December 31, 2019, the Cresco shares were valued at \$9.8 million and the Cresco warrants were valued at \$1.1 million. The Company has classified these investments as fair value through profit or loss. The fair value of the tradeable shares was determined based on the quoted market price. As of June 30, 2020, the fair value of the warrants was determined based on a Black-Scholes model using the quoted market price of \$4.12 and the following assumptions: a strike price of \$4.24; an estimated life of 1.25 years; volatility of 80%; a risk-free rate of 0.16%; and a dividend rate of 0%. As of December 31, 2019, the fair value of the warrants was determined based on a Black-Scholes model using the quoted market price of \$6.86 and the following assumptions: a strike price of \$4.24; an estimated life of 1.5 years; volatility of 70%; a risk-free rate of 1.59%; and a dividend rate of 0%. The warrants are exercisable at any time and expire three years from the grant date.

As of December 31, 2019, the \$5.2 million Cresco Notes, which were receivable in cash, and the related accrued interest of approximately \$0.5 million, which was receivable in Cresco shares, were both included in other short-term financial assets in the consolidated statements of financial position. During the first quarter of 2020, the Company received proceeds of \$5.2 million from the repayment of the short-term secured note and was granted 330 Cresco Labs Inc. proportionate voting shares (which were subsequently converted on a 200:1 basis into 66,000 subordinate voting shares) worth \$0.4 million as payment for the interest accrued on the short-term secured note.

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### 5. INVENTORY AND BIOLOGICAL ASSETS

### Inventory

Inventory as of June 30, 2020 and December 31, 2019 consisted of the following (in thousands):

	June	20, 2020	Decem	ber 31, 2019
Finished goods	\$	3,282	\$	1,202
Work in progress and raw materials		914		823
Less: Inventory reserve		(67)		(67)
Total inventory	\$	4,129	\$	1,958

Raw materials and work in process included supplies, and finished goods consisted of harvested cannabis, cultivation inventory transferred from work in progress and purchased from third parties, as well as retail supplies, consumables, and products for resale. Inventory expensed for the three and six months ended June 30, 2020 included in cost of goods sold was \$7.4 million and \$11.9 million, respectively.

# **Biological Assets**

A rollforward of biological assets for the six months ended June 30, 2020 is as follows (in thousands):

Balance as of December 31, 2019	\$ 271
Cost incurred until harvest	669
Effect of unrealized change in fair value of biological assets	268
Transferred to inventory upon harvest	(849)
Balance as of June 30, 2020	\$ 359

The Company measures its biological assets at their fair value less costs to sell. This is determined using a model which estimates the expected harvest yield in grams for plants currently being cultivated, and then adjusts that amount for the expected selling price per gram. The Company's model incorporates the following unobservable inputs, all of which are classified as Level 3 on the fair value hierarchy (Refer to Note 20. "Financial Instruments and Financial Risk Management"), and which were used by management as part of the biological asset models:

- Yield per plant represents the expected number of grams of dry cannabis expected to be harvested from each plant.
- Selling price determined using a combination of third-party cannabis spot price reports in addition to wholesale contract prices where applicable which, combined, are expected to approximate selling prices.
- Stage of growth represents the weighted average number of weeks out of the total growing cycle that biological assets have reached as of the measurement date. The Company has an average 22-week growing cycle.
- Wastage represents the percentage of biological assets which are expected to fail to mature into cannabis plants that can be harvested.

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

Post-harvest costs – calculated as the cost per gram of post harvested cannabis to bring the cannabis to
a salable product, consisting of the cost of direct and indirect materials and labor related to labelling
and packaging.

The following table quantifies the significant unobservable inputs, and also provides the effect of a 10% increase or decrease to each input on the calculation of the fair value of biological assets:

		ne 30, 2020	ect of 10% Change of June 30, 2020 (in \$000s)	Decer	mber 31, 2019	Effect of 10% Change as of December 31, 2019 (in \$000s)			
Selling price	\$	3.23	\$ 127	\$	2.58	\$	71		
Stage of growth		11 weeks	\$ 35		9 weeks	\$	22		
Yield by plant		117 grams	\$ 32		83 grams	\$	23		
Wastage		10%	\$ 4		10%	\$	25		
Post-harvest costs	\$	0.34	\$ 13		\$0.35	\$	80		

# 6. DEFERRED ACQUISITION COSTS

The Company makes advance payments and deposits to certain acquisition targets for which the transfer and/or closing is pending due to certain closing conditions inclusive of certain regulatory approvals prior to the acquisition date. Advance payments and deposits for certain acquisition targets are reflected as arm's length transactions and may not be refundable.

As of June 30, 2020 and December 31, 2019, the Company had the following deferred acquisition costs and deposits, which are expected to be offset against the consideration payable for the related future purchases (in thousands):

Acquisition Target	June	e 30, 2020	Decen	nber 31, 2019
a) Santa Barbara adult use cannabis dispensary	\$	2,250	\$	2,250
b) Agape Total Health Care Inc				70
Total	\$	2,250	\$	2,320

### a) Santa Barbara Adult Use Cannabis Dispensary

In February 2019, the Company entered into a binding term sheet to acquire (i) 100% of a Santa Barbara adult use cannabis dispensary, subject to the fulfillment of certain conditions, and (ii) the contract to purchase the associated real estate. The owners of the Santa Barbara adult use cannabis dispensary did not own the associated real estate. The Santa Barbara adult use cannabis dispensary has the right to operate one of only three adult use cannabis dispensaries in the City of Santa Barbara, California. The Company's acquisition of the real estate closed on March 3, 2019. Refer to Note 7. "Property, Plant and Equipment" for additional information. An escrow account was established to hold funds on behalf of the Company and the Santa Barbara adult use cannabis dispensary in accordance with a securities purchase agreement dated March 3, 2019, in the amount of \$2.25 million that will be applied against the purchase price. The closing occurred on July 24, 2020. Refer to Note 21. "Subsequent Events".

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

# b) Agape Total Health Care Inc

As of December 31, 2019, the Company had advanced \$70,000 in accordance with the definitive agreements that had been entered into to purchase a majority stake in Agape Total Health Care Inc ("Agape"). The closing of Agape occurred on June 25, 2020, and the amount has been applied against the purchase price. Refer to Note 8. "Business Combinations and Asset Acquisitions".

### 7. PROPERTY, PLANT AND EQUIPMENT

A reconciliation of the beginning and ending balances of property, plant and equipment and accumulated depreciation during the six months ended June 30, 2020 is as follows (in thousands):

Maahinam

						Ma	chinery									
	Build	lings and		Le	asehold		and	Co	mputer	Fι	urniture			Construction		
	Impro	ovements	Land	Impr	ovements	Equ	ipment	Equ	ipment	and	Fixtures	RO	U Assets (1)	in P	rocess (2)	Total
							•		•							 
Cost																
Balance as of December 31, 2019	\$	4,563	\$ 1,738	\$	5,022	\$	290	\$	288	\$	1,284	\$	6,765	\$	3,648	\$ 23,598
Additions from capital expenditures																
and leases		25	-		58		43		77		146		8,638		11,323	20,310
Additions from acquisitions		-	-		372		-		-		93		1,578		-	2,043
Disposals		-	-		(30)		-		-		(2)		(672)		(276)	(980)
ROU reassessment		-	-		-		-		-		-		(429)		-	(429)
Reclassification		-	-		659		-		11		144		-		(814)	-
Balance as of June 30, 2020	\$	4,588	\$ 1,738	\$	6,081	\$	333	\$	376	\$	1,665	\$	15,880	\$	13,881	\$ 44,542
Accumulated Depreciation																
Balance as of December 31, 2019	\$	(88)	\$ -	\$	(214)	\$	(63)	\$	(55)	\$	(105)	\$	(481)	\$	-	\$ (1,006)
Depreciation		(125)	-		(218)		(59)		(59)		(142)		(532)		-	(1,135)
Reclassification		(56)	-		56		-		-		-		-		-	-
Disposals		-			14		-		-		-		178		-	192
Balance as of June 30, 2020	\$	(269)	\$ -	\$	(362)	\$	(122)	\$	(114)	\$	(247)	\$	(835)	\$	-	\$ (1,949)
Carrying amount																 
Balance as of December 31, 2019	\$	4,475	\$ 1,738	\$	4,808	\$	227	\$	233	\$	1,179	\$	6,284	\$	3,648	\$ 22,592
Balance as of June 30, 2020	\$	4,319	\$ 1,738	\$	5,719	\$	211	\$	262	\$	1,418	\$	15,045	\$	13,881	\$ 42,593

<sup>(1)</sup> Substantially all of the Company's ROU assets pertain to building leases. Refer to Note 11. "Lease Obligations" for further details on lease obligations.

Total depreciation expense for the three months ended June 30, 2020, and 2019 was \$0.6 million and \$0.1 million, respectively. Total depreciation expense for the six months ended June 30, 2020, and 2019 was \$1.1 million and \$0.2 million, respectively. Of the total expense, \$0.1 million and \$nil was allocated to inventory and biological assets for the six months ended June 30, 2020 and 2019, respectively.

The Company's land and buildings are not considered investment properties nor held for capital appreciation as they are to be used in the Company's retail and wholesale operations.

#### Construction in Process

Total Construction in Process ("CIP") as of June 30, 2020 is comprised of the following:

• As of June 30, 2020, the Company had incurred a total of \$1.0 million to develop the previously purchased Reading, Pennsylvania and Pottsville, Pennsylvania properties for retail use.

<sup>(2)</sup> Construction in Process represents assets under construction not yet completed or otherwise not ready for use. Refer to "Construction in Process" below for additional details.

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- As of June 30, 2020, the Company had incurred a total of \$1.0 million to develop a previously purchased commercial property located in Santa Barbara, California property. Refer to Note 18. "Commitments and Contingencies" and refer to Note 21. "Subsequent Events" for additional information and a sale and leaseback transaction that occurred during the third quarter of 2020.
- In connection with the 2019 Dalitso acquisition, the Company is developing a facility in Virginia, and \$11.3 million for the build-out of the facility has been incurred as of June 30, 2020.
- The other CIP as of June 30, 2020 primarily relates to other retail buildouts and a manufacturing facility.

These properties are still under development and were not yet occupied as of June 30, 2020. When construction on a property is complete and available for use, the cost of construction will be reclassified to buildings and improvements, leasehold improvements or furniture and fixtures, as appropriate, and depreciated.

Total CIP disposals of \$0.3 million for the six months ended June 30, 2020 included \$0.2 million of CIP that related to the property associated with a previous potential Malibu acquisition, which is included in net other expense in the condensed unaudited interim financial statements of operations and comprehensive loss.

# Right of Use Assets

Right of Use ("ROU") assets are tested for impairment in accordance with IAS 36 *Impairment of Assets*. The right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability. The corresponding lease liability is remeasured when there is a change in future lease payments resulting from a change in index or rate or if the Company changes its assessment of whether it will exercise an option to extend, purchase or terminate.

During the six months ended June 30, 2020, the Company recorded a net adjustment of \$0.9 million to ROU assets relating to ROU disposals, ROU assets that were unlikely to be realized and reductions of ROU assets related to changes in lease term. A corresponding lease liability reassessment was performed, which resulted in reduction of the liability and a gain of \$0.7 million. Refer to the Note 11. "Lease Obligations" for additional details on lease liabilities. The total net adjustment of \$0.2 million is included in net other expense in the condensed unaudited interim financial statements of operations and comprehensive loss.

## 8. BUSINESS COMBINATIONS AND ASSET ACQUISITIONS

#### **Asset Acquisition**

#### Agape

On June 25, 2020, the Company closed on the previously announced acquisition of 80% of the economic and voting interests in Agape Total Health Care Inc ("Agape"), a Pennsylvania Dispensary Permittee. Agape will operate three retail locations in Pennsylvania: one in Philadelphia, one in Reading and one in Pottsville. The Company opened the Reading retail location in July 2020 and is continuing the buildout of the dispensaries in Pottsville and Philadelphia, Pennsylvania.

The consideration for the Agape acquisition included: \$3.0 million in cash, subject to purchase price adjustments; \$2.0 million in 10% senior secured notes and warrants to purchase 0.6 million Subordinate Voting Shares with a \$1.25 strike price; and \$1.0 million in Subordinate Voting Shares at a closing date price

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of \$1.30 per share (769,231 shares). Refer to Note 13. "Senior Notes and Derivative Warrants Liability" for additional details on the 10% senior secured notes and warrants.

The Company determined that this transaction did not qualify as a business combination under IFRS 3 *Business Combinations*, as amended ("IFRS 3"), because the assets acquired did not constitute a business, as evident from the practical screen test which concluded that substantially all of the fair value of the acquisition is concentrated in a single identifiable asset – the license. The Company is exposed, or has rights, to variable returns from Agape and has the power to govern the financial and operating policies of Agape so as to obtain economic benefits, and therefore the Company has consolidated Agape from the date of acquisition.

The following table summarizes the allocation of the estimated fair values of the assets and liabilities acquired in the asset acquisition as of the acquisition date based on the fair value of the consideration (in thousands):

	(in	\$000s)
Cash	\$	0.5
Prepaids and other assets		11
Intangible assets - license		7,881
Total assets	\$	7,892
Intercompany note		(90)
Net assets acquired	\$	7,802
Non-controlling interest		(1,560)
Total net assets acquired net of non-		
controlling interest	\$	6,241
Consideration paid in cash	\$	3,050
Capitalized acquisition costs		191
Consideration paid in notes		1,476
Consideration paid in warrants		524
Consideration paid in shares		1,000
Total fair value of consideration	\$	6,241

The non-controlling interest was measured at the proportionate share method. Refer to Note 17. "Non-Controlling Interests" for further details on the Company's non-controlling interests.

Related to this acquisition, in February 2019 and March 2019, the Company purchased two commercial properties from unrelated parties in Reading and Pottsville, Pennsylvania, and agreed to develop and lease these properties to Agape. The leases commenced subsequent to the acquisition. Refer to Note 7. "Property, Plant and Equipment" for further details on these properties.

### **Business Combination**

## Beyond Hello IL Holdings, LLC (f/k/a TGS Illinois Holdings LLC)

On January 29, 2020, the Company acquired an approximately 75% interest in TGS Illinois Holdings LLC (the "TGS Transaction") and became the owner of two cannabis dispensaries in Illinois - one in Sauget, and one in Normal. TGS Illinois Holdings LLC ("TGSIH"), through its operating subsidiary, TGS Illinois LLC ("TGSI"), owns and operates the two cannabis dispensaries. On April 22, 2020, the names of the entities were changed to Beyond Hello IL Holdings, LLC, and Beyond Hello IL, LLC, which were approved by the State of Illinois.

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The TGSIH acquisition is a part of a series of transactions under a settlement agreement between the Company and its respective affiliates, and The Green Solution and its respective affiliates and their owners ("TGS"). The transactions included: (1) the transfer to the Company of approximately 75% interest in the TGSIH units: (2) the Company's assumption and/or payoff of approximately \$12 million in TGS debt including interest and expenses relating to the debt; (3) the Company returning its 51% majority stake in TGS National Holdings, LLC ("TGS National") to TGS and terminating the 2018 purchase agreement for TGS National which included certain restrictive covenants, employment agreements and exclusive intellectual property licenses in Jushi's favor; (4) the return to the Company and cancellation of the 5,000,000 common shares of Jushi Holdings Inc. and warrants with an exercise price of \$2.00 to purchase 2,500,000 common shares of Jushi Holdings Inc. which were issued in connection with the 2018 purchase of TGS National; (5) the transfer to Jushi Inc of 416,060 common shares of Organigram Holdings Inc. ("OGI") and approximately \$0.5 million from the liquidation of certain options to purchase common shares of OGI; and (6) the transfer to a third party designee of Jushi Inc 200,000 common shares of Jushi Inc and warrants to purchase 200,000 common shares of Jushi Inc at an exercise price equal to \$1.00 per common share pursuant to a confidential settlement agreement. These transactions are closely related and are therefore not accounted for as separate transactions, but rather as part of the acquisition accounting.

The \$12 million in debt noted above includes \$2.4 million of debt and interest paid off by the Company at closing and \$9.6 million of debt which was negotiated with the holder to be exchanged for Jushi Holdings Inc. Senior Notes. Refer to Note 13. "Senior Notes and Derivative Warrants Liability" for further details on the Company's Senior Notes. The \$9.6 million was comprised of secured notes of an affiliate of TGS, Beacon Holding, LLC, (the "Beacon Notes") plus unpaid accrued interest of \$0.1 million.

At the time of the original acquisition of 51% of TGS National by the Company in 2018, the Company had the exclusive right to purchase the remaining 49% of TGS National for a period of 30 months from the Closing Date (the "Option Period"). The Seller also had the right to require the Company to purchase the remaining 49% no earlier than 12 months from the Closing Date, but before the end of the Option Period (the "Put Option"). The consideration to be paid for either the Call Option or Put Option (the "Redemption Liability") was \$8.5 million if purchased on or after 18 months through the end of the Option Period. The adjusted present value of the Redemption Liability was \$8.4 million as of December 31, 2019. As a result of the TGS Transaction, the Redemption Liability was cancelled.

The following table summarizes the preliminary purchase price allocation and the total fair value of the consideration as of the date of acquisition (in thousands):

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	(i	n \$000s)
Cash	\$	13
Prepaids		85
Inventory		100
Right-of-use assets		1,578
Property, plant and equipment		465
Intangible assets - patient database		1,250
Intangible assets - licenses		6,500
Total assets	\$	9,991
Accounts payable and accrued liabilities		(585)
Right-of-use lease liabilities		(1,578)
Deferred taxation liabilities		(2,927)
Total liabilities	\$	(5,090)
Fair value of net assets acquired	\$	4,901
Non-controlling interests	Ψ	(4,661)
Fair value of net assets acquired, net of non-		(4,001)
controlling interests	\$	240
Consideration paid in each	\$	2,692
Consideration paid in cash Assumption of Beacon Notes and accrued interest	Ф	2,092 9,555
Other related consideration		(15,740)
Fair vale of consideration and settlement	\$	(3,493)
	\$	
Bargain purchase	\$	(3,733)
Asset disposal charges and other adjustments	\$ \$	*
Total net gain on business combination	Ф	(2,202)

The other related consideration comprises of the fair value of: (1) the Redemption Liability which was cancelled (\$8.4 million); (2) the fair value of the returned 5,000,000 common shares of Jushi Holdings, Inc. and warrants with an exercise price of \$2.00 to purchase 2,500,000 common shares of Jushi Holdings, Inc. (\$7.1 million); (3) the OGI shares (\$1.1 million); (4) cash proceeds from the liquidated OGI options (\$0.5 million); partially offset by (5) the fair value of TGS National returned in the TGS Transaction (\$1.3 million comprised primarily of franchise agreements of \$0.8 million, IP of \$0.2 million, and \$0.4 million in cash); and (6) \$0.15 million in cash paid by Jushi for the return of the Jushi securities. The fair values of the Jushi Holdings, Inc. shares and OGI shares were based on the closing market price as of the date of the transaction and the fair value of the Jushi Holdings, Inc. warrants was calculated using a Black-Scholes model with the following assumptions: stock price of \$1.28; exercise price of \$2.00; estimated term 1.35 years; volatility 76%; risk-free rate 1.46%. The fair value of the Jushi securities was accounted for as a reduction to equity. The value of TGS National which was returned primarily consisted of cash and intangibles. The fair value of the intangibles was calculated using a discounted cash flow model using a discount rate of 12% and estimated useful lives ranging from 9-11 years.

The non-controlling interests was measured using the fair value method and was based on the fair value of

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

the consideration paid to purchase the non-controlling interests. See *Acquisition of Remaining 25% Interest in TGS Illinois Holdings from Non-Controlling Shareholders* below for further details.

The TGS Transaction resulted in a net bargain purchase which is recorded in net gain on business combination in the condensed unaudited interim consolidated statements of operations and comprehensive loss for the six months ended June 30, 2020. In addition, the Company made other related book adjustments and asset disposal charges totaling \$1.5 million, net. Refer to Note 9. "Goodwill and Intangible Assets" for related asset disposal charges of \$1.7 million which are also included in net gain on business combination in the condensed unaudited interim consolidated statements of operations and comprehensive loss for the six months ended June 30, 2020.

The consideration has been allocated to the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition and remains preliminary as of June 30, 2020. These estimated fair values involve significant judgement and estimates. The primary areas of judgement involved are the valuation of the intangible assets acquired and given up in the transaction, which requires management to estimate value based on future cash flows from these assets. The primary areas of the preliminary purchase price allocations that are not yet finalized relate to: intangible assets acquired, deferred tax liabilities, and residual bargain purchase. The Company expects to continue to obtain information to assist in determining the fair value of the net assets acquired at the acquisition date during the measurement period. Measurement period adjustments that the Company determines to be material will be applied retrospectively to the period of acquisition in the Company's consolidated financial statements and, depending on the nature of the adjustments, other periods subsequent to the period of acquisition could be affected.

# Acquisition Results and Unaudited Supplemental Pro Forma Financial Information

Total revenues of \$7.2 million and net income of \$1.7 million from the business combination above are included in the condensed unaudited interim consolidated statements of operations and comprehensive loss for the three months ended June 30, 2020. Total revenues of \$9.3 million and net income of \$2.0 million from the business combination above are included in the condensed unaudited interim consolidated statements of operations and comprehensive loss for the period from the date of the acquisition in January to June 30, 2020. Had the business combination occurred on January 1, 2020, it is estimated that additional revenues of approximately \$0.6 million and additional net income of \$0.1 million from the Illinois dispensaries would have been included in the condensed unaudited interim consolidated statements of operations and comprehensive loss for the six months ended June 30, 2020.

For the three and six months ended June 30, 2020 acquisition and deal costs relating to this business combination totaled \$\sini\ and \$0.4 million, respectively, and are included in the total acquisition and deal costs of \$0.2 million and \$0.6 million in the condensed unaudited interim consolidated statements of operations and comprehensive loss for the three and six months ended June 30, 2020, respectively.

# Acquisition of Remaining 25% Interest in TGS Illinois Holdings from Non-Controlling Shareholders

In the first quarter of 2020, the previous litigation involving a non-controlling ("NCI") interest holder in TGSIH was settled resulting in an agreement for the Company to purchase the remaining interest in TGSIH held by the non-controlling interest holders. On February 21, 2020, the Company acquired the remaining approximately 25% interest in TGSIH (the "TGS NCI Transaction") for consideration comprised of \$2.0 million in cash, 633,433 Subordinate Voting Shares, \$2.0 million in 10% Senior Notes with 950,148 warrants to acquire Subordinate Voting Shares at an exercise price of ~\$1.57 (the exercise price has since been updated to \$1.25 as a result of a recent down-round – Refer to Note 13. "Senior Notes and Derivative Warrants Liability" for additional information). The terms of the Senior Notes and warrants are those described in Note

Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

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13. "Senior Notes and Derivative Warrants Liability". The fair value of the total consideration paid was \$4.7 million as of the date of the acquisition. The SVS were valued based on the closing price of the SVS as of the date of the TGS NCI Transaction. Refer to Note 13. "Senior Notes and Derivative Warrants Liability" for fair value assumptions for debt and warrants issued and valued during the six months ended June 30, 2020. The Company now owns 100% percent of TGSIH.

#### Joint Venture

## Jushi Europe

In February 2020, the Company expanded internationally with the formation of Jushi Europe, S.A. ("Jushi Europe"). Jushi Europe plans to build out its European business through a combination of strategic acquisitions, partnerships, and license applications, focused on supplying the highest-quality medical cannabis products to patients throughout Europe.

The Company controls 51% of Jushi Europe and is exposed, or has rights, to variable returns from Jushi Europe and has the power to govern the financial and operating policies of Jushi Europe through voting control so as to obtain economic benefits, and therefore the Company has consolidated Jushi Europe from the date of acquisition.

During the first quarter of 2020, the Company received \$2.0 million in cash from the 49% joint venture partner, and the Company contributed the right to use certain intellectual property already owned by the Company. The Company recognized a corresponding non-controlling interest in the statements of financial position of \$2.0 million. The non-controlling interest was measured at the proportionate share method. Refer to Note 17. "Non-Controlling Interests" for further details on the Company's non-controlling interests.

## 9. GOODWILL AND OTHER INTANGIBLE ASSETS

## Goodwill

Goodwill was \$28.1 million as of both June 30, 2020 and December 31, 2019. Goodwill as of June 30, 2020 was comprised of goodwill from: a) \$26.9 million relating to the 2019 Franklin BioScience - Penn, LLC ("FBS Penn") acquisition; b) \$1.0 million relating to the 2019 FBS Nevada acquisition; and c) \$0.2 million relating to the 2018 MEND acquisition. There was no goodwill from the TGSIH acquisition. Refer to Note 8. "Business Combinations and Asset Acquisitions" for additional information on the TGSIH acquisition.

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

## **Other Intangible Assets**

The changes in other intangible assets for the six months ended June 30, 2020 was as follows (in thousands):

		Indefini	te Life	e Intangil	ole Ass	et	F				Finite Life Intangible Asset								
	Li	icenses	For	nulations	Ge	ternally nerated angibles		anchise		ntellectual Property		atient	Tra	dename		Non- ompete		/ebsite elopment	Total
Cost:																			
Balance as of December 31, 2019	\$	75,000	\$	50	\$	585	\$	1,850	\$	10,870	\$	1,150	\$	5,380	\$	168	\$	61	\$ 95,114
Disposals (1)		-		-		(585)		(1,850)		(1,290)		-		-		(8)		-	(3,733)
Additions (2)		14,381		-		-		-		-		1,250		-		-		-	15,631
Balance as of June 30, 2020	\$	89,381	\$	50	\$	-	\$		\$	9,580	\$	2,400	\$	5,380	\$	160	\$	61	\$ 107,012
Accumulated amortization:							_	(225)		(770)		(00)		(20.5)		(20)			 (4.420)
Balance as of December 31, 2019							\$	(237)	\$	(779)	\$	(89)	\$	(285)	\$	(28)	\$	(11)	\$ (1,429)
Amortization expense								(11)		(489)		(160)		(286)		(27)		(31)	(1,004)
Disposals (1)								248		231		-		-		3			 482
Balance as of June 30, 2020									\$	(1,037)	\$	(249)	\$	(571)	\$	(52)	\$	(42)	\$ (1,951)
Net book value:																			 
Balance as of December 31, 2019	\$	75,000	\$	50	\$	585	\$	1,613	\$	10,091	\$	1,061	\$	5,095	\$	140	\$	50	\$ 93,686
Balance at June 30, 2020	\$	89,381	\$	50	\$		\$		\$	8,543	\$	2,151	\$	4,809	\$	108	\$	19	\$ 105,061
Estimated useful life							1	4 years	10	- 10.5 years	5-	15 years	1-1	15 years	3-	5 years	3	years	

- (1) Disposals for the six months ended June 30, 2020 consisted of the following:
- a. The franchise agreements and intellectual property disposals relate to the TGS Transaction. Under IFRS 3, the excess of the carrying amounts above over the estimated fair values was calculated as of the date of disposal of TGSNH and totaled \$1.7 million, and is included in the net gain on business combination in the condensed unaudited interim consolidated statements of operations and comprehensive loss for the six months ended June 30, 2020. Refer to Note 8. "Business Combinations and Asset Acquisitions" for further details on the TGS Transaction.
- b. During the six months ended June 30, 2020 the Company recorded a disposal of \$0.6 million relating to internally generated intangibles that were unlikely to be realized. In addition, the Company reduced a related liability by \$0.3 million, for a total net write-off of \$0.3 million. The total net write-off is reflected in net other expense in the condensed unaudited interim financial statements of operations and comprehensive loss.
- (2) Additions for the six months ended June 30, 2020 relate to the TGS Transaction and to the Agape acquisition. Refer to Note 8. "Business Combinations and Asset Acquisitions" for further details.

Intangible assets with finite lives are amortized on a straight-line basis over their estimated useful lives. The Company recorded amortization expense of \$0.5 million, and \$0.2 million for the three months ended June 30, 2020, and 2019, respectively. The Company recorded amortization expense of \$1.0 million, and \$0.2 million for the six months ended June 30, 2020 and 2019, respectively. These amounts are recorded within depreciation and amortization expense in the condensed unaudited interim consolidated statements of operations and comprehensive loss.

Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

### 10. ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES

Details of accrued expenses and other current liabilities as of June 30, 2020 and December 31, 2019 are as follows (in thousands):

	June	2020	Decem	ber 31, 2019		
Accrued taxes - federal and state	\$	8,066	\$	2,417		
Accrued taxes - other		111		77		
Accrued capital expenditures		3,424		1,558		
Accrued employee related expenses and liabilities		1,649		1,250		
Accrued sales tax payable		580		4		
Accrued interest - promissory notes payable		314		427		
Accrued interest - 10% senior notes		39		40		
Accrued professional and management fees		552		713		
Other accrued expenses and current liabilities	901		901			1,205
	\$	15,634	\$	7,691		

Refer to Note 12. "Promissory Notes Payable" for details on the promissory notes payable and to Note 13. "Senior Notes and Derivative Warrant Liabilities" for details on the 10% senior notes.

### 11. LEASE OBLIGATIONS

The Company leases certain business facilities for corporate, retail and cultivation purposes in Florida, Pennsylvania, Ohio, California, New York, Virginia, Illinois and Colorado from third parties under lease agreements that specify minimum rentals. In addition, the Company leases certain equipment for use in cultivation and extraction. The expiry dates of the leases, including reasonably certain estimated renewal periods, are between 2020 and 2046 and contain certain renewal provisions.

Lease liabilities included in the consolidated statements of financial position are as follows (in thousands):

	June 30, 2020	Dece	mber 31, 2019
Short-term lease obligations	\$ 1,706	\$	969
Long-term lease obligations	14,352		5,529
	\$ 16,058	\$	6,498

A continuity of lease liabilities for the six months ended June 30, 2020 is as follows (in thousands):

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

IFRS 16 lease liabilities as of January 1, 2020	\$ 6,498
Lease additions	8,638
Lease additions from acquisitions	1,578
Lease payments	(764)
Interest expense on lease liabilities	829
Lease reassessment	(682)
Lease termination	(39)
IFRS 16 lease liabilities as of June 30, 2020	\$ 16,058

Refer to Note 7. "Property Plant and Equipment" for additional information on the lease reassessment.

As of June 30, 2020 estimated future minimum lease payments under non-cancelable operating leases having an initial or remaining term of more than one year are as follows (in thousands):

Less than one year	\$ 1,994
One to five years	9,489
Greater than five years	 33,877
Total undiscounted lease obligations	\$ 45,359
Interest	(29,301)
Lease obligations as of June 30, 2020	\$ 16,058

The estimated future minimum lease payments under non-cancelable leases above do not include payments that are not yet reasonably certain because of potential changes in state cannabis regulations. The increases in estimated future minimum lease payments as a result of changes in state cannabis regulations could be significant.

As of June 30, 2020, estimated future minimum lease payments under non-cancelable operating leases having an initial term of one year or less were \$0.1 million and are not capitalized in the condensed unaudited interim consolidated statement of financial position.

Some property leases may contain variable payment terms that are linked to sales generated from a store or cannabis regulation changes. Variable lease payments for both the three and six months ended June 30, 2020 and 2019 were insignificant. Variable payment terms may be used for a variety of reasons, including minimizing the fixed costs base for newly established stores. Variable lease payments that depend on sales are recognized in profit or loss in the period in which the condition that triggers those payments occurs. All extension options that are reasonably certain to be exercised have been included in the measurement of lease obligations. The Company reassesses the likelihood of extension option exercise if there is a significant event or change in circumstances within its control.

The Company's rent expense related to low-value and short-term leases is included in general and administrative expenses and was \$0.1 million for both the six months ended June 30, 2020 and 2019.

The Company's incremental borrowing rate ranged from 12.0% - 16.9% for leases entered into or reassessed during the six months ended June 30, 2020.

In April 2020, the Company entered into a master lease agreement for up to \$2.0 million of cultivation and

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

extraction equipment for the Dalitso Virginia operations, which will serve as security for the individual leases. The master lease agreement has a 36-month term, beginning on the first day of the month from each final acceptance date, and requires monthly payment obligations at 2.9% of the capital cost. The Company has the option at the end of 18 months from final acceptance date to purchase all the equipment under the master lease for 64% of the equipment's total cost or \$1.3 million. As of June 30, 2020, the Company had ROU assets and liabilities under the master lease agreement totaling \$0.6 million. The remaining commitment under this facility is \$1.4 million and is expected to be funded in the third quarter of 2020.

In addition, during the second quarter of 2020, Dalitso entered into a master lease arrangement for \$0.5 million of security related equipment. As of June 30, 2020, no payments had been made in connection with this agreement.

Refer to Note 21. "Subsequent Events" for a sale and leaseback transaction in the third quarter of 2020.

### 12. PROMISSORY NOTES PAYABLE

Promissory notes payable which are acquisition related consisted of the following (in thousands):

	June	e 30, 2020	December 31, 2019			
Total notes payable - principal amount	\$	18,055	\$	25,623		
Less: deferred finance charges		(31)		_		
Total notes payable - carrying amount	\$	18,025	\$	25,623		
Short-term notes payable	\$	13,107	\$	15,635		
Long-term notes payable	\$	4,918	\$	9,988		

A continuity of the principal amounts (which is excluding deferred finance charges) of the promissory notes payable is as follows (in thousands):

Principal balance as of December 31, 2019	\$ 25,623
Principal payments	 (7,568)
Principal balance as of June 30, 2020	\$ 18,055

Interest expense, excluding amortization of deferred finance charges, related to promissory notes for the three and six months ended June 30, 2020 was \$0.4 million and \$1.0 million, respectively. Interest expense related to promissory notes was \$nil for both the three and six months ended June 30, 2019. The accrued interest balance was \$0.3 million and \$0.4 million as of June 30, 2020 and December 31, 2019, respectively. The accrued interest payable is included in accrued expenses and other current liabilities in the condensed unaudited interim consolidated statements of financial position. Refer to Note 10. "Accrued Expenses and Other Current Liabilities".

Deferred issuance costs incurred and capitalized for the six months ended June 30, 2020 relating to the promissory notes payable were \$0.1 million and are being amortized over the expected term of the promissory notes. Amortization of deferred issuance costs for promissory notes was \$0.06 million for the six months ended June 30, 2020.

Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

## Secured Promissory Notes - Franklin BioScience - Penn, LLC

In July 2019, in connection with the Franklin BioScience – Penn, LLC ("FBS Penn") acquisition, the Company issued \$28.1 million by way of certain 10% secured notes due to the sellers, with principal payments, together with accrued interest through each such date, due in tranches. \$10.6 million in principal was paid on September 30, 2019, \$7.5 million in principal was paid on March 9, 2020, \$5.0 million in principal is due on September 9, 2020 and the remaining balance is due on March 9, 2021. The secured notes are secured by Jushi Inc's pledge of the equity Jushi Inc directly and indirectly acquired in the acquisition. The pledge agreement contains standard non-financial covenants.

# Secured Promissory Notes - FBS Nevada

In July 2019, in connection with the Franklin BioScience NV, LLC ("FBS Nevada") management services and purchase agreements and the related acquisition of the associated real estate, the Company issued \$2.25 million in promissory notes and \$0.4 million in other secured notes as part of the consideration. The notes bear interest at 10% per annum. According to the original terms of the \$2.25 million in promissory notes, 50% will mature on the one-year anniversary of issuance (July 2020) and the remaining amount will mature on the second-year anniversary. The \$0.4 million note will mature in July 2021 and is secured by the real estate. In connection with these notes, Production Excellence, LLC granted a security interest in all of its assets and JREHNV, LLC granted a second lien priority security interest on certain real property.

## Promissory Notes - Dalitso LLC

In September 2019, in connection with the Dalitso LLC ("Dalitso") acquisition, the Company issued: (i) approximately \$2.7 million in 6% secured promissory notes issued to the sellers maturing September 23, 2021 and convertible at the option of the holders on or prior to the maturity date into Subordinate Voting Shares at a conversion price of \$6.00 per share; and (ii) approximately \$1.3 million in 9% unsecured notes issued to certain sellers maturing September 20, 2021, with quarterly instalments of approximately \$34,000.

## Secured Promissory Notes - Ohio Provisionally Licensed Holder

In June 2019, the Company entered into a definitive agreement with a provisionally licensed medical marijuana processor in Ohio and issued \$1.5 million in 18-month secured sellers' notes as part of the consideration. The notes bear interest at 10% per annum and are payable quarterly, and are subject to acceleration based upon consummation of the closing as defined in the purchase agreement. In connection with these notes, Jushi OH, LLC granted a security interest in all of its assets.

# 13. SENIOR NOTES AND DERIVATIVE WARRANTS LIABILITY

Details of the carrying amounts of the Company's 10% senior notes due January 15, 2023 ("Senior Notes") and the related liability for the warrants to purchase Subordinate Voting Shares of the Company (the "Derivative Warrants") as of June 30, 2020 and December 31, 2019 are as follows (in thousands):

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

		June 30, 2020	Decer	mber 31, 2019
Senior Notes - Warrant Notes - principal amount	\$	52,010	\$	16,660
Senior Notes - OID Notes - principal amount		6,393		-
Senior Notes - cash received for subscriptions		6,050		100
Senior Notes - total principal amount and cash		_		_
received for subscriptions	\$	64,453	\$	16,760
Less:				
Warrant Notes - amount to accrete		(21,056)		(5,493)
OID Notes - amount to accrete		(830)		-
Deferred transaction costs, net		(637)		(531)
Total Senior Notes, carrying amount	\$	41,930	\$	10,736
D : ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) (	_	22.700	Ф.	5.520
Derivative warrants liability	_\$	23,709	<u> </u>	5,529

The Senior Notes bear interest at 10.0% per annum, payable in cash quarterly.

There are two financing structures associated with the Senior Notes. The first structure is senior secured promissory notes which are issued with warrants to acquire Subordinate Voting Shares of the Company at 75% coverage ("Warrant Notes"). The warrants are issued by the Company in connection with, but are detached from, the Company's issuance of the Senior Notes. The warrants issued to noteholders have an expiration date of December 23, 2024, and an exercise price of US\$1.25 (~US\$1.58 as of December 31, 2019) (Refer to *Activity for the Three Months Ended June 30, 2020* below). The warrants may be settled only with cash for the first year following the issuance date but may be net share settled after one year from the issuance date. These warrants are considered derivative instruments ("Derivative Warrants") under IAS 32 *Financial Instruments* ("IAS 32") due to the cashless exercise option contained in the warrant agreements, and certain of these warrants also contain down-round price protection features which also requires liability presentation. Refer to "Derivative Warrants" below for additional information. The second structure is 17% original issue discount senior secured promissory notes with no warrants ("OID Notes").

The Company's obligations under both the Warrant Notes and the OID Notes are secured by the assets of the Company and certain of its Subsidiaries (subject to certain exclusions) and are guaranteed by certain Subsidiaries. The Senior Notes are not convertible, and the Senior Notes and Derivative Warrants may be sold only with the prior consent of the Company; such consent cannot be unreasonably withheld, conditioned or delayed.

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

A continuity of the Senior Notes, related Derivative Warrants liability and accrued interest on the Senior Notes is as follows (in thousands):

				Derivative			_		
	C			Warrants		ccrued		ncome	
		ior Notes	_	Liability	Interest			(pense)	
10% Senior Notes principal amount	\$	16,660	\$	-	\$	-	\$	-	
10% Senior Notes - subscription received		100		-		-		-	
Fair value of derivative warrant liability		(5,529)		5,529		-		-	
Cash based debt issuance costs		(424)		-		-		(211)	
Warrants transactions costs		(110)		-		-		(55)	
Accretion and amortization expense		39		-		-		(39)	
Accrued interest						40		(40)	
Carrying amount as of December 31, 2019	\$	10,736	\$	5,529	\$	40	\$	(344)	
10% Senior Notes principal amount issued, net		32,185		-		-		-	
OID on issuance		(1,735)		-		-		-	
Fair value of derivative warrant liability on issuance		(8,914)		8,914		-		-	
Debt and warrant modifications		1,953		(1,954)		(31)		69	
Cash based debt issuance costs		(136)		-		-		(32)	
Warrants transactions costs		110		-		-		(163)	
Accretion and amortization expense		732		-		-		(732)	
Interest expense		-		-		1,074		(1,074)	
Interest paid in cash		-		-		(1,084)		-	
Fair value adjustment for derivative warrant liability				(2,587)		-		2,587	
Carrying amount as of March 31, 2020	\$	34,930	\$	9,901	\$		\$	655	
Interest accrued		-		-		1,263		(1,263)	
Interest paid in cash		-		-		(1,224)		-	
10% Senior Notes principal amount issued		10,300		-		-		-	
Fair value of warrant liability on issuance date		(4,532)		4,532		-		-	
Cash based debt issuance costs		(142)		-		-		(132)	
Warrants transactions costs		-		-		-		(105)	
Accretion and amortization expense		1,085		-		-		(1,086)	
Fair value adjustment for derivative warrant liability		-		3,748		-		(3,748)	
Debt and warrant modifications		(5,761)		5,527		-		235	
Cash subscriptions received		6,050							
Carrying amount as of June 30, 2020	\$	41,930	\$	23,709	\$	39	\$	(5,444)	

Coupon interest expense, accretion, amortization and amounts expensed for debt issuance costs are all included in interest expense in the condensed unaudited interim consolidated statements of operations and comprehensive loss. Accrued interest payable is included in accrued liabilities in the condensed unaudited interim statements of financial position. Refer to Note 10. "Accrued Expenses and Other Current Liabilities". The debt and warrants modification adjustments are included in net other expense in the condensed unaudited interim statements of operations and comprehensive loss.

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# Activity for the Three Months Ended June 30, 2020

New Senior Notes Issued

During the three months ended June 30, 2020, the Company issued \$10.3 million in Senior Notes and issued 5.6 million Derivative Warrants (excluding broker warrants) in connection with the second tranche of the Company's debt offering (a private placement), which second tranche was announced in June 2020 ("Tranche 2"). Of the total amount of Senior Notes and Derivative Warrants issued during the three months ended June 30, 2020, \$2.0 million of Senior Notes and 0.6 million Derivative Warrants were issued in connection with the Agape acquisition. Refer to Note 8. "Business Combinations and Asset Acquisitions". In addition, as of June 30, 2020, the Company had received \$6.1 million in cash subscriptions, for which the Senior Notes and related Derivative Warrants were issued in July 2020.

As of June 30, 2020, the Company had also received non-binding indications of interest and subsequent to June 30, 2020, the Company received the cash and closed on these and additional subscriptions, bringing the total for Tranche 2 to approximately \$33.3 million. The Company intends to use proceeds from Tranche 2 to fund the cash portion of the Pennsylvania Medical Solutions, LLC ("PAMS") acquisition. Refer to Note 18. "Commitments and Contingencies" and to Note 21. "Subsequent Events".

The Senior Notes issued in connection with Tranche 2 rank pari passu with the Senior Notes issued in connection with the first tranche of the Company's debt offering (a private placement) announced in December 2019 ("Tranche 1").

The Tranche 2 Senior Notes holders received warrants to acquire subordinate voting shares of the Company at 75% coverage with an expiry date of December 23, 2024, at a fixed exercise price equal to \$1.25. The Derivative Warrants are considered derivative instruments under IAS 32 due to the cashless exercise option contained in the warrant agreements. The Company recorded a derivative liability related to the 5.6 million Derivative Warrants issued during the three months ended June 30, 2020, in the amount of \$4.5 million upon their issuance, which was based on the estimated fair values of the Derivative Warrants at the dates of grant. The residual consideration was allocated to the Senior Notes liability. Refer to *Derivative Warrants* below for details of the methods and assumptions used in calculating the fair values of the Derivative Warrants.

#### Modifications and Extinguishments

### (i) Down-Round Warrant Exercise Price Adjustment

As a result of the issuance of the Tranche 2 warrants at an exercise price equal to \$1.25, the warrants associated with the Tranche 1 Senior Notes were adjusted down to an exercise price of \$1.25 because they contained a down-round price protection feature. This resulted in a loss on modification of \$1.0 million and is included in net other expense in the condensed unaudited interim statements of operations and comprehensive loss.

#### (ii) Offering Documents Extinguishments and New Issuances

As a result of Most Favored Nation ("MFN") clauses in certain of the Tranche 1 Senior Notes holders' offering documents, in June 2020, those certain investors were offered to either retain their current offering documents, including the Senior Notes, and warrants, if applicable, with an unmodified MFN clause and continued down-round price protection ("Option 1"); or they could elect to exchange their offering documents for the new offering documents with revised terms including an increased number

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of warrants based on 75% warrant coverage with a strike price of \$1.25; but with a substantially narrowed MFN and no down-round price protection going forward ("Option 2").

As of June 30, 2020, various Tranche 1 Senior Notes holders had responded with their selection of Option 2 to exchange their Senior Notes and warrants, or their OID Notes, for the new offered terms, and as a result the Company was obligated to modify the offering documents as follows:

# (a) OID Note Holders

As a result of the June 2020 selection of Option 2 by certain OID Note Holders, \$5.8 million principal amount of OID Notes were extinguished and replaced with \$5.0 million principal amount of Warrant Notes and 3.0 million warrants. The Company determined that these modifications were substantial and qualified as an accounting extinguishment as a result of the change to the MFN, a greater than 10% change to the principal amount of the debt and the addition of warrants, and therefore the exchanges were accounted for as accounting extinguishments of the original financial liabilities and the recognition of new financial liabilities.

The difference between the extinguished carrying value of the OID Notes of \$5.1 million, and the total new fair value of \$5.0 million for the replacement Warrants Notes (fair value of \$2.5 million) and the new 3.0 million Derivative Warrants (fair value of \$2.5 million), was a gain of \$0.1 million and is included in the net other expense in the condensed unaudited interim statements of operations and comprehensive loss.

## (b) Warrant Note Holders

As of June 30, 2020, the Company was obligated to issue an additional 2.5 million warrants to as a result of the election of Option 2 by the Warrant Note holders. The Company determined that these modifications were substantial and qualified as an accounting extinguishment under IFRS 9 *Financial Instruments* as a result of the change to the MFN and the removal of the down-round price protection for the Derivative Warrants, and therefore the exchanges were accounted for as accounting extinguishments of the original financial liabilities and the recognition of new financial liabilities. The difference between the previous carrying value of the Warrant Notes and existing related Derivative Warrants liabilities of \$21.1 million (Warrants Notes \$13.3 million and Derivative Warrants \$7.8 million), and the total new fair value of \$20.0 million for the replacement Warrant Notes (fair value of \$10.1 million) and new total Derivative Warrants (fair value of \$9.9 million), was a gain of \$1.1 million and is included in net other expense in the condensed unaudited interim statements of operations and comprehensive loss. Subsequent to all Option 2 elections made by the Warrant Notes holders in June and July of 2020, 11.3 million Derivative Warrants, with a fair value of \$9.9 million as of June 30, 2020, will no longer be subject to the downward price protection.

#### Activity for the Three Months Ended March 31, 2020

During the first quarter of 2020, the Company issued \$32.2 million in Senior Notes and issued 10.0 million warrants in connection with the upsizing and closing of Tranche 1. These Senior Notes and Warrants issued are net of amounts cancelled or voided as a result of Warrant Notes exchanged for OID Notes. For the three months ended March 31, 2020, the Company recorded an initial Derivative Warrants liability for the warrants issued during the three months ended March 31, 2020, net of the warrants that were cancelled in exchanges for OID Notes of \$2.0 million, of approximately \$7.0 million, which was based on the estimated fair value of the Warrants at the date of grant. The residual consideration was allocated to the Senior Notes liability. The

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OID Notes were initially recorded at the cash amount received and are being accreted to the principal amount using the effective interest rate method.

Of the total principal amount of Senior Notes issued during the first quarter of 2020, \$9.6 million principal amount (which equaled the total fair value of Senior Notes and Derivative Warrants issued) related to debt which was assumed in the TGS Transaction and was exchanged for Warrant Notes with a slightly different redemption right and warrant vesting terms (both subject to an unrelated contingency) and \$2.0 million principal amount of Warrant Notes (which equaled the total fair value of Senior Notes and Derivative Warrants issued) were issued in connection with the TGS NCI Acquisition. Refer to Note 8. "Business Combinations and Asset Acquisitions" for additional details on the TGS Transaction and the TGS NCI Acquisition.

In January 2020, \$0.5 million of Warrant Notes that had been issued in December 2019 were exchanged for OID Notes of \$0.6 million in January 2020, and the related 0.2 million Warrants that were issued in December 2019 were voided. In addition, Warrant Notes of \$5.0 million that were issued in January 2020 were subsequently also exchanged for OID Notes of \$5.8 million in January 2020, and the related 2.4 million warrants that were issued in connection with the Warrant Notes were also voided. The notes exchanged were determined to have substantially different terms as a result of the cancellation of the Warrants and therefore the exchanges were accounted for as an accounting extinguishment of the original financial liabilities and the recognition of new financial liabilities. The difference in the fair values of the new OID Notes of \$5.5 million and the carrying amounts of the extinguished Warrants Notes of \$3.6 million and the derivative warrants liability of \$2.0 million was \$0.1 million. The adjustment for the debt and warrants modifications of \$0.1 million is included in net other expense in the condensed unaudited interim consolidated financial statements of operations and comprehensive loss.

# Activity for the Year Ended December 31, 2019

During the month and year ended December 31, 2019, the Company issued \$16.66 million of Senior Notes and 7.7 million Derivative Warrants and received cash proceeds of \$16.76 million, as part of Tranche 1. On December 31, 2019, \$0.1 million of cash subscriptions were received after close of business and the related senior note was issued in January 2020. At initial recognition as of December 23, 2019, the Company had recorded a derivative liability related to the Derivative Warrants of \$5.5 million, which was based on the estimated fair value of the Derivative Warrants at the date of grant.

#### **Derivative Warrants**

As of June 30, 2020 and December 31, 2019, there were 23,053,412 and 7,392,157 Derivative Warrants outstanding, respectively, which had been issued to Senior Notes holders.

The Derivative Warrants are considered derivative instruments under IAS 32 due to the cashless exercise option contained in the warrant agreements. In addition, certain of the Derivative Warrants also contain down-round price protection features. In accordance with IFRS, a contract to issue a variable number of equity shares or variable value fails to meet the definition of equity and must instead be classified as a derivative liability and measured at fair value with changes in fair value recognized in the condensed interim consolidated statement of operations at each period-end. The derivative liabilities will ultimately be converted into the Company's equity (Subordinate Voting Shares) when the Derivative Warrants are exercised and will not result in the outlay of any additional cash by the Company. The derivative warrant liabilities are classified as long-term liabilities.

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

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The estimated fair value of the Warrants is measured at each reporting period and an adjustment is reflected in fair value changes in derivative warrants in the statements of operations and comprehensive income(loss). The estimated fair value of the derivative warrants was determined using the Black-Scholes option-pricing model and the Monte Carlo simulation model taking into account the fair value of the Company's Subordinate Voting Shares on the valuation dates and into the future encompassing a wide range of possible future market conditions. These are Level 3 recurring fair value measurements. The assumptions used in the calculations at the time of grant and measurement for the six months ended June 30, 2020 included the following:

	Six Months Ended
	June 30, 2020
Stock price	\$1.02 - \$1.32
Risk-free annual interest rate	0.21% - 1.74%
Range of estimated possible exercise price	\$0.01 - \$1.58
Volatility	75% - 83%
Remaining life	4.5 years - 5 years
Forfeiture rate	0%
Expected annual dividend yield	0%

Volatility was estimated by using a weighting of the average historical volatility of comparable companies from a representative peer group of publicly traded cannabis companies and the Company volatility. The risk-free interest rate for the expected life of the Warrants was based on the yield available on government benchmark bonds with an approximate equivalent remaining term at the time of the grant. The expected life is based on the contractual term. If any of the assumptions used in the calculation were to increase or decrease, this could result in a material increase or decrease in the estimated fair value of the derivative liability. For example, the following table illustrates an increase or decrease in certain significant assumptions as of June 30, 2020:

	т	Input		Effect of 10% Increase		Effect of 10% Decrease	
				(in \$000s)		(in \$000s)	
Stock price	\$	1.31	\$	1,910	\$	(1,447)	
Volatility		83%	\$	1,671	\$	(1,139)	

#### **Debt Issuance Costs**

All cash-based debt issuance costs relating to OID Notes are deferred, whereas cash-based debt issuance costs relating to the Warrant Notes are allocated to the Senior Notes and to the Derivative Warrants liability based on their relative fair values. Debt issuance costs that are allocated to the Derivative Warrants liability are expensed as incurred and are reported within interest expense in the condensed unaudited interim consolidated statements of operations and comprehensive loss, whereas debt issuance costs allocated to the Senior Notes are deferred and amortized over the life of the Senior Notes.

In addition, the Company may incur equity-based debt issuance costs for brokers. For the three and six months ended June 30, 2020 the Company issued 0.2 million and 0.3 million warrants, respectively, to brokers in connection with Tranche 2 and the closing and upsizing of the debt offering. The broker warrants, which have exercise prices ranging from \$1.25 - \$1.58 and which are not subject to downward price adjustment, were issued for services and are therefore classified as equity under IFRS 2 Share-Based

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*Payment.* The broker warrants have an expiry date of two years from the date of issuance. The fair value of the broker warrants issued during the three and six months ended June 30, 2020, was \$0.1 million and \$0.2 million, respectively, and was estimated using the Black-Scholes Merton model. This is a Level 3 fair value measurement.

## **Optional and Mandatory Redemption**

The Senior Notes may be prepaid or redeemed by the Company in whole or in part, only as follows:

## (i) Optional Redemptions

A redemption may by initiated by the Company at any time upon 3 days written notice and may redeem all or any portion of the Senior Notes at par plus accrued interest plus a premium equal to (i) 10% of the aggregate principal amount of the Senior Notes being redeemed prior to the first anniversary of the issue date, or (ii) 5% of the aggregate principal amount of the Senior Notes being redeemed on or after the first anniversary of the issue date but prior to the second anniversary of the issue date. The Company (at its option) may redeem all or any portion of the 2019 Senior Secured Notes at par plus accrued interest (without any premium) on or after the second anniversary of the date of issuance.

In addition, prior to the twelve month anniversary of the issue date, the Company may redeem all or any portion of the Senior Note with up to 33% of the net proceeds received by the Company or any of its subsidiaries (including the Guarantors) from any equity offerings at a redemption price equal to par plus accrued interest plus a premium equal to 1% of the aggregate principal amount of the Senior Note being redeemed.

### (ii) Mandatory Redemptions

Following the twelve month anniversary of the issue date, the Company shall repurchase the Senior Notes using 33% of the net proceeds from any equity offerings by the Company or any of its subsidiaries (including the Guarantors), at a purchase price equal to par plus accrued but unpaid interest (no premiums).

The Company shall offer to repurchase the Senior Notes at par plus accrued interest with 100% of the net cash proceeds resulting from: i) non-ordinary course sales or other dispositions of assets consummated by the Company or any subsidiary, and/or; ii) as a result of casualty or condemnation as described in the Senior Note agreement, subject to certain limitations, including Permitted Reinvestments during a two-year Reinvestment Period, both as defined in the Senior Note agreement and/or; iii) change of control – if a change of control transaction pursuant to which the Company receives all cash or liquid securities prior to the Maturity Date, at the election of the Holder, the Company shall prepay the Senior Note by paying the holder 101% of the principal amount of this note plus all accrued but unpaid interest.

In addition to the mandatory redemptions described above, certain Warrant Notes issued during January 2020 totaling \$11.0 million may be redeemed by the holder(s) following the 18-month anniversary of the issue date subject to an unrelated contingency of the holder(s).

# **Guarantees and Seniority**

The Company's obligations under the Senior Notes are secured by certain assets of the Company and certain Subsidiaries (subject to certain exclusions) and are guaranteed by certain Subsidiaries (the "Guarantors").

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## **Default Provisions**

The Senior Notes agreement provides for customary events of default, as well as customary remedies upon an event of default as defined in the Senior Notes agreement ("Event of Default"), including acceleration of repayment of outstanding amounts. In addition, automatically upon the occurrence and during the continuance of an Event of Default, the interest rate accruing on the outstanding principal amount of the Note shall be 3% more than the rate otherwise payable under the Senior Notes.

#### **Covenants**

The Senior Notes are subject to certain customary non-financial provisions and covenants. The covenants, among other things, generally limit the ability of the Company and certain of its subsidiaries, subject to certain exceptions, to (i) incur certain additional debt; (ii) pay dividends or make distributions from certain subsidiaries; (iii) sell certain assets; and (iv) effect certain transactions including mergers. As of June 30, 2020 and December 31, 2019, the Company was in compliance with all provisions and covenants.

#### **Related Parties**

In connection with Tranche 2 of the Company's debt offering, insiders and founders subscribed for approximately \$5 million, of which Jushi Chairman & CEO Jim Cacioppo, and entities he controls, subscribed for \$1.5 million. In connection with the Tranche 1 of the Company's debt offering, insiders and founders subscribed for \$18.5 million, of which Jim Cacioppo, and entities he controls, led the subscription with \$10 million. The participation of the insiders of the Company in the debt offering constituted related party transactions.

## 14. EQUITY

#### (a) Authorized

As of June 30, 2020, the authorized share capital consists of common shares with an unlimited number of Subordinate Voting Shares ("SVS"), an unlimited number of Multiple Voting Shares ("MVS"), and an unlimited number of Super Voting Shares ("SV"). Super Voting Shares carry 1,000 votes per share and are convertible into 100 Subordinate Voting Shares per share. Multiple Voting Shares carry 10 votes per share and are convertible into 1 Subordinate Voting Share per share.

# (b) Issued and Outstanding

Refer to the condensed unaudited interim consolidated statements of changes in equity for a reconciliation of the beginning and ending amounts of the issued and outstanding shares and the related share capital and share reserves.

## (i) Restricted Stock Grants

Refer to Note 15. "Share-Based Compensation" for details of restricted stock grants.

# (ii) Stock Options

Refer to Note 15. "Share-Based Compensation" for details on stock options.

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## (iii) Warrants

Each whole Super Voting warrant, each Multi-Voting warrant, and each Subordinate Voting warrant, entitles the holder to purchase one Super Voting Share, one Multi-Voting Share and one Subordinate Voting Share, respectively.

A reconciliation of the beginning and ending balances of the warrants outstanding is as follows:

		We	ighted -	
	Number of		erage	
	Warrants		Exercise Price	
Balance as of December 31, 2019 (1)(2)(3)	50,966,619	\$	1.75	
Granted (3)(4)	19,277,543		1.25	
Cancelled or voided (4)(5)	(6,174,826)		1.60	
Balance as of June 30, 2020 (1)(2)	64,069,336	\$	1.62	

- (1) Number of outstanding warrants on an as-converted basis was 80,181,586 and 67,078,869 as of June 30, 2020 and December 31, 2019, respectively. The 162,750 outstanding warrants for Super Voting Shares equal 16,275,000 warrants on an as-converted basis. Refer to table below for details of warrants outstanding.
- (2) Includes 23,053,412 derivative warrants as of June 30, 2020 which were issued to the 10% Senior Notes holders and which have an exercise price of \$1.25. Includes 7,392,157 derivative warrants as of December 31, 2019 which were issued to the 10% Senior Notes holders and which had an exercise price of ~\$1.58, which price was subsequently adjusted during the second quarter of 2020. These warrants represent a derivative liability and are therefore not classified as equity in the statement of financial position. Refer to Note 13. "Senior Notes and Derivative Warrants Liability".
- (3) The balance as of December 31, 2019 excluded 200,000 Jushi Inc warrants held in escrow that were transferred into 200,000 Jushi Holdings Inc. Subordinate Voting Warrants during the first quarter of 2020. Refer to Note 8. "Business Combinations and Asset Acquisitions".
- (4) Includes 2,375,372 warrants that were issued in 2020 in connection with the issuance of Warrant Notes and subsequently voided when the Warrant Notes were exchanged for OID Notes. Refer to Note 13. "Senior Notes and Derivative Warrants Liability". Refer to "2020 Grants" below for details of warrants granted during the six months ended June 30, 2020.
- (5) Includes 237,537 derivative warrants that were issued in connection with Warrant Notes during the year ended December 31, 2019 and subsequently voided during the first quarter of, 2020 when the Warrant Note was exchanged for an OID Note. In addition, amounts cancelled for the six months ended June 30, 2020 includes the cancellation of 2,500,000 warrants returned in the TGS Transaction. Refer to Note 8. "Business Combinations and Asset Acquisitions".

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The following table summarizes the warrants that remain outstanding as of June 30, 2020:

Security Issuable	Exercise Price		Number of Warrants		Expiration Date
Super Voting Shares	\$	0.50	13,750	(1)(7)	June 6, 2029
Super Voting Shares	\$	1.00	149,000	(2)(7)	June 6, 2029
Total Super Voting Shares			162,750		
Multiple Voting Shares	\$	0.50	2,750,000	(1)(7)	June 6, 2029
Multiple Voting Shares	\$	1.00	4,000,000	(2)(7)	June 6, 2029
Total Multiple Voting Shares			6,750,000		
Subordinate Voting	\$	2.00	750,000	(1)	October 11, 2020
Subordinate Voting	\$	2.00	100,000	(4)	March 24, 2021
Subordinate Voting	\$	2.00	17,597,135	(2)(7)(8)	June 6, 2021
Subordinate Voting	\$	2.00	1,000,000	(5)(7)	June 6, 2021
Subordinate Voting	\$	2.25	1,000,000	(2)(7)(8)	June 6, 2021
Subordinate Voting	\$	2.75	943,328	(1)	June 6, 2021
Subordinate Voting	\$	3.00	4,040,000	(2)(7)(8)	June 6, 2021
Subordinate Voting	\$	1.50	325,000	(6)	September 27, 2023
Subordinate Voting	\$	1.50	750,000	(1)	March 18, 2024
Subordinate Voting	\$	1.35	1,000,000	(1)(7)(8)	June 6, 2029
Subordinate Voting	\$	1.50	155,958	(1)	January 1, 2029
Subordinate Voting	\$	2.00	1,500,000	(1)	April 17, 2029
Subordinate Voting	\$	0.50	687,500	(1)(7)	June 6, 2029
Subordinate Voting	\$	1.00	2,100,000	(2)(7)	June 6, 2029
Subordinate Voting	\$	3.00	1,047,500	(3)(8)	September 23, 2021
Subordinate Voting	\$	1.47	100,000	(1)	February 6, 2023
Subordinate Voting	\$	1.35	350,000	(1)	February 22, 2022
Subordinate Voting	\$	1.58	79,179	(1)	January 15, 2022
Subordinate Voting	\$	1.58	303,374	(1)	December 23, 2021
Subordinate Voting	\$	1.47	75,000	(1)	January 30, 2022
Subordinate Voting	\$	1.25	199,200	(1)	June 22, 2022
Subordinate Voting	\$	1.25	23,053,412	(9)	December 23, 2024
Total Subordinate Voting Shares			57,156,586		
Total warrants			64,069,336		

<sup>(1)</sup> Issued for services rendered, including broker warrants issued in connection with the 10% Senior Notes.

<sup>(2)</sup> Issued with the sale of stock.

<sup>(3)</sup> Issued in 2019 in connection with an acquisition.

<sup>(4)</sup> Issued in 2019 in connection with the agreement which provided an option to acquire certain cannabis licenses which were in the application phase.

<sup>(5)</sup> Issued 1,000,000 warrants in 2018 in connection with the sale of notes receivable.

<sup>(6)</sup> Issued in 2018 in connection with a contemplated financing.

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- (7) Subject to exercise trigger/liquidity event noted below.
- (8) Subject to accelerated expiration or forced exercise noted below.
- (9) Issued in connection with the 10% Senior Notes. Refer to Note 13. "Senior Notes and Derivative Warrants Liability". These warrants represent a derivative liability and are therefore not classified as equity in the statement of financial position. Refer to Note 13. "Senior Notes and Derivative Warrants Liability" for further details.

As of June 30, 2020, warrants issued and outstanding have a weighted-average remaining contractual life of 3.8 years. As of June 30, 2020, 60.7 million warrants are exercisable. Certain warrants may be net share settled.

Several of the warrants contain terms under which the Company can force exercise and many of the warrants contain terms under which the Company can accelerate the expiration date following a liquidity event if the volume weighted average price for any 20 consecutive trading days equals or exceeds a certain per share price.

In addition, the majority of the warrants issued prior to the RTO in 2019 have expiration dates that were subject to certain terms described in the warrant agreements. Specifically, many of the warrants have an expiration date that did not start until there was an exercise trigger/liquidity event. For this purpose, an exercise trigger/liquidity event is an amalgamation, share exchange, merger, plan or arrangement, or other form of business combination pursuant to which the Company's Common Stock (or the common shares of the resulting issuer) becomes listed on the Canadian Securities Exchange or any other securities exchange. The RTO transaction completed on June 6, 2019 qualified as an exercise trigger/liquidity event.

#### 2020 Grants

During the six months ended June 30, 2020, the Company issued 500,000 warrants for consulting or other services, excluding broker warrants issued in connection with the 10% senior notes. The weighted average per share grant date fair value for these warrants was \$0.25. The fair value of these warrants was determined using the Black-Scholes option-pricing model. The following assumptions were used for the calculations at the time of issuance or grant of the warrants issued for services:

For the Six Months
Ended June 30, 2020
\$0.71 - \$1.30
0.38% -1.47%
nil
85%
1.5 - 2 years

Volatility was estimated by using a weighting of the average historical volatility of comparable companies from a representative peer group of publicly traded cannabis companies and the Company volatility. The expected life in years represents the period of time that warrants issued are expected to be outstanding. The risk-free rate is based on U.S. Treasury bills with a remaining term equal to the expected life of the warrants. The Company currently does not anticipate paying dividends in the foreseeable future and as a result, the expected annual dividend yield is assumed to be 0%.

During the second quarter of 2020, in connection with the issuance of the Warrant Notes, the Company issued 5,613,433 derivative warrants to purchase Subordinate Voting Shares with an exercise price of

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\$1.25 per share. During the first quarter of 2020, in connection with the issuance of the Warrant Notes, the Company issued 10,285,359 derivative warrants to purchase Subordinate Voting Shares with an exercise price of ~\$1.58 per share, which exercise price was changed to \$1.25 during the second quarter of 2020. Refer to Note 13. "Senior Notes and Derivative Warrants Liability". In addition, 2,375,372 warrants were issued in the first quarter of 2020 in connection with the issuance of Warrant Notes and subsequently voided when the Warrant Notes were exchanged for OID Notes. Of the total derivative warrants issued and not voided during the six months ended June 30, 2020, 2,508,393 of the warrants are subject to vesting restrictions and 950,148 were issued in connection with the Warrant Notes issued for the TGS NCI buyout, 200,000 were issued in connection with the TGS Transaction and 633,433 were issued in connection with the Warrant Notes issued for the Agape acquisition. Refer to Note 8. "Business Combinations and Asset Acquisitions". In addition, the Company issued 303,379 warrants for broker services rendered in connection with the issuance of 10% Senior Notes. Refer to Note 13. "Senior Notes and Derivative Warrants Liability" for additional details on the derivative warrants liability and broker warrants issued in connection with the 10% Senior Notes.

### 15. SHARE-BASED COMPENSATION

A summary of all share-based compensation expense for the three and six months ended June 30, 2020 and 2019, is as follows (in thousands):

	Three Months Ended			e Months nded		Months Inded	Six Months Ended		
	June	30, 2020	June	June 30, 2019 June 30, 2020			June 30, 2019		
Stock options	\$	409	\$	959	\$	967	\$	1,256	
Restricted stock grants		744		272		1,392		318	
Warrants		58		299		171		357	
Total share-based compensation expense	\$	1,211	\$	1,530	\$	2,530	\$	1,931	

The expense related to the broker warrants from the Company's recent debt offering is included in interest expense in the condensed unaudited interim consolidated statements of operations and comprehensive loss. Refer to Note 13. "Senior Notes and Derivative Warrants Liability" and Note 14. "Equity" for additional details.

## **Equity Incentive Plan**

Under the Company's equity incentive plan, as amended (the "Plan"), non-transferable options to purchase Subordinate Voting Shares and restricted Subordinate Voting Shares of the Company may be issued to directors, officers, employees, or consultants of the Company. The Plan was amended during the second quarter of 2020 to (i) allow for the previously-intended favorable income tax treatment accorded to incentive stock options and (ii) clarify the maximum number of Subordinate Voting Shares that may be issued by the Company pursuant to such plan. As of June 30, 2020, the maximum number of incentive plan awards, and the number of incentive stock option awards remaining that is available for issuance under the 2019 Plan was 6.8 million and 5.7 million, respectively.

### (a) Stock Options

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The stock options issued by the Company are options to purchase Subordinate Voting Shares of the Company. All stock options issued have been issued to employees of certain subsidiaries of the Company under the Company's Plan. Such options generally expire in ten years from the date of grant and generally have the following vesting conditions: 1/3 of the options vest on each anniversary of the grant date. The options may be net share settled.

A reconciliation of the beginning and ending balance of stock options outstanding is as follows:

	Weighte	d-Average		
Number of Stock	Per	Share		
Options	Exercise Price			
9,061,333	\$	1.89		
247,500 (1)	\$	1.28		
-	\$	-		
(458,333)	\$	1.74		
8,850,500	\$	1.88		
2,662,667	\$	1.94		
	Options  9,061,333  247,500  (1)  (458,333)  8,850,500	Number of Stock         Per           Options         Exerc           9,061,333         \$           247,500         (1)         \$           -         \$           (458,333)         \$           8,850,500         \$		

1) The weighted-average per share grant date fair value was \$0.89 for the six months ended June 30, 2020.

The following table summarizes the issued and outstanding stock options as of June 30, 2020:

Expiration Date	Stock Options Outstanding	Eve		rcise Price	Stock Options Exercisable
——————————————————————————————————————			Exel	reise Price	<u> </u>
May 1, 2021	5,000		\$	3.00	5,000
May 25, 2028	150,000		\$	1.00	100,000
October 12, 2028	570,000		\$	1.35	190,000
December 1, 2028	200,000		\$	1.35	66,667
April 17, 2029	6,488,000	(1)	\$	2.00	2,162,667
June 7, 2029	355,000		\$	2.75	118,333
September 3, 2029	275,000		\$	1.80	20,000
December 2, 2029	560,000		\$	1.26	-
February 14, 2030	150,000		\$	1.36	-
May 15, 2030	30,000		\$	0.91	-
June 19, 2030	67,500		\$	1.28	-
	8,850,500	•		_	2,662,667

<sup>(1)</sup> Includes 5,098,000 of stock options issued to key senior management of the Company under the Company's Plan.

In determining the amount of share-based compensation expense related to options issued, the Company used the Black-Scholes option-pricing model to establish the measurement date fair value of stock options granted during the period. The following assumptions were applied at the time of grant:

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	For the Six Months Ended
_	June 30, 2020
Stock price	\$0.91 - \$1.36
Risk-free annual interest rate	0.31% - 1.47%
Expected annual dividend yield	0%
Volatility	85%
Expected life of stock options	5 - 6 years
Forfeiture rate	0%

Volatility was estimated by using a weighting of the average historical volatility of comparable companies from a representative peer group of publicly traded cannabis companies and the Company volatility. The expected life in years represents the period of time that stock options issued are expected to be outstanding, using a simplified method. The risk-free rate is based on U.S. Treasury bills with a remaining term equal to the expected life of the options. The Company does not anticipate paying dividends in the foreseeable future. As a result, the expected annual dividend yield is expected to be 0%.

As of June 30, 2020, stock options outstanding have a weighted-average remaining contractual life of 8.8 years.

## (b) Restricted Stock Grants

The Company grants restricted Subordinated Voting Shares to former owners of acquired businesses or assets, independent directors, management, consultants and other employees. A continuity for the six months ended June 30, 2020 is as follows:

	Number of
	Restricted
	Subordinate Voting
	Shares
Unvested restricted stock as of December 31, 2019	3,539,285
Granted	894,107
Cancelled	-
Vested	(900,209)
Unvested restricted stock as of June 30, 2020	3,533,183

#### 2020 Grants

In May and June 2020, the Company issued 578,330 restricted shares to employees with a weighted average grant date fair value of \$1.21, of which 26,005 will vest one-third on each anniversary of the vesting start date and 552,325 will be fully vested on the completion of one year from the vesting start date.

In accordance with the terms of the Advisory and Consulting Agreement and the Data Purchase Agreement related to the MEND transaction completed in November 2018, in January 2020 the

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

Company issued 242,248 restricted shares with a grant date fair value of \$1.29 and a three-year vesting period to Dr. Mechtler and another former owner of MEND for services rendered.

Of the total restricted shares issued during the six months ended June 30, 2020, 73,529 restricted shares were granted to an independent director of the board with a grant date fair value of \$1.36 and will vest on the one-year anniversary of the grant date.

The fair value of restricted stock grants is based on the closing price of the subordinate voting shares of the Company on the grant date.

### **16. INCOME TAXES**

The Company is subject U.S. federal taxation and is also subject to income taxes in various state jurisdictions, all with varying tax rates.

During the six months ended June 30, 2020, there were no material changes to the statutory tax rates in the taxing jurisdictions where the majority of the Company's income for tax purposes was earned, or where its temporary differences or losses are expected to be realized or settled. During the six months ended June 30, 2020, the Company's deferred tax liabilities were impacted by the TGS Transaction, including receipt of the Organigram shares, and by the receipt of the Cresco Notes, shares and warrants, and certain sales thereof.

Internal Revenue Code ("IRC") Section 280E denies, at the US federal level, deductions and credits attributable to a trade or business trafficking in controlled substances. Case law shows that "cost of goods sold" has been permitted as a deduction in determining taxable income. Certain subsidiaries of the Company with medical and recreational cannabis operations are subject to IRC Section 280E, for those subsidiaries, the Company's US tax is based on gross receipts less cost of goods sold.

The CARES Act

On March 27, 2020 the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") was enacted in response to the COVID-19 pandemic. The CARES Act did not have a material effect on the Company's condensed unaudited interim consolidated financial statements. The Company will continue to monitor future developments and interpretations for further impacts.

### 17. NON-CONTROLLING INTERESTS

The following table presents the summarized condensed interim unaudited financial information as of and for the six months ended June 30, 2020 for the Company's subsidiaries that have non-controlling interests. This information represents amounts before intercompany eliminations (in thousands):

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

							N	ner Non- Iaterial		
	Dalitso		Jush	ii Europe		Agape	Interests		Total	
Cash	\$	2,812	\$	-	\$	60	\$	-	\$	2,872
Prepaid expenses		64		-		10		5		79
Other current assets and receivables		-		2,041		-		101		2,142
Property, plant and equipment		18,380		-		6		-		18,386
Other intangible assets, net		25,700		-		7,881		-		33,581
Other long-term assets		98		50		-		-		148
Total assets	\$	47,054	\$	2,091	\$	7,957	\$	106	\$	57,208
Accounts payable and accrued liabilities	\$	4,992	\$	1,581	\$	-	\$	318	\$	6,891
Loan payable		17,980		-		157		-		18,137
Non-controlling interests		9,176		1,766		1,560		1		12,503
Equity attributable to Jushi		14,906		(1,256)		6,240		(213)		19,677
Total liabilities and equity	\$	47,054	\$	2,091	\$	7,957	\$	106	\$	57,208
Net loss	\$	(1,120)	\$	_	\$	(2)	\$	(667)	\$	(1,789)
Net loss attributable to non-controlling interests		467		234		-		9		710
Net loss and comprehensive loss attributable to										
Jushi shareholders	\$	(653)	\$	234	\$	(2)	\$	(658)	\$	(1,079)

There were \$nil revenues included in the condensed unaudited consolidated statements of operations and comprehensive loss for these entities for the six months ended June 30, 2020 and 2019.

The net change in the non-controlling interests for the six months ended June 30, 2020 is as follows (in thousands):

							Other Non-						
									Ma	terial			
	D	alitso	1	TGSIH		Jushi Europe Agape		Agape	Interests			Total	
Balance as of December 31, 2019	\$	9,642	\$	-	\$		\$	-	\$	17	\$	9,660	
Acquisitions		-		4,661		-		1,560		-		6,221	
Purchase of non-controlling interests		-		(4,661)		-		-		-		(4,661)	
Cash contribution		-		-		2,000		-		-		2,000	
Transactions with non-controlling													
interests		-		-		-		-		(8)		(8)	
Net (loss)		(467)		-		(234)		-		(9)		(710)	
Balance as of June 30, 2020	\$	9,176	\$		\$	1,766	\$	1,560	\$	1	\$	12,503	

# 18. COMMITMENTS AND CONTINGENCIES

## **Contingencies**

The Company's operations are subject to a variety of local and state regulations. Failure to comply with one or more of those regulations could result in fines, restrictions on its operations, or losses of permits that could result in the Company ceasing operations. While management of the Company believes that the Company is in compliance with applicable local and state regulations as of June 30, 2020, marijuana regulations continue

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

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to evolve and are subject to differing interpretations. As a result, the Company could be subject to regulatory fines, penalties or restrictions in the future. In addition, refer to Note 16. "Income Taxes" for certain tax related contingencies.

# **Claims and Litigation**

From time to time, the Company may be involved in litigation relating to claims arising out of operations in the normal course of business. Other than the civil disputes and other matters described below, the settlement discussed in Note 8. "Business Combinations and Asset Acquisitions", to the Company's knowledge, there are no material legal proceedings or regulatory actions to which the Company is a party, or has been a party to, or of which any of its property is or was the subject matter of, and no such proceedings or actions are known by the Company to be contemplated. There are also no proceedings in which any of the Company's directors, officers or affiliates is an adverse party or has a material interest adverse to the Company's interest.

#### TGS and TGSIH

On June 1, 2018, TGS National Holdings LLC, which was acquired by the Company in 2018 and which controls TGS National Franchise, LLC ("TGS"), a franchisor, filed a lawsuit in Colorado state court against San Felasco Nurseries, Inc. ("SFN"), as assignee of Florida Compassionate Growers, LLC, relating to TGS's 2018 exercise of a contractual right of first refusal to purchase SFN, its franchisee, following SFN entering into a letter of intent to sell its franchise to a third-party. The state court lawsuit, which sought equitable relief only, was dismissed by the trial court and the dismissal was affirmed on appeal in May of 2020. Based on a contractual provision entitling the prevailing party to attorneys' fees and costs, the trial court ordered TGS to pay SFN approximately \$0.3 million in combined attorney's fees and costs for the SFN's success on the dismissal which was put up in bond by the Company in 2018 and released on August 6, 2020.

On October 22, 2018, TGS filed a claim in an arbitration action against SFN pending before the American Arbitration Association ("AAA"). During 2018, SFN terminated the franchise agreements between it and TGS. SFN then sold its business to a third-party. TGS contends the termination and transfer were wrongful and in late 2018 initiated arbitration seeking to recover its monetary damages. In May 2020, Jushi FL SPV, LLC was substituted for TGS as the claimant in the arbitration. A preliminary hearing to schedule arbitration deadlines is scheduled for August 24, 2020.

A minority interest holder in TGS Illinois Holdings LLC ("TGSIH") sued the majority interest holders in TGSIH and Jushi Inc (including a Jushi-affiliated entity) in state court in Illinois relating to the confidential settlement agreement it entered with the owners of TGS National to purchase its interests in TGSIH. The state trial court dismissed the claims against Jushi and its affiliated entity. The minority interest holder filed a notice of appeal. This legal matter was settled in the first quarter of 2020. Refer to Note 8. "Business Combinations and Asset Acquisitions".

# Thar

Between November 2018 and January 2019, a subsidiary of the Company, Sound Wellness, LLC ("Sound Wellness"), purchased raw industrial hemp for a total of \$0.7 million from Plant Science Laboratories, LLC and certain of its affiliated growers. Sound Wellness subsequently paid approximately \$0.1 million of extraction and other costs related to this raw hemp to Thar Process, Inc. ("Thar"). Testing of the product in its current form has shown that the material is not commercially viable, and as a result the Company recorded a loss relating to inventory impairment of \$0.8 million during the year ended December 31, 2019, which was presented within operating costs in the statement of operations and comprehensive loss. The outcome of any disputes related to this item is unknown as of June 30, 2020 and may result in additional effects on the

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

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Company's statements of operations and comprehensive income (loss) in the future. On May 20, 2020, Thar Process, Inc. filed a lawsuit against Sound Wellness in state court in Allegheny County, Pennsylvania claiming breach of contract and unjust enrichments with damages in the amount of \$0.1 million plus attorney's fees and costs. On June 24, 2020, Sound Wellness removed the lawsuit to federal court. On July 1, Sound Wellness filed an answer, affirmative defenses, counterclaims against Thar and on July 15, 2020, filed a third-party complaint against Plant Science Laboratories, LLC and Michael Barnhart, both of whom were involved in the purchase, extraction and processing of the raw hemp with Thar. In response to a motion dismiss filed by Thar, Sound Wellness amended its counterclaim against Thar on August 5, 2020.

# Malibu Dispensary

In May 2020, subsidiaries of the Company, Bear Flag Assets, LLP ("Bear Flag") and Jushi Inc ("Jushi"), terminated a previously disclosed transaction to acquire a medical and adult-use dispensary in Malibu pursuant to the terms of the definitive agreement. Additionally, a subsidiary of the Company, JCVCA, LLC, who is the tenant of the property where the Malibu dispensary is located, terminated the sublease with this Malibu dispensary. Despite the sublease termination, the sublessee Malibu dispensary has failed to vacate the premises. On May 19, 2020, Bear Flag and Jushi filed a lawsuit in Los Angeles state court against the Malibu Community Collective, Inc., Michael Sutton and RSM, LLC for repayment of advances and unpaid lease payments totaling approximately \$0.5 million as of the filing date which continue to accrue due to the failure to vacate the premises.

## San Diego Dispensary

Under the agreement that was signed in the third quarter of 2019, Jushi was to purchase 75% equity and voting interest in a San Diego dispensary, The Healing Center of San Diego ("THCSD") – subject to working capital and other customary adjustments – for a price of approximately \$12 million. The closing of the transaction was subject to regulatory and other customary closing conditions and was initially scheduled for completion by the end of 2019. On April 8, 2020, the Company notified the sellers of THCSD, Raymond John Taylor and James Vernon Dickinson ("Sellers") that they were in breach of the agreement and had 30 days to cure the breaches or the Company may terminate the agreement. The Sellers responded on April 21, 2020 that they had not breached the agreement and alleged that the Company was in breach for not closing the transaction. As of May 9, 2020, the Sellers had not cured the breaches to the agreement, and therefore, in the best interest of the Company and its shareholders, the decision was made for the Company to terminate the agreement effective immediately. On August 14, 2020, of THCSD and Sellers filed a Complaint for breach of contract and declaratory relief in state court in San Diego, California.

## **Commitments**

In addition to the contractual obligations outlined in Note 20. "Financial Instruments and Financial Risk Management", the Company has the following commitments as of June 30, 2020:

### (i) Property and Construction Commitments

The Company has various lease commitments related to various office space, retail locations and warehouses. The Company has certain operating leases with optional renewal terms that the Company may exercise at its option. Refer to Note 11. "Lease Obligations" for further details. In addition, refer to Note 11. "Lease Obligations" for equipment purchase commitments.

In connection with various license applications, the Company may enter into conditional leases or other property commitments which will be executed if the Company is successful in obtaining the applicable

# Notes to the Condensed Unaudited Interim Consolidated Financial Statements June 30, 2020 and 2019

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license and/or resolving other contingencies related to the license or application.

In addition, the Company expects to incur capital expenditures for leasehold improvements and construction of buildouts of certain locations, including for properties for which the lease is conditional on obtaining the applicable related license or for which other contingencies exist. If the Company were to be unsuccessful in obtaining a particular license or certain other conditions are not met, the previously capitalized improvements and buildouts relating to that license may need to be expensed in the statements of operations and comprehensive income (loss).

In connection with certain acquisitions, the Company may agree to lend amounts to the acquiree for the buildout, equipment purchases and other working capital needs. For example, the Company will lend up to \$15 million to Dalitso LLC ("Dalitso") in a 9% secured note for such purposes. As of June 30, 2020, the balance of the 9% secured note totaled \$10.6 million and was eliminated on consolidation. The Company acquired 61.765% of the membership interests in Dalitso in September 2019.

# (ii) Consulting Agreements

In July 2019, the Company was identified as one of three applicants to move forward in the application process for a business license to operate a retail storefront within Culver City, California. If awarded, the Company is obligated to pay, under various consulting arrangements, success fees of approximately \$0.3 million and, subject to regulatory approvals, grant a 5% equity interest in the applicant entity. A commitment fund will also be set up to fund \$0.1 million annually towards non-profit organizations in Culver City, California.

In addition, the Company has entered into various consulting and service agreements in the ordinary course of business for services to be performed for the Company. Refer to Note 19. "Related Party Transactions" for related party consulting agreements and commitments.

### (iii) Pending Acquisitions and Arrangements

## PAMS Acquisition

On June 22, 2020, the Company reached a definitive binding agreement (the "Agreement") to acquire 100% of the equity of Pennsylvania Medical Solutions, LLC ("PAMS"), a Pennsylvania grower-processor owned by Vireo Health International, Inc. ("Vireo") (the "Proposed Acquisition"). PAMS operates a 90,000 sq. ft. facility with approximately 45,000 sq. ft. of high-quality, indoor cultivation when construction is complete. PAM's property can further accommodate an additional 25,000 sq. ft. of indoor cultivation bringing the total to 70,000 sq. ft.

Under the terms of the Agreement, the Company will pay Vireo (subject to purchase price adjustments) \$16.3 million in cash, a \$3.8 million seller note, and assume a \$17 million facility associated with a long-term lease obligation. No equity will be issued in connection with this acquisition. The Company intends to fund the cash portion of the Agreement with the proceeds from Tranche 2 of the Company's debt offering.

The closing of the Agreement took place during August 2020. Refer to Note 21. "Subsequent Events".

As part of the Agreement, at closing, the Company will have an assignable purchase option ("Option") to acquire 100% of the equity of Pennsylvania Dispensary Solutions, LLC ("PADS"), a Pennsylvania

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medical marijuana dispensary permittee in the Commonwealth's Northeast region. PADS currently operates two medical marijuana dispensaries in Scranton and Bethlehem, with the right to operate one additional dispensary in the region. The Option expires 18 months from closing of the Agreement, and is subject to certain closing conditions, including approvals from all applicable regulatory authorities.

## Santa Barbara Adult Use Cannabis Dispensary

In February 2019, the Company entered into a binding term sheet to acquire 100% of the economic and voting interest in a Santa Barbara adult use cannabis dispensary for \$4.9 million, of which \$2.25 million had been paid as of June 30, 2020, subject to the fulfillment of certain conditions, \$1.5 million of the total amount is a refundable deposit held in escrow. Refer to Note 6. "Deferred Acquisition Costs". In connection with the acquisition of the Santa Barbara adult use cannabis dispensary, the Company paid an additional amount of approximately \$0.4 million to facilitators at closing.

The Company acquired the associated real estate during March 2019. Refer to Note 7. "Property, Plant and Equipment". In April 2020, the Company entered into definitive documents for a sale and leaseback transaction related to the real estate acquired from a third party in connection with the Santa Barbara adult use cannabis dispensary pending acquisition.

Refer to Note 21. "Subsequent Events".

# (iv) Debt and Warrants

Additional Senior Notes and Derivative Warrants will be issued by the Company in connection with Tranche 2 of the Company's debt offering and Option 2 offered to certain of the Senior Notes holders in June 2020. Refer to Note 13. "Senior Notes and Derivative Warrants Liability" and to Note 21. "Subsequent Events".

# (v) Joint Arrangements

From time to time, the Company may enter into arrangements to work together to obtain a license and/or initiate operations. Such arrangements may include capital contributions for application, real estate and development costs.

## (ii) Purchase Agreements

In the second quarter of 2020, the Company entered into non-exclusive wholesale purchase agreements, whereby the Company will purchase inventory during 2020, with total prepayments of \$3.5 million made during April and May 2020, of which \$1.5 million remained prepaid as of June 30, 2020.

### 19. RELATED PARTY TRANSACTIONS

Transactions with related parties are entered into during the normal course of business and are measured at the amount established and agreed to by the parties. The Company had the following related party transactions during the six months ended June 30, 2020 and 2019:

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In July 2018, the Company entered into a services agreement with One East Management Services LLC ("OEMS") (a wholly owned subsidiary of One East Capital Advisors, LLP ("OECA"), of which James Cacioppo is the Managing Partner). James Cacioppo is the CEO of Jushi. The services agreement, as amended, provides for, among other things, sourcing and assisting in mergers and acquisitions and capital transactions for Jushi. Pursuant to the OEMS Services Agreement, during 2018 OEMS was issued warrants exercisable for 1.0 million Subordinate Voting Shares. The Company recorded \$0.2 million of share-based compensation expense related to the warrants for both the three and six months ended June 30, 2019, and \$nil during the six months ended June 30, 2020. The Company paid OEMS \$0.2 million and \$0.25 million for services rendered during the six months ended June 30, 2020 and 2019, respectively. Prepaid consulting fees were \$nil and \$0.1 million as of June 30, 2020 and December 31, 2019, respectively. The OEMS Services Agreement terminated on May 31, 2020.

On April 17, 2019, the Company entered into an agreement with OECA for OECA's ongoing provision of financial and research-related advice. OECA earned a step-up fee of \$75,000 and was issued warrants exercisable for 800,000 of Jushi's Subordinate Voting Shares at an exercise price of \$2.00. The grant date fair value of the warrants was \$0.43 each. The Company recorded \$0.1 million of stock-based compensation expense related to these warrants for the six months ended June 30, 2020 and less than \$0.1 million for the six months ended June 30, 2019.

In December 2019, the Company entered into a services agreement with ST2 LLC (a wholly owned subsidiary of OECA) (the "ST2 Services Agreement") for the shared costs of administrative services for James Cacioppo. Pursuant to the ST2 Services Agreement, Jushi will pay ST2 LLC \$10,000 quarterly until termination by either party. Prepaid fees to ST2 LLC were \$6,667 as of both June 30, 2020 and December 31, 2019.

## Consulting Agreements

On February 13, 2018, the Company and Mr. Denis Arsenault entered into a Consulting Agreement. Mr. Arsenault provides general business consulting and advice on the cannabis industry. Mr. Arsenault is a significant shareholder of the Company and a former member of the Board of Directors of Jushi Inc. The term of the Consulting Agreement was for a period of (5) five years. On April 8, 2019, the Company amended its Consulting Agreement dated February 13, 2018, with Denis Arsenault ("Amendment No. 1 Consulting. as follows: (1) issue an additional warrant to Mr. Arsenault to purchase 500,000 shares of Senior Subordinated Shares at an exercise price of \$2.00 per share that vest over a three-year period beginning one year after the grant date with an expiration date of April 18, 2029; (ii) payment of an additional one-time step up fee of \$150,000; and (iii) annual compensation of \$50,000 to be paid quarterly and prorated for partial periods for so long as Mr. Arsenault continues to consult for the Company. The grant date fair value of the warrants was \$0.43 each and the Company recorded less than \$0.1 million of share-based compensation expense related to the warrants for both the six months ended June 30, 2020 and 2019. The Company recognizes expenses related to this consulting agreement as the services are performed. The Company recognized less than \$0.1 million and \$0.2 million in consulting expense for Mr. Arsenault for the six months ended June 30, 2020 and 2019, respectively. Amounts accrued for the consulting fees were \$12,500 as of both June 30, 2020 and December 31, 2019.

On April 9, 2019 and September 12, 2019, the Company amended its Consulting Agreement dated February 25, 2019, with Brooke Gehring ("Amendment No. 1 Consulting - Gehring" and "Amendment No. 2 Consulting - Gehring", respectively). Brooke Gehring is the wife of a director of the Board of Directors of the Company. The following are the amendments included in Amendment No. 1 Consulting - Gehring: (i) issue warrants to Mrs. Gehring to purchase 200,000 shares of Senior Subordinated Shares at an exercise price

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of \$2.00 per share that vested over the six month period beginning on February 25, 2019 with an expiration date of February 25, 2029; and (ii) monthly compensation of \$19,583 while providing services to the Company. "Amendment No. 2 Consulting – Gehring extended the term of the agreement. The agreement ended during the first quarter of 2020. The Company recognized expenses related to this consulting agreement as the services were performed. The grant date fair value of the warrants was \$0.40 each and the Company fully expensed the fair value of \$79,794 in share-based compensation expense related to the warrants during 2019.

In connection with the Company's 2018 acquisition of Medicinal Excellence for Neurological Disorders, LLC ("MEND"), an advisory and consulting agreement was executed between the Company and Dr. Laszlo Mechtler, a former owner. The Company recognized \$0.1 million in expense related to Dr. Mechtler for both the six months ended June 30, 2020, and June 30, 2019. Amounts prepaid to Dr. Mechtler were \$0.4 million and \$0.5 million as of June 30, 2020 and December 31, 2019, respectively.

The Company has entered into a consulting agreement with a former owner of Agape, whereby the Company is committed to pay up to \$12,500 per month for consulting services. The Company expensed \$0.1 million of consulting fees related to this agreement during the six months ended June 30, 2020, and one month of consulting services was prepaid as of June 30, 2020. Refer to Note 8. "Business Combinations and Asset Acquisitions" for details on the Agape acquisition.

# Remuneration of Directors and Key Management

The Company's key management personnel have the authority and responsibility for planning, directing and controlling the activities of the Company and consists of the Company's executive management team. The remuneration for services awarded directly to senior key management includes the following (in thousands):

	Three Months Ended		Three N	Months Ended	Six Mor	nths Ended	Six Months Ended		
	June 30, 2	2020	June	20, 2019	June (	30, 2020	Jun	e 30, 2019	
Salary and wages	\$	300	\$	1,794	\$	600	\$	1,994	
Share-based compensation		483		632		960		784	
Total	\$	783	\$	2,426	\$	1,560	\$	2,778	

The compensation for each independent director is \$50,000 per year commencing on July 1, 2019, to be paid quarterly, and an initial grant of \$100,000 in restricted stock, which will vest after one complete year of service. The Audit Committee Chair received an additional \$50,000 in restricted stock for the first year commencing on July 1, 2019, which vests quarterly. The Company recorded \$0.1 million of independent director fees expense for the six months ended June 30, 2020. The Company recorded \$0.1 million and \$0.2 million of share-based compensation expense related to these restricted stock awards for the three and six months ended June 30, 2020, respectively. As of June 30, 2020 and December 31, 2019, amounts accrued for independent director fees were \$50,000 and \$37,500, respectively.

# Lease Agreements

In addition, in the ordinary course of business, the Company may enter into lease or property related agreements with former owners of acquired assets or businesses. Refer to Note 11. "Lease Obligations" for details of variable lease payments.

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Refer to Note 13. "Senior Notes and Derivative Warrants Liability" for information regarding senior notes issued to related parties. Refer to Note 14. "Equity" and Note 15. "Share-Based Compensation" for additional details of equity issued to related parties.

# 20. FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT

# **Financial Instruments**

The Company's financial instruments consist of cash, accounts receivable, investments in securities, financial assets, other assets, refundable deferred acquisition costs, certain other long-term assets, accounts payable, accrued expenses and other current liabilities, senior notes, derivative warrants liability, promissory notes payable, and the redemption liability.

Financial instruments recorded at fair value are classified using a fair value hierarchy that reflects the significance of the inputs to fair value measurements. The three levels of hierarchy are:

Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities;

Level 2 – Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly; and

Level 3 – Inputs for the asset or liability that are not based on observable market data.

There were no transfers between fair value levels during the six months ended June 30, 2020.

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Financial instruments are measured at amortized cost or at fair value though profit and loss. The following table provides a summary of the Company's classification and measurement of financial assets and liabilities (in thousands):

	June 30, 2020			cember 31, 2019	Classification and Measurement
Financial Assets:					Weasurement
Cash	\$ 38,510		\$	38,936	Amortized Cost
Investments in securities	\$ 12,287		\$	12,267	FVTPL
Other short-term financial assets	\$ -		\$	5,646	Amortized Cost
Accounts receivable	\$ 55		\$	395	Amortized Cost
Other current assets	\$ 167		\$	188	Amortized Cost
Other long-term assets	\$ 842	(1)	\$	1,181	Amortized Cost
Financial Liabilities:					
Accounts payable	\$ 3,940		\$	1,182	Amortized Cost
Accrued expenses and other current liabilities	\$ 15,634		\$	7,691	Amortized Cost
Promissory notes	\$ 18,025		\$	25,623	Amortized Cost
Senior notes	\$ 41,930		\$	10,736	Amortized Cost
Derivative warrants liability	\$ 23,709		\$	5,529	FVTPL
Redemption Liability	\$ -		\$	8,440	FVTPL
Other liabilities	\$ -		\$	2	Amortized Cost

<sup>(1)</sup> Other long-term assets, which primarily includes escrow and other deposits, approximates its fair value at the balance sheet. Certain deposits or escrow may relate to pending license applications and therefore may be expensed in future periods if such licenses are not granted.

The carrying values of cash, accounts receivable, other current assets, other short-term financial assets, accounts payable and accrued expenses are carried at cost which approximates fair value due to the relatively short maturity of those instruments. Other financial instruments measured at amortized cost include promissory notes and senior notes.

The following table presents the fair value hierarchy for the Company's financial assets and financial liabilities that are re-measured at their fair values periodically (in thousands):

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		June 30, 2020										
	<u>I</u>	Level 1	I	Level 2	L	evel 3		<u>Total</u>				
Investments in securities	\$	11,828	\$	-	\$	459	\$	12,287				
Derivative warrants liability	\$	-	\$	-	\$	23,709	\$	23,709				
		December 31, 2019										
	<u>I</u>	Level 1	<u>I</u>	Level 2	<u>L</u>	evel 3		<u>Total</u>				
Investments in securities	\$	11,120	\$	-	\$	1,146	\$	12,267				
Derivative warrants liability	\$	-	\$	-	\$	5,529	\$	5,529				
Redemption liability	\$	_	\$	-	\$	8,440	\$	8,440				

#### Investments in Securities

Certain of the Company's investments in securities are considered to be Level 1 instruments because they are comprised of shares of public companies and there is an active market for the shares with observable market data or inputs. The remainder of the investments in securities and the Company's financial assets are considered to be Level 3 instruments because they are comprised of convertible warrants of a company; and there was no active market for the convertible warrants. Refer to Note 4. "Investments in Securities and Other Short-Term Financial Assets" for further details on the valuation and a continuity of these securities.

## Derivative Warrants Liability

As of June 30, 2020 and December 31, 2019, the derivative warrant liability is measured at fair value based on the Black Scholes or Monte Carlo valuation model, as appropriate, which both use Level 1, 2, and 3 inputs. Refer to Note 13. "Senior Notes and Derivative Warrants Liability" for additional details on the derivative warrants liability.

## Redemption Liability

The redemption liability related to the acquisition of 49% of TGS National was recorded at fair value and was estimated using the present value of the Put Option and Call Option and was therefore considered to be a Level 3 measurement. Refer to Note 8. "Business Combinations and Asset Acquisitions" for additional details on the redemption liability and the cancellation thereof during the first quarter of 2020.

### **Financial Risk Management**

The Company is exposed in varying degrees to a variety of financial instrument related risks. The Board mitigates these risks by assessing, monitoring and approving the Company's risk management processes:

## (a) Credit Risk

Credit risk is the risk of a potential loss to the Company if a customer or third party to a financial instrument fails to meet its contractual obligations. The maximum credit exposure as of June 30, 2020, is the carrying amount of cash, accounts receivable, and other current assets. The Company does not have significant credit risk with respect to its customers. All cash is placed with major U.S. or Canadian financial institutions. Although some cash is placed with major U.S. financial institutions, there has been no change in the U.S. federal banking laws related to the deposit and holding of funds derived from activities related to the cannabis industry. Given that U.S. federal law provides that the

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(Amounts Expressed in United States Dollars, Unless Otherwise Stated)

production and possession of cannabis is illegal, there is a strong argument that banks cannot accept for deposit funds from businesses involved with the marijuana industry.

Financial instruments that potentially subject the Company to concentration of credit risk consist principally of cash deposits. Cash accounts at each institution are insured by either the Canada Deposit Insurance Corporation ("CDIC") up to CAD\$100,000, or the Federal Deposit Insurance Corporation ("FDIC") or the National Credit Union Association ("NCUA") up to \$250,000, as applicable. As June 30, 2020, the Company had \$34.4 million in cash in excess of the CDIC, FDIC, and NCUA insured limits.

The Company provides credit to its customers in the normal course of business and has established credit evaluation and monitoring processes to mitigate credit risk but has limited risk as the majority of its sales are transacted with cash.

### (b) Asset Forfeiture Risk

Because the cannabis industry remains illegal under U.S. federal law, any property owned by participants in the cannabis industry which are either used in the course of conducting such business, or are the proceeds of such business, could be subject to seizure by law enforcement and subsequent civil asset forfeiture. Even if the owner of the property were never charged with a crime, the property in question could still be seized and subject to an administrative proceeding by which, with minimal due process, it could be subject to forfeiture.

# (c) Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations associated with financial liabilities. The Company manages liquidity risk through the management of its capital structure. The Company's approach to managing liquidity is to ensure that it will have sufficient liquidity to settle obligations and liabilities when due. During the first half of 2020, the Company announced Tranche 2 of the Company's recent debt offering and upsized and closed on Tranche 1. Refer to Note 13. "Senior Notes and Derivative Warrants Liability" and Note 21. "Subsequent Events".

These condensed unaudited interim consolidated financial statements have been prepared under the assumption that the Company will be able to realize its assets and discharge its liabilities in the normal course of business. The Company plans to use existing funds and funds from the Company's recent debt offering, as well as funds from the future sale of products, to fund operations and expansion activities. However, the Company may attempt to issue new shares or issue new debt. There can be no assurance that the Company will be able to continue raising capital in this manner.

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In addition to the commitments outlined in Note 18. "Commitments and Contingencies", the Company has the following estimated future contractual payment obligations, excluding interest payments on notes, and excluding potential escalations for changes in cannabis regulations, as of June 30, 2020 (in thousands):

	< 1 Yes		< 1 Year 1 to 3 Years 3 to 5 Years		5 Years	> 5 Years		Total		
Accounts payable, accrued expenses										
and other current liabilities	\$	19,574	\$	-	\$	-	\$	-	\$	19,574
Promissory notes - principal	\$	13,135	\$	4,921	\$	-	\$	-	\$	18,055
Senior Notes - principal	\$	-	\$	-	\$	64,453	\$	-	\$	64,453
Leases	\$	1,994	\$	5,016	\$	4,473	\$	33,877	\$	45,359

Refer to Note 21. "Subsequent Events".

### (d) Market Risk

## (i) Currency Risk

The operating results and financial position of the Company are reported in U.S. dollars. The Company had limited to no exposure to foreign currency transactions for the six months ended June 30, 2020.

### (ii) Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Cash bears interest at market rates. The Company's financial debts have fixed rates of interest and therefore expose the Company to a limited interest rate fair value risk.

## (iii) Price Risk

Price risk is the risk of variability in fair value due to movements in equity or market prices. Refer to Note 5. "Inventory and Biological Assets" for the Company's assessment of certain changes in the fair value assumptions used in the calculation of biological asset values. Refer to Note 13. "Senior Notes and Derivative Warrants Liability" for the Company's assessment of certain changes in the fair value assumptions used in the calculation of the derivative warrants liability. Investments in securities are linked to market rates and therefore expose the Company to fair value price risk. A 10% change in the value of investments as of June 30, 2020 would result in a \$1.3 million effect on net income (loss).

### (iv) Regulatory Risk

Regulatory risk pertains to the risk that the Company's business objectives are contingent, in part, upon the compliance of regulatory requirements. Due to the nature of the industry, the Company recognizes that regulatory requirements are more stringent and punitive in nature. Any delays in obtaining, or failure to obtain regulatory approvals can significantly delay operational and product development and can have a material adverse effect on the Company's business, results of operation, and financial condition.

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The Company is cognizant of the advent of regulatory changes occurring in the cannabis industry on the city, state, and national levels. Although regulatory outlook on the cannabis industry has been moving in a positive trend, the Company is aware of the effect of unforeseen regulatory changes can have on the goals and operations of the business as a whole.

## 21. SUBSEQUENT EVENTS

## **PAMS Acquisition**

On August 11, 2020, the Company announced the closing of the previously announced agreement (the "Vireo Agreement") to acquire 100% of the equity of Pennsylvania Medical Solutions, LLC, a Pennsylvania grower-processor ("PAMS") previously owned by a subsidiary of Vireo Health International, Inc. ("Vireo"). Upon closing, Jushi paid Vireo \$16.8 million in cash, as adjusted for estimated working capital adjustments; a \$3.8 million seller note; and assumed an approximately \$17 million facility associated with a long-term lease obligation. The Company funded the cash portion of the acquisition consideration with proceeds from Tranche 2 of the debt offering. As part of the Vireo Agreement, Jushi received an assignable purchase option ("PADS Option") to acquire 100% of the equity of Pennsylvania Dispensary Solutions, LLC ("PADS"), a Pennsylvania medical marijuana dispensary permittee in the Commonwealth's Northeast region. PADS currently operates two medical marijuana dispensaries in Scranton and Bethlehem, with the right to operate one additional dispensary in the region. The PADS Option expires 18 months from closing, and is subject to certain closing conditions, including approvals from all applicable regulatory authorities.

In July 2020, the Company entered into an agreement to loan \$3 million to the parent company of PAMS. The loan is secured by the Pennsylvania assets and matures on the one-year anniversary of the loan. The loan bore interest at 12% and was paid off at closing.

### Santa Barbara Adult Use Cannabis Dispensary

On July 24, 2020, the Company acquired 100% of the equity of a Santa Barbara adult use cannabis dispensary for a total purchase price of \$4.9 million in cash, of which \$2.25 million was previously paid in cash and was included in deferred acquisition costs as of June 30, 2020 and December 31, 2020. Refer to Note 6. "Deferred Acquisition Costs". The Company also paid \$0.4 million to facilitators at the closing date.

The Company had acquired the associated real estate during March 2019. Refer to Note 7. "Property, Plant and Equipment". In April 2020, the Company entered into definitive documents for a sale and leaseback transaction related to the real estate acquired from a third party in connection with the Santa Barbara adult use cannabis dispensary pending acquisition. The sale and leaseback transaction closed in July 2020.

# **Debt Offering Closing and Upsizing**

On July 31, 2020, the Company announced the upsizing and closing of its previously announced \$15.25 million Tranche 2 debt offering. Refer to Note 13. "Senior Notes and Derivative Warrants Liability". In August 2020, the Company closed this latest oversubscribed debt financing round with approximately \$33.3 million in cash proceeds having been received.