



**MANAGEMENT DISCUSSION AND ANALYSIS**

**FOR THE THREE MONTHS ENDED**

**MARCH 31, 2014**

## **DATE**

This management's discussion and analysis ("MD&A") of the results of operations of Resinco Capital Partners Inc. ("Resinco" or the "Company") for the three months ended March 31, 2014 and up to the date of this MD&A, should be read in conjunction with the accompanying financial statements and related notes thereto for the three months ended March 31, 2014 as well as the audited financial statements and related MD&A for the year ended December 31, 2013.

On January 1, 2014, the Company transitioned from financial reporting under Canadian Generally Accepted Accounting Principles ("Canadian GAAP") to the International Financial Reporting Standards ("IFRS"), for periods commencing on and after that date. Prior to the transition, the Company prepared its interim and annual financial statements in accordance with Canadian GAAP. The unaudited interim financial statements as at and for the three months ended March 31, 2014, which are discussed in this MD&A, have been prepared in accordance with IFRS accounting policies which the Company expects to adopt in its annual financial statements as at and for the year ended December 31, 2014, including all comparative financial information contained in the statements which has been restated from Canadian GAAP.

Unless indicated otherwise, all financial data in this MD&A has been prepared in accordance with IFRS issued by the International Accounting Standards Board. All dollar amounts in this MD&A are reported in Canadian dollars unless otherwise noted.

The effective date of this MD&A is May 28, 2014.

## **NATURE OF OPERATIONS**

Resinco was incorporated under the laws of British Columbia on May 25, 2004 and effective September 23, 2013 the Company's common shares are listed on the TSX Venture Exchange under the ticker symbol "RIN". The Company was previously listed on the Toronto Stock Exchange. The registered office of the Company's is Unit 1 – 15782 Marine Drive, White Rock, British Columbia, Canada, V4B 1E6.

Resinco is a global investment company which specializes in providing early-stage financing to private and public exploration and mining companies engaged in the hard rock minerals, precious metals, rare-earth minerals, oil, gas, water and renewable energy markets.

## **OVERALL PERFORMANCE**

At March 31, 2014, the value of the investment portfolio was \$3,063,169 compared to \$3,077,889 at December 31, 2013. The net decrease in the portfolio of \$14,720 was primarily due to the decrease of \$80,465 in the fair value of the Company's investment in Woulfe Mining Corp. offset by an increase of \$43,108 in the fair value of the Company's investment in Terreno Resources Corp and an increase of \$16,716 in the fair value of the Company's investment in Teslin River Resources Corp.

For the three months ended March 31, 2014, the Company recorded net income of \$34,622, compared to a net loss of \$1,598,749 for the three months ended March 31, 2013.

## **OUTLOOK**

Resinco is focused on early-stage investment opportunities and is primarily focused on the junior mineral resource sector. The Company recognizes two enterprise value enhancers; (1) the transition from private to public assets, and; (2) investing in assets which have been over-looked and have not realized their latent potential.

Engagement of this strategy has resulted in increases in the value of the Company's portfolio historically, however the depressed state of the resource sector, and in particular the junior resource segment, has affected all publicly traded entities over the last several years. All forms of financing continue to be very constrained for early stage mineral exploration companies and this has resulted in the quantity of financings to be severely reduced and arduous to complete successfully.

The TSX Venture Exchange, being the representative equities market on which most of the Company's publicly traded early-stage resource investments are listed, declined 24% during the year ended December 31, 2013 but increased 7% in the three months ended March 31, 2014.

The Company's performance has mirrored the general negative sentiment towards the junior resource market. As previously stated, fundraising for junior resource companies has become very constricted.

### **INVESTMENTS SUMMARY**

	<b>March 31, 2014</b>		<b>December 31, 2013</b>	
	<b>Cost</b>	<b>Fair value</b>	<b>Cost</b>	<b>Fair value</b>
Public Company Investments	\$ 12,891,935	\$ 2,187,254	\$ 13,076,793	\$ 2,201,974
Private Company Investments	552,000	875,915	552,000	875,915
<b>Total</b>	<b>\$ 13,443,935</b>	<b>\$ 3,063,169</b>	<b>\$ 13,628,793</b>	<b>\$ 3,077,889</b>

As at March 31, 2014, the Company held public company investments with a fair value of \$2,187,254 compared to \$2,201,974 at December 31, 2013, a decrease of 1%. During the three months ended March 31, 2014, the Company sold investments for proceeds of \$98,795 (2013 - \$6,240).

As at March 31, 2014 and December 31, 2013, the Company held investments in private companies with a fair value of \$875,915. Management continues to closely monitor its private company investments and will record any fair value adjustments when considered appropriate.

At March 31, 2014, the cost base of the public and private investments was \$13,443,935 compared to \$13,628,793 at December 31, 2013. The excess of cost over fair value at March 31, 2014 was \$10,380,766, representing a 77% unrealized loss.

### **RESULTS FROM OPERATIONS**

The Company's net realized loss on disposal of investments for the three months ended March 31, 2014 was \$86,499 compared to a net realized gain on disposal of investments of \$746 for the three months ended March 31, 2013.

In addition, the Company recorded a net change in unrealized gain on investments of \$170,574 compared to a net change in unrealized loss on investments of \$1,391,222 in the three months ended March 31, 2013.

During the three months ended March 31, 2014, there was a 63% decrease in consulting fees, a 66% decrease in office and miscellaneous, a 92% decrease in professional fees, a 100% decrease in rent, and a 100% decrease in salaries and benefits when compared to the prior period. The decreases relate to the effects of the Company's cost saving initiatives which commenced in November 2012, when all full-time employees were terminated and the corporate compliance and financial reporting services were out-sourced. In addition, the Company's CEO reduced his fees initially by 46% in January 2013 and to \$Nil at the request of the Board in September 2013.

Interest expense decreased to \$Nil compared to \$28,734 in the prior period due to an incentive payment due to the Company's CEO being settled on October 9, 2013.

**SUMMARY OF QUARTERLY RESULTS**

	Three months ended			
	March 31, 2014	December 31, 2013	September 30, 2013	June 30, 2013
	IFRS	IFRS	IFRS	IFRS
Net revenues	\$84,075	\$(1,358,665)	\$ 1,462,934	\$(4,176,473)
Income (loss) for the period	34,622	(1,571,090)	1,343,608	(4,335,658)
Income (loss) per share – basic and diluted	0.00	(0.01)	0.01	(0.04)

	Three months ended			
	March 31, 2013	December 31, 2012	September 30, 2012	June 30, 2012
	IFRS	Canadian GAAP	Canadian GAAP	Canadian GAAP
Net revenues	\$(1,390,476)	\$(1,058,442)	\$2,498,107	\$(6,407,769)
Income (loss) for the period	(1,598,749)	(1,419,008)	2,007,044	(6,848,118)
Income (loss) per share – basic and diluted	(0.01)	(0.01)	0.02	(0.06)

**LIQUIDITY AND CAPITAL RESOURCES**

At March 31, 2014, the Company had cash of \$168,321, compared to \$135,063 at December 31, 2013. Net cash used in operating activities for the three months ended March 31, 2014 was \$65,537 (2013 - \$219,097) and cash received from investing activities was \$98,795 (2013 - \$6,240).

At March 31, 2014, the Company had investments valued at \$3,063,169, compared to \$3,077,889 at December 31, 2013. Funding for the Company's operations is generated from the sale of investments in its portfolio. Most of the value of the portfolio of investments is comprised of publicly traded companies, offering greater liquidity than investments in private companies. The Company holds significant positions in several public companies and their average trading volumes determine the individual liquidities of the investments. As a whole, the Company's investments provide sufficient liquidity to support the continuing operations of the Company. Management believes its resources are more than sufficient to meet the Company's ongoing overhead requirements.

As of the date of this MD&A, the Company had 123,019,885 common shares issued and outstanding. As of the date of this MD&A, none of the stock options outstanding are "in-the-money".

**CONTRACTUAL OBLIGATIONS**

The Company has obligations under an operating lease for offices in Vancouver, B.C. until 2016 as described in the accompanying financial statements. This office has been sub-leased and Resinco expects to recover 100% of the lease payments over the term of the lease.

**RELATED PARTY TRANSACTIONS**

- a) The Company's related parties consist of two companies owned in whole in or in part by executive officers and directors of the Company.

<b>Name</b>	<b>Nature of transactions</b>
Golden Oak Corporate Services Limited	Consulting fees for corporate compliance and financial reporting
JRI Strategy Consultants Inc.	Executive services

The Company incurred the following fees in the normal course of operations in connection with individuals and companies owned by key management and directors:

	Three months ended March 31, 2014	Three months ended March 31, 2013
Consulting fees	\$ 25,200	\$ 68,880

- b) Compensation of key management personnel

Key management includes members of the board of directors, the Chief Executive Officer, the Chief Financial Officer, and the Corporate Secretary. The aggregate compensation paid, or payable, to key management personnel, which include the amounts disclosed above, during the three months ended March 31, 2014 and 2013 were as follows:

	Three months ended March 31, 2014	Three months ended March 31, 2013
Consulting fees	\$ 25,200	\$ 68,880
Interest expense	-	28,734
Share-based compensation	-	1,523
	\$ 25,200	\$ 99,137

During the three months ended March 31, 2014, the Company received other income of \$Nil (2013 - \$4,799) from Teslin.

As at March 31, 2014, amounts due from related parties totalled \$19,793 (December 31, 2013 - \$19,793).

As at March 31, 2014, amounts due to related parties totalled \$220,540 (December 31, 2013 - \$220,540).

## **FIRST TIME ADOPTION OF IFRS**

Canadian publicly listed enterprises were required to adopt IFRS in replacement of Canadian GAAP on January 1, 2011. The Company elected to defer adoption of IFRS. This election is permitted by the Canadian Accounting Standards Board and applies to Investment Companies and Segregated Accounts of Life Insurance Enterprises. The decision was in response to the International Accounting Standards Board's announcement in late 2010 that its Investment Company project was delayed.

For all periods up to and including the year ended December 31, 2013, the Company prepared its financial statements in accordance with Canadian GAAP. The financial statements as at and for the three months ended March 31, 2014 are the first the Company has prepared in accordance with IFRS.

In preparing the interim financial statements, the opening statement of financial position was prepared as at January 1, 2013, the Company's date of transition to IFRS. This note explains the principal adjustments made in restating the previous Canadian GAAP balance sheet as at January 1, 2013 and its previously published Canadian GAAP financial statements for the three months ended March 31, 2013 and as at December 31, 2013.

### **IFRS exemptions applied**

IFRS 1, First-Time Adoption of International Financial Reporting Standards allows first-time adopters certain exemptions from the retrospective application of IFRS.

The Company has elected to apply the following exemptions:

- (i) IFRS 2 Share-based Payment has not been applied to the options issued under the Stock Option Plans that were vested prior to January 1, 2013.
- (ii) Designation of previously recognized financial instruments - IFRS 1 provides an exemption that permits a first-time adopter to designate financial assets and liabilities as at fair value through profit or loss or as available-for-sale at the date of transition to IFRS. The Company has elected to use this option and has designated all its investments as carried at fair value through profit and loss.

### **Reconciliation between Canadian GAAP and IFRS**

In preparing the Company's opening IFRS statement of financial position, the Company has not adjusted any amounts reported previously in its financial statements prepared in accordance with previous Canadian GAAP.

IFRS 1 requires reconciliations and disclosures that explain how the transition from Canadian GAAP to IFRS has affected the Company's previously reported financial statements prepared in accordance with previous Canadian GAAP for the three months ended March 31, 2013 and the year ended December 31, 2013. The Company evaluated the impact of IFRS and determined that there were no adjustments required to the Company's statements of financial position, statements of comprehensive income (loss), statements of cash flow, nor statements of changes in equity. Therefore no reconciliations were required as there were no differences.

### **IFRS conversion**

Two common IFRS conversion issues were evaluated to have no transition impact as follows:

- (i) IFRS 2 Share-based Payments ("IFRS 2") requires the Company to retrospectively apply the valuation methods to outstanding and non-vested stock options as at the transition date of January 1, 2013, and to stock options transactions during the period ended December 31, 2013, including issuances and cancellations. The Company determined no changes were required upon application of IFRS 2, particularly as the majority of stock options were fully vested as at the transition date, and no stock options were issued during the year ended December 31, 2013.
- (ii) IFRS 10 Consolidated Financial Statements ("IFRS 10"), which is effective for annual periods beginning on or after January 1, 2013, provides an exception to the consolidation requirement for entities that meet the definition of an investment entity. The exception to consolidation requires investment entities to account for subsidiaries at

fair value through profit or loss. The IFRS 10 investment entity exception is applicable to the Company. The Company has historically accounted for investments at fair value through profit or loss, hence application of this standard had no impact to the Company.

### **NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS NOT YET EFFECTIVE**

Certain new standards, amendments to standards and interpretations are not yet effective as of March 31, 2014 and have not been applied in preparing the financial statements for the three months ended March 31, 2014.

Indefinitely postponed with a proposed effective date of January 1, 2018

- New standard IFRS 9, Financial Instruments

Partial replacement of IAS 39, Financial Instruments: Recognition and Measurement. This standard simplifies the current measurement model for financial instruments under IFRS and establishes two measurement categories for financial assets: amortized cost, and fair value. The existing IAS 39 categories of loans and receivables, held to maturity investments, and available for sale financial assets will be eliminated.

The Company has not early adopted this revised standard and this standard is not expected to have a material effect on the financial statements.

### **FINANCIAL INSTRUMENTS AND RISK MANAGEMENT**

#### **Financial instruments**

The Company's financial instruments consist of cash, restricted cash, receivables, due from related parties, investments, trade and other payables, and due to related parties. The fair value of receivables, due from related parties, trade and other payables, and due to related parties approximate their fair value due to the short-term nature. Cash and restricted cash are recorded at fair value using Level 1 of the fair value hierarchy. Investments are recorded at fair value using Level 1 to 3 of the fair value hierarchy.

The Company's financial instruments recorded at fair value require disclosure about how the fair value was determined based on significant levels of inputs described in the following hierarchy:

- |           |   |
|-----------|---|
| Level 1 - | Quoted prices are available in active markets for identical assets or liabilities as of the reporting date. Active markets are those in which transactions occur in sufficient frequency and value to provide pricing information on an ongoing basis.  |
| Level 2 - | Pricing inputs are other than quoted prices in active markets included in Level 1. Prices in Level 2 are either directly or indirectly observable as of the reporting date. Level 2 valuations are based on inputs including quoted forward prices for commodities, time value and volatility factors, which can be substantially observed or corroborated in the market place. |
| Level 3 - | Valuations in this level are those with inputs for the asset or liability that are not based on observable market data.   |

The following table presents the Company's investments, measured at fair value on the statements of financial position and categorized into levels of the fair value hierarchy:

	Level 1	Level 2	Level 3	Total
March 31, 2014	\$ 2,187,254	\$ -	\$ 875,915	\$ 3,063,169
December 31, 2013	\$ 2,201,974	\$ -	\$ 875,915	\$ 3,077,889
January 1, 2013	\$ 8,689,056	\$ 25,350	\$ 527,915	\$ 9,242,321

During the year ended December 31, 2013, \$25,350 of the investments which were held in Level 2 as at January 1, 2013 were transferred out to Level 1 as the shares were no longer restricted.

The following table reconciles the Company's Level 3 fair value investments from December 31, 2013 to March 31, 2014:

Level 3	Three months ended March 31, 2014	Year ended December 31, 2013
Balance at beginning of the period	\$ 875,915	\$ 527,915
Unrealized gains	-	348,000
Balance at end of the period	\$ 875,915	\$ 875,915

### Risk management

The Company is or may be subject to certain risks including interest rate risk, currency risk, credit risk and market risk. Risk management strategies may expose the Company to further gains or losses, but serve to stabilize future cash flows, reduce the volatility of operating results and increase overall financial strength.

#### *Interest rate risk*

The Company has loans receivable and, therefore, may be subject to interest rate risk. Management believes the exposure to the interest rate risk is immaterial given the size of the loans outstanding and the current low global interest rate environment. This risk is further mitigated by fixing interest rates at the inception of the loans where possible.

#### *Currency risk*

The Company has foreign investments and is therefore subject to currency risk. Management believes these investment and transaction amounts are not significant and there are no material foreign currency commitments. The currency risk is therefore manageable and not significant. The Company does not currently use any derivative instruments to reduce its exposure to fluctuations in foreign currency exchange rates.

#### *Credit risk*

Credit risk is the risk associated with the inability of a third party to fulfil its payment obligations. The Company is exposed to the risk that third parties that owe money or securities in connection with services provided, or for other purposes, will default on their underlying obligations.

Prior to accepting any service engagement or providing any loan, the Company assesses future recoverability by examining the entities' financial conditions, properties and assets, business development activities and management. The Company manages its exposure to credit risk by reviewing the outstanding balances on an ongoing basis, monitoring the amount attributable to each counterparty and the length of time taken for amounts to be settled. Where necessary, management takes appropriate action to follow up on those balances considered overdue.



*Liquidity risk*

Liquidity risk is the risk that the Company will have insufficient cash resources to meet its financial obligations as they become due. The Company's liquidity and operating results may be adversely affected if the Company does not have access to the capital markets, whether as a result of a downturn in general market conditions or related to matters specific to the Company, or if the value of the Company's investments decline, resulting in lower proceeds and/or losses on disposition. The Company generates cash flows primarily from the disposition of its investments and from its financing activities. The Company's investments focus on early-stage natural resource and renewable energy companies which can at times be relatively illiquid and if the Company decides to dispose of certain securities, it may not be able to do so at favorable prices at that time, or at all. However, the Company has sufficient marketable securities which are freely tradable and relatively liquid to fund its obligations as they become due under normal operating conditions such that, in the absence of overall market disruptions or exceptional circumstances, liquidity risk can be minimized.

*Market risk*

Market risk is the risk that the fair value of, or future cash flows from, the Company's financial instruments will significantly fluctuate due to changes in market prices. The value of the financial instruments can be affected by changes in interest rates, foreign exchange rates and equity and commodity prices. The Company is exposed to market risk in trading its investments and unfavourable market conditions could result in dispositions of investments at less than favourable prices. The Company's investments are primarily concentrated in the junior natural resource industry, which results in exposure to higher volatility than broader market investments and indexes. The Company's investments are accounted for at fair value and are sensitive to changes in market bid prices, such that changes in market prices result in a proportionate change in the carrying value of the Company's investments. A 10% change in the fair values of the Company's investments at March 31, 2014, would have a \$306,000 (December 31, 2013 - \$308,000) impact on net income.

*Concentration risk*

The Company is subject to concentration risk due to the nature of the Company's operations as an investment company and the number of investments held in the portfolio which consists primarily of early-stage natural resource and renewable energy companies and their related technologies. As a result, the investment portfolio is directly exposed to the risks associated with companies operating in this industry sector.

As at March 31, 2014, approximately 96% (December 31, 2013 - 95%) of the fair value of the Company's investment portfolio consisted of investments in five companies with the largest single investment comprising 60% (December 31, 2013 - 62%) of the total portfolio value.

**OUTSTANDING SHARE DATA**

As of the date of this MD&A, the Company had the following issued and outstanding securities:

	Common shares	Stock options
Balance, March 31, 2014	123,019,885	5,790,000
Balance, as at the date of this MD&A	123,019,885	5,790,000

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## **CAUTIONARY NOTE REGARDING FORWARD-LOOKING INFORMATION**

Statements in this MD&A other than purely historical information, including statements relating to the Company's future plans and objectives or expected results, constitute forward-looking statements. In certain cases, forward-looking statements can be identified by the use of words such as "plans", "expects" or "does not expect", "is expected", "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates" or "does not anticipate", or "believes", or variations of such words and phrases or state that certain actions, events or results "may", "could", "would", "might" or "will be taken", "occur" or "be achieved". Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements.

Although the Company has attempted to identify important factors that could cause actual actions, events or results to differ materially from those described in forward-looking statements, there may be other factors that cause actions, events or results not to be as anticipated, estimated or intended. There can be no assurance that forward-looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward-looking statements. These forward-looking statements are made as of the date of this MD&A and, other than as required by applicable securities laws, the Company assumes no obligation to update or revise them to reflect new events or circumstances.

## **RISKS AND UNCERTAINTIES**

The business of investing primarily in resource exploration and development companies involves a high degree of risk. The Company's portfolio is highly concentrated in this sector, which is exposed to above average cyclical fluctuations due to economic conditions, commodity supply/demand imbalances and global political factors. Development stage companies in this sector focus on early-stage resource properties, and few of those properties explored are ultimately developed into commercial operations. At present, none of the Company's investments are in companies that are in commercial operations, and therefore do not internally generate any cash flows to support their operations. Thus, they are reliant on raising additional financing through debt or equity issuances to continue their operations and develop their properties.

The Company's investments are also exposed to title risks, environmental and insurance risks, as well as political and environmental instability. The business of investing in public companies exposes the Company to the inherent risk of unusual market fluctuations.

Other risks facing the Company include competition, which can either increase costs or reduce the number of attractive opportunities, reliance on third parties (such as brokerage houses and securities clearing houses), statutory and regulatory requirements and uncertainty of additional financing. As the Company generates the majority of its income from the proceeds of disposition of its investments, the volatility of the sector could impact the availability and quantity of cash flows available. The Company does not use any derivative instruments to reduce its exposure to fluctuations in foreign currency exchange rates.

Information concerning risks specific to the Company and its industry, which are required to be included in this MD&A are incorporated by reference to the Company's AIF, in the section entitled "Description of the Business – Risk Factors".

## **ADDITIONAL INFORMATION**

Additional information is available on SEDAR at [www.sedar.com](http://www.sedar.com), or by contacting the Company's head office at Unit 1 – 15782 Marine Drive, White Rock, BC, Canada V4B 1E6, or by telephone for John Icke at 604-696-6515, or by emailing the Company at [info@resinco.com](mailto:info@resinco.com).