### Form 51-102F1 – For the Quarter Ended March 31, 2011

### **Management Discussion and Analysis**

### IC Potash Corp.

## Hereafter called "IC Potash", the "Company", or the "Corporation")

(Containing Information up to and including May 30, 2011)

## **Description of Management Discussion and Analysis**

This Management Discussion and Analysis ("MD&A") should be read in conjunction with the unaudited financial statements of the Corporation for the quarter ended March 31, 2011 and the audited financial statements for the year ended December 31, 2010. This MD&A contains forward-looking information and statements which are based on the conclusions of management. The forward-looking information and statements are only made as of the date of this MD&A.

All financial information is presented in Canadian dollars unless otherwise stated. All references to a year refer to the year ended on December 31<sup>st</sup> of that year, and all references to a quarter refer to the quarter ended on March 31. The Corporation is a reporting issuer in Alberta, British Columbia, Ontario, and the Northwest Territories. The Corporation's common shares trade on the TSX Venture Exchange under the symbol "ICP" and on the OTCQX under the symbol "ICPTF".

Financial results are now being reported in accordance with International Financial Reporting Standards ("IFRS"). As a result, accounting policies, presentation, financial statement captions and terminology used in this discussion and analysis differ from those used in previous financial reporting. Further details on the transition to IFRS are included in Notes 2 and 3 of the financial statements for the quarter ended March 31, 2011.

Additional information related to the Corporation is available on SEDAR at <a href="www.sedar.com">www.sedar.com</a> and on the Corporation's website at <a href="www.icpotash.com">www.icpotash.com</a>.

## **Company Overview**

IC Potash is a Canadian-based junior resource exploration company in the business of acquiring and exploring exploration and evaluation assets. The recovery of the amounts comprising exploration and evaluation assets are dependent upon the confirmation of economically recoverable reserves, the ability of the Corporation to obtain necessary financing to successfully complete the exploration and development of those reserves and upon future profitable production. It is the intention of the Corporation to obtain financing through access to public equity markets.

The Corporation owns 100 percent of Intercontinental Potash Corp. ("ICP"), a company involved in exploration for potash and potash-related minerals. On November 30, 2009, the Corporation completed a reverse-takeover ("RTO") with ICP. Legally, IC Potash is the parent of ICP, but for financial reporting purposes, IC Potash is considered to be a continuation of ICP. Any comparative numbers in this MD&A prior to the RTO date are those of ICP only. IC Potash is consolidated commencing on December 1, 2009.

# **Forward Looking Statements**

This MD&A includes certain statements that may be deemed "forward-looking statements." All statements in this discussion, other than statements of historical facts that address future production, reserve potential, exploration drilling, exploration activities and events or developments that the Corporation expects, are forward-looking statements. Although the Corporation believes the expectations expressed in such forward-looking statements are based on reasonable assumptions, such statements are not guarantees of future performance and actual results or developments may differ materially from those in the forward-looking

statements. Factors that could cause actual results to differ materially from those in forward-looking statements include market prices, exploitation and exploration successes, continued availability of capital and financing, and general economic, market or business conditions. Investors are cautioned that any such statements are not guarantees of future performance and those actual results or developments may differ materially from those projected in the forward-looking statements.

### **Description of Properties**

### Ochoa Project

The Corporation is focused on the exploration and development of potassium fertilizer minerals in the southwest United States with particular emphasis on Sulphate of Potash ("SOP"). The Corporation intends to develop a polyhalite mine at its Ochoa property in Lea County, New Mexico (the "Ochoa Project").

Polyhalite is an evaporite mineral containing potassium, magnesium, sulphate and calcium, all important plant nutrients. The Corporation's plans focus on the use of polyhalite as feedstock to produce SOP. The Corporation is focused on becoming a bottom quartile cost producer of SOP. The Corporation's initial analysis is that polyhalite can be converted to SOP on a cost effective basis. The Corporation estimates that SOP has an established market size of approximately six million tonnes per year. SOP is a widely used fertilizer in the fruit, vegetable, tobacco and horticultural industries in saline and dry soils and in soils in which there is a significant amount of agriculture with a wide variety of crops such as in China, India, the Mediterranean and the United States.

The Corporation intends to develop the Ochoa Project into a world-class production and distribution facility. The Corporation's core corporate objectives include:

- 1. producing and distributing premium-priced SOP that typically sells for more than a 40% premium over traditional potash, i.e., muriate of potash ("MOP");
- 2. producing SOP at a bottom quartile cost globally and leveraging this advantage to enter into existing and new markets;
- 3. developing a processing facility that can be increased in scale with a low incremental capital cost; and
- 4. developing strong relationships with project stakeholders and delivering net benefits to the community at large.

Through its indirect wholly-owned subsidiary, Intercontinental Potash Corp. (USA), the Corporation holds a 100% interest in the Ochoa Project. The Ochoa Project is comprised of 34 Bureau of Land Management ("BLM") federal potassium prospecting permits covering approximately 76,000 acres and 17 New Mexico State Land Office ("NMSLO") mining leases covering approximately 26,000 acres.

The term of each BLM permit is two years, renewable for an additional two years, and convertible to an exploitation (production) lease upon demonstration to the satisfaction of BLM that the land is more valuable for the development of sodium, sulphur or potassium than for any non mineral land use. Currently, all of the BLM permits are for mineral exploration purposes. The next annual rent of approximately \$18,000 in the aggregate is due on December 1, 2011 for 16 of the BLM permits, approximately \$6,000 in the aggregate is due on March 1, 2012 for 5 of the BLM permits, and approximately \$14,000 in the aggregate is due on April 1, 2012 for the remaining 13 BLM permits. The Corporation issued 500,000 common shares during 2009 as part of the acquisition of the BLM permits. The Corporation also paid US\$50,000 into a permit bond that may be refundable if certain prospecting permit and reclamation requirements are satisfied.

The state mining leases have a term of ten years with subsequent renewals if, over three consecutive years during the term, the average annual production is not below the amount necessary to generate the minimum royalty required. The Corporation has posted a US\$25,000 bond for performance and surface or improvement damage in respect of the state mining leases. As the Corporation has remitted the annual rent that was due on May 24, 2011, the next annual rent of approximately \$26,000 in the aggregate is due on May 24, 2012 for the 17 state mining leases.

Pursuant to private agreements, a 3% net profits royalty (the "NPR") is payable on the Ochoa Project for a term of 25 years commencing from the initiation of production of which 1% of the royalty is payable to a director and officer of the Corporation. The Corporation may acquire, at its option, up to one-half of the NPR at a price of \$3,000,000 per 0.5% royalty interest. The NPR is not payable until all capital required to build the project is repaid. An additional royalty of US\$1.00 per ton of polyhalite mined for the first 1,000,000 tons and US\$0.50 per ton thereafter is also payable on the Ochoa Project pursuant to an agreement with an arm's length third party.

A minimum advance royalty payment of \$8 per acre is payable to the State of New Mexico Commissioner of Public Lands on the 17 state mining leases beginning in 2011. The minimum advance royalty payment which was due by May 24, 2011 has been remitted to the NMSLO. Once the Ochoa Project comes into production, minimum royalties of \$8 per acre or 2.5% of the gross value of production after processing, whichever is greater, will be owed on the state mining leases. In addition, once the Ochoa Project comes into production, and no later than six years from obtaining federal BLM leases, minimum royalty payments of \$3.00 per acre or 2% of the gross value at the point of shipment to market, whichever is greater, are expected to be imposed on the federal BLM leases.

The Corporation has applied for six BLM permits covering 9,124 acres in New Mexico. These new BLM permits will be subject to the royalties pursuant to the private agreements and federal royalties, each as described above, once the Ochoa Project comes into production. The Corporation believes this land may be prospective for polyhalite and other potash minerals and, if obtained, will form part of the Ochoa Project. If obtained, the Corporation's total acreage in Lea County, New Mexico will be approximately 111,000 acres.

The results for the Phase I Ochoa drill program were positive. As expected from geophysics logs, excellent quality polyhalite, averaging 5.6 feet in thickness and 80% in grade, was found between thin anhydrite layers within the salt bed of the Rustler formation of the Permian Delaware basin in New Mexico.

Phase I summary results are as follows:

Hole	From (ft)	To (ft)	Thickness (ft)	% Polyhalite
IPC1	1394.7	1400.7	6	85
IPC2	1523.85	1529.1	5.25	81
IPC3	1554.2	1559.2	5	79
IPC4	964.53	969.88	5.35	70
IPC5	992.14	998.42	6.28	86
IPC6	1483.52	1489.2	5.68	76
Phase I program average:			5.59	80

Phase II summary results for the seven-hole Phase-2 program and hole locations are as follows:

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1. ICP 7 - Section 13 - Township 23S, 32 E
                                                5.8 feet of 84% polyhalite
2. ICP 8 - Section 23 - Township 23 S, 32 E
                                                5.7 feet of 85% polyhalite
3. ICP 9 - Section 3 - Township 23 S, 32 E
                                                5.5 feet of 77% polyhalite
4. ICP 10 - Section 1 - Township 24 S, 33 E
                                                5.7 feet of 84% polyhalite
                                                4.2 feet of 80% polyhalite
5. ICP 11 - Section 3 - Township 24 S, 33 E
                                                6.7 feet of 89% polyhalite
6. ICP 12 - Section 8 - Township 24 S, 33 E
                                                6.2 feet of 88% polyhalite
7. ICP 13 - Section 29 - Township 23 S, 33 E
Phase II program average:
                                                5.7 feet of 84% polyhalite
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The Phase I & II results are as expected and are based on X-ray diffraction (XRD) and X-ray fluorescence (XRF). All scientific and technical disclosure for Phase I was prepared under the supervision of ICP Chief Geologist, Marc Melker CPG, and was verified by him. All scientific and technical disclosures for Phase II was prepared under the supervision of William J Crowl, a consultant to IC Potash who is a Qualified Person within the meaning of National Instrument 43-101.

As of January 14, 2011, Gustavson Associates, LLC ("Gustavson") prepared a National Instrument 43-101 compliant technical report and preliminary economic analysis entitled "NI 43-101 Technical Report on the Polyhalite Resources and updated Preliminary Economic Assessment of the Ochoa Project, Lea County, Southeast New Mexico" (the "Ochoa Report" or the "Technical Report") for the Corporation with respect to the Ochoa Property. The Technical Report was filed on SEDAR on January 18, 2011 and can be found under the Corporation's SEDAR profile. The following information with respect to the Ochoa Property is from the Technical Report.

The estimate of the polyhalite mineral resource within the Ochoa Project is shown in the table below:

5 ft Minimum Thickness	Measured	Indicated	Measured plus Indicated	Inferred
Tons	238,700,000	461,500,000	700,200,000	352,700,000
Grade Polyhalite	82.7%	82.4%	82.5%	82.2%
Equivalent Grade K2SO4	23.4%	23.4%	23.4%	23.3%

The Ochoa Project has the potential to produce three fertilizer products, potassium sulfate, magnesium sulfate, and polyhalite. The potassium sulfate product is readily marketable as a highly desirable premium fertilizer, and is the only product considered in the Preliminary Economic Assessment.

A base case of 660,000 tons per year of SOP with a 40-year life project gives a pre-tax investor rate of return ("IRR") of 25% and net present value ("NPV") of \$1.43 billion with a 10% discount rate. In a 997,000 ton per year scenario, a 40 year project has a pre-tax IRR of 32% and an NPV of \$2.58 billion using a 10% discount rate.

In the Ochoa Report, Gustavson recommended the following:

- Proceed with a bulk sample drill program in order to provide samples for metallurgical test work, define resource within the mine area, and to perform geotechnical testing.
- Bench scale metallurgical testing followed by small scale pilot scale testing.
- Acquire surface rights of proposed surface facilities area.
- Initiate permitting and baseline data collection for environmental permits.
- Hydrology studies will need to continue in order to determine where water will be obtained in the region and how it will be delivered to the plant.
- In depth market study in order to better understand the market conditions and price forecast, this study should also include Kieserite.
- A prefeasibility study should be initiated based on the findings in the Technical Report, and should incorporate data gathered in the above programs.

The Corporation recently completed the bulk sample drill program and is currently working on the prefeasibility study. The Corporation has initiated the environmental permit process.

All scientific and technical disclosure has been prepared under the supervision of William J Crowl, a consultant to IC Potash who is a Qualified Person within the meaning of National Instrument 43-101.

## **Summary of Quarterly Results**

Selected quarterly financial information of the Corporation for the quarters ended March 31, 2011 is as follows:

Table of Results for the Quarters to March 31, 2011

	Mar 31 2011		Dec 31 2010		Sep 30 2010		Jun 30 2010	
		(1)		(1)		(1)	<b>F</b>	(1)
Total assets	\$	44,881,253	\$	20,065,863	\$	20,637,438	\$	7,740,669
Exploration and evaluation assets	\$	8,077,952	\$	5,518,005	\$	4,733,007	\$	3,377,375
Working capital (deficit)	\$	34,421,140	\$	13,237,115	\$	14,940,371	\$	2,837,733
Shareholders' equity	\$	42,997,614	\$	18,936,529	\$	19,829,924	\$	6,757,444
Interest income	\$	19,446	\$	8,649	\$	1,362	\$	211
Net earnings (loss)	\$	(3,264,369)	\$	(1,489,974)	\$	(1,265,354)	\$	(697,294)
Basic earnings								
(loss) per share	\$	(0.03)	\$	(0.02)	\$	(0.02)	\$	(0.02)
Fully diluted earnings								
(loss) per share	\$	(0.03)	\$	(0.02)	\$	(0.02)	\$	(0.02)

## Table of Results for the Quarters to March 31, 2010

Selected quarterly financial information of the Corporation for the quarters ended March 31, 2010 is as follows:

	Mar 31 2010	Dec 31 2009	Sep 30 2009	Jun 30 2009
	(1)	(2)	(2)	(2)
Total assets	\$ 7,999,351	\$ 10,846,327	\$ 4,144,352	\$ 4,612,539
Exploration and evaluation assets	\$ 2,537,092	\$ 3,175,862	\$ 1,745,972	\$ 1,507,088
Working capital (deficit)	\$ 4,713,927	\$ 6,143,822	\$ 1,834,735	\$ 2,690,041
Shareholders' equity	\$ 7,460,070	\$ 9,522,067	\$ 3,881,072	\$ 4,343,468
Interest income	\$ 1,204	\$ 3,839	\$ 1,211	\$ 1,896
Net earnings (loss)	\$ (1,018,123)	\$ (1,013,893)	\$ (458,944)	\$ (635,295)
Basic earnings				
(loss per share)	\$ (0.02)	\$ (0.03)	\$ (0.01)	\$ (0.04)
Fully diluted earnings				
(loss per share)	\$ (0.02)	\$ (0.03)	\$ (0.01)	\$ (0.04)

<sup>(1)</sup> Reported under IFRS.

## Results of Operations for the Quarter ended March 31, 2011

The Corporation did not generate operating revenue during the quarter ended March 31, 2011, as all of the operating activities of the Corporation were directed towards acquisition and exploration. Exploration activity was carried out on the Ochoa Project during the quarter.

<sup>(2)</sup> Reported under Pre-changeover Canadian generally accepted accounting principles ("GAAP").

### Ochoa property

Total costs incurred on the project during the quarter amounted to \$2,559,945 of which \$109,291 was for acquisition costs, \$1,798,791 was for exploration costs, and \$651,863 was for work related to a prefeasibility study. As at March 31, 2011, the Corporation had expended \$8,838,812 in respect of the Ochoa Project.

### Office and Administration Expenses

Amortization during the quarter amounted to \$5,475 (2010 - \$10,716). This relates to amortization and depreciation in respect of furniture and fixtures, computer equipment, field equipment, and vehicles. During the quarter, the Corporation wrote off certain furniture and traded in an old vehicle for a new one, thus \$4,350 was recorded as a loss on asset disposal. Consulting fees in the quarter were \$111,047 (2010 - \$203,643); this was in respect of financial and human resources consulting. Investor Relations cost in the quarter was \$65,656 (2010 - \$111,829). Regulatory fees (including transfer agent and filing fees) were \$29,713 (2010 - \$18,028) for the quarter. Business development and market development for potash related products was \$88,633 (2010 - \$24,680). Business development activities related to the search for joint venture partners and product distributors as well as political contributions and public relations.

Administration and related costs amounted to \$142,766 (2010 - \$72,942) for the quarter. This included meeting costs, directors'fees, telephone, postage and courier, dues and subscriptions, stationery, repairs and maintenance, office security, utilities and related costs. This amount increased due to the increased size and operations of the Corporation. During the quarter, the Corporation held a strategic planning meeting and a board meeting in Hobbs, New Mexico. Stock-based compensation for the quarter was \$2,030,668 (2010 - \$nil) for stock options granted in the quarter. Travel and related costs for the quarter amounted to \$31,209 (2010 – \$67,353) and were composed of such costs not specifically related to exploration projects, business development, or investor relations. Professional fees of \$179,078 (2010 - \$104,138) for the quarter were incurred in respect of auditing costs and legal costs. Legal advice was sought on several USrelated issues, various agreements, and stock options. \$17,821 (2010-\$16,861) was paid for office rental and off-site storage of equipment and documents during the quarter. The Company began leasing a new geology and core-storage facility in January 2011. Wages and benefits for the quarter amounted to \$241,211 (2010 – \$277,073). This amount included the salaries, bonuses, and employment related costs of the President and Chief Executive Officer, Chief Financial Officer, Chief Operating Officer, Controller, Senior Vice President, and management and administrative staff in Canada and in USA in IC Potash and ICP and their subsidiaries. \$118,712 of wages for the Chief Operating Officer, Senior Vice President, and Project Geologist were capitalized to the Ochoa Project. Interest income for the quarter was \$19,446 (2010) - \$1,204) earned from cash and equivalents. Interest increased due to additional funds from the September 2010 and March 2011 financings.

#### Financings

On March 17, 2011, the Corporation announced that it closed a Short Form Prospectus Offering bought deal of 12,500,000 common shares of the Company at \$1.60 per Common Share for aggregate gross proceeds of \$20,000,000. The Offering was led by Stifel Nicolaus Canada Inc. on behalf of a syndicate of underwriters including Wellington West Capital Markets Inc., Macquarie Capital Markets Canada Ltd., Cormark Securities Inc., Mackie Research Capital Corporation, Clarus Securities Inc., and Stonecap Securities Inc. (together the "Underwriters"). The Corporation granted the Underwriters an over-allotment option to purchase up to an additional 1,875,000 Common Shares on the same terms and conditions, exercisable for a period of 30 days following the closing of the offering, which expired unexercised. The Company paid the Underwriters a commission of \$1,200,000 and paid additional offering costs to the Underwriters of \$141,464.

## Liquidity and Capital Resources at March 31, 2011

At March 31, 2011, the Corporation's working capital was \$34,421,140 (2010 - \$4,713,927). The sources of cash in the quarter included cash from the equity offering in March 2011 as well as warrants and stock options exercised during the quarter and interest earned on term deposits.

At the date of this MD&A, the management of the Corporation believes that it has sufficient funds to complete its planned exploration programs as well as carry out its day to day operations. As at March 31, 2011, the Corporation had a cash and equivalents balance of \$36,161,335 (2010 - \$5,188,401) to settle current liabilities of \$1,883,639 (2010 - \$539,281). The Corporation's ability to remain liquid over the long term depends on its ability to obtain additional financing. At this time, the Corporation has enough cash to pay all of its current liabilities. There can be no assurance that the Corporation will be able to obtain sufficient capital in the case of operating cash deficits. The Corporation has no long term debt and will incur rental expense of US\$97,190 and CAD\$9,801 from April 2011 to May 2013.

### **Transactions with Related Parties**

During the quarter ended March 31, 2011, the Corporation entered into the following transactions with related parties:

- a) Paid or accrued directors' fees, included in administrative costs, of \$45,000 (2010 \$26,500), of which \$7,500 was paid to Sidney Himmel, \$7,500 was paid to George Poling, \$7,500 was paid to Knute Lee, \$7,500 was paid to Pierre Pettigrew, \$7,500 was paid to Anthony Grey, and \$7,500 was paid to Ernest Angelo.
- b) Paid or accrued consulting fees of \$nil (2010 \$38,500) to directors of the Company.

Included in accounts payable as at March 31, 2011 is \$15,633 (2010 - \$66,202) due to directors and corporations controlled by directors.

Key management personnel compensation (including senior officers and directors of the Company):

### Three months ended

	March 31, 2011	March 31, 2010
Short-term benefits	\$162,000	\$114,800
Share-based payments	\$571,000	-
Total remuneration	\$733,000	\$114,800

### **Financial Instruments**

The Corporation has designated its cash and equivalents and deposits as held-for-trading, measured at fair value. Receivables are classified as loans and receivables, which are measured at amortized cost. Payables and accrued liabilities are classified as other financial liabilities, which are measured at amortized cost.

The carrying value of cash and equivalents, deposits, receivables, accounts payable and accrued liabilities reflected in the consolidated statement of financial position approximate fair value because of the limited term of these instruments.

## **Other**

## Outstanding Share data as at May 30, 2011:

## (a) Authorized and issued share capital:

Class	Par Value	Authorized	Issued Number
Common	No Par Value	Unlimited	120,646,514

Number of shares held in escrow as at May 11, 2011 is 3,494,998 (2010 – 4,684,685).

## (b) Summary of Options outstanding:

Number	Ez	xercise	Expiry
of Options		Price	Date
125,000	\$	1.34	November 6, 2011
43,750		4.20	January 9, 2012
150,000		1.16	August 28, 2013
2,970,000		0.40	June 14, 2014
650,000		0.45	April 22, 2015
1,102,245		0.40	August 4, 2015
272,255		0.40	September 19, 2015
950,000		0.50	September 19, 2015
700,000		0.58	November 8, 2015
200,000		0.80	November 22, 2015
700,000		1.42	January 13, 2016
1,100,000		1.40	March 17, 2016
425,000		1.06	May 9, 2016
9,388,250			

## (c) Summary of Warrants outstanding:

Number of Warrants	Exercise Price	Expiry Date	
17,496,701	\$ 0.65	September 15, 2013	

### **Accounting Principles**

The financial statements have been prepared in accordance with IFRS.

The policies and estimates are considered appropriate under the circumstances, but are subject to judgments and uncertainties inherent in the financial reporting process.

### **Changes in Accounting Policies**

In February 2008, the Canadian Accounting Standards Board confirmed that publicly accountable enterprises were required to adopt IFRS for fiscal years beginning on or after January 1, 2011. Accordingly, the Company has transitioned from GAAP reporting and commenced reporting under IFRS effective this quarter, with restatement of comparative information presented. The conversion to IFRS from GAAP has not affected the Company's internal control over financial reporting and disclosure controls and procedures, but has affected and the Company's accounting policies, the Company's opening statement of financial position at the Transition Date, the statement of financial position as at December 31, 2010, and the statement of comprehensive loss for the three month period ended March 31, 2010.

Under GAAP the Company capitalized mineral property exploration costs when there was an expectation that the legal right to explore the properties would be obtained. However IFRS 6: Exploration For and Evaluation of Mineral Resources prohibits the capitalization of exploration costs prior to obtaining the legal right to explore. As a result, the Company reclassified \$1,043,874 of exploration and evaluation assets to deficit at the Transition Date upon the adoption of IFRS.

Additionally, the Company would have expensed rather than capitalized \$297,620 in exploration costs in fiscal 2009 which means that the costs would not have been written-off in fiscal 2010. Also, \$14,607 of exploration costs incurred in fiscal 2010 would not have been deferred and written-off during the year; instead the costs would have been recorded as an expense item upon initial recognition.

The Company elected to take the following IFRS 1 optional exemptions:

- a) to apply the requirements of IFRS 2, Share-based Payments, only to equity instruments granted after November 7, 2002 which had not vested as of the Transition Date.
- b) to transfer all foreign currency translation differences, recognized as a separate component of equity, to deficit as at the Transition Date including those foreign currency differences which arise on adoption of IFRS.
- c) to apply the requirements of IAS 37, Provisions, Contingent Liabilities and Contingent Assets, as at the Transition Date. The Company re-measured all provisions, and estimated the amount to be included in the cost of the related asset by discounting the liability to the date at which the liability first arose. This was done using best estimates of the historical risk-adjusted discount rates, and recalculated the accumulated depreciation, depletion, and amortization under IFRS up to the Transition Date
- d) to apply the requirements of IAS 23, Borrowing Costs, as of the Transition Date.
- e) to apply the less onerous transitional provision of IFRIC 4 instead of full retrospective application of IFRIC 4, Leases.

The Company's conversion plan to IFRS consisted of four primary stages including planning, assessment, design and implementation with periodic meetings with the Audit Committee to report progress and findings. The Company has completed the conversion plan and will be reporting in accordance with IFRS going forward. This will include ongoing monitoring of changes in IFRS, the potential or probable effects of which will be evaluated and disclosed as applicable.

Please see notes 2 and 3 of the financial statements for further details.

## **Risks and Uncertainties**

#### Credit risk

The Company's credit risk is primarily attributable to cash and equivalents and receivables. The Company has no significant concentration of credit risk arising from operations. Cash consists of chequing accounts at reputable financial institutions, from which management believes the risk of loss to be remote. Federal deposit insurance covers balances up to \$100,000 in Canada and up to \$100,000 in the United States. Financial instruments included in receivables consist of amounts due from government agencies, and receivables from related and unrelated companies. The Company limits its exposure to credit loss for cash by placing its cash with high quality financial institutions and for receivables by standard credit checks. The Company's credit risk has not changed significantly from the prior period.

#### Liquidity risk

The Company's ability to remain liquid over the long term depends on its ability to obtain additional financing. The Company has in place planning and budgeting processes to help determine the funds required to support normal operating requirements on an ongoing basis as well as its planned development and capital expenditures. The Company's approach to managing liquidity risk is to ensure that it will have sufficient liquidity to meet liabilities when due. As at March 31, 2011, the Company had a cash and equivalents balance of \$36,161,335 to settle current liabilities of \$1,883,639.

#### Interest rate risk

The Company has cash balances subject to fluctuations in the prime rate. The Company's current policy is to invest excess cash in investment-grade deposit certificates issued by its banking institutions. The Company periodically monitors the investments it makes and is satisfied with the credit ratings of its banks. Management believes that interest rate risk is remote as investments have maturities of three months or less and the Company currently does not carry interest bearing debt at floating rates. A 1% change in the interest rate would have had a \$42,500 impact on interest income.

### Foreign currency risk

The Company's functional currency is the Canadian dollar, however there are transactions in US dollars. The Company is exposed to financial risk arising from fluctuations in foreign exchange rates and the degree of volatility in these rates. The Company does not use derivative instruments to reduce its exposure to foreign currency risk. A 1% change in the foreign exchange rate would have had a \$93,000 impact on foreign exchange gain or loss.

#### Price risk

The Company is exposed to price risk with respect to commodity prices, specifically potash and other fertilizer products. The Company closely monitors commodity prices to determine the appropriate course of action to be taken by the Company. The Company's future mining operations will be significantly affected by changes in the market prices for potash and other fertilizer products. Commodity prices fluctuate on a daily basis and are affected by numerous factors beyond the Company's control. The supply and demand for commodities, the level of interest rates, the rate of inflation, investment decisions by large holders of commodities, and stability of exchange rates can all cause significant fluctuations in commodity prices.

#### Other risks

Although the Corporation has taken steps to verify title to the properties on which it is conducting exploration and in which it has an interest, in accordance with industry standards for the current stage of exploration of such properties, these procedures do not guarantee the Corporation's title. Property title may be subject to unregistered prior agreements and non-compliance with regulatory requirements.

The exploration and development of mineral deposits involves significant risks which even a combination of careful evaluation, experience and knowledge may not be successful in overcoming. Few exploration and evaluation assets which are explored ultimately develop into producing mines. There has been no commercial production of minerals on properties held by the Corporation to date and there is a high degree of risk that commercial production of minerals will not be achieved. There is no certainty that the expenditures made towards the search and evaluation of mineral resources will result in discoveries of commercial quantities of any minerals. The Corporation has a limited history of operations and no material earnings to date and there can be no assurance that the business of the Corporation will be successful or profitable. No dividends have been paid to date.

Locating mineral deposits depends on a number of factors, not the least of which is the technical skill of the exploration personnel involved. The mining industry is intensely competitive. The commercial viability of a mineral deposit depends on a number of factors including the particular attributes of the deposits (principally size and grade), proximity to infrastructure, the impact of mine development on the environment, environmental regulations imposed by various levels of government and the competitive nature of the industry which causes mineral prices to fluctuate substantially over short periods of time. There can be no assurance that the minerals can be marketed profitably or in such a manner as to provide an adequate return on invested capital.

The operations of the Corporation are subject to all of the risks normally associated with the operation and development of exploration and evaluation assets and the development of a mine, including encountering unexpected formations or pressures, caving, flooding, fires and other hazards, all of which could result in personal injuries, loss of life and damage to property of the Corporation and others. In accordance with customary industry practice, the Corporation is not fully insured against all of these risks, nor are all such risks insurable. Interference in the maintenance or provision of adequate infrastructure could adversely affect the Corporation's operations, financial condition and results of operations.

The operations of the Corporation's properties will be subject to various laws and regulations relating to the environment, prospecting, development, production, waste disposal and other matters. Amendments to current laws and regulations governing activities related to the Corporation's exploration and evaluation assets may have material adverse impact on operations. The Corporation has paid all site reclamation costs or posted site reclamation bonds with the appropriate government agencies. There is no assurance that future changes in environmental regulation, if any, will not adversely affect the operations of the Corporation. There can be no assurance that the Corporation will not incur substantial financial obligations in connection with environmental compliance. Failure to comply with applicable environmental and other laws, regulations and permitting requirements may result in enforcement actions.

The Corporation will need additional funding to complete its short and long term objectives. The ability of the Corporation to raise such financing in the future will depend on the prevailing market conditions, as well as the business performance of the Corporation. Current global financial conditions have been subject to increased volatility as a result of which access to public financing has been negatively impacted. There can be no assurances that the Corporation will be successful in its efforts to raise additional financing on terms satisfactory to the Corporation. The market price of the Corporation's shares at any given point in time may not accurately reflect the long-term value. If adequate funds are not available or not available on acceptable terms, the Corporation may not be able to take advantage of opportunities, to develop new projects or to otherwise respond to competitive pressures.

To the extent of the holdings of IC Potash through its subsidiaries (including ICP), the Corporation will be dependent on the cash flows of these subsidiaries to meet its obligations, which cash flows may be constrained by applicable taxation and other restrictions.

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The Corporation is dependent upon the services of key executives, including the Chief Executive Officer.

Certain of the directors and officers of the Corporation also serve as directors and/or officers of other companies involved in mineral exploration and development and, consequently, there exists the possibility for such directors and officers to be in a position of conflict.

Other risks can be found in the Corporation's Annual Information Form dated March 1, 2011 and Short Form Prospectus dated March 11, 2011, which are available at www.sedar.com.

### **Changes in Internal Controls Over Financial Reporting**

There were no changes in internal controls over financial reporting during the period.

#### **Critical Accounting Estimates**

The preparation of financial statements in accordance with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reported period. Actual results could differ from those estimates.

### **Subsequent Events**

Subsequent to March 31, 2011, the Company:

- a) entered into a cost reimbursement agreement with the Bureau of Land Management ("BLM") through which the Company agreed to reimburse the BLM for costs incurred in managing, participating in, and reviewing a third party environmental impact statement and mine plan. These costs are estimated to be US\$572,896 and an initial deposit of \$100,000 was paid to the BLM; and
- granted 425,000 stock options to consultants with an exercise price of \$1.06 and an expiry date of May 9, 2016.

## **Other Information**

The Corporation's web site address is <u>www.icpotash.com</u>. Other information relating to the Corporation may be found on SEDAR at www.sedar.com.