# Danavation Technologies Highlights for 2023 and Plans for 2024

Toronto, Ontario--(Newsfile Corp. - December 29, 2023) - **Danavation Technologies Corp. (CSE: DVN) (OTCQB: DVNCF)** ("**Danavation®**" or the "**Company**"), a Canadian-based Internet of Things (IoT) technology company and provider of micro e-paper displays, is pleased to highlight some achievements in 2023 and future plans heading into 2024 and how we intend to grow the business and gain market share.

#### **New Customers**

Danavation® is proud to announce strategic partnerships with brands such as Grady White Boats, MPL Group, Greco Fresh Markets and more. As we approach the new year, the increase of information about Digital Smart Labels™ among customers is increasing along with demand. With the consistent rise in goods, businesses need to stay competitive by creating efficiencies at the store level by minimizing costs spent and achieving more output that benefits a customer or the bottom line. Digital Smart Labels™help stores meet those challenges head-on by providing businesses with the capabilities to react quickly to price changes, streamline operations and ultimately boost their revenue.

## **Growing customers:**

Building on the successful deployments with industry giants such as ACE and True Value, Danavation® continues to deploy their Digital Smart Label™ solution across these banners and along others in the home renovation and hardware industry. Across the industry verticals including grocery, hardware, retail and warehousing, our deployments have opened opportunities to scale as we continue to provide value and solutions that bring operational efficiencies. The

The shift to digital is not just a trend but a strategic move that brings about operational efficiency, costeffectiveness, and a heightened customer experience. This industry recognition is a testament to the value that Danavation brings to the table and highlights our commitment to staying at the forefront of technological advancements.

#### **Verticals**

Danavation® is rapidly expanding its footprint, not only in the hardware industry but also in warehousing, manufacturing, and more. The transition to digital labelling solutions in each sector is unlocking immense value, revolutionizing traditional processes, and bringing forth unparalleled benefits.

Sector-Specific Benefits:

**Hardware Industry:** Streamlining operations and inventory management through digital labelling solutions, automating promotions and in-store specials, and enhancing overall efficiency for hardware retailers.

**Warehousing:** Implementing digital labelling solutions to optimize logistics, automate repetitive tasks, and ensure seamless inventory tracking and management.

**Manufacturing:** Improving production line processes by eliminating paper with digital signage, and optimizing supply chain operations through inventory management.

This diversification underscores Danavation's commitment to tailoring solutions that address the unique needs of each sector. The company's digital offerings are not just a one-size-fits-all solution but a versatile suite of tools designed to maximize efficiency and drive growth across various industries.

#### **Expanding the sales team**

Danavation® proudly announces the expansion of its sales team in western regions, with a particular emphasis on the liquor, home renovation and hardware industries in Alberta, British Columbia, and Yukon. Our dedicated team in the west will bring specialized expertise to the liquor industry, collaborating closely with businesses to enhance their retail experiences, optimize inventory management, and drive overall efficiency. Simultaneously, a significant emphasis will be placed on the hardware sector, where our team will actively engage with businesses to provide tailored solutions that automate pricing processes, streamline operations, and elevate customer satisfaction.

This expansion not only underscores Danavation's commitment to supporting local businesses but also positions the company to offer a distinct advantage in terms of local sales and support. By having a dedicated team on the ground in these regions, Danavation® can provide personalized assistance, fostering strong relationships and driving growth in these key industries and beyond.

#### **About Danavation**

Danavation Technologies Corp. is a Canadian-based, Internet of Things (IoT) technology company, providing micro e-paper displays to organizations across North America. The Company's Digital Smart Labels™, powered by IoT automation technology and software Platform-as-a-Service (PaaS), enables companies across various sectors to automate labelling, price, product, and promotions in real-time, enhancing data accuracy and improving performance by removing high labour costs and low productivity associated with traditional labour-intensive workflows. By empowering the adoption of smart retail, smart cities and industry 4.0, our goal is to create a sustainable and profitable business for shareholders while advancing sound environmental, social and governance practices, including by significantly reducing paper usage. Danavation® has introduced its solution to retailers across North America, including big box and boutique grocers, while also targeting new markets including healthcare providers, manufacturing, and logistics companies. Learn more about the background of Danavation® and our vision for the future on our website at <a href="www.danavation.com">www.danavation.com</a>.

### For further information, please contact:

John Ricci
President & Chief Executive Officer
905-605-6702
<a href="mailto:hello@danavation.com">hello@danavation.com</a>
<a href="mailto:investors@danavation.com">investors@danavation.com</a>

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