

Goodness Growth Holdings Announces Second Quarter 2023 Results

- Q2 revenue of \$19.2 million excluding discontinued operations increased 10.6% year-over-year -
 - YTD results show meaningful progress with operational improvements -
- New Mexico divestiture, expanded presence in Maryland, and signed LOI for New York divestiture support focused
 strategy to drive performance –

MINNEAPOLIS – August 14, 2023 – Goodness Growth Holdings, Inc. ("Goodness Growth" or the "Company") (CSE: GDNS; OTCQX: GDNSF), a cannabis company committed to providing safe access, quality products and great value to its customers, today reported financial results for its second quarter ended June 30, 2023. Key financial results are presented below in summary form with supporting commentary and discussion from management of certain key operating metrics which the Company uses to judge its performance. All currency figures referenced herein are denominated in U.S. dollars.

Summary of Key Financial Metrics	Thr	ee Months	Ended	Si	x Months E	nded	
US \$ in millions	1111	June 30,	Liided	June 30,			
	2023	2022	Variance	2023	2022	Variance	
GAAP Revenue	\$20.2	\$21.1	-4.2%	\$39.3	\$36.7	7.0%	
Revenue (excluding discontinued operations)	\$19.2	\$17.4	10.6%	\$37.3	\$31.1	19.8%	
GAAP Gross Profit	\$9.3	\$10.4	-10.0%	\$18.9	\$12.9	46.6%	
Gross Profit Margin	46.2%	49.2%	-300 bps	48.0%	35.0%	1,300 bps	
SG&A Expenses	\$8.1	\$8.6	-6.6%	\$15.2	\$17.9	-15.0%	
SG&A Expenses (% of Sales)	39.9%	40.9%	-100 bps	38.7%	48.7%	-1,000 bps	
Operating Income (Loss)	(\$1.0)	\$0.3	-438.1%	(\$0.7)	(\$7.5)	NM	
Operating Income Margin	-5.2%	1.5%	-660 bps	-1.7%	-20.3%	1,860 bps	
EBITDA	\$2.8	\$1.1	156.5%	\$4.3	(\$9.6)	NM	
EBITDA Margin	14.1%	5.3%	880 bps	10.9%	(26.0%)	3,700 bps	

Management Commentary

Interim Chief Executive Officer Josh Rosen commented, "We continued to make progress executing our balance sheet and operational improvement plan during the second quarter, with continued revenue growth in our core markets, particularly Minnesota and Maryland, and improvements in key performance indicators. With respect to our focus and de-risking our balance sheet, we completed the divestiture of our former New Mexico operations for an immaterial consideration during the second quarter, and are working on definitive documents after executing an LOI for the divestiture of our New York operations. When coupled with our recent announcement related to supporting two additional retail locations in Maryland,

we believe we are on the cusp of meaningfully improved cash flow performance. We are optimistic that we'll be able to share additional details regarding the divestiture process for our New York assets during the third quarter and look forward to sharing more visibility into our future profitability expectations once this process is complete."

Amber Shimpa, President and CEO of Vireo Health of Minnesota commented, "We have been pleased with the initial performance of our two Green Goods® stores in Maryland following the commencement of adultuse sales on July 1. We're also excited about our ability to improve our penetration in Maryland with the recent execution of consulting, licensing and wholesale agreements with two additional retail stores during the third quarter. In Minnesota, we remain focused on driving better product at better prices for Minnesota patients, and have been particularly pleased with the support we've received from our partnership with Grown Rogue in achieving these important goals. Summer months in Minnesota are our most challenging of the year given the temperatures and humidity in our greenhouse environment, but we have been encouraged by improved production as compared to the prior year despite these seasonal headwinds."

Core Market KPIs ¹	Thre	ee Months E	Ended	Six Months Ended				
US \$ in millions		June 30,		June 30,				
	2023	2022	Variance	2023	2022	Variance		
Total Harvest Pounds (Biomass)	9,856	7,854	25.5%	18,031	13,197	36.6%		
% "A" Flower ²	20.9%	16.8%	410 bps	19.0%	15.9%	310 bps		
Total Retail Revenue	\$16.2	\$14.7	10.2%	\$31.7	\$26.2	21.0%		
Same Store Sales Growth	-	-	10.4%	-	-	21.0%		
Number of Stores in SSS Calculation	14	-	-	14	-	-		
Total Wholesale Revenue	\$3.0	\$2.7	11.1%	\$5.6	\$4.9	14.3%		

¹ Core Markets refer to the Company's operations in Maryland, Minnesota, and New York.

Other Events

On April 28, 2023, the Company closed on a U.S. \$2.0 million tranche of a new convertible debt facility, which enables the Company to access up to U.S. \$10.0 million in aggregate principal of convertible notes. Through today, the Company has drawn \$5.0 million on this facility. The convertible loan has a term of three years and an annual interest rate of 12.0 percent, including 6.0 percent cash and 6.0 percent paid-in-kind. The initial tranche's principal amount of convertible notes outstanding, plus all paid-in-kind interest and all other accrued but unpaid interest thereunder, is convertible into subordinate voting shares of the Company at the option of the holders at any time by written notice to the Company, at a conversion price equal to U.S. \$0.145. In connection with this financing, the Company issued 6,250,000 warrants to purchase subordinate voting shares of the Company to the lenders. The warrants have a term of five years with a strike price of U.S. \$0.145.

On May 25, 2023, the Company entered into a strategic agreement with Grown Rogue International, Inc. whereby Grown Rogue will support Goodness Growth in the optimization of its cannabis flower products, with a particular focus on improving the quality and yield of top-grade "A" cannabis flower in Maryland and Minnesota. As part of this strategic agreement the Company is obligated to issue 10,000,000 warrants to purchase subordinate voting shares of Goodness Growth to Grown Rogue, with a strike price equal to a 25.0 percent premium to the 10-day volume weighted average price ("VWAP") of Goodness Growth's subordinate voting shares prior to the effective date of the agreement. Grown Rogue is also obligated to issue 8,500,000 warrants to purchase subordinate voting shares of Grown Rogue to Goodness Growth, with a strike price equal to a 25.0 percent premium to the 10-day VWAP of Grown Rogue's subordinate voting shares prior to the effective date of the agreement. The warrants exchanged in the agreement will be issued with five-year terms to exercise.

² "A Flower" refers to produced biomass that meet the Company's highest internal standards for flower quality, size, and appearance.

On June 23, 2023, the Company divested all the assets and liabilities of Red Barn Growers, Inc., a New Mexico nonprofit organization effectively controlled by the Company's subsidiary company, Vireo Health of New Mexico, LLC, to 37 Management Group, Inc., a New Mexico corporation.

On August 2, 2023, the Company announced that its Executive Chairman, Dr. Kyle Kingsley, voluntarily converted of all of his 65,411 Super Voting Shares and, in connection therewith, the Company issued to Dr. Kingsley 6,541,100 Subordinate Voting Shares of Goodness Growth's capital stock. Dr. Kingsley originally acquired the Super Voting Shares in connection with the business combination of the Company completed on March 18, 2019. The voluntary conversion eliminated the Company's previous class of Super Voting shares and was related to a recent financing undertaken by the Company.

On August 14, 2023, the Company announced that it has entered into consulting, licensing and wholesale agreements with two additional dispensaries in Maryland that are owned and controlled by HA-MD LLC and currently operate under the Ethos brand name. The agreements will result in the two Ethos dispensaries in Hampden and Rockville being, upon regulatory approval, rebranded to Green Goods® and include an option to acquire the two dispensaries if and when allowed by applicable law and regulations.

Balance Sheet and Liquidity

As of June 30, 2023, total current assets were \$126.4 million, including cash on hand of \$11.3 million. Total current liabilities were \$157.0 million.

As of June 30, 2023, including the yet-to-be exchanged warrants in relation with the Company's agreement with Grown Rogue International, Inc., and subordinate voting shares the Company has agreed to issue to lenders in connection with the fifth amendment to the Company's credit facility, the Company had a total of 143,126,330 equity shares issued and outstanding on an as-converted basis, 223,608,947 shares outstanding on an as-converted, fully diluted basis, and 151,350,670 fully-diluted shares outstanding on the treasury method basis.

Conference Call and Webcast Information

Goodness Growth management will host a conference call with research analysts today, August 14, 2023, at 5:00 p.m. ET (4:00 p.m. CT) to discuss its financial results for its second quarter ended June 30, 2023. Interested parties may attend the conference call by dialing 1-888-414-4585 (Toll-Free) (US and Canada) or 1-646-960-0331 (Toll) (International) and referencing conference ID number 8663261.

A live audio webcast of this event will also be available in the Events & Presentations section of the Company's Investor Relations website and via the following link: https://events.q4inc.com/attendee/747827666.

About Goodness Growth Holdings, Inc.

Goodness Growth Holdings, Inc. is a cannabis company whose mission is to provide safe access, quality products and value to its customers while supporting its local communities through active participation and restorative justice programs. The Company is evolving with the industry and is in the midst of a transformation to being significantly more customer-centric across its operations, which include cultivation, manufacturing, wholesale and retail business lines. Today, the Company is licensed to grow, process, and/or distribute cannabis in four markets and operates 14 dispensaries in three states. For more information about Goodness Growth Holdings, please visit www.goodnessgrowth.com.

Additional Information

Additional information relating to the Company's second quarter 2023 results will be available on EDGAR and SEDAR later today. Goodness Growth refers to certain non-GAAP financial measures such as Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) in circumstances in which the Company believes that doing so provides additional perspective and insights when analyzing the core operating performance of the business. These measures do not have any standardized meaning and may not be comparable to similar measures presented by other issuers. Please see the Supplemental Information and Reconciliation of Non-GAAP Financial Measures at the end of this news release for more detailed information regarding non-GAAP financial measures.

Contact Information

Investor Inquiries:
Sam Gibbons
Chief of Staff, VP Investor Relations
samgibbons@goodnessgrowth.com
(612) 314-8995

Media Inquiries:
Amanda Hutcheson
Senior Manager, Communications
amandahutcheson@goodnessgrowth.com
(919) 815-1476

Forward-Looking Statement Disclosure

This press release contains "forward-looking information" within the meaning of applicable United States and Canadian securities legislation. To the extent any forward-looking information in this press release constitutes "financial outlooks" within the meaning of applicable United States or Canadian securities laws, this information is being provided as preliminary financial results; the reader is cautioned that this information may not be appropriate for any other purpose and the reader should not place undue reliance on such financial outlooks. Forward-looking information contained in this press release may be identified by the use of words such as "should," "believe," "estimate," "would," "looking forward," "may," "continue," "expected," "will," "likely," "subject to," "transformation," and "pending," variations of such words and phrases, or any statements or clauses containing verbs in any future tense. These statements should not be read as guarantees of future performance or results. Forward-looking information includes both known and unknown risks, uncertainties, and other factors which may cause the actual results, performance, or achievements of the Company or its subsidiaries to be materially different from any future results, performance, or achievements expressed or implied by the forward-looking statements or information contained in this press release. Financial outlooks, as with forward-looking information generally, are, without limitation, based on the assumptions and subject to various risks as set out herein and in our Annual Report on Form 10-K filed with the Securities Exchange Commission. Our actual financial position and results of operations may differ materially from management's current expectations and, as a result, our revenue, EBITDA, and cash on hand may differ materially from the values provided in this press release. Forward-looking information is based upon a number of estimates and assumptions of management, believed but not certain to be reasonable, in light of management's experience and perception of trends, current conditions, and expected developments, as well as other factors relevant in the circumstances, including assumptions in respect of current and future market conditions, the current and future regulatory environment, and the availability of licenses, approvals and permits.

Although the Company believes that the expectations and assumptions on which such forward-looking information is based are reasonable, the reader should not place undue reliance on the forward-looking information because the Company can give no assurance that they will prove to be correct. Actual results and developments may differ materially from those contemplated by these statements. Forward-looking information is subject to a variety of risks and uncertainties that could cause actual events or results to differ

materially from those projected in the forward-looking information. Such risks and uncertainties include, but are not limited to: risks related to the timing and content of adult-use legislation in markets where the Company currently operates; current and future market conditions, including the market price of the subordinate voting shares of the Company; risks related to epidemics and pandemics; federal, state, local, and foreign government laws, rules, and regulations, including federal and state laws and regulations in the United States relating to cannabis operations in the United States and any changes to such laws or regulations; operational, regulatory and other risks; execution of business strategy; management of growth; difficulties inherent in forecasting future events; conflicts of interest; risks inherent in an agricultural business; risks inherent in a manufacturing business; liquidity and the ability of the Company to raise additional financing to continue as a going concern; the Company's ability to meet the demand for flower in Minnesota; risk of failure in the lawsuit with Verano and the cost of that litigation; our ability to dispose of our assets held for sale at an acceptable price or at all; and risk factors set out in the Company's Annual Report on Form 10-K for the year ended December 31, 2022, which is available on EDGAR with the U.S. Securities and Exchange Commission and filed with the Canadian securities regulators and available under the Company's profile on SEDAR at www.sedar.com.

The statements in this press release are made as of the date of this release. Except as required by law, we undertake no obligation to update any forward-looking statements or forward-looking information to reflect events or circumstances after the date of such statements.

Supplemental Information

The financial information reported in this news release is based on unaudited financial statements for the fiscal quarters ended June 30, 2023, and June 30, 2022. All financial information contained in this news release is qualified in its entirety with reference to such financial statements. To the extent that the financial information contained in this news release is inconsistent with the information contained in the Company's audited financial statements, the financial information contained in this news release shall be deemed to be modified or superseded by the Company's audited financial statements. The making of a modifying or superseding statement shall not be deemed an admission for any purposes that the modified or superseded statement, when made, constituted a misrepresentation for purposes of applicable securities laws.

GOODNESS GROWTH HOLDINGS, INC.

CONSOLIDATED BALANCE SHEETS AS OF 6/30/2023 AND 12/31/2022 (Amounts Expressed in United States Dollars, Unaudited and Condensed)

(Amounts Expressed in Onlied States Dollars, Ondudited and Condensed)	 June 30, 2023	I	December 31, 2022
Assets			
Current assets:			
Cash	\$ 11,346,063	\$	15,149,333
Accounts receivable, net of allowance for doubtful accounts of \$349,575 and \$453,860, respectively	4,946,269		4,286,072
Inventory	19,783,582		20,508,023
Prepayments and other current assets	1,910,514		2,544,532
Warrants Receivable	1,248,224		_
Assets Held for Sale	 87,132,328		4,240,781
Total current assets	126,366,980		46,728,741
Property and equipment, net	 24,279,582		89,606,932
Operating lease, right-of-use asset	2,126,179		6,110,787
Notes receivable, long-term	3,750,000		3,750,000
Intangible assets, net	8,048,913		8,776,946
Goodwill	_		183,836
Deposits	383,645		2,312,161
Deferred tax assets	995,000		1,687,000
Total assets	\$ 165,950,299	\$	159,156,403
Liabilities			
Current liabilities			
Accounts Payable and Accrued liabilities	\$ 27,089,821	\$	14,928,780
Long-Term debt, current portion	53,869,962		11,780,000
Right of use liability	888,327		1,680,294
Liabilities held for sale	75,146,975		1,319,847
Total current liabilities	156,995,085		29,708,921
Right-of-use liability	9,673,146		79,757,994
Other long-term liabilities	215,237		_
Convertible debt, net	3,093,196		_
Long-Term debt	3,898,443		46,248,604
Total liabilities	\$ 173,875,107	\$	155,715,519
Stockholders' equity			
Subordinate Voting Shares (\$- par value, unlimited shares authorized; 86,721,030 shares issued and outstanding)	_		_
Multiple Voting Shares (\$- par value, unlimited shares authorized; 348,642 shares issued and outstanding)	_		_
Super Voting Shares (\$- par value; unlimited shares authorized; 65,411 shares issued and outstanding)	_		_
Additional Paid in Capital	181,321,847		181,321,847
Accumulated deficit	(177,880,963)		(177,880,963
Total stockholders' equity	\$ 3,440,884	\$	3,440,884
Total liabilities and stockholders' equity	\$ 177,315,991	\$	159,156,403

GOODNESS GROWTH HOLDINGS, INC.

CONSOLIDATED STATEMENTS OF OPERATIONS THREE AND SIX MONTHS ENDED JUNE 30, 2023 AND 2022

(Amounts Expressed in United States Dollars, Unaudited and Condensed)

(Amounts Expressed in Onlied States Dottars, Onditalie	Three Months Ended June 30,			Six Months Ended June 30,				
		2023		2022		2023		2022
Revenue	\$	20,196,556	\$	21,090,148	\$	39,284,980	\$	36,728,720
Cost of sales								
Product costs		10,275,584		10,663,251		19,853,795		20,346,228
Inventory valuation adjustments		589,676		59,871		579,676		3,526,788
Gross profit		9,331,296		10,367,026		18,851,509		12,855,704
Operating expenses:				_		_		_
Selling, general and administrative		8,059,427		8,625,439		15,216,262		17,903,408
Stock-based compensation expenses		2,037,204		1,098,008		3,712,798		1,740,513
Depreciation		117,681		163,127		277,191		319,224
Amortization		159,028		172,267		318,794		344,533
Total operating expenses		10,373,340		10,058,841		19,525,045		20,307,678
Gain (loss) from operations		(1,042,044)		308,185		(673,536)		(7,451,974)
Other income (expense):								
Impairment of long-lived assets		_		(54,739)		_		(5,367,915)
Gain (loss) on disposal of assets		(2,747,881)		_		(2,747,881)		168,359
Gain (loss) on sale of property and equipment		_		(10,930)		_		(10,930)
Interest expenses, net		(7,744,794)		(5,297,823)		(14,879,584)		(9,899,622)
Other income (expenses)		5,798,335		(82,769)		5,820,648		1,117,224
Other income (expenses), net		(4,694,340)		(5,446,261)		(11,806,817)		(13,992,884)
Loss before income taxes		(5,736,384)		(5,138,076)		(12,480,353)		(21,444,858)
Current income tax expenses		(1,652,871)		(965,000)		(3,377,871)		(2,340,000)
Deferred income tax recoveries		60,000		(80,000)		123,000		3,035,000
Net loss and comprehensive loss		(7,329,255)		(6,183,076)		(15,735,224)		(20,749,858)
Net loss per share - basic and diluted	\$	(0.06)	\$	(0.05)	\$	(0.12)	\$	(0.16)
Weighted average shares used in computation of net loss per share - basic & diluted		128,126,330		128,111,328		128,126,330		128,111,328

GOODNESS GROWTH HOLDINGS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS SIX MONTHS ENDED JUNE, 2023 AND 2022

(Amounts Expressed in United States Dollars, Unaudited and Condensed)

Depreciation 277.191 319,224 Depreciation capitalized into inventory 1,294,065 1,314,056 Non-cash operating lease expense 327,692 58,883 Amortization of intangible assets 318,794 344,535 Stock-based payments 3,712,798 1,740,513 Warrants receivable (1,248,224) — Interest Expense 3,223,635 2,162,218 Impairment of long-lived assets (2,2300) 3,035,000 Deferred income tax (123,000) 3,035,000 Accretion 593,063 2,521,196 Loss (gain) on sale of property and equipment — 10,930 Loss (gain) on disposal of Red Barn Growers 2,909,757 — Loss (gain) on disposal of sacets (161,272) — Gain on disposal of royalty asset (60,197) (1,983,295) Change in operating assets and liabilities — (168,359) Change in operating assets and liabilities 9,124,79 — Net cash used in operating activities \$ 2,478,645 \$ (3,917,948) Proceeds from sale of Red Barn	(Amounts Expressea in United States Dollars, Unaudited and Condensed)				
CASH FLOWS FROM OPERATING ACTIVITIES \$ (15,735,224) \$ (20,749,858) Net loss \$ (15,735,224) \$ (20,749,858) Adjustments to reconcile net loss to net cash used in operating activities: The proper section of the property o		_		ne 30,	
Net loss	CASH FLOWS FROM OPERATING ACTIVITIES	_	2023		2022
Adjustments to reconcile net loss to net cash used in operating activities: Inventory valuation adjustments \$79,676 \$3,526,786 Depreciation \$77,191 \$319,224 Depreciation capitalized into inventory \$1,294,065 \$1,314,056 Depreciation capitalized into inventory \$1,294,065 \$1,314,056 Depreciation capitalized into inventory \$1,294,065 \$1,314,056 Autoritization of intamaghic assets \$3,712,798 \$1,405,131 Warrants receivable \$1,312,298 \$1,405,131 Warrants receivable \$1,224,228 Impairment of long-lived assets \$2,230,305 \$2,162,218 Impairment of long-lived assets \$2,230,305 \$2,162,218 Impairment of long-lived assets \$2,230,305 \$2,162,218 Impairment of long-lived assets \$2,230,305 Deferred income tax \$2,230,305 \$2,162,218 Loss (gain) on sale of property and equipment \$2,909,757 \$2,000,000 Loss (gain) on disposal of Red Barn Growers \$2,909,757 \$2,000,000 Loss (gain) on disposal of Red Barn Growers \$2,909,757 \$2,000,000 Couls geain on disposal of red Barn Growers \$2,909,757 \$2,000,000 Couls geain on disposal of red Barn Growers \$2,000,757 \$2,000,000 Couls geain on disposal of red Barn Growers \$2,000,757 \$2,000,000 Couls geain on disposal of red Barn Growers \$2,000,757 \$2,000,000 Couls geain on perating assets and liabilities \$2,000,000 Couls geain on perating assets and liabilities \$2,000,000 Couls geain on perating assets and liabilities \$2,000,000 Couls geain operating activities \$2,000,000 Couls geain operating activities \$2,000,000 Couls geain assets and liabilities \$2,000,0		\$	(15,735,224)	\$	(20,749,858)
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Non-cash operating lease expense 327,692 558,083 Amortization of intangible assets 318,794 344,533 Amortization of intangible assets 3,712,798 1,740,513 Warrants receivable (1,248,224) — Interest Expense 3,223,635 2,162,218 Interpret Expense 2,303,000 3,035,000 Accretion 593,003 2,521,196 Loss (gain) on sale of property and equipment — 10,930 Loss (gain) on disposal of Red Barn Growers 2,999,757 — Loss (gain) on disposal of royally asset — (168,359 Change in operating assets and liabilities — (168,359 Change in operating assets and liabilities — (1,031,442 Inventory (1,73,7376) (1,612,556 Accounts Receivable — (9,1247) — Net cash used in operating activities 3,150,425 87,033 Change in operating activities 2,216,1413 9,084,700 Cext Explane of Property and accrued liabilities held for sale — (2,616,413) 9,084,700 <td>•</td> <td></td> <td>1,294,065</td> <td></td> <td>1,314,056</td>	•		1,294,065		1,314,056
Amortization of intangible assets 318,794 344,533 Stock-based payments 3,712,798 1,740,513 Wirrants receivable (1,248,224) ————————————————————————————————————			327,692		558,083
Warrants receivable (1,248,224) ————————————————————————————————————			318,794		344,533
interest Expense 3,223,635 2,162,218 impairment of long-lived assets — 5,367,915 Deferred income tax (123,000) 3,035,000 Loss (gain) on sale of property and equipment — 10,930 Loss (gain) on disposal of Red Barn Growers 2,909,757 — Loss (gain) on disposal of seets (161,727) — Loss (gain) on disposal of seets (168,359 Clain on disposal of royalty asset (168,359 Change in operating assets and liabilities: — (168,359 Accounts Receivable (60,197) (1,986,315 Property of the expenses 608,486 (10,131,429 Accounts payable and accrued liabilities 3,150,422 870,373 Change in assets and liabilities held for sale (91,247) — Net cash used in operating activities \$ 2,161,413 9,984,770 CASH FLOWS FROM INVESTING ACTIVITIES <t< td=""><td>· · · · · · · · · · · · · · · · · · ·</td><td></td><td>3,712,798</td><td></td><td>1,740,513</td></t<>	· · · · · · · · · · · · · · · · · · ·		3,712,798		1,740,513
Impairment of long-lived assets — 5,367,915 Deferred income tax (123,000) 3,035,000 Accretion 593,063 2,521,196 Loss (gain) on sale of property and equipment — 1,930 Loss (gain) on sale of growers 2,909,757 — Class (gain) on disposal of assets (161,727) — Claim on disposal of royalty asset (60,197) (1,986,315 Change in operating assets and liabilities: (60,197) (1,986,315 Propaid expenses 608,486 (1,031,442 Inventory (1,737,376) (1,612,556 Accounts payable and accrued liabilities 3,150,425 870,373 Change in assets and liabilities held for sale (91,247) — Net cash used in operating activities \$ 2,478,645 \$ (9,847,01 CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of Red Barn Growers net of cash 439,186 — Proceeds from sale of royalty asset 2 2,478,645 \$ (3,917,948 Proceeds from sale of royalty asset 2 2,63,635 Proceeds from sale of royalty asset <td>• •</td> <td></td> <td>(1,248,224)</td> <td></td> <td>_</td>	• •		(1,248,224)		_
Deferred income tax (123,000) (3,035,000) Accretion 593,063 2,521,196 Loss (gain) on sale of property and equipment — 10,930 Loss (gain) on disposal of Red Barn Growers 2,909,757 — Casin on disposal of royalty asset — (168,359 Change in operating assets and liabilities: — (168,359 Chaccounts Receivable (60,197) (1,986,315 Prepaid expenses 608,486 (1,031,442 Inventory (1,737,376) (1,612,556 Accounts Receivable (91,247) — Prepaid expenses 608,486 (1,031,442 Inventory (1,737,376) (1,612,556 Accounts payable and accrued liabilities held for sale (91,247) — Net cash used in operating activities \$ (2,161,413) \$ (9,847,701) CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of Red Barn Growers net of cash Proceeds from sale of property, plant, and equipment 125,000 372,815 Proceeds from sale of royalty asset — 236,635 20,2175,004 \$ (3,711,779	Interest Expense		3,223,635		2,162,218
Accretion 593,063 2,521,196 Loss (gain) on sale of property and equipment — 10,930 Loss on disposal of Red Barn Growers 2,909,757 — Class (gain) on disposal of royalty asset — (166,359 Change in operating assets and liabilities: — (168,359 Accounts Receivable (60,197) (1,986,315 Prepaid expenses 608,486 (1,031,442 Inventory (1,737,376) (1,612,556 Accounts payable and accrued liabilities 3,150,425 870,373 Change in assets and liabilities held for sale (91,247) — Net cash used in operating activities \$ (2,161,413) \$ (9,847,701 CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of Red Barn Growers net of cash 439,186 — Proceeds from sale of property, plant, and equipment 125,000 372,815 Proceeds from sale of royalty asset 2 2 236,635 Deposits 2 3,217,000 372,815 Proceeds from sale of royalty asset 3 2 3,711,779 CASH FLOW	Impairment of long-lived assets		_		5,367,915
Loss (gain) on sale of property and equipment — 10,930 Loss on disposal of Red Barn Growers 2,909,757 — Loss (gain) on disposal of assets (161,727) — Gain on disposal of royalty asset — (168,359 Change in operating assets and liabilities: — (60,197) (1,986,315 Prepaid expenses 608,486 (1,031,442 (1,737,376) (1,21,556 Accounts payable and accrued liabilities 3,150,425 870,373 — Accounts payable and accrued liabilities held for sale (91,247) — Net cash used in operating activities \$ (2,161,413) \$ (9,847,701) CASH FLOWS FROM INVESTING ACTIVITIES: PPEE Additions \$ (2,478,645) \$ (3,917,948) Proceeds from sale of Red Barn Growers net of cash 439,186 — Proceeds from sale of property, plant, and equipment 125,000 372,815 Proceeds from sale of royalty asset — 236,635 Deposits \$ (2,175,004) \$ (3,711,779) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds fro	Deferred income tax		(123,000)		(3,035,000)
Loss on disposal of Red Barn Growers 2,909,757 — Loss (gain) on disposal of assets (161,727) — Gain on disposal of royalty asset — (168,359 Change in operating assets and liabilities: — (60,197) (1,986,315 Accounts Receivable (60,197) (1,986,315 1,986,315 Prepaid expenses 608,486 (1,031,442 1,031,442 Inventory (1,737,376) (1,612,556 Accounts payable and accrued liabilities 3,150,425 870,373 Change in assets and liabilities held for sale (91,247) — Net cash used in operating activities \$ (2,161,413) \$ (9,847,701 CASH FLOWS FROM INVESTING ACTIVITIES: PPEAE Additions \$ (2,478,645) \$ (3,917,948) Proceeds from sale of Red Barn Growers net of cash 439,186 — Proceeds from sale of royerty, plant, and equipment 125,000 372,815 Proceeds from sale of property, plant, and equipment 2(26,55) (403,281) Net cash provided by (used in) investing activities \$ (2,175,004) \$ (3,711,779)	Accretion		593,063		2,521,196
Loss (gain) on disposal of assets (161,727) — Gain on disposal of royalty asset — (168,359 Change in operating assets and liabilities: — (60,197) (1,986,315 Accounts Receivable (60,197) (1,986,315 (1,031,442 Inventory (1,373,750) (1,612,556 (3,037,375) (1,612,556 Accounts payable and accrued liabilities held for sale (91,247) — — Net cash used in operating activities \$ (2,161,413) \$ (9,847,701) — CASH FLOWS FROM INVESTING ACTIVITIES: EPP&E Additions \$ (2,478,645) \$ (3,917,948) Proceeds from sale of Red Barn Growers net of cash 439,186 — Proceeds from sale of property, plant, and equipment 125,000 372,815 Proceeds from sale of royalty asset — 266,635 260,535 Deposits (260,545) (33,281,275) (260,545) (33,271,779 CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt, net of issuance costs \$	Loss (gain) on sale of property and equipment		_		10,930
Gain on disposal of royalty asset (168,359) Change in operating assets and liabilities: Counts Receivable (60,197) (1,986,315) Prepaid expenses 608,486 (1,031,442) Accounts payable and accrued liabilities 3,150,425 870,373 Change in assets and liabilities held for sale (91,247) — Net cash used in operating activities \$ (2,161,413) \$ (9,847,701) CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of Red Barn Growers net of cash 43,186 — Proceeds from sale of Property, plant, and equipment 125,000 372,815 Proceeds from sale of royalty asset — 236,635 Deposits (200,545) (403,281) Net cash provided by (used in) investing activities \$ (2,175,004) 3,711,779 CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt, net of issuance costs \$ - \$ 16,355,643 Proceeds from long-term debt, net of issuance costs \$ - \$ 16,355,643 Proceeds from long-term debt, net of issuance costs \$ - \$ 16,355,643 Debt principal payments <td>Loss on disposal of Red Barn Growers</td> <td></td> <td>2,909,757</td> <td></td> <td>_</td>	Loss on disposal of Red Barn Growers		2,909,757		_
Change in operating assets and liabilities: Counts Receivable (60,197) (1,986,315) Prepaid expenses 608,486 (1,031,442) Inventory (1,737,376) (1,612,556) Accounts payable and accrued liabilities 3,150,425 870,373 Change in assets and liabilities held for sale (91,247) — Net cash used in operating activities \$ (2,161,413) \$ (9,847,701) CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of Red Barn Growers net of cash 439,186 — Proceeds from sale of Property, plant, and equipment 125,000 372,815 Proceeds from sale of royalty asset — 236,635 Deposits (260,545) (403,281) Net cash provided by (used in) investing activities \$ (2,175,004) \$ (3,711,779) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt, net of issuance costs \$ (2,175,004) \$ (3,803,270) \$ (3,803,270) \$ (3,803,270) \$ (3,803,270) \$ (3,503,270) \$ (3,503,270) \$ (3,503,270) \$ (3,503,270) \$ (3,503,270) \$ (3,503,270) \$ (3,503,270)	Loss (gain) on disposal of assets		(161,727)		_
Accounts Receivable (60.197) (1,986,315) Prepaid expenses 608,486 (1,031,442) Inventory (1,737,376) (1,612,556) Accounts payable and accrued liabilities 3,150,425 870,373 Change in assets and liabilities held for sale (91,247) — Net cash used in operating activities \$ (2,161,413) \$ (9,847,701) CASH FLOWS FROM INVESTING ACTIVITIES: PPEE Additions \$ (2,478,645) \$ (3,917,948) Proceeds from sale of Red Barn Growers net of cash 439,186 — Proceeds from sale of property, plant, and equipment 125,000 372,815 Proceeds from sale of royalty asset — 236,635 Deposits (260,545) (403,281) Net cash provided by (used in) investing activities \$ (2,175,004) \$ (3,711,779) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from convertible debt, net of issuance costs \$ " \$ (3,803,20) \$ (3,803,20) Proceeds from convertible debt, net of issuance costs \$ (3,803,270) \$ (3,803,270) \$ (3,803,270) Net cash provided by (used in) fina	Gain on disposal of royalty asset		_		(168,359)
Prepaid expenses 608,486 (1,031,442 Inventory (1,737,376) (1,612,556 Accounts payable and accrued liabilities 3,150,425 870,373 Change in assets and liabilities held for sale (91,247) — Net cash used in operating activities \$ (2,161,413) \$ (9,847,701) CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of Red Barn Growers net of cash 439,186 — Proceeds from sale of Property, plant, and equipment 125,000 372,815 Proceeds from sale of royalty asset — 236,635 Deposits (260,545) (403,281 Net cash provided by (used in) investing activities \$ (2,175,004) \$ (3,711,779 CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt, net of issuance costs \$ — \$ 16,355,643 Proceeds from convertible debt, net of issuance costs \$ — \$ 16,355,643 Proceeds from convertible debt, net of issuance costs \$ — \$ 16,355,643 Proceeds from convertible debt, net of issuance costs \$ — \$ 15,357,493 Net cash provided by (used in) financing ac	Change in operating assets and liabilities:				
Inventory (1,737,376) (1,612,556 Accounts payable and accrued liabilities 3,150,425 870,373 Change in assets and liabilities held for sale (91,247) — Net cash used in operating activities \$ (2,161,413) \$ (9,847,701) CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of Red Barn Growers net of cash 439,186 — Proceeds from sale of Red Barn Growers net of cash 439,186 — Proceeds from sale of property, plant, and equipment 125,000 372,815 Proceeds from sale of royalty asset — 236,635 Deposits (260,545) (403,281 Net cash provided by (used in) investing activities \$ (2,175,004) \$ (3,711,779 CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt, net of issuance costs \$ — \$ 16,355,643 Proceeds from convertible debt, net of issuance costs \$ — \$ 16,355,643 Proceeds from convertible debt, net of issuance costs \$ — \$ 16,355,643 Net cash provided by (used in) financing activities \$ 533,147 \$ 15,374,930 Net cash provi	Accounts Receivable		(60,197)		(1,986,315)
Accounts payable and accrued liabilities 3,150,425 870,373 Change in assets and liabilities held for sale (91,247) — Net cash used in operating activities \$ (2,161,413) \$ (9,847,701) CASH FLOWS FROM INVESTING ACTIVITIES: *** *** \$ (3,917,948) Proceeds from sale of Red Barn Growers net of cash 439,186 — — Proceeds from sale of property, plant, and equipment 125,000 372,815 — Proceeds from sale of royalty asset — 236,635 — — 236,635 — — 236,635 — — — 236,635 — — — 236,635 — — 236,635 — — 236,635 — — 236,635 — — — 236,635 — — 236,635 — — 236,635 — — 236,635 — — 236,635 — — 236,635 — — 236,635 — — — 236,635 — — —	Prepaid expenses		608,486		(1,031,442)
Change in assets and liabilities held for sale (91,247) — Net cash used in operating activities \$ (2,161,413) \$ (9,847,701) CASH FLOWS FROM INVESTING ACTIVITIES: *** PP&E Additions** Proceeds from sale of Red Barn Growers net of cash 439,186 — Proceeds from sale of property, plant, and equipment 125,000 372,815 Proceeds from sale of royalty asset — 236,635 Deposits (260,545) (403,281) Net cash provided by (used in) investing activities \$ (2,175,004) \$ (3,711,779) CASH FLOWS FROM FINANCING ACTIVITIES *** Proceeds from long-term debt, net of issuance costs \$ — \$ 16,355,643 Proceeds from convertible debt, net of issuance costs 3,497,462 — Debt principal payments (987,953) (980,713) Net cash provided by (used in) financing activities \$ 533,147 \$ 15,374,930 Net change in cash \$ (3,803,270) \$ 1,815,450 Cash, beginning of period \$ 15,149,333 \$ 15,155,279	Inventory		(1,737,376)		(1,612,556)
Net cash used in operating activities \$ (2,161,413) \$ (9,847,701) CASH FLOWS FROM INVESTING ACTIVITIES: PP&E Additions \$ (2,478,645) \$ (3,917,948) Proceeds from sale of Red Barn Growers net of cash 439,186 — Proceeds from sale of property, plant, and equipment 125,000 372,815 Proceeds from sale of royalty asset — 236,635 Deposits (260,545) (403,281 Net cash provided by (used in) investing activities \$ (2,175,004) \$ (3,711,779) CASH FLOWS FROM FINANCING ACTIVITIES ** ** \$ 16,355,643 Proceeds from long-term debt, net of issuance costs \$ """>** ** ** ** Proceeds from convertible debt, net of issuance costs \$ """>** ** ** ** Proceeds from convertible debt, net of issuance costs \$ """>** ** ** ** Debt principal payments (987,953) (980,713) ** ** Net cash provided by (used in) financing activities \$ 533,147 \$ 15,374,930 Net change in cash \$ (3,803,270) \$ 1,815,450	Accounts payable and accrued liabilities		3,150,425		870,373
CASH FLOWS FROM INVESTING ACTIVITIES: PP&E Additions \$ (2,478,645) \$ (3,917,948 Proceeds from sale of Red Barn Growers net of cash Proceeds from sale of property, plant, and equipment 125,000 372,815 Proceeds from sale of royalty asset - 236,635 Deposits (260,545) (403,281 Net cash provided by (used in) investing activities (260,545) (403,281 CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt, net of issuance costs \$ - \$ 16,355,643 Proceeds from convertible debt, net of issuance costs Proceeds from convertible debt, net of issuance costs Proceeds from convertible debt, net of issuance costs \$ - \$ 16,355,643 Net cash provided by (used in) financing activities S 3,497,462 Debt principal payments Lease principal payments (987,953) (980,713 Net cash provided by (used in) financing activities \$ 533,147 \$ 15,374,930 Net change in cash \$ (3,803,270) \$ 1,815,450 Cash, beginning of period \$ 15,149,333 \$ 15,155,279	Change in assets and liabilities held for sale		(91,247)		_
PP&E Additions \$ (2,478,645) \$ (3,917,948) Proceeds from sale of Red Barn Growers net of cash 439,186 — Proceeds from sale of property, plant, and equipment 125,000 372,815 Proceeds from sale of royalty asset — 236,635 Deposits (260,545) (403,281 Net cash provided by (used in) investing activities \$ (2,175,004) \$ (3,711,779) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt, net of issuance costs \$ — \$ 16,355,643 Proceeds from convertible debt, net of issuance costs \$ — \$ 16,355,643 Proceeds from convertible debt, net of issuance costs \$ — \$ 16,355,643 Debt principal payments — — Lease principal payments (987,953) (980,713) Net cash provided by (used in) financing activities \$ 533,147 \$ 15,374,930 Net change in cash \$ (3,803,270) \$ 1,815,450 Cash, beginning of period \$ 15,149,333 \$ 15,155,279	Net cash used in operating activities	\$	(2,161,413)	\$	(9,847,701)
Proceeds from sale of Red Barn Growers net of cash 439,186 — Proceeds from sale of property, plant, and equipment 125,000 372,815 Proceeds from sale of royalty asset — 236,635 Deposits (260,545) (403,281 Net cash provided by (used in) investing activities \$ (2,175,004) \$ (3,711,779 CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt, net of issuance costs \$ — \$ 16,355,643 Proceeds from convertible debt, net of issuance costs \$ 3,497,462 — Debt principal payments — — Lease principal payments (987,953) (980,713 Net cash provided by (used in) financing activities \$ 533,147 \$ 15,374,930 Net change in cash \$ (3,803,270) \$ 1,815,450 Cash, beginning of period \$ 15,149,333 \$ 15,155,279	CASH FLOWS FROM INVESTING ACTIVITIES:				
Proceeds from sale of property, plant, and equipment 125,000 372,815 Proceeds from sale of royalty asset — 236,635 Deposits (260,545) (403,281 Net cash provided by (used in) investing activities \$ (2,175,004) \$ (3,711,779 CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt, net of issuance costs \$ — \$ 16,355,643 Proceeds from convertible debt, net of issuance costs \$ 3,497,462 — Debt principal payments — — Lease principal payments (987,953) (980,713 Net cash provided by (used in) financing activities \$ 533,147 \$ 15,374,930 Net change in cash \$ (3,803,270) \$ 1,815,450 Cash, beginning of period \$ 15,149,333 \$ 15,155,279	PP&E Additions	\$	(2,478,645)	\$	(3,917,948)
Proceeds from sale of royalty asset — 236,635 Deposits (260,545) (403,281 Net cash provided by (used in) investing activities \$ (2,175,004) \$ (3,711,779 CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt, net of issuance costs \$ - \$ 16,355,643 Proceeds from convertible debt, net of issuance costs 3,497,462 - Debt principal payments - - \$ 687,953 (980,713 Net cash provided by (used in) financing activities \$ 533,147 \$ 15,374,930 Net change in cash \$ (3,803,270) \$ 1,815,450 Cash, beginning of period \$ 15,149,333 \$ 15,155,279	Proceeds from sale of Red Barn Growers net of cash		439,186		_
Deposits (260,545) (403,281) Net cash provided by (used in) investing activities \$ (2,175,004) \$ (3,711,779) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt, net of issuance costs \$ - \$ 16,355,643 Proceeds from convertible debt, net of issuance costs 3,497,462 - Debt principal payments - - \$ 6,355,643 Net cash provided by (used in) financing activities \$ 987,953 (980,713) Net cash provided by (used in) financing activities \$ 533,147 \$ 15,374,930 Cash, beginning of period \$ 15,149,333 \$ 15,155,279	Proceeds from sale of property, plant, and equipment		125,000		372,815
Net cash provided by (used in) investing activities \$ (2,175,004) \$ (3,711,779) CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt, net of issuance costs \$ - \$ 16,355,643 Proceeds from convertible debt, net of issuance costs 3,497,462 - Debt principal payments (987,953) (980,713 Net cash provided by (used in) financing activities \$ 533,147 \$ 15,374,930 Net change in cash \$ (3,803,270) \$ 1,815,450 Cash, beginning of period \$ 15,149,333 \$ 15,155,279	Proceeds from sale of royalty asset		_		236,635
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from long-term debt, net of issuance costs \$ — \$ 16,355,643 Proceeds from convertible debt, net of issuance costs 3,497,462 — Debt principal payments — (987,953) (980,713 Net cash provided by (used in) financing activities \$ 533,147 \$ 15,374,930 Net change in cash \$ (3,803,270) \$ 1,815,450 Cash, beginning of period \$ 15,149,333 \$ 15,155,279	Deposits		(260,545)		(403,281)
Proceeds from long-term debt, net of issuance costs \$ — \$ 16,355,643 Proceeds from convertible debt, net of issuance costs 3,497,462 — Debt principal payments — (987,953) (980,713) Net cash provided by (used in) financing activities \$ 533,147 \$ 15,374,930 Net change in cash \$ (3,803,270) \$ 1,815,450 Cash, beginning of period \$ 15,149,333 \$ 15,155,279	Net cash provided by (used in) investing activities	\$	(2,175,004)	\$	(3,711,779)
Proceeds from convertible debt, net of issuance costs 3,497,462 — Debt principal payments — (987,953) (980,713 Net cash provided by (used in) financing activities \$ 533,147 \$ 15,374,930 Net change in cash \$ (3,803,270) \$ 1,815,450 Cash, beginning of period \$ 15,149,333 \$ 15,155,279	CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from convertible debt, net of issuance costs 3,497,462 — Debt principal payments — (987,953) (980,713) Net cash provided by (used in) financing activities \$ 533,147 \$ 15,374,930 Net change in cash \$ (3,803,270) \$ 1,815,450 Cash, beginning of period \$ 15,149,333 \$ 15,155,279	Proceeds from long-term debt, net of issuance costs	\$	_	\$	16,355,643
Debt principal payments ————————————————————————————————————			3,497,462		_
Lease principal payments (987,953) (980,713) Net cash provided by (used in) financing activities \$ 533,147 \$ 15,374,930 Net change in cash \$ (3,803,270) \$ 1,815,450 Cash, beginning of period \$ 15,149,333 \$ 15,155,279	Debt principal payments				_
Net change in cash \$ (3,803,270) \$ 1,815,450 Cash, beginning of period \$ 15,149,333 \$ 15,155,279			(987,953)		(980,713)
Cash, beginning of period \$ 15,149,333 \$ 15,155,279	Net cash provided by (used in) financing activities	\$	533,147	\$	15,374,930
	Net change in cash	\$	(3,803,270)	\$	1,815,450
Cash, end of period <u>\$ 11,346,063</u> <u>\$ 16,970,729</u>	Cash, beginning of period	\$	15,149,333	\$	15,155,279
	Cash, end of period	\$	11,346,063	\$	16,970,729

GOODNESS GROWTH HOLDINGS, INC. STATE-BY-STATE REVENUE PERFORMANCE THREE MONTHS ENDED JUNE 30, 2023 AND 2022

Three Months Ende	d
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	 June 30,				
	2023		2022	\$ Change	% Change
Retail:					
MN	\$ 11,479,371	\$	9,928,201	\$ 1,551,170	16 %
NY	2,279,635		2,792,734	(513,099)	(18) %
NM	911,969		2,340,575	(1,428,606)	(61) %
MD	2,472,124		1,979,982	492,142	25 %
Total Retail	\$ 17,143,099	\$	17,041,492	\$ 101,607	1 %
Wholesale:					
AZ	\$ _	\$	1,344,620	\$ (1,344,620)	(100) %
MD	1,837,145		1,565,835	271,310	17 %
NY	1,176,585		909,521	267,064	29 %
NM	39,727		_	39,727	100 %
MN	_		228,680	(228,680)	(100) %
Total Wholesale	\$ 3,053,457	\$	4,048,656	\$ (995,199)	(25) %
Total Revenue	\$ 20,196,556	\$	21,090,148	\$ (893,592)	(4) %
AZ and NM Revenue	\$ (951,696)	\$	(3,685,195)	\$ 2,733,499	(74) %
Total Revenue excluding AZ and NM	\$ 19,244,860	\$	17,404,953	\$ 1,839,907	

GOODNESS GROWTH HOLDINGS, INC. STATE-BY-STATE REVENUE PERFORMANCE SIX MONTHS ENDED JUNE 30, 2023 AND 2022

Six Months Ended

		June 30,					
	·	2023		2022		\$ Change	% Change
Retail:					· ·		
MN	\$	22,198,288	\$	16,592,289	\$	5,605,999	34 %
NY		4,641,577		5,651,627		(1,010,050)	(18) %
NM		1,964,285		3,263,928		(1,299,643)	(40) %
MD		4,810,749		3,945,871		864,878	22 %
Total Retail	\$	33,614,899	\$	29,453,715	\$	4,161,184	14 %
Wholesale:							
AZ	\$	_	\$	2,355,683	\$	(2,355,683)	(100) %
MD		3,401,020		2,828,423		572,597	20 %
NY		2,229,334		1,418,759		810,575	57 %
NM		39,727				39,727	100 %
MN		_		672,140		(672,140)	(100) %
Total Wholesale	\$	5,670,081	\$	7,275,005	\$	(1,604,924)	(22) %
Total Revenue	\$	39,284,980	\$	36,728,720	\$	2,556,260	7 %
AZ and NM Revenue	\$	(2,004,012)	\$	(5,619,611)	\$	3,615,599	(64) %
Total Revenue excluding AZ and NM	\$	37,280,968	\$	31,109,109	\$	6,171,859	20 %

Reconciliation of Non-GAAP Financial Measures

Goodness Growth management occasionally elects to provide certain non-GAAP financial measures such as Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA). EBITDA is a non-GAAP measure and does not have a standardized definition under GAAP. The following information provides reconciliations of the supplemental non-GAAP financial measures, presented herein to the most directly comparable financial measures calculated and presented in accordance with GAAP. The Company has provided the non-GAAP financial measures, which are not calculated or presented in accordance with GAAP, as supplemental information and in addition to the financial measures that are calculated and presented in accordance with GAAP. These supplemental non-GAAP financial measures should not be considered superior to, as a substitute for or as an alternative to, and should be considered in conjunction with, the GAAP financial measures presented.

Reconciliation of Net Loss to EBITDA

	 Three Mor Mar	oths E	nded	Six Months Ended June 30,			
	2023		2022	2023	2022		
Net income (loss)	\$ (7,329,255)	\$	(6,183,076)	(15,735,224)	(20,749,858)		
Interest expense, net	7,744,794		5,297,823	14,879,584	9,899,622		
Income taxes	1,592,871		1,045,000	3,254,871	(695,000)		
Depreciation & Amortization	276,709		335,394	595,985	663,757		
Depreciation included in cost of goods sold	559,978		613,863	1,294,065	1,314,056		
EBITDA (non-GAAP)	\$ 2,845,097	\$	1,109,004	4,289,281	(9,567,423)		